

OUR  
CUSTOMERS

OUR  
WORLD



Annual Report 2016-17

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### BASEL III DISCLOSURES 254

**Axis Bank** is India's third largest private sector bank, offering a comprehensive suite of financial products. Headquartered at Mumbai, the Bank has 3,304 branches, 14,163 ATMs and nine international offices. The Bank employs over 56,000 people and had a market capitalisation of ₹117,548 crores (as on 31 March, 2017).

**14%**   
OPERATING REVENUE

**9%**   
OPERATING PROFITS

**11%**   
TOTAL ASSETS

**16%**   
TOTAL DEPOSITS

**10%**   
TOTAL ADVANCES

 Represents YoY growth for FY 2016-17



# OUR CUSTOMERS. OUR WORLD.

At Axis Bank, customer centricity has always been the fulcrum and foundation of our business. Despite challenges, industry uncertainties, regulatory constraints, technological changes, and economic volatilities, we have never lost sight of this critical maxim that defines our DNA.

We have consistently addressed the requirements of a diverse customer cross-section with proactiveness and integrity, even when we needed to perform on an enormous scale, and go beyond our brief.

Our efforts are powered by robust infrastructure, advanced technology, a comprehensive monitoring and control

framework and a large talent pool. Empathy and efficiency are the pivots that drive our customer centricity at and beyond branches.

We are recalibrating our lending strategy, investing in technology upgradation and expanding our footprint to make a material difference to customers. At the same time, our commitment to highest standards of ethics and governance safeguard their interests round the clock.

We are helping individuals, families, businesses, and communities to prosper. We are investing in their long-term success and ensuring a sustainable business for

our stakeholders. Besides, we are setting measurable targets in areas we believe we can make a difference as a bank and as a corporate citizen.

The trust that our customers and stakeholders have placed in us remains our strongest anchor, encouraging us to deliver value and improve our products and service proposition every step of the way.

Notwithstanding adversities, our customer focus remains unwavering. And we will continue to be close to our customers in good times and bad.

# AXIS BANK AT A GLANCE

Incorporated in 1994, Axis Bank has emerged as one of India's most trusted banks and the third largest in the private sector. It is among the country's first new generation private sector banks, and offers the entire spectrum of financial services to customer segments, spanning large and mid-corporates, SME and retail businesses.

Over the years, the Bank has developed long-term relationships with its customers by being their preferred financial solutions partner, leveraging deep insights and superior services.

Axis Bank has also taken significant steps to simplify banking for its customers by the smart use of technology. The Bank has always focused on meeting the financial needs of its customers by providing high-quality products and services through regular customer engagements.

The Bank has nine international offices with branches at Singapore, Hong Kong, Dubai, Colombo and Shanghai. It has representative offices at Dubai, Abu Dhabi, Dhaka and an overseas subsidiary at London, UK. The international offices focus on corporate lending, trade finance, syndication and investment banking and liability businesses.



## Our vision

To be the preferred financial services provider excelling in customer service delivery through insight, empowered employees and smart use of technology.



## Our core values

The core values that reflect across the policies and decisions of the Bank comprise:

Customer Centricity, Ethics,  
Transparency, Teamwork, Ownership



**3<sup>rd</sup>**

LARGEST PRIVATE  
SECTOR BANK IN INDIA

**₹601,468 crs**

BALANCE SHEET SIZE

**₹414,379 crs**

TOTAL DEPOSITS

**₹167,993 crs**

TOTAL RETAIL ADVANCES

**₹373,069 crs**

TOTAL ADVANCES

**₹117,548 crs**

MARKET CAPITALISATION

**14.95%**

CAPITAL ADEQUACY RATIO

**11.87%**

TIER - I CAPITAL  
ADEQUACY RATIO

**202 lakhs**

SAVINGS BANK  
CUSTOMERS

**1.7 million**

CURRENT ACCOUNTS

**56,617**

EMPLOYEE BASE

Standalone figures as on/for the year ended 31.3.2017

# BUSINESS SEGMENTS

Axis Bank has a diversified business mix divided into two broad segments – Corporate Banking and Retail Banking.



## Presence Across the Value Chain

### CORPORATE BANKING

Axis Bank provides comprehensive corporate banking solutions with presence across the value chain, comprising credit, transaction banking, treasury, syndication, investment banking and trustee services.

#### Credit

The Bank offers various loan and fee-based products and services to Large and Mid-corporate clients and Small and Medium Enterprise (SME) businesses. These products and services include cash credit facilities, demand and short-term loans, project finance, export credit, factoring, channel financing, structured products, discounting of bills, documentary credits, guarantees, foreign exchange and derivative products. Liability products (current accounts, certificates of deposits and time deposits, among others) are also offered to large and mid-corporate segments.

#### Transaction Banking

The Transaction Banking group (TxB) focuses on flow businesses within Corporate Banking to provide effective service to the customers and to offer efficient client management and product solutions. TxB provides integrated products and services to customers in areas of current accounts, cash management services, capital market services, trade, foreign exchange and derivatives, cross-border trade and correspondent banking services and tax collections on behalf of the Government and various state governments in India.

#### Treasury

The Treasury manages the funding position of the Bank and manages and maintains its regulatory reserve requirements. It invests in sovereign and corporate debt instruments and engages in proprietary trading in equity and fixed income securities, foreign exchange, currency futures and options. It also invests in commercial paper, mutual funds and floating rate instruments as part of the management of short-term surplus liquidity. In addition, it also offers a wide range of treasury products and services to corporate customers. These include derivative instruments such as forward contracts, interest rate swaps, currency swaps and foreign currency options.

#### Syndication

The Bank also provides services of placement and syndication in the form of local currency bonds, rupee and foreign term loans and external commercial borrowings.

#### Investment Banking and Trustee Services

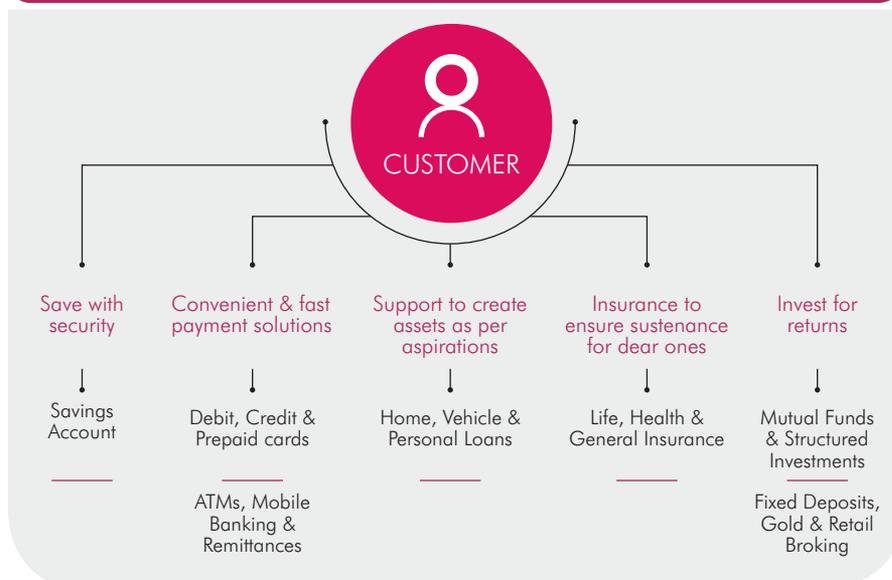
The Bank provides investment banking and trusteeship services through its wholly-owned subsidiaries. Axis Capital Limited provides investment banking services relating to equity capital markets, institutional stock broking, mergers and acquisitions advisory. Axis Trustee Services Limited is engaged in trusteeship activities, acting as debenture trustee and as trustee to various securitisation trusts.



## RETAIL BANKING

The Retail Banking segment encompasses a wide array of products and services across deposits, loans, investments and payment solutions, which are delivered through multiple channels to the Bank's customers. We cater to end-to-end retail customer requirements through retail liabilities, retail lending and investment products.

## Capturing End-to-End Customer Requirements



### Retail Deposits

Retail liability products include savings accounts, time deposits and customised products for high-net-worth individuals, senior citizens, working mothers, armed forces personnel, students and salaried employees.

### Retail Lending

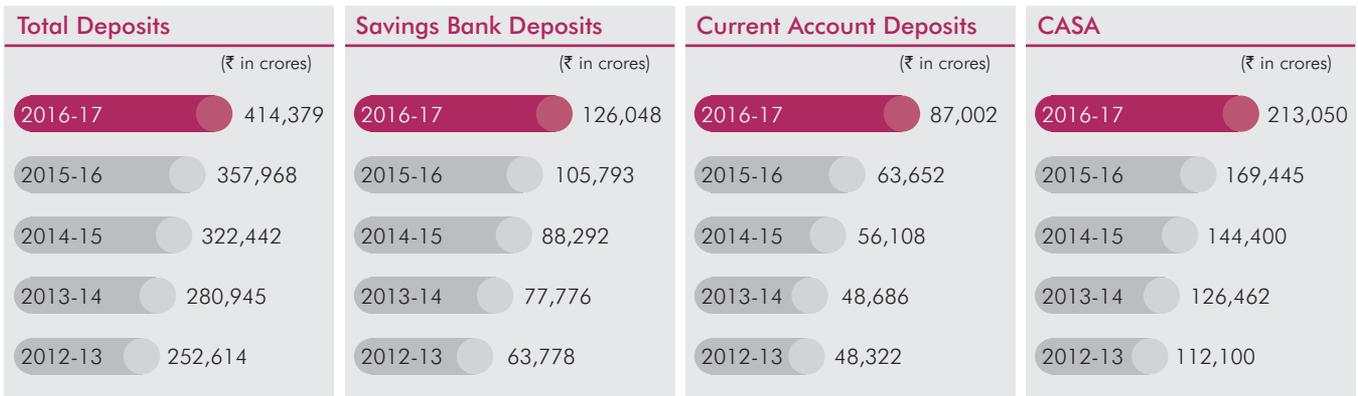
Retail asset products include home loans, personal loans, auto loans, consumer loans, loans against gold and education loans, as well as secured loans of various types. The Bank also offers payment

products and services such as debit cards, credit cards, travel currency cards and point-of-sale terminals.

### Investment Products

The Bank distributes investment products such as mutual funds and bancassurance products (Life, Health and General Insurance) through its branches. The Bank offers online trading services to its customers in collaboration with Axis Securities Ltd. (a 100% subsidiary of the Bank) under the name Axis Direct - an enhanced and simplified online trading platform.

# KEY PERFORMANCE INDICATORS

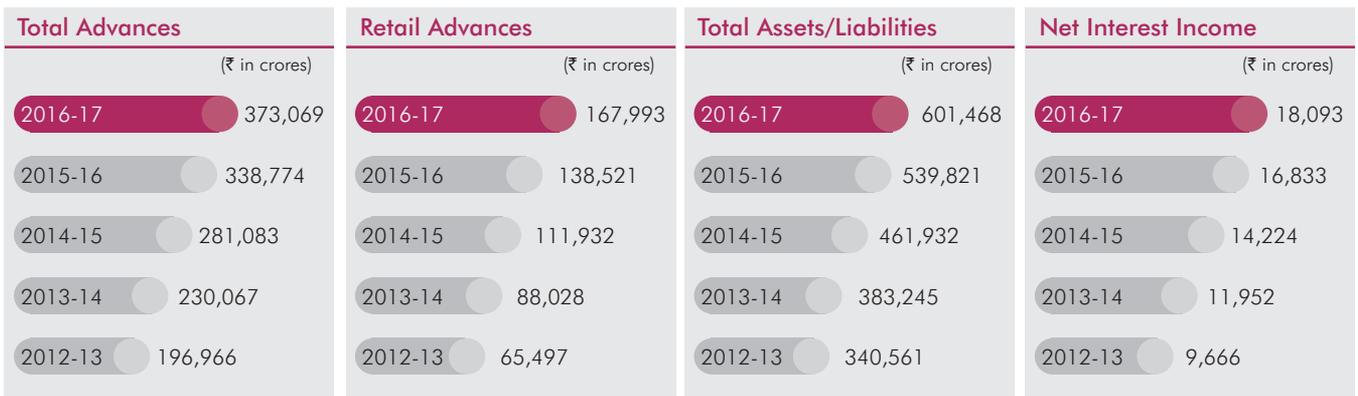


CAGR (5 Years) **13%**

CAGR (5 Years) **20%**

CAGR (5 Years) **17%**

CAGR (5 Years) **18%**

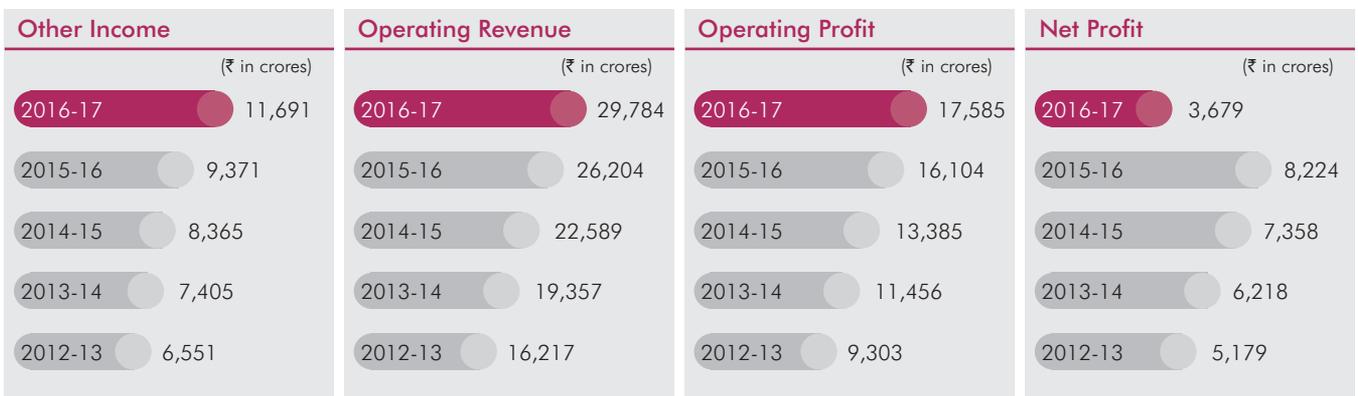


CAGR (5 Years) **17%**

CAGR (5 Years) **28%**

CAGR (5 Years) **16%**

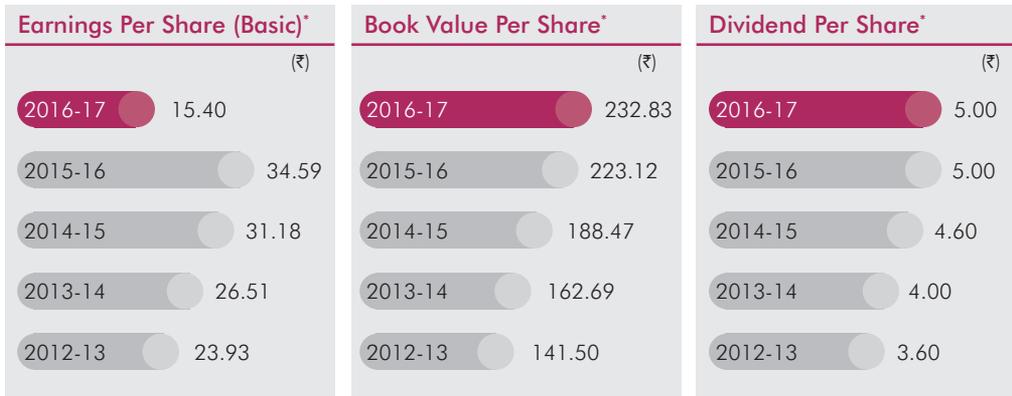
CAGR (5 Years) **18%**



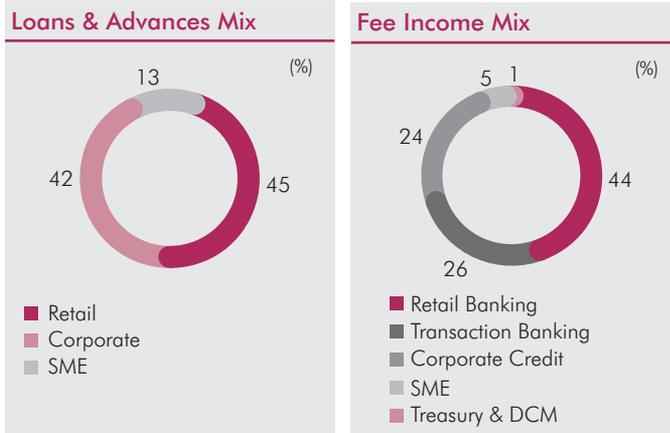
CAGR (5 Years) **17%**

CAGR (5 Years) **17%**

CAGR (5 Years) **19%**



## Business Mix



## Key Ratios

### Financial Ratios (%)

|                                 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 |
|---------------------------------|---------|---------|---------|---------|---------|
| Return on Equity                | 20.51   | 18.23   | 18.57   | 17.49   | 7.22    |
| Return on Assets                | 1.70    | 1.78    | 1.83    | 1.72    | 0.65    |
| Capital Adequacy Ratio          | 17.00   | 16.07   | 15.09   | 15.29   | 14.95   |
| Tier - I Capital Adequacy Ratio | 12.23   | 12.62   | 12.07   | 12.51   | 11.87   |
| Dividend Payout Ratio           | 19.06   | 17.71   | 17.79   | 17.11   | 38.24   |

\* Previous year figures have been adjusted to reflect the effect of sub-division of one equity share of the Bank having nominal value of ₹10 each into 5 equity shares of nominal value ₹2 each.  
Previous year figures have been re-grouped wherever necessary.  
All above figures are standalone.

# HIGHLIGHTS OF 2016-17

## Retail Deposits

- Savings bank deposits grew by 19% YoY and stood at ₹126,048 crores.
- Four new trust savings account variants launched with benefits like discounts on cash management solutions, relationship pricing for other banking products, extension of premium programmes to trustees/members of trust account.
- Burgundy (proposition for affluent customers) continued to scale up with AUM crossing ₹69,488 crores from 76,000+ customers across 1,300+ branches.

## Digital Banking

- Launched Axis Active in partnership with GoQii to promote healthy living among customers. It is not only a fitness band, but also an NFC-based payment device, allowing payments across 50,000+ NFC enabled outlets across India.
- Launched Axis OK, a mobile app based on SMS and Missed Call Banking. Available in six languages, Axis OK allows users to perform almost all the internet banking functions without the need for an internet connection, using basic phones.
- Among the first to launch Unified Payment Interface (UPI) App - Axis Pay, that allows customers of any bank to transfer money to any other bank by just creating a unique virtual payment address (like an email ID).

## Payments

- Nearly 202 lakhs+ Debit Cards issued, making it one of the largest number from an Indian bank. Over 33 lakhs credit cards in use as on 31 March, 2017, making it India's 4<sup>th</sup> largest credit card issuer.
- One of the largest acquirers of point-of-sale terminals in the country with an installed base of around 4.33 lakhs.
- Enabled almost 2.57 lakhs merchant terminals for Near Field Communication (NFC) based card acceptance during the year.
- Aggregate load value on travel currency cards crossed USD 8 billion during 2016-17.



### Network

- The first private sector bank to introduce recyclers, which can accept and dispense cash. As on 31 March, 2017, the Bank had deployed 1,349 recyclers.

### Corporate Banking

- Lending focus continues to remain on better rated corporates. Approximately 85% of new sanctions in the corporate book were to companies rated 'A' and above. Presently, 66% of outstanding corporate loans are to companies rated 'A' and above.
- Maintained its leadership position in the loan syndication market and syndicated an aggregate amount of ₹24,160 crores (₹22,613 crores in 2015-16) by way of rupee loans and USD 1.12 billion (USD 1.93 billion in 2015-16) of foreign currency loans.
- Continuing status as a dominant player in the Debt Capital Market (DCM) segment. During the year, the Bank arranged ₹199,620 crores of bonds and debentures for various PSUs and corporates.

### International Banking

- Total assets at overseas branches stood at USD 8.37 billion on 31 March, 2017, compared to USD 8.06 billion last year.

### Corporate Social Responsibility

- Spent ₹135.39 crores towards various CSR initiatives in 2016-17.



# MESSAGE FROM THE MANAGING DIRECTOR & CEO



**Shikha Sharma**  
Managing Director & CEO



To remain relevant in the financial services industry of the future, banks need to embrace Customer Experience design as a core component of their business model.

Customers compare you not with other banks, but with the most powerful experiences they have with any service provider across industries.

Dear Shareholders,

“Unexpected change” – It’s the phrase that best captures the essence of the year gone by. Be it the unexpected political changes around the world or the surprise Demonetisation drive back home. What did not change is our drive to partner with our customers in their progress - fulfilling and enriching their financial journeys. This indomitable customer-first attitude has helped us in building a formidable banking franchise which has grown from strength to strength over these last 23 years. Our Corporate and SME franchises have worked side by side with Indian corporates and entrepreneurs to build their businesses and further expand in overseas markets. The Retail Banking franchise has been mobilising and managing savings for citizens, fulfilling dreams and aspirations of many Indians to own their first cars and homes. The traditional financial landscape in India is getting transformed rapidly; there is a visible shift from informal to formal channels. The Bank along with its subsidiaries is very well positioned to participate in this evolving trend and create significant value for all stakeholders.

India’s macroeconomic fundamentals continued to improve last year on the back of a stable monetary policy which has been very well complemented by the Government by taking significant policy initiatives. From the banking

sector perspective however, last year continued to be challenging. While the asset quality situation remains concentrated in a few sectors, banks had a new situation to contend with – that of high liquidity and very low corporate credit demand.

Despite these challenges, the Bank’s strong operating profit engine helped us to tide over one of our toughest years in recent times. The Bank delivered steady operating profit growth of 9% with healthy operating revenue growth of 14%. The underlying strength of the franchise was visible in the last quarter of fiscal 2017 with all operating metrics bouncing off the lows we had seen in the earlier part of the year. We continued to grow faster than the banking system and gained market share in both advances and deposits. The Bank’s retail and SME book continued to grow with risk parameters well under control. The corporate loan book witnessed significant asset quality challenges during the year. Earnings declined by 55% and the return ratios moderated on account of higher provisions for non-performing assets. Given the inherent improvement in the underlying strength of the Bank’s franchise over these years, it is only a matter of time that the Bank’s return ratios improve again, as the benefits of lower slippages and credit costs begin to reflect. The Bank remains well capitalised with a Tier-I ratio of 11.87% and maintained its dividend per share of ₹5 similar to the previous year.

Our corporate asset quality challenges have predominantly emerged from the watch list that was disclosed last year. While the Government and the regulator came up with several reforms and measures to support and resolve the stressed assets problem, the pace of resolutions during fiscal 2017 was slower than envisaged earlier. We expect resolution processes to pick up in fiscal 2018 aided by the Government's recent ordinance to amend Banking Regulation Act along with RBI's revised guidelines on timely resolution of stressed assets which are likely to expedite decision-making.

The Bank has always played an active part in nation building and continues to be an integral part of the key measures that drive our country forward. In the early part of this decade, the Bank saw an opportunity and wholeheartedly supported the country's focus on infrastructure, building steel plants, power plants and the like. Some of the corporate credit that we took on in these sectors did not turn out well, though India continues to remain a nation starved of both infrastructure and energy. We believe that the Government's ambitious infrastructure development programme supported by a fast-track, investment friendly and predictable public-private-partnership mechanism will help our nation to overcome these impediments in the near future. Our learnings from the last cycle have helped us to calibrate our portfolio concentration a lot more tightly than in the previous years.

In the last few years, we have significantly strengthened credit underwriting and risk management practices at the Bank. We have diversified our loan book materially and now have 45% of our loans in the Retail segment. We have reduced concentration risk in our corporate book significantly. We have tightened incremental sanctions and are actively targeting the pool of better rated corporates. We continue to drive the transition of our corporate franchise towards a more flow led, transaction banking oriented business.

On most operational parameters, the Bank performed in line with the direction I laid out in my letter last year. Aligned with our strategy to deepen our low cost deposit franchise, we were able to increase the share of low cost CASA deposits to overall deposits by nearly 400 bps in fiscal 2017, aided by Demonetisation. Retail Assets remained the main growth engine for the Bank and we continued to further diversify

and made the portfolio more granular. The Bank's cross-sell metrics too have been steadily improving, aided by big data led analytics of the retail customer base. This was substantiated by strong retail assets growth from existing deposit customers and healthy growth in retail fee income from distribution of investment and insurance products. During the year, the Bank also tied up with the nation's largest insurer, Life Insurance Corporation of India, to broadbase insurance coverage of its customers.

The Bank's SME business not only continues to focus on lending to priority sector and select important industrial clusters, but is also engaged in taking forward the Government of India's initiatives like 'Make in India' and 'Skill India'.

The Transaction Banking business of the Bank continues to leverage on the existing client and customer relationships to cross-sell a large suite of products. In the Treasury and Debt Capital Markets segment, the Bank continues to remain a leading player. During the year, the Bank became the first Indian entity to issue internationally listed climate bond initiative certified dollar denominated Green Bonds in June 2016 and also acted as the lead manager in the very first Masala Bond issued by one of the leading housing finance companies.

We made significant progress in the digital payments space boosted by the Government's demonetisation drive towards a 'less cash' economy that helped leapfrog digital adoption among customers by a few years. We continue to lead the digital wave and simplify banking for our customers by offering simple products, secure payments and improved processes through effective use of technology. The Bank was among the first to launch a Unified Payment Interface (UPI) app 'Axis Pay' and also launched Axis OK – an app that works on feature phones without the need for an internet connection. The mobile banking channel witnessed over 100% growth in both value and volume terms while electronic channels continued to form 87% of overall customer induced transactions. During the year, the Bank was adjudged runner-up in the 'Best use of Digital and Channels Technology' amongst large banks by the IBA Banking Technology Awards 2017.

In line with our financial inclusion agenda, we not only focused on mainstreaming the unbanked and under-banked people by opening the basic savings account, but have also been quite

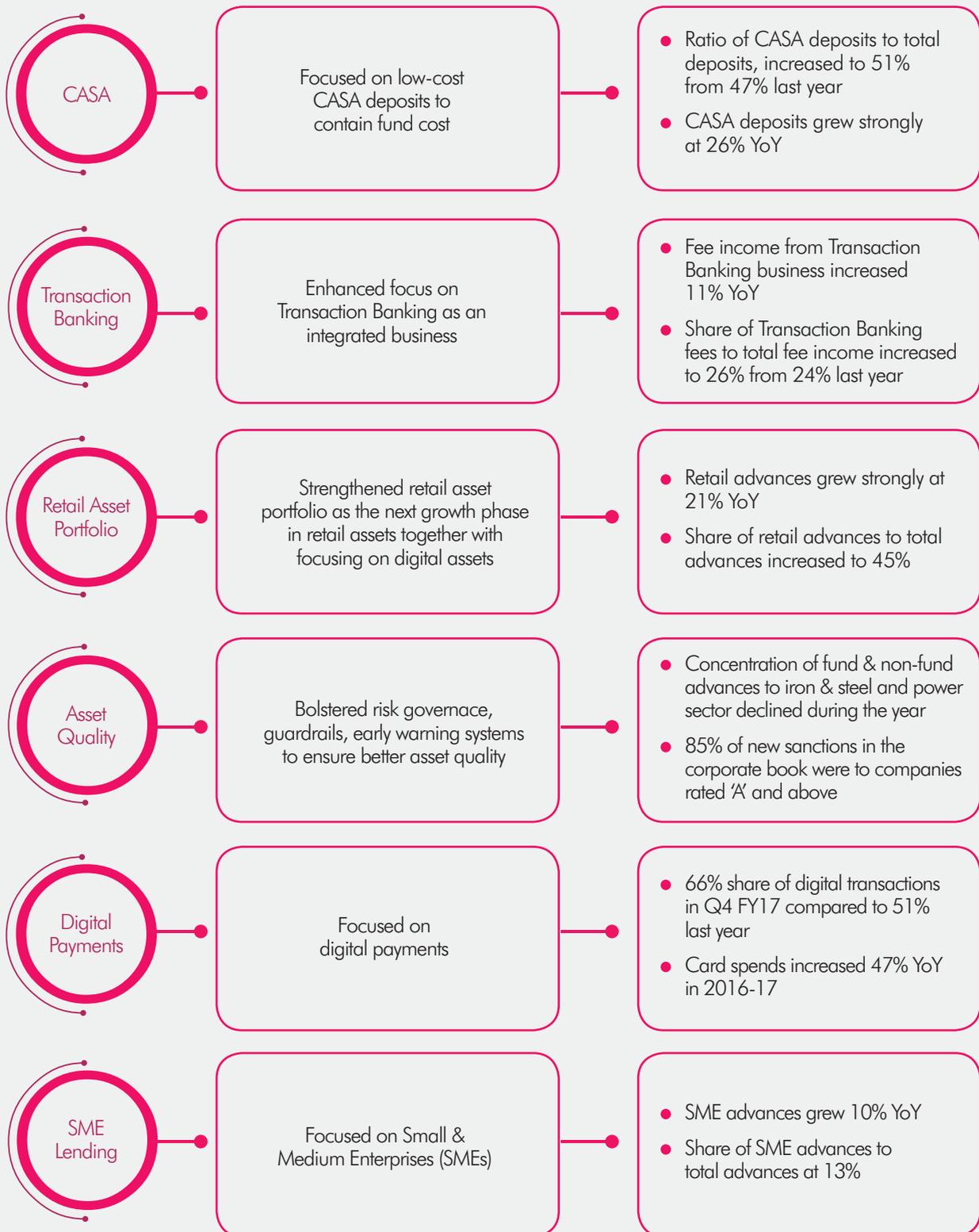
active in promoting the Government's various social security schemes. We have opened 400 branches during the last fiscal and will continue to open a similar number of branches in fiscal 2018. However, the format of branches continues to evolve – we are moving towards much smaller branches as lot of back office operations are now centralised providing the flexibility to have branches with smaller size but enhanced productivity.

To remain relevant in the financial services industry of the future, banks need to embrace Customer Experience design as a core component of their business model. Customers compare you not with other banks, but with the most powerful experiences they have with any service provider across industries.

For us, customer centricity remains at the core of banking, and the Bank has recently created a central Customer Experience group that will work alongside business units to improve the way we serve and deal with customers. Here it is worth mentioning the extraordinary spirit, collaboration and resilience of our 56,000+ employees, most of whom did an outstanding job in shouldering their responsibilities through the year. During the year, the Bank introduced 'Banking on Compliance' – a training initiative to reinforce compliance and governance standards under which nearly 45,000 employees were certified. The Bank also launched the 'Million stories' and organised 'Axis Champions Awards' to celebrate the Axis Bank spirit, recognise the right role models and motivate our employees.

I have always believed that for an organisation to succeed in the long term, it is imperative to keep the overall wellbeing of society at the core of its value and purpose. The Axis Bank Foundation (ABF) was founded more than 10 years ago on this very ethos and has been able to meet over 90% of its objective to provide livelihood to one million people by the end of 2017. During the year, the Bank stepped up its financial inclusion and financial literacy measures through its 'Digiprayas' programme, in line with the Government's JAM (Jan Dhan – Aadhar – Mobile) concept. ABF also planted more than a million trees during the year under its livelihood initiatives. During the year, the Bank was awarded the 'CII Sustainability Domain (Corporate Social Responsibility) Excellence Award' in recognition of its CSR efforts and impacts created.

Progress in FY 2016-17



Technology is reshaping the world faster than ever. In line with our efforts to promote entrepreneurship, we launched 'Thought Factory' an innovation lab facility that has been working closely with the start-up community to accelerate the development of innovative technology solutions for the banking sector. During the year, we also launched one of the largest crowd-sourcing competitions, 'Future of Jobs in India', a platform for youth to ideate on implementable, sustainable and scalable solutions for the future. These efforts formed the basis for the Bank earning the 'Best Digital Bank' award by Business Today and KPMG.

While we have had a tough year, I believe it has taught us important lessons for the future. We have dedicated a large part of the year to solve bulk of the issues, fortify the balance sheet and refocus the franchise on our core and lasting strengths. As a result, the franchise remains safe and sound with a robust risk management architecture and corporate governance practices which have withstood the test of time in the past and will continue to hold us steady in the future. We are well capitalised, we have got the people and the process capabilities, and we remain focused on building and strengthening the franchise organically.

The external environment is such that it remains a great opportunity for the Bank to gain market share in every business category. Our market share in the last 8 years on the deposit side has gone up from 2.5% to about 4%; in credit cards, we are now the fourth largest with a 11% market share; and in mobile banking, we are at 10% – higher than our deposit market share. Similarly in mutual funds, we are a significant player now despite being a late entrant. With our subsidiaries witnessing strong mobile adoption levels, we expect to gain disproportionate market share going ahead as well.

Fiscal year 2017 was a good year for our subsidiaries, as witnessed by healthy growth in revenue and earnings of 33% and 26%, respectively. All our subsidiaries contribute significantly towards building a great annuity fee franchise and regular fee base for the parent bank be it in the form equities business, asset management, finance or insurance distribution.

If we take a step back and try to visualise as to how the broader Indian banking sector is likely to shape up in the medium term, we would perhaps see five to six large public sector banks and similar number of large private banks. Further, a handful of specialised small and

payments banks will also thrive catering to niche segments. Our vision is to be very much at the top of that list. As shifts in market share happen, we would expect to move up from our current seventh position in terms of assets, to be among the top few banks in the country.

With below stated objectives in mind, we will continue to invest in technology, infrastructure and talent to not only support our business growth but also to ensure improved control and full compliance with regulatory requirements.

I would like to take this opportunity to thank all our external and internal stakeholders for supporting us through one of our most challenging periods last year. We remain focused on our priorities and will continue to build a trusted, compliant and financially strong bank which will remain at the forefront to find new ways to secure the financial future of our customers in this fast changing world of today.

**Shikha Sharma**  
Managing Director & CEO

## Roadmap for FY 2017-18

### Retail Banking

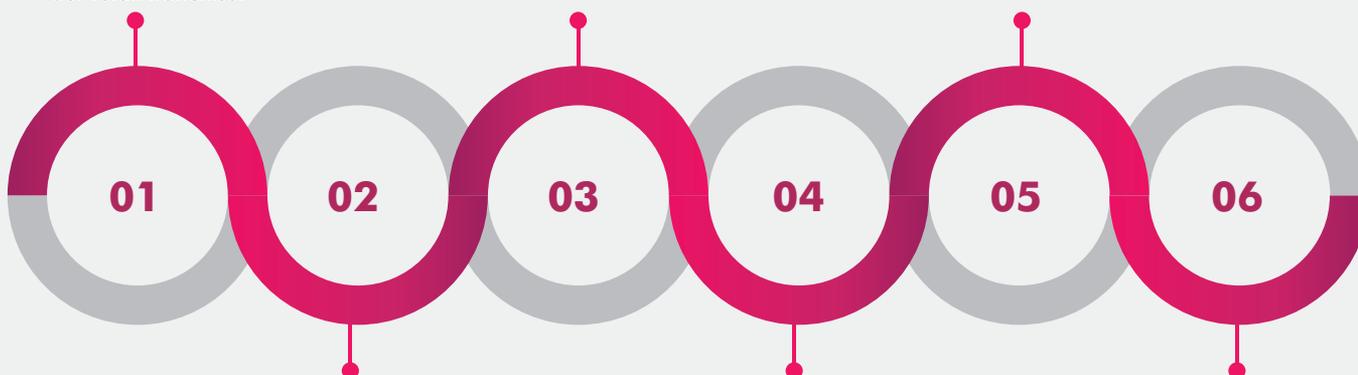
Acquiring new customer relationships and deepening the existing ones remains the core of our retail franchise.

### SME Lending

This has been one of the differentiated capabilities of the Bank and we hope to see accelerated growth in our SME business.

### Debt Capital Markets

Strive to build on our leadership position and our first mover advantage in Green bond and Masala bond issuances.



### Retail Lending

Continue to remain the main growth engine, with a special focus on some of the newer segments like affordable housing, micro-finance, small business financing and agricultural lending.

### Corporate Lending

Growing our Transaction Banking and Working Capital franchise, and leveraging relationships for advisory and Investment Banking opportunities.

### Recoveries

Focus on recoveries in every business segment.

# REASSURING CUSTOMERS AT EVERY STEP

In November 2016, India witnessed a seminal economic reform – Demonetisation. The move was designed to transform India's financial ecosystem and prepare it for the next phase. However, its implementation posed multiple challenges for banks, and imposed temporary restrictions on citizens regarding cash deposits and withdrawals.

At Axis Bank, we devised and implemented an action plan as part of our emergency response initiatives to mitigate customer inconveniences and support them during this phase.

From disseminating relevant information to customers, to generating awareness about going cashless, to crowd management at branches and ATMs, we responded with speed, precision and empathy.

**80 lakhs**  
CUSTOMERS  
SERVICED

**2.25 crs**  
TRANSACTIONS  
HANDLED

During 50 days  
post announcement of demonetisation

A 24x7 Surveillance and control room was set up for monitoring system controls, addressing branch queries, interpreting guidelines, and ensuring compliance. In addition, a special task force oversaw the implementation of the entire exercise. At all times, there was intensive liaising with RBI to ensure requisite currency availability at all branches. We facilitated regular updates to customers through SMS, emails, social media and website.



## Key Customer Initiatives



Our branches remained open for extended hours in the first week of demonetisation and were open till 6 pm on weekends.



We facilitated fuel surcharge waiver on Axis debit and credit cards.



We reduced waiting time at branches as customers were told to carry necessary documents.



Our rural branches were equipped with micro ATMs to enable cash deposit/withdrawals.

## Delivering with Accountability

Disbursed salaries for BSF at Indo-Pak border.

One of the first banks to initiate ATM charge waiver.

Over 1,000 branches have been wifi-enabled for downloading apps.

Facilitated payments at Government offices through micro ATMs (Railways, NABARD, FCI, BSNL, Collectorate Office and Central excise and taxation).

Installed 2,400+ Business Correspondence points for deposits or withdrawal.

Helped 250+ corporates for cash withdrawal for their employees.

AXIS BANK  
**LENDING  
A HELPING  
HAND**

One key segment that the Bank has always catered to, are senior citizens. We believe that addressing their core needs and offering them the best we can is a matter of pride for the Bank. Our Senior Privilege Account is the extension of this belief.

We wanted today's millennials to feel for the contribution of their parents and actually help them in opening this account. Key to this insight was that, only as an adult does one realise about his or her parents' sacrifices, because they don't make them obvious.

**87,403**

NO. OF SENIOR  
PRIVILEGE ACCOUNTS  
ADDED IN 2016-17

## Key Features of Senior Privilege Account

Higher rates  
on Fixed Deposits

25% discount on  
new lockers

Special prices  
on select  
pharmacies and  
health centres

# #DearMa

We launched a campaign to take this exclusive product offering to customers. Based on the insight of a mother's sacrifices, the film celebrates the habit of savings among mothers and senior citizens.



KHAAS AAPKE LIYE *ma*

SENIOR PRIVILEGE ACCOUNT  
HIGHER FD RATES • 25% DISCOUNT ON LOCKERS

*Badhti ka naam zindagi...*  **AXIS BANK**

# EMPOWERING CUSTOMERS WITH **BESPOKE PRODUCTS**

We are acting as a powerful change agent for our customers. We offer them a wide spectrum of loan products to fulfil their financial requirements. We foster a deep relationship of trust, listen to their requirements and integrate their insights into the solutions that we offer. Our technology and teamwork play a vital role in this endeavour. The result is empowerment for customers and greater recall for our brand.





### Instant loan disbursement and digital services

- Our Instant E-merchant loans are designed to provide quick loans to merchants and service establishments.
- We expanded the bandwidth of our Instant Personal Loan from ₹2 lakhs to ₹8 lakhs.
- We started sanctioning pre-approved auto-loans for our existing and eligible Axis customers to eliminate repeated submission of KYC and other financial documents.
- We provide parallel auto loans to customers already on an existing loan through a pre-approved offer with an additional funding of 50% with minimal documentation, based on their loan history.
- We disbursed ₹7,500 crores home loans in FY 2016-17 by reaching out to existing savings account customers, using data analytics and a strong sales team.
- We were India's first bank to launch image based disbursement of tractor loans.

### Simplified documentation and communication

- We simplified our customer agreement with 50% less signatures and removal of notarisation for auto loan.
- We updated our brochure for home loans with a one-pager, containing product details, processes and documentation.

- We customised passbooks, along with welcome kits for rural loans to enable customers to check account transactions and a ready reference for account details.
- We revamped customer communication process for SMS alerts on overdraft (OD) utilisation and renewal intimation, resulting in enhanced customer engagement for loans against securities.

### Bespoke offerings

- We launched an overdraft facility for accounts opened under the Jan Dhan Yojana, allowing a large proportion of the population to avail of Over Draft against their balances at attractive interest rates.
- We revised lending policies for education loan, leading to an increase in sanction limit for specialised courses to ₹75 Lakhs (from ₹30 Lakhs).
- We introduced auto loans with 8-year terms for salaried and central government employees.
- We launched 'Shubhaarambh' our affordable housing product suite, as a pilot in Gujarat and Rajasthan.

### Customer Onboarding

- We introduced loan origination for Loan Against Securities (LAS) through Finnone software, resulting in reduced TAT, leading to better customer experience.

### Enhanced customer service experience

- We introduced Saksham (our loan servicing centre), which provides a 360-degree view of customers, enabling instant fulfilment of various deliverables, changes in demographic details and instant part payment with speed.
- We set up a specialised call centre (handling multiple customer requests, and limiting the customer's need to visit branches) for rural lending.

₹ **7,500** CRORES  
HOME LOANS DISBURSED  
BY REACHING OUT TO  
EXISTING CUSTOMERS  
USING DATA ANALYTICS

# DIGITAL BANKING IS THE NEW NORMAL

India is gradually turning into a digital economy with a policy thrust for greater digitalisation of the financial sector. We see a larger and more transformative role for ourselves in the entire digital landscape.

We focus on exceeding the customer's expectations by strengthening our digital bandwidth. We have been consistently promoting safe, secure and convenient banking through our digital products and services. Moreover, our digital strategy focuses on bringing more and more people into the formal banking channel, expediting transactions and reducing reliance on physical infrastructure for growth.



## Digital channels

### Insta Services

We were India's first bank to digitalise the submission of Form 15G/H through a mobile application, ensuring customers a hassle-free experience, while claiming tax exemption.

### Happy Holidays Package

Our one-stop mobile service, offering multiple travel benefits to globetrotters. We were India's first bank to offer an integrated travel package through a mobile application.

### Digital contact centre

Our state-of-the-art contact centre makes use of sophisticated speech analytics to determine rising trends and areas of opportunities and concerns. Moreover, we have implemented an online chat module for our premium customers. We migrated from the existing iLeverage application to the Genesys email management solution enabling automated routing of customer service emails, smart response to customers and real-time reporting.

## Payments

### Axis Pay App

We were among the first four banks to go live on NPCI's UPI ecosystem, enabling customers to send or receive money, pay bills, shop and do a lot more instantly.

### BMTC Smart Card

We partnered with the Bengaluru Metropolitan Transport Corporation (BMTC) to launch 'Axis Bank BMTC Smart Card' - India's first-ever open loop EMV contact-less smart card for BMTC passengers.

### RFID tag

We launched India's first inter-operable ETC tag, an electronic toll collection service. We have become the first bank to launch NPCI integrated inter-operable RFID tag.

## Account opening and servicing

### Tablet based account opening

We started tablet based account opening for easier sourcing and servicing of micro-finance business accounts, especially in rural India.

Moreover, we are India's first bank to launch add-on credit card on tablet.

### One-stop for consumer queries

We introduced a web support section that provided a one-stop destination for all consumer queries and complaints. This section currently witnesses over 15 lac page views per month, and is home to over 400 frequently asked questions.

## Corporate Banking

- We integrated our web portal for trade finance transactions with five different applications, providing complete automation of inward remittances and payment instructions.
- We enabled social media based authentication EasyPay (our one-stop solution) for all payments requirements. Even non-Axis users can use his/her social media credentials to make payments to our corporate customers through EasyPay.
- We built solutions for eCommerce platforms to enable their sellers to share import related documents directly with us against payments (outward remittances) initiated by the eCommerce platform.

# FULFILLING COMMUNITY ASPIRATIONS

As a responsible corporate citizen, we invest in helping build India's social capital. We believe enterprises have the transformational capacity to create developmental models for communities through energy, creativity and inspiration



Axis Bank Foundation has set an ambitious target of creating 1 million livelihoods by December 2017

Our commitment to community development is reflected in the Bank's policy on Corporate Social Responsibility.

We believe need-based interventions in sustainable livelihood, skill development and empowerment of marginalised communities can create sustainable development models for communities.

## Contributing to inclusive growth

We extensively work towards creating sustainable livelihoods through the Axis Bank Foundation (ABF). We leverage our geographic presence to conduct various social initiatives on a 'shared value' concept. We have partnered with reputed NGOs across India to support projects in sustainable livelihoods and skill development. We were involved in the following initiatives in FY 2016-17:

- Ensured seamless supply of water for agriculture through rainwater harvesting by creating structures like bunds
- Catalysed improved agricultural practices through capacity building initiatives
- Helped generate sustainable income through off-farm activities like goat rearing, poultry, horticulture, among others
- Encouraged women empowerment through Self Help Groups (SHGs); and provided them access to institutional finance
- Promoted 'Farmer Federations' to provide farmers collective bargaining power and better access to markets

We support rural livelihood by sharpening skill-sets of marginalised and tribal youths.

We lend a helping hand to enable differently-abled individuals and help enhance their employment opportunities. Some of our major initiatives in partnership with NGOs in FY 2016-17 comprised:

## Professional Assistance for Development Action (PRADAN)

ABF has partnered with PRADAN to promote integrated development in nine districts of Madhya Pradesh and four districts of Chhattisgarh. We are working with economically backward households to put them on a sustainable path towards prosperity. The project is aimed at improving their living conditions through enhancing their incomes. Interventions include providing access to better cultivation techniques, forward and backward market linkages, promotion of SHGs and Farmer Federations, among others.

After a successful first phase, we initiated a second phase partnering PRADAN to deepen our engagement to promote integrated development.

