



Registered Office: 'Sakar-I', Ground Floor, Off Ashram Road, Near Gandhigram Station, Ahmedabad 380 009.

Tel: (079) 658 6815 / 658 5767 / 658 7292 Fax: (079) 658 1490

Central Office :Maker Towers 'F', 13th Floor, Cuffe Parade, Colaba, Mumbai 400 005 Tel : (022) 218 9106 / 7 / 8 / 9 Fax : (022) 218 6944 / 218 1429

Where technology enhances service



7th Annual Report 2000-2001

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## **Board of Directors**

• P. J. Nayak

Chairman & Managing Director

• P. S. Subramanyam

Director

• G. N. Bajpai

Director

• P. M. Venkatasubramanian

Director

• A. C. Shah Director

Abid Hussain

Director

• Bana Paranjpe

Director

K. G. Vassal

Director

Shardul Shroff

Director

• B. R. Barwale

Director

• K. Narasimha Murthy

Director

Surendra Singh

Director

P. J. Oza Company Secretary

M/s. V. Sankar Aiyar & Co. Chartered Accountants

**Auditors** 

Registrar and Share Transfer Agents

M/s Karvy Consultants Limited

UNIT : ÚTI BANK LIMITED "Karvy House"

46, Avenue 4, Street No. 1

Banjara Hills, Hyderabad - 500 034

Tel: 040 - 3312454, 3320251 / 751 / 752 Fax: 040 -3311968

Registered Office:

Ground Floor, 'Sakar-I', Near Gandhigram Station, Off Ashram Road, Ahmedabad 380 009. Tel: (079) 658 6815 / 658 5767 / 658 7292

Fax: (079) 658 1490 Email: poza@utibank.co.in Web site: www.utibank.com

Central Office :

Maker Towers 'F', 13th Floor, Cuffe Parade, Colaba, Mumbai 400 005.

Tel: (022) 218 9106 / 7 / 8 / 9 Fax: (022) 218 6944 / 218 1429



Agra branch



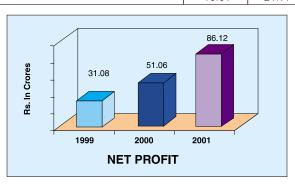
## Directors' Report: 2000-2001

Your directors have pleasure in presenting the 7<sup>th</sup> Annual Report of your Bank together with the audited Balance Sheet and Profit & Loss Statement for the financial year ended 31<sup>st</sup> March 2001.

#### Financial Performance:

There has been robust growth during the year, in terms of levels and diversification of business handled, as also the profitability of your Bank

|  |           | (Rs. in Crores) |
|--|-----------|-----------------|
| Particulars  | 1999-2000 | 2000-01         |
| Deposits   | 5720.00   | 9092.20         |
| Advances   | 3506.62   | 4821.12         |
| Profit before Depreciation,  |           |                 |
| Tax & all other provision/write-off  | 127.63    | 154.23          |
| Less: Depreciation   | 11.47     | 21.73           |
| Provision for Tax (for the year)   | 27.75     | 17.95           |
| Other provisions including write-off and adjustment or extraordinary items | 37.49     | 28.43           |
| Net Profit for the year  | 50.92     | 86.12           |
| Add: Prior period adjustments  | 0.14      | 0.00            |
| Profit available for appropriation   | 51.06     | 86.12           |
| Appropriations:  |           |                 |
| Transfer to Statutory Reserve  | 22.88     | 25.84           |
| Transfer to Debenture Redemption Reserve                                   | -         | 14.30           |
| Dividend Payment   | 17.57     | 24.21           |
| Surplus carried over to the Balance Sheet                                  | 10.61     | 21.77           |



#### Key performance indicators:

| SI.<br>No. | Particulars   | 31.03.2000 | 31.03.2001 |
|------------|---|------------|------------|
| 1          | Interest income as a percentage of working funds (working funds represent average total assets) | 10.81%     | 10.07%     |
| 2          | Non-interest income as a percentage of working funds  | 2.04%      | 1.85%      |
| 3          | Operating profit as a percentage of working funds   | 2.60%      | 1.50%      |

| SI.<br>No. | Particulars   | 31.03.2000          | 31.03.2001         |
|------------|---|---------------------|--------------------|
| 4          | Return on assets  | 0.77%               | 0.80%              |
| 5          | Business (deposits –less interbank<br>deposits + advances) per employee | Rs. 11.01<br>crores | Rs. 9.59<br>crores |
| 6          | Profit per employee   | Rs. 6.91<br>lacs    | Rs. 7.27<br>lacs   |
| 7          | Net non-performing assets as a percentage of customer assets*           | 4.54%               | 3.43%              |

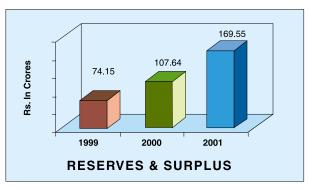
\* Customer assets include advances, credit substitutes and unamortised cost of assets leased out.

Your Bank earned a net profit of Rs. 86.12 crores for the year 2000-01, as against Rs. 51.06 crores in the previous financial year, registering a growth of 68.66%. The gross profit before depreciation, tax, other provisions and write-offs was Rs.154.23 crores as against Rs.127.63 crores in the previous year. The gross interest income increased to Rs. 889.63 crores in 2000-01 as against Rs.483.26 crores in the previous year, registering a growth of 84.09%. At the same time, the fee-based income increased by 87.97% to Rs.88.42 crores in 2000-01 from Rs. 47.04 crores in the previous year. The business per employee decreased marginally from Rs.11.01 crores in the previous year to Rs. 9.59 crores in the year 2000-01, mainly due to a large number of branches opened in the last guarter of the year and consequent increase in the number of employees. However, the profit per employee increased from Rs. 6.91 lacs in the previous year to Rs. 7.27 lacs in the year 2000-01. Your Bank increased its network of branches from 49 as at the end of March 2000 to 86 as on 31st March, 2001, spread over 17 States and 1 Union Territory, enabling your Bank to enlarge its clientbase substantially.

#### Capital & Reserves

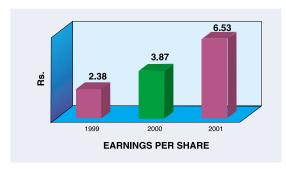
Your Bank's capital stood at Rs. 131.90 crores as on 31.03.2001. The Bank's shares, listed at the NSE, BSE, ASE and the OTCEI, are deliverable only in the demat form with effect from 21.03.2000 in accordance with SEBI requirements. The listing fee for the current year 2001-02 has been paid. The shares of the Bank are now included in group 'A' instead of group 'B1' on the BSE, with effect from 26th March, 2001.

At the end of March 2001, the capital adequacy ratio was at the regulatory requirement of 9% (with Tier I capital at 5.84% and Tier II capital at 3.16%). The Bank raised Rs. 50 crores by way of unsecured non-convertible redeemable subordinated bonds as its Tier II capital in March 2001.



#### Dividend

In view of the improved profitability of your Bank, the Board has recommended a dividend of 15% this year as against a 12% dividend declared for the financial year 1999-2000.



#### Corporate Governance

#### 1. Philosophy on code of governance :

Your Bank's policy on Corporate Governance has been

- (i) to enhance the long term interests of its shareholders and provide good administration, adoption of prudent risk management techniques and compliance with the necessary standards of capital adequacy, thereby safeguarding the interests of its other stake holders, such as its creditors, customers, suppliers and employees.
- (ii) To identify and recognise, the Board of Directors and the Management of your Bank as the principal instruments through which good corporate governance principles are articulated and implemented. Also, to identify and recognise accountability, transparency and equality of treatment for all stakeholders, as central tenets of good corporate governance.

#### 2. Board of Directors :

The Board consists of 12 Directors.

#### Names of Directors

- P. J. Nayak, Chairman and Managing Director
- P. S. Subramanyam, Director
- P. M. Venkatasubramanian, Director
- A. C. Shah, Director

- B. L. Paranjpe, Director
- K. G. Vassal, Director
- B. R. Barwale, Director
- K. Narasimha Murthy, Director
- Surendra Singh, Director
- G. N. Bajpai, Director Appointed with effect
- from 23/1/2001
- G. Krishnamurthy, Director Resigned with effect
- from 25/11/2000
- Abid Hussain, Director
- Shardul Shroff, Director

Of these, all Directors are independent except for P. J. Nayak, P. S. Subramanyam, G. N. Bajpai and K. G. Vassal.

In all, eight meetings of the Board were held during the year on the following dates, besides the Annual General Meeting:-

27<sup>th</sup> April 2000, 30<sup>th</sup> May 2000, 20<sup>th</sup> July 2000, 18<sup>th</sup> October 2000, 23<sup>rd</sup> January 2001, 27<sup>th</sup> January 2001, 24<sup>th</sup> February 2001, 16<sup>th</sup> March 2001.

Dr. P. J. Nayak, Shri P. S. Subramanyam, Shri B. L. Paranjpe and Shri K. Narasimha Murthy attended all eight meetings. Shri Surendra Singh attended seven, Shri K. G. Vassal and Shri B. R. Barwale attended six, Shri P. M. Venkatasubramanian and Dr. A. C. Shah attended five, and Dr. Abid Hussain and Shri Shardul Shroff attended three meetings each.



G.T. Road, Phagwara branch

Shri G. Krishnamurthy, who resigned as Director on 25.11.2000 attended three out of the four for which he was eligible, and Shri G. N. Bajpai, who was appointed as Director on 23.01.2001 also attended three out of the four meetings he was eligible to attend. All Directors, except for Shri G. Krishnamurthy, Dr. Abid Hussain and Shri Shardul Shroff, also attended the Annual General Meeting held on 30.05.2000.

These disclosures are being made in accordance with recent amendments to the Companies Act.

Shri G. N. Bajpai, Chairman, LIC was appointed as a Director in place of Shri G. Krishnamurthy who resigned on 25.11.2000. The directors express their deep appreciation of the services rendered by Shri G. Krishnamurthy as a Director of your Bank.

In accordance with the Articles of Association and the provisions of the Companies Act, 1956, Dr. A. C. Shah, Shri K. G. Vassal and Shri P. M. Venkatasubramanian, present Directors, retire at the 7<sup>th</sup> Annual General Meeting and being eligible, offer themselves for re-appointment. Also, the term of Shri G. N. Bajpai expires at this AGM and being eligible, he offers himself for re-appointment.

The Board also appointed the following committees. :

| Committee of Directors     | Audit<br>Committee             | Business<br>Monitoring         | Share<br>Committee         | Compensation<br>Committee      |
|----------------------------|--------------------------------|--------------------------------|----------------------------|--------------------------------|
| Dr. P.J. Nayak<br>Chairman | Shri B.L. Paranjpe<br>Chairman | Dr. P.J. Nayak<br>Chairman     | Dr. P.J. Nayak<br>Chairman | Dr. P.J. Nayak<br>Chairman     |
| Shri B.L.<br>Paranjpe      | Dr. A.C. Shah                  | Shri K.<br>Narasimha<br>Murthy | Shri B.L.<br>Paranjpe      | Shri B. L.<br>Paranjpe         |
| Dr. A.C. Shah              | Shri K.G. Vassal               | Dr. A.C. Shah                  | Shri K.G.<br>Vassal        | Shri K.<br>Narasimha<br>Murthy |
| Shri K.G.<br>Vassal        |                                |                                |                            |                                |

#### 3. Audit Committee :

The Audit Committee functions with the following objectives:

- To provide direction and oversee comprehensively the operations of the audit functions.
- To review the internal audit and inspection systems with special emphasis on the system, its quality and effectiveness in terms of follow-up.
- To review inspection and concurrent audit reports of large branches, with a focus on all major areas of housekeeping, particularly inter-branch adjustment accounts, arrears in balancing of books and un-reconciled entries in inter-bank and NOSTRO accounts and frauds.
- To follow up issues raised in LFAR and RBI inspection reports.
- To review the system of appointment and remuneration of concurrent auditors and external auditors.

As required under section 292A and clause 49 of the Listing Agreement, the new Terms of Reference of the Committee were approved by the Board of Directors at its meeting held on  $23^{\rm rd}$  January 2001.

Seven meetings of the Audit Committee were held during the year, on: 30<sup>th</sup> May 2000, 4<sup>th</sup> August 2000, 25<sup>th</sup> September 2000, 23<sup>rd</sup> November 2000, 26<sup>th</sup> December 2000, 9<sup>th</sup> February 2001 and 23<sup>rd</sup> February 2001. Shri B. L. Paranjpe attended all seven meetings, while Dr. A. C. Shah and Shri K. G. Vassal attended six meetings each.

Shri P. J. Oza, Company Secretary, is the compliance officer for SEBI/Stock Exchange related issues.

