
PRESS RELEASE**AXIS BANK ANNOUNCES FINANCIAL RESULTS
FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2012****Results at a Glance**

- **Net Profit for Q3FY13 and 9MFY13 grows 22% YOY to ₹1,347 crores and ₹3,624 crores respectively**
- **Retail franchise continues to show strong growth**
 - **Savings Bank Deposits grow 22% YoY and Retail Term Deposits by 30%**
 - **Retail Assets increase by 45%, account for 27% of net advances**
 - **Fee income of Retail Business grows 35%**
- **CASA Deposits Ratio sustained at 40% of total deposits**
- **Stable Asset quality with Net NPA at 0.33%**
- **Capital Adequacy Ratio (including net profit for 9MFY13) comfortable at 15.17%, and Tier-I Capital at 10.27% (including Net Profit for 9MFY13)**

The Board of Directors of Axis Bank Limited approved the financial results for the quarter and 9 month period ended 31st December 2012 at its meeting held in Jaipur on Tuesday, 15th January 2013. The accounts have been subjected to a limited review by the Bank's statutory auditors.

Profit & Loss Account: Period ended 31st December, 2012

The Bank has recorded healthy performance in terms of growth of Net Interest Income, Fee Income and Operating Revenue for the 9 month period ended 31st December, 2012. With slower growth in operating expenses, the Bank's Operating Profit and Net Profit have also shown healthy growth.

• Operating Profit & Net Profit

The Bank's Operating Profit for 9MFY13 and Q3FY13 grew 21% YOY and 15% YOY respectively. The Bank's Operating Profit for 9MFY13 was ₹6,503 crores up from ₹5,393 crores for 9MFY12. In Q3FY13, the Operating Profit has risen to ₹2,362 crores from ₹2,059 crores in Q3FY12. Consequently, Net Profit for 9MFY13 and

Q3FY13 have both registered a growth of 22% YOY. Net Profit for 9MFY13 rose to ₹3,624 crores from ₹2,965 crores in 9MFY12 and for Q3FY13 to ₹1,347 crores from ₹1,102 crores in Q3FY12.

- **Net Interest Income and Net Interest Margin**

The Bank's Net Interest Income (NII) rose by 19% YOY to ₹7,002 crores during 9MFY13 from ₹5,872 crores during 9MFY12. NII for Q3FY13 was ₹2,495 crores against ₹2,140 crores in Q3FY12. The Bank recorded a Net Interest Margin of 3.57% in Q3FY13, growing sequentially by 11 basis points over Q2FY13.

- **Other Income**

Other income for 9MFY13 grew by 19% and stood at ₹4,544 crores as compared to ₹3,833 crores during the same period last year. During the quarter, other income has grown 13% YOY to ₹1,615 crores, driven by growth in fee income which stood at ₹1,405 crores registering a growth of 15% YOY. The main business segments driving fee growth during the quarter were Retail Banking fees, which grew 35% YOY followed by SME fees, which grew 34% YOY. Treasury fees grew 18% YOY in the quarter. Trading Profits of the Bank were ₹159 crores during Q3FY13.

Balance Sheet: As on 31st December 2012

The Bank's Balance Sheet has grown by 18% to ₹3,18,942 as on 31st December 2012. The Bank's advances grew 21% YOY to ₹1,79,504 crores as on 31st December 2012. Retail advances grew 45% YOY and stood at ₹48,068 crores as on 31st December 2012. Retail Advances accounted for 27% of net advances of the Bank as on 31st December 2012 compared to 22% last year. Investments grew 12% YOY to reach a level of ₹1,00,912 crores as on 31st December 2012 from ₹90,263 crores last year. Of the Investment book, share of government securities was 60%. Investments in other securities such as corporate bonds, equities, preference shares, mutual funds etc. accounted for the balance.

Savings Bank Deposits recorded a healthy growth of 22% YOY to touch ₹57,521 crores as on 31st December 2012 and underpinned growth in CASA deposits which grew 13% YOY to ₹97,757 crores. CASA ratio as on 31st December 2012 stood at 40% of total deposits. During the same period, Retail Term Deposits grew 30% YOY and now comprise 39% of total Term Deposits. CASA plus Retail Term Deposits constituted 64% of Total Deposits as on 31st December 2012. Retail Deposits constituting Savings Bank Deposits and Retail Term Deposits, grew 26% YOY and stood at ₹1,15,322 crores as on 31st December 2012.

Capital Adequacy and Shareholders' Funds

The shareholders' funds of the Bank grew 22% YOY and stood at ₹27,027 crores as on 31st December 2012. Capital Adequacy Ratio (CAR) for the Bank was 13.73% (excluding net profit for 9MFY13) as on 31st December 2012, compared to 11.78% (excluding net profit for 9MFY12) as on 31st December 2011. The Tier-I capital adequacy ratio was 8.83% (excluding net profit for 9MFY13) as on 31st December 2012, compared to 8.25% (excluding net profit for 9MFY12) as on 31st December 2011. The profit for nine months has not been reckoned for computation of Tier-I capital, as stipulated by Reserve Bank of India. If the net profit of ₹3,624 crores for 9MFY13 is included, the total CAR and Tier-I CAR as on 31st December 2012 would have been 15.17% and 10.27%, respectively.