### Dilasa Sanstha

ABF has partnered with Dilasa Sanstha to promote sustainable integrated livelihood development in Maharashtra's Vidarbha and Marathwada regions. The programme targets the most disadvantaged tribal households, aiming to positively impact lives through various initiatives (irrigation, mixed cropping, seed preservation and access to bank credit). The income of each participant family is expected to be enhanced by at least 50% over the baseline annual income. The SHG-Bank linkage reduces farmer's dependence on money lenders. These interventions will ultimately lead to food security, savings and reduce distress migration.

### DigiPrayas

We aim to transform villages into completely non-cash transactional villages. We have partnered with NABARD to deliver financial literacy programmes in 300 villages as a part of the Digital Financial Literacy and Awareness Programme (DFLAP).

### Pragatishala

We have roped in students from top B-Schools to further the cause of financial literacy among communities through street plays, interactive games, awareness sessions and so on.

### Thought Factory

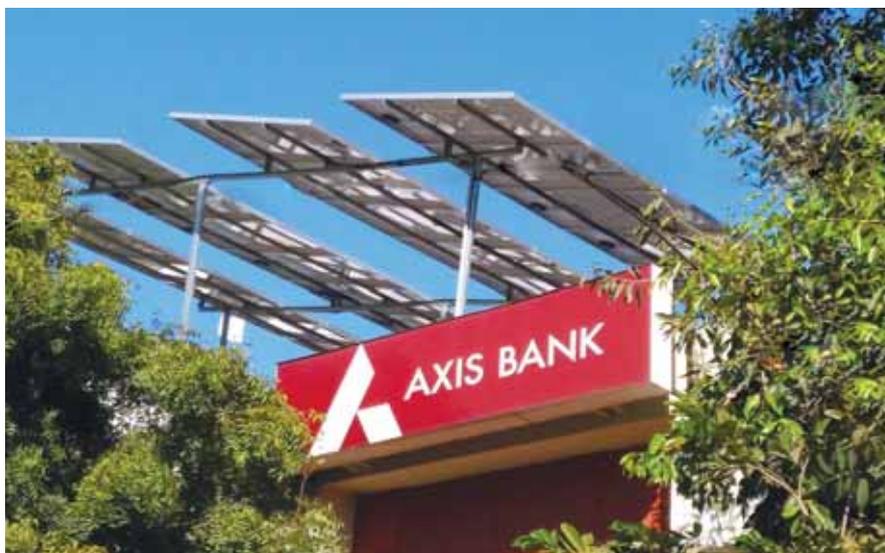
This initiative provides a platform for mentoring and providing skills training to aspiring and promising start-ups.

### Axis Moves

We reached out to youth in the age group of 18 to 30 years through prime educational institutions and an online platform to ignite their minds.

### Green Banking

We have established Sustainable Lending Policy and Procedures (SLPP). We follow international guidelines to assess environmental and social risks for qualifying project finance; and actively engage with projects to establish appropriate mitigation plans. We consistently explore opportunities to promote sectors (renewable energy, waste management) that positively contribute to environmental sustainability.



15.3 kw Solar Power Plant at Hyderabad Currency Chest, Begumpet

At Axis Bank, we have begun the following initiatives for efficient use of resources and waste management to reduce our environmental footprint:

- Promote renewable energy use for our operations by using around 5 MW of solar energy (total installed capacity at various Axis Bank locations)
- Reduce paper usage through increased digitisation of products and processes
- Procure wheat-straw based paper wherever feasible, as it's a greener alternative to the conventional wood based paper
- Dispose e-waste in an environmentally sound manner through pollution control board registered recyclers
- Recycle the paper waste collected in offices and branches in Mumbai region through partner NGO of Axis Bank Foundation – helped recycle 293 tonnes of dry waste into notebooks, envelopes and bookmarks, among others since August 2011
- Use Organic Waste Composter at our central office in Mumbai to convert organic (kitchen) waste into manure



15.3 kw Solar Power Plant at Hyderabad Currency Chest, Begumpet



PRADAN - A beneficiary in her farm

# BOARD & MANAGEMENT

## Board of Directors\*



**Dr. Sanjiv Misra**  
Chairman



**Shikha Sharma**  
Managing Director and CEO



**V. R. Kaundinya**  
Director



**Prasad R. Menon**  
Director



**Prof. Samir K. Barua**  
Director



**Som Mittal**  
Director



**Rohit Bhagat**  
Director



**Usha Sangwan**  
Director



**S. Vishvanathan**  
Director



**Rakesh Makhija**  
Director



**Ketaki Bhagwati**  
Director



**B. Babu Rao**  
Director



**V. Srinivasan**  
Deputy Managing Director



**Rajiv Anand**  
Executive Director (Retail Banking)



**Rajesh Dahiya**  
Executive Director (Corporate Centre)

### Core Management Team\*

**Sidharth Rath**

Group Executive - Corporate Relationship  
Group & Transaction Banking

**Jairam Sridharan**

Group Executive and Chief Financial Officer

**Rajendra Adsul**

President - International Banking

**J. P. Singh**

President - SME

**Cyril Anand**

President and Chief Risk Officer

**Himadri Chatterjee**

President - Transaction Banking

**Rudrapriyo Ray**

President - Structured Finance Group

**Sanjay Silas**

President - Branch Banking

**Akshaya Kumar Panda**

President - Corporate Client Coverage Group

**Prashant Joshi**

President - Corporate Credit Department

**Amit Sethi**

President and Chief Information Officer

**Girish V. Koliyote**

Company Secretary

### Auditors

M/s S. R. Batliboi & Co. LLP  
Chartered Accountants

### Secretarial Auditors

M/s BNP & Associates  
Company Secretaries

### Registrar and Share Transfer Agent

M/s Karvy Computershare Private Limited

Unit: Axis Bank Limited

Karvy Selenium Tower B, Plot 31-32, Gachibowli,  
Financial District, Nanakramguda, Hyderabad – 500 032

Tel. No.: 040-6716 2222 Fax No.: 040-2300 1153

### Registered Office

'Trishul', 3<sup>rd</sup> Floor, Opp. Samartheshwar Temple,  
Law Garden, Ellisbridge, Ahmedabad – 380 006

Tel. No.: 079-6630 6161 Fax No.: 079-2640 9321

Email: [shareholders@axisbank.com](mailto:shareholders@axisbank.com)

Website: [www.axisbank.com](http://www.axisbank.com)

### Corporate Office

'Axis House', C-2, Wadia International Centre,

Pandurang Budhkar Marg, Worli, Mumbai – 400 025

Tel. No.: 022-2425 2525 Fax No.: 022-2425 1800

\* As on 31 May, 2017

# AWARDS & ACCOLADES



Mr. Rajendra Adsul, (President - International Banking) receiving 'Bank of the Year in India' award at The Bankers Awards 2016 held in London.



Mr. Som Mittal (Director, Axis Bank) (2<sup>nd</sup> from left) & Mr. Anil Kumar (ET & CEO, Axis Bank Foundation) (extreme left) receiving the award for 'Socially Aware Corporate of the Year' at the Business Standard Corporate Social Responsibility Awards 2016 in the presence of Hon. Finance Minister, Mr. Arun Jaitley.



Mr. Sanjay Silas (President - Branch Banking) (extreme right) receiving the award for 'Best Digital Bank' at the Business Today Money Today Financial Awards 2016 from Hon. Cabinet Minister of Finance, Planning & Forest Department, Government of Maharashtra, Mr. Sudhir Mungantiwar.



Awarded the Bank of the Year in India at The Banker Awards 2016



Recognised as the 'Socially Aware Corporate of the Year' by Business Standard's Corporate Social Responsibility Awards 2016



Awarded the Best Digital Bank at the Business Today Money Today Financial Awards 2016



Received award for Excellence in Corporate Social Responsibility by CII-ITC Sustainability Awards 2016



Won the Best Domestic Bank in India award from Asiamoney Best Domestic Bank Awards 2016



Adjudged Best Bank in India for Quantitative Research by EuroMoney FX Survey 2016



Won the 'Best Rewards Programme' for the third consecutive year at the Loyalty Awards 2017



Winner of 'Best Use of Partnership in a Loyalty Programme' at the Loyalty Awards 2017



Winner of 'Best Use of Mobile within a Loyalty Strategy' at the Loyalty Awards 2017



Runner-up in the 'Best Bank Category' at the Outlook Money Awards 2016



Runner-up in the Best Use of Digital and Channels Technology among Large Banks by the IBA Banking Technology Awards 2017



Runner-up in the Best Payments Initiatives among Large Banks by the IBA Banking Technology Awards 2017

# DIRECTORS' REPORT: 2016-17

The Board of Directors have the pleasure of presenting the 23<sup>rd</sup> Annual Report of the Bank together with the Audited Statement of Accounts, Auditors' Report and the Report on the business and operations of the Bank for the financial year ended 31<sup>st</sup> March 2017.

## Financial Performance

The financial highlights for the year under review are presented below:

(₹ in crores)

| Particulars                                    | 2016-17    | 2015-16    | Growth   |
|--|------------|------------|----------|
| Deposits                                       | 414,378.79 | 357,967.56 | 15.76%   |
| Out of which                                   |            |            |          |
| • Savings Bank Deposits                        | 126,048.29 | 105,793.13 | 19.15%   |
| • Current Account Deposits                     | 87,001.75  | 63,651.92  | 36.68%   |
| Advances                                       | 373,069.35 | 338,773.72 | 10.12%   |
| Out of which                                   |            |            |          |
| • Retail Advances                              | 167,992.95 | 138,520.90 | 21.28%   |
| • Non-retail Advances                          | 205,076.40 | 200,252.82 | 2.41%    |
| Total Assets/Liabilities                       | 601,467.67 | 539,821.02 | 11.42%   |
| Net Interest Income                            | 18,093.12  | 16,832.97  | 7.49%    |
| Other Income                                   | 11,691.31  | 9,371.46   | 24.75%   |
| Out of which                                   |            |            |          |
| • Fee Income                                   | 7,882.01   | 7,501.97   | 5.07%    |
| • Trading Profit <sup>(1)</sup>                | 3,400.34   | 1,246.91   | 172.70%  |
| • Misc. Income                                 | 408.96     | 622.58     | (34.31)% |
| Operating Expenses (excluding depreciation)    | 11,691.11  | 9,656.91   | 21.06%   |
| Profit before Depreciation, Provisions and Tax | 18,093.32  | 16,547.52  | 9.34%    |
| Depreciation                                   | 508.80     | 443.91     | 14.62%   |
| Provision for Tax                              | 1,788.28   | 4,170.09   | (57.12)% |
| Other Provisions and Write offs                | 12,116.96  | 3,709.86   | 226.62%  |
| Net Profit                                     | 3,679.28   | 8,223.66   | (55.26)% |
| <b>Appropriations</b>                          |            |            |          |
| Transfer to Statutory Reserve                  | 919.82     | 2,055.92   | (55.26)% |
| Transfer (from)/to Investment Reserve          | (87.16)    | (41.81)    | -        |
| Transfer to Capital Reserve                    | 755.57     | 62.04      | -        |
| Transfer to Reserve Fund                       | 1.75       | 1.74       | 0.57%    |
| Dividend Paid                                  | 1,407.43   | 2.81       | -        |
| Surplus carried over to Balance Sheet          | 681.87     | 6,142.96   | -        |

<sup>(1)</sup> Excluding Merchant Exchange Profit

## DIRECTORS' REPORT (CONT.)

| Key Performance Indicators   | 2016-17       | 2015-16       |
|--|---------------|---------------|
| Interest Income as a percentage of working funds*                      | 7.88%         | 8.59%         |
| Non-interest Income as a percentage of working funds*                  | 2.07%         | 1.96%         |
| Net Interest Margin  | 3.67%         | 3.90%         |
| Return on Average Net Worth  | 7.22%         | 17.49%        |
| Operating Profit as a percentage of working funds*                     | 3.11%         | 3.38%         |
| Return on Average Assets   | 0.65%         | 1.72%         |
| Profit per Employee**  | ₹6.68 lakhs   | ₹17.83 lakhs  |
| Business (Deposits less inter-bank deposits + Advances) per employee** | ₹14.00 crores | ₹14.84 crores |
| Net non-performing assets as a percentage of net customer assets***    | 2.11%         | 0.70%         |

\* Working funds represent average total assets

\*\* Productivity ratios are based on average number of employees for the year

\*\*\* Customer assets include advances and credit substitutes

Previous year figures have been re-grouped wherever necessary

### Capital

During the year, 12,204,283 equity shares of ₹2 each of the Bank were allotted by the Bank to some of its Whole Time Directors / Employees and that of its subsidiary companies, pursuant to exercise of options by them under the various Employee Stock Option Scheme(s) of the Bank. Pursuant to the said allotment, the total issued and paid-up equity share capital of the Bank, as on 31<sup>st</sup> March 2017 increased to ₹479.01 crore, as compared to ₹476.57 crore, as on 31<sup>st</sup> March 2016.

The shareholding pattern of the Bank, as on 31<sup>st</sup> March 2017, was as under:

| Sr. No.                                | Category / Shareholder  | No. of Shares held    | % of Paid-up Capital |
|--|---|-----------------------|----------------------|
| <b>Promoters</b>                       |   |                       |                      |
| 1                                      | Administrator of the Specified Undertaking of the Unit Trust of India (SUUTI) | 27,48,40,905          | 11.48                |
| 2                                      | Life Insurance Corporation of India (LIC)                                     | 33,13,08,553          | 13.83                |
| 3                                      | General Insurance Corporation of India  | 3,99,40,000           | 1.67                 |
| 4                                      | The New India Assurance Company Limited                                       | 2,61,03,585           | 1.09                 |
| 5                                      | National Insurance Company Limited  | 30,63,797             | 0.13                 |
| 6                                      | The Oriental Insurance Company Limited  | 63,30,020             | 0.26                 |
| 7                                      | United India Insurance Company Limited  | 72,15,213             | 0.30                 |
| <b>Foreign Investors</b>               |   |                       |                      |
| 8                                      | Overseas Investors (including FIIs/OCBs/NRIs)                                 | 1,16,20,73,406        | 48.51                |
| 9                                      | Foreign Direct Investment (GDR)   | 10,87,53,075          | 4.54                 |
| <b>Domestic Financial Institutions</b> |   |                       |                      |
| 10                                     | Financial Institutions/Mutual Funds/Banks/NBFC                                | 16,57,97,280          | 6.92                 |
| 11                                     | <b>Others</b>   | 26,96,10,275          | 11.27                |
| <b>Total</b>                           |   | <b>2,39,50,36,109</b> | <b>100.00</b>        |

The said equity shares of the Bank are listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE). The Unsecured, Redeemable, Non-Convertible, Subordinated, Perpetual Debentures issued by the Bank on a private placement basis are listed on NSE and the BSE. The Bonds issued by the Bank under the MTN programme are listed on the Singapore Stock Exchange and the Green Bonds issued by the Bank are listed on the London Stock Exchange. The Global Depository Receipts (GDR) issued by the Bank are listed on the London Stock Exchange.

The Bank has paid the listing fees to the said Stock Exchanges for the financial year 2016-17.

## Approval granted by the Foreign Investment Promotion Board (FIPB) to increase Foreign Investment Limits

The FIPB vide its letter no. FC II – 125 (2013)/183 (2013) dated 19<sup>th</sup> July 2016 granted its approval to the Bank for increasing Foreign Investment Limit from 62% to 74% of its total issued and paid up share capital on a full fungibility basis without any sub-limits, for investment by way of issue of equity shares and/or other permissible instruments to eligible non-resident investors including a Qualified Institution Placement (QIP) of equity shares and/or issue of American Depository Receipts (ADRs)/Global Depository Receipts (GDRs) and/or investment by Qualified Foreign Investors (QFIs)/Foreign Portfolio Investors (FPIs) under Portfolio Investment Scheme (PIS) issued and permissible securities on Stock Exchange except NRI holding which shall be allowed up to 24% of the total issued and paid up share capital of the Bank. As on 31<sup>st</sup> March 2017, the total foreign shareholding in the Bank was 53.05% of its total issued and paid up share capital.

## Dividend

The Diluted Earnings Per Share (EPS) of the Bank for the financial year 2016-17 stood at ₹15.34 per equity share of ₹2/- each as compared to ₹34.40 per equity share of ₹2/- each in the previous year. In view of the overall performance of the Bank and with the objective of rewarding the Shareholders of the Bank with cash dividends while retaining capital to maintain a healthy capital adequacy ratio to support future growth, the Board of Directors of the Bank at its meeting held on 26<sup>th</sup> April 2017, recommended a dividend of ₹5/- per equity share of ₹2/- each for the financial year 2016-17, in terms of the Dividend Distribution Policy of the Bank.

In terms of Regulation 43A of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") the Bank has formulated and adopted the Dividend Distribution Policy with the objective of providing clarity to its stakeholders on the profit distribution strategies of the Bank. The said Policy has been hosted on the website of the Bank at <https://www.axisbank.com/shareholders-corner/corporate-governance/Compliance-Report>.

## Closure of Share Transfer Books and Record Date for Dividend

The Register of Members and the Share Transfer Books of the Bank will be closed from Saturday, 8<sup>th</sup> July 2017 to Wednesday, 26<sup>th</sup> July 2017 (both days inclusive) for the purpose of the 23<sup>rd</sup> Annual General Meeting of the Shareholders of the Bank to be held on Wednesday, 26<sup>th</sup> July 2017 and for determining the names of the Members who would be entitled to dividend, if any, declared by the Bank for the financial year ended 31<sup>st</sup> March 2017.

The Record Date for payment of the said dividend, if approved by the Members at the 23<sup>rd</sup> Annual General Meeting, has been fixed on Friday, 7<sup>th</sup> July 2017. The said dividend shall be paid to those Members whose name appears on the Register of Members of the Bank/ the Statements of Beneficial Ownership as received from the Depositories, as at the close of business hours on Friday, 7<sup>th</sup> July 2017.

## Ratings of various Debt Instruments

The Unsecured, Redeemable, Non-Convertible Debentures issued by the Bank, on a private placement basis, during the financial year 2016-17, were rated "AAA/Stable" by CRISIL and "AAA" by ICRA & CARE.

The Unsecured, Redeemable, Non-Convertible Subordinated Debentures issued by the Bank, on a private placement basis, during the financial year 2016-17, were rated "AAA(hyb)" by ICRA Limited and "IND AAA" by India Ratings and Research Private Limited.

The Unsecured, Subordinated, Perpetual, Additional Tier 1, Basel III Compliant Non-Convertible Debentures issued by the Bank on a private placement basis, during the financial year 2016-17, were rated "IND AA+" by India Ratings & Research Private Ltd. and "CRISIL AA(Stable)" by CRISIL Ltd.

The Bonds issued by the Bank under the MTN programme on a private placement basis, during the financial year 2016-17, were rated "AAA" by CRISIL, CARE and ICRA.

The Green Bonds issued by the Bank, on a private placement basis during the financial year 2016-17 are Asia's first certified Green Bonds and first ever Green Bonds issued by an Indian entity and listed on the London Stock Exchange. The Green Bonds were rated "Baa3" by Moody's, "BBB-" by S&P and "BBB-" by Fitch.

## Board of Directors

In terms of Article 90 of the Articles of Association of the Bank, the Board of Directors of the Bank at its meeting held on 12<sup>th</sup> May 2016 appointed Dr. Sanjiv Misra as an Independent Director and as the Non-Executive (Part Time) Chairman of the Bank, with effect from 12<sup>th</sup> May 2016, subject to the approval of the RBI and the Shareholders of the Bank. Thereafter, RBI approved the appointment of Dr. Sanjiv Misra as the Non-Executive (Part Time) Chairman of the Bank, for a period of 3 years, with effect from 18<sup>th</sup> July 2016, which was also approved by the Shareholders of the Bank at the 22<sup>nd</sup> Annual General Meeting held on 22<sup>nd</sup> July 2016.

## DIRECTORS' REPORT (CONT.)

At the said meeting, the Board of Directors of the Bank also appointed Shri Rajiv Anand, Group Executive (Retail Banking) of the Bank as a Director of the Bank and as the Whole Time Director designated as "Executive Director (Retail Banking)" of the Bank, for a period of 3 years, with effect from 12<sup>th</sup> May 2016, subject to the approval of the RBI and the Shareholders of the Bank. The said appointment was approved by the Shareholders of the Bank at the 22<sup>nd</sup> Annual General Meeting held on 22<sup>nd</sup> July 2016 and thereafter by the RBI, for a period of 3 years, with effect from 4<sup>th</sup> August 2016.

At the said meeting, the Board of Directors of the Bank also appointed Shri Rajesh Dahiya, Group Executive (Corporate Centre) as a Director of the Bank and as the Whole Time Director designated as "Executive Director (Corporate Centre)" of the Bank, for a period of 3 years, with effect from 12<sup>th</sup> May 2016, subject to the approval of the RBI and the Shareholders of the Bank. The said appointment was approved by the Shareholders of the Bank at the 22<sup>nd</sup> Annual General Meeting held on 22<sup>nd</sup> July 2016 and thereafter by the RBI, for a period of 3 years, with effect from 4<sup>th</sup> August 2016.

During the year, no other changes took place in the composition of the Board of Directors of the Bank. The composition of the Board of Directors of the Bank is in compliance with the applicable norms.

### Selection and Appointment of Directors

The selection and appointment of Directors of the Bank is done in accordance with the relevant provisions of the Companies Act, 2013, the relevant Rules made thereunder, the Banking Regulation Act, 1949, the Guidelines issued by the RBI and the Listing Regulations.

The Bank adheres to the process and methodology prescribed by the RBI in respect of 'Fit & Proper' criteria as applicable to Private Sector Banks, signing of deed of covenants which binds the Directors to discharge their responsibilities to the best of their abilities, individually and collectively in order to be eligible to be appointed as a Director of a Bank. The prescribed declarations given by the Directors other than members of the Nomination & Remuneration Committee (NRC) are placed before the NRC and the declarations given by the Members of the NRC are placed before the Board, for its review and noting. The said declarations are obtained from all the Directors on an annual basis and also at the time of their appointment / re-appointment, in compliance with the said laws. An assessment on whether the Directors fulfil the said criteria is also made by the NRC and the Board on an annual basis, before considering their candidature for re-appointment.

The NRC reviews the structure, size, composition of the Board, the regional and industry experience, track record, expertise and other relevant information and documents of the Directors before making appropriate recommendations to the Board with regard to their appointment, re-appointment, remuneration and assignment of duties (viz., nomination to various Committees of the Board) designed to enhance the Board's effectiveness. The NRC also identifies potential candidates from diverse backgrounds including but not limited to accountancy, agriculture and rural economy, banking, co-operation, economics, finance, law, small-scale industry, information technology, core industries, infrastructure sector, payment and settlement systems, human resource, risk management and business management, thus providing the Board with members who have special knowledge, practical experience and skills, to serve the diverse business interests of the Bank.

### Declaration of Independence

All the Independent Directors of the Bank have given their respective declarations stating that they meet the criteria prescribed for independence under the applicable laws and in the opinion of the Board, all the Independent Directors meet the said criteria.

### Key Managerial Personnel

Smt. Shikha Sharma, Managing Director & CEO, Shri Jairam Sridharan, Chief Financial Officer and Shri Girish V. Koliyote, Company Secretary are the Key Managerial Personnel of the Bank, as defined under Section 2 (51) of the Companies Act, 2013.

During the year, there were no changes in the composition of the Key Managerial Personnel of the Bank.

### Board Evaluation

The Companies Act, 2013, and the Listing Regulations contains provisions on evaluation of the performance of the Board as a whole, Individual Directors including Independent Directors, Non-Independent Directors, Chairperson and the Board Committees.

The Bank had engaged the services of an external consultant to help it conduct an impartial and independent Board evaluation, as aforesaid. On the basis of their findings, a process of evaluation was recommended to the Board for adoption. The manner in which the evaluation has been conducted is explained in the Report on Corporate Governance, which is forming part of this report.

### Meetings

The schedule of the meetings of the Board and the Board Committees for the ensuing financial year is circulated well in advance to the Members of the Board, for their consideration and approval. During the year, 7 meetings of the Board of Directors of the Bank were

held and the gap between the said meetings did not exceed the limit of 120 days, as prescribed under the relevant provisions of the Companies Act, 2013, the relevant Rules made thereunder and the Listing Regulations.

### **Audit Committee**

The composition, role and functions of the Audit Committee of the Board of Directors of the Bank is disclosed in the Report on Corporate Governance, which is forming a part of this report.

### **Remuneration Policy**

The Bank has formulated and adopted a Remuneration Policy for its Directors, Key Managerial Personnel and other Employees, in terms of the relevant provisions of Section 178 of the Companies Act, 2013, the relevant Rules made thereunder and the Listing Regulations. The details of the Remuneration Policy have been disclosed in the Report on Corporate Governance, which is forming part of this report.

### **Whistle Blower Policy and Vigil Mechanism**

The details of the Whistle Blower Policy and Vigil Mechanism have been disclosed in the Report on Corporate Governance, which is forming part of this report.

### **Subsidiaries**

As on 31<sup>st</sup> March 2017, the Bank has the following nine unlisted subsidiary companies:

- i) Axis Asset Management Company Ltd. undertakes the activities of managing the mutual fund business.
- ii) Axis Bank UK Ltd. is the banking subsidiary of the Bank in the United Kingdom and undertakes the activities of banking.
- iii) Axis Capital Ltd. provides services relating to investment banking, equity capital markets, institutional stock broking, mergers and acquisition advisory, etc.
- iv) Axis Finance Ltd. is an NBFC and carries on the activities of loan against shares, margin funding, IPO financing, etc.
- v) Axis Mutual Fund Trustee Ltd. acts as the trustee for the mutual fund business.
- vi) Axis Private Equity Ltd. primarily carries on the activities of managing equity investments and provides venture capital support to businesses.
- vii) Axis Securities Ltd. is primarily in the business of marketing of credit cards and retail asset products and also provides retail broking services.
- viii) Axis Trustee Services Ltd. is engaged in trusteeship activities, acting as debenture trustee and as trustee to various securitisation trusts.
- ix) A.TREDS Limited is engaged in the business of discounting trade receivables.

During the Financial Year 2016-17, the Bank incorporated a public limited company, in the name and style of A.TREDS Limited as its subsidiary under the relevant provisions of Companies Act, 2013 and the relevant rules made thereunder, with an authorised share capital of ₹50,00,00,000 divided into 5,00,00,000 (five crore) equity shares of ₹10/- each, to undertake amongst others the business of setting up and operating a Trade Receivables Discounting System. Further, one of the subsidiary company of the Bank, Axis Securities Europe Limited engaged in the business of financial advisory services is under the process of winding up.

In accordance with the provisions of Section 129(3) of the Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rules, 2014, as amended, the Bank has prepared its consolidated financial statements including that of all of the said subsidiary companies, which is forming part of this report. The financial position and performance of each of the said subsidiary companies are given in the statement containing the salient features of the financial statements of the said subsidiary companies of the Bank, which is annexed to this report.

In accordance with third proviso to Section 136(1) of the Companies Act, 2013, the Annual Report of the Bank, containing therein its standalone and the consolidated financial statements has been hosted on its website [www.axisbank.com](http://www.axisbank.com). Further, as per fourth proviso to the said section, the audited annual accounts of each of the said subsidiary companies of the Bank have been hosted on the Bank's website [www.axisbank.com](http://www.axisbank.com).

## DIRECTORS' REPORT (CONT.)

Any shareholder who may be interested in obtaining a physical copy of the aforesaid financial statements may write to the Company Secretary at the Registered Office of the Bank. Further, please note that the said financial statements will be available for inspection by the Members of the Bank at the Registered Office of the Bank during business hours from 11.00 a.m. to 1.00 p.m. on all working days except Saturdays, Sundays, Bank Holidays and National Holidays.

### Related Party Transactions

During the year, the Bank has not entered into any materially significant transactions with its Promoters, Directors, Management, Subsidiaries or Relatives of the Directors, which could lead to potential conflict of interest between the Bank and these parties, other than transactions entered into in the ordinary course of its business. Transactions entered into by the Bank with related parties in the normal course of its business were placed before the Audit Committee of the Board. There were no material individual transactions with related parties, which were not in the normal course of the business of the Bank, nor were there any material transactions with related parties or others, which were not on arm's length basis. Accordingly, AOC-2 is not applicable to the Bank. A statement giving details of all related party transactions, entered pursuant to the omnibus approval so granted, is placed before the ACB for their review on a quarterly basis. The Bank has developed a Standard Operating Procedure for the purpose of identifying and monitoring such transactions. The policy on Related Party Transactions as reviewed and approved by the Board at its meeting held on 20<sup>th</sup> January 2016, has been hosted on the Bank's website, in terms of the Listing Regulations.

### Employee Stock Option Plan (ESOP)

Since the financial year 2000-01, the Bank has formulated and adopted several Employee Stock Option Schemes (ESOS) for the benefit of the eligible Directors/Employees of the Bank and that of its subsidiary companies, in terms of the Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999/ Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014, as amended, from time to time. The objective of the said ESOS is to enhance employee motivation, enable employees to participate, directly or indirectly, in the long-term growth and financial success of the Bank, to act as a retention mechanism by enabling employee participation in the business of the Bank as its active stakeholder and to usher an 'owner-manager' culture.

In terms of the said ESOS, as on date, upto 240,087,000 options can be granted by the Bank to the eligible Directors / Employees of the Bank and that of its Subsidiary Companies. The eligibility and number of options to be granted to such eligible Directors / Employees is determined on the basis of their performance and such other criteria as approved by the NRC / Board of Directors of the Bank, from time to time.

During the period from February 2001 to July 2013, the Shareholders of the Bank had approved the grant of stock options, as aforesaid, on six occasions. Under the first two ESOS and in respect of the grant of stock options made by the Bank upto 29<sup>th</sup> April 2004, the option conversion price was set at the average of the daily high-low price of the Bank's equity shares traded during the 52 weeks preceding the date of approval of grant by the Board of Directors of the Bank / NRC, prevailing on the Stock Exchange which had the maximum trading volume of the Bank's equity share during the said period. Thereafter, under the third and subsequent ESOS and with effect from the said grants made by the Bank on 10<sup>th</sup> June 2005 and thereafter, the option conversion price was changed to the latest available closing price of the equity shares prevailing on the Stock Exchange which recorded higher trading volume, on the day prior to the date of approval of grant by the NRC / Board of Directors of the Bank, as the case may be.

Pursuant to the sub-division of the equity shares of the Bank, the Shareholders of the Bank at the 20<sup>th</sup> Annual General Meeting held on 27<sup>th</sup> June 2014, also approved the consequent adjustments to the stock options granted to the eligible Directors / Employees of the Bank and that of its Subsidiary Companies, under its various ESOS, such that all stock options available for grant (including lapsed and forfeited options available for reissue) and those already granted but not vested/and vested but not exercised as on the record date fixed for the purpose of sub-division, were proportionately converted into options bearing equity shares of the face value of ₹ 2 each of the Bank and the grant price of all the outstanding stock options (unvested, vested and unexercised) as on the said record date for the sub-division were proportionately adjusted by dividing the existing grant price by 5. The record date for the said sub-division was 30<sup>th</sup> July 2014.

Since 24<sup>th</sup> February 2001 upto 26<sup>th</sup> April 2016, the NRC / Board had out of the said 240,087,000 options, approved the grant of 246,272,950 options (including 24,579,864 options which were lapsed / cancelled) to the eligible Directors / Employees of the Bank and that of its Subsidiary Companies, in terms of the various ESOS. The said options are non-transferable and vest at rates of 30%, 30% and 40% on each of three successive anniversaries following the date of respective grant, subject to standard vesting and other conditions as set out in the respective ESOS. The said options are required to be exercised by the concerned Directors / Employees of the Bank and that of its Subsidiary Companies, within a period of three / five years, from the date of its respective vesting and subject to the terms as set out in the respective ESOS.

As of 31<sup>st</sup> March 2017, out of the said 246,272,950 options so granted 207,151,583 options have been vested, out of which 191,217,059 options have been exercised and the balance 15,934,524 options remain unexercised. Further 13,776,600 options remained unvested and 25,344,767 options had been treated as lapsed/ cancelled.

Statutory disclosures in terms of Regulation 14 of the SEBI (Share Based Employee Benefits) Regulations, 2014 have been uploaded on the website of the Bank, <https://www.axisbank.com/shareholders-corner/corporate-governance/compliance-report>.

### Corporate Governance

The Bank is committed to achieving and adhering to the highest standards of Corporate Governance and it constantly benchmarks itself with best practices in this regard. The Report on Corporate Governance for the financial year 2016-17 along with a Certificate issued by the Statutory Auditors of the Bank confirming compliance with the mandatory requirements relating to Corporate Governance as stipulated under Chapter IV of the Listing Regulations, is forming part of this report. The Corporate Governance framework of the Bank incorporates all the mandatory requirements as set out in the Listing Regulations.

### Directors' Responsibility Statement

The Board of Directors of the Bank hereby declares and confirms the following statements, in terms of Section 134(3)(c) of the Companies Act, 2013:

- a. That in the preparation of the annual accounts for the year ended 31<sup>st</sup> March 2017, the applicable accounting standards had been followed along with proper explanation relating to material departures.
- b. That such accounting policies as mentioned in Note 17 of the Notes to accounts of the Financial Statements have been selected and applied consistently and judgments and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Bank as at 31<sup>st</sup> March 2017 and of the profit of the Bank for the year ended on that date.
- c. That proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Bank and for preventing and detecting fraud and other irregularities.
- d. That the annual accounts have been prepared on a going concern basis.
- e. That internal financial controls to be followed by the Bank, were in place and that the same were adequate and were operating effectively.
- f. That proper system to ensure compliance with the provisions of all applicable laws was in place and the same were adequate and operating effectively.

### Extract of Annual Return

Pursuant to Section 92 (3) of the Companies Act, 2013 and Rule 12 (1) of the Companies (Management and Administration) Rules, 2014, as amended, the extract of the Annual Return in Form MGT 9, is provided as an annexure to this report.

### Particulars of Employees

The information required pursuant to Section 197 read with Rule 5 (1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, as amended, in respect of directors/employees of the Bank is provided as an annexure to this report.

As on 31<sup>st</sup> March 2017, the Bank had 31 employees who were employed throughout the year and were in receipt of remuneration of more than ₹1.02 crore per annum and 6 employees of the Bank who were employed for part of the year and were in receipt of remuneration of more than ₹8.50 lakhs per month.

In terms of Section 136 of the Companies Act, 2013, the copy of the financial statements of the Bank, including the consolidated financial statements, the auditor's report and relevant annexures to the said financial statements and reports are being sent to the Members and other persons entitled thereto, excluding the information in respect of the said employees containing the particulars as specified in Rule 5 (2) of the said Rules, which is available for inspection by the Members at its Registered Office during business hours of the Bank up to the date of the ensuing Annual General Meeting. Any Member interested in obtaining a copy thereof, may write to the Company Secretary of the Bank at its Registered Office. The financial statements and other reports of the Bank annexed hereto have been hosted on the website of the Bank, [www.axisbank.com](http://www.axisbank.com) at <https://www.axisbank.com/shareholders-corner/financial-results-and-other-information/quarterly-results>.

### Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo

#### Conservation of Energy:

The Bank has always considered energy and natural resource conservation as a focus area and has been consciously making efforts towards improving the energy performance year on year. Energy efficiency improvement initiatives have been implemented across all the branches and offices by undertaking various energy and resource conservation projects for Sustainable Development.

## DIRECTORS' REPORT (CONT.)

The Bank ensures strict compliance with all the statutory requirements and has taken several sustainable steps voluntarily to contribute towards better environment. Select few steps /impact are listed below:

- Implementation of solar energy of aggregate ~4.6 MW spread over select Branches/Offices.
- Implementing Energy Management System (EMS) to monitor and control energy consumption in select Branches.
- Conversion of conventional lighting to LED.
- Installed Compost Machine for converting food waste into manure at Axis House.
- Maintenance of unity power factor through 500 KVAR x 4 Nos of APFC panels in auto mode for optimum use of power at Axis House.
- Motion sensors installation for the workstations at Axis House.
- Recycle and Reuse of Food waste, Dry waste and Sewage at Axis House.
- Sewage Treatment Plant of 150 KL capacity recycles sewage water at Axis House every day.
- Use of water flow reducer to reduce the water consumption at Axis House and Gigaplex (Airoli).
- Rain Water Harvesting at Axis House.
- Introduction of bio blocks in urinals at Select Large Facilities thereby saving flushing water.

### **Technology Absorption:**

The details pertaining to Technology Absorption have been explained in the Management's Discussion and Analysis Report, which is provided as an annexure to this report.

### **Foreign Exchange Earning and Outgo:**

The provisions relating to Section 134(3)(m) of the Companies Act, 2013 on particulars relating to Foreign Exchange Earning and Outgo are not applicable to a Banking Company and as such no disclosure is being made in this regard.

### **Management's Discussion and Analysis Report**

The Management's Discussion and Analysis Report for the year under review, as stipulated under Regulation 34(2)(e) of the Listing Regulations, is provided as an annexure to this report.

### **Risk Management**

Pursuant to Regulation 21 of the Listing Regulations, the Bank has already constituted the Risk Management Committee of the Board of Directors. The details of the said Committee and its terms of reference are set out in the Report on Corporate Governance, which is forming part of this report.

The Bank has formulated and adopted a robust Risk Management Framework. Whilst the Board is responsible for framing, implementing and monitoring the Risk Management Framework, it has delegated its powers relating to monitoring and reviewing of risks associated with the business of the Bank to the said Committee. The details of the Risk Management Framework and issues related thereto have been explained in the Management's Discussion and Analysis Report, which is provided as an annexure to this report.

### **Business Responsibility Report**

In terms of Regulation 34(2)(f) of the Listing Regulations, top 500 listed entities based on their market capitalisation as on 31<sup>st</sup> March every year, are required to submit their Business Responsibility Report (BRR) as a part of the Annual Report. The Bank's Business Responsibility Report describing the initiatives taken by the Bank from an environmental, social and governance perspective has been hosted on the website of the Bank, [www.axisbank.com](https://www.axisbank.com) at <https://www.axisbank.com/shareholders-corner/shareholder's-information/business-responsibility-report>. Any Member interested in obtaining a copy of the BRR may write to the Company Secretary of the Bank at its Registered Office.

### **Particulars of Loans, Guarantees and Investments**

The provisions relating to Section 134(3)(g) of the Companies Act, 2013 on particulars of loans, guarantees and investments are not applicable to a Banking Company and as such no disclosure is being made in this regard.

### **Corporate Social Responsibility**

The Bank has constituted the Corporate Social Responsibility (CSR) Committee of the Board of Directors, in accordance with the provisions of Section 135 of the Companies Act, 2013, read with the Companies (Corporate Social Responsibility) Rules, 2014, as amended.

The brief outline of the CSR Policy, including overview of the programs undertaken by the Bank, the composition of the CSR Committee, average net profits of the Bank for the past three financial years, prescribed CSR expenditure and details of the amounts spent by the Bank on CSR activities during the year under review, have been provided as an annexure to this report.

### **Plan and Status of Ind AS Implementation**

The Reserve Bank of India (RBI) issued a circular in February 2016 requiring banks to implement Indian Accounting Standards (Ind AS) and prepare standalone and consolidated Ind AS financial statements with effect from 1<sup>st</sup> April 2018. Banks are also required to report the comparative financial statements for the financial year 2017-18, to be published along with the financial statement for the year beginning 1<sup>st</sup> April 2018.

In line with the RBI guidelines on Ind AS implementation, the Bank has formed a Steering Committee comprising members from the concerned functional areas, headed by the Deputy Managing Director. A quarterly progress report on the status of Ind AS implementation in the Bank is presented to the Audit Committee of the Board. During FY 2016-17, the Bank has undertaken a preliminary diagnostic analysis of the GAAP differences between Indian GAAP vis-a-vis Ind AS. The Bank has also submitted Proforma Ind AS financial statements for the six months ended 30<sup>th</sup> September 2016, to the RBI.

The Bank has identified and evaluated data gaps, process and system changes required to implement Ind AS and is in the process of implementing necessary changes in its IT system and other processes. Dry-run of accounting systems and end-to-end reporting process will be undertaken at the appropriate time during the year. The Bank has been holding workshops and training for its staff, which will continue in the current year.

The Bank is in the process of preparation of opening Ind AS financials as on 1<sup>st</sup> April 2017 and is also examining impact of Ind AS on business planning, budgeting, taxation, capital planning and on capital adequacy. The Bank will prepare quarterly Ind AS financials during the year 2017-18 for internal purpose, which will be used later, as comparative numbers for the financial year 2018-19.

### **Statutory Auditors**

At the 20<sup>th</sup> Annual General Meeting of the Shareholders of the Bank held on 27<sup>th</sup> June 2014, M/s S. R. Batliboi & Co. LLP, Chartered Accountants, Statutory Auditors of the Bank (Membership No.301003E/E300005), were appointed as the Statutory Auditors of the Bank to hold office as such from the conclusion of the 20<sup>th</sup> Annual General Meeting until the conclusion of the 24<sup>th</sup> Annual General Meeting, subject to the approval of the Reserve Bank of India and ratification by the shareholders each year and on such remuneration, as may be approved by the Audit Committee of the Board (ACB).

In terms of the first proviso to Section 139 of the Companies Act, 2013, the appointment of the Statutory Auditors is required to be placed for ratification at every Annual General Meeting. Accordingly, the appointment of M/s. S. R. Batliboi & Co. LLP, Chartered Accountants, as Statutory Auditors of the Bank for the financial year 2017-18, is being placed for ratification by the Shareholders of the Bank at the 23<sup>rd</sup> Annual General Meeting.

As recommended by the ACB, the Board of Directors has proposed the appointment of M/s. S. R. Batliboi & Co. LLP, Chartered Accountants, as the Statutory Auditors of the Bank for the financial year 2017-18 and to hold office as such from the conclusion of the 23<sup>rd</sup> Annual General Meeting upto the conclusion of 24<sup>th</sup> Annual General Meeting for the ratification by the Shareholders of the Bank at the 23<sup>rd</sup> Annual General Meeting. The Shareholders are requested to ratify the said appointment of the Statutory Auditors and the payment of remuneration, as approved by the ACB.

In this regard, the Bank has received a certificate from the Statutory Auditors to the effect that the ratification of their appointment, if made, would be in accordance with the relevant provisions of Section 141 of the Companies Act, 2013.

As required under Regulation 33(1)(d) of the Listing Regulations, the Statutory Auditors have confirmed that they have subjected themselves to the peer review process of the Institute of Chartered Accountants of India (ICAI) and that they hold a valid certificate issued by the Peer Review Board of ICAI.

There are no qualifications, reservations or adverse remarks made by M/s. S. R. Batliboi & Co. LLP, Chartered Accountants, Statutory Auditors of the Bank, in their report.

### **Secretarial Auditors**

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the relevant provisions of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Bank has appointed M/s. BNP & Associates, Company Secretaries, Mumbai, to act as the Secretarial Auditor of the Bank.

## DIRECTORS' REPORT (CONT.)

The secretarial audit of the Bank has been conducted on a quarterly basis in respect of the matters as set out in the said Rules and set out in the Secretarial Audit Report for the financial year 2016-17, which is provided as an annexure to this report.

There are no qualifications, reservations or adverse remarks made by M/s. BNP & Associates, Company Secretaries, Secretarial Auditor of the Bank, in their report.

### **Significant and Material Order Passed by Regulators or Courts or Tribunals Impacting the Going Concern Status and Operations of the Bank**

During the financial year 2016-17, no significant or material orders were passed by any Regulator, Court or Tribunal against the Bank, which could impact its going concern status or operations.

### **Adequacy of Internal Financial Controls Related to Financial Statements**

The Board has inter alia reviewed the adequacy and effectiveness of the Bank's internal financial controls relating to its financial statements.

The Board has discussed with the Management of the Bank the major financial risk exposures and the steps taken by it to monitor and control such exposures, overseen and reviewed the functioning of the Whistle Blower Mechanism (which is a part of the Bank's Fraud Risk Management Policy) and the findings in respect of the investigations conducted on frauds, which were material in nature and the actions taken by the Management in this regard.

### **CEO & CFO Certification**

Certificate issued by Smt. Shikha Sharma, Managing Director & CEO and Shri Jairam Sridharan, CFO of the Bank, for the financial year under review, was placed before the Board of Directors at its meeting held on 26<sup>th</sup> April 2017, in terms of Regulation 17(8) of the Listing Regulations.

### **Acknowledgements**

The Board of Directors places on record its gratitude to the RBI, FIPB, MCA, SEBI, other Statutory and Regulatory Authorities, Financial Institutions, Stock Exchanges, Registrar and Share Transfer Agent, Debenture Trustees, Depositories and Correspondent Banks for their continued support and guidance.

The Board also places on record its appreciation to the shareholders of the Bank for their continued support and to its valued customers for their continued patronage.

The Board also expresses its deep sense of appreciation to all the employees of the Bank for their strong work ethic, excellent performance, professionalism, teamwork, commitment and initiatives which has led to the Bank reinforcing its customer centric image and making commendable progress in today's challenging environment.

For and on behalf of the Board of Directors

Place: Mumbai  
Date: 26<sup>th</sup> April 2017

Dr. Sanjiv Misra  
Chairman

# MANAGEMENT'S DISCUSSION AND ANALYSIS

## Macro-Economic Environment

The year 2017 was marked by heightened global political uncertainty, with unexpected outcomes – the UK's Brexit referendum, the US Presidential election. However, global growth prospects have actually improved and fears of deflation have receded helped by rising commodity prices and hopes of fiscal stimulus in the US. Higher commodity prices augur well for our domestic commodity producers, as well as many commodity exporting emerging economies. This has led to a change in stance in the monetary policy of many countries, with the US Fed raising rates at its March '17 meeting and indicating the possibility of more action in 2017.

India's macro fundamentals have remained stable, reinforced by concerted policy efforts by the government. Measures to control food prices and judicious use of monetary policy levers by RBI have kept inflation low throughout FY17, permitting RBI to cut rates by 50 basis points (to 6.25%) during the first half of the year. Even though rates have not been cut thereafter, the shift in RBI's liquidity stance from deficit to neutral early in FY17 and then the massive infusion of deposits into banks post extraction of high denomination currency notes, have brought money market interest rates sharply lower and facilitated deep cuts in banks' MCLR.