#### 4. General Body Meetings

The details of Annual General Meetings held during the last three years, are given below:

| Name of the Meeting | Date       | Time       | Location  |
|---------------------|------------|------------|---|
| 4 <sup>th</sup> AGM | 26.06.1998 | 1.00 p.m.  | Registered Office –<br>Ahmedabad                                  |
| 5 <sup>th</sup> AGM | 14.07.1999 | 10.30 a.m. | Tagore Hall,<br>Nr. Sanskar Kendra, Paldi,<br>Ahmedabad – 380 007 |
| 6 <sup>th</sup> AGM | 30.05.2000 | 11.00 a.m. | Tagore Hall,<br>Nr. Sanskar Kendra, Paldi,<br>Ahmedabad – 380 007 |

The following special resolutions were passed in these meetings:

| Name of<br>the Meeting | Date<br>of AGM | Special Resolution  |
|------------------------|----------------|---|
| 4 <sup>th</sup> AGM    | 26.06.1998     | Resolution No. 4 – Appointment<br>of Statutory Auditor u/s 224A of<br>the Companies Act, 1956   |
| 5 <sup>th</sup> AGM    | 14.07.1999     | Resolution No. 5 – Appointment<br>of Statutory Auditor u/s 224A of<br>the Companies Act, 1956   |
| 6 <sup>th</sup> AGM    | 30.05.2000     | Resolution No. 6 – Appointment<br>of Statutory Auditor u/s 224A of<br>the Companies Act, 1956<br>Resolution No. 11 – Amendment<br>in Articles of Association of the<br>Bank |

#### 5. Disclosures

- There were no transactions of a material nature undertaken by the Bank with its promoters, directors or the management, their subsidiaries or relatives that may have a potential conflict with the interests of the Bank.
- There are no instances of non-compliance by the Bank, penalties, strictures imposed by Stock Exchanges and SEBI on any matter related to capital markets, during the last three years.

#### 6. Means of communication

Quarterly/Half-yearly results are communicated through Newspaper advertisements, press releases and posting information on the Bank's web site.

The results are published in Economic Times, Times of India and Gujarat Samachar



Shakti Nagar branch, Delhi,

Address of our official website is www.utibank.com, where the information is displayed.

#### 7. General Shareholder information

- Annual General Meeting: 10.00 a.m. on 30<sup>th</sup> June, 2001 at Tagore Hall, Ahmedabad
- Financial Calendar: 01st April to 31st March
- Date of Book closure (both days inclusive): 20th June to 30th June 2001
- Dividend Payment Date on or after 02<sup>nd</sup> July, 2001
- Listing on Stock Exchanges Ahmedabad Stock Exchange, Bombay Stock Exchange, National Stock Exchange, Over The Counter Exchange of India (permitted securities)
- Stock Code -

| Sr.<br>No | Name of<br>Stock<br>Exchange | Listing<br>Date<br>W.E.F. | Trading<br>Date<br>W.E.F. | Trading<br>Code<br>No. |
|-----------|------------------------------|---------------------------|---------------------------|------------------------|
| 1         | Ahmedabad (ASE)              | 11.11.1998                | 01.12.1998                | 63134                  |
| 2         | Mumbai (BSE)                 | 19.11.1998                | 27.11.1998                | 32215                  |
| 3         | National (NSE)               | 16.11.1998                | 03.12.1998                | UTIBANK                |

 Market Price Data: The price of Bank's share – High, Low during each month in last financial year on NSE

| Month           | Low   | High  |
|-----------------|-------|-------|
| April, 2000     | 30.20 | 42.90 |
| May, 2000       | 32.50 | 38.90 |
| June, 2000      | 32.00 | 36.45 |
| July, 2000      | 32.60 | 43.65 |
| August, 2000    | 36.10 | 39.70 |
| September, 2000 | 34.60 | 41.00 |
| October, 2000   | 30.80 | 39.00 |
| November, 2000  | 37.50 | 51.40 |
| December, 2000  | 43.05 | 52.90 |
| January, 2001   | 43.15 | 54.05 |
| February, 2001  | 35.10 | 44.90 |
| March, 2001     | 24.00 | 39.95 |

• Registrar and Share Transfer Agents :

M/s Karvy Consultants Limited

Unit: UTI Bank Limited

Karvy House, No. 46,

Avenue 4, Street No. 1

Banjara Hills, Hyderabad – 500 034 Phone No. : 040-3320251/751/752/753

Fax No. : 040-3311968

Contact Person: Shri V. K. Jayaraman, AGM (RIS)

Share Transfer System :

A Share Committee of the Board consisting of a few Directors/ senior officers of the Bank has been formed to look after the matters relating to the Transfer of Shares, issue of duplicate share certificates in lieu of mutilated share certificates and other related matters. The work relating to transfers is looked after by the Bank's Registrar and Share Transfer Agent, M/s. Karvy Consultants Limited, Hyderabad.

• Distribution of shareholding as on 31.03.2001

Total Nominal Value Rs. 131,90,31,700/Nominal Value of each Equity Share Rs. 10/-

Total number of shares

13,19,03,170

Distinctive numbers

From 1 to 13,19,03,170

| Shareholding of<br>Nominal Value |        | Share Holders |                 | Share Amount<br>Nominal Value |                 |
|----------------------------------|--------|---------------|-----------------|-------------------------------|-----------------|
| Rs.                              | Rs.    | Number        | % to<br>Capital | In Rs.                        | % to<br>Capital |
| Upto                             | 5000   | 93763         | 91.68           | 164946670                     | 12.51           |
| 5001                             | 10000  | 6304          | 6.16            | 47364990                      | 3.59            |
| 10001                            | 20000  | 1316          | 1.29            | 20151330                      | 1.53            |
| 20001                            | 30000  | 301           | 0.29            | 7723380                       | 0.59            |
| 30001                            | 40000  | 178           | 0.17            | 6326930                       | 0.48            |
| 40001                            | 50000  | 102           | 0.10            | 4873760                       | 0.37            |
| 50001                            | 100000 | 153           | 0.15            | 11189720                      | 0.85            |
| 100001                           | above  | 156           | 0.15            | 1056454920                    | 80.08           |
|                                  | TOTAL  | 102273        | 100.00          | 1319031700                    | 100.00          |

• Dematerialisation of shares and liquidity :

As on 31<sup>st</sup> March, 2001, out of a total of 13,19,03,170 Equity Shares of the Bank, 11,93,00,559 representing 90.44% Shares, have been dematerialised by 42,498 shareholders. The total number of shareholders of the bank is 1,02,273.

- The Bank has not issued any GDRs, ADRs, Warrants or any Convertible instruments, the conversion of which will have an impact on equity shares
- Branch Locations Given elsewhere

• Address for correspondence :

The Company Secretary

UTI Bank Limited

Registered Office: Ground Floor, Sakar – I,
Near Gandhigram Station, Off Ashram Road,
Ahmedabad – 380 009 Tel : 079-658 6815 – 658
7292 – 658 5767 Fax : 079-658 1490/658 1854

Email: poza@utibank.co.in

#### Directors' Responsibility Statement

- The applicable accounting standards have been followed in the preparation of the annual accounts and proper explanations have been furnished, relating to material departures.
- 2. Accounting policies have been selected and applied consistently and reasonably, and prudent judgements and estimates have been made so as to give a true and fair view of the state of affairs of the Bank and of the Profit & Loss of the Bank for the financial year ended 31st March, 2001.
- 3. Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies (Amendment) Act, 2000, for safeguarding the assets of the Bank and for preventing and detecting fraud and other irregularities.
- 4. The annual accounts have been prepared on a going concern basis.

#### **Employee Stock Option Plan**

With a view to creating a feeling of ownership, your Bank introduced an Employee Stock Option Plan during the year, in accordance with SEBI Guidelines on Employee Stock Option Scheme.

In February 2001 the shareholders approved the issuance of an aggregate of 1,30,00,000 stock options, convertible into equity shares of aggregate face value not exceeding Rs.13 crores, to the employees and Directors of your Bank.

Pursuant to this approval, 12,97,800 options were granted during the year, of which a total of 1,95,750 options

were allotted to the whole-time and non-whole-time directors. The options will vest over a period of three years viz. 30% in February 2002, 30% in February 2003 and 40% in February 2004. The exercise price of the options would be Rs.38.63 which was the average of the daily high-low prices of the Bank's shares during the 52 weeks preceding the date of grant on the National Stock Exchange (where the maximum trading volume was recorded).



Guntur branch

#### Miscellaneous

- The provision of Section 217(1)(e) of the Companies Act, 1956, in relation to conservation of energy has very limited applicability to the Bank.
- The merger proposal of UTI Bank with Global Trust Bank has since been withdrawn on 4th April, 2001 by Global Trust Bank

#### Acknowledgements

The Board wishes to place on record its gratitude to the RBI and other financial institutions, correspondent banks and government institutions for their valuable support and guidance.

The Board also places on record its sincere gratitude to shareholders, valued customers, investors and well-wishers for their goodwill, patronage and whole hearted support.

The Board also records the concerted efforts put in and the valuable contribution made by the staff at all levels of your Bank and looks forward to their unwavering commitment and teamwork for the all-round progress of the institution.

For and on behalf of the Board of Directors

Place: Mumbai P. J. Nayak

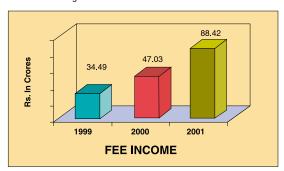
Date: May 05, 2001 Chairman & Managing Director

# Management Discussion & Analysis

The year 2000-2001 has seen steady economic growth, particularly in industry, as also volatility in the country's financial markets. Corporate competitiveness now has a sharper edge, with a reduction of barriers in cross border trade, and rapid developments in information and communication technology, all of which create new found opportunities but also render organisations vulnerable to greater threats. The Management of your Bank strives to continually understand the implications to its business of these various changes, as also the impact of altered economic policies and international developments on the functioning of Indian companies. The strength and profitability of the Bank in the medium term will depend on the eventual accuracy of this understanding.

#### Products & Services

Your Bank has restructured its business into 4 strategic profit centres: Corporate Banking, Retail Banking, Merchant Banking & Treasury. These profit centres have developed their own array of products and, at the same time, worked closely with each other providing significant cross-selling opportunities, thus enabling your Bank to meet its customers' expectations. Your Bank has endeavoured to move fast in providing financial solutions which maximise customer choice and convenience, using multiple delivery channels encompassing the branch network, ATMs and Electronic Banking channels, leading to increased business volumes, round the clock availability, lower service cost and delivery time, increased efficiency and reduced cost of servicing.



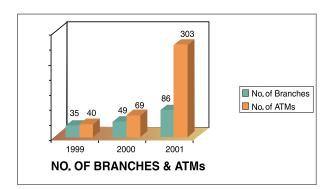
#### Retail Thrust

The Bank has identified the retail segment as a key area of growth in the coming years. The retail strategy of the Bank has been focussed on increasing the Bank's reach by way of branch and ATM expansion as well as through the introduction of new

products and services. The ATM expansion strategy in the last year has been a significant driving force behind the accelerated growth of retail customers. The Bank has increased its ATM base from 69 to 303 during the year 2000-01.

The Bank's channel philosophy is to migrate simple and low value transactions on to self-service channels such as the ATM, Internet and Tele/Mobile Banking. In March 2001, about 86% of the Bank's cash withdrawals have been dispensed through ATMs, and the ATM card base has increased from around 95,000 to over 300,000 during the financial year. The ATM strategy is now being fine-tuned to increase its effectiveness, and the Bank will continue to expand this network rapidly in the coming years. The Bank's Internet Banking facility, *i*Connect, is also poised to become a powerful channel for future customer acquisition and for offering value added services.

Among the products and services that have been added are Salary Power (payroll accounts of corporate employees) and retail loan products such as Power Homes, Power Drive, Consumer Power and Personal Power.



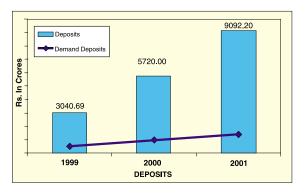
These efforts have led to a surge in the retail customer base to 800,000 as at end-March 2001. The Bank proposes to pursue its retail strategy and develop more products and services for its customers in future.

#### E- Commerce

The Internet has revolutionised the financial services industry making it possible to offer a wide range of traditional products and services on the web, thus offering continual access from the desktop. The Bank launched its Internet Banking facility, *i*Connect, in April 2000. Recognising the immense potential of this channel, the Bank will be offering a comprehensive range of e-commerce services covering the B2B & B2C markets.

#### Deposits

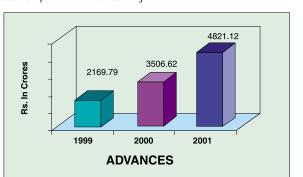
The aggregate deposits touched a level of Rs.9092.20 crores as at the end of March 2001 as against Rs. 5720.00 crores as at 31.03.2000, recording a growth of 58.95%.



The demand deposits, consisting of savings bank and current account deposits, increased from Rs. 972.01 crores to Rs. 1398.37 crores, recording a growth of 43.86%. The new branches are being opened predominantly with a focus on low-cost retail deposits, which would help your Bank in reducing the cost of deposits and earn superior spreads. Your Bank has also introduced an anywhere banking facility, funds transfer through internet banking, opened a large number of ATMs and designed customised products for retail and corporate clients, which would enable your Bank to improve its market share in deposits, especially low cost demand deposits.

#### Credit Management

The advances during the year increased from Rs. 3506.62 crores in the previous year to Rs. 4821.12 crores as on 31st March, 2001, recording a growth of 37.49%. Apart from traditional products, your Bank has introduced innovative and customised products structured to the future revenue streams of corporates. Credit loan syndication is a growing area of business. Overall, the quality of credit assets of the Bank has improved considerably in recent years and your Bank is now a creditor to some of the best companies in the country.



#### Merchant Banking

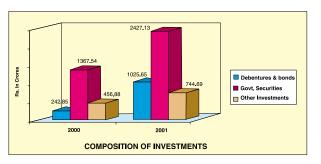
Your Bank has been a very active player in Merchant Banking and has undertaken assignments such as capital structuring, placement and syndication, management of public issues, appraisals and advisory services, investments, depository related services, loans against securities, secondary market trading in equity and debt & capital market related services, acting as debenture trustees, etc. Fee based incomes from the Merchant Banking business has grown strongly. As at the end of March 2001, the number of depository participant accounts has risen to 72030. Your Bank also acts as trustees to Debenture holders in 119 cases involving Rs. 14,800 crores.