Asset Quality

As on 31st December 2012, Gross NPAs and Net NPAs stood at 1.10% and 0.33%, as against 1.10% & 0.39% as on 31st December 2011. The Bank held a provision coverage of 81% as on 31st December 2012 (as a proportion of Gross NPAs including prudential write-offs). The provision coverage (as a proportion of Gross NPAs before accumulated write-offs) was 90%. The Bank restructured assets aggregating ₹368 crores during Q3FY13. The cumulative value of assets restructured till 31st December 2012, stood at ₹4,257 crores constituting 2.06% of gross customer assets.

Network

During Q3FY13, the Bank added 46 branches and 66 ATMs to its network across the country and at the end of 31st December 2012, had a network of 1,787 domestic branches and extension counters and 10,363 ATMs situated in 1,139 cities and towns, compared to 1,493 domestic branches and extension counters, and 8,324 ATMs situated in 971 cities and towns last year.

International Business

The Bank has seven international offices - branches at Singapore, Hong Kong, Dubai (at the DIFC) and Colombo and representative offices at Shanghai, Dubai and Abu Dhabi, which focus on corporate lending, trade finance, syndication, investment banking, risk management and liability businesses. The total assets under overseas operations were USD 6.41 billion as on 31st December 2012, a growth of 18%.

A presentation for investors is being separately placed on the Bank's website: www.axisbank.com.

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₹ crore

Financial Performance	Q3FY13	Q3FY12	%Growth	9MFY13	9MFY12	%Growth
Net Profit	1,347.22	1,102.27	22.22	3,624.28	2,964.94	22.24
EPS Diluted (₹) (Annualised)	31.42	26.53	18.43	84.57	71.42	18.41
Net Interest Income	2,494.81	2,140.30	16.56	7,001.60	5,871.66	19.24
Other Income	1,615.37	1,429.81	12.98	4,543.94	3,832.60	18.56
- Fee Income	1,405.27	1,222.56	14.94	3,902.78	3,400.18	14.78
- Trading Income	159.22	117.66	35.32	516.84	215.54	139.79
- Miscellaneous Income	50.88	89.59	(43.21)	124.32	216.88	(42.68)
Operating Revenue	4,110.18	3,570.11	15.13	11,545.54	9,704.26	18.97
Core Operating Revenue*	3,950.96	3,452.45	14.44	11,028.70	9,488.72	16.23
Operating Expenses (incl. depreciation)	1,748.67	1,510.91	15.74	5,042.11	4,310.94	16.96
Operating Profit	2,361.51	2,059.20	14.68	6,503.43	5,393.32	20.58
Core Operating Profit**	2,202.29	1,941.54	13.43	5,986.59	5,177.78	15.62

*Core Operating Revenue = Operating Revenue - Trading Income

** Core Operating Profit = Operating Profit - Trading Income

₹ crore

Condensed Unconsolidated Balance Sheet	As on 31st December '12	As on 31st December '11
CAPITAL AND LIABILITIES		
Capital	427.16	412.57
Reserves & Surplus	26,599.56	21,721.89
Deposits	244,501.41	208,693.03
Borrowings	38,767.58	30,766.58
Other Liabilities and Provisions	8,646.11	7,716.01
Total	318,941.82	269,310.08
ASSETS		
Cash and Balances with Reserve Bank of India and Balances with Banks and Money at Call and Short Notice	29,164.73	19,577.59
Investments	100,912.38	90,263.28
Advances	179,504.19	148,739.16
Fixed Assets	2,265.91	2,254.60
Other Assets	7,094.61	8,475.45
Total	318,941.82	269,310.08

₹ crore

Business Performance	As on 31 st December '12	As on 31 st December '11	% Growth
Total Deposits	244,501	208,693	17.16
Demand Deposits	97,757	86,756	12.68
- Savings Bank Deposits	57,521	47,297	21.62
- Current Account Deposits	40,236	39,459	1.97
Demand Deposits as % of Total Deposits	39.98%	41.57%	
Term Deposits	146,745	121,937	20.34
Demand Deposits on a Cumulative Daily Average Basis for the quarter	81,642	71,204	14.66
Demand Deposits as % Total Deposits (CDAB basis) for the quarter	35.81%	37.42%	
Net Advances	179,504	148,739	20.68
- Large & Mid-Corporate	94,580	84,083	12.48
- SME	25,295	20,692	22.25
- Agriculture	11,561	10,700	8.05
- Retail Advances*	48,068	33,264	44.50
Investments	100,912	90,263	11.80
Balance Sheet Size	318,942	269,310	18.43
Net NPA as % of Net Customer Assets	0.33%	0.39%	
Gross NPA as % of Gross Customer Assets	1.10%	1.10%	
Equity Capital	427	413	3.43
Shareholders' Funds	27,027	22,134	22.10
Capital Adequacy Ratio ^{&}	13.73%	11.78%	
- Tier I ^{&}	8.83%	8.25%	
- Tier II	4.90%	3.53%	

* Retail Advances are defined as loans to individuals other than Agricultural Credit.

& Total CAR and Tier-I CAR would be 15.17% & 10.27% respectively on inclusion of 9MFY13 net profit of ₹3,624 crore.

Safe Harbor

Except for the historical information contained herein, statements in this release which contain words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.