After 2 years of drought, the monsoon was good in 2017, significantly improving agricultural prospects. Food prices, particularly pulses, came off and helped bring headline CPI inflation down to average 4.5% in FY17. This along with the implementation of 7<sup>th</sup> Pay Commission, helped in reviving rural and urban domestic demand. There was a transient shock for a couple of months in Q3 FY17, but economic activity has resumed to normalcy towards the end of Q4FY17. India's FY17 GDP growth stood at 7.1%.

The primary concern is the slowdown in capex activity, which has caused corporate credit demand to remain subdued, and post-demonetisation, non-food YOY credit growth dropped further to sub-5% levels.

The Union budget continued to strive towards fiscal consolidation, fixing a fiscal deficit target of 3.2% in FY18, down from the 3.5% in FY17. However, State Government borrowings grew in FY17, leading to a vitiation in consolidated Government fiscal rectitude. However, capital expenditures have increased in the Union Budget, both in actual terms in FY17 and projected FY18, which will partially offset the drop in private capex.

## Prospects for fiscal 2018

Global growth prospects are expected to improve further in FY18, with improved demand resulting in commodity prices remaining at currently high levels, reinforced by capacity closures, especially in China.

Although our base projections indicate that CPI inflation in India is likely to average ~3.3% over FY18 supported by favourable base effect, there are many upside risks, including a sub-normal monsoon, diffusion of 7<sup>th</sup> Pay Commission awards to State Government employees and the GST rollout. It might be difficult for RBI to cut the repo rate more than 25-50 bps, given its medium term CPI target of 4%. However, given the extent of current liquidity and with foreign currency flows adding to durable funds, market interest rates are likely to remain low. RBI outlined a strategy for liquidity management in its April '17 policy review to use various liquidity tools with specific purpose.

As per our base projections, India's growth is expected to improve to 7.5% in FY18, with much of the increase likely from higher consumption. Investment is likely to remain modest, particularly in H1, but capex spend might gradually revive with spends on affordable housing, renewable energy, urban infrastructure and road and rail projects. Bank credit growth, however, will revive only gradually, since most of the initial capex will be public sector led.

With India reforms momentum likely to continue and continuing stable macro fundamentals, the Rupee is likely to remain largely stable, but the direction will be determined by the relative movements of the US Dollar and other major currencies.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

### Overview Of Financial Performance

#### Operating performance

(₹ in crores)

| Particulars                  | 2016-17          | 2015-16          | % change       |
|------------------------------|------------------|------------------|----------------|
| Net interest income          | 18,093.12        | 16,832.97        | 7.49           |
| Non-interest income          | 11,691.31        | 9,371.46         | 24.75          |
| <b>Operative revenue</b>     | <b>29,784.43</b> | <b>26,204.43</b> | <b>13.66</b>   |
| Operating expenses           | 12,199.91        | 10,100.82        | 20.78          |
| <b>Operating profit</b>      | <b>17,584.52</b> | <b>16,103.61</b> | <b>9.20</b>    |
| Provisions and contingencies | 12,116.96        | 3,709.86         | 226.62         |
| <b>Profit before tax</b>     | <b>5,467.56</b>  | <b>12,393.75</b> | <b>(55.88)</b> |
| Provision for tax            | 1,788.28         | 4,170.09         | (57.12)        |
| <b>Net profit</b>            | <b>3,679.28</b>  | <b>8,223.66</b>  | <b>(55.26)</b> |

Net profit for the year ended 31 March, 2017 contracted by 55.26% and stood at ₹3,679.28 crores, as compared to the net profit of ₹8,223.66 crores last year, primarily on account of higher provision for non-performing assets (NPAs). Operating profit reported a steady growth of 9.20% at ₹17,584.52 crores over the previous year with healthy operating revenue growth of 13.66%.

Operating revenue rose from ₹26,204.43 crores in fiscal 2016 to ₹29,784.43 crores in fiscal 2017. Net interest income (NII) rose 7.49% from ₹16,832.97 crores in fiscal 2016 to ₹18,093.12 crores in fiscal 2017. Non-interest income consisting of fee, trading and other income grew strongly by 24.75% from ₹9,371.46 crores in fiscal 2016 to ₹11,691.31 crores in fiscal 2017. Fee income increased by 5.07% from ₹7,501.97 crores in fiscal 2016 to ₹7,882.01 crores in fiscal 2017. Trading profit grew strongly by 172.70% and stood at ₹3,400.34 crores in fiscal 2017.

Operating expenses rose 20.78% from ₹10,100.82 crores in fiscal 2016 to ₹12,199.91 crores in fiscal 2017 as the Bank continued to invest in branch infrastructure, technology and human capital to support its business growth. Steady growth in operating revenues despite higher operating expenses this fiscal enabled the Bank's operating profit to grow by 9.20% to ₹17,584.52 crores from ₹16,103.61 crores reported last year. Provisions and contingencies jumped 226.62% from ₹3,709.86 crores in fiscal 2016 to ₹12,116.96 crores in fiscal 2017. Consequently, profit before taxes and net profit both contracted by 55.88% and 55.26%, from ₹12,393.75 crores and ₹8,223.66 crores in fiscal 2016 to ₹5,467.56 crores and ₹3,679.28 crores in fiscal 2017 respectively.

#### Net interest income

(₹ in crores)

| Particulars                                  | 2016-17          | 2015-16          | % change    |
|--|------------------|------------------|-------------|
| Interest on loans                            | 33,124.96        | 30,040.56        | 10.27       |
| Interest on investments                      | 9,622.82         | 9,377.59         | 2.62        |
| Other interest income                        | 1,794.38         | 1,569.89         | 14.30       |
| <b>Interest income</b>                       | <b>44,542.16</b> | <b>40,988.04</b> | <b>8.67</b> |
| Interest on deposits                         | 19,639.63        | 18,540.21        | 5.93        |
| Other interest expense                       | 6,809.41         | 5,614.86         | 21.27       |
| <b>Interest expense</b>                      | <b>26,449.04</b> | <b>24,155.07</b> | <b>9.50</b> |
| <b>Net interest income</b>                   | <b>18,093.12</b> | <b>16,832.97</b> | <b>7.49</b> |
| Average interest earning assets <sup>1</sup> | 492,868          | 431,873          | 14.12       |
| Average CASA <sup>1</sup>                    | 151,678          | 122,989          | 23.33       |
| Net interest margin                          | 3.67%            | 3.90%            | -           |
| Yield on assets                              | 8.97%            | 9.37%            | -           |
| Yield on advances                            | 9.77%            | 10.10%           | -           |
| Yield on investments                         | 7.49%            | 8.22%            | -           |
| Cost of funds                                | 5.60%            | 5.94%            | -           |
| Cost of deposits                             | 5.54%            | 6.01%            | -           |

<sup>1</sup> computed on daily average basis

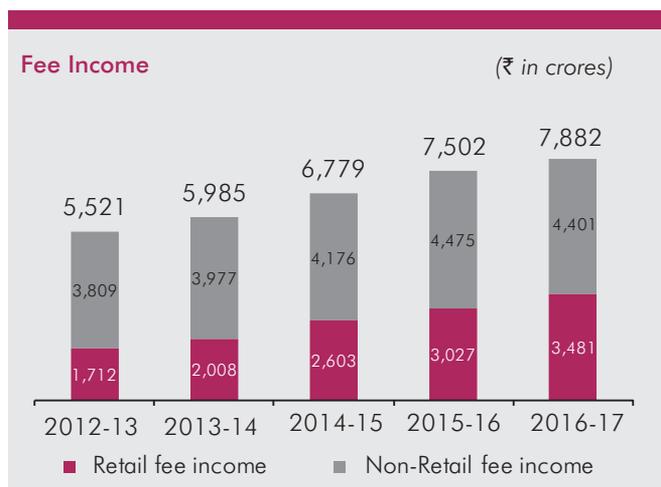
NII constituted 60.75% of the operating revenue, and increased by 7.49% from ₹16,832.97 crores in fiscal 2016 to ₹18,093.12 crores in fiscal 2017. The increase is primarily due to an increase in average interest earning assets on a daily average basis by 14.12%, even as net interest margin (NIM) during the fiscal year 2017 contracted by 23 bps to 3.67%. The decline in NIM was mainly on account of higher fall in yield on interest earning assets of 40 basis points (bps) as compared to 34 bps decline in cost of funds.

During this period, the yield on interest earning assets decreased from 9.37% last year to 8.97%. The yield on advances declined by 33 bps from 10.10% in fiscal 2016 to 9.77% in fiscal 2017 primarily due to higher interest reversals on NPAs and assets under the Strategic Debt Restructuring (SDR)/Scheme for Sustainable Structuring of Stressed Assets (S4A), and reduction in base rate and marginal cost of funds based lending rate (MCLR) by 25 bps and 125 bps, respectively during the fiscal 2017. The yield on investments contracted by 73 bps as the interest rates corrected sharply during the year post demonetisation. Cost of funds also moderated by 34 bps from 5.94% in fiscal 2016 to 5.60% in fiscal 2017 led by moderation in the cost of deposits and further aided by the Bank's continued focus on CASA. During the year, the cost of deposits decreased to 5.54% from 6.01% last year, primarily due to a decrease in cost of term deposits by 57 bps to 7.64% from 8.21% last year. CASA deposits, on a daily average basis, reported a healthy increase of 23.33% to ₹151,678 crores from ₹122,989 crores last year.

### Non-interest income

| Particulars                | ₹ in crores      |                 |              |
|----------------------------|------------------|-----------------|--------------|
|                            | 2016-17          | 2015-16         | % change     |
| Fee income                 | 7,882.01         | 7,501.97        | 5.07         |
| Trading profit             | 3,400.34         | 1,246.91        | 172.70       |
| Miscellaneous income       | 408.96           | 622.58          | (34.31)      |
| <b>Non-interest income</b> | <b>11,691.31</b> | <b>9,371.46</b> | <b>24.75</b> |

Non-interest income comprising fees, trading profit and miscellaneous income increased by a healthy 24.75% to ₹11,691.31 crores in fiscal 2017 from ₹9,371.46 crores last year and constituted 39.25% of the operating revenue of the Bank.



Fee income increased moderately by 5.07% to ₹7,882.01 crores from ₹7,501.97 crores last year and continued to remain a significant part of the Bank's non-interest income. It constituted 67% of non-interest income and contributed 26% to the operating revenue. The share of granular fees comprising of Retail and Transaction Banking fees witnessed improvement during the year, and stood at 70% compared to 65% last year. Retail card fees, Retail non-card fees and Transaction Banking fees constituted 16%, 28% and 26%, respectively of the total fee income in fiscal 2017. However the Corporate Banking fee momentum remained weak during the year due to lack of fresh investment proposals and the Bank's continued focus on better rated corporate clients where fee opportunities are relatively lower; its share in the overall fee profile stood at 23%. The rest 7% was contributed by Treasury, and SME segments.

During the year, proprietary trading profits increased by 172.70% to ₹3,400.34 crores from ₹1,246.91 crores last year led by conducive interest rate environment that saw yields on 10 year government bonds declining by nearly 80 bps during fiscal 2017.

The Bank's miscellaneous income was lower at ₹408.96 crores compared to ₹622.58 crores.

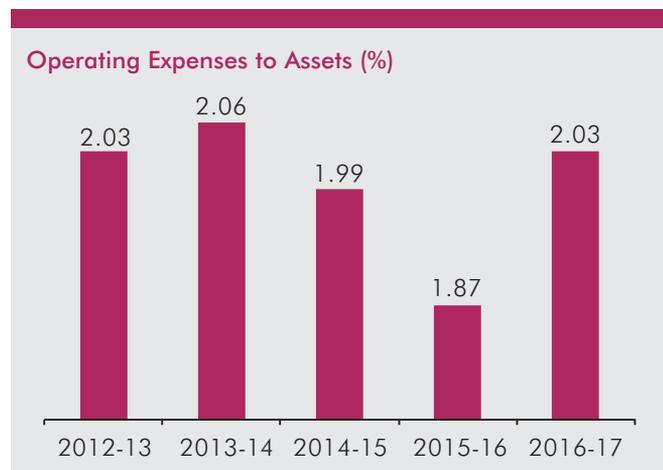
### Operating revenue

The operating revenue of the Bank increased by 13.66% to ₹29,784.43 crores from ₹26,204.43 crores last year. The core income streams (NII and fees) constituted 87% of the operating revenue, reflecting the stability of the Bank's earnings.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

### Operating expenses

| (₹ in crores)              |                  |                  |              |
|----------------------------|------------------|------------------|--------------|
| PARTICULARS                | 2016-17          | 2015-16          | % change     |
| Staff cost                 | 3,891.86         | 3,376.01         | 15.28        |
| Depreciation               | 508.80           | 443.91           | 14.62        |
| Other operating expenses   | 7,799.25         | 6,280.90         | 24.17        |
| <b>Operating expenses</b>  | <b>12,199.91</b> | <b>10,100.82</b> | <b>20.78</b> |
| <b>Cost : Income Ratio</b> | <b>40.96%</b>    | <b>38.55%</b>    | <b>-</b>     |



The Bank continued to focus on making investments in expanding branch network and other infrastructure required for supporting the existing and new businesses, as a result of which the operating expenses increased by 20.78% to ₹12,199.91 crores from ₹10,100.82 crores last year. The Operating expenses to Assets ratio stood at 2.03% compared to 1.87% last year.

Staff cost increased by 15.28%, from ₹3,376.01 crores in fiscal 2016 to ₹3,891.86 crores in fiscal 2017, primarily on account of 13% increase in employee strength from 50,135 as at end of fiscal 2016 to 56,617 as at the end of fiscal 2017.

Other operating expenses increased by 24.17%, from ₹6,280.90 crores in fiscal 2016 to ₹7,799.25 crores in fiscal 2017. The increase is primarily due to investments in branch infrastructure and technology to support business growth. The Bank added 400 branches during fiscal 2017.

### Operating profit

During the year, the operating profit of the Bank grew by 9.20% to ₹17,584.52 crores from ₹16,103.61 crores last year.

### Provisions and contingencies

| (₹ in crores)  |                  |                 |               |
|--|------------------|-----------------|---------------|
| Particulars  | 2016-17          | 2015-16         | % change      |
| Provision for non-performing assets  | 11,157.06        | 3,800.46        | 193.57        |
| Provision for restructured assets/SDR/S4A                                  | 290.53           | (61.78)         | -             |
| Provision for standard assets including unhedged foreign currency exposure | 334.57           | 388.62          | (13.91)       |
| Provision for depreciation in value of investments                         | 238.70           | 84.01           | 184.13        |
| Provision for country risk   | 19.94            | -               | -             |
| Provision for other contingencies  | 76.16            | (501.45)        | (115.19)      |
| <b>Provisions and contingencies</b>  | <b>12,116.96</b> | <b>3,709.86</b> | <b>226.62</b> |

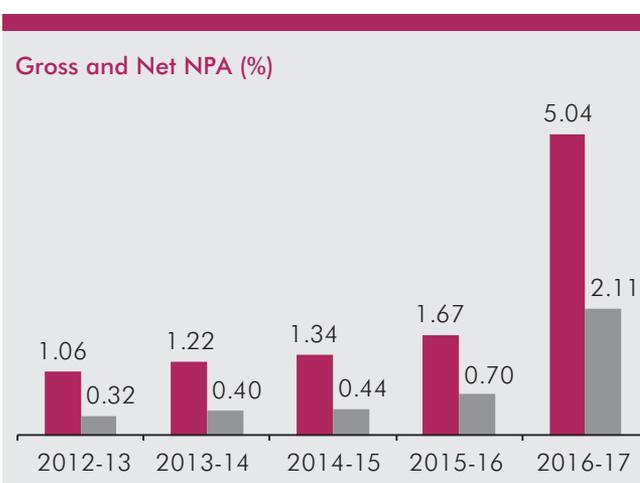
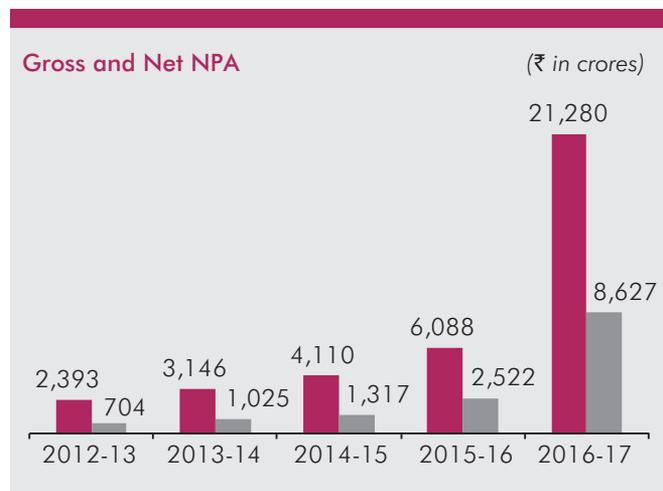
During fiscal 2017, the Bank created significantly higher total provisions (excluding provisions for tax) of ₹12,116.96 crores compared to ₹3,709.86 crores last year mainly on account of elevated slippages during the year. The Bank provided ₹11,157.06 crores towards non-performing assets compared to ₹3,800.46 crores last year and ₹334.57 crores towards provision for standard assets including unhedged foreign currency exposure compared to ₹388.62 crores last year. During the year, there was provision against restructured assets/SDR/S4A of ₹290.53 crores compared to a write-back of ₹61.78 crores last year. As on 31 March 2017, the Bank had outstanding contingent provision balance of ₹260.00 crores. The credit costs for fiscal 2017 stood higher at 282 bps.

### Asset Quality Parameters

At the start of fiscal 2017, the Bank published a Watch List of accounts that the Management assessed to be the key source of stress in Corporate Lending book over the next 2 years. To begin with, almost half of the Watch List accounts comprised of stressed sectors like power and iron and steel with fund based outstanding of ₹22,628 crores and non-fund based outstanding of ₹2,626 crores. During the year the Bank added ₹19,106 crores of corporate slippages of which ₹16,112 crores came from the Watch List. Resultantly the size

of the Watch List reduced to 42% with fund based outstanding of ₹9,436 crores and non-fund based outstanding of ₹1,796 crores as on 31 March, 2017.

Watch List as proportion of customer assets reduced from 6.20% as on 31 March, 2016 to 2.20% as on 31 March, 2017. Higher slippages from the Watch List led to material rise in asset quality metrics. During the year the Bank added ₹21,782 crores as fresh addition to Gross NPAs with the Bank's ratio of Gross NPAs to gross customer assets increasing to 5.04%, at the end of March 2017 from 1.67% as at end of March 2016. The Bank added ₹17,415 crores to Net NPAs after adjusting for recoveries and upgradations of ₹2,001 crores and ₹2,366 crores respectively and the Bank's Net NPA ratio (Net NPAs as percentage of net customer assets) increased to 2.11% from 0.70%. The Bank's provision



coverage stood at 65% after considering prudential write-offs.

The net restructured book stood at ₹5,379 crores and net restructured assets ratio (net restructured assets as percentage of net customer assets) was 1.31%. During the year slippages from the standard restructured book stood at ₹3,213 crores. The cumulative outstanding value of the underlying standard loans subjected to SDRs, S4A and 5:25 as on 31 March, 2017 stood at ₹2,173 crores, ₹323 crores and ₹2,329 crores, respectively.

The book value of the assets sold by the Bank to ARCs during fiscal 2017 was ₹2,960 crores (net of provisions). The realisation consideration (excluding accounts already written-off) was settled in security receipts (SRs) worth ₹2,083 crores and cash realised worth ₹393 crores.

## Key ratios

| Particulars                      | 2016-17 | 2015-16 |
|----------------------------------|---------|---------|
| Basic earnings per share (₹)     | 15.40   | 34.59   |
| Diluted earnings per share (₹)   | 15.34   | 34.40   |
| Book value per share (₹)         | 232.83  | 223.12  |
| Return on equity (%)             | 7.22%   | 17.49%  |
| Return on assets (%)             | 0.65%   | 1.72%   |
| Net interest margin (%)          | 3.67%   | 3.90%   |
| Profit per employee (₹ lakh)     | 6.68    | 17.83   |
| Business per employee (₹ crores) | 14.00   | 14.84   |
| Credit/deposit ratio (Domestic)  | 79.07%  | 81.71%  |
| Credit/deposit ratio (Global)    | 90.03%  | 94.64%  |

Basic Earnings Per Share (EPS) was ₹15.40 compared to ₹34.59 last year, while the Diluted Earnings Per Share was ₹15.34 compared to ₹34.40 last year. Return on Equity (RoE) and Return on Assets (RoA) stood at 7.22% and 0.65% respectively. Book Value Per Share was ₹232.83 compared to ₹223.12 last year. Profit per Employee stood at ₹6.68 lakh and Business per Employee stood at ₹14.00 crores.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

Credit Deposit (CD) ratio of the Bank as on 31 March, 2017 was at 90.03% with a domestic CD ratio of 79.07%. Considering Infrastructure Bonds, that are more cost effective and asset liability management friendly than deposits of same maturity, as a part of the Bank's Deposits base, the domestic CD ratio stood at 76.52%.

### Balance Sheet parameters

#### Assets

Total assets increased by 11.42% to ₹601,468 crores from ₹539,821 crores on 31 March, 2016.

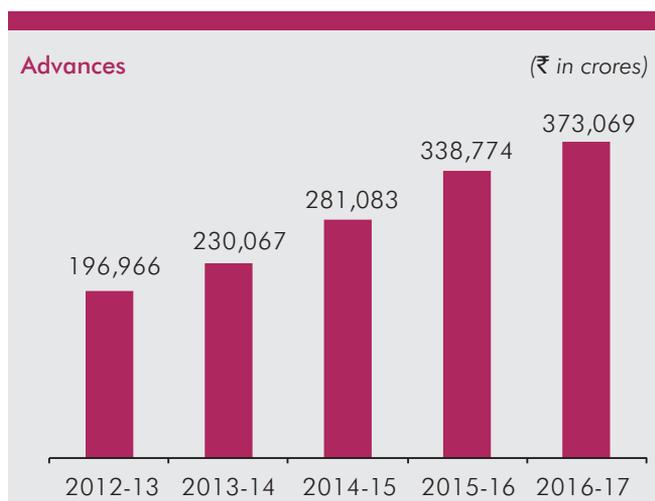
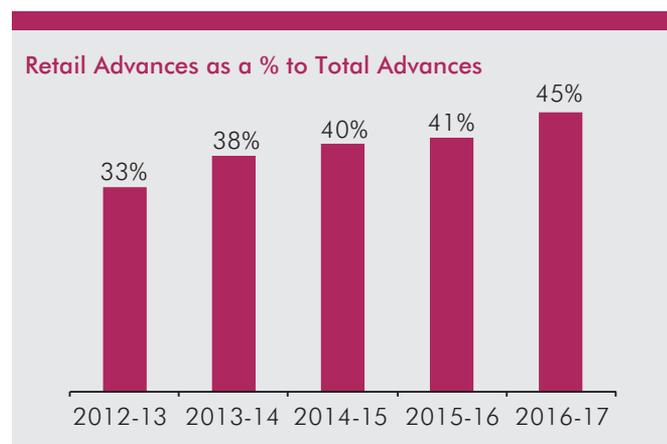
| Particulars               | 2016-17        | 2015-16        | % change      |
|---------------------------|----------------|----------------|---------------|
| Cash and bank balances    | 50,256         | 33,326         | 50.80         |
| Government securities     | 93,008         | 96,538         | (3.66)        |
| Other securities          | 35,786         | 34,986         | 2.28          |
| <b>Total investments</b>  | <b>128,794</b> | <b>131,524</b> | <b>(2.08)</b> |
| Corporate advances        | 155,904        | 155,384        | 0.33          |
| SME advances              | 49,172         | 44,869         | 9.59          |
| Retail advances           | 167,993        | 138,521        | 21.28         |
| <b>Total advances</b>     | <b>373,069</b> | <b>338,774</b> | <b>10.12</b>  |
| Fixed assets              | 3,747          | 3,523          | 6.36          |
| Other assets <sup>1</sup> | 45,602         | 32,674         | 39.57         |
| <b>Total assets</b>       | <b>601,468</b> | <b>539,821</b> | <b>11.42</b>  |

(₹ in crores)

<sup>1</sup> includes Priority Sector Lending deposits of ₹17,107 crores (previous year ₹16,659 crores)

#### Advances

Total advances of the Bank as on 31 March, 2017 increased by 10.12% to ₹373,069 crores from ₹338,774 crores as on 31 March 2016, largely driven by healthy growth in the Retail segment. Corporate advances comprised 42% of total loans and grew marginally by 0.33% to ₹155,904 crores, Retail loans comprised 45% of total loans and increased by 21.28% to ₹167,993 crores, SME loans grew by 9.59% to ₹49,172 crores and constituted 13% of total loans.



The retail lending growth was led by auto loans, personal loans, and credit cards. Mortgages continue to grow faster than the industry growth. The demonetisation of large denomination currency notes in November 2016 however led to some moderation in retail loan disbursements in segments like loan against property, retail agricultural loans and home loans during Q3FY17. However, the growth trends normalised during Q4FY17. The Bank continued to

focus on secured loan products that accounted for 85% of retail loans. Home loans remain the largest retail segment and accounted for 44% of retail loans, retail agricultural loans accounted for 16%, loans against property 8%, personal loans and credit cards were 12% and auto loans 10%, while non-schematic loans comprising loan against deposits and other loans accounted for 10%.

## Investments

The investment book of the Bank decreased by 2.08% to ₹128,794 crores, of which investments in Government and approved securities, held mainly for SLR requirement, decreased by 3.66% to ₹93,008 crores. Other investments, including corporate debt securities, increased by 2.28% to ₹35,786 crores. 86% of the government securities have been classified in the HTM category, while 96% of the bonds and debentures portfolio has been classified in the AFS category. The modified duration as on 31 March, 2017 for the HTM, AFS and HFT portfolio stood at 6.23 years, 3.79 years and 3.53 years respectively.

## Liabilities and shareholder's funds

| (₹ in crores)                                    |                |                |               |
|--|----------------|----------------|---------------|
| Particulars                                      | 2016-17        | 2015-16        | % change      |
| Capital  | 479            | 477            | 0.42          |
| Reserves and Surplus                             | 55,284         | 52,688         | 4.93          |
| <b>Total shareholder's funds</b>                 | <b>55,763</b>  | <b>53,165</b>  | <b>4.89</b>   |
| <b>Deposits</b>                                  | <b>414,379</b> | <b>357,968</b> | <b>15.76</b>  |
| - Current account deposits                       | 87,002         | 63,652         | 36.68         |
| - Savings bank deposits                          | 126,048        | 105,793        | 19.15         |
| - <b>CASA</b>                                    | <b>213,050</b> | <b>169,445</b> | <b>25.73</b>  |
| - Retail term deposits                           | 123,925        | 121,955        | 1.62          |
| - Non-retail term deposits                       | 77,404         | 66,568         | 16.28         |
| - <b>Total term deposits</b>                     | <b>201,329</b> | <b>188,523</b> | <b>6.79</b>   |
| <b>Borrowings</b>                                | <b>105,031</b> | <b>108,580</b> | <b>(3.27)</b> |
| - In India                                       | 51,082         | 47,262         | 8.08          |
| - Infra bonds                                    | 13,705         | 8,705          | 57.44         |
| - Outside India                                  | 53,949         | 61,318         | (12.02)       |
| Other liabilities and provision                  | 26,295         | 20,108         | 30.77         |
| <b>Total liabilities and shareholder's funds</b> | <b>601,468</b> | <b>539,821</b> | <b>11.42</b>  |

## Deposits

The total deposits of the Bank increased by 15.76% to ₹414,379 crores against ₹357,968 crores last year. Savings Bank deposits reported a strong growth of 19.15% to ₹126,048 crores, while Current Account deposits reported a healthy increase of 36.68% to ₹87,002 crores. As on 31 March, 2017, low-cost CASA deposits increased by 25.73% to ₹213,050 crores from ₹169,445 crores last year, and constituted 51.41% of total deposits as compared to 47.34% last year. Demonetisation of large currency notes in November 2016 also aided inflows into the banking system, which in turn led to strong growth in Savings Bank deposits. Savings Bank deposits on a daily average basis, increased by 24.18% to ₹102,879 crores, while Current Account deposits reported a growth of 21.57% to ₹48,800 crores. The percentage share of CASA in total deposits, on a daily average basis, was at 42.75% compared to 39.87% last year.

The Bank continued to maintain its focus on retail term deposits. As on 31 March, 2017, the retail term deposits grew 1.62% and stood at ₹123,925 crores, constituting 61.55% of the total term deposits compared to 64.69% last year, despite the redemption of FCNR-B deposits worth USD 1.8 billion during the fiscal. Excluding FCNR-B deposits, the growth in retail term deposits stood at 12.03%. As on 31 March, 2017, CASA and retail term deposits constituted 81.32% of total deposits.

## Borrowings

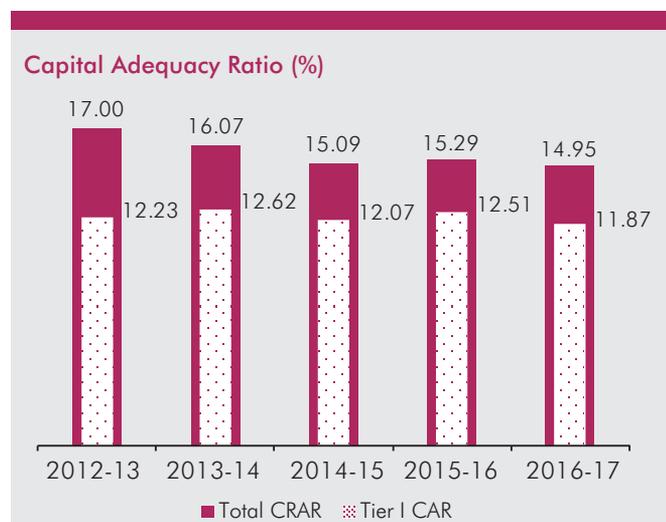
The total borrowings of the Bank decreased 3.27% from ₹108,580 crores in fiscal 2016 to ₹105,031 crores in fiscal 2017. During the fiscal, the Bank successfully listed Asia's first certified Green Bond on London Stock Exchange apart from raising other senior notes under its various Medium Term Note (MTN) programmes in the international markets. Domestically, the Bank raised ₹4,230 crores through Subordinated Debt and ₹3,500 crores through Additional Tier I bonds during the fiscal. Further, in accordance with RBI's guidelines on issuance of long term bonds for financing of infrastructure and affordable housing, the Bank successfully raised ₹5,000 crores of long term infrastructure bonds during the year. The outstanding balance in long term infrastructure bonds as on 31 March, 2017 was ₹13,705 crores.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

### Capital Management

The Bank continues its endeavour for greater capital efficiency and shoring up its capital adequacy to enhance shareholder value. In order to achieve this objective, the Bank has been focusing to increase the proportion of lower risk weighted assets. The Bank's capital management framework ensures proper allocation and utilisation of capital for an optimal mix of businesses.

The Bank has implemented the Basel III capital regulation from 1 April, 2013 in a phased manner and is to be fully implemented as on 31 March, 2019. This will also align full implementation of Basel III in India closer to the internationally agreed date of 1 January, 2019.



During the year, the Bank raised Additional Tier I capital in the form of perpetual debt instruments, amounting to ₹3,500 crores that led to improvement in Tier 1 CAR by 68 bps. During the year, amendments made by RBI in the risk weights on unrated claims led to consumption of 11 bps of Tier 1 CAR. Further, growth consumed 170 bps of Tier 1 CAR, profit contributed 48 bps and the gross accretion to reserves was 1 bps, making for a net consumption of 64 bps of Tier 1 CAR for the year.

As on 31 March, 2017, the Bank's CAR under Basel III was 14.95% against the minimum regulatory requirement of 10.25%. Of this, the Common Equity Tier I (CET I) CAR was 11.13% (against minimum regulatory requirement of 6.75%) and Tier I CAR was 11.87% (against minimum regulatory requirement of 7.00%). As on 31 March, 2017, the Bank's Tier II CAR under Basel III stood at 3.08% as the Bank raised total subordinated debt of ₹4,230 crores.

The following table sets forth the capital, risk-weighted assets and capital adequacy ratios computed as on 31 March, 2017 and 31 March, 2016 in accordance with the applicable RBI guidelines under Basel III.

| Particulars  | ₹ in crores |            |
|--|-------------|------------|
|  | 2016-17     | 2015-16    |
| Tier I capital   | 56,039.32   | 50,517.51  |
| Tier II capital  | 14,565.85   | 11,231.79  |
| Out of which   |             |            |
| - Tier II capital instruments                                      | 12,366.01   | 9,293.21   |
| - Other eligible for Tier II capital                               | 2,199.84    | 1,938.58   |
| Total capital qualifying for computation of capital adequacy ratio | 70,605.17   | 61,749.30  |
| Total risk-weighted assets and contingencies                       | 472,313.18  | 403,949.18 |
| Total capital adequacy ratio                                       | 14.95%      | 15.29%     |
| Out of above   |             |            |
| - Common equity tier I capital ratio                               | 11.13%      | 12.48%     |
| - Tier I capital ratio   | 11.87%      | 12.51%     |
| - Tier I capital ratio   | 3.08%       | 2.78%      |

### Business Overview

An overview of the Bank's various business segments along with their performance during financial year 2016-17 and future strategies is presented below.

#### Retail Banking

Retail Banking has been the mainstay of the Bank's overall growth strategy in the last few years. It encompasses a wide array of products and services across deposits, loans, investments and payment solutions that are delivered through multiple channels to the Bank's customers. The Bank has over the years developed long-term relationships with its customers by being their preferred financial solutions partner on account of its excellent customer delivery through insights and superior services. The Bank continues to focus on leveraging technology to innovate for next generation banking products and services. Customer Centricity is one of the organisational values and a core pillar of the Bank's vision and all the senior leaders of the Bank continuously mentor and motivate the teams. By pursuing this

customer centric approach, the Bank aim's to meet 'life cycle' financial needs of customers through innovative products and services backed by world-class service and delivery models. At an overall level, the Bank's aim is to simplify banking for its customers by offering simple products, secured payments and improved processes through effective use of technology.

### Retail Deposits

The Bank pursues an effective customer segmentation strategy and has over the years built a sustainable retail deposit franchise. During the year, the Bank continued to focus on increasing its retail deposits base, particularly demand deposits. Savings Bank deposits grew by 19% in the current year and have grown at a Compounded Annual Growth Rate (CAGR) of 20% over the last five years. As on 31 March, 2017, the Bank had over 202 lakh savings account customers, registering a growth of 17%.

In line with the objective to constantly improve the existing suite of products, the Bank has introduced a revitalized Trust Savings proposition, whereby four new trust savings account variants were launched with benefits like discounts on Cash Management solutions, relationship pricing for other banking products, extension of premium programs to trustees/members of trust account.

Recurring Deposit is a suitable hook to gain a higher wallet share from the customer and also has a positive impact on the savings balances deepening. Considering the advantages which an RD product brings to overall stickiness, the Bank has recently launched a new and improved version of the Recurring Deposit.

### NRI & Affluent Segments

NRI Banking and Burgundy are two strong propositions for the Bank's esteemed clients. The Bank offers a complete suite of banking and investment products under its NRI Services for Indians living and working overseas. During the year, the Bank introduced the first of its kind **Enhanced Set-Off facility** at portfolio level for **Portfolio Investment Scheme (PIS) Accounts** applicable for short term equity transactions only. This facility provides NRI customers the benefit of setting off losses against future profits and such loss can be carried forward for set off either till it is completely set-off against future profits or till the last day of the financial year, whichever is earlier.

The Bank also launched the **Online Appointment Booking Module** with a customized work-flow that allows NRI customers to book an appointment with the mapped RM/Branch as per their preferred date and time, during their visit to India.

The Bank introduced an enhanced **Online NRI Account Opening Module** which allows NRI customers to apply for a NRI account online, using document scan and upload facility. For select geographies, the Bank will enable "Paperless" account opening that negates the need for physical documents for account opening.

Burgundy, the Bank's proposition for affluent customers continued to scale up with AUM crossing ₹69,488 crores from more than 76,000 customers across 1,300+ branches. The proposition was further strengthened this year with some be-spoke products exclusively for Burgundy customers - Succession & Estate planning by Axis Trustee Services Ltd., Real Estate fund offering from Jones Lang LaSalle (JLL), the Select Credit Card, the best Term Life Insurance and Health Insurance solutions, the Brand Equity Discretionary PMS portfolio from Axis AMC and more. We also enabled our Relationship Managers with tablets to ensure improved customer service.

### Retail Lending & Payments

The three main elements of the Bank's strategy on the retail lending and payments businesses for the fiscal 2017 continued to be cross-selling to internal customers, growth in the rural lending and retail payments franchises. The Bank's cross-sell metrics have been steadily improving, which is substantiated by strong retail asset growth, retail fee income growth and distribution income from investment and insurance products. Product penetration into the Bank's strong savings account customer base continues to be a major driver for growth. Big data analytics led targeting of the known retail customer base for sales of unsecured lending, cards or other payment products continues to be core to the Bank's franchise building in this space. Overall, about 50% of incremental retail loans were sourced through branches. Existing deposit customers contributed about two-third of the incremental retail loans. The credit quality of retail loans has remained steady.

### Retail Loans

The Retail Assets portfolio has grown at a CAGR of 28% over the last five years. Total retail loans increased to ₹167,993 crores as on 31 March, 2017 from ₹138,521 crores last year, registering a growth of 21%. The Bank continued to increase its share of retail loans to total advances which stood at 45% compared to 29% in March 2012.

The retail loans portfolio continues to be focused on secured products, predominantly mortgages. Secured loan products accounted for 85% of retail loans, of which Home loans accounted for 44%, retail agricultural loans accounted for 16%, auto loans 10%, loans against property 8%, personal loans and credit cards were 12%, while non-schematic loans comprising loan against deposits and other loans accounted for 10%.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

Being an emerging vertical within the Bank, Small Business Banking (SBB) has continued to sustain its growth trajectory in line with previous years. While there was slowdown in the market owing to demonetisation, the SBB book grew by 76%. The key to the success has been the re-engineering of the sales process, score-based decision making and strong engagement at the branch level. Additionally, we have built state-of-the-art digital platforms for disbursing OD facilities to the bank's existing customer base. SBB is also collaborating with leading Fintech companies to reach out to untapped market segments. Government initiatives like Stand up India and Pradhan Mantri Mudra Yojana (PMMY) were launched to bridge the finance requirements in focus segments as envisioned by the Hon'ble Prime Minister.

Technology remains an important enabler for the Bank's loan products. During the year, Stand up India Scheme (a GOI initiative) was launched to facilitate bank loans between ₹10 lakh to ₹1 crores to at least one SC or ST borrower and at least one woman borrower per bank branch for setting up a green field enterprise. The Bank also launched a pre-approved Auto Loan. Rural agricultural lending was another focus area for the Bank. As on 31 March, 2017, the Bank's outstanding loans in the agricultural sector grew at a healthy 15% to ₹26,742 crores from ₹23,218 crores last year. Increasing urbanization and demographic pressure that the country witnessed over past decades have made housing a major issue for discussion, especially in the low income group (LIG) and economically weaker segments (EWS). Challenge is to provide housing to these people who have very limited financial options at their disposal. Hence as a part of financial inclusion, the Bank has launched a product called Asha Home loan especially to cater this segment. With Government of India launching its 'Housing for All by 2022' mission, Asha Home loans will help this particular segment aspire to own their dream house. Asha Home loans increased by 66% from ₹1,891 crores as on 31 March, 2016 to ₹3,131 crores as on 31 March, 2017.

### Technology & Digital Banking

The year 2016-17 was a busy and a happening year for the Bank in terms of digital launches. With customers increasingly leading the charge as eager adopters of technology, digital initiatives continue to be the cornerstone of the Bank's effort in enhancing the banking experience for its customers. The Bank ensures that it is at the top of the digital innovation curve through exhaustive user research, rigorous analysis of customer complaints & requests and scanning the environment for latest digital solutions.

Continuing its pioneering status in electronic payments, the Bank was among the first to launch Axis Pay, the Unified Payment Interface (UPI) App that allows customers of any bank to transfer money to any other bank by just creating a unique Virtual payment address much like an email ID. The app has got over 2 million downloads since its launch. The Bank also integrated its Lime Wallet and UPI functionality within Axis Mobile during the year. Existing customers thus have access to the payment convenience of a wallet and have an added option of transferring funds to previously created beneficiaries through the UPI feature within their downloaded Axis Mobile app. Potential customers with no banking relationships can also download the Axis Mobile app for our Wallet and UPI services and post opening an account seamlessly use the same app for their banking needs.

During the year, an improved version of Axis Mobile App was launched with several new and useful features for the customers. The Bank in association with Magicbricks also launched the Property Search feature, exclusively on the Axis Mobile app.

The Bank launched an improved and responsive version of its website [www.axisbank.com](http://www.axisbank.com) that allows desktop webpages to be viewed optimally on different browsing devices. The Bank also launched mobile version of internet banking, that offers the same features as the mobile app, it is useful for customers who have multiple devices. We have received a very strong response on this platform.

With an objective of promoting the ever growing health consciousness amongst our customers the Bank launched Axis Active in partnership with GoQii that not only acts as fitness band, but also serves as a NFC based payment device allowing payments across 50,000+ NFC enabled outlets across India. The Bank also launched Insta services on both Internet Banking and Mobile Banking platforms wherein eligible customers can change their personal details by just uploading supporting documents online, thus avoiding the hassles of visiting the branch.

To tap into the potential offered by a majority of Indians using feature phones, the Bank launched Axis OK, a mobile app based on SMS and Missed Call Banking. Available in 6 languages, Axis OK allows user to perform almost all the internet banking functions without the need for an internet connection.

'Unimagined is Undone', the philosophy with which the Bank launched its innovation lab Thought Factory in Bangalore in June 2016 has been taking huge strides in bridging the gap between cutting edge innovation and various business teams of the Bank. This platform has helped in presenting and seeking solutions for real business problems from the start up community. The Bank assembled a diverse team of multifaceted and dedicated experts with years of experience in the start-up arena and BFSI domain within and outside the Bank. This team devotes considerable time each quarter with the designated start-ups offering more than just feedback in getting these ideas to life.

This collaborative approach was the cornerstone of the Best Digital Bank award that the Bank earned from Business Today, a leading Indian business magazine.

## Payments

The retail payments franchise remains central to the Bank's overall retail strategy, as it is mutually beneficial for the customer and the Bank. The customer benefits from the cutting edge processes and services offered and in turn prefer to transact more as the trust and convenience factor builds up leading to more business opportunities for the Bank. The Bank is one of the largest debit card issuers in the country, with a base of over 202 lakh. The Bank had over 33 lakh credit cards in force as of 31 March, 2017, making it the 4<sup>th</sup> largest credit card issuer in the country. The credit cards portfolio saw a substantial increase in spends by 47%, to ₹28,585 crores from ₹19,432 crores last year. The Bank is also one of the largest acquirers of point-of-sale terminals in the country with an installed base of around 4.33 lakh terminals. In addition to introducing contactless Debit, Credit and Multi Currency Forex cards, the Bank also enabled almost 2.57 lakh merchant terminals for Near Field Communication (NFC) based card acceptance during the year. During the year, the Bank launched the Vistara range of co-branded cards. E-commerce continues to be on a strong growth trajectory. The spend volumes from E-commerce merchants ended at ₹19,767 crores in fiscal 2017.

## Investment Products

The Bank distributes investment products such as mutual funds, bancassurance products (Life, Health and General Insurance) and online trading products through its branches.

The Bank is one of the leading banking distributors of mutual funds in India and distributes mutual fund products of all major asset management companies. The fee income from this segment contributed around 9% to the total Retail Banking fees. These investment products are sold through the Bank's branch distribution network based on thorough analysis of customers' life-cycle and lifestyle requirements.

For the Life Insurance distribution, the Bank distributes products of Max Life Insurance Company Ltd. Since the Bank's strategic bancassurance tie-up with Max Life Insurance Company Ltd. in 2010, the Bank has successfully helped insure over 8 lakh lives through its distribution channels. During the year, the Bank has tied up with Life Insurance Corporation of India, to broaden insurance coverage of its customers. In General Insurance, the Bank has a tie-up with Tata AIG General Insurance Company Ltd. (American International Group). The Bank has entered into a Bancassurance partnership for health insurance with Apollo Munich Health Insurance Company Ltd. last year, which will help the Bank further expand its existing bouquet of offerings and put forth a compelling proposition to the clients in terms of medical and health insurance. The Bank remains committed to bring the best of insurance products that best suit the needs of its customers and is constantly looking at more and better avenues. During the year the Bank sold over 3.9 Lakh general insurance and health insurance policies amounting to ₹302 crores, at a growth of 38%.

The Bank offers online trading services to its customers in collaboration with Axis Securities Ltd. (a 100% subsidiary of the Bank) under the name Axis Direct - an enhanced and simplified online trading platform. During the year, the Bank opened more than 3.75 lakh online trading accounts, and in the process crossed 1.35 million total customers count.

The bank distributes a broad range of Alternate Investment products such as Discretionary Portfolio Management Services, Private Equity & Real Estate Funds & Structured Products. These products are specially designed to cater to the niche segment of customers having different risk reward appetite. There is an increasing trend of HNIs investing in these alternative assets.

## Branch & ATM Network

The Bank's organically built branch network over the last twenty three years has helped it to strategically lay down one of the best pan India branch networks. In today's digital world, we continue to adopt a model which blends best of both the worlds, digital and physical branch presence which remains imperative for liability acquisition. During the year, the Bank added 400 branches and its geographical reach extends to 29 states and 6 Union Territories, covering 1,946 centres and 631 districts. As on 31 March, 2017, the Bank had a network of 3,304 branches/ECs as compared to 2,904 last year. Around 16% of the Bank's branches are in rural areas and 13% of the Bank's rural branches are in unbanked locations. As on 31 March, 2017, the Bank had 14,163 ATMs. The Bank was the first private sector Bank to introduce recyclers which can accept and dispense cash. As on 31 March, 2017, the Bank had deployed 1,349 recyclers. Besides the branch and ATM network, internet banking, mobile banking and phone banking platforms have also evolved as an important electronic channel for the Bank.



## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

### Financial Inclusion

The Bank regards Financial Inclusion (FI) as an integral component of its rural strategy to further extend its reach in the rural market. During the fiscal 2017, Bank focused on not only mainstreaming the unbanked and under-banked people through opening basic savings account but also deploying business correspondents for last mile connectivity. Further, both the branches and business correspondents in rural areas have been equipped for Aadhaar enabled payments in view of promoting digital transactions.

As of 31 March 2017, the Bank is reaching out to customers in the unbanked and under-banked locations through 538 branches along with 1,738 business correspondents. During fiscal 2017, 4.60 lakh basic savings accounts were opened and 8.40 Lakh Aadhaar authenticated payments were done. Along with the rural presence, 14,833 business correspondents have been deployed in non-rural areas to enable people working there to conveniently make domestic remittances to their family. Overall, ₹5,550 crores were remitted through the business correspondents.

Consolidating on the Bank's efforts on providing basic banking services, the Bank through Government of India's social security schemes provides for a security net to a large cross section of the country's population. Overall, the Bank has issued 8.07 Lakh Pradhan Mantri Suraksha Bima Yojana (PMSBY) and 2.02 Lakh Pradhan Mantri Jeevan Jyoti Beema Yojana (PMJJBY) policies of which, as of 31 March, 17, the Bank has registered 277 claims under PMJJBY and 21 claims under PMSBY. Further, the Bank has actively promoted Atal Pension Yojana (APY) wherein the Bank is ranked 2<sup>nd</sup> amongst all major banks in sourcing of APY in fiscal 2017. Overall, 1.19 Lakh customers have been enrolled under APY.

### Customer Experience & Service Quality

In a crowded banking market, just having good branch locations with high level of service delivery and competitive rates are not going to break the ice with new age customers. Today banks must find ways to remain relevant in future in the financial services industry by embracing Customer Experience as a key element of a sustainable competitive business model. Keeping this view in mind, the Bank has recently created a central Customer Experience division along with the existing Customer Service team empowered to work with all business units to improve the way we serve and deal with customers. The Bank is amongst the leading banks in India to set up a division like this and is evidence of the serious focus and commitment to Customer Centricity. The team is commissioned to periodically review internal processes, customer service and sales practices, policies, etc. keeping customer interest uppermost in mind.

Creating a knowledge pool helps customers to self-serve themselves and reach a resolution faster. With this intent, the Bank launched a support section on its website, thereby providing customers with ready repository of guidelines and instructions with which they can help themselves at their convenience. The section is hosted on <https://www.axisbank.com/support> and covers over 380 most common queries which are arrived at basis the service requests received by the banks across multiple delivery and service channels. This section witnessed over 15 lakh page-views for the month of March 2017. The bank has plans to further keep bolstering and adding customer centric functionalities to this section like Search, Chat, etc. in the next fiscal year.

### Corporate Banking

During the fiscal 2017, the industry segment within non-food credit growth remained weak, and declined by 1.9%. The major sectors like power, metals and engineering that are key contributors to any country's infrastructure and capacity build up, reported weak credit demand. The problems of past few years like excess capacities, lower utilisations due to lower industrial activity and high leverage continued to impact the demand for bank credit in these key sectors. Resurgence in alternative funding sources in the form of credit substitutes due to sharp correction in market interest rates have also impacted overall bank credit growth.

The Bank's gross corporate advances portfolio grew by 5% during the fiscal year 2017, even as net corporate advances grew by 0.33%. The growth has been on account of cost efficient re-financing provided to better rated corporates with strong group financials.

During the year, the Bank renewed its focus on faster delivery of products and services to better rated corporates. Approximately 85% of new sanctions in the corporate book were to companies rated 'A' and above. Presently, 66% of outstanding corporate loans are to companies rated 'A' and above.

The corporate client relationship model introduced a few years ago too has been beneficial for the bank. It has helped the Bank create multiple touch points with the corporate leading to an increased share of wallet for the Bank. The Bank along with its subsidiaries addresses most of financial services requirements of a corporate be it borrowing, trade finance, cash management, remittances, investment banking, security services etc. The holistic approach has moved the Bank away from just sales based approach of offering corporate credit to providing an entire bouquet of products and services.

The Bank's strategy of Portfolio diversification through sectoral approach to credit continued where the focus was on identifying sector-specific opportunities and risks. Industry, group and company specific exposure limits have been defined by the Bank and continuous monitoring is undertaken with a view to identify risk and take proactive decisions to mitigate them. The concentration risk has seen a

consistent decline in the last few years with exposure to top 20 single borrowers as percentage of tier 1 capital at 124% as on end March 2017, as compared to 283% at the end of fiscal 2010.

During the year the Bank has been cautious in its lending practices and has avoided sectors with imminent stress or unviable business models. Especially in case of project loans, the bank is aggressively focusing on the risks posed by contractual structures, regulations and sponsor strength. The lending in sectors has been very selective to higher rated corporates with a significant margin of safety. The percentage share of sanctions made during a year to challenged sectors like power, iron and steel, and infrastructure construction (excluding airports, roads and ports) stood at 13% for fiscal 2017, compared to 24% for fiscal 2012. During the year, the Bank continued to focus on the government business and increased its footprint in PSUs. The Bank also maintained its leadership position in the loan syndication market and syndicated an aggregate amount of ₹24,160 crores (₹22,613 crores in fiscal 2016) by way of rupee loans and USD 1.12 billion (USD 1.93 billion in fiscal 2016) of foreign currency loans.

### **Structured Finance Group (SFG)**

The Bank's SFG is a specialized group focusing on resolution of non-retail impairments of the Bank. The team is based out of the Central Office in Mumbai, and oversees rectification and restructuring as well as recovery for the Western zone of the country. The central team is supported by three Regional Recovery Cells at Delhi, Kolkata and Chennai.

The slowdown in the corporate growth along with the large corporate debt burden has led to considerable stress on the balance sheets of most of the Indian financial institutions. Entities with project finance and term lending expertise which have financed the infrastructure growth have been impacted much more than other financiers. During the fiscal 2017, the challenged sectors like power, steel and infrastructure construction continued to weigh on the banking sector's asset quality. Though the steel sector saw some improvement in operating metrics on back of government intervention and recovery in global demand during the last year, the stress still continues to remain high. In the power sector, although the coal availability factor has now improved, concerns related to lack of power purchase agreements leading to lower plant load factors and operating performance continues to remain an overhang.

The Government and the Regulator have shown keen interest to alleviate and resolve the asset quality issues and get the economy back to a sustainable growth path. The policy initiatives of the Government like imposing import duties in certain segments like steel, focused approach in removing policy and regulatory constraints to revive the stalled projects and getting the Goods and Services Tax (GST) bill passed, with renewed focus on infrastructure, renewable and railways have helped improve the corporate sentiment.

Reserve Bank of India that had earlier introduced guidelines like 5/25 scheme and SDR during fiscal 2015 and fiscal 2016, came out with Scheme for Sustainable Structuring of Stressed Assets or S4A in June 2016 to enable banks to resolve stress in project loans. The SFG group is skilled to handle the changing regulatory landscape, and has been using the resolution mechanisms available to address the stressed portfolio.

### **Treasury**

The Bank's Treasury function comprises Asset Liability Management (ALM), Proprietary trading business in Interest rates & Equity, Foreign Exchange & Derivatives and Arrangership business.

The ALM group manages the regulatory requirements of Cash Reserve Ratio (CRR), Statutory Liquidity Ratio (SLR) and Liquidity Coverage Ratio (LCR). The group also manages the liquidity, interest rate and currency risks in the Bank's portfolio, under the guidance of the Asset Liability Committee (ALCO) of the Bank. ALM group is responsible for overall liquidity management of the domestic book and longer term liquidity management of the overseas branches across geographies.

The proprietary trading group in Government securities within Treasury plays an important role of market making, participating in primary auctions of RBI etc. The Bank also holds one of the largest Corporate bond investment portfolio with 92% of them have rating of at least 'A', and runs limited trading book in Equity, Commercial papers and Certificate of deposits.

Forex Trading Group is a major participant in the Foreign Exchange & Derivatives market. The group provides risk management and hedging solutions to a wide range of corporate customers and financial institutions. The Bank has been awarded the First Rank by Euromoney in their FX Survey 2016 in eight categories amongst Asian Corporate Respondents and in eleven categories amongst Indian Corporate Respondents.

The Bank continues to remain a dominant player in the Debt Capital Market (DCM) Segment. During the year, the Bank arranged ₹199,620 crores of bonds and debentures for various PSUs and corporates. The Bank has been ranked number one in the Bloomberg Official League Table for domestic bonds in India for the 10<sup>th</sup> Consecutive year, for calendar year 2016 and for the quarter ended March 2017. Bank has also been ranked number one arranger as per Prime Database for the nine months ended December 2016.

The Bank has started the International Debt Capital Markets business and has been a leader in this segment covering USD/EUR bonds,

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

Masala bonds, Green bonds etc. The Bank became the first Indian entity to issue internationally listed certified dollar denominated Green bonds in June 2016. The Bank was also the Lead Manager in the very first Masala Bond issued by one of the leading housing finance companies and the first Green Masala Bond issued by one of the major public sector utility companies.

During the year, the Bank was awarded "India Bond House" by IFRAsia, "Best DCM House – India" by Finance Asia, "Best Domestic Debt House – India" by Asiamoney and "Best Domestic Bond House in India" for 20<sup>th</sup> Anniversary – Platinum award – by Finance Asia. The Bank was also named as "Top Bank in Corporate Bonds, India, Rank 1" and "Investors' Choice for Primary issues in Corporate Bonds, India" by The Asset Benchmark Research.

### Transaction Banking

Transaction Banking unit focuses on the flow businesses, i.e. current accounts, collection & payments solutions, trade services, forex remittances and capital market solutions. It caters to corporates, SMEs, financial institutions, Government segment and also to retail customers for their forex requirements such as forex cards and wire transfers.

The key financial deliverables of the business are current account float balances and fee income. Current account balances grew from ₹63,652 crores as on 31 March, 2016 to ₹87,002 crores as on 31 March, 2017, a year on year growth of 37%. Daily average balances in current accounts grew 22%, from ₹40,140 crores in fiscal 2016 to ₹48,800 crores in fiscal 2017. The business generated a fee income of ₹2,022 crores in fiscal 2017, a growth of 11% year on year.

The key themes that the business has been focusing on are deepening share of wallet for existing clients, offering digital solutions to customers and enhancing customer service. The relationship managers and branches are continuously equipped with analytical tools and learning interventions to help cross-sell the large suite of transaction banking products to customers. Over the last two years, the Bank has expanded the footprint of B Category branches (branches authorized to handle forex business) significantly. As on 31 March, 2017, the Bank had 488 B Category branches.

### Current Accounts

The Bank has over 1.7 million current accounts across its branch network served with a wide range of segmented and value-based offerings. The Bank has also significantly invested in complementing the branch network with digital channels such as internet banking and mobile banking, and also self-service solutions such as cash deposit machines. The Bank also enables customers to tailor the product features to suit their individual requirements. The Bank has taken several initiatives to deepen the current account relationships by cross-selling other products such as tax payments, cash management solutions, loans, forex and trade products, etc.

### Cash Management Solutions

The Bank provides end-to-end cash management solutions by combining efficient collections and disbursements products, backed by state-of-the-art systems to ensure customized delivery. By leveraging on the Bank's extensive network and robust technology, these solutions provide for faster fund movement thereby reducing interest rates and improving customer's liquidity position. Cash management products include digital collection and payment solutions, offerings for collection of cheques and cash as well as bulk payment solutions for vendor, salary, interest and dividend payments. The Bank is also focusing on host-to-host integrations for both collections and payments, which involves IT integration with the client's server for seamless transactions and information flow. The Bank provides comprehensive structured MIS reports on a daily or monthly basis or as required by clients for better accounting and reporting.

### Government Business

The Bank has been authorised by Reserve Bank of India and Government of India to handle all Government Banking transactions which includes the following:

- Collection of Direct and Indirect Taxes
- Disbursement of Central Civil as well as Non-Civil (Railways, Defence, Telecommunication and Posts) Pensions
- Expenditure-related Payments on behalf of various Ministries/ Departments of Govt. of India
- State Government related transactions such as collection of Sales Tax, Pension Payments, etc.

The Bank is a participating entity in the Government's Public Financial Management System (PFMS). PFMS is a financial management system of the Planning Commission of India that is being implemented by the Office of the Controller General of Accounts, Ministry of

Finance, in partnership with National Informatics Centre (NIC). PFMS monitors different social sector programmes in India and tracks the disbursement of funds in relation to such programmes, using an online management information system and decision support system. The Bank also is associated with the e-Governance initiatives of five states and union territories, namely Andhra Pradesh (e-Seva), Karnataka (Bangalore One and Hubli-Dharwad One), Chandigarh UT (Sampark), Chhattisgarh (CHOICE), Uttar Pradesh (e-Suvidha) aimed at providing better services to the citizens.

### Trade, Forex and risk management Services

The Bank offers a complete suite of Trade finance and foreign exchange business solutions through Forex “B” category branches spread across the country. The Bank also offers a variety of hedging solutions such as exchange and interest rate derivative structures, including options and swaps in accordance with the derivative policy of the Bank. In addition to having dedicated resources at the branches, the Bank has also stationed experts at various locations to provide advice on regulations governing trade and forex business and suitably customize offerings to meet specific needs of its customers. In addition to the services offered through Branch network spread across India, the Bank also leverages its tie-ups with reputed correspondent banks across the world.

### International Retail

The Bank offers a range of forex and remittances products to its retail customers, which include forex cards, inward and outward wire transfers, traveller’s cheques and foreign currency notes, remittance facilities through online portal as well as through collaboration with correspondent banks and exchange houses. The Bank offers remittances facility to NRI customers through the Bank’s Sri Lanka Branch and Axis Bank UK Ltd., for remittances to India. Additionally, the Bank offers remittances from Gulf Co-operation Council (GCC) region to Sri Lanka through tie-up with four exchange houses.

The Bank continued to have a market leadership position in forex cards with 16 currency options other than INR being offered. Additionally, the Bank offers Miles & More Multi-Currency Forex Card in association with Lufthansa airline aimed at frequent flyers, an industry first in this segment. The aggregate load value on forex cards crossed USD 8 billion during the year.

The Bank has also introduced Commercial Forex Card to address foreign currency payment needs of Corporates and Tour Operators. This serves as a substitute to traditional payment mechanisms like wire transfers, foreign currency demand draft and brings in efficiency in entire payment processing along with convenience of paying online instantly.

The Bank was the first in India to connect with Earthport’s global payment network, which spans over 60 countries. This tie-up enables the Bank to offer faster outward remittances with value added features – transparency in charges and lower time taken to transfer. The volumes of retail remittances also rose by 49% during the year and the Bank processed outward remittances of USD 4.84 billion and inward remittances of USD 7.43 billion.

### Custodial and Capital Market Services

Under the custodial business segment, the Bank offers a full range of custodial and fund accounting services for primary and secondary market operations involving debt, equity and money market instruments.

### Lending to Small and Medium Enterprises

Small and Medium Enterprises (SME) remain an integral part of the Indian Economy. The Bank partners to provide the right impetus for growth in this sector. Currently the Bank operates from 54 SME Centres and 15 SME Cells across the country to service customers effectively covering more than 2,000 branches. In order to serve our customers’ effectively, SME Business within the bank is divided into 3 Business verticals: Medium Enterprises Group (MEG), Small Enterprises Group (SEG) and Supply Chain Finance (SCF). Bank extends Working Capital, Term Loan, Trade Finance, Project Finance and Bill / Invoice Discounting to SMEs for their various Finance needs.

Fiscal 2017 was challenging on many fronts including the demonetization period. SME advances grew by 10% to ₹49,172 crores from ₹44,869 crores last year. The SME portfolio of the Bank constituted 13% of the Bank’s total advances as on 31 March, 2017. The SME Business in the Bank continues to focus towards lending to the Priority sector (PSL) and is a significant contributor to the Bank’s overall PSL portfolio. Special drives were undertaken during fiscal 2017 to promote lending to the Priority Sector which included product and marketing initiatives. As part of the strategy to focus on select important industrial clusters, the Bank launched a new product catering to the Education sector.

The Bank has a wide range of customized and fast track products for SME customers and has robust processes in place ensuring that the customer gets the best financial solution and consistent quality of service which suits his requirements. Building on the same platform, the Bank streamlined various internal processes on the digital platform leading to seamless services offered to the customer.

With a commitment to support the SME growth and be part of India’s growth story, bank continued to spread “Evolve” series (Road Show series) to a new level. During the fiscal 2017, Evolve was organised in 35 cities where more than 5,000 SMEs participated. As during the

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

last two years, the series was much appreciated by all the participants and is a unique initiative in building the SME capacity. The Bank also acknowledged the best performers in SME segment by hosting the SME Awards "SME 100" held in Delhi. These initiatives were aligned to relevant government initiatives/national priority programs such as 'Make in India', 'Skill India', and 'Digital India'.

Despite the challenging environment where the economic growth remained slower and demonetisation too had an impact on SME sector, the asset quality remained relatively stable as the Bank focused on controlling the quality of the existing portfolio and continued its emphasis on acquiring better rated SME customers. However, the Bank remains watchful from lagged effects of demonetisation and ensuing changes post the implementation of GST. The Bank uses the augmented business analytical tools like Early Warning Signals, which helps the Bank to identify unfavourable sectoral trends early in the cycle and take corrective action if necessary. Around 84% of the SME portfolio lies in SME 1 to SME 3 category and around 94% of the new customers are rated SME 1 to SME 3.

### International Banking

The International Banking strategy of the Bank continues to revolve around leveraging its relationships with corporates in India and non-resident Indians, by providing banking solutions at overseas centres. The Bank, through its international operations, leverages the skills and strengths built in its domestic operations. It also widens the horizon of the product offerings covering a varied spectrum of corporate and retail banking solutions across client segments in various geographies. The Bank has established its presence at strategic international financial hubs. The Bank has a small but strategic international network that consists of five branches at Singapore, Hong Kong, Dubai International Financial Centre (DIFC) – UAE, Colombo (Sri Lanka) and Shanghai (China); three representative offices at Dubai, Abu Dhabi (both in UAE) and Dhaka (Bangladesh); and an overseas banking subsidiary in the United Kingdom.

The Bank continues to offer corporate banking, trade finance, treasury and risk management solutions through the branches at Singapore, Hong Kong, DIFC, Shanghai and Colombo, and retail liability products from its branches at Hong Kong and Colombo. Further, the Bank's Gulf Co-operation Council (GCC) initiatives in the form of representative offices in Dubai and Abu Dhabi and alliances with banks and exchange houses in the Middle East provide support for leveraging the business opportunities emanating from the large NRI diaspora present in these countries. The Representative Office at Dhaka promotes trade finance business arising between Bangladesh and India & other Asian financial markets where Bank has a presence.

Given the uncertainties in global economies coupled with weak Indian international trade, the Bank focussed on consolidating the operations at overseas branches and managing the risks in international operations. Emphasis continued towards trade finance business and value added services. As on 31 March, 2017, the total assets at overseas branches stood at USD 8.37 billion as compared to USD 8.06 billion last year. Axis Bank UK Limited, the Bank's overseas banking subsidiary, completed its fourth year of operations during the year under review and its total assets stood at USD 823 million as against USD 662 million as on 31 March, 2016.

### Business Intelligence Unit

From self driven car to chat BOTs, AI and Machine Learning are revolutionizing customer experience and decision making across industries globally. Being a bank for millions of aspiring Indians, Business Intelligence Unit of the Bank is also on the forefront for building & implementing AI and machine learning solutions in areas such as identification of customer base for pre-approved loans, creation of personalised product recommendations, branch and ATM location planning, identifying fraudulent transactions and to prioritise investigation on complex money laundering transactions. Set up in 2009, Axis Bank BIU started with providing analytical solutions to Retail Lending Business. Over these years, BIU, with 200+ in-house data scientists, is now developing solutions across Retail Banking, Wealth Management, Payments and Corporate Banking. In 2016, we have also set up "Thought Factory", an innovation lab of Axis Bank, in Bangalore to build scalable capabilities in AI and Machine learning to make customer banking experience intelligent, intuitive and instant.

### Risk Management

The risk management objective of the Bank is to balance the trade-off between risk and return, and ensure that the Bank operates within the Board approved risk appetite statement. An independent risk management function ensures that the risk is managed through a risk management architecture as well as through policies and processes approved by the Board of Directors encompassing independent identification, measurement and management of risks across the various businesses of the Bank. The risk management function in the Bank strives to proactively anticipate vulnerabilities at the transaction as well as at the portfolio level, through quantitative or qualitative examination of the embedded risks. The Bank continues to focus on refining and improving its risk measurement systems including automation of processes wherever feasible not only to ensure compliance with regulatory requirements, but also to ensure better risk-adjusted return and optimal capital utilisation, keeping in view its business objectives. Pursuant to review of the risk profile of the Bank, the Board has not come across any element of risk which would threaten the existence of the Bank.

The overall risk appetite and philosophy of the Bank is defined by its Board of Directors. The Risk Appetite framework provides guidance to the management on the desired level of risk for various types of risks in the long term and helps steer critical portfolio decisions. Further, the Internal Capital Adequacy Assessment Process (ICAAP) of the Bank assesses all the significant risks associated with various

businesses. The independent risk management structure within the Bank is responsible for managing the credit risk, market risk, liquidity risk, operational risk, other Pillar II risks like reputational risk and strategic risk and exercising oversight on risks associated with subsidiaries. The risk management processes are guided by well-defined policies appropriate for the various risk categories viz. credit risk, market risk, operational risk, liquidity risk, counterparty risk, country risk, reputational risk, strategic risk and subsidiaries risk, supplemented by periodic validations of the methods used and monitoring through the sub-committees of the Board. The Risk Management Committee (RMC), a committee constituted by the Board, approves policies related to risk and reviews various aspects of risk arising from the businesses undertaken by the Bank. The Committee of Directors (COD) and the Audit Committee of the Board (ACB) supervises certain functions and operations of the Bank, which ultimately enhances the risk and control governance framework within the Bank. Various senior management credit and investment committees, Credit Risk Management Committee (CRMC), Asset-Liability Committee (ALCO), Operational Risk Management Committee (ORMC), Subsidiaries Governance Committee (SGC), Reputation Risk Management Committee (RRMC), Information Security Committee (ISC) and Business Continuity Planning Management Committee (BCPMC) operate within the broad policy framework of the Bank.

### Credit Risk

Credit risk is the risk of financial loss if a client, issuer of securities that the Bank holds or any other counterparty fails to meet its contractual obligations. Credit risk arises from all transactions that give rise to actual, contingent or potential claims against any counterparty, borrower or obligor. The goal of credit risk management focuses on maintaining asset quality and concentrations at individual exposures as well as at the portfolio level.

Internal rating forms the core of the risk management process for wholesale business with internal ratings determining the acceptability of risk, maximum exposure ceiling, sanctioning authority, pricing decisions, review frequency. For the retail portfolio including small businesses and small agriculture borrowers, the Bank uses different product-specific scorecards. Large, risky or complex exposures require to be independently vetted by the risk department for each incremental transaction whereas small, templated exposures are extended within the approved product policies. Both credit and market risk expertise are combined to manage risks arising out of traded credit products such as bonds and market related off-balance sheet transactions.

Credit models used for risk estimation are assessed for its discriminatory power, calibration accuracy and stability independently by a validation committee.

During the year the Bank has brought greater alignment in bank level appetite and the operational limits. The key risk metrics are monitored regularly and deviations are discussed with business to decide on the course of remedial action. The governance around deviation from internal limits has also been considerably strengthened. Asset quality target on incremental business have been considerably tightened over the past few year. While parts of corporate portfolio remain under stress, we are beginning to see an improvement in the asset quality at the portfolio level. Concentration limits have also been tightened over the past few years. The Bank is comfortably on track to meet the standards of the large exposure framework that has been brought in by RBI.

### Market Risk

Market risk is the risk of losses in 'on and off-balance sheet' positions arising from the movements in market price as well as the volatilities of those changes, which may impact the Bank's earnings and capital. The risk may pertain to interest rate related instruments (interest rate risk), equities (equity price risk) and foreign exchange rate risk (currency risk). Market Risk for the Bank emanates from its trading and investment activities, which are undertaken both for the customers and on a proprietary basis. The Bank adopts a comprehensive approach to market risk management for its banking book as well as its trading book for both its domestic and overseas operations. The market risk management framework of the Bank provides necessary inputs regarding the extent of market risk exposures, the performance of portfolios vis-à-vis the market risk limits and comparable benchmarks which provides guidance to the business in optimizing the risk-adjusted rate of return of the Bank's trading and investment portfolio.

Market risk management is guided by well laid down policies, guidelines, processes and systems for the identification, measurement, monitoring and reporting of exposures against various risk limits set in accordance with the risk appetite of the Bank. Treasury Mid-Office independently monitors the Bank's investment and trading portfolio in terms of risk limits stipulated in the Market Risk Management Policy and reports deviations, if any, to the appropriate authorities as laid down in the policy. The Bank utilises both statistical as well as non-statistical measures for the market risk management of its trading and investment portfolios. The statistical measures include Value at Risk (VaR), stress tests, back tests and scenario analysis while position limits, marked-to-market (MTM), stop-loss limits, trigger limits, gaps and sensitivities (duration, PVBP, option greeks) are used as non-statistical measures of market risk management.

Historical data calculated at a 99% confidence level for a one-day holding period over a simulation and its variants are used to compute VaR for the trading portfolio time horizon of 250 days. VaR models for different portfolios are back-tested on an ongoing basis and the results are used to maintain and improve the efficacy of the model. VaR measurements are supplemented with a series of stress tests and sensitivity analyses as per a well laid out stress testing framework.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

### Liquidity Risk

Liquidity is a bank's capacity to fund increase in assets and meet both expected and unexpected cash and collateral obligations at reasonable cost and without incurring unacceptable losses. Liquidity risk is the inability of a bank to meet such obligations as they become due, without adversely affecting the bank's financial condition. The Asset Liability Management Policy of the Bank stipulates a broad framework for liquidity risk management to ensure that the Bank is in a position to meet its liquidity obligations as well as to withstand a period of liquidity stress from bank-level factors, market-wide factors or a combination of both.

The liquidity profile of the Bank is monitored for both domestic as well as overseas operations on a static as well as on a dynamic basis by using the gap analysis technique supplemented by monitoring of key liquidity ratios and conduct of liquidity stress tests periodically. The Bank has laid down liquidity risk policies for its overseas branches in line with host country regulations and the asset-liability management framework as stipulated for domestic operations. Periodical liquidity positions and liquidity stress results of overseas branches are reviewed by the Bank's ALCO.

The Bank has integrated into the asset liability management framework the liquidity risk management guidelines issued by RBI pursuant to the Basel III framework on liquidity standards. These include the intraday liquidity management and the Liquidity Coverage Ratio (LCR). The Bank maintains the regulatory mandated LCR as per the transitional arrangement laid down by RBI and also ensures adherence to RBI guidelines on monitoring and management of liquidity including liquidity ratios.

### Operational Risk

Operational risks may emanate from inadequate and/or missing controls in internal processes, people and systems or from external events or a combination of all the four. The Bank has in place an Operational Risk Management (ORM) Policy to manage the operational risk in an effective, efficient and proactive manner. The policy aims at assessing and measuring the magnitude of risks, monitoring and mitigating them through well-defined framework and governance structure.

The RMC at the apex level is the policy making body and is supported by the Operational Risk Management Committee (ORMC), responsible for the implementation of the Operational Risk framework of the Bank and the management of operational risks across the Bank.

All new products and processes, as well as changes in existing products and processes are subjected to risk evaluation by the Operational Risk team. The overall responsibility of new products is vested with the Bank's Product Management Committee and Change Management Committee. Outsourcing arrangements are examined and approved by the Bank's Outsourcing Committee after due recommendations from the Operational Risk team. The IT Security Committee of the Bank provides directions for mitigating operational risk in the information systems. The Bank has set up a comprehensive Operational Risk Measurement System (ORMS) for documenting, assessing, and periodic monitoring of various risks and controls linked to various processes across all business lines. Over the year, the Bank has focused on strengthening the operational and information security risk frameworks by implementing several initiatives.

The Business Continuity Planning Management Committee (BCPMC) exercises oversight on the implementation of the approved Business Continuity Plan (BCP) framework which has been put in place to ensure continuity of service to its large customer base. The effectiveness of the approved Business Continuity Plan (BCP) framework is tested for all identified critical internal activities to ensure readiness to meet various contingency scenarios. The learning from the BCP exercises are used as inputs to further refine the framework.

### Information Technology

The Bank has undertaken various technology enabled business initiatives to realize the vision of customer centricity and to respond to customer demand in real time by knowing its customers and their behaviour, and to offer a single view across all the bank's products and services.

A new version of Axis Mobile app was launched for customers with the functionalities such as Buy/Sell Mutual Funds, Augmented Reality in 'Near Me' to find out nearest ATM, branch or best Dining delight offers at various nearby restaurants, Property Search, Set /Reset your Debit card PIN and Insta Service for updating customer details. "Happy Holiday" feature on Axis Mobile enables easy onboarding of customers to avail Travel Insurance & Forex card. During the year, the Bank also launched an 'Active' fitness band in partnership with GoQii using which customers can make payments at NFC-enabled outlets, track their fitness and earn reward points from the bank.

The Bank has focused on creating a constantly learning sales organization and driving sales force efficiency. The Bank is among the leading banks in India to launch image based disbursement of Tractor loans that has led to improvement in turnaround time by 2 days. Contact Centre capabilities are augmented to facilitate integrated and consistent interactions across all channels. The state of the art digital contact centre consists of speech analytics for better service. The Bank has also implemented an online chat module for its premium customers.

Delivering on the vision of an instantaneous, intelligent and interconnected payment ecosystem, the Bank has undertaken major initiatives in the payment space in fiscal 2017. Axis Pay App was launched by the Bank using UPI allowing customers to send or receive money, pay bills, recharge and shop with a single Virtual Payment Address (VPA). The Bank has built a customizable online payment gateway platform for corporate customers to process invoices seamlessly. The Bank has launched Bharat Bill Payment System (BBPS) based billing for select utility payouts. The Bank in association with Bengaluru Metropolitan Transport Corporation (BMTC) has launched 'Axis Bank BMTC Smart card', India's first ever open loop EMV contactless smart card that can be used for hassle free transit and retail purchases. The Bank is the first bank to launch NPCI (National Payments Corporation of India) integrated interoperable RFID (Radio Frequency Identification) tag for providing Electronic Toll Collection service for customers.

The Bank has set up Thought Factory, its Innovation Lab in Bengaluru to drive technology focused innovation across various business areas. Key programs include an in-house innovation team building new products and solutions, a Fintech Accelerator Program for mentoring high potential startups, and a co-working space in partnership with Amazon Web Services.

The Bank has also set up an in-house Development Center of around 100 people in fiscal 2017 to build front end and middleware systems in-house and achieve greater business agility.

## Compliance

The Compliance function is reckoned as a key element in Bank's corporate governance structure. The Compliance function assists the Board and Top Management in managing the compliance risk which is the risk of legal or regulatory sanctions, financial loss or reputational loss that the Bank may suffer as a result of its failure to comply with the applicable laws, regulations or code of conduct applicable to banking activities.

The Bank is committed to adhere to the highest standards of compliance vis-à-vis regulatory prescriptions and internal guidelines. The Compliance function plays a crucial role in ensuring that the overall business of the Bank is conducted in accordance with regulatory prescriptions. The Compliance function aims to improve compliance culture within the Bank through various enablers like dissemination of regulatory changes, percolation of compliance knowledge through training, newsletters, e-learning initiatives and other means of communication apart from direct interaction. To ensure that all the businesses of the Bank are operating within the ambit of Compliance Framework, the Compliance Department is involved in vetting all new products and processes. It evaluates the adequacy of internal controls and examines the systemic correction required, based on its analysis and interpretation of the regulatory doctrine and the deviations observed during compliance monitoring and testing programme. It also ensures that internal policies address the regulatory requirements comprehensively. The Audit Committee of the Board reviews the performance of the Compliance Department and the status of compliance with regulatory guidelines on a periodic basis.

As the focal point of contact with RBI and other regulatory entities, the Compliance Department periodically apprises both the Bank's management as well as the Board of Directors on the status of compliance in the Bank and the changes in regulatory environment. The Bank has put in place an Enterprise-wide Governance Risk and Compliance Framework, an online tool, which is pivotal in addressing operational, compliance and financial reporting risk, bringing efficiency in processes and improvement in compliance levels besides facilitating annual assessment of said risks. The Compliance Department also propagates and monitors a Group Compliance approach encompassing the Bank and its subsidiaries.

## Internal Audit

The Bank's Internal Audit function provides to its Board of Directors and Senior Management an independent validation on the quality and effectiveness of the internal controls in place, risk management systems, governance systems and processes on an on-going basis. This is provided to primarily ensure that the audited units comply with both, internal and regulatory guidelines. In line with the RBI's guidelines on Risk Based Internal Audit (RBIA), the Bank has adopted a robust audit policy. The RBIA has been designed taking into account regulatory guidelines and also international best practices. The policy has a well-defined architecture for conducting RBIA across all audit entities. The audit policy defines the audit strategy in terms of a concerted focus on strategic and emerging business risks. These inputs form a key step in the identification of the audit universe for the audit planning exercise. The audit frequencies are in sync with the risk profile of each unit to be audited. This is in alignment with guidelines relating to RBIA. The scope of RBIA includes examining the adequacy and effectiveness of internal control systems, external compliances and also evaluating the risk residing at the audit entities. Further to augment the internal audit function, concurrent audit, thematic audit and integrated audit reviews have been integrated into the internal audit process in order to make the function more robust.

The Internal Audit functions independently under the supervision of Audit Committee of the Board, thereby ensuring its independence. The Board reviews the efficacy of the internal audit function, effectiveness of controls laid down by the Bank and compliance with internal as also regulatory guidelines. This is in alignment with the best global practices on corporate governance.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

### Corporate Social Responsibility (CSR)

The primary purpose of the Bank's CSR philosophy is to make a meaningful and measurable impact in the lives of economically, physically and socially challenged communities of the country through an integrated approach of development which focuses on creating sustainable livelihood, promoting education and skills development, creating awareness amongst public at large on public interest topics including financial literacy, facilitating and providing access to formal banking channels for excluded sections, promoting environmental sustainability, and supporting health and sanitation initiatives.

The Bank has put in place a 'Policy on Corporate Social Responsibility' to strategically guide its efforts in the area of CSR and the same is hosted on the Bank's website [www.axisbank.com](http://www.axisbank.com). The CSR activities are pursued through various initiatives undertaken by the Bank or through Axis Bank Foundation (ABF) or through any other Trust or agencies and entities as deemed suitable. The Bank leverages its geographical spread to undertake such initiatives.

The Bank has adopted multi-pronged approach for its CSR agenda, which is integrated with the Bank's sustainability objectives aimed towards creating enduring value for all stakeholders. Through Axis Bank Foundation, the Bank focuses on creating sustainable livelihoods, especially in rural and remote areas through interventions in agriculture productivity, watershed management, livelihood assets, and vocational training and skill development including for differently-abled people. During the year, the country witnessed a massive shift towards becoming less-cash society through extensive promotion of digital and non-cash transactions. Addressing the need of the hour, the Bank has stepped up its financial inclusion and financial digital literacy measures to help people make transition to digital and non-cash transactions. These measures in alignment with Government's JAM (Jan Dhan – Aadhar – Mobile) vision have immense potential to help people, especially those currently excluded from formal banking channels to access financial solutions, increase savings, improve livelihood earnings through access to micro-credit, gain access to Government schemes, and thus contribute to reduction of economic and social inequalities. The Bank has initiated projects across 24 villages to enable them completely move to digital and non-cash transactions through 'Digiprayas' program. Extensive financial literacy camps were conducted across the country. The Bank recognises that MSME sector is a vital component of economic growth and job creation which is also a priority focus area of the Government under programs such as 'Make in India', 'Skill India', 'Startup India' etc.. Through knowledge sharing programs, the Bank provides a platform for MSMEs to gain knowledge on topics related to the sector growth and future opportunities. The Bank also supports programs to contribute to entrepreneurial skill development by providing a platform for promising start-ups to be mentored by industry leaders. Environmental sustainability is another key focus area for the Bank. It undertakes various initiatives through promotion of renewable energy and energy efficiency to reduce carbon emissions and through ABF activities helps farmers adopt sustainable agriculture practices which contribute to environmental sustainability.

The prescribed CSR expenditure for the Bank for fiscal 2017 in terms of the Section 135 of the Companies Act, 2013 and Rules framed thereunder was ₹196.44 crores, against which the Bank has spent ₹135.39 crores towards various CSR initiatives. The details of initiatives taken by the Bank on CSR during the year as per annexure attached to the Companies (Corporate Social Responsibility Policy) Rules, 2014 are given as an annexure to the Directors' Report.

Set up as a Public Charitable Trust in 2006, Axis Bank Foundation (ABF) is the Corporate Social Responsibility (CSR) arm of the Bank. It complements the activities being carried out by the Bank under CSR with sharper focus on areas responsible for creating sustainable livelihood. Partnering with close to 100 NGOs across the length and breadth of the country, ABF has impacted over 10.81 lakh beneficiaries till 31 March, 2017. ABF's programs are currently spread across 21 states and 221 districts of India. The Bank has made cumulative of ₹412 crores to ABF and its partner NGOs.

In the area of Livelihoods, ABF has partnered with NGOs that primarily work in the areas of Watershed Management and Agriculture Productivity, Livestock Enhancement, Vocational Training, and Livelihood for the Disabled. These initiatives help in enhancing the agricultural output through improved farm practices leading to increased income, watershed management activities ensure the availability of water by adopting irrigation facilities for multiple cropping, encouraging involvement into non-farm handicraft activities like embroidery work, bamboo work, etc. that further supplements the farm income and improves the overall income.

Financial Inclusion activities are conducted to help the beneficiaries gain access to banking facilities. 29,796 Self Help Groups (SHGs) have been formed with a membership of 368,454 women. The SHGs have recorded a savings of over ₹106.44 crores and a borrowing of ₹180.01 crores from several banks.

The Livelihood programs also seek to train unemployed youth both abled and disabled which lead to their employability. 116,563 youth have been trained of which 65% have been placed.

ABF has a mission to create one million sustainable livelihoods by December 2017. A 50% increase in income is expected to be achieved through these livelihood enhancement programs. Till March 2017, over 9.12 lakh beneficiaries (63% are women) have been impacted by this program.

The Foundation provides Axis Bank staff, opportunities to volunteer and participate in its various initiatives and also runs a payroll program to collect contributions from the employees.

During the year, the Bank was rewarded by the 'CII Sustainability Domain (Corporate Social Responsibility) Excellence Award' in recognition of its CSR efforts and impacts created. The Bank also was recognised as 'Socially Aware Corporate of the Year' at Business Standard's Corporate Social Responsibility Awards, 2016 for the impacts created by ABF's livelihood programs over the past decade.

Additional details of the Bank's community development efforts can be accessed through the Bank's 'CSR & Sustainability' web-section on [www.axisbank.com](http://www.axisbank.com) and ABF's website [www.axisbankfoundation.org](http://www.axisbankfoundation.org).

## Human Resources

Axis Bank believes that nurturing our people capability is the core of driving business excellence and achieving Vision 2020. The Bank has made concerted efforts to ensure that the employees' capabilities are developed so that employees can handle challenges of future. The Bank ended the year with a workforce strength of 56,617 employees. Some key focus areas of the Bank were:

**Reinforcing the culture and capability:** Banking is all about trust. As Bankers, we are responsible for establishing, and maintaining trust during and beyond our association with the customers. The Bank's constant endeavour is to ensure that all employees embody this trust at all times, and it continues to drive this behaviour through various interventions.

The Bank takes significant efforts on an ongoing basis to examine how it can more rigorously and consistently adhere to compliance and governance norms. Towards this end, the Bank introduced 'Banking on Compliance' – a training intervention to reinforce the status of compliance standards as an important element of how we do our business. 44,872 employees of the Bank were certified through this program over a 3 month period. The Bank's leaders across levels personally delivered this training, further driving the message that the compliance and governance agenda is critical. The Bank has constantly re-emphasised on its compliance standards so that employees can internalize the same, and show the ethical behaviours that are expected.

The Bank believes in broad-based capability development. The Bank introduced a learning platform, the 'Axis Competency Profiler', to manage employee careers. The platform will be leveraged for conducting Knowledge and Application Based profiling for employees working in five areas. With a view to promote self-paced, contextualised learning, Axis Bank launched a tie-up with Coursera, becoming the first organization in India to do so. With this partnership, high performing employees gained access to three specially curated and customized courses from Ivy League universities for their professional and personal growth.

The Bank launched the 'Million stories' initiative with a view to capturing the rich legacy that lays the foundation of our culture. These stories celebrate the Axis Bank culture and motivate the employees. Axis Champions, the bank's premier awards, is an initiative to drive alignment of culture across the organization and recognize champions for their role model behaviours. This year the platform became bigger with 12,500 nominations pouring in from across the country.

Efforts have been made to enhance employee experience through personalized human connect as well as technology enabled connect. The best-in-class technology was deployed to automate HR processes & the internal employee portal, My Connect, was revamped to provide employees with a seamless and digitally enhanced HR experience. The experience was extended to prospective employees with Axis Bank becoming one of the first few organizations in the country to introduce faceless Interviewing.

**Reinforcing Meritocracy:** The Bank's integrated Performance Management & Capability Development system - ACElerate – helps in fostering high performance as well as building capability. Capability development interventions are provided to high performing employees to hone their skills further and help them perform at the next level. More than 28,000 employees underwent a 2-day behavioural training program customized to their grade and their role challenges. Enhancement Program was offered to poor performers as a lever to opt for stretch targets and have a chance at upgrading their rating retrospectively. The Bank's promotion process allows for the best performers to shine through, regardless of their age, gender, past performance & background. A young and engaged workforce with an average age of 30 years and the Bank's policy on being an equal opportunity employer continue to significantly contribute towards the Axis Bank brand.

Leadership development across levels has been the Bank's continued focus. The Bank follows an institutionalized approach of providing differentiated learning opportunities to the Top Talent. The Bank has partnerships with corporate education arms of elite institutes to custom design offerings for senior executives. This year, the content of the programs was re-designed to reinforce the new leadership imperatives that were recently articulated. Additionally, developmental interventions in the form of executive coaching, mentoring and feedback tools were introduced and extended to a wider audience to facilitate their leadership journey.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONT.)

**Partnering with external stakeholders:** Axis Bank strives to serve its customers and the communities it operates in by including several pioneering interventions within the Bank and the broader community. Axis Bank Foundation has partnered with various organizations across the country for the overall development of the society. Leaders of the Bank engage with communities at the grass root level through the Social Impact Program.

The Bank spearheaded one of the largest crowdsourcing initiatives - 'Future of Jobs in India', a competition for all individuals in the age group of 18 – 30 years. 21,800 youngsters participated in across 453 cities to come up with innovative ideas that may create jobs of tomorrow. The winning ideas offered innovative solutions across the areas of waste management to transport sector.

Through the fulfillment of its HR agenda, the Bank continues to strive towards its pledge of serving it's customers, shareholders, employees & communities.

### Subsidiary Performance

During fiscal 2017, the Bank's subsidiaries reported healthy growth in revenue and earnings of 33% and 26% respectively. Axis Capital, the Bank's institutional equities and investment banking franchise contributed 25% to the total earnings of the subsidiaries. Axis AMC, Axis Finance and Axis Direct continued to contribute towards the Bank's Retail Franchise building strategy and strengthen the bond with its customers. Axis Finance Limited's net profit increased by 49% and contributed 36% to total subsidiaries' earnings. The other major contributors to the total earnings of the subsidiaries were Axis Securities, Axis Asset Management Company and Axis Bank UK, with share of 11%, 13% and 11% respectively.

Axis Finance reported 38% YoY growth in total loans with 58% growth in retail loans. Axis AMC reported 53% YoY growth in average AUM with 26% growth in total number of folios. Axis Long Term Equity Fund continues to be the largest ELSS fund in the industry with AUM of ₹12,396 crores and also among the top 10 equity funds in the industry. Axis Capital, the Institutional Equities and Investment Banking franchise successfully co-managed and participated in most of the IPOs undertaken during fiscal 2017.

### Safe Harbor

Except for the historical information contained herein, statements in this Annual Report which contain words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

# AUDITORS' CERTIFICATE

To

**The Members of Axis Bank Limited**

We have examined the compliance of conditions of corporate governance by Axis Bank Limited (the 'Bank'), for the year ended on 31<sup>st</sup> March 2017, as stipulated in Chapter IV of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to the Listing Agreement of the said Bank with stock exchanges.

The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Bank for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Bank.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Bank has complied with the conditions of Corporate Governance as stipulated in Chapter IV Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to Listing Agreement of the said Bank with stock exchanges.

We further state that such compliance is neither an assurance as to the future viability of the Bank nor the efficiency or effectiveness with which the management has conducted the affairs of the Bank.

For **S.R. BATLIBOI & CO. LLP**

Chartered Accountants

ICAI Firm registration number: 301003E/E300005

per **Viren H. Mehta**

Partner

Membership No.048749

Place: Mumbai

Date: 26<sup>th</sup> April 2017

# CORPORATE GOVERNANCE

(Part of the Directors' Report for the year ended 31<sup>st</sup> March 2017)

## 1. Philosophy on Code of Governance

Your Bank's policy on Corporate Governance has been:

- I. To enhance the long-term interest of its shareholders, provide good management, adopt prudent risk management techniques and comply with the required standards of capital adequacy, thereby safeguarding the interest of its other stakeholders such as depositors, creditors, customers, suppliers and employees.
- II. To institutionalize accountability, transparency and equality of treatment for all its stakeholders, as central tenets of good corporate governance and to articulate this approach in its day-to-day functioning and in dealing with all its stakeholders.