#### Treasury

The Treasury continued to operate as the focal point for assetliability management in your Bank, and has been a significant profit centre. It has provided substantial support to corporate clients. The Bank's domestic Certificate of Deposit programme was granted the highest possible investment grade rating of A1+ by the rating agency, ICRA. Active use was made of Rupee interest rate hedging techniques to minimise risks for the Bank.

#### **Investment Management**

The Bank's total investment increased to Rs. 4192.62 crores as at 31st March, 2001 as against Rs. 2065.15 crores as at 31st March, 2000, recording a growth of 103.02%. Out of these, Rs. 2427.13 crores represent investment in government securities and the rest in shares, debentures and units of mutual funds.



#### Risk Management & Internal Control System

The Management, being aware of the various risks associated with the business of banking particularly credit risk, liquidity risk, market risk, and operations risk, has taken various steps to minimise these risks. A risk management policy has been formulated to analyse and manage these risks.

The Management continually monitors risks by means of administrative and information systems and periodic reports are

generated which attempts to quantify these risks. The Management also reviews the risks associated with exposures to the capital market and the money market, and takes adequate measures to safeguard the Bank's interest.

The Management has formed a number of committees, which form the backbone of the internal control systems of the Bank. During the past year, the business and financial performance of the Bank was monitored by a Business Monitoring Committee appointed by the Board.

A plethora of MIS reports and audit reports apprise the management of the functioning of the various business centres of the Bank, and compliance levels with the plans and policies formulated by the Bank are monitored. The internal control system is reviewed periodically by the Management and suitable measures taken to strengthen it.

#### Audit & Inspection

The Inspection & Audit Department of the Bank conducts the internal inspection and audit of branches besides concurrent audit by external Chartered Accountants' firms, with the objective to ensure that the business activities are carried out in accordance with the existing policies, systems and procedures.

#### Information Technology

During the year ended 31.03.2001, the Bank's Information Technology strategy was focussed on creating an infrastructure that would enable the Bank to provide value-added services through multiple delivery channels. In pursuance of this, the entire distributed data base of the Bank's customers was migrated to a centralised database for banking operations, ATMs & Internet operations.

All the branches of the Bank have been connected through network architecture comprising 2 MBPS leased line links to the Data Centre from 7 hubs. Smaller branches have been connected to the respective hubs through 64 KBPS leased lines. Adequate redundancy has been provided to take care of link failures, through ISDN lines and VSATs.

The Bank has installed IBM RS6000 SP servers and the architecture is so designed as to take care of load balancing, response time and memory requirements. The storage facilities are scalable, commensurate with increased volumes of transactions and a fast growth in the number of accounts in future.



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Vikaspuri branch, New Delhi.

Despite dual systems, during the migration of the database, ATM transactions were handled virtually uninterruptedly. With a view to providing support to the increasing number of ATMs, the Bank has installed TANDEM 7000 series servers. The number of ATM transactions per month has touched 7,80,000.

The Internet Banking module has been tested and made operational for on-line transfer of accounts in a secured environment. This facility has made it possible to provide bill payment facilities, as also an interface with the broking software offered to clients by broking firms. The web server has been suitably upgraded to take care of growth in these business segments.



ITDC Airport Ashok Extension Counter, Kolkata

Facility management of the centralised data base is undertaken by WIPRO, encompassing network management, server and desktop management, helpdesk activities, vendor management, asset management, technical support services and mail management on Lotus Notes. For the efficient management of the network, the Bank has installed TNG-Unicentre Enterprise Management Tool, which is being presently used in a pilot phase at Mumbai, and will be extended at other branches in due course.

The Bank's ATM network is integrated with the MasterCard payment system as also with SWADHAN, which is the shared payment network system, promoted by Indian Banks' Association and India Switch Company. The Bank has also obtained membership of VISA for the Electron VISA Debit Card.



Sri P. M. Road branch, Mumbai

#### **Human Resources**

In keeping with the rapid pace of branch expansion and business development, the number of employees as on 31st March 2001 increased to 1185 as compared to 739 a year earlier. Many of the new recruits were professionals with specialised skills. As superior quality of service and high quality of staff are prerequisites for success in a service environment, a number of training programmes have been organised on general banking, retail banking, information technology, customer service effectiveness and the cross-selling of products such as mutual funds. More specialised training requirements have been outsourced.

The recruitment and promotion processes were further refined so that high levels of talent could be recruited and retained. A performance driven compensation structure was adopted.

Staff relations remained cordial throughout the year. The Board places on record its appreciation of the excellent service put in by the employees of your Bank.

#### The Future

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Your Bank is spreading its wings and widening its business horizon to reach and serve customers at new centres in the year ahead. The Bank's services are backed by a highly motivated and technology-driven team. The Bank's endeavour is to make banking easier, more efficient and economical for its customers, providing service of high quality. The ability to do so requires a blend of motivated professionals and front line technology, enabling the Bank to achieve client focus, product expertise and geographic reach.



## Auditor's Report: 2000-2001

To,

The Members
UTI Bank Ltd.

We have audited the attached Balance Sheet of UTI Bank Limited as at 31<sup>st</sup> March, 2001 and the Profit and Loss Account of the Bank for the year ended on that date, annexed thereto. We report thereon as follows:-

- (a) The Balance Sheet and the Profit and Loss Account have been drawn up in accordance with the provisions of Section 29 of the Banking Regulation Act, 1949 read with the provisions of Section 211 of the Companies Act, 1956.
- (b) We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit and have found them to be satisfactory.
- (c) The transactions of the Bank, which have come to our notice, have been, in our opinion, within the powers of the Bank.
- (d) Proper returns adequate for the purpose of our audit, have been received from the branches of the Bank.
- (e) In our opinion, proper books of accounts as required by law have been kept by the Bank so far as appears from our examination of those books.
- (f) The Balance Sheet and Profit and Loss Account of the Bank dealt with by this report, are in agreement with the books of accounts and the Branch returns.
- (g) In our opinion, the Balance Sheet and the Profit and Loss Account dealt with by this report are in compliance with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956, in so far as they apply to banks.
- (h) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with the notes thereon and the Principal

Accounting Policies, give the information required by the Companies Act, 1956 in the manner so required for the banking companies and on such basis, give a true and fair view:

- (i) in the case of the Balance Sheet, of the state of affairs of the Bank as at 31st March, 2001, and
- (ii) in the case of the Profit and Loss Account, of the profit of the Bank for the year ended on that date.
- (i) On the basis of the written representation from the Directors, taken on record by the Board of Directors, none of the Directors are disqualified as on 31<sup>st</sup> March, 2001 from being appointed as a Director under section 274(1)(g) of the Companies Act, 1956.

For **V. Sankar Aiyar & Co.** Chartered Accountants

Place:Mumbai Date: 05.05.2001 N. Sampath Ganesh Partner

## BALANCE SHEET AS ON 31ST MARCH, 2001

|  |              | As on         | As or         |
|--|--------------|---------------|---------------|
|  |              | 31-03-2001    | 31-03-2000    |
| CAPITAL AND LIABILITIES                                | Schedule No. | (Rs. in '000) | (Rs. in '000) |
| Capital  | 1            | 1,319,032     | 1,319,032     |
| Reserves & Surplus                                     | 2            | 1,695,506     | 1,076,439     |
| Deposits   | 3            | 90,921,955    | 57,200,009    |
| Borrowings   | 4            | 11,460,200    | 5,310,239     |
| Other liabilities and provisions                       | 5            | 2,262,236     | 1,784,113     |
|  | TOTAL        | 107,658,929   | 66,689,832    |
| ASSETS   |              |               |               |
| Cash and Balances with Reserve Bank of India           | 6            | 8,812,801     | 4,008,96      |
| Balance with banks and money at call and short notice. | 7            | 3,304,990     | 4,920,45      |
| Investments  | 8            | 41,926,232    | 20,651,456    |
| Advances   | 9            | 48,211,150    | 35,066,203    |
| Fixed Assets   | 10           | 2,344,662     | 849,015       |
| Other Assets   | 11           | 3,059,094     | 1,193,74      |
|  | TOTAL        | 107,658,929   | 66,689,832    |
| Contingent liabilities                                 | 12           | 60,733,617    | 40,045,546    |
| Bills for collection                                   |              | 6,279,278     | 1,567,839     |
| Notes on Accounts                                      | 17           |               |               |

As per our report of even date attached

For and on behalf of

V. Sankar Aiyar & Co.,

Chartered Accountants

P . J . Nayak Chairman & Managing Director

For UTI BANK LTD.

N. Sampath Ganesh

Partner

Date: 05.05.2001 Place: Mumbai

P. S. Subramanyam B. L. Paranjpe A.C. Shah

G.N. Bajpai

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K. G. Vassal P. M. Venkatasubramanian

P.J. Oza Date: 05.05.2001 Company Secretary Place: Mumbai

K Narasimha Murthy Surendra Singh

Directors

## PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2001

|    |  | Schedule No. | Year ended on<br>31-03-2001<br>(Rs. in '000) | Year ended or<br>31-03-2000<br>(Rs. in '000 |
|----|--|--------------|--|---|
| I  | INCOME                                       |              |  |   |
|    | Interest earned                              | 13           | 8,896,314                                    | 4,832,599                                   |
|    | Other income                                 | 14           | 1,630,001                                    | 911,659                                     |
|    |  | TOTAL        | 10,526,315                                   | 5,744,258                                   |
| II | EXPENDITURE                                  |              |  |   |
|    | Interest expended                            | 15           | 7,913,638                                    | 3,928,56                                    |
|    | Operating expenses                           | 16           | 1,287,637                                    | 654,00                                      |
|    | Provisions and contingencies                 |              | 463,813                                      | 652,43                                      |
|    |  | TOTAL        | 9,665,088                                    | 5,235,00                                    |
| Ш  | NET PROFIT FOR THE YEAR                      | (1-11)       | 861,227                                      | 509,25                                      |
|    | Add/Less: Prior period adjustments           |              | 14   | 1,35  |
| IV | PROFIT AVAILABLE FOR APPROPRIATION           |              | 861,241                                      | 510,61                                      |
| ٧  | APPROPRIATIONS:                              |              |  |   |
|    | Transfer to Statutory Reserve                |              | 258,375                                      | 228,82                                      |
|    | Transfer to Debenture Redemption Reserve     |              | 143,000                                      |   |
|    | Proposed dividend (includes tax on dividend) |              | 242,174                                      | 175,69                                      |
|    | Balance carried over to Balance Sheet        |              | 217,692                                      | 106,08                                      |
|    |  | TOTAL        | 861,241                                      | 510,61                                      |

As per our report of even date attached

For and on behalf of

V. Sankar Aiyar & Co.,

Chartered Accountants

Chairman & Managing Director

For UTI BANK LTD.

P.J. Nayak

N. Sampath Ganesh

Partner

Date: 05.05.2001 Place: Mumbai

P. S. Subramanyam B. L. Paranjpe A.C. Shah K. G. Vassal

P. M. Venkatasubramanian K Narasimha Murthy

P.J. Oza Date: 05.05.2001 Company Secretary Place: Mumbai

Directors

Surendra Singh G.N. Bajpai

| SCHEDULES FORMING PART OF THE BALANCE SHEET AS ON 31ST MARCH. 2001. |
|---|
|---|

|   | As on<br>31/03/2001<br>(Rs. in '000') | As on<br>31/03/2000<br>(Rs. in '000) |
|---|---------------------------------------|--------------------------------------|
| SCHEDULE 1 - CAPITAL  Authorised Capital 23,00,00,000 Equity Shares of Rs. 10/- each. (Previous year - 23,00,00,000 shares of Rs.10/- each)   | 2,300,000                             | 2,300,000                            |
| Issued, Subscribed and Paid-up capital<br>13,19,03,170 Equity Shares of Rs. 10/- each fully paid up.<br>(Previous year - 13,19,03,170 Equity Shares of Rs.10/- each fully paid up.) | 1,319,032                             | 1,319,032                            |
| TOTAL   | 1,319,032                             | 1,319,032                            |
| SCHEDULE 2 - RESERVES AND SURPLUS   |                                       |                                      |
| I. Statutory Reserve Opening Balance Additions during the year  | 380,121<br>258,375                    | 151,292<br>228,829                   |
| Ç Ç   | 638,496                               | 380,12                               |
| II. Share Premium Account Opening Balance Additions during the year Less: Public issue expenses   | 162,202<br>0<br>0                     | 162,202<br>0                         |
|   | 162,202                               | 162,202                              |
| III. Investment Fluctuation Reserve Opening Balance Add: Transfer from Capital reserve Less: Transfer to profit & loss account  | 8,136<br>0<br>0                       | 8,136                                |
|   | 8,136                                 | 8,136                                |
| V. Debenture Redemption Reserve Opening Balance Additions during the year   | 0<br>143,000                          | (                                    |
|   | 143,000                               | (                                    |
| V. Profit and Loss Account Opening Balance Additions during the year  | 525,980<br>217,692<br>743,672         | 419,893<br>106,087<br>525,980        |
| TOTAL   | 1,695,506                             | 1,076,439                            |
| SCHEDULE 3 - DEPOSITS  A I. Demand Deposits (i) From banks (ii) From others II. Savings Bank Deposits   | 136,897<br>8,153,028<br>5,693,813     | 12,429<br>6,643,044<br>3,064,659     |
| III. Term Deposits (i) From banks (ii) From others  | 25,504,765<br>51,433,452              | 10,869,109<br>36,610,768             |
| TOTAL   | 90,921,955                            | 57,200,009                           |
| I. Deposits of branches in India     II. Deposits of branches outside India   | 90,921,955<br>0                       | 57,200,009                           |
| TOTAL   | 90,921,955                            | 57,200,000                           |

## SCHEDULES FORMING PART OF THE BALANCE SHEET AS ON 31ST MARCH, 2001

|      |  | As on<br>31/03/2001 | As on 31/03/2000 |
|------|--|---------------------|------------------|
|      |  | (Rs. in '000)       | (Rs. in '000)    |
| SC   | HEDULE 4 - BORROWINGS  |                     |                  |
| l.   | Borrowings in India  |                     |                  |
|      | (i) Reserve Bank of India  | 720,000             | 800,000          |
|      | (ii) Other Banks   | 5,050,600           | 1,510,160        |
|      | (iii) Other institutions & agencies  | 4,189,600           | 2,000,079        |
|      | (iv) Bonds #   | 1,500,000           | 1,000,000        |
| II.  | Borrowings outside India   | 0                   | 0                |
|      | TOTAL  | 11,460,200          | 5,310,239        |
|      | Secured borrowing included in I & II above   | NIL                 | NIL              |
| #    | Represents Subordinated Debt of 3000 Bonds (previous year 2000 Bonds) in the nature of Non Convertible Debentures of Rs. 5,00,000/- each |                     |                  |
| SC   | HEDULE 5 - OTHER LIABILITIES AND PROVISIONS  |                     |                  |
| l.   | Bills payable  | 930,235             | 640,949          |
| II.  | Inter - office adjustments (net)   | 2,344               | 26,277           |
| III. | Interest accrued   | 500,208             | 25,943           |
| IV.  | Proposed dividend (including Tax on dividend )   | 242,174             | 175,695          |
| V.   | Others (including provisions)  | 587,275             | 915,249          |
|      | TOTAL  | 2,262,236           | 1,784,113        |
| SC   | HEDULE 6 - CASH AND BALANCES WITH RESERVE BANK OF INDIA  |                     |                  |
| l.   | Cash in hand & in ATM  |                     |                  |
|      | (including foreign currency notes)   | 479,191             | 240,229          |
| II.  | Balances with Reserve Bank of India :  |                     |                  |
|      | (i) in Current Account   | 8,333,610           | 3,768,735        |
|      | (ii) in Other Accounts   | 0                   | 0                |
|      | TOTAL  | 8,812,801           | 4,008,964        |
| SC   | HEDULE 7 - BALANCES WITH BANKS AND MONEY AT CALL AND SHORT NOTICE  |                     |                  |
| l.   | In India (i) Balance with Banks  |                     |                  |
|      | (a) in Current Accounts  | 880,882             | 523,347          |
|      | (b) in Other Deposit Accounts  | 1,447               | 2,440,552        |
|      | (ii) Money at Call and Short Notice  | .,                  | 2707002          |
|      | (a) With banks   | 2,153,100           | 1,200,000        |
|      | (b) With other institutions  | 2,133,100           | 0                |
|      |  |                     |                  |
|      | TOTAL  | 3,035,429           | 4,163,899        |
| II.  | Outside India  | 202.050             | 757 550          |
|      | i) in Current Accounts   | -382,959            | 756,552          |
|      | ii) in Other Deposit Accounts iii) Money at Call & Short Notice  | 652,520             | 0 0              |
| _    |  | 0                   |                  |
|      | TOTAL  | 269,561             | 756,552          |
|      | GRAND TOTAL  | 3,304,990           | 4,920,451        |

## SCHEDULES FORMING PART OF THE BALANCE SHEET AS ON 31ST MARCH, 2001

|  |                                   | As on<br>31/03/2001<br>(Rs. in '000') | As on<br>31/03/2000<br>(Rs. in '000) |
|--|-----------------------------------|---------------------------------------|--------------------------------------|
| SCHEDULE 8 - INVESTMENTS   |                                   |                                       |                                      |
| I. Investments in India in -   |                                   |                                       |                                      |
| (i) Government Securities ##   |                                   | 24,271,258                            | 13,675,418                           |
| (ii) Other approved securities (iii) Shares  |                                   | 0<br>1,922,539                        | 0<br>1,184,247                       |
| (iv) Debentures and Bonds  |                                   | 10,256,454                            | 2,428,498                            |
| (v) Others (Units, Commercial Papers, Certificat   | es of Deposits , Placements etc.) | 5,524,470                             | 3,384,633                            |
| Gross Investments in India   |                                   | 41,974,721                            | 20,672,796                           |
| Less: Depreciation in the value of investments under 'Available for Sale 'category and provis  | ion for NPAs                      | 48,489                                | 21,340                               |
| Net investments in India   | IOITIOI IVI AS.                   | 41,926,232                            | 20,651,456                           |
| I. Investments outside India   |                                   | 0                                     | 0                                    |
| Net investments outside India  |                                   | 0                                     | 0                                    |
| GRA  | ND TOTAL                          | 41,926,232                            | 20,651,456                           |
| SCHEDULE 9 - ADVANCES  |                                   |                                       |                                      |
| A. (i) Bills purchased and discounted  |                                   | 16,551,560                            | 19,956,306                           |
| (ii) Cash credits, overdrafts and loans repayab  | le on demand                      | 21,132,266                            | 11,543,401                           |
| (iii) Term loans   |                                   | 10,527,324                            | 3,566,496                            |
| тотл   | AL                                | 48,211,150                            | 35,066,203                           |
| B. (i) Secured by tangible assets *  |                                   | 30,238,520                            | 16,240,678                           |
| (ii) Covered by Bank/Government Guarantees   | **                                | 7,316,669                             | 15,334,567                           |
| (iii) Unsecured  |                                   | 10,655,961                            | 3,490,958                            |
| тот  | AL                                | 48,211,150                            | 35,066,203                           |
| C. I. Advances in India  |                                   |                                       |                                      |
| (i) Priority Sectors   |                                   | 3,480,004                             | 3,028,614                            |
| (ii) Public Sector<br>(iii) Banks  |                                   | 4,298,769<br>1,010                    | 932,450                              |
| (iv) Others  |                                   | 40,431,367                            | 31,105,139                           |
| ТОТ  | AI.                               | 48,211,150                            | 35,066,203                           |
| II. Advances Outside India   | <u></u>                           | 10/211/100                            | 33/333/233                           |
| (i) Due from banks   |                                   | 0                                     | 0                                    |
| (ii) Due from others -   |                                   |                                       |                                      |
| (a) Bills purchased and discounted   |                                   | 0                                     | 0                                    |
| (b) Syndicated loans   |                                   | 0                                     | 0                                    |
| (c) Others   |                                   | 0                                     | 0                                    |
| ТОТ  |                                   | 0                                     | 0                                    |
| ## Includes securities costing Rs. 2.62 Cr. (p   |                                   |                                       |                                      |
| pledged with other banks for availment of  | or fund transfer facility         |                                       |                                      |
| <ul> <li>pledged with other banks for availment of the second of the</li></ul> | ·                                 |                                       |                                      |

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## SCHEDULES FORMING PART OF THE BALANCE SHEET AS ON 31ST MARCH, 2001

|   | As on<br>31/03/2001<br>(Rs. in '000') | As on 31/03/2000 (Rs. in '000)          |
|---|---------------------------------------|---|
| SCHEDULE 10 - FIXED ASSETS  | ( )                                   | ( ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' |
| I. Premises   |                                       |   |
| At cost at the beginning of the year  | 85,033                                | 84,718                                  |
| Additions during the year   | 46                                    | 315                                     |
| Deductions during the year  Depreciation to date  | 5,234                                 | 3,848                                   |
| TOTAL   | 79,842                                | 81,185                                  |
| II. Other fixed assets (including Furniture & Fixtures)   | 77,042                                | 01,100                                  |
| At cost at the beginning of the year  | 935,933                               | 727,70                                  |
| Additions during the year   | 918,492                               | 211,730                                 |
| Deductions during the year  | 30,370                                | 3,498                                   |
| Depreciation to date  | 426,347                               | 264,96                                  |
| TOTAL   | 1,397,708                             | 670,972                                 |
| III. Assets on Lease  |                                       |   |
| At cost at the beginning of the year  | 0                                     | 148,670                                 |
| Additions during the year   | 752,638                               | (                                       |
| Deductions during the year **   | 6,888                                 | 15,216                                  |
| Depreciation to date  | 54,536                                | 133,454                                 |
| Lease adjustment  | -1,589                                | (                                       |
| TOTAL   | 689,625                               | (                                       |
| CARITAL MARK IN PROCEEDS (including Capital Advances)   | 2,167,175                             | 752,157                                 |
| CAPITAL WORK-IN-PROGRESS (including Capital Advances)  GRAND TOTAL:   | 177,487                               | 96,858                                  |
|   | 2,344,662                             | 049,013                                 |
| ** Represents reclassification / adjustments on cancellation of Lease   |                                       |   |
| SCHEDULE 11 - OTHER ASSETS  |                                       |   |
| I Interest Accrued  | 1,206,948                             | 503,953                                 |
| II Tax paid in advance / tax deducted at source (net of provisions)   | 84,598                                | 56,610                                  |
| III Stationery and stamps   | 11,991                                | 4,502                                   |
| IV Others   | 1,755,557                             | 628,678                                 |
| TOTAL   | 3,059,094                             | 1,193,743                               |
| SCHEDULE 12 - CONTINGENT LIABILITIES  |                                       |   |
| I. Claims against the bank not acknowledged as debts  | 262,344                               | 262,344                                 |
| II. Liability for partly paid investments   | 0                                     |   |
| III. Liability on account of outstanding forward exchange contracts   | 48,212,891                            | 34,093,814                              |
| IV. Guarantees given on behalf of constituents in India   | 7,270,402                             | 2,897,777                               |
| VI. Acceptances, endorsements and other obligations VII. Other items for which the bank is contingently liable: | 4,839,125                             | 2,671,228                               |
| (i) Liabilities on account of outstanding underwriting commitment   | ts 19,999                             |   |
| (i) Devolvement notice received in respect of underwriting  | 17,799                                |   |
| commitment (refer note No.2.11 of Schedule 17)  | 34,999                                | 34,999                                  |
| (iii) Disputed tax demand   | 42,083                                | 33,610                                  |
| (iv) Others   | 51,774                                | 51,774                                  |
| TOTAL   | 60,733,617                            | 40,045,546                              |
| TOTAL   | 00,733,017                            | 40,043,34                               |