## 2. Board of Directors

- I. The composition of the Board of Directors of the Bank is governed by the relevant provisions of the Companies Act, 2013, the relevant Rules made thereunder, the Banking Regulation Act, 1949, Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the Listing Regulations) and the Articles of Association of the Bank.
- II. The Board of Directors of the Bank has an optimum combination of Independent, Non-Executive and Executive Directors. The Board presently comprises of 15 Directors representing diverse combination of professionalism, knowledge, expertise and experience as required in the banking business. The Board has 9 Independent Directors constituting more than one-third of its total membership strength and 3 Women Directors. None of the Directors or their relatives are related to each other.
- III. The Bank recognizes and embraces the importance of a diverse board in its success and is endowed with appropriate balance of skills, experience and diversity of perspectives thereby ensuring effective board governance. The Board has adopted the Policy on Board Diversity which sets out its approach to ensure Board diversity so as to enhance its effectiveness whilst discharging its fiduciary obligations towards the stakeholders of the Bank.
- IV. The Board also comprises of nominees of the Administrator of the Specified Undertaking of the Unit Trust of India (SUUTI) and the Life Insurance Corporation of India (LIC), promoters of the Bank. The following Members constitute the Board:

| Sr. No. | Name of the Director | Category   |
|---------|----------------------|--|
| 1.      | Dr. Sanjiv Misra     | Independent Director & Non-Executive (Part Time) Chairman  |
| 2.      | Smt. Shikha Sharma   | Managing Director & CEO  |
| 3.      | Shri V. R. Kaundinya | Independent Non-Executive  |
| 4.      | Shri Prasad R. Menon | Independent Non-Executive  |
| 5.      | Prof. Samir K. Barua | Independent Non-Executive  |
| 6.      | Shri Som Mittal      | Independent Non-Executive  |
| 7.      | Shri Rohit Bhagat    | Independent Non-Executive  |
| 8.      | Smt. Usha Sangwan    | Nominee Director – Life Insurance Corporation of India (LIC) [Equity Investor]                                 |
| 9.      | Shri S. Vishvanathan | Independent Non-Executive  |
| 10.     | Shri Rakesh Makhija  | Independent Non-Executive  |
| 11.     | Smt. Ketaki Bhagwati | Independent Non-Executive  |
| 12.     | Shri B. Babu Rao     | Nominee Director – Administrator of the Specified Undertaking of Unit Trust of India (SUUTI) [Equity Investor] |
| 13.     | Shri V. Srinivasan   | Deputy Managing Director   |
| 14.     | Shri Rajiv Anand     | Executive Director (Retail Banking)  |
| 15.     | Shri Rajesh Dahiya   | Executive Director (Corporate Centre)  |

The role of the Board is to provide effective guidance and oversight to the Management of the Bank so that it delivers enduring sustainable value, is fully compliant with extant laws and regulations, and functions in an ethical and efficient

manner. The duties and responsibilities of the Board are as stipulated under the relevant provisions of the Companies Act, 2013, the relevant Rules made thereunder, the Listing Regulations, Banking Regulation Act, 1949, Guidelines issued by the RBI, in this regard, from time to time and the Articles of Association of the Bank.

The responsibilities of the Board include overseeing the functioning of the Bank, monitoring legal, statutory compliance, internal controls and management of risks on the basis of information provided to it. The Board is also responsible for approving the strategic direction, plans and priorities of the Bank, monitoring corporate performance against strategic business plans, overseeing the Bank's operating results on a quarterly basis to evaluate whether the business is being properly managed, overseeing the Bank's Corporate Governance framework and supervising the succession planning process for its Directors and Senior Management.

Accordingly, the Board deliberates on matters such as business strategy, risk, financial results, succession planning, compliance, customer service, information technology and human resources as covered under the critical themes prescribed by the RBI and such other items as deemed appropriate. The Board spends considerable time perusing the information provided to them which facilitates informed decision making and effective participation at the meetings of the Board, leading to higher board effectiveness. The Board oversees the actions and results of the Management to ensure that the long term objectives of enhancing shareholders value are met. The Board has the discretion to engage external advisors as deemed appropriate.

In all, 7 meetings of the Board were held during the year 2016-17, i.e. on 25<sup>th</sup> April 2016, 12<sup>th</sup> May 2016, 21<sup>st</sup> July 2016, 31<sup>st</sup> August 2016, 24<sup>th</sup> October 2016, 20<sup>th</sup> December 2016 and 18<sup>th</sup> January 2017, which were spread over a period of 2 days except the meetings held on 12<sup>th</sup> May 2016 and 20<sup>th</sup> December 2016. The gap between two Board meetings did not exceed the prescribed limit of 120 days and the average maximum gap between two Board meetings held during the year was 70 days. The requisite quorum was present for all the meetings of the Board held during the year 2016-17.

The details of the Board meetings attended by the Directors during the year 2016-17, their attendance at the 22<sup>nd</sup> Annual General Meeting (AGM) of the Bank, the number of other Directorships and Memberships/ Chairmanships in Board Committees held by them, as on 31<sup>st</sup> March 2017, are given below:

(As on 31<sup>st</sup> March 2017)

| Name of the Director  | Board Meetings attended during the year | Sitting fees (in ₹) | Attendance at 22 <sup>nd</sup> AGM (22 <sup>nd</sup> July 2016) | Number of other directorships      |                                   | Number of memberships in board committees <sup>(2)</sup> |
|---|---|---------------------|---|------------------------------------|-----------------------------------|--|
|   |   |                     |   | of Indian public limited companies | of other companies <sup>(1)</sup> |  |
| <b>Independent Director &amp; Non-Executive (Part-Time) Chairman</b>  |   |                     |   |                                    |                                   |  |
| Dr. Sanjiv Misra, Non-Executive (Part-Time) Chairman (Appointed w.e.f. 18 <sup>th</sup> July 2016) <sup>§</sup> | 7/7                                     | 7,00,000            | Yes   | 2                                  | -                                 | 2(1)   |
| <b>Nominee Director – SUUTI</b>   |   |                     |   |                                    |                                   |  |
| Shri B. Babu Rao <sup>@</sup>   | 6/7                                     | 6,00,000            | Yes   | 4                                  | 1                                 | 1  |
| <b>Nominee Director – LIC</b>   |   |                     |   |                                    |                                   |  |
| Smt. Usha Sangwan <sup>@</sup>  | 4/7                                     | 4,00,000            | Yes   | 6                                  | 2                                 | 1  |
| <b>Independent Directors</b>  |   |                     |   |                                    |                                   |  |
| Shri V. R. Kaundinya  | 7/7                                     | 7,00,000            | Yes   | 2                                  | 4                                 | 2  |
| Shri Prasad R. Menon  | 7/7                                     | 7,00,000            | Yes   | 1                                  | 1                                 | 2 (1)  |
| Prof. Samir K. Barua  | 7/7                                     | 7,00,000            | Yes   | 5                                  | 1                                 | 5 (2)  |
| Shri Som Mittal   | 7/7                                     | 7,00,000            | Yes   | 3                                  | 1                                 | 3 (2)  |
| Shri Rohit Bhagat <sup>@</sup>  | 6/7                                     | 6,00,000            | No  | -                                  | 2                                 | -  |
| Shri S. Vishvanathan  | 7/7                                     | 7,00,000            | Yes   | 1                                  | -                                 | 1(1)   |
| Shri Rakesh Makhija   | 7/7                                     | 7,00,000            | Yes   | 5                                  | -                                 | 4 (2)  |
| Smt. Ketaki Bhagwati  | 7/7                                     | 7,00,000            | Yes   | -                                  | -                                 | -  |

## CORPORATE GOVERNANCE (CONT.)

| Name of the Director  | Board Meetings attended during the year | Sitting fees (in ₹) | Attendance at 22 <sup>nd</sup> AGM (22 <sup>nd</sup> July 2016) | Number of other directorships      |                                   | Number of memberships in board committees <sup>(2)</sup> |
|---|---|---------------------|---|------------------------------------|-----------------------------------|--|
|   |   |                     |   | of Indian public limited companies | of other companies <sup>(1)</sup> |  |
| <b>Managing Director / Whole Time Directors</b>   |   |                     |   |                                    |                                   |  |
| Smt. Shikha Sharma<br>Managing Director & CEO   | 7/7                                     | ---                 | Yes   | 2                                  | -                                 | -  |
| Shri V. Srinivasan<br>Deputy Managing Director (DMD)  | 7/7                                     | ---                 | Yes   | 5                                  | 2                                 | -  |
| Shri Rajiv Anand<br>Executive Director - Retail Banking<br>(Appointed w.e.f. 4 <sup>th</sup> August 2016) <sup>#</sup>    | 6/6                                     | ---                 | Yes   | 2                                  | -                                 | -  |
| Shri Rajesh Dahiya<br>Executive Director -Corporate Centre<br>(Appointed w.e.f. 4 <sup>th</sup> August 2016) <sup>#</sup> | 6/6                                     | ---                 | Yes   | 1                                  | -                                 | -  |

The meetings held on 12<sup>th</sup> May 2016 and 20<sup>th</sup> December 2016 were conducted through video conference.

@ Leave of absence was granted to the concerned Directors who had expressed their inability to attend the respective meetings.

<sup>§</sup> Dr. Sanjiv Misra, was appointed as an Independent Director of the Bank w.e.f. 12<sup>th</sup> May 2016 and thereafter as the Non Executive (Part-Time) Chairman of the Bank w.e.f. 18<sup>th</sup> July 2016, in terms of the approval granted by the RBI.

<sup>#</sup> Shri Rajiv Anand and Shri Rajesh Dahiya were appointed as Directors of the Bank w.e.f. 12<sup>th</sup> May 2016 and thereafter as the Whole Time Directors designated as the Executive Director (Retail Banking) and Executive Director (Corporate Centre) of the Bank, respectively, w.e.f. 4<sup>th</sup> August 2016, in terms of the approval granted by the RBI.

<sup>&</sup> The sitting fees paid to Smt. Usha Sangwan (Nominee Director – LIC) and Shri B. Babu Rao (Nominee Director – SUUTI) for attending the meetings of the Board/Committees have been credited to the account of LIC and SUUTI respectively.

<sup>(1)</sup> Includes foreign companies, private limited companies and Section 8 companies.

<sup>(2)</sup> Includes only Memberships of the Audit Committee and Stakeholders Relationship Committee in public limited companies. Figures in brackets represent number of Chairmanships of the said Committees.

**Notes:**

- Section 165 of the Companies Act, 2013:
  - 1) None of the Directors of the Bank holds office of directorships in more than 20 companies. This includes alternate directorships, private limited companies and Section 8 companies.
  - 2) None of the Directors of the Bank holds office of directorships in more than 10 public limited companies. This includes directorship in private companies that are either holding or subsidiary company of a public company.
- Regulation 25 of the Listing Regulations:
  - 1) None of the Directors serve as an Independent Director in more than 7 listed companies.
  - 2) None of the Whole-Time Directors of the Bank serve as an Independent Director in any listed company.
- Regulation 26 of the Listing Regulations:

None of the Directors of the Bank is a Member in more than 10 Committees or is a Chairperson in more than 5 Committees of Public Limited Companies. In terms of this regulation, only Chairmanship / Membership in Audit Committee and Stakeholders Relationship Committee have been considered.

All Directors of the Bank have given a declaration stating that they are in compliance with the applicable Acts, Rules and Regulations, relating to annual disclosures.

## Board Meetings

### Schedule of Board meetings

The schedule in respect of the meetings of the Board / Committees thereof to be held during the next financial year and for the ensuing Annual General Meeting are circulated well in advance to the Members of the Board.

### Critical themes for review by the Board

The RBI vide its Circular no. DBR No. BC.93/29.67.001/2014-15 dated 14<sup>th</sup> May 2015 prescribed 'Seven Critical Themes' to be reviewed by the Board namely business strategy, financial reports and their integrity, risk, compliance, customer protection, financial inclusion and human resources. The agenda items for Board meetings include matters forming part of the said critical themes, as stipulated by the RBI.

### Board agenda

The Board agenda is prepared by the Company Secretary of the Bank in consultation with the Chairman of the Board of Directors of the Bank.

The Board agenda and notes thereof are sent to the Directors well in advance to enable them to read and comprehend the matters to be dealt with and seek further information / clarification.

The Board agenda and notes are uploaded on the Bank's e-meeting portal wherein the Directors can review the same in a secure environment and at their convenience. The information relating to schedule of meetings, organization structure, events and conferences, announcements of material events and various articles about the Bank are also uploaded on the said e-meeting portal, for the information of the Directors.

The Minutes of the Board meetings are circulated to the Chairman for his review and approval and thereafter circulated to the other Members of the Board for their comments in accordance with the Secretarial Standards on meetings of Board of Directors (SS-1) issued, as prescribed by the Institute of Company Secretaries of India, New Delhi.

In case of business exigencies or urgency of matters, resolutions are passed by the Board through circulation. Video conferencing facilities are also used to facilitate participation by Directors who may be travelling or based temporarily at other locations at the time of the meeting.

## Committees of the Board

The business of the Board is also conducted through the Committees constituted by the Board to deal with specific matters as per delegated powers for different functional areas of the Bank and as mandated under the relevant provisions of the Companies Act, 2013, the relevant Rules made thereunder, the Listing Regulations, Banking Regulation Act, 1949, Guidelines issued by the RBI, from time to time and the Articles of Association of the Bank.

The Board has constituted 12 Committees, viz., Committee of Directors, Audit Committee, Risk Management Committee, Stakeholders Relationship Committee, Nomination and Remuneration Committee, Corporate Social Responsibility Committee, Special Committee of the Board of Directors for Monitoring of Large Value Frauds, Customer Service Committee, IT Strategy Committee, Review Committee, Acquisition, Divestment and Merger Committee and Committee of Whole-time Directors. The terms of reference of the said Committees of the Board were reviewed and approved by the Board at its meeting held on 19<sup>th</sup> January 2017. The revised terms of reference of the said Committees, its composition and attendance of the members at the meetings of the said Committees, are detailed as under.

The Agenda of the meetings of the Committees is finalised in consultation with the Chairman of the concerned Committees. The Committees ensures that any feedback or observations made by them during the course of the meetings forms part of the Action Taken Report for their review at the subsequent meetings. The Chairman of the Committees, briefs the Board on the key decisions taken by the Committee at its meetings.

## CORPORATE GOVERNANCE (CONT.)

### (1) Committee of Directors

The Committee of Directors of the Board (Committee of Directors) comprises of 5 members out of which 3 are Independent Directors. The Members are Shri S. Vishvanathan, Independent Director (Chairman), Smt. Shikha Sharma, Managing Director & CEO, Shri Prasad R. Menon, Independent Director, Shri V. Srinivasan, Deputy Managing Director and Smt. Ketaki Bhagwati, Independent Director of the Bank.

The terms of reference of the Committee of Directors, are as under:

- i) To review loans sanctioned by Senior Management Committee (SMC), provide approvals for loans above certain stipulated limits, to discuss strategic issues in relation to credit policy and deliberate on the quality of the credit portfolio of the Bank.
- ii) To monitor the exposures (both credit and investments) of the Bank and to consider and approve one time compromise settlement proposals, in respect of loan accounts which have been written off.
- iii) To sanction revenue expenditures relating to the Bank's business/operations covering all its departments and business segments, above certain stipulated limits.
- iv) To approve expansion of the location of the Bank's Network of offices, Branches, Extension counters, Automated Teller Machines, Automated Fare Collection Equipment and Currency chests locally as well as internationally and review the Annual Branch Expansion Plan and Annual Report of the Branches.
- v) To review investment strategy, periodically review investments made and approve investment related proposals above certain limits.
- vi) To review and approve proposals relating to the Bank's business/operations covering all its departments and business segments.
- vii) To ensure compliance with the statutory/regulatory framework, etc. locally as well as internationally.
- viii) To discuss issues relating to day to day affairs/problems and to establish systems for facilitating efficient operations of the Bank.
- ix) To assess the adequacy of Policies mandated by RBI/other regulators (domestic/overseas) relating to the business/operations of the Bank on an ongoing basis.
- x) To review loans granted to directors (including the Chairman/Managing Director) of other banks which have been sanctioned by the Management Committee.
- xi) To sanction credit facility extended to any firm/company in which any director of other banks is interested as a partner/ director or guarantor.
- xii) Any other matter as may be authorised by the Board of Directors or required to be done pursuant to any applicable laws, rules, regulations or as decided by the Management of the Bank.
- xiii) Any other matter as may be required to be done pursuant to the Board approved policy of the Bank.

In all, 10 meetings of the Committee of Directors were held during the year 2016-17 viz. on 24<sup>th</sup> May 2016, 24<sup>th</sup> June 2016, 27<sup>th</sup> July 2016, 12<sup>th</sup> September 2016, 3<sup>rd</sup> October 2016, 9<sup>th</sup> November 2016, 6<sup>th</sup> December 2016, 20<sup>th</sup> January 2017, 21<sup>st</sup> February 2017 and 23<sup>rd</sup> March 2017.

The details of the meetings of the Committee of Directors attended by the Members during the year 2016-17, are given below:

| (in ₹)                          |            |              |
|---------------------------------|------------|--------------|
| Name of the Members             | Attendance | Sitting fees |
| Shri S. Vishvanathan            | 10/10      | 5,00,000     |
| Smt. Shikha Sharma <sup>@</sup> | 8/10       | ---          |
| Shri Prasad R. Menon            | 10/10      | 5,00,000     |
| Shri V. Srinivasan <sup>@</sup> | 9/10       | ---          |
| Smt. Ketaki Bhagwati            | 10/10      | 5,00,000     |

The meetings held on 24<sup>th</sup> May 2016, 9<sup>th</sup> November 2016, 6<sup>th</sup> December 2016, 20<sup>th</sup> January 2017 and 21<sup>st</sup> February 2017 were conducted through video conference.

<sup>@</sup> Leave of absence was granted to the concerned Members who had expressed their inability to attend the respective meetings.

## (2) Audit Committee

The Audit Committee of the Board of Directors of the Bank (Audit Committee) comprises of 4 members all of them being Independent Directors. The Members are Prof. Samir K. Barua (Chairman), Shri V. R. Kaundinya, Shri S. Vishvanathan and Shri Rakesh Makhija. The Members of the Audit Committee are financially literate and have requisite accounting and financial management expertise.

The terms of reference of the Audit Committee, are as under:

- i) To provide direction and to oversee the operation of the audit function.
- ii) To review the internal audit system with special emphasis on its quality and effectiveness.
- iii) To review all matters as specified by RBI in the circular on Calendar of Reviews as per RBI Circular dated 10<sup>th</sup> November 2010 and notifications, if any, issued from time to time in this regard.
- iv) To review findings of internal and concurrent audit reports.
- v) To discuss the matters related to frauds.
- vi) To discuss and follow up for the audit observations relating to Long Form Audit Report.
- vii) To review the status of compliance with respect to Risk Assessment Report, Risk Mitigation Plan, Scrutiny Reports issued by RBI and any other domestic/overseas regulators and forensic audit reports by external agencies, if any.
- viii) To review the concurrent audit system of the Bank (including the appointment of concurrent auditors) and appointment of statutory auditors.
- ix) To oversee the Bank's financial reporting process and the disclosure of its financial information to ensure that the financial statements is correct, sufficient and credible.
- x) To recommend to the Board, the appointment, re-appointment, remuneration and terms of appointment of the statutory auditors of the Bank.
- xi) To approve payments to statutory auditors for any other services rendered by them.
- xii) To review, with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval with particular reference to:
  - Matters required to be included in the Director's Responsibility Statement in the Board's report in terms of clause (5) of section 134 of the Companies Act, 2013.

## CORPORATE GOVERNANCE (CONT.)

- Changes, if any, in accounting policies & practices and reasons for the same.
  - Major accounting entries involving estimates based on the exercise of judgment by the management.
  - Significant adjustments made in the financial statements arising out of audit findings.
  - Compliance with listing and other legal requirements relating to financial statements.
  - Disclosure of any related party transactions.
  - Modified opinion in the draft audit report.
- xiii) To review with the management, the quarterly financial statements before submission to the Board for approval.
- xiv) To review with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board for taking steps in the matter.
- xv) To review with the management, performance and independence of statutory and internal auditors, adequacy of the internal control systems and effectiveness of audit process.
- xvi) To obtain and review reports of the Compliance Officer appointed in the Bank, at stipulated periodicity, in terms of RBI instructions and circulated to all the functional heads.
- xvii) To review the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing, seniority of the official heading the department, reporting structure, coverage and frequency of internal audit.
- xviii) To discuss with Chief Audit Executive/Internal Auditors any significant audit findings and follow up thereon.
- xix) To review the findings of any internal investigations by the internal / statutory auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
- xx) To discuss with Statutory Auditors, before the commencement of audit, the nature and scope of audit as also conduct post-audit discussion to ascertain any area of concern.
- xxi) To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- xxii) To review functioning of the Whistle Blower and Vigilance Mechanism.
- xxiii) To approve the appointment of the CFO. The Audit Committee, while approving the said appointment, shall assess the qualifications, experience & background, etc. of the candidate.
- xxiv) To review and approve the appointment, removal and terms of remuneration of the Chief Audit Executive and/ or any change in the incumbency of the Chief Audit Executive of the Bank, along with the reasons for such change.
- xxv) To approve any subsequent modification of transactions of the Bank that shall involve related parties.
- xxvi) Scrutiny of inter-corporate loans and investments which are not in the ordinary course of business of the Bank.
- xxvii) Evaluation of internal financial controls and risk management system.
- xxviii) Valuation of undertakings or assets of the company, wherever it is necessary.

- xxix) Review and approve the change in the incumbency of the Chief Compliance Officer of the Bank.
- xxx) Review Segmental Reporting.
- xxxi) Review of cases of wilful defaults.
- xxxii) Review of the consolidated status of adherence to the arm's length principle by the subsidiaries/step down subsidiaries as per the Group Arm's Length Policy.
- xxxiii) Review of the summary of changes in Compliance Officers of the subsidiaries.

The Chief Audit Executive and the Group Executive & Chief Financial Officer of the Bank attends the meetings of the Audit Committee. The Chief Audit Executive of the Bank directly reports to the Audit Committee of the Board. Prof. Samir K. Barua, Chairman of the Audit Committee attended the Twenty Second Annual General Meeting of the Shareholders of the Bank. The Company Secretary of the Bank acts as a secretary to the Audit Committee.

The Audit Committee discusses with the Statutory Auditors, the key highlights of the quarterly and annual financial results of the Bank, before recommending the same to the Board of Directors of the Bank for their approval. The representatives of the Statutory Auditors have attended all the meetings of the Audit Committee held during the year for review of the quarterly/annual financial results of the Bank. The Audit Committee also discusses with the Statutory Auditors on matters connected with the said financial results, without the presence of any executives of the Bank.

In all, 15 meetings of the Audit Committee were held during the year 2016-17 viz. on 7<sup>th</sup> April 2016, 26<sup>th</sup> April 2016, 25<sup>th</sup> May 2016, 23<sup>rd</sup> June 2016, 21<sup>st</sup> July 2016, 25<sup>th</sup> August 2016, 20<sup>th</sup> September 2016, 24<sup>th</sup> October 2016, 23<sup>rd</sup> November 2016, 5<sup>th</sup> December 2016, 22<sup>nd</sup> December 2016, 19<sup>th</sup> January 2017, 16<sup>th</sup> February 2017, 21<sup>st</sup> February 2017 and 22<sup>nd</sup> March 2017. The details of the meetings of the Audit Committee attended by the Members during the year 2016-17, are given below:

| Name of the Members               | Attendance | Sitting fees<br>(in ₹) |
|-----------------------------------|------------|------------------------|
| Prof. Samir K. Barua              | 15/15      | 7,50,000               |
| Shri V. R. Kaundinya <sup>@</sup> | 11/15      | 5,50,000               |
| Shri S. Vishvanathan <sup>@</sup> | 14/15      | 7,00,000               |
| Shri Rakesh Makhija               | 15/15      | 7,50,000               |

The meeting held on 16<sup>th</sup> February 2017 was conducted through video conference.

<sup>@</sup> Leave of absence was granted to the concerned Members who had expressed their inability to attend the respective meetings.

### (3) Risk Management Committee

The Risk Management Committee of the Board of Directors of the Bank (Risk Management Committee) comprises of 5 members out of which 4 are Independent Directors. The Members are Prof. Samir K. Barua, Independent Director (Chairman), Dr. Sanjiv Misra, Independent Director, Smt. Shikha Sharma, Managing Director & CEO, Shri Rohit Bhagat and Smt. Ketaki Bhagwati, Independent Directors of the Bank.

The terms of reference of the Risk Management Committee, are as under:

- i) To review the status of risk management in the Bank in pursuance of the objectives of the risk strategy of the Bank and in terms of the notifications/guidelines issued by the RBI or any other regulators and as assigned by the Board, from time to time.

## CORPORATE GOVERNANCE (CONT.)

- ii) To oversee and advise to the Board, on:
  - a) defining risk appetite, tolerance thereof and review the same, as appropriate;
  - b) the systems of risk management framework, internal control and compliance to identify, measure, aggregate, control and report key risks;
  - c) the alignment of business strategy with the Board's risk appetite;
  - d) the maintenance and development of a supportive culture, in relation to the management of risk, appropriately embedded through procedures, training and leadership actions so that all employees are alert to the wider impact on the whole organisation of their actions and decisions.
- iii) To advise the Board on all risk matters.
- iv) To review the effectiveness of the Bank's internal control and risk management framework, in relation to its core strategic objectives and to seek such assurance as may be appropriate.
- v) To review the asset liability management (ALM) of the Bank on a regular basis.
- vi) To consider any major regulatory issues that may have a bearing on the risk profile and risk appetite of the Bank.
- vii) To provide to the Board such additional assurance as it may require regarding the quality of risk information submitted to it.
- viii) To approve the strategy and policies of the Bank, to ensure well integrated enterprise risk management in the Bank.
- ix) To review risk return profile of the Bank, capital adequacy based on the risk profile of the Bank's balance sheet, Basel-II implementation, assessment of Pillar II risk under Internal Capital Adequacy Assessment Process (ICAAP), business continuity plan and disaster recovery plan, key risk indicators and significant risk exposures.
- x) To exercise oversight over the risk management function of the Bank.
- xi) To review regular risk management reports from management which enable the Committee to assess the risks involved in the Bank's business and how they are controlled and monitored and to give clear focus to current and forward-looking aspects of risk exposure.
- xii) To ensure that processes and infrastructure (including staffing, people, systems, operations, limits and controls) satisfy Bank's policy on risks.
- xiii) To review and approve market risk limits, including triggers or stop-losses for traded and accrual portfolios.
- xiv) To ensure certification of financial models – through appointment of qualified and competent staff and the effectiveness of all systems used to calculate market risk.
- xv) To reinforce the culture and awareness of risk management throughout the organisation.
- xvi) To provide guidance and inputs to the Board and the Management on the hiring and reporting structure of the Chief Risk Officer of the Bank.
- xvii) To carry out any additional specific functions that may be laid down by RBI or other regulators from time to time, including oversight over funding and liquidity management;
- xviii) Delegation of authority to the operating teams, operational risk capital methodology etc.
- xix) To review the Potential Risks to Credit Portfolio, accentuated level of credit risk and rating migration.

xx) To review Stress Testing Results.

xxi) To review Back-Testing Report.

The Chief Risk Officer (CRO) of the Bank reports directly to the Managing Director & CEO of the Bank. The CRO oversees the risk management function and is responsible for developing and setting the risk management framework, developing and maintaining systems and processes to identify, approve, measure, monitor, control and report risks, developing risk controls and mitigation processes, ensuring adherence to the Risk Appetite established by the Board. The CRO of the Bank is independent of the business lines and is actively involved in key decision making processes.

In all, 5 meetings of the Risk Management Committee were held during the year 2016-17 viz. on 25<sup>th</sup> April 2016, 15<sup>th</sup> June 2016, 21<sup>st</sup> July 2016, 24<sup>th</sup> October 2016 and 18<sup>th</sup> January 2017. The details of the meetings of the Risk Management Committee attended by the Members during the year 2016-17, are given below:

| <i>(in ₹)</i>                   |            |              |
|---------------------------------|------------|--------------|
| Name of the Members             | Attendance | Sitting fees |
| Prof. Samir K. Barua            | 5/5        | 2,50,000     |
| Dr. Sanjiv Misra <sup>@</sup>   | 4/5        | 2,00,000     |
| Smt. Shikha Sharma <sup>@</sup> | 4/5        | ---          |
| Shri Rohit Bhagat <sup>@</sup>  | 4/5        | 2,00,000     |
| Smt. Ketaki Bhagwati            | 5/5        | 2,50,000     |

The meeting held on 15<sup>th</sup> June 2016 was conducted through video conference.

<sup>@</sup> Leave of absence was granted to the concerned Members who had expressed their inability to attend the respective meetings.

#### **(4) Stakeholders Relationship Committee**

The Stakeholders Relationship Committee of the Board of Directors of the Bank (Stakeholders Relationship Committee) comprises of 3 members out of which 1 is an Independent Director. The Members are Shri V. R. Kaundinya, Independent Director (Chairman), Shri B. Babu Rao, Non-Executive Director and Shri Rajesh Dahiya, Executive Director (Corporate Centre) of the Bank.

The Board of Directors approved the induction of Shri Rajesh Dahiya, Executive Director (Corporate Centre), as a Member of the Committee in place of outgoing Member Shri V. Srinivasan, Deputy Managing Director of the Bank, w.e.f. 12<sup>th</sup> October 2016.

Shri V. R. Kaundinya, Chairman of the Stakeholders Relationship Committee attended the Twenty Second Annual General Meeting of the Shareholders of the Bank. The Company Secretary of the Bank is the Compliance Officer, in terms of Regulation 6 of the Listing Regulations.

The terms of reference of the Stakeholders Relationship Committee, are as under:

- i) To review the status of redressal of correspondences/ complaints, received from the security holders of the Bank/ Statutory/ Regulatory Authorities, inter alia relating to non-receipt of dividend/ interest/ refund order/ redemption of debt securities, transfer/ transmission of shares, non-receipt of annual report and other related documents.
- ii) To review the adherence to the service standards adopted by the Bank in respect of various services being rendered by the Registrar & Share Transfer Agent to its shareholders.
- iii) To review the various measures/ initiatives taken by the Bank inter alia for reducing the quantum of unclaimed dividends, ensuring timely receipt of dividend warrant/ annual report/ statutory notice by the shareholders of the Bank and recommend measures to further enhance the service standards for the benefit of the security holders of the Bank.

## CORPORATE GOVERNANCE (CONT.)

- iv) To review the status of compliance by the Bank under applicable Corporate and Securities laws.
- v) To consider and review such other matters, as the Committee may deem fit, from time to time.

In all, 4 meetings of the Stakeholders Relationship Committee were held during the year 2016-17 viz. on 13<sup>th</sup> April 2016, 13<sup>th</sup> July 2016, 18<sup>th</sup> October 2016 and 18<sup>th</sup> January 2017. The details of the Stakeholders Relationship Committee meetings attended by the Members during the year 2016-17, are given below:

| Name of the Members  | Attendance | Sitting fees<br>(in ₹) |
|--|------------|------------------------|
| Shri V. R. Kaundinya   | 4/4        | 2,00,000               |
| Shri B. Babu Rao   | 4/4        | 2,00,000               |
| Shri V. Srinivasan <sup>@</sup> (ceased to be a Member w.e.f. 12 <sup>th</sup> October 2016) | 1/2        | ---                    |
| Shri Rajesh Dahiya (inducted as a Member w.e.f. 12 <sup>th</sup> October 2016)               | 2/2        | ---                    |

The meeting held on 18<sup>th</sup> October 2016 was conducted through video conference.

<sup>@</sup> Leave of absence was granted to the concerned Member who had expressed his inability to attend the respective meeting.

### (5) Nomination and Remuneration Committee

The Nomination and Remuneration Committee of the Board of Directors of the Bank (Nomination and Remuneration Committee) comprises of 4 members, all of them being Independent Directors. The Members are Shri Prasad R. Menon (Chairman), Shri V. R. Kaundinya, Shri Rohit Bhagat and Shri Rakesh Makhija.

The Board of Directors approved the induction of Shri Rakesh Makhija, Independent Director, as a Member in place of the outgoing member Prof. Samir K. Barua, Independent Director of the Bank, w.e.f. 12<sup>th</sup> October 2016.

Shri Prasad R. Menon, Chairman of the Nomination & Remuneration Committee attended the Twenty Second Annual General Meeting of the Shareholders of the Bank.

The terms of reference of the Nomination and Remuneration Committee, are as under:

For Nomination/Governance matters:

- i) Review the structure, size, composition, diversity of the Board and make necessary recommendations to the Board with regard to any changes as necessary and formulation of policy thereon.
- ii) Evaluate the skills that exist, and those that are absent but needed at the Board level, based on the diversity policy of the Board and search for appropriate candidates who have the profile to provide such skill sets.
- iii) To evaluate the succession planning process adopted by the Bank and suggest suitable course of action, if any, relating to vacancies that would be required to be filled at Board level on account of retirement/resignation/ expiry of term of Directors including Chairman.
- iv) Advise criteria for evaluation of Individual and Independent Directors, Board as a whole as well as Committees thereof and shall carry out evaluation of performance of Individual and Independent Directors, Board as a whole and Committees thereof.
- v) Undertake a process of due diligence to determine the suitability of any person for appointment/continuing to hold appointment as a director on the Board, based upon qualification, expertise, track record, integrity, 'fit and proper' criteria, positive attributes and independence (if applicable) and on the basis of the report of performance evaluation of directors including independent directors and formulate the criteria relating thereto.
- vi) To recommend the appointment/re-appointment of Managing Director & CEO and other Whole-Time Directors and also terms of their appointment including remuneration, for the approval of the Board.

- vii) To identify persons who may be appointed in Senior Management position of the Bank, in accordance with the criteria laid down and recommend their appointment/ removal for the approval of the Board.
- viii) Formulate and review the Policy on Board Diversity.

#### **For Remuneration/HR matters:**

- i) Review and recommend to the Board for approval, the overall remuneration framework and associated policy of the Bank (including remuneration policy for Directors, Key Managerial Personnel and other employees of the Bank.)
- ii) Review and recommend to the Board for approval of the level and structure of fixed pay, variable pay, perquisites, bonus pool and any other form of compensation as may be included from time to time to all the employees of the Bank including the Managing Director & CEO, the Whole-time Directors and Senior Management and also annual revision in remuneration to be made thereof.
- iii) Review and recommend to the Board for approval the total increase in manpower cost budget of the Bank as a whole, at an aggregate level, for the next year.
- iv) Recommend to the Board the compensation payable to the Chairman of the Bank.
- v) Review the Code of Conduct and HR strategy, policy and performance appraisal process within the Bank, as well as any fundamental changes in organization structure which could have wide ranging or high risk implications.
- vi) Review and recommend to the Board for its approval, the talent management and succession policy and process in the Bank, for ensuring business continuity, especially at the levels of Managing Director & CEO, Whole Time Directors and Senior Management and other key roles of the Bank and their progression to the Board.
- vii) Review and recommend to the Board for approval the creation of new positions one level below the Managing Director & CEO of the Bank.
- viii) Set the goals, objectives and performance benchmarks for the Bank and for Managing Director & CEO, the Whole Time Directors and Senior Management for the financial year and over the medium to long term.
- ix) Review the performance of the Managing Director & CEO, the Whole-Time Directors and Senior Management of the Bank, at the end of every financial year.
- x) Review organization health through feedback from employee surveys conducted on a regular basis.
- xi) Perform such other duties as may be required to be done under any law, statute, rules, regulations etc. enacted by Government of India, Reserve Bank of India or by any other regulatory or statutory body.
- xii) Review and recommend to the Board for approval, the early retirement option scheme for the Whole-Time Directors and other employees of the Bank.
- xiii) Consider and approve the Stock based compensation for all the employees of the Bank including the Managing Director & CEO, the Whole-time Directors, Senior Management and other eligible employees of the Bank, in terms of the relevant provisions of the SEBI (Share Based Employee Benefits) Regulations, 2014, as amended, from time to time.

In all, 7 meetings of the Nomination and Remuneration Committee were held during the year 2016-17 viz. on 13<sup>th</sup> April 2016, 25<sup>th</sup> April 2016, 12<sup>th</sup> May 2016, 24<sup>th</sup> October 2016, 18<sup>th</sup> January 2017, 27<sup>th</sup> February 2017 and 23<sup>rd</sup> March 2017. The details of the meetings of the Nomination and Remuneration Committee attended by the Members during the year 2016-17, are given below:

## CORPORATE GOVERNANCE (CONT.)

| Name of the Members   | Attendance | Sitting fees<br>(in ₹) |
|---|------------|------------------------|
| Shri Prasad R. Menon  | 7/7        | 3,50,000               |
| Shri V. R. Kaundinya <sup>@</sup>   | 6/7        | 3,00,000               |
| Prof. Samir K. Barua (ceased to be a Member w.e.f. 12 <sup>th</sup> October 2016) | 3/3        | 1,50,000               |
| Shri Rohit Bhagat   | 7/7        | 3,50,000               |
| Shri Rakesh Makhija (inducted as a Member w.e.f. 12 <sup>th</sup> October 2016)   | 4/4        | 2,00,000               |

The meetings held on 13<sup>th</sup> April 2016, 12<sup>th</sup> May 2016, 27<sup>th</sup> February 2017 and 23<sup>rd</sup> March 2017 were conducted through video conference.

<sup>@</sup> Leave of absence was granted to the concerned Member who had expressed his inability to attend the respective meeting.

### (6) Special Committee of the Board of Directors for Monitoring of Large Value Frauds

The Special Committee of the Board of Directors for Monitoring of Large Value Frauds of the Bank (Special Committee for Monitoring of Large Value Frauds) comprises of 5 members out of which 2 are Independent Directors. The Members are Prof. Samir K. Barua, Independent Director (Chairman), Smt. Shikha Sharma, Managing Director & CEO, Shri Rakesh Makhija, Independent Director, Shri B. Babu Rao, Non-Executive Director and Shri Rajesh Dahiya, Executive Director (Corporate Centre) of the Bank.

The Board approved the induction of Shri Rakesh Makhija, Independent Director of the Bank and Shri B. Babu Rao, Non-Executive Director of the Bank as Members of the Committee in place of the outgoing Members Shri V. Srinivasan, Deputy Managing Director of the Bank and Shri V. R. Kaundinya, Independent Director of the Bank, w.e.f. 12<sup>th</sup> October 2016. Further, the Board approved the induction of Shri Rajesh Dahiya, Executive Director (Corporate Centre) of the Bank, as a Member of the Committee in place of outgoing Member, Smt. Usha Sangwan, Non-Executive Director of the Bank, w.e.f. 24<sup>th</sup> October 2016.

Smt. Shikha Sharma, Managing Director & CEO of the Bank stepped down as a Chairperson of the Committee. The Members unanimously elected Prof. Samir K. Barua, Independent Director to act as a Chairman of the Committee, w.e.f. 24<sup>th</sup> October 2016.

The major functions of the Special Committee for Monitoring of Large Value Frauds are to monitor and review all the frauds of ₹10 million and above and the terms of reference of the Committee, are as under:

- i) Identify the systemic lacunae, if any that facilitated perpetration of the fraud and put in place measures to plug the same.
- ii) Identify the reasons for delay, in detection, if any, and reporting to top management of the Bank and RBI.
- iii) Monitor progress of CBI/Police investigation and recovery position.
- iv) Ensure that staff accountability is examined at all levels in all the cases of frauds and staff side action, if required, is completed quickly without loss of time.
- v) Review the efficacy of the remedial action taken to prevent recurrence of frauds, such as, strengthening of internal controls.
- vi) Put in place other measures as may be considered relevant to strengthen preventive measures against frauds.
- vii) To review the reporting of all identified accounts to Central Fraud Monitoring Cell (CFMC), RBI as per existing cut-offs and to review reporting of all accounts beyond ₹500 million classified as RFA or 'Frauds' on the CRILC data platform with the dates on which the accounts were classified as such as per the existing cut-offs.
- viii) To consider and approve the Policy prescribing the process to be adopted by the Financial Crime Management Department of the Bank to implement the directions of the Committee, subject to review by the Board.

- ix) To review cyber frauds and specifically monitor the progress of the mitigating steps taken by the Bank in such cases and the efficacy of the same in containing fraud numbers and values.
- x) To review functioning of the Fraud Review Council (FRC) with regard to fraud trends and preventive steps taken by the business groups within the Bank to prevent/curb the frauds.
- xi) To review the Fraud Risk Management process, Fraud Monitoring and Fraud Investigation Function of the Bank.

In all, 4 meetings of Special Committee for Monitoring of Large Value Frauds were held during the year 2016-17 viz. on 23<sup>rd</sup> June 2016, 20<sup>th</sup> September 2016, 22<sup>nd</sup> December 2016 and 22<sup>nd</sup> March 2017. The details of the meetings of the Special Committee for Monitoring of Large Value Frauds attended by the Members during the year 2016-17, are given below:

| Name of the Members   | Attendance | Sitting fees<br>(in ₹) |
|---|------------|------------------------|
| Prof. Samir Barua   | 4/4        | 2,00,000               |
| Smt. Shikha Sharma <sup>@</sup>   | 3/4        | ---                    |
| Shri V. R Kaundinya (ceased to be a Member w.e.f. 12 <sup>th</sup> October 2016)            | 2/2        | 1,00,000               |
| Shri V. Srinivasan (ceased to be a Member w.e.f. 12 <sup>th</sup> October 2016)             | 2/2        | ---                    |
| Shri Rakesh Makhija (inducted as a Member w.e.f. 12 <sup>th</sup> October 2016)             | 2/2        | 1,00,000               |
| Shri B. Babu Rao (inducted as a Member w.e.f. 12 <sup>th</sup> October 2016)                | 2/2        | 1,00,000               |
| Smt. Usha Sangwan <sup>@</sup> (ceased to be a Member w.e.f. 24 <sup>th</sup> October 2016) | 0/2        | ---                    |
| Shri Rajesh Dahiya (inducted as a Member w.e.f. 24 <sup>th</sup> October 2016)              | 2/2        | ---                    |

<sup>@</sup> Leave of absence was granted to the concerned Members who had expressed their inability to attend the respective meetings.

## (7) Customer Service Committee

The Customer Service Committee of the Board of Directors of the Bank (Customer Service Committee) comprises of 3 Members out of which 1 is an Independent Director. The Members are Shri Som Mittal, Independent Director (Chairman), Shri B. Babu Rao, Non-Executive Director and Shri Rajiv Anand, Executive Director (Retail Banking) of the Bank.

The Board of Directors approved the induction of Shri Rajiv Anand, Executive Director (Retail Banking) of the Bank, as a Member of the Committee in place of the outgoing Member Smt. Shikha Sharma, Managing Director & CEO of the Bank and Prof. Samir Barua, Independent Director of the Bank ceased to be a Member of the Committee, w.e.f. 12<sup>th</sup> October 2016.

The terms of reference of the Customer Service Committee, are as under:

- i) Overseeing the functioning of the Bank's Standing Committee on Customer Service.
- ii) To review the level of customer service in the Bank including customer complaints and the nature of their resolutions.
- iii) Provide guidance in improving the customer service level/customer care aspects in the Bank.
- iv) Review awards given by the Banking Ombudsman in respect of a complaint filed by any customer with the Ombudsman and also to review awards remaining unimplemented for more than three months with the reason(s) thereof.
- v) To ensure that the Bank provides and continues to provide, best-in-class service across all its category of customers which will help it in protecting and growing its brand equity.

## CORPORATE GOVERNANCE (CONT.)

- vi) The Committee could address the formulation of a Comprehensive Deposit Policy, incorporating the issues such as the treatment of death of a depositor for operation of his account, the product approval process with a view to its suitability and appropriateness, the annual survey of depositor satisfaction and the triennial audit of such services.
- vii) The Committee could also examine any other issues having a bearing on the quality of customer service being rendered by the Bank including the root cause analysis of the Complaints being made.
- viii) To ensure implementation of the directives issued by the RBI, from time to time, with respect to rendering services to customers of the Bank.
- ix) To review the customer complaints received against subsidiaries of the Bank.
- x) To review the status of providing ramp facility at the branches of the Bank, for the benefit of the disabled customers of the Bank to access the branch and conduct banking transactions without any difficulties and to review the status of implementation of recommendations made by the Committee for providing other services for the benefit of physically disabled customers of the Bank.
- xi) To review the progress made by the Bank relating to converting all existing ATMs as talking ATMs with Braille keypads for the benefit of blind customers.
- xii) To review the details of claims received pertaining to deceased depositors/locker-hirers/depositors of safe custody article accounts and those pending beyond the stipulated period and reasons thereof.

In all, 5 meetings of the Customer Service Committee were held during the year 2016-17 viz. on 25<sup>th</sup> April 2016, 30<sup>th</sup> June 2016, 21<sup>st</sup> July 2016, 24<sup>th</sup> October 2016 and 18<sup>th</sup> January 2017. The details of the meetings of the Customer Service Committee attended by the Members during the year 2016-17, are given below:

| Name of the Members  | Attendance | Sitting fees<br>(in ₹) |
|--|------------|------------------------|
| Shri Som Mittal  | 5/5        | 2,50,000               |
| Smt. Shikha Sharma <sup>@</sup> (ceased to be a Member w.e.f. 12 <sup>th</sup> October 2016) | 1/3        | ---                    |
| Prof. Samir K. Barua (ceased to be a Member w.e.f. 12 <sup>th</sup> October 2016)            | 3/3        | 1,50,000               |
| Shri B. Babu Rao <sup>@</sup>  | 4/5        | 2,00,000               |
| Shri Rajiv Anand (inducted as Member w.e.f. 12 <sup>th</sup> October 2016)                   | 2/2        | ---                    |

The meeting held on 30<sup>th</sup> June 2016 was conducted through video conference.

<sup>@</sup> Leave of absence was granted to the concerned Members who had expressed their inability to attend the respective meetings.

### (8) IT Strategy Committee

The IT Strategy Committee of the Board of Directors of the Bank (IT Strategy Committee) comprises of 5 Members out of which 2 are Independent Directors. The Members are Shri Som Mittal, Independent Director (Chairman), Shri Prasad R. Menon, Independent Director, Smt. Shikha Sharma, Managing Director & CEO, Shri V. Srinivasan, Deputy Managing Director and Shri Rajiv Anand, Executive Director (Retail Banking) of the Bank.

The Board of Directors approved the induction of Shri Rajiv Anand, Executive Director (Retail Banking) of the Bank, as a Member, w.e.f. 12<sup>th</sup> October 2016.

The terms of reference of the IT Strategy Committee, are as under:

- i) Approving IT strategy and policies.
- ii) Ensuring that management has an effective IT strategic planning process in place.

- iii) Ensuring and ratifying that the business strategy is aligned with the IT strategy.
- iv) Ensuring that the IT organizational structure serves business requirements and direction.
- v) Oversight over implementation of processes and practices that ensures IT delivers value to businesses.
- vi) Monitoring the method that management uses to determine the IT resources needed to achieve strategic goals and provide high-level direction for sourcing and use of IT resources.
- vii) Ensuring proper balance of IT investments for sustaining Bank's growth.
- viii) Assess exposure to IT risks and its controls and evaluating effectiveness of management's monitoring of IT risks.
- ix) Assessing management's performance in implementing IT strategies.
- x) Assessing if IT architecture has been designed to derive maximum business value.
- xi) Reviewing IT performance measurement and contribution to businesses.
- xii) To approve capital and revenue expenditure in respect of IT procurements.
- xiii) Ensuring IT investments represent a balance of risks and benefits and that budgets are acceptable.
- xiv) Assessing Senior Management's performance in implementing IT strategies.
- xv) Overseeing the aggregate funding of IT at a bank-level, and ascertaining if the management has resources to ensure the proper management of IT risks.
- xvi) Ensuring that the IT organizational structure complements the business model and its direction.
- xvii) Review the activities of the IT Steering Committee.
- xviii) Reviewing strategy for addressing cyber security risks and review of related issues.
- xix) Review of the IT related frauds, if any.

In all, 5 meetings of IT Strategy Committee were held during the year 2016-17 viz. on 30<sup>th</sup> June 2016, 12<sup>th</sup> September 2016, 24<sup>th</sup> October 2016, 20<sup>th</sup> December 2016 and 15<sup>th</sup> March 2017. The details of the meetings of the IT Strategy Committee attended by the Members during the year 2016-17, are given below:

| Name of the Members   | Attendance | Sitting fees<br>(in ₹) |
|---|------------|------------------------|
| Shri Som Mittal   | 5/5        | 2,50,000               |
| Shri Prasad R. Menon  | 5/5        | 2,50,000               |
| Smt. Shikha Sharma <sup>@</sup>   | 4/5        | ---                    |
| Shri V. Srinivasan <sup>@</sup>   | 4/5        | ---                    |
| Shri Rajiv Anand <sup>@</sup> (inducted as Member w.e.f. 12 <sup>th</sup> October 2016) | 2/3        | ---                    |

<sup>@</sup> Leave of absence was granted to the concerned Members who had expressed their inability to attend the respective meetings.

## (9) Corporate Social Responsibility Committee

The Corporate Social Responsibility Committee of the Board of Directors of the Bank (CSR Committee) comprises of 3 members out of which 1 is an Independent Director. The Members are Shri Som Mittal, Independent Director (Chairman), Shri Rajesh Dahiya, Executive Director (Corporate Centre) and Shri Rajiv Anand, Executive Director (Retail Banking).

## CORPORATE GOVERNANCE (CONT.)

The Board of Directors approved the induction of Shri Rajesh Dahiya, Executive Director (Corporate Centre) of the Bank, as a Member in place of the outgoing Member Shri V. Srinivasan, Deputy Managing Director of the Bank, w.e.f. 12<sup>th</sup> October 2016. Further, the Board of Directors approved the induction of Shri Rajiv Anand, Executive Director (Retail Banking) of the Bank, as a Member in place of the outgoing Member Smt. Usha Sangwan, Non-Executive Director of the Bank, w.e.f. 24<sup>th</sup> October 2016.

The terms of reference of CSR Committee, are as under:

- i) Formulating and recommending to the Board, the Corporate Social Responsibility (CSR) strategy of the Bank including the CSR Policy, its implementation and review such that the Bank's social, environmental and economic activities are aligned.
- ii) Reviewing and approving, the CSR activities to be undertaken by the Bank either directly or through Axis Bank Foundation and determining the CSR projects / programmes which the Bank plans to undertake during the year of implementation, specifying modalities of execution in the areas / sectors chosen and implementation schedules for the same.
- iii) Recommending the amount of expenditure to be incurred on the CSR activities in accordance with Section 135(5) of the Companies Act, 2013.
- iv) Review and monitor the compliance of initiatives undertaken and evaluate performance of the activities against the agreed targets.
- v) Conduct an impact assessment of the various initiatives undertaken in terms of the CSR Policy of the Bank at periodic intervals.
- vi) Instituting a transparent monitoring mechanism for ensuring implementation of the projects/ programs/ activities proposed to be undertaken by the Bank.
- vii) Reviewing and recommending the annual CSR report for the Board's approval and for public disclosure.
- viii) Performing such other duties with respect to CSR activities, as may be required to be done by the Bank under any law, statute, rules, regulations etc. enacted by Government of India, Reserve Bank of India or by any other regulatory or statutory body.

The details of the CSR activities undertaken by the Bank during the year under review have been provided in the annexure to the Directors' report.

In all, 5 meetings of CSR Committee were held during the year 2016-17 viz. on 26<sup>th</sup> April 2016, 30<sup>th</sup> June 2016, 12<sup>th</sup> September 2016, 20<sup>th</sup> December 2016 and 15<sup>th</sup> March 2017. The details of the CSR Committee meetings attended by the Members during the year 2016-17, are given below:

| Name of the Members  | Attendance | Sitting fees<br>(in ₹) |
|--|------------|------------------------|
| Shri Som Mittal  | 5/5        | 2,50,000               |
| Shri V. Srinivasan <sup>@</sup> (ceased to be a Member w.e.f. 12 <sup>th</sup> October 2016) | 2/3        | ---                    |
| Shri Rajesh Dahiya (inducted as a Member w.e.f. 12 <sup>th</sup> October 2016)               | 2/2        | ---                    |
| Smt. Usha Sangwan (ceased to be a Member w.e.f. 24 <sup>th</sup> October 2016)               | 3/3        | 1,50,000               |
| Shri Rajiv Anand <sup>@</sup> (inducted as a Member w.e.f. 24 <sup>th</sup> October 2016)    | 1/2        | ---                    |

The meetings held on 30<sup>th</sup> June 2016 and 12<sup>th</sup> September 2016 were conducted through video conference.

<sup>@</sup> Leave of absence was granted to the concerned Members who had expressed their inability to attend the respective meetings.

## (10) Review Committee

The Review Committee of the Board of Directors of the Bank (Review Committee) comprises of 4 members out of which 2 are Independent Directors. The Members are Smt. Shikha Sharma, Managing Director & CEO (Chairperson), Shri S. Vishvanathan, Independent Director, Smt. Ketaki Bhagwati, Independent Director and Shri V Srinivasan, Deputy Managing Director of the Bank.

The Board of Directors approved the induction of Smt. Ketaki Bhagwati, Independent Director of the Bank as a Member of the committee in place of the outgoing Member Shri V. R. Kaundinya, Independent Director of the Bank and the induction of Shri V. Srinivasan, Deputy Managing Director of the Bank, w.e.f. 12<sup>th</sup> October 2016.

The terms of reference of the Review Committee, are as under:

- i) To review and confirm the Order(s) passed by the said Internal Committee identifying a borrower as a Wilful Defaulter, in terms of Para 3 (c) of the RBI Master Circular No. RBI/2015-16/100 DBR.No.CID. BC.22/20.16.003/2015-16 dated 1<sup>st</sup> July 2015.
- ii) To review and confirm the Order(s) passed by the said Internal Committee identifying a borrower as a Non-cooperative borrower, in terms of Para 2 (d) of RBI Circular No. RBI/2014-15/362 DBR.No.CID. BC.54/20.16.064/2014-15 dated 22<sup>nd</sup> December 2014.
- iii) To review the information relating to the Non-cooperative borrowers to be submitted to Central Repository of Information on Large Credits (CRILC).

In all, 2 meetings of Review Committee were held during the year 2016-17 viz. on 24<sup>th</sup> October 2016 and 20<sup>th</sup> January 2017. The details of the meetings of the Review Committee attended by the Members during the year 2016-17, are given below:

| Name of the Members   | Attendance | Sitting fees<br>(in ₹) |
|---|------------|------------------------|
| Smt. Shikha Sharma <sup>@</sup>   | 1/2        | ---                    |
| Shri S. Vishvanathan  | 2/2        | 1,00,000               |
| Smt. Ketaki Bhagwati (inducted as a Member w.e.f. 12 <sup>th</sup> October 2016)  | 2/2        | 1,00,000               |
| Shri V. Srinivasan (inducted as a Member w.e.f. 12 <sup>th</sup> October 2016)    | 2/2        | ---                    |
| Shri V. R. Kaundinya (ceased to be a Member w.e.f. 12 <sup>th</sup> October 2016) | 0/0        | ---                    |

<sup>@</sup> Leave of absence was granted to the concerned Member who had expressed her inability to attend the respective meeting.

## (11) Acquisitions, Divestments and Mergers Committee

The Acquisitions, Divestments and Mergers Committee of the Board of Directors of the Bank (ADAM Committee) comprises of 4 Members out of which 3 are Independent Directors. The Members are Shri Prasad Menon, Independent Director (Chairman), Smt. Shikha Sharma, Managing Director & CEO, Shri Rohit Bhagat and Shri Rakesh Makhija, Independent Directors of the Bank.

The terms of reference of ADAM Committee, are as under:

The main function of the Committee is to discuss and consider any idea or proposal for merger and acquisition. This Committee will consider and give its in-principle approval in the matter and the proposal will then be placed before the Board of Directors for its final decision.

- i) Strategic investments are distinct from financial investments. The basic parameters for defining such investments are:
  - Acquisition of greater than 25% stake in a company.

## CORPORATE GOVERNANCE (CONT.)

- Acquisition of stake in a company where the proportion is 25% or lower but where the Bank intends to have management participation. (However, these would exclude cases where the stake is acquired under a loan-restructuring/CDR arrangement or where shares are pledged to the Bank against credit facilities).
- ii) Strategic divestments
- Sale of an existing business of the Bank (as distinct from the sale of assets in the normal course of business such as sale of loans/investment portfolios, sale of assets to ARCs and fixed assets).
- iii) Acquisition of business
- Business takeover/acquisition as distinct from portfolio or asset purchase (As distinct from the normal purchase of loans/investment portfolios, purchase of assets etc. If the purchase of a portfolio is accompanied by other integral elements of the business such as manpower, technology or a distribution franchise, a reference should be made to the Committee).
- iv) Sale of stake (including minority stake) in strategic investments/ subsidiaries.

In all, 1 meeting of ADAM Committee was held during the year 2016-17 viz. on 21<sup>st</sup> July 2016. The details of the meeting of the ADAM Committee attended by the Members during the year 2016-17, are given below:

| (in ₹)                         |            |              |
|--------------------------------|------------|--------------|
| Name of the Members            | Attendance | Sitting fees |
| Shri Prasad Menon              | 1/1        | 50,000       |
| Smt. Shikha Sharma             | 1/1        | ---          |
| Shri Rohit Bhagat <sup>@</sup> | 0/1        | ---          |
| Shri Rakesh Makhija            | 1/1        | 50,000       |

<sup>@</sup> Leave of absence was granted to the concerned Member who had expressed his inability to attend the respective meeting.

### (12) Committee of Whole-Time Directors

The Committee of Whole-Time Directors of the Board of Directors of the Bank (COWTD) comprises of 4 Members. The Members are Smt. Shikha Sharma, Managing Director & CEO (Chairperson), Shri V. Srinivasan, Deputy Managing Director, Shri Rajiv Anand, Executive Director (Retail Banking) and Shri Rajesh Dahiya, Executive Director (Corporate Centre) of the Bank.

Shri Rajiv Anand Executive Director (Retail Banking) and Shri Rajesh Dahiya Executive Director (Corporate Centre) became Members of the COWTD, w.e.f. 12<sup>th</sup> May 2016, pursuant to their appointment as Directors of the Bank.

The terms of reference of COWTD, are as under:

- i) Issuance of Power of Attorney to various officials of the Bank.
- ii) Allotment of equity shares under ESOP scheme.
- iii) Issue of Duplicate Share Certificates in Lieu of original Share Certificates Lost/ Misplaced.
- iv) Annual Branch Expansion Plan approved by the Board: Substitution of Branch Centres/ New Specialised & CPC/ Service Branches/ Rural Unbanked Centre.
- v) Review of the Security measures in branches and ATMs.
- vi) Interest Rates on Deposits.

- vii) Investments/ Disinvestments in SLR securities & Derivatives deals during the month.
- viii) Review of Non SLR activities for the month.
- ix) Review of the Domestic Funds Management and SLR Investments for the month.
- x) Correspondent Banking Relationship – Opening of Nostro and Vostro Accounts.
- xi) Empanelment/Dis-Empanelment of Broker for FC- INR Option Market Segment, Derivative Segment, Equity and Wholesale Debt Market Segment.
- xii) Quarterly report on Customer Service for Exporters.
- xiii) Money Market Operations – Deals through approved brokers.
- xiv) Modification/ Changes in Service Charges.
- xv) Reporting of the Debenture Trustee Activities.
- xvi) To apply for registration of the Company with various authorities of any State or Centre including sales tax authorities, income tax authorities, shops & establishment authorities and to do or perform all matters relating to the above.
- xvii) To authorise persons to represent the Bank at General Meetings of any company, association of persons, cooperative society or any institution, of which the Bank is a shareholder/member.
- xviii) To authorise employee(s) or others to execute, for and on behalf of the Bank, agreements, applications, deeds, documents and any other writings in connection with the business of the Bank.
- xix) Appointment of Trustees for Employees Welfare Trust, Employees Group Gratuity Assurance Scheme, Provident Fund, Employees Superannuation Scheme of the Bank.
- xx) Approval of On-Boarding of Co-operative Banks.
- xxi) Approval/Ratification of Risk Policies of Overseas Branches.
- xxii) Setting up/Enhancement of New Counterparty Exposure Limits - under Exception Route.
- xxiii) To review status of events escalated.
- xxiv) Any other matter as may be authorised by the Board of Directors/Board Level Committees or required to be done pursuant to any laws, rules, regulations or any internal circular of the Bank.
- xxv) Any other routine administrative matters.

In all, 7 meetings of COWTD were held during the year 2016-17 viz. on 24<sup>th</sup> May 2016, 24<sup>th</sup> June 2016, 27<sup>th</sup> July 2016, 27<sup>th</sup> September 2016, 28<sup>th</sup> November 2016, 30<sup>th</sup> January 2017 and 23<sup>rd</sup> March 2017. No sitting fees were paid to the Members of the COWTD.

## CORPORATE GOVERNANCE (CONT.)

The details of the COWTD meetings attended by the Members during the year 2016-17, are given below:

| Name of the Members   | Attendance | (in ₹)       |
|---|------------|--------------|
|   |            | Sitting fees |
| Smt. Shikha Sharma  | 7/7        | ---          |
| Shri V Srinivasan   | 7/7        | ---          |
| Shri Rajiv Anand (inducted a Member w.e.f. 12 <sup>th</sup> May 2016)   | 7/7        | ---          |
| Shri Rajesh Dahiya (inducted a Member w.e.f. 12 <sup>th</sup> May 2016) | 7/7        | ---          |

### Special Meeting of Independent Directors

During the year under review, the Independent Directors of the Bank met on 18<sup>th</sup> January 2017 without the presence of the Non-Independent Directors and Members of the Senior Management of the Bank. The Independent Directors amongst themselves elected Shri V. R. Kaundinya to act as the Chairman for the said meeting.

All Independent Directors attended the meeting in person. At the said meeting the Independent Directors of the Bank inter alia reviewed the performance of Non-Independent Directors and the Board as a whole, reviewed the performance of the Chairman of the Bank taking into account the views of the Executive and Non-Executive Directors and assessed the quality, quantity and timeliness of flow of information between the Management and the Board which is necessary for them to effectively and reasonably perform their duties.

The Chairman of the said meeting, conveyed the recommendations of the Independent Directors to the Management of the Bank for their necessary action. No sitting fees were paid to the Independent Directors for the said meeting.

### Remuneration Policy

The Bank has formulated and adopted a Remuneration Policy for its Directors, Key Managerial Personnel and Employees of the Bank, in terms of Section 178 of the Companies Act, 2013, the relevant Rules made thereunder, Regulation 19 of the Listing Regulations and the Guidelines issued by the RBI, in this regard, from time to time.

The Bank's remuneration practices are underpinned by principles of meritocracy and fairness. The remuneration system strives to maintain the ability to attract, retain, reward and motivate talent in order to enable the Bank to attain its strategic objectives within the increasingly competitive context in which it operates. The Bank's pay-for-performance approach strives to ensure that both internal and external equity are in line with the emerging market trends.

The Bank strives to ensure that the compensation systems are in line with the extant compensation regulations as applicable.

### Remuneration of Directors

- i. The RBI vide letter no. DBR.APPT.No.12637/08.86.001/2015-16 dated 6<sup>th</sup> April 2016 had approved the re-appointment of Dr. Sanjiv Misra as the Non-Executive (Part-Time) Chairman (Nominee Director) of the Bank for a period of three months w.e.f. 11<sup>th</sup> March 2016. Pursuant to the alteration of Article 90 of the Articles of Association of the Bank on 10<sup>th</sup> May 2016, wherein the right of SUUTI to nominate the Non-Executive Chairman of the Bank was revoked, Dr. Sanjiv Misra resigned as the Non-Executive (Part-Time) Chairman (Nominee Director) of the Bank. The Board of Directors of the Bank at its meeting held on 12<sup>th</sup> May 2016 appointed Dr. Sanjiv Misra as an Independent Director of the Bank and as the Non-Executive (Part-Time) Chairman of the Bank w.e.f. 12<sup>th</sup> May 2016, subject to the approval of the RBI and the Shareholders of the Bank. Thereafter, the RBI vide its letter no. DBR.APPT.NO. 891/08.86.001/2016-17 dated 18<sup>th</sup> July 2016 approved the appointment of Dr. Sanjiv Misra as the Non-Executive (Part-Time) Chairman of the Bank, for a period of 3 years w.e.f. 18<sup>th</sup> July 2016. As such, during the period from 12<sup>th</sup> May 2016 upto 17<sup>th</sup> July 2016, Dr. Sanjiv Misra was an Independent Director of the Bank. The details of remuneration paid/payable to Dr. Sanjiv Misra, in terms of the approvals granted by the RBI and the Shareholders of the Bank for the financial year 2016-2017, is as under:

| For the period | 1 <sup>st</sup> April 2016 up to<br>10 <sup>th</sup> May 2016<br>(Both days inclusive)              | 12 <sup>th</sup> May 2016 up to<br>17 <sup>th</sup> July 2016<br>(Both days inclusive)   | 18 <sup>th</sup> July 2016 up to<br>31 <sup>st</sup> March 2017<br>(Both days inclusive)            |
|----------------|---|--|---|
| Designation    | Non-Executive (Part-Time)<br>Chairman (Nominee<br>Director)   | Independent Director   | Independent Director &<br>Non-Executive (Part-Time)<br>Chairman                                     |
| Remuneration   | ₹2,29,116 per month   | -  | ₹2,50,000 per month   |
| Company Car    | Free use of Bank's Car for<br>official and private purposes   | Free use of Bank's Car for official<br>and private purposes  | Free use of Bank's Car for<br>official and private purposes   |
| Touring        | Travelling and Official<br>expenses to be borne by the<br>Bank for Board functions as a<br>Chairman | Travelling and Official expenses<br>to be borne by the Bank for Board<br>functions as a Chairman   | Travelling and Official<br>expenses to be borne by the<br>Bank for Board functions as a<br>Chairman |
| Sitting Fees   | As payable to other Non-<br>Executive Directors   | As payable to other Non-Executive<br>Directors   | As payable to other Non-<br>Executive Directors   |
| Commission     | -   | Upto ₹10 lacs p.a. (proportionately<br>for the said period to be paid after<br>adoption of the Annual Accounts of<br>the Bank by the Shareholders at the<br>23 <sup>rd</sup> AGM.) | -   |

- ii. Smt. Shikha Sharma was re-appointed as the Managing Director & CEO of the Bank, for a period of three years, w.e.f. 1<sup>st</sup> June 2015. The Bank revised the remuneration payable to Smt. Shikha Sharma as the Managing Director & CEO of the Bank during the year under review and has received the approval of the RBI and the Shareholders of the Bank for the same. The details of remuneration paid to Smt. Shikha Sharma during the year under review, in terms of the approval granted by the RBI and the Shareholders of the Bank are given below in sub-para viii.

Smt. Shikha Sharma was granted 73,00,000 options in various tranches under the various Employee Stock Option Schemes of the Bank, since 1<sup>st</sup> June 2009 being the date of her appointment as the Managing Director & CEO of the Bank. Out of the above, 53,20,000 options have been vested, 32,75,000 options have been exercised and the balance 20,45,000 options remain unexercised, as on 31<sup>st</sup> March 2017. Further, 19,80,000 options remain unvested, as on 31<sup>st</sup> March 2017.

- iii. Shri V. Srinivasan was re-designated as the Deputy Managing Director of the Bank, w.e.f. 21<sup>st</sup> December 2015. The Bank revised the remuneration payable to Shri V. Srinivasan as the Deputy Managing Director of the Bank during the year under review and has received the approval of the RBI and the Shareholders of the Bank for the same. The details of the remuneration paid to Shri V. Srinivasan during the year under review in terms of the approval granted by the RBI and the Shareholders of the Bank are given below in sub-para viii.

Shri V. Srinivasan was granted 35,75,000 options, in various tranches under the various Employee Stock Option Schemes of the Bank, since 7<sup>th</sup> September 2009 being the date of his appointment as the Executive Director & Head (Corporate Banking) of the Bank. Out of the above, 24,75,000 options have been vested, 14,30,000 options have been exercised and the balance 10,45,000 options remain unexercised, as on 31<sup>st</sup> March 2017. Further, 11,00,000 options remain unvested, as on 31<sup>st</sup> March 2017.

- iv. The RBI vide its letter no. DBR/APPT/NO.1729/08.86.001/2016-17 dated 4<sup>th</sup> August 2016 approved the appointment of Shri Rajiv Anand as the Executive Director (Retail Banking) of the Bank, for a period of 3 years w.e.f. 4<sup>th</sup> August 2016. The details of remuneration paid to Shri Rajiv Anand during the year under review in terms of the approval granted by the RBI and the Shareholders of the Bank are given below in sub para viii.

Shri Rajiv Anand was granted 16,05,000 options, in various tranches under the various Employee Stock Option Schemes of the Bank, since 30<sup>th</sup> March 2009 being the date of his appointment. Out of the above, 11,65,000 options have been vested, 5,65,000 options have been exercised and the balance 6,00,000 options remain unexercised, as on 31<sup>st</sup> March 2017. Further, 4,40,000 options remain unvested, as on 31<sup>st</sup> March 2017.

## CORPORATE GOVERNANCE (CONT.)

- v. The RBI vide its letter no. DBR/APPT/NO.1729/08.86.001/2016-17 dated 4<sup>th</sup> August 2016 approved the appointment of Shri Rajesh Dahiya as the Executive Director (Corporate Centre) of the Bank, for a period of 3 years w.e.f. 4<sup>th</sup> August 2016. The details of remuneration paid to Shri Rajesh Dahiya during the year under review in terms of the approval granted by the RBI and the Shareholders of the Bank are given below in sub para viii.

Shri Rajesh Dahiya was granted 8,75,000 options, in various tranches under the various Employee Stock Option Schemes of the Bank, since 1<sup>st</sup> June 2010 being the date of his appointment as President (Human Resources) of the Bank. Out of the above, 5,37,500 options have been vested, 3,20,000 options have been exercised and the balance 2,17,500 options remain unexercised, as on 31<sup>st</sup> March 2017. Further, 3,37,500 options remain unvested, as on 31<sup>st</sup> March 2017.

- vi. The Bank does not grant Stock Options to its Non-Executive Directors. They are eligible to receive sitting fees for the meetings of the Board/Committees, attended by them and to Profit Linked Commission, in terms of the said RBI circular dated 1<sup>st</sup> June 2015.
- vii. The Whole-Time Directors of the Bank do not receive any sitting fee from the Bank or from its Subsidiary Companies.
- viii. The details of remuneration paid to the Whole-Time Directors of the Bank during the financial year 2016-17, in terms of the approvals granted by the RBI and the Shareholders of the Bank, are as under:

|   | (in ₹)  |   |   |   |
|---|---|---|---|---|
|   | Smt. Shikha Sharma                                    | Shri V. Srinivasan                                    | Shri Rajiv Anand                                      | Shri Rajesh Dahiya                                    |
| For the Period                                      | 1.4.2016-<br>31.3.2017                                | 1.4.2016-<br>31.3.2017                                | 4.8.2016-<br>31.3.2017                                | 4.8.2016-<br>31.3.2017                                |
| Salary (Basic)                                      | 2,70,37,866   | 1,90,79,140   | 94,02,420   | 77,89,514   |
| Leave Fare Concession facility                      | 14,61,000   | 5,95,836  | 3,62,229  | 3,62,229  |
| House Rent Allowance                                | 90,19,330   | 47,68,334   | 31,02,799   | -   |
| Variable pay  | 1,35,06,896   | 58,29,424   | -   | -   |
| Superannuation Allowance                            | -   | 19,07,914   | 9,40,239  | 7,78,950  |
| Medical/Utility/ Furnishing Reimbursement/Allowance | 3,64,971  | 3,89,436  | 6,43,120  | 1,57,089  |
| Perks (excluding ESOP)                              | 27,62,023   | 51,600  | 5,05,874  | 14,55,482   |
| Superannuation/ Allowance                           | 10% of Basic pay (Provision Made)                     | Cash out  | Cash out  | Cash out  |
| Provident Fund (Bank Contribution)                  | 12% of basic pay with equal contribution by the Bank  | 12% of basic pay with equal contribution by the Bank  | 12% of basic pay with equal contribution by the Bank  | 12% of basic pay with equal contribution by the Bank  |
| Gratuity  | One month's salary for each completed year of service | One month's salary for each completed year of service | One month's salary for each completed year of service | One month's salary for each completed year of service |

Perquisites (evaluated as per Income Tax Rules, 1962, wherever applicable, or otherwise at actual cost to the Bank) such as the benefit of the Bank's furnished accommodation, electricity, water and furnishings, club fees, personal accident insurance, loans, use of car and telephone at residence, leave encashment, medical reimbursement, travelling and halting allowances, newspapers and periodicals, and others were provided in accordance with the Rules of the Bank. The Bank does not pay any severance fees to its Managing Director & CEO or to its Whole-Time Directors. The tenure of the office of the Managing Director & CEO and the Whole-time Directors of the Bank is three years from date of their respective appointment as approved by the RBI and can be terminated by either party by giving three months' notice in writing.

- ix. All the Non-Executive Directors of the Bank were paid sitting fees of ₹1,00,000 for every meeting of the Board and ₹50,000 for every meeting of the Committees of Board of Directors, attended by them. The details of sitting fees paid to the Non-Executive Directors of the Bank during the financial year 2016-17, are as under.

(in ₹)

| Name of Director     | Sitting Fees       |
|----------------------|--------------------|
| Dr. Sanjiv Misra     | 9,00,000           |
| Shri V. R. Kaundinya | 18,50,000          |
| Shri Prasad R. Menon | 18,50,000          |
| Prof. Samir K. Barua | 22,00,000          |
| Shri Som Mittal      | 14,50,000          |
| Shri Rohit Bhagat    | 11,50,000          |
| Smt. Usha Sangwan    | 5,50,000           |
| Shri S. Vishvanathan | 20,00,000          |
| Shri Rakesh Makhija  | 18,00,000          |
| Smt. Ketaki Bhagwati | 15,50,000          |
| Shri B. Babu Rao     | 11,00,000          |
| <b>Total</b>         | <b>1,64,00,000</b> |

The sitting fees paid to Smt. Usha Sangwan (Nominee Director – LIC) and Shri B. Babu Rao (Nominee Director – SUUTI) for attending the meetings of the Board/Committees thereof, have been credited to the account of LIC and SUUTI, respectively.

As on 31<sup>st</sup> March 2017, none of the Non-Executive Directors of the Bank hold any equity shares of the Bank, except for Shri V. R. Kaundinya and his immediate relatives, who hold 14,200 equity shares of ₹2 each of the Bank.

- x. All the Non-Executive Directors of the Bank, except Dr. Sanjiv Misra, Non-Executive Chairman of the Bank, were eligible for Profit Linked Commission, for the financial year 2015-16, in terms of the RBI Circular No.DBR.No.BC.97/29.67.001/2014-15 dated 1<sup>st</sup> June 2015, which was paid during the financial year 2016-17, detailed as under.

(in ₹)

| Name of Director     | Profit Linked Commission |
|----------------------|--------------------------|
| Shri V. R. Kaundinya | 10,00,000                |
| Shri Prasad R. Menon | 10,00,000                |
| Prof. Samir K. Barua | 10,00,000                |
| Shri Som Mittal      | 10,00,000                |
| Shri Rohit Bhagat    | 10,00,000                |
| Smt. Usha Sangwan    | 10,00,000                |
| Shri S. Vishvanathan | 10,00,000                |
| Shri Rakesh Makhija  | 4,28,962                 |
| Smt. Ketaki Bhagwati | 1,99,454                 |
| Shri B. Babu Rao     | 1,99,454                 |
| <b>Total</b>         | <b>78,27,870</b>         |

The profit linked commission paid to Smt. Usha Sangwan (Nominee Director – LIC) and Shri B. Babu Rao (Nominee Director – SUUTI) have been credited to the account of LIC and SUUTI, respectively.

## CORPORATE GOVERNANCE (CONT.)

### **Evaluation of Board's Performance**

The performance evaluation of the Board as a whole as well as that of its Committees, Independent Directors and Non Independent Directors including Chairman of the Board was done in accordance with the relevant provisions of the Companies Act, 2013, the relevant Rules made thereunder and the Listing Regulations.

The Board has adopted a formal mechanism for evaluating the performance of its Committees, Individual Directors including the Independent Directors and Non-Independent Directors, the Chairman of the Board and the Board as a whole. The evaluation was conducted on the various aspects of the Board's functioning such as Strategic alignment and direction, Engagement alignment, Composition & structure, Dynamics & culture, Ethics & corporate citizenship, Board support, Performance of key Committees, Self-evaluation and Attendance. The Bank also took into account the recent Guidelines issued by the Securities & Exchange Board of India on Board evaluation.

The Bank had engaged the services of an external agency for setting the methodology and determining the process of evaluation and advising the Board on the measures pursuant to outcome of such evaluation.

The Board of Directors of the Bank were satisfied with the evaluation results, which reflected the overall engagement of the Members and the effectiveness of the Board and of its Committees.

### **Familiarisation Programme for Independent Directors**

The Bank has conducted the familiarisation programme for its Independent Directors covering the matters as specified under Regulation 25 (7) of the Listing Regulations. The details of the same have been uploaded on the website of the Bank at <https://www.axisbank.com/shareholders-corner/corporate-governance/compliance-report>.

### **Induction Programme for new Directors**

The new Directors are inducted through one to one meetings with the Managing Director & CEO, Whole-time Directors and Group Executives and they are also briefed by the Senior Management on issues relating to business strategy, regulatory environment, business plans and key performance indicators. They are also provided with information relating to the finances and operations of the Bank, the organization structure and their roles, duties and responsibilities. On appointment, the Directors are issued the Letter of Appointment setting out the terms and conditions relating to their appointment and their duties and responsibilities under applicable laws. No Non-Executive Director was appointed during the year.

### **Disclosure in terms of The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013**

The Bank has formulated and adopted a policy on prevention of sexual harassment at workplace and takes all necessary measures to ensure a harassment-free workplace and has instituted an Internal Complaints Committee for redressal of complaints and to prevent sexual harassment. The Bank believes that all employees, including other individuals who are dealing with the Bank have the right to be treated with dignity.

The following is a summary of sexual harassment complaints received and disposed off by the Bank, during the financial year 2016-17:

- (a) Number of complaints of sexual harassment received during the year - 32
- (b) Number of complaints disposed off during the year – 26
- (c) Number of cases pending for more than 90 days – 1
- (d) Number of workshops/awareness programme conducted against sexual harassment carried out – 6

Nature of action taken by the Employer or District Officer – As per the Bank's Staff Rules.

The said Committee takes appropriate action against the employee(s) who have violated the norms prescribed under the Policy, which includes disciplinary action such as issuance of warning letter and in some cases termination of employment depending upon the gravity of violation.

## Whistleblower Policy & Vigil Mechanism

A central tenet in the Bank's Policy on Corporate Governance is commitment to ethics, integrity, accountability and transparency. To ensure that the highest standards are maintained in these aspects on an on-going basis and to provide safeguards to various stakeholders, the Bank has formulated a Whistleblower Policy and Vigil Mechanism which is in compliance with the relevant provisions of Section 177(9) of the Companies Act, 2013, Rules made thereunder and Regulation 4(2)(d) of the Listing Regulations. The Policy provides an opportunity to address serious concerns arising from irregularities, malpractices and other misdemeanors committed by the Bank's personnel by approaching a Committee set-up for the purpose (known as the Whistleblower Committee). In case, Senior Management commits an offence, the Policy enables the Bank's staff to report the concerns directly to the Chairman of the Audit Committee of the Board. The Policy is intended to encourage reporting of suspected or actual occurrence of illegal, unethical or inappropriate actions, behaviour or practices by staff without fear of retribution. This Policy can be used regularly as a tool to voice concerns on irregularities, malpractices and other misdemeanors.

To ensure smooth flow and management of complaints under Whistleblower Policy, a web-based application - 'Corporate Whistleblower' has been set up which also provides an option for anonymous reporting thereby enabling lodging of complaints online over a secure platform without fear of revelation of identity. This would create a business culture of honesty, integrity and compliance and would encourage speaking up so that preventive action is initiated.

It is hereby affirmed that the Bank has not denied any of its personnel access to the Chairman of the Audit Committee of the Board and that the Policy contains adequate provisions protecting Whistleblowers from unfair termination and other unfair prejudicial and employment practices.

The Audit Committee of the Board reviews, on a quarterly basis, a synopsis of the complaints received and the resolution thereof under the said Policy.

The details of the Whistleblower Policy and Vigil Mechanism are available on the Bank's website at <https://www.axisbank.com/code-commitment-customers.aspx>.

## Subsidiary Companies

The Bank does not have any unlisted Indian subsidiary company which could be deemed to be a material subsidiary, in terms of Regulation 16(1)(c) of the Listing Regulations. Further, the minutes of the meetings of the unlisted subsidiary companies of the Bank are tabled at the meetings of the Board of Directors of the Bank for its review. Statement of significant transactions/arrangements entered into by the unlisted subsidiary companies of the Bank are also tabled at the meetings of the Board of Directors of the Bank, for its review.

## Policy for determining 'Material' Subsidiaries

As required under Regulation 16(1)(c) of the Listing Regulations, the Bank has formulated and adopted a Policy for determining 'Material' Subsidiaries, which has been hosted on its website at <https://www.axisbank.com/shareholders-corner/corporate-governance/compliance-report>.

## Policy for Related Party Transactions

As required under Regulation 23 of the Listing Regulations, the Bank has formulated and adopted a Policy on dealing with Related Party Transactions, which has been hosted on its website at <https://www.axisbank.com/shareholders-corner/corporate-governance/compliance-report> and details thereof have been disclosed in the Annual Report.

## Prevention of Insider Trading

The Board of Directors of the Bank has formulated and adopted the Code of Conduct to Regulate, Monitor and Report Trading by Insiders (The Code) and the Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information (UPSI) in line with the standards prescribed under Schedule B of the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 ("Insider Trading Regulations").

The Code prohibits all Designated Persons, Connected Persons and Other Connected Persons from entering into any trade in securities of the Bank during the blackout period(s). The commencement and closure of the blackout period(s) is notified to all employees, directors and other connected persons through e-mail/ SMS/ MyConnect.

The Code requires Designated Persons to obtain pre-clearance of the Compliance Officer for dealing in the Bank's securities beyond prescribed threshold limits. Further, it prohibits the purchase/ sale/ transfer etc., of Bank's securities by its Designated Persons, Connected Persons and Other Connected Persons whilst in possession of UPSI relating to

## CORPORATE GOVERNANCE (CONT.)

the securities of the Bank. The Designated Persons are also prohibited from entering into contra trades on the floor of the Stock Exchange(s) and from dealing in securities of the Bank's Listed Client Companies, during the period(s) notified to them.

### 3. Disclosures

There were no related party transactions which were of a materially significant nature undertaken by the Bank with its promoters, directors or management, their subsidiaries or relatives that may have a potential conflict with the interests of the Bank.

The Members of the Senior Management of the Bank have affirmed that they have not entered into any material, financial or commercial transaction wherein they have personal interest and which may potentially conflict with the interest of the Bank at large.

There are no instances of non-compliance by the Bank or penalties and strictures imposed by the Stock Exchanges or SEBI or other statutory authorities on any matter related to capital markets during the last three years.

### 4. Compliance

The Bank has complied with all the mandatory requirements as prescribed under the Listing Regulations relating to Corporate Governance.

The Bank has adopted the non-mandatory requirements relating to maintenance of Chairman's Office at the Bank's expense and reimbursement of expenses incurred by its Non-Executive Chairman in performance of his duties, moving towards a regime of financial statements with unmodified audit opinion, separation of the office of the Chairman and Managing Director and the Chief Audit Executive directly reporting to the Audit Committee of the Board.

The Bank has obtained a certificate from M/s. S. R. Batliboi & Co. LLP, Chartered Accountants, Mumbai (Registration No. 301003E/E300005) confirming that the Bank has complied with all the mandatory/non-mandatory requirements as stipulated under the Listing Regulations relating to Corporate Governance. The said certificate is enclosed as annexure to the Directors' Report.

### 5. Code of Conduct

The Board has formulated and adopted separate Codes of Conduct which are applicable to all the Directors and Members of the Senior Management of the Bank. The said Codes which were reviewed and approved by the Board at its meeting held on 25<sup>th</sup> April 2017, have been hosted on the website of the Bank, [www.axisbank.com](http://www.axisbank.com).

A certificate issued by the Managing Director & CEO of the Bank confirming that all the Directors and Members of the Senior Management of the Bank have complied with the said Codes is annexed to this Report.

## GENERAL SHAREHOLDER INFORMATION

[Pursuant to Regulation 34(3) and Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations)]

### 23<sup>rd</sup> Annual General Meeting

Day/ Date : Wednesday, 26<sup>th</sup> July 2017

Time : 9.30 A.M.

Venue : J. B. Auditorium, Ahmedabad Management Association, AMA Complex, ATIRA, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015, Gujarat.

### Financial Year

The Bank follows the financial year starting from 1<sup>st</sup> April to 31<sup>st</sup> March, every year.

### Compliance Calendar

The schedule in respect of the meetings of the Board proposed to be held during the financial year 2017-18 to inter alia review and approve the unaudited/audited financial results of the Bank, in terms of Regulation 33(3)(a), (d) and (f) of the Listing Regulations, is as under:

| Meeting            | Purpose  | Venue            | Tentative Date            |
|--------------------|--|------------------|---------------------------|
| Board of Directors | Audited Annual Financial Results (standalone and consolidated) for the year ended 31 <sup>st</sup> March 2017  | Corporate Office | Last week of April 2017   |
| Board of Directors | Unaudited Financial Results of the Bank for the quarter ending 30 <sup>th</sup> June 2017                      | Ahmedabad        | Last week of July 2017    |
| Board of Directors | Unaudited Financial Results of the Bank for the quarter/half year ending 30 <sup>th</sup> September 2017       | Corporate Office | Last week of October 2017 |
| Board of Directors | Unaudited Financial Results of the Bank for the quarter/nine months ending 31 <sup>st</sup> December 2017      | Corporate Office | Last week of January 2018 |
| Board of Directors | Audited Annual Financial Results (standalone and consolidated) for the year ending 31 <sup>st</sup> March 2018 | Corporate Office | Last Week of April 2018   |

After the said financial results of the Bank is reviewed and approved by the Board, the same is disclosed to the Stock Exchange(s) within 30 minutes from the conclusion of the Board meeting, in terms of Regulation 30 read with sub-para 4 of Para A of Part A of Schedule III of the Listing Regulations.

### Book Closure and Record Date

Pursuant to the provisions of Section 91 of the Companies Act, 2013 and Rule 10 of the Companies (Management and Administration) Rules, 2014, the Register of Members and the Share Transfer Books of the Bank, will remain closed from Saturday, 8<sup>th</sup> July 2017 to Wednesday, 26<sup>th</sup> July 2017 (both days inclusive), for the purpose of payment of dividend for the financial year 2016-17.

The Dividend of ₹ 5/- per equity share of ₹ 2/- each, if approved by the Members at the 23<sup>rd</sup> Annual General Meeting, will be paid to those Members, whose name appears in the Register of Members of the Bank/ the Statements of Beneficial Ownership received from the Depositories, as at the close of business hours on Friday, 7<sup>th</sup> July 2017.

### Payment of Dividend

The Board of Directors of the Bank at its Meeting held on 26<sup>th</sup> April 2017 has recommended payment of dividend of ₹ 5/- per equity share of ₹ 2/- each of the Bank, for the financial year ended 31<sup>st</sup> March 2017, for the approval of the Members at the 23<sup>rd</sup> Annual General Meeting, (Previous Year ₹ 5/- per equity share of ₹ 2/- each of the Bank). The payment of dividend, if approved by the Members at the 23<sup>rd</sup> Annual General Meeting, will commence from 27<sup>th</sup> July 2017 and will be completed by 8<sup>th</sup> August 2017.

### Unclaimed Dividends

Pursuant to the relevant provisions of Section 125 of the Companies Act, 2013 and the relevant Rules made thereunder, the amount of unpaid dividends that are lying unclaimed for a period of 7 years from the date of its transfer to the unpaid dividend

## CORPORATE GOVERNANCE (CONT.)

account, is liable to be transferred to the Investors' Education & Protection Fund (IEPF) administered by the Central Government. Accordingly, the unclaimed dividend amounting to ₹ 47,57,380, in respect of the financial year 2008-09 was transferred to the IEPF on 30<sup>th</sup> July 2016. Further, please note that the unclaimed dividend in respect of the financial year 2009-10 must be claimed by the concerned shareholders on or before 13<sup>th</sup> July 2017, failing which it will be transferred to the IEPF, in accordance with the Rules.

The details of the unclaimed dividends as on 31<sup>st</sup> March 2017 and the last date for claiming the same, prior to its transfer to the IEPF, are as under:

| Financial year | No. of Shareholder | Unclaimed dividend as on 31 <sup>st</sup> March 2017 (In ₹) | % to total dividend declared | Total Amount of Dividend Declared (In ₹) | Date of declaration | Last date for claiming dividend prior to its transfer to the IEPF |
|----------------|--------------------|---|------------------------------|--|---------------------|---|
| 2009-10        | 3,884              | 49,05,972   | 0.10                         | 4,88,32,91,748                           | 08-06-2010          | 13-07-2017  |
| 2010-11        | 4,116              | 49,29,428   | 0.09                         | 5,76,37,96,262                           | 17-06-2011          | 22-07-2018  |
| 2011-12        | 4,959              | 56,40,816   | 0.09                         | 6,62,86,55,136                           | 22-06-2012          | 27-07-2019  |
| 2012-13        | 3,494              | 58,86,558   | 0.07                         | 8,44,07,35,212                           | 19-07-2013          | 24-08-2020  |
| 2013-14        | 2,947              | 62,92,740   | 0.07                         | 9,42,60,65,680                           | 27-06-2014          | 01-08-2021  |
| 2014-15        | 5,493              | 81,21,198   | 0.07                         | 10,92,77,37,331                          | 24-07-2015          | 29-08-2022  |
| 2015-16        | 6,951              | 1,01,48,510   | 0.09                         | 11,93,76,13,965                          | 22-07-2016          | 28-08-2023  |
| <b>Total</b>   |                    | <b>4,59,25,222</b>  |                              | <b>58,00,78,95,334</b>                   |                     |   |

**Unclaimed Equity Shares**

Schedule VI of the Listing Regulations inter alia requires every listed company to comply with certain procedures in respect of equity shares issued by it in physical form pursuant to a public issue or any other issue and which have remained unclaimed for a period of seven years, for any reason whatsoever.

Details of such unclaimed equity shares of the Bank, as on 31<sup>st</sup> March 2017 and as on 31<sup>st</sup> March 2016, are as under:

| Particulars   | 31 <sup>st</sup> March 2017 | 31 <sup>st</sup> March 2016 |
|---|-----------------------------|-----------------------------|
| Aggregate number of shareholders at the beginning of the year   | 29                          | 29                          |
| Total outstanding shares in Unclaimed Suspense Account at the beginning of the year                                     | 18,000                      | 18,000                      |
| Number of shareholders who approached the issuer for transfer of shares from Unclaimed Suspense Account during the year | -                           | -                           |
| Number of shareholders to whom shares were transferred from Unclaimed Suspense Account during the year                  | -                           | -                           |
| Aggregate number of shareholders at the end of the year   | 29                          | 29                          |
| Total outstanding shares in Unclaimed Suspense Account as on 31 <sup>st</sup> March 2017.                               | 18,000                      | 18,000                      |

In terms of the said Schedule, all corporate benefits in terms of securities accruing on the said unclaimed equity shares viz. bonus shares, split, etc., if any, is required to be credited to the said Unclaimed Suspense Account. Further, voting rights on the said unclaimed equity shares have been frozen till the concerned shareholder claims such equity shares.

The concerned shareholder(s) are requested to write to Karvy to claim the said equity shares. On receipt of such claim, Karvy may call for additional documents and subject to its receipt and verification, Karvy may either transfer the said equity shares lying in the said Unclaimed Suspense Account to the depository account of the concerned shareholder(s) or deliver physical share certificate(s) after rematerializing the same to his address registered with Karvy.

**Transfer of Underlying Equity Shares in respect of the Unclaimed Dividend to the IEPF Suspense Account**

Pursuant to the relevant provisions of Sections 124 and 125 of the Companies Act, 2013 and the relevant provisions of the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, as amended, the unclaimed dividend for the financial year 2008-09 and the underlying equity shares(s) of the Bank, in respect of the said financial year (in

case where the dividend for subsequent financial years have not been claimed by the concerned shareholder), were liable to be transferred by the Bank to the IEPF Authority. However, the underlying equity shares in respect of the said unclaimed dividend has not been transferred to the IEPF Authority, pursuant to the clarification issued by the Ministry of Corporate Affairs (MCA) on 28<sup>th</sup> February 2017.