|  |  | ST MARCH, 2   |
|--|--|---|
|  | As on  | As or   |
|  | 31/03/2001   | 31/03/2000  |
|  | (Rs. in '000)  | (Rs. in '000  |
| SCHEDULE 13 - INTEREST EARNED  |  |   |
| Interest/discount on advances / bills  | 4,736,109  | 2,966,51  |
| I. Income on investments   | 3,738,890  | 1,570,20  |
| II. Interest on balances with Reserve  | 0,700,070  | 1,0,0,20  |
| Bank of India and other inter-bank funds   | 404,130  | 250,83  |
| V. Others  | 17,185   | 45,04   |
| TOTAL  | 8,896,314  | 4,832,59  |
| SCHEDULE 14 - OTHER INCOME   |  |   |
| . Commission, exchange and brokerage   | 862,509  | 447,33  |
| I. Profit on sale / Revaluation of Investments ( net )   | 637,827  | 397,06  |
| II. Profit on exchange transactions ( net )  | 52,103   | 46,45   |
| V. Profit/(Loss) on sale of fixed assets ( net )   | -761   | -2,27   |
| /. Income earned by way of dividends etc. from   |  | ,   |
| subsidiaries/companies and/or joint venture  |  |   |
| abroad/in India.   | 0  |   |
| /I. Lease rentals (net of lease equalisation)  | 56,641   |   |
| /II. Miscellaneous Income  | 21,682   | 23,07   |
| TOTAL  | 1,630,001  | 911,65  |
|  |  |   |
| SCHEDULE 15 - INTEREST EXPENDED  |  |   |
| SCHEDULE 15 - INTEREST EXPENDED  Interest on deposits  | 7.037.414  | 3,398,98  |
| . Interest on deposits   | 7,037,414<br>334,458   |   |
|  | 7,037,414<br>334,458<br>541,766  | 243,88  |
| . Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings  | 334,458  | 243,88<br>285,68  |
| Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  | 334,458<br>541,766   | 243,88<br>285,68  |
| Interest on deposits Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES   | 334,458<br>541,766<br>7,913,638  | 243,88<br>285,68<br>3,928,56  |
| Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees  | 334,458<br>541,766<br>7,913,638<br>285,226   | 243,88<br>285,68<br>3,928,56  |
| Interest on deposits Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting   | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000  | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01  |
| Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting II. Printing and stationery  | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582  | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38   |
| Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting III. Printing and stationery V. Advertisement and publicity  | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582<br>55,656  | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70   |
| Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting II. Printing and stationery  | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582  | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70<br>114,66   |
| Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting II. Printing and stationery V. Advertisement and publicity V. Depreciation on bank's property  | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582<br>55,656<br>217,308   | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70<br>114,66<br>44   |
| Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting III. Printing and stationery V. Advertisement and publicity V. Depreciation on bank's property VI. Directors' fees, allowance and expenses   | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582<br>55,656<br>217,308<br>1,536  | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70<br>114,66<br>44<br>2,10   |
| Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting III. Printing and stationery V. Advertisement and publicity V. Depreciation on bank's property VI. Directors' fees, allowance and expenses VIII. Auditor's fees and expenses VIII. Law Charges X. Postage, Telegrams, Telephones, etc.                               | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582<br>55,656<br>217,308<br>1,536<br>2,100<br>18,381<br>83,784                                 | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70<br>114,66<br>44<br>2,10<br>4,32<br>20,83  |
| Interest on deposits Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting II. Printing and stationery V. Advertisement and publicity Depreciation on bank's property VI. Directors' fees, allowance and expenses VIII. Law Charges X. Postage, Telegrams, Telephones, etc. K. Repairs and maintenance   | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582<br>55,656<br>217,308<br>1,536<br>2,100<br>18,381<br>83,784<br>101,733                      | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70<br>114,66<br>44<br>2,10<br>4,32<br>20,83<br>60,45                               |
| Interest on deposits Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting II. Printing and stationery V. Advertisement and publicity Depreciation on bank's property II. Directors' fees, allowance and expenses III. Law Charges X. Postage, Telegrams, Telephones, etc. K. Repairs and maintenance KI. Insurance                                | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582<br>55,656<br>217,308<br>1,536<br>2,100<br>18,381<br>83,784<br>101,733<br>41,371            | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70<br>114,66<br>44<br>2,10<br>4,32<br>20,83<br>60,45<br>22,33                      |
| Interest on deposits Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting II. Printing and stationery V. Advertisement and publicity Depreciation on bank's property VI. Directors' fees, allowance and expenses VIII. Law Charges X. Postage, Telegrams, Telephones, etc. K. Repairs and maintenance   | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582<br>55,656<br>217,308<br>1,536<br>2,100<br>18,381<br>83,784<br>101,733                      | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70<br>114,66<br>44<br>2,10<br>4,32<br>20,83<br>60,45<br>22,33                      |
| Interest on deposits Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting II. Printing and stationery V. Advertisement and publicity Depreciation on bank's property II. Directors' fees, allowance and expenses III. Law Charges X. Postage, Telegrams, Telephones, etc. K. Repairs and maintenance KI. Insurance                                | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582<br>55,656<br>217,308<br>1,536<br>2,100<br>18,381<br>83,784<br>101,733<br>41,371            | 243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70<br>114,66<br>44<br>2,10<br>4,32<br>20,83<br>60,45<br>22,33<br>99,47             |
| Interest on deposits I. Interest on Reserve Bank of India / Inter-bank borrowings II. Others *  TOTAL  SCHEDULE 16 - OPERATING EXPENSES  Payments to and provisions for employees I. Rent, taxes and lighting III. Printing and stationery V. Advertisement and publicity Depreciation on bank's property VI. Directors' fees, allowance and expenses VIII. Law Charges X. Postage, Telegrams, Telephones, etc. K. Repairs and maintenance KI. Insurance KII. Other Expenditure ** | 334,458<br>541,766<br>7,913,638<br>285,226<br>264,000<br>43,582<br>55,656<br>217,308<br>1,536<br>2,100<br>18,381<br>83,784<br>101,733<br>41,371<br>172,960 | 3,398,98<br>243,88<br>285,68<br>3,928,56<br>154,26<br>149,01<br>21,38<br>4,70<br>114,66<br>44<br>2,10<br>4,32<br>20,83<br>60,45<br>22,33<br>99,47 |

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#### SCHEDULE 17: NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2001

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### 1.1 GENERAL

The accompanying financial statements are prepared on the historical cost convention and in accordance with the generally accepted accounting principles and practices prevailing within the banking industry in India.

#### 1.2 REVENUE RECOGNITION

- 1.2.1 Income and Expenditure are accounted on accrual basis except as stated below:
  - i) Interest on advances classified as sub-standard, doubtful or loss assets is recognised on realisation. The unrealised interest in these cases are accounted in memoranda books.
  - ii) Interest on fixed income securities are recognised on accrual basis except in respect of non-performing assets.
  - iii) Commission and exchange are recognised as income on realisation. The commission income on deferred payment guarantees are recognised pro-rata over the period of guarantees.
- 1.2.2 Finance income in respect of assets given on lease is accounted for based on the interest rate implicit in the lease in accordance with the Guidance note issued by the Institute of Chartered Accountants of India.
- 1.2.3 Upfront incentives received on subscription to securities is recognised as income when realised.

#### 1.3 ADVANCES

- 1.3.1 Advances are stated net of specific provisions and classified into standard, sub-standard, doubtful and loss assets in accordance with the guidelines issued by the Reserve Bank of India.
- 1.3.2 Provision for sub-standard, doubtful and loss assets is made in accordance with the guidelines issued by the Reserve Bank of India. In addition, a general provision of 0.25% is made on all standard assets as per RBI guidelines.

#### 1.4 INVESTMENTS

#### 1.4.1 Classification

- i. In accordance with the RBI guidelines, investments under various categories reflected under Schedule 8 to the Balance Sheet are further classified into the following classes:
  - a) Held for Trading.
  - b) Available for Sale, and
  - c) Held to Maturity categories.
- ii. Investments not exceeding 25% of total investments which the Bank intends to hold to maturity are classified as "Held to maturity."
- iii. Those held for sale within 90 days from the date of purchase are classified under "Held for Trading".

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iv. All other investments are classified under the "Available for Sale" category.

#### 1.4.2 Valuation

a) Held to maturity:

Investments under this class are carried at their acquisition cost and are not marked to market. Any premium on acquisition of a security (other than in respect of equity shares) is amortized over the balance period remaining to its maturity.

b) Available for sale :

Investments in this class are marked to market. Net appreciation in each category, if any, is ignored and net depreciation is provided for.

- c) Held for trading:
  - Investments in this class are marked to market and the net appreciation / depreciation under each category is recognized in the Profit and Loss Account.
- d) Treasury bills are valued at cost.
- 1.4.3 Cost of the investments exclude broken period interest paid on acquisition of investments.
- 1.4.4 Market value of investments where current quotations are not available is determined as per the norms laid down by the Reserve Bank of India as under:
  - a) market value of unquoted Government securities are derived based on the YTM rate for Government securities of equivalent maturity put out by FIMMDA.
  - b) in case of unquoted bonds, debentures and preference shares where interest / dividend is received regularly, the market price is derived based on the YTM for Government securities as suitably marked up for credit risk applicable to the credit rating of the instrument. The matrix for credit risk mark up for various credit ratings and maturity as approved by the Board of Directors of the Bank has been adopted for this purpose.
  - c) unquoted preference shares and debentures where dividend/interest is not received regularly on the basis of valuation and provisioning norms prescribed by RBI.
  - d) equity shares at book value ascertained from the latest available balance sheet.
  - e) units of Mutual Funds at the latest net asset value declared by the mutual fund.
- 1.4.5 Monies received/paid during the year on repo and reverse repo transactions are credited/debited to Investment account and are reversed on maturity of the transaction. Costs and revenue thereon are accounted as interest expenditure/ income. Repo transactions outstanding at the year end are not considered as the Investments of the Bank. Monies received on such outstanding transactions are first appropriated towards interest accrued on those securities upto the date of the transaction and the balance amount is credited to Investment account. The difference between the cost of the outstanding repo Investment and the aforesaid balance amount is transferred to Repo Adjustment account and is included in Other Assets / Other liabilities.

#### 1.5 FOREIGN EXCHANGE TRANSACTIONS

- 1.5.1 Transactions denominated in foreign currencies are accounted for at the rates prevailing on the date of transaction.
- 1.5.2 Monetary assets and liabilities in foreign currency are revalued at rates of exchange prescribed by Foreign Exchange Dealers' Association of India. Resulting exchange gains or losses are taken to the Profit and Loss Account.
- 1.5.3 Acceptances, endorsements and other obligations are reported at the exchange rate prevalent on the date of commitment.
- 1.5.4 Contingent liabilities in respect of outstanding forward exchange contracts are reported at contracted rates.
- 1.5.5 Profit / loss arising on revaluation of forward exchange contracts, other than currency swaps undertaken to hedge FCNR deposits (which are not revalued) outstanding as on the Balance Sheet date are accounted for as per the Reserve Bank of India directives at the rates prescribed by Foreign Exchange Dealers' Association of India.
- 1.5.6 Premium/discount on currency swaps undertaken to hedge FCNR deposits are recognised as interest income/ expense and are amortised over the swap period.

1.6 FIXED ASSETS

- 1.6.1 Fixed assets are stated at cost less accumulated depreciation.
- 1.6.2 Depreciation on Fixed Assets are charged on Straight Line Method pro-rata from the date of addition at the following rates:
  - a) Automated Teller Machines 10% per annum
  - b) Computer Hardware

i) additions prior to 1st April, 2000 - 16.21% per annum

ii) additions on or after 1st April, 2000 - 33.33% per annum

- c) Other Fixed Assets at the rates prescribed under Schedule XIV of the Companies Act, 1956.
- d) Depreciation on leased assets (including assets where lease is terminated) is charged on Straight Line Method over the originally contracted lease period.

#### 1.7 **STAFF RETIREMENT BENEFITS**

- 1.7.1 Provident Fund contributions made to a trust separately established for the said purpose are accounted for on accrual basis
- 1.7.2 Provision for retirement leave encashment benefit is made based on actuarial valuation.
- 1.7.3 The Bank has an insurance policy with LIC under the Group Gratuity and Insurance Scheme to cover the gratuity liability of its employees. The amount of contribution required to meet the actuarial liability has been provided for.

#### 1.8 SHARE ISSUE EXPENSES

1.8.1 Share Issue expenses are adjusted from Share Premium Account.

#### NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2001.

2.1 'Provisions and contingencies' debited to Profit & Loss Account include :

|  |   |            | (Rs. in crores) |
|--|---|------------|-----------------|
|  |   | 31.03.2001 | 31.03.2000      |
| i) Provision for Income Tax and Interest Tax     | : | 18.33      | 27.75           |
| For the year                                     | : | 17.95      |                 |
| For earlier years                                | : | 0.38       |                 |
| ii) Bad debts written off                        | : | 6.94       | 18.06           |
| lii) Provision towards non-performing assets     | : | 15.93      | 9.06            |
| a. Advances                                      | : | 14.61      | 9.06            |
| b. Investments                                   | : | 1.32       | 0.00            |
| iv) Provision towards Standard assets            | : | 3.28       | 8.35            |
| v) Amortisation of premium on investments        | : | 4.03       | 2.13            |
| classified as "held to maturity" (previous year, |   |            |                 |
| depreciation in value of investments)            |   |            |                 |

|                  |  |                   |                               | (Rs. in crores) |
|------------------|--|-------------------|-------------------------------|-----------------|
|                  |  |                   | 31.03.2001                    | 31.03.2000      |
|                  | Less: Excess provision for depreciation                                      |                   |                               |                 |
|                  | on investments written back  | :                 | 2.13                          | 0.55            |
|                  | vi) Others   | :                 | NIL                           | 0.44            |
|                  | Total  | :                 | 46.38                         | 65.24           |
| 2.2<br><b>a)</b> | BUSINESS RATIOS AND OTHER INFORMATION BUSINESS RATIOS :                      |                   |                               |                 |
|                  | i) Interest Income as a percentage to  |                   |                               |                 |
|                  | working funds (Working funds represent average total assets)                 | :                 | 10.07 %                       | 10.81 %         |
|                  | ii) Non-interest income as a percentage                                      |                   | 1.050/                        | 2.04.9/         |
|                  | to working funds   | :                 | 1.85%                         | 2.04 %          |
|                  | <ul><li>iii) Operating profit as a percentage to<br/>working funds</li></ul> | :                 | 1.50%                         | 2.60 %          |
|                  | iv) Return on assets   | :                 | 0.80%                         | 0.77 %          |
|                  | v) Business (dep. plus adv.) per employee                                    | :                 | Rs. 9.59 crores               | Rs.11.01 crores |
|                  | vi) Profit per employee  | :                 | Rs. 7.27 Lacs                 | Rs.6.91 Lacs    |
|                  | vii) Net NPAs as a percentage of customer assets **                          | :                 | 3.43%                         | 4.54%           |
|                  | ** Customer assets include advances, credit substitute                       | es and unamortise | ed cost of assets leased out. |                 |
| b)               | OTHER INFORMATION :  |                   |                               |                 |
| ۵,               | i) Movements in NPAs   |                   |                               |                 |
|                  |  |                   | Gross                         | Net             |
|                  | NPA s at the beginning of the year   | :                 | 193.53                        | 165.06          |
|                  | Additions during the year  | :                 | 47.83                         | 30.47           |
|                  | Reductions (including write offs) during the year                            |                   | 15.56                         | 14.13           |
|                  | NPAs at the end of the year  | :                 | 225.80                        | 181.40          |
|                  | ii) Lending to sensitive sectors as defined from time to                     | o time            |                               |                 |
| A.               | Advances to Capital Market Sector  |                   |                               |                 |
| 1.               | Individuals  |                   | 72.17                         |                 |
| 2.               | Share and Stock Brokers  |                   | 229.92                        |                 |
| 3.               | Market Makers  |                   | 0.00                          |                 |
| 4.               | All other Borrowers against security of Shares                               |                   | 18.93                         |                 |
|                  | Total Advances against security/collateral of shares                         |                   | 321.02                        |                 |

| B. Advances to Real Estate Sector                | (Rs. in Crores) |
|--|-----------------|
| 1. Commercial Property                           | 5.56            |
| 2. Land and Buildings Developers                 | 17.24           |
| 3. Mortgages other than Individual Housing Loans | 0.00            |
| 4. Others  | 39.95           |
| Total Exposure to the Real Estate Sector         | 62.75           |
| C. Advances to Commodities Sector                |                 |
| 1. Cash Crops                                    | 8.00            |
| 2. Edible Oils                                   | 23.07           |
| 3. Agricultural Produce                          | 65.73           |
| 4. Other Sensitive commodities                   | 0.00            |
| Total Exposure to Commodities Sector             | 96.80           |

## iii) Maturity pattern of assets and liabilities

(Rs. in Crores)

|   | Liabilities | 1 to 14<br>days | 15 to 28<br>days | 29 days<br>and<br>upto 3<br>months | Over 3<br>months<br>and<br>upto 6<br>months | Over 6<br>months<br>and<br>upto 1<br>year | Over 1<br>year<br>and<br>upto 3<br>years | Over 3<br>years<br>and<br>upto 5<br>years | Over 5<br>years | Total   |
|---|-------------|-----------------|------------------|------------------------------------|---|---|--|---|-----------------|---------|
| 1 | Deposits    | 1055.11         | 325.20           | 1737.49                            | 989.02                                      | 2252.27                                   | 2541.77                                  | 126.34                                    | 65.00           | 9092.20 |
| 2 | Borrowings  | 642.41          | 0.00             | 160.00                             | 0.00  | 106.43                                    | 0.00                                     | 27.18                                     | 210.00          | 1146.02 |
|   | Assets      | 1 to 14<br>days | 15 to 28<br>days | 29 days<br>and<br>upto 3<br>months | Over 3<br>months<br>and<br>upto 6<br>months | Over 6<br>months<br>and<br>upto 1<br>year | Over 1<br>year<br>and<br>upto 3<br>years | Over 3<br>years<br>and<br>upto 5<br>years | Over 5<br>years | Total   |
| 3 | Investments | 371.08          | 83.21            | 457.42                             | 278.46                                      | 717.34                                    | 1052.88                                  | 956.83                                    | 275.40          | 4192.62 |
| 4 | Advances    | 793.50          | 346.52           | 1041.65                            | 403.85                                      | 388.81                                    | 1825.71                                  | 21.01                                     | 0.07            | 4821.12 |

Classification of assets and liabilities under the different maturity buckets are as per the guidelines issued by the Reserve Bank of India.

## iv) Maturity pattern of foreign currency assets and liabilities (excluding forward contracts).

(Rs. in Crores)

|             | Upto 6<br>months | Over 6 months and upto 1 year | Over 1 year<br>and upto 2 years | Over 2 years<br>and upto 5 years | Over<br>5 years | Total   |
|-------------|------------------|-------------------------------|---------------------------------|----------------------------------|-----------------|---------|
| Liabilities | 562.69           | 446.10                        | 34.84                           | 29.87                            | 0.00            | 1073.50 |
| Assets      | 151.70           | 0.19                          | 0.00                            | 8.60                             | 0.00            | 160.48  |

2.3 Disclosure in respect of Interest rate swaps (IRS) outstanding as at 31st March, 2001.

| Nature        | Nos. | Notional Principal | Terms   |
|---------------|------|--------------------|---|
| Hedge Swaps   | 3    | Rs. 35 crores      | Fixed payable v/s Floating receivable linked to NSE Mibor |
| Hedge Swaps   | 2    | Rs. 25 crores      | Floating payable v/s Fixed receivable linked to NSE Mibor |
| Trading Swaps | 10   | Rs. 100 crores     | Fixed payable v/s Floating receivable linked to NSE Mibor |
| Trading Swaps | 12   | Rs. 120 crores     | Floating payable v/s Fixed receivable linked to NSE Mibor |

- b) Losses which would be incurred if counter parties failed to fulfill their obligations is NIL. (Net payable Rs.85,152.94.)
- c) Fair Value of Swap agreements Rs.2,40,027.40.
- d) Agreements are with Banks / Financial Institutions under approved credit lines.
- e) The Bank accounts for the differential interest receivable / payable in respect of the notional principal amount on accrual basis.
- 2.4 Capital Adequacy Ratio as on 31.3.2001 is 9.00 % (Tier I Capital Adequacy Ratio: 5.84 %; Tier II Capital Adequacy Ratio: 3.16 %).
- 2.5 During the year the Bank has raised subordinated debt of Rs. 50 crores in the form of 1000 non-convertible debentures of Rs. 5 lakhs each. These qualify for classification as Tier II Capital.
- 2.6 Pursuant to the approval of the shareholders at the Extra Ordinary General Meeting held on 24<sup>th</sup> February, 2001, the Bank has granted 12,97,800 share options to its employees and Directors. The options will vest over a period of 3 years and can be exercised at a price of Rs. 38.63 per option being the average of the daily high-low price of the Bank's shares during the 52 weeks preceding the date of grant on the National Stock Exchange Ltd., Mumbai, which had the highest trading volume of the Bank's shares during that period. The closing market price on the National Stock Exchange Ltd., Mumbai on the date of the grant was Rs. 37.45. Since the market price of the shares as on the date of grant of the option was lower than the exercise price, no accounting adjustments are required as at 31<sup>st</sup> March, 2001. The options are exercisable in future years.
- 2.7 Provision for taxes are made on the basis of the law prevailing on 31st March, 2001.
- 2.8 During the year the Bank has increased the rate of depreciation in respect of computers added on or after 1st April 2001 and ATMs. The change in the depreciation rate for computers is as per the guidelines issued by the Reserve Bank of India. As a result of the increased rates, the net profit for the year is lower by Rs.1.59 crores.
- 2.9 In the earlier years the Bank had treated all its investments as Current Investments and had valued the same as under based on the then prevailing guidelines issued by RBI.
  - i) Treasury Bills, Commercial Paper and Unquoted Debentures where interest is regularly serviced at cost.
  - ii) All other investments at lower of aggregate cost or aggregate market value within each category of investments. Net appreciation within each category was ignored and net depreciation was provided for.

In line with the fresh guidelines issued by RBI in October 2000, the Bank has during the year changed its method of

classification and valuation of investments as under.

Investments in each category are classified into three classes specified in para 1.4.1 of Significant Accounting Policies. Investments in the Held to Maturity category are not marked to market. However, premium if any paid on acquisition are, except in case of investment in equity shares, amortized over the period remaining to maturity. Investments under 'Available for Sale' and 'Held for Trading' category are marked to market on the basis of the method specified in para 1.4.2 of Significant Accounting Policies.

As a result of change in the valuation policy the Bank has, in order to maximise its returns, realigned its trading strategy and holds certain investments in the 'Held for Trading' category. The debt securities in the 'Held for Trading' category have appreciated in their values. In view of the improving market prices, these investments are continued to be held. Since the trading strategies have undergone changes, the extent of increase in profits for the year due to the combined effect of the change in valuation policy and the change in trading strategies, cannot be ascertained.

- 2.10 Standard Loan Assets that were restructured during the year aggregate Rs. 27.32 crores.
- 2.11 Contingent Liabilities include underwriting commitment to a company of Rs. 3.5 crores for which devolvement notice was received during 1994-95. The Bank has obtained legal opinion that its liability under the underwriting commitment stands extinguished.
- 2.12 Figures relating to the previous year have been regrouped / rearranged wherever necessary and feasible.

For UTI BANK LTD.

P . J . Nayak Chairman & Managing Director

Directors

P. S. Subramanyam

B. L. Paranjpe

A.C. Shah K. G. Vassal

P. M. Venkatasubramanian

K Narasimha Murthy Surendra Singh

G. N. Bajpai

P.J. Oza
Company Secretary

Date: 05.05.2001 Place: Mumbai

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31.3.2001

| CASH FLOW FROM OPERATING ACTIVITIES   | (Rs.in crores ) |           |
|---|-----------------|-----------|
|   | 31.3.2001       | 31.3.2000 |
| Net profit before taxes   | 104.45          | 78.81     |
| Adjustments for:  |                 |           |
| Depreciation on fixed assets  | 21.73           | 11.47     |
| Lease equalisation  | 0.16            | 0.00      |
| Depreciation in the value of investment classified as 'Available for Sale' (Previous year, Current Investments) | 3.53            | 2.13      |
| Amortisation of premium on Investments classified as held to Maturity   | 4.03            | 0.00      |
| Provision in respect of non performing assets   | 15.93           | 9.06      |
| Provision on Standard assets  | 3.28            | 8.50      |
| Lease Terminal Adjustment written off   | 0.00            | 0.30      |
| Bad debts written off   | 6.94            | 18.06     |
| Write back of excess provision for depreciation on investments  | (2.13)          | (0.55)    |
| Loss on sale of fixed assets  | 0.08            | 0.23      |
|   | 158.00          | 128.00    |
| Adjustments for:  |                 |           |
| (Increase) in investments   | (2134.22)       | (965.71)  |
| (Increase) in advances  | (1336.04)       | (1363.96) |
| Increase/(Decrease) in borrowings   | 565.00          | (89.57)   |
| Increase in deposits  | 3372.20         | 2679.31   |
| (Increase) in other assets  | (183.74)        | (39.04)   |
| Increase in other liabilities & provisions  | 37.88           | 18.36     |
|   | 479.08          | 367.40    |
| Direct taxes paid   | (21.12)         | (28.64)   |
| Net cash flow from operating activities   | 457.96          | 338.76    |
| Purchase of fixed assets  | (175.20)        | (28.33)   |
| Proceeds from sale of fixed assets  | 3.65            | 0.12      |
| Net cash used in investing activities   | (171.55)        | (28.21)   |

| Cash flow from financing activities  Proceeds from issue of Subordinated debt  50.00  Payment of Dividend  (17.57)  Net cash generated from financing activities  32.43  Net increase in cash and cash equivalents  318.84  Cash and cash equivalents as at 1st April  892.94  Cash and cash equivalents as at 31st March  1211.78  Note: Depreciation on transfer of investments from one category to another and appreciation/deprerevaluation of investments classified as'Held for Trading' have been treated as realised profits /los purposes of this statement.  For and on behalf of the Board  P. J. Nayak  Chairman & Managing Director  P. S. Subramanyam  B. L. Paranjpe  A. C. Shah  K. G. Vassal  P. M. Venkatasubramanian   | Rs.in crores ) | (K   | SH FLOW FROM INVESTING ACTIVITIES  |  |
|--|----------------|--|--|--|
| Proceeds from issue of Subordinated debt  Payment of Dividend  (17.57)  Net cash generated from financing activities  32.43  Net increase in cash and cash equivalents  Cash and cash equivalents as at 1st April  Possible and cash equivalents as at 31st March  Cash and cash equivalents as at 31st March  Possible and cash equivalents as at 1st April  Reposible and ca | 31.3.2000      | 31.3.2001  |  |  |
| Payment of Dividend (17.57)  Net cash generated from financing activities 32.43  Net increase in cash and cash equivalents 318.84  Cash and cash equivalents as at 1st April 892.94  Cash and cash equivalents as at 31st March 1211.78  Note: Depreciation on transfer of investments from one category to another and appreciation/deprerevaluation of investments classified as Held for Trading' have been treated as realised profits /los purposes of this statement.  For and on behalf of the Board  P. J. Nayak  Chairman & Managing Director  P. S. Subramanyam  B. L. Paranjpe  A.C. Shah  K. G. Vassal  P. M. Venkatasubramanian   |                |  |  | Cash flow from financing activities  |
| Net cash generated from financing activities  32.43  Net increase in cash and cash equivalents  318.84  Cash and cash equivalents as at 1st April  892.94  Cash and cash equivalents as at 31st March  1211.78  Note: Depreciation on transfer of investments from one category to another and appreciation/depreceduation of investments classified as 'Held for Trading' have been treated as realised profits /lost purposes of this statement.  For and on behalf of the Board  P. J. Nayak  Chairman & Managing Director  P. S. Subramanyam  B. L. Paranjpe  A.C. Shah  K. G. Vassal  P. M. Venkatasubramanian  | 100.00         | 50.00  | I debt   | Proceeds from issue of Subordinated debt                                     |
| Net increase in cash and cash equivalents  318.84  Cash and cash equivalents as at 1st April  892.94  Cash and cash equivalents as at 31st March  1211.78  Note: Depreciation on transfer of investments from one category to another and appreciation/deprerevaluation of investments classified as 'Held for Trading' have been treated as realised profits /los purposes of this statement.  For and on behalf of the Board  P. J. Nayak  Chairman & Managing Director  P. S. Subramanyam  B. L. Paranjpe  A.C. Shah  K. G. Vassal  P. M. Venkatasubramanian  | (13.59)        | (17.57)  |  | Payment of Dividend  |
| Cash and cash equivalents as at 1st April 892.94  Cash and cash equivalents as at 31st March 1211.78  Note: Depreciation on transfer of investments from one category to another and appreciation/depreciation of investments classified as 'Held for Trading' have been treated as realised profits /loss purposes of this statement.  For and on behalf of the Board  P. J. Nayak  Chairman & Managing Director  P. S. Subramanyam  B. L. Paranjpe  A.C. Shah  K. G. Vassal  P. M. Venkatasubramanian  | 86.41          | 32.43  | activities   | Net cash generated from financing activities                                 |
| Cash and cash equivalents as at 31st March  Note: Depreciation on transfer of investments from one category to another and appreciation/depreciation of investments classified as Held for Trading have been treated as realised profits /los purposes of this statement.  For and on behalf of the Board  P. J. Nayak  Chairman & Managing Director  P. S. Subramanyam  B. L. Paranjpe  P.J. Oza  A.C. Shah  K. G. Vassal  P. M. Venkatasubramanian   | 396.95         | 318.84   | alents   | Net increase in cash and cash equivalents                                    |
| Note: Depreciation on transfer of investments from one category to another and appreciation/depreciation of investments classified as 'Held for Trading' have been treated as realised profits /los purposes of this statement.  For and on behalf of the Board  P. J. Nayak  Chairman & Managing Director  P. S. Subramanyam  B. L. Paranjpe  A.C. Shah  Company Secretary  K. G. Vassal  P. M. Venkatasubramanian  | 495.99         | 892.94   | pril   | Cash and cash equivalents as at 1st April                                    |
| revaluation of investments classified as 'Held for Trading' have been treated as realised profits /los purposes of this statement.  For and on behalf of the Board  P. J. Nayak  Chairman & Managing Director  P. S. Subramanyam  B. L. Paranjpe  A.C. Shah  Company Secretary  K. G. Vassal  P. M. Venkatasubramanian   | 892.94         | 1211.78  | March  | Cash and cash equivalents as at 31st March                                   |
| P. J. Nayak Chairman & Managing Director  P. S. Subramanyam B. L. Paranjpe A.C. Shah Company Secretary  K. G. Vassal P. M. Venkatasubramanian  |                |  |  | evaluation of investments classified as Held for                             |
| P. S. Subramanyam B. L. Paranjpe A.C. Shah Company Secretary  K. G. Vassal P. M. Venkatasubramanian  |                |  |  | evaluation of investments classified as Held for                             |
| P.J. Oza  P.J. Oza  Company Secretary  B. L. Paranjpe A.C. Shah K. G. Vassal P. M. Venkatasubramanian  |                | as realised profits /l   | d as'Held for Trading' have been treated as  | evaluation of investments classified as Held for                             |
| P.J. Oza  Company Secretary  A.C. Shah  K. G. Vassal  P. M. Venkatasubramanian   |                | as realised profits /li  | d as'Held for Trading' have been treated as  For and on behave.  P.J. Nayak  | evaluation of investments classified as Held for                             |
| Company Secretary  K. G. Vassal  P. M. Venkatasubramanian  |                | as realised profits /lenals of the Board  Managing Director  nyam  | For and on beha<br>P. J. Nayak<br>Chairman & M<br>P. S. Subramanya   | evaluation of investments classified as Held for                             |
| P. M. Venkatasubramanian   |                | as realised profits /least realised realised profits / | For and on behalt of the second of the secon | evaluation of investments classified as'Held for                             |
|  | osses for the  | as realised profits /least realised realised profits / | For and on behat P. J. Nayak Chairman & M P. S. Subramanya B. L. Paranjpe A.C. Shah  | evaluation of investments classified as Held for purposes of this statement. |
| K Narasimha Murthy   |                | as realised profits /l   | For and on behat P. J. Nayak Chairman & M P. S. Subramanya B. L. Paranjpe A.C. Shah K. G. Vassal   | evaluation of investments classified as Held for purposes of this statement. |
| Date: 05.05.2001 Surendra Singh  | osses for the  | as realised profits /li ehalf of the Board  Managing Director  nyam  subramanian   | For and on behat P. J. Nayak Chairman & M P. S. Subramanya B. L. Paranjpe A.C. Shah K. G. Vassal   | evaluation of investments classified as Held for purposes of this statement. |