Accordingly, concerned shareholders of the Bank are requested to verify details of their unclaimed dividends for the financial years 2009-10 to 2015-16 and lodge their claim with Karvy Computershare Private Limited (Karvy), the Registrar and Share Transfer Agent of the Bank, before it is due for transfer to the IEPF Authority, as aforesaid.

In case the unclaimed dividend for the financial year 2009-10 is not claimed by the concerned shareholders before its due date i.e. 13<sup>th</sup> July, 2017 the said unclaimed dividend alongwith the underlying equity shares(s) of the Bank, in respect of the said financial year (in case where the dividends for subsequent financial years have not been claimed by the concerned shareholder(s)), will be transferred by the Bank to the IEPF Authority, in accordance with the said Rules.

Both the unclaimed dividend(s) for the financial year 2009-10 and the underlying equity shares in respect of the said unclaimed dividend, transferred to the IEPF Authority, as aforesaid, can be claimed by the concerned shareholder(s) of the Bank from the IEPF Authority, subject to compliance with the relevant procedures as prescribed under the said Rules.

### Equity Shares

The equity shares of the Bank are listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE). The International Security Identification Number (ISIN) in respect of the said equity shares is INE238A01034. The National Securities Depository Limited (NSDL) and the Central Depository Services (India) Limited (CDSL) are the Depositories for the equity shares of the Bank. The equity shares of the Bank have not been suspended from trading on the said Stock Exchanges or by any Regulatory/ Statutory Authority.

| Stock Exchange Codes  | Reuters Codes     | Bloomberg Codes |
|---|-------------------|-----------------|
| NSE – AXISBANK<br>National Stock Exchange of India Limited<br>Exchange Plaza, 5 <sup>th</sup> Floor,<br>Plot No. C/1, “G” Block,<br>Bandra - Kurla Complex,<br>Bandra (E), Mumbai – 400 051.<br>Website: <a href="http://www.nseindia.com">www.nseindia.com</a> | NSE - AXBK.NS     | NSE - AXSB IS   |
| BSE – 532215<br>BSE Limited<br>1 <sup>st</sup> Floor, New Trading Ring,<br>Rotunda Building, P. J. Towers,<br>Dalal Street, Fort, Mumbai – 400 001.<br>Website: <a href="http://www.bseindia.com">www.bseindia.com</a>  | BSE - AXISBANK.BO | BSE - AXSB IB   |

### Global Depository Receipts (GDR)

The Bank's Global Depository Receipts (GDRs) are listed and traded on London Stock Exchange. The ISIN for the said GDRs is US05462W1099.

| Stock Exchange  | Code |
|---|------|
| London Stock Exchange<br>10 Paternoster Square, London EC4M 7LS, UK<br>Website : <a href="http://www.londonstockexchange.com">www.londonstockexchange.com</a> | AXB  |

### Bonds issued under Medium Term Note Programme (MTN Programme)

The Bonds issued by the Bank' MTN programme are listed and traded on Singapore Stock Exchange.

| Stock Exchange   | Code |
|--|------|
| Singapore Stock Exchange<br>Singapore Exchange Securities Trading Limited<br>(Attention: SGXNet Services, Operations)<br>11 North Buona Vista Drive #06-07<br>The Metropolis Tower 2<br>Singapore 138589 | –    |

## CORPORATE GOVERNANCE (CONT.)

### Listing Fees

The annual listing fees for the financial year 2016-17 have been paid by the Bank to the said Stock Exchanges.

### Debt Securities

The debt instruments issued by the Bank in the form of Additional Tier I Bond and Tier II Debt Capital Instrument on a private placement basis are listed on NSE and BSE. The Bonds issued by the Bank under the MTN programme are listed on Singapore Stock Exchange and the Green Bonds issued by the Bank are listed on London Stock Exchange.

### Debenture Trustees

#### IDBI Trusteeship Services Limited

Asian Building, Ground Floor,  
17, R. Kamani Marg,  
Ballard Estate, Mumbai - 400 001.  
Phone No. +91 - 22 4080 7000.

#### SBI Cap Trustee Company Limited

6<sup>th</sup> Floor, Apeejay House, 3,  
Dinshaw Wachha Road,  
Churchgate, Mumbai - 400 020.  
Phone No. +91 - 22 - 4302 5555.

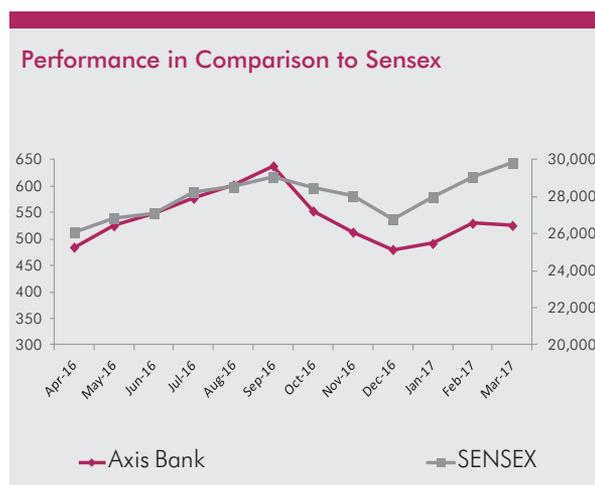
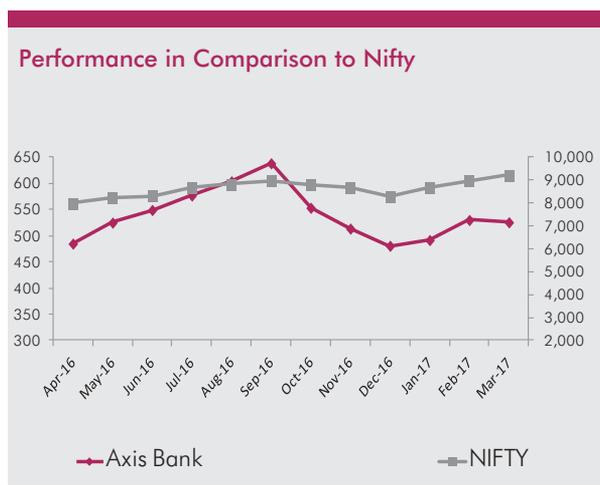
### Market Price Data

#### a. Equity Shares

The price of the Bank's Share - High, Low as traded during the last financial year on the NSE and BSE, are as under:

| Month           | NSE      |         |                      | BSE      |         |                      |
|-----------------|----------|---------|----------------------|----------|---------|----------------------|
|                 | High (₹) | Low (₹) | No. of Shares traded | High (₹) | Low (₹) | No. of Shares traded |
| April, 2016     | 484.90   | 417.50  | 18,04,25,584         | 484.60   | 417.55  | 1,68,78,439          |
| May, 2016       | 525.00   | 458.45  | 18,52,75,967         | 525.00   | 458.60  | 1,58,53,104          |
| June, 2016      | 549.15   | 492.80  | 16,92,08,561         | 549.20   | 493.00  | 1,43,54,111          |
| July, 2016      | 576.80   | 518.50  | 14,39,79,135         | 576.85   | 515.00  | 1,49,43,959          |
| August, 2016    | 603.85   | 540.85  | 30,74,55,114         | 601.70   | 541.00  | 1,47,52,578          |
| September, 2016 | 638.30   | 523.45  | 21,56,11,228         | 638.00   | 524.00  | 1,63,95,850          |
| October, 2016   | 553.35   | 477.30  | 18,84,59,796         | 552.95   | 477.50  | 1,37,71,770          |
| November, 2016  | 513.60   | 458.05  | 18,32,95,478         | 512.90   | 455.00  | 1,26,65,567          |
| December, 2016  | 480.70   | 427.00  | 16,73,35,769         | 480.25   | 427.00  | 97,83,760            |
| January, 2017   | 491.70   | 424.40  | 18,45,84,877         | 491.65   | 424.60  | 1,04,53,702          |
| February, 2017  | 530.00   | 460.00  | 16,59,68,858         | 529.80   | 460.50  | 1,06,53,675          |
| March, 2017     | 525.65   | 483.00  | 18,03,04,291         | 525.70   | 483.05  | 3,54,11,819          |

### GRAPH IN COMPARISON TO NIFTY & SENSEX



## b. GDR

The high and low closing prices of the Bank's GDRs as traded during the last financial year on the LSE, are as under:

| Month           | High (In USD) | Low (In USD) | No. of GDRs traded |
|-----------------|---------------|--------------|--------------------|
| April, 2016     | 38.80         | 31.35        | 8,84,300           |
| May, 2016       | 38.75         | 37.90        | 14,08,005          |
| June, 2016      | 40.65         | 36.30        | 10,74,060          |
| July, 2016      | 42.81         | 38.75        | 15,13,994          |
| August, 2016    | 45.20         | 40.65        | 57,75,083          |
| September, 2016 | 48.05         | 39.55        | 25,47,805          |
| October, 2016   | 41.80         | 35.80        | 12,52,255          |
| November, 2016  | 38.50         | 33.60        | 15,96,607          |
| December, 2016  | 35.45         | 32.15        | 16,49,408          |
| January, 2017   | 36.40         | 32.15        | 12,02,198          |
| February, 2017  | 40.20         | 34.75        | 13,09,985          |
| March, 2017     | 39.65         | 37.25        | 19,05,004          |

### Dematerialization of Shares and Liquidity

The equity shares of the Bank are to be compulsorily traded in electronic form by all investors. The Bank has entered into agreements with NSDL and CDSL, so as to provide the Members an opportunity to hold and trade in equity shares of the Bank in electronic form.

As on 31<sup>st</sup> March 2017, 99.64 % of the total issued and paid up equity share capital of the Bank was held by investors in electronic form and 0.36% of the total issued and paid up equity share capital was held in physical form.

The number of equity shares of the Bank held in physical form which were transferred/processed during the last three financial years, are as under:

| Particulars                         | 2016-17 | 2015-16 | 2014-15 |
|-------------------------------------|---------|---------|---------|
| Number of transfer deeds            | 135     | 202     | 285     |
| Number of equity shares transferred | 38,500  | 54,500  | 63,000  |

As required under Regulation 40(9) of the Listing Regulations, M/s. Ahalada Rao. V & Associates, Practicing Company Secretaries, (C. P. No. 11497), Hyderabad have examined the records relating to share transfer deeds, memorandum of transfers, registers, files and other related documents on a half-yearly basis and has issued a certificate confirming compliance with the provisions of the said Regulations. The certificate has been forwarded to the BSE and NSE where the Bank's equity shares are listed, in terms of the Listing Regulations and also tabled at the meeting of the Stakeholders Relationship Committee of the Directors, for its review and noting.

### Distribution of Shareholding

The distribution of shareholding of the Bank as on 31<sup>st</sup> March 2017, is as under:

| No. of shares held | Physical Form       |                  | Electronic Form     |                       | Total               |                       |               |
|--------------------|---------------------|------------------|---------------------|-----------------------|---------------------|-----------------------|---------------|
|                    | No. of shareholders | No. of shares    | No. of shareholders | No. of shares         | No. of shareholders | No. of shares         | % to capital  |
| 1 – 5,000          | 8,880               | 77,86,592        | 4,35,412            | 7,62,14,800           | 4,44,292            | 8,40,01,392           | 3.51          |
| 5,001 – 10,000     | 45                  | 3,37,300         | 1,409               | 1,01,85,469           | 1,454               | 1,05,22,769           | 0.44          |
| 10,001 – 20,000    | 14                  | 1,93,600         | 732                 | 1,03,64,438           | 746                 | 1,05,58,038           | 0.44          |
| 20,001 – 30,000    | 5                   | 1,25,000         | 295                 | 71,93,752             | 300                 | 73,18,752             | 0.31          |
| 30,001 – 40,000    | 1                   | 36,000           | 176                 | 61,78,334             | 177                 | 62,14,334             | 0.26          |
| 40,001 – 50,000    | 1                   | 49,500           | 136                 | 60,78,430             | 137                 | 61,27,930             | 0.26          |
| 50,001 – 1,00,000  | -                   | -                | 291                 | 2,12,55,799           | 291                 | 2,12,55,799           | 0.88          |
| 1,00,001 and above | -                   | -                | 890                 | 2,24,90,37,095        | 890                 | 2,24,90,37,095        | 93.90         |
| <b>Total</b>       | <b>8,946</b>        | <b>85,27,992</b> | <b>4,39,341</b>     | <b>2,38,65,08,117</b> | <b>4,48,287</b>     | <b>2,39,50,36,109</b> | <b>100.00</b> |

## CORPORATE GOVERNANCE (CONT.)

**Shareholding pattern**

Category wise shareholding pattern of the Bank as on 31<sup>st</sup> March 2017, is as under:

| Sr. No.                                | Category / Shareholder  | No. of Shares held    | % of total issued & paid-up Capital |
|--|---|-----------------------|-------------------------------------|
| <b>Promoters</b>                       |   |                       |                                     |
| 1                                      | Administrator of the Specified Undertaking of the Unit Trust of India (SUUTI) | 27,48,40,905          | 11.48                               |
| 2                                      | Life Insurance Corporation of India (LIC)                                     | 33,13,08,553          | 13.83                               |
| 3                                      | General Insurance Corporation of India  | 3,99,40,000           | 1.67                                |
| 4                                      | The New India Assurance Company Limited                                       | 2,61,03,585           | 1.09                                |
| 5                                      | National Insurance Company Limited  | 30,63,797             | 0.13                                |
| 6                                      | The Oriental Insurance Company Limited  | 63,30,020             | 0.26                                |
| 7                                      | United India Insurance Company Limited  | 72,15,213             | 0.30                                |
| <b>Foreign Investors</b>               |   |                       |                                     |
| 8                                      | Overseas Investors (including FIIs/OCBs/NRIs)                                 | 1,16,20,73,406        | 48.51                               |
| 9                                      | Foreign Direct Investment (GDR)   | 10,87,53,075          | 4.54                                |
| <b>Domestic Financial Institutions</b> |   |                       |                                     |
| 10                                     | Financial Institutions/Mutual Funds/Banks/NBFC                                | 16,57,97,280          | 6.92                                |
| 11                                     | <b>Others</b>   | 26,96,10,275          | 11.27                               |
| <b>Total</b>                           |   | <b>2,39,50,36,109</b> | <b>100.00</b>                       |

Top 20 Shareholders of the Bank as on 31<sup>st</sup> March 2017, is as under:

| Sr. No.      | Name of the Shareholder  | No. of Shares held   | % to total issued & paid up capital |
|--------------|--|----------------------|-------------------------------------|
| 1.           | Life Insurance Corporation of India  | 33,13,08,553         | 13.83                               |
| 2.           | Administrator of the SUUTI   | 27,48,40,905         | 11.48                               |
| 3.           | The Bank of New York Mellon, DR  | 10,87,53,075         | 4.54                                |
| 4.           | Cinnamon Capital Limited   | 10,36,87,022         | 4.33                                |
| 5.           | General Insurance Corporation of India   | 3,99,40,000          | 1.67                                |
| 6.           | Government of Singapore  | 3,81,37,648          | 1.59                                |
| 7.           | ICICI Prudential Life Insurance Company Limited  | 3,43,30,677          | 1.43                                |
| 8.           | Lazard Emerging Markets Portfolio  | 2,94,91,974          | 1.23                                |
| 9.           | The New India Assurance Company Limited  | 2,61,03,585          | 1.09                                |
| 10.          | Centaura Investments (Mauritius) PTE Ltd   | 2,55,47,908          | 1.07                                |
| 11.          | Vanguard Emerging Markets Stock Index Fund, A series of Vanguard International Equity Index Fund | 2,55,30,647          | 1.07                                |
| 12.          | Europacific Growth Fund  | 2,13,93,890          | 0.89                                |
| 13.          | Ishares India Index Mauritius Company  | 2,02,57,683          | 0.85                                |
| 14.          | Vanguard Total International Stock Index Fund  | 2,00,25,262          | 0.84                                |
| 15.          | Credit Suisse (Singapore) Limited  | 1,90,44,097          | 0.80                                |
| 16.          | The Genesis Emerging Markets Investment Company  | 1,81,25,859          | 0.76                                |
| 17.          | The Genesis Group Trust For Employee Benefit Plans   | 1,73,46,956          | 0.72                                |
| 18.          | T. Rowe Price International Stock Fund   | 1,73,31,884          | 0.72                                |
| 19.          | Merrill Lynch Markets Singapore PTE Ltd.   | 1,59,17,179          | 0.66                                |
| 20.          | Government Pension Fund Global   | 1,56,90,609          | 0.66                                |
| <b>Total</b> |  | <b>120,28,05,413</b> | <b>50.22</b>                        |

## Outstanding GDR

The Bank has in the course of international offerings to overseas investors, issued securities linked to ordinary equity shares of the Bank in the form of Global Depository Receipts (GDRs) in March 2005, April 2005, July 2007 and September 2009. The said GDRs are listed for trading on the London Stock Exchange. The underlying equity shares represents outstanding GDRs which have already been included in the equity share capital. The number of equity shares representing outstanding GDRs as on 31<sup>st</sup> March 2017 was 10,87,53,075.

Apart from the above, the Bank has not issued any ADRs/Warrants or any other convertible instruments.

## Investor Services

### Registrar & Share Transfer Agent (RTA)

Karvy has been entrusted with the task of administering all aspects relating to investor services. Karvy has appropriate systems to ensure that requisite service is provided to the investors of the Bank in accordance with applicable corporate and securities laws and within the adopted service standards. Listed below are the service standards adopted by Karvy in respect of the various services being rendered by it to the investors of the Bank.

| Nature of service being rendered to the Investors of the Bank | Adopted Service Standards |
|---|---------------------------|
| Registration of Nomination                                    | 5 days                    |
| Issue of duplicate dividend warrant(s)                        | 5 days                    |
| Revalidation of dividend warrant(s)                           | 5 days                    |
| Revalidation of demand draft(s)                               | 5 days                    |
| Split/ consolidation of share certificate(s)                  | 7 days                    |
| Dematerialization of share(s)                                 | 7 days                    |
| Transfer of share(s)  | 7 days                    |
| Transmission of share(s)                                      | 7 days                    |
| Consolidation of folio(s)                                     | 7 days                    |
| Change/Deletion/Transposition of Name(s)                      | 7 days                    |
| Release of unclaimed share(s)                                 | 7 days                    |
| Re-materialization of share(s)                                | 10 days                   |
| Issue of duplicate share certificate(s)                       | 10 days                   |

Investors are requested to write to the Registered Office of the Bank or to Karvy for availing any of the said services. In terms of Regulation 34(3) read with Schedule V of the Listing Regulations, the designated email address for correspondence is [shareholders@axisbank.com](mailto:shareholders@axisbank.com) or [einward.ris@karvy.com](mailto:einward.ris@karvy.com).

Officers based at the Registered Office of the Bank have been empowered to attend to the investor queries/complaints in consultation with the Company Secretary and ensure its redressal in accordance with applicable corporate and securities laws and within the adopted service standards.

## Share Transfer System

In terms of Regulation 40 (2) of Listing Regulations, a Share Committee comprising the Head (Law) and the Company Secretary of the Bank has been formed to look into matters relating to transfer of equity shares and matters related thereto. The resolutions passed by the Share Committee are tabled at the ensuing meeting of the Board of Directors of the Bank, for its noting.

## Investor Grievances

During the year, the Bank had received 2,409 correspondences from its investors, capital market intermediaries and statutory/regulatory authorities, inter alia, requesting for various services relating to the securities issued by the Bank by post and through emails (addressed to designated email address viz. [shareholders@axisbank.com](mailto:shareholders@axisbank.com) and [einward.ris@karvy.com](mailto:einward.ris@karvy.com)).

## CORPORATE GOVERNANCE (CONT.)

The details of the investor complaints received and redressed by the Bank during the last 3 financial years, are as under:

| Received from                     | No. of complaints received |         |         | No. of complaints unresolved as on 31 <sup>st</sup> March 2017 |
|-----------------------------------|----------------------------|---------|---------|--|
|                                   | 2016-17                    | 2015-16 | 2014-15 |  |
| SEBI SCORES                       | 8                          | 12      | 11      | -  |
| Stock Exchanges                   | 1                          | 9       | 8       | -  |
| NSDL / CDSL                       | -                          | -       | -       | -  |
| MCA and others                    | -                          | -       | -       | -  |
| Total No. of complaints received  | 9                          | 21      | 19      | -  |
| Total No. of complaints redressed | 9                          | 21      | 19      | -  |

There was no investor complaint that was unresolved as on 1<sup>st</sup> April 2016. All the investor complaints received during the year were resolved and as such there was no investor complaint that was unresolved as on 31<sup>st</sup> March 2017.

The statement highlighting the status of the investor correspondence(s)/complaint(s) received and resolved during the year was also tabled at the meetings of the Stakeholders Relationship Committee of Directors, for its review and noting.

### Nomination Facility

Section 72 of the Companies Act, 2013, provides that every holder of securities of a company may, at any time nominate, in the prescribed manner, any person to whom his securities shall vest in the event of his death. Where the securities of a company are held by more than one person jointly, the joint holders may together nominate any person to whom all the rights in the securities shall vest in the event of death of all the joint holders.

In view of the above, Shareholders may avail of the Nomination Facility. The relevant Nomination Form is available on the website of the Bank and the Shareholders may download the same or write to the Bank at its Registered Office or to Karvy, for the same.

Please note that the nomination shall be automatically rescinded on transfer/ dematerialization of the shares.

### ECS Facility

#### Payment of Dividends through Electronic mode:

- In terms of Regulation 12 and Schedule I of Listing Regulations, every listed entity is required to mandatorily make all payments to Investors, including Dividend, by using any Reserve Bank of India (RBI) approved electronic mode of payments viz., Direct Credit, Real Time Gross Settlement (RTGS), National Electronic Fund Transfer (NEFT), Electronic Clearing Service (ECS), National Automated Clearing House (NACH) etc. The Bank would be entitled to use the bank account details of the shareholders available with the Depository Participant to facilitate with electronic payment.
- Accordingly, in case of shares that are held in electronic form:
 

All shareholders of the Bank holding equity shares in electronic form are requested to provide details relating to their Bank Account Number, including 9 digit MICR Code and 11 digit IFSC Code, E-mail ID and Mobile No(s) to their Depository Participant(s).
- Accordingly, in case of shares that are held in physical form:
 

All shareholders of the Bank are requested to provide details relating to their Bank Account Number, indicating 9 digit MICR Code and 11 digit IFSC Code, E-mail ID and Mobile No(s) to Karvy at Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad – 500 032, by quoting their folio number and attaching a photocopy of the cheque leaf of the said Bank Account and a self-attested copy of their PAN card.
- In case the dividend paid through electronic mode is rejected by the corresponding bank, for any reason whatsoever, the Bank will issue a dividend warrant and print the Bank Account details available with Karvy on the said dividend warrant to avoid fraudulent encashment.

## Green initiatives

### Remittance of dividend in Electronic Form

In order to facilitate electronic remittance of dividend, those shareholders who have not provided their bank account details are requested to provide the same to Karvy to enable the Bank to electronically remit the dividends to their designated Bank account, which would prevent fraudulent encashment and reduce usage of paper.

### Dispatch of documents in Electronic Form

In terms of Rule 18 of the Companies (Management and Administration) Rules, 2014, a company may give notice through electronic mode including e-mail to those Members who have provided their e-mail address either to their Depository Participant (DP) or to the Company.

Accordingly, the Notice convening the 23<sup>rd</sup> Annual General Meeting, the annual report of the Bank for the financial year 2016-17 and other annexures stated therein will be sent by e-mail to those Members who have registered their e-mail address with their DP or with Karvy.

Members who have not yet registered their e-mail address are requested to do so, at the earliest.

In case shares are held in electronic form and in case of any change in the e-mail address, Members are requested to update the same with their DP and in case shares are held in physical form, Members are requested to update the same with the Karvy.

In case a Member fails to update the relevant e-mail address, the said documents will be sent to the existing e-mail address and the said documents will be deemed to have been delivered, in compliance with the relevant provisions of the Companies Act, 2013, the relevant Rules made thereunder and the Listing Regulations.

However, in case any Member wishes to receive a physical copy of the said documents, he is requested to write to [einward.ris@karvy.com](mailto:einward.ris@karvy.com) or [shareholders@axisbank.com](mailto:shareholders@axisbank.com) duly quoting his DP ID and Client ID or his Folio number, as the case may be, to enable the Bank to record his decision and provide physical copy of the said documents free of cost.

Please note that the said documents will also be uploaded on the Bank's website viz. [www.axisbank.com](http://www.axisbank.com) and copies thereof will be made available for inspection at the Registered Office of the Bank during business hours on all working days except Saturdays, Sundays, Bank Holidays and Public Holiday up to the date of the ensuing AGM.

We seek your support to the said Green Initiatives, as it is designed to protect our fragile environment.

## Means of Communication

After the financial results of the Bank is approved by the Board of Directors, it is disclosed to the Stock Exchanges within 30 minutes of the conclusion of the Board Meeting, in terms of Regulation 30 of the Listing Regulations read with sub-para 4 of Para A of Part A of Schedule III of the Listing Regulations. The financial results of the Bank are also uploaded on the Bank's website viz. [www.axisbank.com](http://www.axisbank.com), in accordance with the Listing Regulations. Thereafter, formal presentations made by the Senior Management to Analysts /Investors are also uploaded on the Bank's website.

The financial results of the Bank are generally published in the Economic Times and Gujarat Samachar or Divya Bhaskar on the next day after declaration of the financial results to the Stock Exchanges.

For the ready reference of the investors of the Bank, a list of frequently asked questions and their answers have been uploaded on the Bank's website viz. [www.axisbank.com](http://www.axisbank.com) under shareholders corner.

## General Body Meetings

The details of the last three Annual General Meetings, are as under:

| AGM              | Date and Day                        | Time       | Location  |
|------------------|-------------------------------------|------------|---|
| 20 <sup>th</sup> | 27 <sup>th</sup> June 2014 – Friday | 10.00 a.m. | J. B. Auditorium, Ahmedabad Management Association, AMA Complex, ATIRA, Dr. Vikram Sarabhai Marg, Ahmedabad, Gujarat - 380 015. |
| 21 <sup>st</sup> | 24 <sup>th</sup> July 2015 – Friday | 10.00 a.m. | J. B. Auditorium, Ahmedabad Management Association, AMA Complex, ATIRA, Dr. Vikram Sarabhai Marg, Ahmedabad, Gujarat - 380 015. |
| 22 <sup>nd</sup> | 22 <sup>nd</sup> July 2016– Friday  | 10.00 a.m. | J. B. Auditorium, Ahmedabad Management Association, AMA Complex, ATIRA, Dr. Vikram Sarabhai Marg, Ahmedabad, Gujarat - 380 015. |

## CORPORATE GOVERNANCE (CONT.)

### Special resolutions passed at previous three Annual General Meetings

The details of the special resolution(s) passed at the previous three Annual General Meetings, are as under:

| AGM              | Date of AGM                | Special Resolution(s)   |
|------------------|----------------------------|---|
| 20 <sup>th</sup> | 27 <sup>th</sup> June 2014 | <p>Resolution No. 11 - Approval of the shareholders of the Bank for amendment in the exercise period from 3 years to 5 years from the date of vesting of options, in respect of options granted, with effect from April, 2014.</p> <p>Resolution No. 12 - Approval of the Shareholders of the Bank authorising the Board of Directors of the Bank to borrow money within the limit of ₹ 1,00,000 crore.</p> <p>Resolution No.13 - Special Resolution for raising Tier I and Tier II Capital and raising capital under MTN Programme.</p> <p>Resolution No.16 - Special Resolution for alteration of Articles of Association of the Bank relating to increase in the authorised share capital of the Bank and for sub-division of the equity shares of the Bank.</p> |
| 21 <sup>st</sup> | 24 <sup>th</sup> July 2015 | <p>Resolution No. 12 - Increase in Borrowing limits of the Bank upto ₹ 1,50,000 crore under Section 180 (1)(c) of the Companies Act, 2013.</p> <p>Resolution No. 13 - Borrowing/Raising funds in Indian Currency/Foreign Currency by issue of debt Instruments including but not limited to bonds and non-convertible debentures on a private placement basis, for an amount of upto ₹ 35,000 crore.</p> <p>Resolution No. 14 - Acquiring and holding equity shares of the Bank, by the Foreign Institutional Investors (FIIs)/Foreign Portfolio Investors (FPIs)/Non Resident Indians (NRIs), Foreign Direct Investment covering ADRs / GDRs and indirect foreign investment in any combination thereof, upto 74% of the paid up share capital of the Bank.</p>    |
| 22 <sup>nd</sup> | 22 <sup>nd</sup> July 2016 | <p>Resolution No. 18 – Borrowing/Raising funds in Indian/Foreign Currency by issue of debt instruments including but not limited to subordinated debt, senior unsecured long term bonds, green bonds, medium term notes, non-convertible debentures on a private placement basis, for an amount of upto ₹ 35,000 crore.</p>   |

### Procedure for Postal Ballot

In compliance with Regulation 44 of the Listing Regulations and Sections 108, 110 and other applicable provisions of the Companies Act, 2013, the relevant Rules made thereunder, the Bank provides electronic voting facility to all its Members. The Bank had engaged the services of Karvy for the said purpose. In terms of the applicable laws, Members have the option to cast their vote either by physical ballot or e-voting.

The Board of Directors of the Bank is required to appoint a Scrutinizer for conducting the Postal Ballot process in a fair and transparent manner. The Postal Ballot exercise is conducted in accordance with the provisions of Section 110 of the Companies Act, 2013 read with Rule 22 of the Companies (Management & Administration) Rules, 2014, as amended.

The Bank dispatches the Postal Ballot Notice and relevant forms along with postage prepaid business reply envelope to those Members whose names appear on the Register of Members / Statements of Beneficial Holders provided by the Depositories as on the cut-off date. The postal ballot notice is also sent in electronic form to those Members whose email address is registered with their DP in case shares are held in electronic form or with Karvy in case shares are held in physical form.

The Bank also publishes a notice in the newspaper declaring the details of completion of dispatch and other requirements as mandated under the aforesaid provisions of the Companies Act, 2013 and the said Rules.

Voting rights are reckoned on the paid-up value of the shares registered in the names of the Members as on the said cut-off date. Members desiring to exercise their votes by physical postal ballot forms are required to return the forms duly completed and signed to the Scrutinizer at the address mentioned in the postage prepaid business reply envelope on or before the close of voting period. Members desiring to exercise their votes by electronic mode are requested to exercise their vote using the e-voting facility before the close of business hours on the last date of e-voting as set out in the Notice.

The Scrutinizer is required to submit his report to the Chairman, after verification of the records and thereafter the consolidated results of the voting can be declared by any one of the Directors of the Bank, duly authorised by the Board of Directors, in this regard.

Subsequently, the said results alongwith the report of the Scrutinizer is disclosed to the Stock Exchanges within 48 hours of such declaration, in terms of Regulation 44(3) of the Listing Regulations, uploaded on the website of the Bank and displayed on the notice board at the Registered and Corporate Offices of the Bank. The resolution, if passed by requisite majority, shall be deemed to have been passed on the last date specified by the Company for receipt of duly completed postal ballot forms or e-voting.

### Resolution passed by way of Postal Ballot during the Financial Year 2016-17

During the year under review, the Bank had sought the approval of its Members through Postal Ballot for (i) re-appointment of Dr. Sanjiv Misra as the Non-Executive (Part-Time) Chairman of the Bank, subject to the approval of the RBI; and (ii) Alteration of the Articles of Association of the Bank, in terms of the relevant provisions of Section 10B(1A)(i) and other applicable provisions of the Banking Regulation Act, 1949, the relevant provisions of the Companies Act, 2013, the relevant Rules made thereunder, the Listing Regulations and Article 90 of the Articles of Association of the Bank.

The Bank had appointed Shri Raghavendar Rao D. Practicing Company Secretary (Membership No. ACS 35788/C.P. No. 13407) as the Scrutinizer for conducting the said postal ballot process in a fair and transparent manner. The Postal Ballot exercise was conducted in accordance with the provisions of Section 110 of the Companies Act, 2013 read with Rule 22 of the Companies (Management & Administration) Rules, 2014, as amended.

The summary of the postal ballot results in respect of the said Resolutions, which was declared on 10<sup>th</sup> May 2016, are as under:

Resolution No. 1 - Re-appointment of Dr. Sanjiv Misra (DIN: 03075797) as the Non-Executive (Part-Time) Chairman of the Bank, subject to the approval of the RBI.

| No. of votes in favour | No. of votes against | % of votes in favour | % of votes against |
|------------------------|----------------------|----------------------|--------------------|
| 1,62,90,96,004         | 1,44,68,264          | 99.12                | 0.88               |

Resolution No. 2 - Alteration of Articles of Association of the Bank.

| No. of votes in favour | No. of votes against | % of votes in favour | % of votes against |
|------------------------|----------------------|----------------------|--------------------|
| 1,59,07,92,546         | 5,25,62,318          | 96.80                | 3.20               |

### Address for correspondence:

| Registered Office  | Corporate Office  | Registrar & Share Transfer Agent (RTA)  |
|--|---|---|
| Axis Bank Limited<br>[CIN:L65110GJ1993PLC020769]<br>'Trishul', 3 <sup>rd</sup> Floor,<br>Opp. Samarheshwar Temple,<br>Law Garden, Ellisbridge,<br>Ahmedabad,<br>Gujarat – 380 006.<br>Tel. No. : +9179-6630 6161<br>Fax No. : +9179-2640 9321<br>Email: <a href="mailto:shareholders@axisbank.com">shareholders@axisbank.com</a> | Axis Bank Limited<br>'Axis House', C-2,<br>Wadia International Centre,<br>Pandurang Budhkar Marg,<br>Worli, Mumbai,<br>Maharashtra – 400 025.<br>Tel. No. : +9122-2425 2525<br>Fax No. : +9122-2425 1800<br>Email: <a href="mailto:shareholders@axisbank.com">shareholders@axisbank.com</a> | M/s. Karvy Computershare Private Limited<br>Unit: Axis Bank Limited<br>Karvy Selenium Tower B, Plot 31-32,<br>Gachibowli, Financial District,<br>Nanakramguda, Hyderabad,<br>Telangana – 500 032.<br>Tel. No. : +91 40-6716 2222<br>Fax No. : +91 40-2300 1153<br>Toll Free No. : 1800-345-4001<br>Email : <a href="mailto:einward.ris@karvy.com">einward.ris@karvy.com</a> |

## CORPORATE GOVERNANCE (CONT.)

### **Compliance with Code of Conduct and Conflict of Interest Norms in Respect of Board of Directors and the Code of Conduct and Ethics for Senior Management of the Bank for the Financial Year 2016-17**

I confirm that for the year under review, all Directors and Members of the Senior Management of the Bank have affirmed compliance with the Codes as applicable to them.

Shikha Sharma  
Managing Director & CEO

Place : Mumbai  
Date : 26<sup>th</sup> April 2017

# FORM NO. MGT-9

## Extract of Annual Return as on the Financial Year ended 31<sup>st</sup> March 2017

[Pursuant to section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

### I. REGISTRATION AND OTHER DETAILS:

|      |   |   |
|------|---|---|
| i)   | CIN   | L65110GJ1993PLC020769   |
| ii)  | Registration Date   | 3 <sup>rd</sup> December 1993   |
| iii) | Name of the Company   | Axis Bank Limited   |
| iv)  | Category / Sub-Category of the Company                            | Company Limited by Shares   |
| v)   | Address of the Registered office and contact details              | 'Trishul' 3 <sup>rd</sup> Floor,<br>Opp. Samaratheshwar Temple,<br>Law Garden,<br>Ellisbridge, Ahmedabad,<br>Gujarat – 380006.<br>Phone: +91-79-6630 6161,<br>Fax: +91-79-2640 9321<br>Email: shareholders@axisbank.com   |
| vi)  | Whether listed company – Yes / No                                 | Yes   |
| vii) | Name, Address and Contact details of Registrar and Transfer Agent | <b>Kary Computershare Private Limited</b><br>Unit: Axis Bank Limited<br>Kary Selenium Tower B, Plot 31-32, Gachibowli,<br>Financial District, Nanakramguda,<br>Hyderabad – 500 032.<br>Phone No. : 1800-345-4001 and +9140-6716 2222<br>Fax No. : 040 - 2300 1153 |

### II. PRINCIPAL BUSINESS ACTIVITIES OF THE BANK

| Sr. No. | Name and description of main products / services  | NIC Code of the Product/ service                               | % to total turnover of the Company |
|---------|---|--|------------------------------------|
| 1       | <ul style="list-style-type: none"> <li>Deposits</li> <li>Loans</li> <li>Investments and foreign exchange</li> </ul> | Section K : Financial and Insurance activities<br>Code : 64191 | Not applicable                     |

### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

| Sr. No. | Name of the Company                   | CIN/GLN                    | Holding/ Subsidiary/ Associate | % of shares held | Applicable Section |
|---------|---------------------------------------|----------------------------|--------------------------------|------------------|--------------------|
| 1       | Axis Capital Limited                  | U51900MH2005PLC157853      | Subsidiary                     | 99.99%           | 2(87)(ii)          |
| 2       | Axis Private Equity Limited           | U66020MH2006PLC165039      | Subsidiary                     | 99.99%           | 2(87)(ii)          |
| 3       | Axis Trustee Services Limited         | U74999MH2008PLC182264      | Subsidiary                     | 99.99%           | 2(87)(ii)          |
| 4       | Axis Asset Management Company Limited | U65991MH2009PLC189558      | Subsidiary                     | 74.99%           | 2(87)(ii)          |
| 5       | Axis Mutual Fund Trustee Limited      | U66020MH2009PLC189325      | Subsidiary                     | 74.86%           | 2(87)(ii)          |
| 6       | Axis Finance Limited                  | U65921MH1995PLC212675      | Subsidiary                     | 99.99%           | 2(87)(ii)          |
| 7       | Axis Securities Limited               | U74992MH2006PLC163204      | Subsidiary                     | 99.99%           | 2(87)(ii)          |
| 8       | Axis Bank UK Limited                  | Foreign Company (07554558) | Subsidiary                     | 100%             | 2(87)(ii)          |
| 9       | Axis Securities Europe Limited        | Foreign Company (05540630) | Subsidiary                     | 100%             | 2(87)(ii)          |
| 10      | A.TREDS Limited                       | U74999MH2016PLC281452      | Subsidiary                     | 67%              | 2(87)(ii)          |

FORM NO. MGT-9 (CONT.)

**iv. Share Holding Pattern (Equity Share Capital Breakup as Percentage of total Equity)**

**i. Category-wise Share Holding**

| Category of Shareholder  | No. of shares held at the beginning of the year |           |                       |                   | No. of shares held at the end of the year |           |                       |                   | % change during the year |
|--|---|-----------|-----------------------|-------------------|---|-----------|-----------------------|-------------------|--------------------------|
|  | Demat   | Physical  | Total                 | % of total shares | Demat                                     | Physical  | Total                 | % of total shares |                          |
| <b>A. Promoter</b>   |   |           |                       |                   |   |           |                       |                   |                          |
| <b>(1) Indian</b>  |   |           |                       |                   |   |           |                       |                   |                          |
| a) Individual /HUF   | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| b) Central Government  | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| c) State Government(s)   | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| d) Bodies Corporate  | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| e) Banks/ Financial Institutions                                       | 70,84,04,734                                    | -         | 70,84,04,734          | 29.73             | 68,88,02,073                              | -         | 68,88,02,073          | 28.76             | (0.97)                   |
| f) Any Other   | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| <b>Sub-Total (A)(1) :</b>  | <b>70,84,04,734</b>                             | <b>-</b>  | <b>70,84,04,734</b>   | <b>29.73</b>      | <b>68,88,02,073</b>                       | <b>-</b>  | <b>68,88,02,073</b>   | <b>28.76</b>      | <b>(0.97)</b>            |
| <b>(2) Foreign</b>   |   |           |                       |                   |   |           |                       |                   |                          |
| a) NRIs-Individuals  | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| b) Other - Individuals   | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| c) Bodies Corporate  | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| d) Banks/ FI   | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| e) Any Others  | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| <b>Sub-Total (A)(2) :</b>  | <b>-</b>  | <b>-</b>  | <b>-</b>              | <b>-</b>          | <b>-</b>                                  | <b>-</b>  | <b>-</b>              | <b>-</b>          | <b>-</b>                 |
| <b>Total shareholding of Promoter (A)=(A)(1)+(A)(2)</b>                | <b>70,84,04,734</b>                             | <b>-</b>  | <b>70,84,04,734</b>   | <b>29.73</b>      | <b>68,88,02,073</b>                       | <b>-</b>  | <b>68,88,02,073</b>   | <b>28.76</b>      | <b>(0.97)</b>            |
| <b>B. Public Shareholding</b>  |   |           |                       |                   |   |           |                       |                   |                          |
| <b>(1) Institutions</b>  |   |           |                       |                   |   |           |                       |                   |                          |
| a) Mutual Funds  | 24,37,44,478                                    | -         | 24,37,44,478          | 10.23             | 16,28,54,328                              | -         | 16,28,54,328          | 6.80              | (3.43)                   |
| b) Banks/ FI   | 29,41,869                                       | -         | 29,41,869             | 0.12              | 29,20,751                                 | -         | 29,20,751             | 0.12              | -                        |
| c) Central Government  | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| d) State Government(s)   | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| e) Venture Capital Funds   | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| f) Insurance Companies   | 12,79,82,352                                    | -         | 12,79,82,352          | 5.37              | 3,64,54,316                               | -         | 3,64,54,316           | 1.52              | (3.85)                   |
| g) FIs   | 97,35,24,319                                    | -         | 97,35,24,319          | 40.86             | 1,15,54,57,305                            | -         | 1,15,54,57,305        | 48.24             | 7.39                     |
| h) Foreign Venture Capital Funds                                       | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| i) Others (Qualified Foreign Investor - Corporate)                     | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| <b>Sub-Total (B)(1) :</b>  | <b>1,34,81,93,018</b>                           | <b>-</b>  | <b>1,34,81,93,018</b> | <b>56.58</b>      | <b>1,35,76,86,700</b>                     | <b>-</b>  | <b>1,35,76,86,700</b> | <b>56.69</b>      | <b>0.11</b>              |
| <b>(2) Non-Institutions</b>  |   |           |                       |                   |   |           |                       |                   |                          |
| a) Bodies Corporate  | 3,26,60,214                                     | 68,050    | 3,27,28,264           | 1.37              | 6,10,82,582                               | 68,000    | 6,11,50,582           | 2.55              | 1.18                     |
| i. Indian  | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| ii. Overseas   | -   | -         | -                     | -                 | -   | -         | -                     | -                 | -                        |
| b) Individuals   |   |           |                       |                   |   |           |                       |                   |                          |
| (i) Individual shareholders holding nominal share capital upto ₹1 lakh | 11,23,07,075                                    | 83,82,645 | 12,06,89,720          | 5.06              | 9,68,83,533                               | 84,59,992 | 10,53,43,525          | 4.40              | (0.67)                   |

| Category of Shareholder  | No. of shares held at the beginning of the year |                  |                       |                   | No. of shares held at the end of the year |                  |                       |                   | % change during the year |
|--|---|------------------|-----------------------|-------------------|---|------------------|-----------------------|-------------------|--------------------------|
|  | Demat   | Physical         | Total                 | % of total shares | Demat                                     | Physical         | Total                 | % of total shares |                          |
| (ii) Individual shareholders holding nominal share capital in excess of ₹1 lakh        | 6,45,57,276                                     | 1,67,000         | 6,47,24,276           | 2.72              | 4,78,39,668                               | -                | 4,78,39,668           | 2.00              | (0.72)                   |
| c) Others  |   |                  |                       |                   |   |                  |                       |                   |                          |
| i. H U F   | 20,69,959                                       | -                | 20,69,959             | 0.09              | 17,92,228                                 | -                | 17,92,228             | 0.07              | (0.01)                   |
| ii. Trusts   | 1,08,70,705                                     | -                | 1,08,70,705           | 0.46              | 1,28,49,979                               | -                | 1,28,49,979           | 0.54              | 0.08                     |
| iii. Clearing Members  | 64,10,753                                       | -                | 64,10,753             | 0.27              | 47,86,032                                 | -                | 47,86,032             | 0.20              | (0.07)                   |
| iv. NRIs   | 73,36,687                                       | -                | 73,36,687             | 0.31              | 35,90,688                                 | -                | 35,90,688             | 0.15              | (0.16)                   |
| v. NRI non-repatriation  | -   | -                | -                     | -                 | 16,31,115                                 | -                | 16,31,115             | 0.07              | 0.07                     |
| vi. Foreign Bodies-DR  | 13,20,095                                       | -                | 13,20,095             | 0.06              | 8,09,744                                  | -                | 8,09,744              | 0.03              | (0.02)                   |
| vii. Foreign Bank  | 1,25,195  | -                | 1,25,195              | 0.01              | -   | -                | -                     | -                 | (0.01)                   |
| ix. Foreign Nationals  | 700   | -                | 700                   | -                 | 700                                       | -                | 700                   | -                 | -                        |
| <b>Sub-Total (B)(2) :</b>  | <b>23,76,58,659</b>                             | <b>86,17,695</b> | <b>24,62,76,354</b>   | <b>10.34</b>      | <b>23,12,66,269</b>                       | <b>85,27,992</b> | <b>23,97,94,261</b>   | <b>10.01</b>      | <b>(0.32)</b>            |
| <b>Total Public Shareholding B=B(1)+B(2) :</b>   | <b>1,58,58,51,677</b>                           | <b>86,17,695</b> | <b>1,59,44,69,372</b> | <b>66.91</b>      | <b>1,58,89,52,969</b>                     | <b>85,27,992</b> | <b>1,59,74,80,961</b> | <b>66.70</b>      | <b>(0.22)</b>            |
| <b>C. Shares held by Custodians against which Depository receipts have been issued</b> |   |                  |                       |                   |   |                  |                       |                   |                          |
| (1) Promoter and Promoter Group  | -   | -                | -                     | -                 | -   | -                | -                     | -                 | -                        |
| (2) Public   | 7,99,57,720                                     | -                | 7,99,57,720           | 3.36              | 10,87,53,075                              | -                | 10,87,53,075          | 4.54              | 1.19                     |
| <b>Grand Total (A+B+C)</b>   | <b>2,37,42,14,131</b>                           | <b>86,17,695</b> | <b>2,38,28,31,826</b> | <b>100.00</b>     | <b>2,38,65,08,117</b>                     | <b>85,27,992</b> | <b>2,39,50,36,109</b> | <b>100.00</b>     |                          |