## **AUDITOR'S CERTIFICATE**

We have verified the above cash flow statement of UTI Bank Ltd. which has been compiled from and is based on the audited financial statements for the year ended 31<sup>st</sup> March, 2001. To the best of our knowledge and belief and according to the information and explanations given to us, it has been prepared pursuant to clause 32 of the listing agreement with the Stock Exchange, Ahmedabad.

For **V. Sankar Aiyar & Co.**Chartered Accountants

Place:Mumbai
Date: 05.05.2001

N. Sampath Ganesh
Partner

#### **BRANCHES**

#### 1 AHMEDABAD (MAIN)

UTI BANK LTD.

"SAKAR"-1, GROUND FLOOR,
OFF ASHRAM ROAD,
OPP.GANDHIGRAM RLY.STN.,
AHMEDABAD - 380 009.
TEL: 6587292 / 5767.

#### 2 MUMBAI (MAIN)

UTI BANK LTD.
UNIVERSAL INSURANCE BLDG.,
GROUND FLOOR,
SIR. P. M. ROAD, FORT,
MUMBAI - 400 001.
TEL: 2835782 / 89.

#### 3 KOLKATA (MAIN)

UTI BANK LTD.

"LORDS", GROUND FLOOR,
7/1, LORD SINHA ROAD,
KOLKATA - 700 071.

TEL: 2822933 / 4961.

#### 4 CHENNAI (MAIN)

UTI BANK LTD.
82, DR.RADHAKRISHNAN SALAI,
MYLAPORE.
CHENNAI - 600 004.
TEL: 8111985 / 86.

#### 5 NEW DELHI (MAIN)

UTI BANK LTD.

"KANCHENJUNGA",

UPPER GROUND FLOOR,

18, BARAKHAMBA ROAD,

NEW DELHI -110 001.

TEL: 3317235 / 3319758.

#### 6 HYDERABAD (MAIN)

UTI BANK LTD.
6-3-879/B, G. PULLA REDDY BLDG.,
FIRST FLOOR, BEGUMPET ROAD,
HYDERABAD - 500 016.
TEL: 3395182 / 85.

#### 7 BANGALORE (MAIN)

UTI BANK LTD.

RAHEJA POINT, 2ND FLR,

MAGARATH ROAD, NR. FOOTBALL STADIUM,

ASHOK NAGAR, BANGALORE - 560025

TEL: 5564316 / 5599850.

#### B ANNANAGAR, CHENNAI

UTI BANK LTD.
GROUND FLOOR, J-14,
III AVENUE, ANNANAGAR,
CHENNAI - 600 102.
TEL: 6289045 / 46 / 47.

#### 9 ANDHERI, MUMBAI

UTI BANK LTD.
ROYAL ACCORD IV, MAIN ROAD,
LOKHANDWALA COMPLEX,
ANDHERI (W), MUMBAI - 400 053.
TEL: 6332500 / 2600.

#### 10 ADYAR, CHENNAI

NO.18, MAHATMA GANDHI ROAD, SHASTRI NAGAR (NR.ADYAR BUS DEPOT), CHENNAI - 600 041. TEL: 4464442 / 3 / 4.

#### 11 AGRA

GROUND FLOOR, BLOCK NO.41/4A, FRIENDS TOWER, SANJAY PLACE, AGRA - 282 002 (U.P.) TEL: 350977 / 8 / 9.

#### 12 BAGUIATI, KOLKATA

UTI BANK LTD.

MANGALIK', H/H-19/1, V I P RD.,

BAGUIATI, KOLKATA - 700 059.

TEL: 5700167 / 0178.

#### 13 BALLABHGARH

UTI BANK LTD.
PLOT NO.40,SCO, SECTOR 7,
BALLABHGARH,
FARIDABAD 121 006, HARYANA.
TEL: 5211916 / 5211918.

#### 14 BANDRA, MUMBAI

UTI BANK LTD.
PLOT NO.36-C,
DEVKRUP CO-OP HSG.SOCY.,
TURNER ROAD, BANDRA (W),
MUMBAI - 400 050.
TEL: 6412959 / 60 / 61.

#### 15 BASAVESHWARANAGAR, BANGALORE

GROUND FLOOR, KEER PLAZA 2000, # 472, 80 FEET ROAD, BASAVESHWARANAGAR, BANGALORE - 560079. TEL: 3225337

#### 16 BEHALA, KOLKATA

UTI BANK LTD.
76/69, DIAMOND HARBOUR RD.,
BEHALA CHOWRASTA,
BEHALA, KOLKATA.
TEL: 4465203 / 4 / 5 / 6

#### 17 BHOPAL

UTI BANK LTD.

STAR ARCADE, PLOT NO.165 A & 166,

ZONE - I, M.P.NAGAR, BHOPAL - 462 011.

TEL: 763885 / 83 / 84.

#### 18 BHUBANESHWAR

UTI BANK LTD. C/O. ARCHBISHOP'S HOUSE, SATYANAGAR, BHUBANESHWAR - 751 007. TEL: 522 136 / 137

#### 19 BORIVALI, MUMBAI

UTI BANK LTD SHROFF ARCADE, SODAWALA LANE, BORIVALI (W), MUMBAI - 400 092. TEL: 8650387 / 0728.

#### 20 CHANDIGARH

SCO 20-21-22 SECTOR 34-A, CHANDIGARH -160 022. 649590 / 91.

#### 21 CHEMBUR, MUMBAI

PLOT NO.229, 10TH ROAD, SANDU GARDEN CORNER, CHEMBUR, MUMBAI - 400 071. TEL: 5275077 / 78 / 79

#### 22 COCHIN (KOCHI)

41/419, GROUND FLOOR, CHICAGO PLAZA, RAJAJI ROAD ERNAKULUM, KOCHI - 682 035. TEL: 384271 / 72.

#### 23 COIMBATORE

VIGNESWAR CRESTA, NO.1095, AVINASHI ROAD, PAPPANAICKENPALAYYAM, COIMBATORE - 641 037. TEL: 218064 / 217765.

#### 24 GAJUWAKA, VISAKHAPATNAM

ARJUN ARCADE, NH-5, OLD GAJUWAKA, VISAKHAPATNAM - 530 026.
TEL: 766421.

#### 25 GHATKOPAR, MUMBAI

UTI BANK LTD.
YASHODHAM, JN. OF R. B. MEHTA
MARG & VALLABH BAUG LANE,
GHATKOPAR (E), MUMBAI - 400 077.
TEL: 5148800 / 3526 / 31.

#### 26 GOLPARK,

UTI BANK LTD.
20, GARIAHAT ROAD,
KOLKATA - 700 019.
TEL: 4409990 / 9987

## 27 GREATER KAILASH, NEW DELHI

E-64, GREATER KAILASH - I, NEW DELHI - 110 048. TEL: 6431800.

#### 28 GREEN PARK, NEW DELHI

UTI BANK LTD.
S-28, GREEN PARK MARKET,
NEW DELHI -110 016.
TEL: 6523407 / 3335.

#### 29 GUNTUR

1ST FLR, P. R. RAJU PLAZA, 11-1-1, NAAZ CENTRE, GUNTUR - 522 001. ANDHRA PRADESH. TEL: 217979 / 89 / 99.

#### 30 GURGAON

SCO 13, SECTOR 14, (NR.HUDA OFFICE), GURGAON - 122 001 (HARYANA). TEL : 6339019 / 20.

#### 31 INDORE

UTI BANK LTD.

"KAMAL PALACE", 1, YESHWANT COLONY,
YESHWANT NIWAS ROAD,
INDORE - 452 003.
TEL: 436906 / 7 / 8.

#### 32 JAIPUR

UTI BANK LTD.
MOONDHRA BHAVAN,
3, AJMER ROAD, JAIPUR - 302 001.
TEL: 375602 / 03

#### 33 JAMSHEDPUR

UTI BANK LTD.

VOLTAS HOUSE, NEAR RAM MANDIR,
BISTUPUR, JAMSHEDPUR - 831 001.

TEL: 422306 / 307.

#### 34 JAYANAGAR, BANGALORE

55/5, 30TH CROSS, 13TH MAIN, JAYANAGAR, 4TH BLOCK, BANGALORE - 560 011. TEL: 6653479 / 641 / 713.

#### 35 JODHPUR

SHOWROOM NO.4,
PANCHRATAN APARTMENTS,
818, CHOPASNI ROAD, JODHPUR.
TEL: 647611 / 22 / 33 / 44.

#### 36 JUBILEE HILLS, HYDERABAD

UTI BANK LTD.

COMMERCIAL COMPLEX, GROUND FLOOR,
PLOT NO.11, MUNICIPAL NO.293/82/F/11,
ROAD NO.1, FILM NAGAR,
JUBILEE HILLS, HYDERABAD - 500 034.
TEL: 3600082 / 83 / 84

#### 37 KAKINADA

1ST FLOOR, G R R BUILDINGS, 13-1-15, SUBHASH ROAD, SURYARAOPETA, KAKINADA, ANDHRA PRADESH. TEL: 353955.

#### 38 KANKURGACHI, KOLKATA

UTI BANK LTD.
P-313, CIT ROAD SCHEME VI (M),
KANKURGACHI, KOLKATA - 700 054.
TEL: 3529501 / 9503.

#### 39 KAPURTHALA

1ST FLOOR, NANHA COMPLEX, MALL ROAD, KAPURTHALA, PUNJAB. TEL: 32551.

#### 40 KONNAGAR

UTI BANK LTD.
43, G. T. ROAD,
KONNAGAR, DIST:HOOGHLY,
WEST BENGAL - 712 235.
TEL: 6747558 / 59

#### 41 KOTTAYAM

NO.IX - 311, A/ 2, CENTURY TOWERS, NEAR YWCA, M.C.ROAD, KOTTAYAM - 686 001. KERALA.

## TEL: 303171 /172.

HALWASIYA HOUSE, 11, M. G. ROAD, HAZRATGANJ, LUCKNOW - 226 001. U.P. TEL: 285255 / 6 / 272201.

#### 43 LUDHIANA

32

42 LUCKNOW

SHOP NO.3, LGF, SURYA TOWERS, 108, THE MALL, LUDHIANA (PUNJAB). TEL: 402361 / 407199.

#### 44 MADIPAKKAM, CHENNAI

NO.2, MEDAVAKKAM HIGH ROAD, MADIPAKKAM, CHENNAI - 600091. TEL: 2475676 / 86 / 96

#### 45 MALAD, MUMBAI

SONIMUR APARTMENTS, TIMBER ESTATE, S.V.ROAD, MALAD, MUMBAI - 400 064. TEL: 8060945 / 95

#### 46 MANGALORE

GR. FLOOR, ESSEL TOWERS, BUNTS HOSTEL CIRCLE, MANGALORE - 575 003 KARNATAKA TEL: 410991 / 981 / 984

#### 47 MANINAGAR, AHMEDABAD

KESAR KUNJ, KRISHNA BAUG CHAR RASTA, MANINAGAR, AHMEDABAD - 380 008. TEL: 5452802.

#### 48 MOHALI

SCO 36, PHASE 7, MOHALI, DSIT. ROPAR, PUNJAB. TEL: 260998

#### 49 NABAPALLY

UTI BANK LTD.

SANGAM MARKET, COLONY MORE,

NABAPALLY - 743 203.

TEL: 5521393 / 1994.

#### 50 NAGPUR

1ST FLOOR, SANSKRUTIK SANKUL, JHANSI RANI SQUARE, SITABULDI, NAGPUR - 440 012. TEL : 556127 / 8

#### 51 NOIDA

UTI BANK LTD, B2-B3, SECTOR 16, NOIDA, U.P. - 201 301. TEL: 4510789.

#### 52 PANCHKULA

SCO 11, SECTOR 10, OPP. BUS STAND, PANCHKULA, HARYANA - 134 109. TEL: 561324 / 29 / 49

#### 53 PANJIM

ATMARAM COMMERCIAL COMPLEX, DR. ATMARAM BORKAR ROAD, OPP. HOTEL NOVA GOA, PANJIM, GOA. TEL: 234096 / 7 / 8 / 107.

#### 54 PANVEL

UTI BANK LTD.

RAJE COMPLEX, PLOT NO 198 A,

SHIIVAJI CHOWK, PANVEL - 410206.

MAHARASHTRA.

TEL: 7464226 / 7 / 8.

#### 55 PHAGWARA

MUNICIPAL NO. XXXI/73, G. T. ROAD, PHAGWARA, PUNJAB - 144 401. TEL: 24601 / 602

#### 56 PITAMPURA, DELHI

PLOT NO.6, LOCAL SHOPPING CENTRE, DP BLOCK, PITAMPURA, DELHI - 110 034. TEL: 7461987 / 2069.

#### 57 PUNE

UTI BANK LTD.
STERLING PLAZA, PLOT NO.1262/B,
JANGLI MAHARAJ ROAD,
NEAR DECCAN GYMKHANA,
PUNE - 411 004.
TEL: 5520557 / 58 /59.

#### 58 BUND GARDEN, PUNE

ASHOKA GALAXY, PLOT NO.1, GALAXY SOCIETY, NO.353/A-2, DHOLE PATIL ROAD, PUNE, MAHARASHTRA. TEL: 4016270 / 1 / 2.

#### 59 RAJKOT

33

ARADHANA, NR. BANK OF BARODA, KALAWAD ROAD. RAJKOT - 360 001. TEL: 455980 / 831

#### 60 RAJOURI GARDEN, DELHI

A-11, VISHAL ENCLAVE, RAJOURI GARDEN, DELHI 110 027. TEL: 5163114 / 4482

#### 61 RAMAPURAM, CHENNAI

NO.149,1C/1D, MOUNT POONAMALLEE ROAD, RAMAPURAM, CHENNAI - 600 089. TEL: 2492184 / 85 / 86

#### 62 SALT LAKE, KOLKATA

UTI BANK LTD.

BD 20, SECTOR I SALT LAKE CITY,

KOLKATA - 700 064.

TEL: 3217054 / 7414.

#### 63 SECUNDERABAD

1ST FLR, NO.3-3-4, RASHTRAPATHI ROAD, SECUNDERABAD 500 003. TEL: 6218200 / 0821

#### 64 SHAKTI NAGAR, DELHI

PLOT NO. 1, AMAR BHAVAN, 11433 G. T. KARNAL ROAD, SHAKTI NAGAR, DELHI - 110 007. TEL: 743440 / 3389 / 94

#### 65 SHIMLA

GF/FF, DURGA COTTAGE, COMMERCIAL COMPLEX, KASUMPTI, SHIMLA - 171 009. TEL: 221258 / 221194.

#### 66 SHYAMBAZAR, KOLKATA

126 A, BIDHAN SARANI, SHYAMBAZAR, KOLKATA - 700 004. TEL: 5437846 / 59 /52.

#### 67 SILIGURI

UTI BANK LTD.
GURUDWARA SAHIB COMPLEX, FIRST FLOOR,
SEVOKE ROAD,
SILIGURI, DARJEELING,
WEST BENGAL - 734 401.
TEL: 431437 / 431916.

#### 68 SIVAKASI

# 64, N R K R, RAJARATHNAM STREET, SIVAKASI - 626 123. TAMILNADU. TEL: 72705 / 06 / 07.

#### 69 SURAT

DIGVIJAY TOWERS,
OPP. ST. XAVIER'S SCHOOL,
GHOD DOD ROAD,
SURAT - 395 001.
GUJARAT.
TEL: 663109

#### 70 SWASTHYA VIHAR, DELHI

A-13, SWASTHYA VIHAR, VIKAS MARG, DELHI - 110 092. TEL: 2016630 / 31 / 9730

#### 71 TARNAKA, SECUNDERABAD

UTI BANK LTD.
WELCOME COURT COMPLEX,
OPP. RAILWAY DEGREE COLLEGE,
TARNAKA, SECUNDERABAD - 500 017.
TEL: 7004458.

#### 72 THANE

MOHAN THREE WHEELERS LTD., SHOWROOM DHEERAJ BAUG, LBS MARG, NAUPADA, THANE (W) - 400602. MAHARASHTRA. TEL: 5437251 / 2 / 3 / 4

#### 73 THRISSUR

UTI BANK LTD.
CITY CENTRE,
XXV/1130, ROUND WEST,
THRISSUR - 680 001. KERALA,
TEL: 338560 / 320236.

#### 74 TILAK NAGAR, JAIPUR

UTI BANK LTD.
A-31, KANCHAN APARTMENTS,
OPP. LBS COLLEGE,
TILAK NAGAR, JAIPUR - 302 004.
TEL: 621262 / 4041.

#### 75 T. NAGAR, CHENNAI

UTI BANK LTD.
GROUND FLOOR, 47, TIRUMALAI PILLAI ROAD,
T.NAGAR, CHENNAI - 600 017.
TEL: 8239134 /35.

#### 76 TOLLYGUNGE, KOLKATA

UTI BANK LTD.
200, N.S.C.BOSE ROAD,
KOLKATA - 700047.
TEL: 4211360 / 1 / 2 / 3

#### 77 VADODARA

UTI BANK LTD.

ARUNDEEP COMPLEX,
GROUND FLR,
OPP.DR. PUJARI'S CLINIC,
RACE COURSE CIRCLE (SOUTH),
VADODARA - 390 015.
GUJARAT.
TEL: 351181/87.

#### 78 VALLABH VIDYANAGAR, GUJARAT

SHIV SHALIN COMPLEX,
OPP. CHEMISTRY DEPARTMENT,
NEAR H. M. PATEL HOUSE,
VALLABH VIDYANAGAR - 388 120.
DIST: ANAND,
GUJARAT.

TEL: 33781 / 33782

#### 79 VALSAD

SHOP NOS. 1, 2 & 4, HALAR ROAD, VALSAD - 396 001. GUJARAT. TEL : 53009 / 119

#### 80 VASAI

UTI BANK LTD.
LUCKY PALACE,
NEAR NAVGHAR BUS DEPOT,
VASAI ROAD, VASAI (W) - 401 201.
DIST:THANE MAHARASHTRA.
TEL: 336075 / 342042.

## 81 VASHI

NO.1,1A,101 & 101A, 14, VARDHAMAN CHAMBERS, PREMISES CSL,PLOT 84, SEC-17, VASHI - 400 705. MAHARASHTRA. TEL: 7660066 / 67.

#### 82 VASTRAPUR, AHMEDABAD

UTI BANK LTD.

"SHILALEKH", NEHRU PARK CIRCLE,

VASTRAPUR, AHMEDABAD - 380 015.

TEL: 6746862 / 6750230.

#### 83 VEJALPUR, AHMEDABAD

SHREYAS COMMERCIAL COMPLEX, A-001/004 SHRINAND NAGAR, VEJALPUR, AHMEDABAD - 380 051. TEL: 6824601

#### 84 VIJAYWADA

1ST FLR, SRI E. V. PLAZA, RAJAGOPALACHARI, STREET, GOVERNORPET, VIJAYWADA - 520002. ANDHRA PRADESH. TEL: 651588 / 70 / 672 / 3

#### 85 VIKASPURI, DELHI

J-3, VIKASPURI, DELHI - 110 018. TEL: 5522393 / 404.

#### 86 VILE PARLE, MUMBAI

MEGHNA PLOT NO.11, 10TH ROAD, JVPD SCHEME, VILE PARLE (W), MUMBAI - 400 049. TEL: 6703816 / 5821.

#### 87 VIRAR

UTI BANK LTD.
GOKUL BLDG, IST FLOOR,
AGASHI ROAD, VIRAR (W) - 401 201.
DIST: THANE, MAHARASHTRA.
TEL: 506007 / 08

#### 88 WORLI, MUMBAI

VASWANI CHAMBERS, DR. ANNIE BESANT ROAD, WORLI, MUMBAI - 400 018. TEL: 4606270 / 1 / 2 / 3

| EXTENSION COUNTERS |  | BASE BRANCH                 |  |
|--------------------|--|-----------------------------|--|
| 1                  | GROUND FLOOR, HOLY HOME SCHOOL, 24, 27A & 28B,<br>T. C. GOSWAMI STREET SERAMPORE,<br>DIST: HOOGHLY WEST BENGAL - 712 201.      | KONNAGAR, HOOGHLY.          |  |
| 2                  | A.P. KHADI & VILLAGE INDUSTRIES.BOARD,<br>GRAMA PARISHRAMALA BHAVANAM,<br>HUMAYUN NAGAR, HYDERABAD - 500 028.                  | JUBILEE HILLS, HYDERABAD    |  |
| 3                  | A. S. RAO NAGAR, PLOT NO.B-3, SAI SUDHIR DEGREE COLLEGE,<br>DR. A.S. RAO MAIN ROAD, KAPRA, HYDERABAD - 500 062                 | TARNAKA, SECUNDERABAD.      |  |
| 4                  | JAGDAMBA NURSING HOME, "UDIT CHAMBERS" 1-10-191/2,<br>ASHOK NAGAR, HYDERABAD - 500 020.  | HYDERABAD.                  |  |
| 5                  | UTI TOWERS, BANDRA-KURLA COMPLEX,<br>BANDRA (E), MUMBAI - 400 051  | BANDRA MUMBAI.              |  |
| 6                  | MADHYAMGRAM EXTN. COUNTER,<br>NAJRUL SATABARSHIKI SADAN,<br>MADHYAMGRAM MUNICIPAL BUILDING,<br>CHOWMATHA, MADHYAMGRAM - 743275 | NABAPALLY.                  |  |
| 7                  | VANENBURG IT PARK CAMPUS, PLOT NO.17,<br>SOFTWARE UNITS LAYOUT, MADHAPUR, SERILINGAMPALLI,<br>MUNICIPALITY, HYDERABAD 500 016  | HYDERABAD.                  |  |
| 8                  | BRIGHT SCHOOL, KARELI BAUG, VADODARA   | VADODARA.                   |  |
| 9                  | RAISINA BENGALI SCHOOL,<br>CHITTARANJAN PARK, NEW DELHI 110 019.   | GREATER KAILASH, NEW DELHI. |  |
| 10                 | UTI HOUSE, 29, RAJAJI SALAI, CHENNAI 600 001.  | CHENNAI (MAIN).             |  |
| 11                 | KOHE FIZA, RELIABLE HOUSE, A-6, KOHE FIZA, BHOPAL 462 001.   | BHOPAL.                     |  |
| 12                 | THAKUR POLYTECHNICS, KANDIVLI<br>THAKUR ENCLAVE SCHEME,<br>WESTERN EXPRESS HIGHWAY, KANDIVLI (E).                              | BORIVALI, MUMBAI.           |  |
| 13                 | ADITI VIDYALAYA, MANJALPUR, VADODARA.  | VADODARA.                   |  |
| 14                 | HOTEL AIRPORT ASHOK, NETAJI SUBHASH CHANDRA BOSE AIRPORT, DUM DUM, CALCUTTA  | BAGUIATI, KOLKATA.          |  |
| 15                 | LIC HOUSING FINANCE LTD., NALASOPARA<br>1ST FLOOR, SHRIPAL PLAZA, NALASOPARA (W)   | VIRAR.                      |  |
| 16                 | ST. FRANCIS D'ASSISI HIGH SCHOOL CAMPUS<br>MT.POINSUR, LAXMAN MHATRE RD.,BORIVALI (W)-103                                      | BORIVALI, MUMBAI.           |  |