## ii. Shareholding of Promoters

| Sr. No. | Shareholder's Name  | Shareholding at the beginning of the Year |                               |  | Shareholding at the end of the Year |                               |  | % change in Share holding during the year |
|---------|---|---|-------------------------------|--|-------------------------------------|-------------------------------|--|---|
|         |   | No. of Shares                             | % of total Shares of the Bank | % of Shares Pledged / encumbered to total Shares | No. of Shares                       | % of total Shares of the Bank | % of Shares Pledged / encumbered to total Shares |   |
| 1       | Administrator of the Specified Undertaking of the Unit Trust of India | 27,48,40,905                              | 11.53                         | -  | 27,48,40,905                        | 11.48                         | -  | (0.06)                                    |
| 2       | Life Insurance Corporation of India                                   | 34,88,60,225                              | 14.64                         | -  | 33,13,08,553                        | 13.83                         | -  | (0.81)                                    |
| 3       | General Insurance Corporation of India                                | 4,05,95,000                               | 1.70                          | -  | 3,99,40,000                         | 1.67                          | -  | (0.03)                                    |
| 4       | The New India Assurance Company Limited                               | 2,61,03,585                               | 1.10                          | -  | 2,61,03,585                         | 1.09                          | -  | (0.01)                                    |
| 5       | National Insurance Company Limited                                    | 47,47,285                                 | 0.20                          | -  | 30,63,797                           | 0.13                          | -  | (0.07)                                    |
| 6       | The Oriental Insurance Company Limited                                | 63,30,020                                 | 0.27                          | -  | 63,30,020                           | 0.26                          | -  | (0.01)                                    |
| 7       | United India Insurance Company Limited                                | 69,27,714                                 | 0.29                          | -  | 72,15,213                           | 0.30                          | -  | 0.01                                      |

## FORM NO. MGT-9 (CONT.)

## iii. Change in Promoters' Shareholding

| Sr. No. | Name of the Shareholder   | Shareholding                                       |                               | Date       | Increase/ Decrease in Share holding | Reason   | Cumulative Shareholding during the Year |                               |
|---------|---|--|-------------------------------|------------|-------------------------------------|----------|---|-------------------------------|
|         |   | No. of Shares at the beginning and end of the year | % of total Shares of the Bank |            |                                     |          | No. of Shares                           | % of total Shares of the Bank |
| 1       | Life Insurance Corporation of India                                   | 34,88,60,225                                       | 14.64                         | 31-03-2016 |                                     |          | 34,88,60,225                            | 14.64                         |
|         |   |  |                               | 22-07-2016 | -12,68,472                          | Transfer | 34,75,91,753                            | 14.56                         |
|         |   |  |                               | 29-07-2016 | -33,87,746                          | Transfer | 34,42,04,007                            | 14.42                         |
|         |   |  |                               | 05-08-2016 | -77,59,794                          | Transfer | 33,64,44,213                            | 14.09                         |
|         |   |  |                               | 12-08-2016 | -27,27,495                          | Transfer | 33,37,16,718                            | 13.97                         |
|         |   |  |                               | 19-08-2016 | -5,72,993                           | Transfer | 33,31,43,725                            | 13.95                         |
|         |   |  |                               | 26-08-2016 | -9,60,287                           | Transfer | 33,21,83,438                            | 13.91                         |
|         |   |  |                               | 02-09-2016 | -5,78,885                           | Transfer | 33,16,04,553                            | 13.88                         |
|         |   |  |                               | 09-09-2016 | -1,76,000                           | Transfer | 33,14,28,553                            | 13.87                         |
|         |   |  |                               | 16-09-2016 | -20,000                             | Transfer | 33,14,08,553                            | 13.87                         |
|         |   |  |                               | 23-09-2016 | -1,00,000                           | Transfer | 33,13,08,553                            | 13.86                         |
|         |   |  |                               | 07-10-2016 | 3,10,850                            | Transfer | 33,16,19,403                            | 13.87                         |
|         |   |  |                               | 07-10-2016 | -3,10,850                           | Transfer | 33,13,08,553                            | 13.86                         |
|         |   |  |                               | 28-10-2016 | 9,200                               | Transfer | 33,13,17,753                            | 13.86                         |
|         |   |  |                               | 28-10-2016 | -9,200                              | Transfer | 33,13,08,553                            | 13.86                         |
|         |   | 33,13,08,553                                       | 13.83                         | 31-03-2017 |                                     |          | 33,13,08,553                            | 13.83                         |
| 2       | Administrator of The Specified Undertaking of The Unit Trust of India | 27,48,40,905                                       | 11.53                         | 31-03-2016 |                                     |          | 27,48,40,905                            | 11.53                         |
|         |   | 27,48,40,905                                       | 11.48                         | 31-03-2017 |                                     |          | 27,48,40,905                            | 11.48                         |
| 3       | General Insurance Corporation of India                                | 4,05,95,000  | 1.70                          | 31-03-2016 |                                     |          | 4,05,95,000                             | 1.70                          |
|         |   |  |                               | 03-06-2016 | -50,000                             | Transfer | 4,05,45,000                             | 1.70                          |
|         |   |  |                               | 15-07-2016 | -1,00,000                           | Transfer | 4,04,45,000                             | 1.69                          |
|         |   |  |                               | 22-07-2016 | -1,00,000                           | Transfer | 4,03,45,000                             | 1.69                          |
|         |   |  |                               | 29-07-2016 | -50,000                             | Transfer | 4,02,95,000                             | 1.69                          |
|         |   |  |                               | 05-08-2016 | -91,308                             | Transfer | 4,02,03,692                             | 1.68                          |
|         |   |  |                               | 12-08-2016 | -58,692                             | Transfer | 4,01,45,000                             | 1.68                          |
|         |   |  |                               | 19-08-2016 | -75,000                             | Transfer | 4,00,70,000                             | 1.68                          |
|         |   |  |                               | 26-08-2016 | -30,000                             | Transfer | 4,00,40,000                             | 1.68                          |
|         |   |  |                               | 02-09-2016 | -20,000                             | Transfer | 4,00,20,000                             | 1.68                          |
|         |   |  |                               | 09-09-2016 | -70,000                             | Transfer | 3,99,50,000                             | 1.67                          |
|         |   |  |                               | 23-09-2016 | -60,000                             | Transfer | 3,98,90,000                             | 1.67                          |
|         |   |  |                               | 10-02-2017 | 1,00,000                            | Transfer | 3,99,90,000                             | 1.67                          |
|         |   |  |                               | 17-02-2017 | 1,00,000                            | Transfer | 4,00,90,000                             | 1.68                          |
|         |   |  |                               | 10-03-2017 | -1,50,000                           | Transfer | 3,99,40,000                             | 1.67                          |
|         |   | 3,99,40,000  | 1.67                          | 31-03-2017 |                                     |          | 3,99,40,000                             | 1.67                          |
| 4       | The New India Assurance Company Limited                               | 2,61,03,585  | 1.10                          | 31-03-2016 |                                     |          | 2,61,03,585                             | 1.10                          |
|         |   | 2,61,03,585  | 1.09                          | 31-03-2017 |                                     |          | 2,61,03,585                             | 1.09                          |
| 5       | National Insurance Company Ltd  | 47,47,285  | 0.2                           | 31-03-2016 |                                     |          | 47,47,285                               | 0.20                          |
|         |   |  |                               | 08-04-2016 | 2,75,000                            | Transfer | 50,22,285                               | 0.21                          |
|         |   |  |                               | 15-04-2016 | 7,40,000                            | Transfer | 57,62,285                               | 0.24                          |
|         |   |  |                               | 19-08-2016 | -1,00,000                           | Transfer | 56,62,285                               | 0.24                          |
|         |   |  |                               | 26-08-2016 | -45,000                             | Transfer | 56,17,285                               | 0.24                          |
|         |   |  |                               | 02-09-2016 | -55,000                             | Transfer | 55,62,285                               | 0.23                          |
|         |   |  |                               | 23-09-2016 | -26,250                             | Transfer | 55,36,035                               | 0.23                          |
|         |   |  |                               | 28-10-2016 | 1,00,000                            | Transfer | 56,36,035                               | 0.24                          |

| Sr. No. | Name of the Shareholder                | Shareholding                                       |                               | Date       | Increase/ Decrease in Share holding | Reason   | Cumulative Shareholding during the Year |                               |
|---------|--|--|-------------------------------|------------|-------------------------------------|----------|---|-------------------------------|
|         |  | No. of Shares at the beginning and end of the year | % of total Shares of the Bank |            |                                     |          | No. of Shares                           | % of total Shares of the Bank |
|         |  |  |                               | 04-11-2016 | 70,000                              | Transfer | 57,06,035                               | 0.24                          |
|         |  |  |                               | 02-12-2016 | 4,00,00                             | Transfer | 57,46,035                               | 0.24                          |
|         |  |  |                               | 16-12-2016 | 50,000                              | Transfer | 57,96,035                               | 0.24                          |
|         |  |  |                               | 13-01-2017 | 2,00,000                            | Transfer | 59,96,035                               | 0.25                          |
|         |  |  |                               | 10-02-2017 | -1,32,238                           | Transfer | 58,63,797                               | 0.25                          |
|         |  |  |                               | 24-02-2017 | -4,00,000                           | Transfer | 54,63,797                               | 0.23                          |
|         |  |  |                               | 03-03-2017 | -2,00,000                           | Transfer | 52,63,797                               | 0.22                          |
|         |  |  |                               | 10-03-2017 | -7,20,000                           | Transfer | 45,43,797                               | 0.19                          |
|         |  |  |                               | 17-03-2017 | -80,000                             | Transfer | 44,63,797                               | 0.19                          |
|         |  |  |                               | 24-03-2017 | -5,00,000                           | Transfer | 39,63,797                               | 0.17                          |
|         |  |  |                               | 31-03-2017 | -9,00,000                           | Transfer | 30,63,797                               | 0.13                          |
|         |  | 30,63,797  | 0.13                          | 31-03-2017 |                                     |          | 30,63,797                               | 0.13                          |
| 6       | The Oriental Insurance Company Limited | 63,30,020  | 0.27                          | 31-03-2016 |                                     |          | 63,30,020                               | 0.27                          |
|         |  | 63,30,020  | 0.26                          | 31-03-2017 |                                     |          | 63,30,020                               | 0.26                          |
| 7       | United India Insurance Company Limited | 69,27,714  | 0.29                          | 31-03-2016 |                                     |          | 69,27,714                               | 0.29                          |
|         |  |  |                               | 05-08-2016 | -22,56                              | Transfer | 69,25,458                               | 0.29                          |
|         |  |  |                               | 12-08-2016 | -55,000                             | Transfer | 68,70,458                               | 0.29                          |
|         |  |  |                               | 19-08-2016 | -65,000                             | Transfer | 68,05,458                               | 0.28                          |
|         |  |  |                               | 26-08-2016 | -60,000                             | Transfer | 67,45,458                               | 0.28                          |
|         |  |  |                               | 02-09-2016 | -85,000                             | Transfer | 66,60,458                               | 0.28                          |
|         |  |  |                               | 09-09-2016 | -60,000                             | Transfer | 66,00,458                               | 0.28                          |
|         |  |  |                               | 16-09-2016 | -65,000                             | Transfer | 65,35,458                               | 0.27                          |
|         |  |  |                               | 23-09-2016 | -1,00,000                           | Transfer | 64,35,458                               | 0.27                          |
|         |  |  |                               | 28-10-2016 | 10,000                              | Transfer | 64,45,458                               | 0.27                          |
|         |  |  |                               | 04-11-2016 | 82,000                              | Transfer | 65,27,458                               | 0.27                          |
|         |  |  |                               | 11-11-2016 | 58,133                              | Transfer | 65,85,591                               | 0.28                          |
|         |  |  |                               | 18-11-2016 | 20,000                              | Transfer | 66,05,591                               | 0.28                          |
|         |  |  |                               | 25-11-2016 | 60,000                              | Transfer | 66,65,591                               | 0.28                          |
|         |  |  |                               | 02-12-2016 | 90,000                              | Transfer | 67,55,591                               | 0.28                          |
|         |  |  |                               | 09-12-2016 | 80,000                              | Transfer | 68,35,591                               | 0.29                          |
|         |  |  |                               | 16-12-2016 | 50,000                              | Transfer | 68,85,591                               | 0.29                          |
|         |  |  |                               | 23-12-2016 | 10,000                              | Transfer | 68,95,591                               | 0.29                          |
|         |  |  |                               | 30-12-2016 | 1,00,000                            | Transfer | 69,95,591                               | 0.29                          |
|         |  |  |                               | 06-01-2017 | 65,000                              | Transfer | 70,60,591                               | 0.30                          |
|         |  |  |                               | 13-01-2017 | 1,00,000                            | Transfer | 71,60,591                               | 0.30                          |
|         |  |  |                               | 20-01-2017 | 35,546                              | Transfer | 71,96,137                               | 0.30                          |
|         |  |  |                               | 27-01-2017 | 59,150                              | Transfer | 72,55,287                               | 0.30                          |
|         |  |  |                               | 03-02-2017 | 55,000                              | Transfer | 73,10,287                               | 0.31                          |
|         |  |  |                               | 10-02-2017 | 10,000                              | Transfer | 73,20,287                               | 0.31                          |
|         |  |  |                               | 17-02-2017 | 50,000                              | Transfer | 73,70,287                               | 0.31                          |
|         |  |  |                               | 24-02-2017 | 5,600                               | Transfer | 73,75,887                               | 0.31                          |
|         |  |  |                               | 03-03-2017 | -1,17,000                           | Transfer | 72,58,887                               | 0.30                          |
|         |  |  |                               | 10-03-2017 | -1,55,000                           | Transfer | 71,03,887                               | 0.30                          |
|         |  |  |                               | 17-03-2017 | -15,000                             | Transfer | 70,88,887                               | 0.30                          |
|         |  |  |                               | 24-03-2017 | 25,000                              | Transfer | 71,13,887                               | 0.30                          |
|         |  |  |                               | 31-03-2017 | 1,01,326                            | Transfer | 72,15,213                               | 0.30                          |
|         |  | 72,15,213  | 0.30                          | 31-03-2017 |                                     |          | 72,15,213                               | 0.30                          |

## FORM NO. MGT-9 (CONT.)

**iv. Shareholding pattern of Top Ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):**

| Sr. No. | Name of the Shareholder                     | Shareholding                                       |                               | Date       | Increase/ Decrease in share holding | Reason   | Cumulative Shareholding during the Year |                               |
|---------|---|--|-------------------------------|------------|-------------------------------------|----------|---|-------------------------------|
|         |   | No. of Shares at the beginning and end of the year | % of total shares of the Bank |            |                                     |          | No. of Shares                           | % of total shares of the Bank |
| 1       | ICICI Prudential Life Insurance Company Ltd | 6,75,59,849  | 2.84                          | 31-03-2016 |                                     |          | 6,75,59,849                             | 2.84                          |
|         |   |  |                               | 08-04-2016 | 5,786                               | Transfer | 6,75,65,635                             | 2.83                          |
|         |   |  |                               | 15-04-2016 | -8,05,888                           | Transfer | 6,67,59,747                             | 2.80                          |
|         |   |  |                               | 22-04-2016 | -1,85,486                           | Transfer | 6,65,74,261                             | 2.79                          |
|         |   |  |                               | 29-04-2016 | -63,57,463                          | Transfer | 6,02,16,798                             | 2.53                          |
|         |   |  |                               | 06-05-2016 | -58,08,733                          | Transfer | 5,44,08,065                             | 2.28                          |
|         |   |  |                               | 13-05-2016 | -57,52,065                          | Transfer | 4,86,56,000                             | 2.04                          |
|         |   |  |                               | 20-05-2016 | -10,55,969                          | Transfer | 4,76,00,031                             | 2.00                          |
|         |   |  |                               | 27-05-2016 | -6,70,634                           | Transfer | 4,69,29,397                             | 1.97                          |
|         |   |  |                               | 03-06-2016 | -6,76,249                           | Transfer | 4,62,53,148                             | 1.94                          |
|         |   |  |                               | 10-06-2016 | -19,52,371                          | Transfer | 4,43,00,777                             | 1.86                          |
|         |   |  |                               | 17-06-2016 | -11,745                             | Transfer | 4,42,89,032                             | 1.86                          |
|         |   |  |                               | 24-06-2016 | 69,018                              | Transfer | 4,43,58,050                             | 1.86                          |
|         |   |  |                               | 30-06-2016 | -2,22,227                           | Transfer | 4,41,35,823                             | 1.85                          |
|         |   |  |                               | 08-07-2016 | 6,28,299                            | Transfer | 4,47,64,122                             | 1.87                          |
|         |   |  |                               | 15-07-2016 | -1,54,266                           | Transfer | 4,46,09,856                             | 1.87                          |
|         |   |  |                               | 22-07-2016 | -14,09,276                          | Transfer | 4,32,00,580                             | 1.81                          |
|         |   |  |                               | 29-07-2016 | 23,057                              | Transfer | 4,32,23,637                             | 1.81                          |
|         |   |  |                               | 05-08-2016 | 59,624                              | Transfer | 4,32,83,261                             | 1.81                          |
|         |   |  |                               | 12-08-2016 | 68,197                              | Transfer | 4,33,51,458                             | 1.82                          |
|         |   |  |                               | 19-08-2016 | -19,869                             | Transfer | 4,33,31,589                             | 1.81                          |
|         |   |  |                               | 26-08-2016 | -11,45,134                          | Transfer | 4,21,86,455                             | 1.77                          |
|         |   |  |                               | 02-09-2016 | -20,69,942                          | Transfer | 4,01,16,513                             | 1.68                          |
|         |   |  |                               | 09-09-2016 | 4,21,758                            | Transfer | 4,05,38,271                             | 1.70                          |
|         |   |  |                               | 16-09-2016 | -4,23,086                           | Transfer | 4,01,15,185                             | 1.68                          |
|         |   |  |                               | 23-09-2016 | -15,58,445                          | Transfer | 3,85,56,740                             | 1.61                          |
|         |   |  |                               | 30-09-2016 | 1,11,421                            | Transfer | 3,86,68,161                             | 1.62                          |
|         |   |  |                               | 07-10-2016 | 5,12,939                            | Transfer | 3,91,81,100                             | 1.64                          |
|         |   |  |                               | 14-10-2016 | 1,39,337                            | Transfer | 3,93,20,437                             | 1.64                          |
|         |   |  |                               | 21-10-2016 | 4,69,748                            | Transfer | 3,97,90,185                             | 1.66                          |
|         |   |  |                               | 28-10-2016 | -6,72,286                           | Transfer | 3,91,17,899                             | 1.64                          |
|         |   |  |                               | 04-11-2016 | 2,89,347                            | Transfer | 3,94,07,246                             | 1.65                          |
|         |   |  |                               | 11-11-2016 | -6,50,056                           | Transfer | 3,87,57,190                             | 1.62                          |
|         |   |  |                               | 18-11-2016 | 2,86,004                            | Transfer | 3,90,43,194                             | 1.63                          |
|         |   |  |                               | 25-11-2016 | -1,19,656                           | Transfer | 3,89,23,538                             | 1.63                          |
|         |   |  |                               | 02-12-2016 | 11,31,471                           | Transfer | 4,00,55,009                             | 1.68                          |
|         |   |  |                               | 09-12-2016 | 497                                 | Transfer | 4,00,55,506                             | 1.68                          |
|         |   |  |                               | 16-12-2016 | 2,26,655                            | Transfer | 4,02,82,161                             | 1.68                          |
|         |   |  |                               | 23-12-2016 | -1,93,050                           | Transfer | 4,00,89,111                             | 1.68                          |
|         |   |  |                               | 30-12-2016 | 5,37,342                            | Transfer | 4,06,26,453                             | 1.70                          |

| Sr. No. | Name of the Shareholder           | Shareholding                                       |                               | Date       | Increase/ Decrease in share holding | Reason   | Cumulative Shareholding during the Year |                               |
|---------|-----------------------------------|--|-------------------------------|------------|-------------------------------------|----------|---|-------------------------------|
|         |                                   | No. of Shares at the beginning and end of the year | % of total shares of the Bank |            |                                     |          | No. of Shares                           | % of total shares of the Bank |
|         |                                   |  |                               | 06-01-2017 | -1,54,153                           | Transfer | 4,04,72,300                             | 1.69                          |
|         |                                   |  |                               | 13-01-2017 | 1,32,579                            | Transfer | 4,06,04,879                             | 1.70                          |
|         |                                   |  |                               | 20-01-2017 | 12,05,970                           | Transfer | 4,18,10,849                             | 1.75                          |
|         |                                   |  |                               | 27-01-2017 | -61,40,070                          | Transfer | 3,56,70,779                             | 1.49                          |
|         |                                   |  |                               | 03-02-2017 | -4,34,934                           | Transfer | 3,52,35,845                             | 1.47                          |
|         |                                   |  |                               | 10-02-2017 | -4,82,745                           | Transfer | 3,47,53,100                             | 1.45                          |
|         |                                   |  |                               | 17-02-2017 | -3,47,53,100                        | Transfer | 0                                       | 0.00                          |
|         |                                   | 0  | 0.00                          | 31-03-2017 |                                     |          | 0                                       | 0.00                          |
| 2       | Credit Suisse (Singapore) Limited | 4,17,38,863  | 1.75                          | 31-03-2016 |                                     |          | 4,17,38,863                             | 1.75                          |
|         |                                   |  |                               | 08-04-2016 | -5,64,914                           | Transfer | 4,11,73,949                             | 1.73                          |
|         |                                   |  |                               | 15-04-2016 | 1,08,511                            | Transfer | 4,12,82,460                             | 1.73                          |
|         |                                   |  |                               | 22-04-2016 | 19,95,000                           | Transfer | 4,32,77,460                             | 1.81                          |
|         |                                   |  |                               | 29-04-2016 | 29,77,612                           | Transfer | 4,62,55,072                             | 1.94                          |
|         |                                   |  |                               | 06-05-2016 | 33,06,941                           | Transfer | 4,95,62,013                             | 2.08                          |
|         |                                   |  |                               | 13-05-2016 | 21,00,569                           | Transfer | 5,16,62,582                             | 2.17                          |
|         |                                   |  |                               | 20-05-2016 | -3,37,243                           | Transfer | 5,13,25,339                             | 2.15                          |
|         |                                   |  |                               | 27-05-2016 | -15,39,917                          | Transfer | 4,97,85,422                             | 2.09                          |
|         |                                   |  |                               | 03-06-2016 | 1,28,984                            | Transfer | 4,99,14,406                             | 2.09                          |
|         |                                   |  |                               | 10-06-2016 | 31,257                              | Transfer | 4,99,45,663                             | 2.09                          |
|         |                                   |  |                               | 17-06-2016 | -2,74,266                           | Transfer | 4,96,71,397                             | 2.08                          |
|         |                                   |  |                               | 24-06-2016 | -5,005                              | Transfer | 4,96,66,392                             | 2.08                          |
|         |                                   |  |                               | 30-06-2016 | -1,31,253                           | Transfer | 4,95,35,139                             | 2.07                          |
|         |                                   |  |                               | 01-07-2016 | 3,098                               | Transfer | 4,95,38,237                             | 2.08                          |
|         |                                   |  |                               | 08-07-2016 | -4,66,539                           | Transfer | 4,90,71,698                             | 2.06                          |
|         |                                   |  |                               | 15-07-2016 | 13,51,401                           | Transfer | 5,04,23,099                             | 2.11                          |
|         |                                   |  |                               | 22-07-2016 | -13,27,004                          | Transfer | 4,90,96,095                             | 2.06                          |
|         |                                   |  |                               | 29-07-2016 | 7,05,979                            | Transfer | 4,98,02,074                             | 2.09                          |
|         |                                   |  |                               | 05-08-2016 | 2,58,768                            | Transfer | 5,00,60,842                             | 2.10                          |
|         |                                   |  |                               | 12-08-2016 | 42,496                              | Transfer | 5,01,03,338                             | 2.10                          |
|         |                                   |  |                               | 19-08-2016 | 19,15,219                           | Transfer | 5,20,18,557                             | 2.18                          |
|         |                                   |  |                               | 26-08-2016 | 5,07,358                            | Transfer | 5,25,25,915                             | 2.20                          |
|         |                                   |  |                               | 02-09-2016 | -38,53,627                          | Transfer | 4,86,72,288                             | 2.04                          |
|         |                                   |  |                               | 09-09-2016 | 6,88,303                            | Transfer | 4,93,60,591                             | 2.07                          |
|         |                                   |  |                               | 16-09-2016 | -2,72,965                           | Transfer | 4,90,87,626                             | 2.05                          |
|         |                                   |  |                               | 23-09-2016 | -22,15,702                          | Transfer | 4,68,71,924                             | 1.96                          |
|         |                                   |  |                               | 30-09-2016 | -13,15,193                          | Transfer | 4,55,56,731                             | 1.91                          |
|         |                                   |  |                               | 07-10-2016 | -460                                | Transfer | 4,55,56,271                             | 1.91                          |
|         |                                   |  |                               | 21-10-2016 | -61,463                             | Transfer | 4,54,94,808                             | 1.90                          |
|         |                                   |  |                               | 28-10-2016 | 13,76,327                           | Transfer | 4,68,71,135                             | 1.96                          |
|         |                                   |  |                               | 04-11-2016 | -44,29,700                          | Transfer | 4,24,41,435                             | 1.78                          |
|         |                                   |  |                               | 11-11-2016 | -75,55,597                          | Transfer | 3,48,85,838                             | 1.46                          |
|         |                                   |  |                               | 18-11-2016 | -31,43,391                          | Transfer | 3,17,42,447                             | 1.33                          |
|         |                                   |  |                               | 25-11-2016 | 1,68,074                            | Transfer | 3,19,10,521                             | 1.33                          |

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| Sr. No. | Name of the Shareholder  | Shareholding                                       |                               | Date       | Increase/ Decrease in share holding | Reason   | Cumulative Shareholding during the Year |                               |
|---------|--------------------------|--|-------------------------------|------------|-------------------------------------|----------|---|-------------------------------|
|         |                          | No. of Shares at the beginning and end of the year | % of total shares of the Bank |            |                                     |          | No. of Shares                           | % of total shares of the Bank |
|         |                          |  |                               | 02-12-2016 | -14,03,210                          | Transfer | 3,05,07,311                             | 1.28                          |
|         |                          |  |                               | 09-12-2016 | -7,11,487                           | Transfer | 2,97,95,824                             | 1.25                          |
|         |                          |  |                               | 16-12-2016 | -10,33,138                          | Transfer | 2,87,62,686                             | 1.20                          |
|         |                          |  |                               | 23-12-2016 | -27,16,279                          | Transfer | 2,60,46,407                             | 1.09                          |
|         |                          |  |                               | 30-12-2016 | -19,39,469                          | Transfer | 2,41,06,938                             | 1.01                          |
|         |                          |  |                               | 06-01-2017 | -1,721                              | Transfer | 2,41,05,217                             | 1.01                          |
|         |                          |  |                               | 13-01-2017 | -1,853                              | Transfer | 2,41,03,364                             | 1.01                          |
|         |                          |  |                               | 20-01-2017 | -3,85,902                           | Transfer | 2,37,17,462                             | 0.99                          |
|         |                          |  |                               | 27-01-2017 | -7,65,762                           | Transfer | 2,29,51,700                             | 0.96                          |
|         |                          |  |                               | 03-02-2017 | -5,07,600                           | Transfer | 2,24,44,100                             | 0.94                          |
|         |                          |  |                               | 10-02-2017 | 187                                 | Transfer | 2,24,44,287                             | 0.94                          |
|         |                          |  |                               | 24-02-2017 | -5,18,400                           | Transfer | 2,19,25,887                             | 0.92                          |
|         |                          |  |                               | 03-03-2017 | 5,62,055                            | Transfer | 2,24,87,942                             | 0.94                          |
|         |                          |  |                               | 10-03-2017 | 17,539                              | Transfer | 2,25,05,481                             | 0.94                          |
|         |                          |  |                               | 17-03-2017 | -10,49,313                          | Transfer | 2,14,56,168                             | 0.90                          |
|         |                          |  |                               | 24-03-2017 | -22,72,493                          | Transfer | 1,91,83,675                             | 0.80                          |
|         |                          |  |                               | 31-03-2017 | -1,39,578                           | Transfer | 1,90,44,097                             | 0.80                          |
|         |                          | 1,90,44,097  | 0.80                          | 31-03-2017 |                                     |          | 1,90,44,097                             | 0.80                          |
| 3       | Cinnamon Capital Limited | 3,75,36,095  | 1.58                          | 31-03-2016 |                                     |          | 3,75,36,095                             | 1.58                          |
|         |                          |  |                               | 08-04-2016 | 34,56,000                           | Transfer | 4,09,92,095                             | 1.72                          |
|         |                          |  |                               | 22-04-2016 | 29,97,000                           | Transfer | 4,39,89,095                             | 1.84                          |
|         |                          |  |                               | 29-04-2016 | 56,74,541                           | Transfer | 4,96,63,636                             | 2.08                          |
|         |                          |  |                               | 13-05-2016 | 29,20,000                           | Transfer | 5,25,83,636                             | 2.20                          |
|         |                          |  |                               | 20-05-2016 | 11,24,000                           | Transfer | 5,37,07,636                             | 2.25                          |
|         |                          |  |                               | 10-06-2016 | 23,88,000                           | Transfer | 5,60,95,636                             | 2.35                          |
|         |                          |  |                               | 17-06-2016 | 13,47,276                           | Transfer | 5,74,42,912                             | 2.41                          |
|         |                          |  |                               | 12-08-2016 | 10,01,727                           | Transfer | 5,84,44,639                             | 2.45                          |
|         |                          |  |                               | 26-08-2016 | 5,69,000                            | Transfer | 5,90,13,639                             | 2.47                          |
|         |                          |  |                               | 09-09-2016 | 4,90,000                            | Transfer | 5,95,03,639                             | 2.49                          |
|         |                          |  |                               | 23-09-2016 | 16,91,000                           | Transfer | 6,11,94,639                             | 2.56                          |
|         |                          |  |                               | 30-09-2016 | 11,15,000                           | Transfer | 6,23,09,639                             | 2.61                          |
|         |                          |  |                               | 07-10-2016 | 6,23,000                            | Transfer | 6,29,32,639                             | 2.63                          |
|         |                          |  |                               | 14-10-2016 | 18,79,000                           | Transfer | 6,48,11,639                             | 2.71                          |
|         |                          |  |                               | 21-10-2016 | 49,19,159                           | Transfer | 6,97,30,798                             | 2.92                          |
|         |                          |  |                               | 28-10-2016 | 27,79,000                           | Transfer | 7,25,09,798                             | 3.03                          |
|         |                          |  |                               | 04-11-2016 | 40,90,346                           | Transfer | 7,66,00,144                             | 3.20                          |
|         |                          |  |                               | 11-11-2016 | 66,31,087                           | Transfer | 8,32,31,231                             | 3.48                          |
|         |                          |  |                               | 18-11-2016 | 32,00,000                           | Transfer | 8,64,31,231                             | 3.61                          |
|         |                          |  |                               | 25-11-2016 | 21,30,291                           | Transfer | 8,85,61,522                             | 3.70                          |
|         |                          |  |                               | 02-12-2016 | 7,35,000                            | Transfer | 8,92,96,522                             | 3.73                          |
|         |                          |  |                               | 09-12-2016 | 14,50,000                           | Transfer | 9,07,46,522                             | 3.80                          |
|         |                          |  |                               | 16-12-2016 | 16,50,000                           | Transfer | 9,23,96,522                             | 3.86                          |
|         |                          |  |                               | 30-12-2016 | 7,71,000                            | Transfer | 9,31,67,522                             | 3.90                          |
|         |                          |  |                               | 06-01-2017 | 7,70,000                            | Transfer | 9,39,37,522                             | 3.93                          |

| Sr. No. | Name of the Shareholder   | Shareholding                                       |                               | Date       | Increase/ Decrease in share holding | Reason   | Cumulative Shareholding during the Year |                               |
|---------|---|--|-------------------------------|------------|-------------------------------------|----------|---|-------------------------------|
|         |   | No. of Shares at the beginning and end of the year | % of total shares of the Bank |            |                                     |          | No. of Shares                           | % of total shares of the Bank |
|         |   |  |                               | 20-01-2017 | 34,10,000                           | Transfer | 9,73,47,522                             | 4.07                          |
|         |   |  |                               | 27-01-2017 | 29,27,500                           | Transfer | 10,02,75,022                            | 4.19                          |
|         |   |  |                               | 03-02-2017 | 21,18,000                           | Transfer | 10,23,93,022                            | 4.28                          |
|         |   |  |                               | 17-03-2017 | 12,94,000                           | Transfer | 10,36,87,022                            | 4.33                          |
|         |   | 10,36,87,022                                       | 4.33                          | 31-03-2017 |                                     |          | 10,36,87,022                            | 4.33                          |
| 4       | Government Pension Fund Global                                    | 3,51,01,342  | 1.47                          | 31-03-2016 |                                     |          | 3,51,01,342                             | 1.47                          |
|         |   |  |                               | 13-05-2016 | -2,65,458                           | Transfer | 3,48,35,884                             | 1.46                          |
|         |   |  |                               | 20-05-2016 | -2,65,457                           | Transfer | 3,45,70,427                             | 1.45                          |
|         |   |  |                               | 27-05-2016 | -5,60,386                           | Transfer | 3,40,10,041                             | 1.43                          |
|         |   |  |                               | 10-06-2016 | -30,00,000                          | Transfer | 3,10,10,041                             | 1.30                          |
|         |   |  |                               | 09-09-2016 | -24,58,730                          | Transfer | 2,85,51,311                             | 1.20                          |
|         |   |  |                               | 16-09-2016 | -14,70,212                          | Transfer | 2,70,81,099                             | 1.13                          |
|         |   |  |                               | 28-10-2016 | -46,64,898                          | Transfer | 2,24,16,201                             | 0.94                          |
|         |   |  |                               | 16-12-2016 | 15,04,452                           | Transfer | 2,39,20,653                             | 1.00                          |
|         |   |  |                               | 23-12-2016 | 14,95,548                           | Transfer | 2,54,16,201                             | 1.06                          |
|         |   |  |                               | 30-12-2016 | 5,24,408                            | Transfer | 2,59,40,609                             | 1.08                          |
|         |   |  |                               | 13-01-2017 | 2,98,659                            | Transfer | 2,62,39,268                             | 1.10                          |
|         |   |  |                               | 27-01-2017 | 1,51,225                            | Transfer | 2,63,90,493                             | 1.10                          |
|         |   |  |                               | 24-02-2017 | -75,00,000                          | Transfer | 1,88,90,493                             | 0.79                          |
|         |   |  |                               | 10-03-2017 | -2,41,000                           | Transfer | 1,86,49,493                             | 0.78                          |
|         |   |  |                               | 17-03-2017 | -17,33,225                          | Transfer | 1,69,16,268                             | 0.71                          |
|         |   |  |                               | 24-03-2017 | -12,25,659                          | Transfer | 1,56,90,609                             | 0.66                          |
|         |   | 1,56,90,609  | 0.66                          | 31-03-2017 |                                     |          | 1,56,90,609                             | 0.66                          |
| 5       | Lazard Asset Management LLC A/C Lazard Emerging Markets Portfolio | 2,69,63,374  | 1.13                          | 31-03-2016 |                                     |          | 2,69,63,374                             | 1.13                          |
|         |   |  |                               | 29-04-2016 | 2,93,250                            | Transfer | 2,72,56,624                             | 1.14                          |
|         |   |  |                               | 24-06-2016 | 5,24,368                            | Transfer | 2,77,80,992                             | 1.16                          |
|         |   |  |                               | 09-12-2016 | -4,15,772                           | Transfer | 2,73,65,220                             | 1.14                          |
|         |   |  |                               | 16-12-2016 | -2,92,100                           | Transfer | 2,70,73,120                             | 1.13                          |
|         |   |  |                               | 10-03-2017 | 24,18,854                           | Transfer | 2,94,91,974                             | 1.23                          |
|         |   | 2,94,91,974  | 1.23                          | 31-03-2017 |                                     |          | 2,94,91,974                             | 1.23                          |
| 6       | Centaura Investments (Mauritius) Pte Ltd                          | 2,55,47,908  | 1.07                          | 31-03-2016 |                                     |          | 2,55,47,908                             | 1.07                          |
|         |   | 2,55,47,908  | 1.07                          | 31-03-2017 |                                     |          | 2,55,47,908                             | 1.07                          |
| 7       | Goldman Sachs (Singapore) Pte                                     | 2,43,14,586  | 1.02                          | 31-03-2016 |                                     |          | 2,43,14,586                             | 1.02                          |
|         |   |  |                               | 08-04-2016 | 13,11,973                           | Transfer | 2,56,26,559                             | 1.08                          |
|         |   |  |                               | 15-04-2016 | 5,52,916                            | Transfer | 2,61,79,475                             | 1.10                          |
|         |   |  |                               | 22-04-2016 | -8,88,676                           | Transfer | 2,52,90,799                             | 1.06                          |
|         |   |  |                               | 29-04-2016 | -41,23,397                          | Transfer | 2,11,67,402                             | 0.89                          |
|         |   |  |                               | 06-05-2016 | 45,27,146                           | Transfer | 2,56,94,548                             | 1.08                          |
|         |   |  |                               | 13-05-2016 | 15,94,569                           | Transfer | 2,72,89,117                             | 1.14                          |
|         |   |  |                               | 20-05-2016 | 4,87,538                            | Transfer | 2,77,76,655                             | 1.16                          |

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| Sr. No. | Name of the Shareholder | Shareholding                                       |                               | Date       | Increase/ Decrease in share holding | Reason   | Cumulative Shareholding during the Year |                               |
|---------|-------------------------|--|-------------------------------|------------|-------------------------------------|----------|---|-------------------------------|
|         |                         | No. of Shares at the beginning and end of the year | % of total shares of the Bank |            |                                     |          | No. of Shares                           | % of total shares of the Bank |
|         |                         |  |                               | 27-05-2016 | -5,55,000                           | Transfer | 2,72,21,655                             | 1.14                          |
|         |                         |  |                               | 03-06-2016 | -28,726                             | Transfer | 2,71,92,929                             | 1.14                          |
|         |                         |  |                               | 10-06-2016 | -7,78,773                           | Transfer | 2,64,14,156                             | 1.11                          |
|         |                         |  |                               | 17-06-2016 | 11,71,570                           | Transfer | 2,75,85,726                             | 1.16                          |
|         |                         |  |                               | 24-06-2016 | 7,82,545                            | Transfer | 2,83,68,271                             | 1.19                          |
|         |                         |  |                               | 30-06-2016 | 1,60,003                            | Transfer | 2,85,28,274                             | 1.20                          |
|         |                         |  |                               | 01-07-2016 | -24,92,312                          | Transfer | 2,60,35,962                             | 1.09                          |
|         |                         |  |                               | 08-07-2016 | 13,08,343                           | Transfer | 2,73,44,305                             | 1.15                          |
|         |                         |  |                               | 15-07-2016 | 8,86,207                            | Transfer | 2,82,30,512                             | 1.18                          |
|         |                         |  |                               | 22-07-2016 | 9,28,745                            | Transfer | 2,91,59,257                             | 1.22                          |
|         |                         |  |                               | 29-07-2016 | 9,41,838                            | Transfer | 3,01,01,095                             | 1.26                          |
|         |                         |  |                               | 05-08-2016 | -3,97,390                           | Transfer | 2,97,03,705                             | 1.24                          |
|         |                         |  |                               | 12-08-2016 | -11,424                             | Transfer | 2,96,92,281                             | 1.24                          |
|         |                         |  |                               | 19-08-2016 | 7,65,271                            | Transfer | 3,04,57,552                             | 1.28                          |
|         |                         |  |                               | 26-08-2016 | 41,65,450                           | Transfer | 3,46,23,002                             | 1.45                          |
|         |                         |  |                               | 02-09-2016 | -1,85,66,544                        | Transfer | 1,60,56,458                             | 0.67                          |
|         |                         |  |                               | 09-09-2016 | 9,05,085                            | Transfer | 1,69,61,543                             | 0.71                          |
|         |                         |  |                               | 16-09-2016 | 26,23,577                           | Transfer | 1,95,85,120                             | 0.82                          |
|         |                         |  |                               | 23-09-2016 | -13,01,219                          | Transfer | 1,82,83,901                             | 0.77                          |
|         |                         |  |                               | 30-09-2016 | -44,74,423                          | Transfer | 1,38,09,478                             | 0.58                          |
|         |                         |  |                               | 07-10-2016 | -2,77,532                           | Transfer | 1,35,31,946                             | 0.57                          |
|         |                         |  |                               | 14-10-2016 | 9,93,673                            | Transfer | 1,45,25,619                             | 0.61                          |
|         |                         |  |                               | 21-10-2016 | 69                                  | Transfer | 1,45,25,688                             | 0.61                          |
|         |                         |  |                               | 28-10-2016 | -43,45,068                          | Transfer | 1,01,80,620                             | 0.43                          |
|         |                         |  |                               | 04-11-2016 | -15,43,583                          | Transfer | 86,37,037                               | 0.36                          |
|         |                         |  |                               | 11-11-2016 | 8,55,232                            | Transfer | 94,92,269                               | 0.40                          |
|         |                         |  |                               | 18-11-2016 | 8,22,807                            | Transfer | 1,03,15,076                             | 0.43                          |
|         |                         |  |                               | 25-11-2016 | -12,61,896                          | Transfer | 90,53,180                               | 0.38                          |
|         |                         |  |                               | 02-12-2016 | -23,60,202                          | Transfer | 66,92,978                               | 0.28                          |
|         |                         |  |                               | 09-12-2016 | -12,23,458                          | Transfer | 54,69,520                               | 0.23                          |
|         |                         |  |                               | 16-12-2016 | 2,86,162                            | Transfer | 57,55,682                               | 0.24                          |
|         |                         |  |                               | 23-12-2016 | 20,11,075                           | Transfer | 77,66,757                               | 0.32                          |
|         |                         |  |                               | 30-12-2016 | -18,01,287                          | Transfer | 59,65,470                               | 0.25                          |
|         |                         |  |                               | 06-01-2017 | -6,32,995                           | Transfer | 53,32,475                               | 0.22                          |
|         |                         |  |                               | 13-01-2017 | 1,82,954                            | Transfer | 55,15,429                               | 0.23                          |
|         |                         |  |                               | 20-01-2017 | -11,00,130                          | Transfer | 44,15,299                               | 0.18                          |
|         |                         |  |                               | 27-01-2017 | 7,32,158                            | Transfer | 51,47,457                               | 0.22                          |
|         |                         |  |                               | 03-02-2017 | 51,21,050                           | Transfer | 1,02,68,507                             | 0.43                          |
|         |                         |  |                               | 10-02-2017 | 46,948                              | Transfer | 1,03,15,455                             | 0.43                          |
|         |                         |  |                               | 17-02-2017 | -4,94,052                           | Transfer | 98,21,403                               | 0.41                          |
|         |                         |  |                               | 24-02-2017 | -44,25,192                          | Transfer | 53,96,211                               | 0.23                          |
|         |                         |  |                               | 03-03-2017 | 27,35,703                           | Transfer | 81,31,914                               | 0.34                          |
|         |                         |  |                               | 10-03-2017 | -14,95,030                          | Transfer | 66,36,884                               | 0.28                          |
|         |                         |  |                               | 17-03-2017 | 4,56,927                            | Transfer | 70,93,811                               | 0.30                          |
|         |                         |  |                               | 24-03-2017 | -44,11,130                          | Transfer | 26,82,681                               | 0.11                          |
|         |                         |  |                               | 31-03-2017 | -17,85,653                          | Transfer | 8,97,028                                | 0.04                          |

| Sr. No. | Name of the Shareholder                            | Shareholding                                       |                               | Date       | Increase/ Decrease in share holding | Reason   | Cumulative Shareholding during the Year |                               |
|---------|--|--|-------------------------------|------------|-------------------------------------|----------|---|-------------------------------|
|         |  | No. of Shares at the beginning and end of the year | % of total shares of the Bank |            |                                     |          | No. of Shares                           | % of total shares of the Bank |
|         |  | 8,97,028   | 0.04                          | 31-03-2017 |                                     |          | 8,97,028                                | 0.04                          |
| 8       | The Genesis Emerging Markets Investment Company    | 2,24,21,418  | 0.94                          | 31-03-2016 |                                     |          | 2,24,21,418                             | 0.94                          |
|         |  |  |                               | 06-05-2016 | -3,51,923                           | Transfer | 2,20,69,495                             | 0.93                          |
|         |  |  |                               | 27-05-2016 | -82,234                             | Transfer | 2,19,87,261                             | 0.92                          |
|         |  |  |                               | 30-06-2016 | -5,04,650                           | Transfer | 2,14,82,611                             | 0.90                          |
|         |  |  |                               | 15-07-2016 | -3,53,945                           | Transfer | 2,11,28,666                             | 0.88                          |
|         |  |  |                               | 30-09-2016 | -10,30,541                          | Transfer | 2,00,98,125                             | 0.84                          |
|         |  |  |                               | 07-10-2016 | -83,279                             | Transfer | 2,00,14,846                             | 0.84                          |
|         |  |  |                               | 04-11-2016 | -8,06,830                           | Transfer | 1,92,08,016                             | 0.80                          |
|         |  |  |                               | 09-12-2016 | -3,31,282                           | Transfer | 1,88,76,734                             | 0.79                          |
|         |  |  |                               | 30-12-2016 | -1,75,008                           | Transfer | 1,87,01,726                             | 0.78                          |
|         |  |  |                               | 13-01-2017 | -2,92,937                           | Transfer | 1,84,08,789                             | 0.77                          |
|         |  |  |                               | 03-03-2017 | -2,82,930                           | Transfer | 1,81,25,859                             | 0.76                          |
|         |  | 1,81,25,859  | 0.76                          | 31-03-2017 |                                     |          | 1,81,25,859                             | 0.76                          |
| 9       | Europacific Growth Fund                            | 2,13,93,890  | 0.90                          | 31-03-2016 |                                     |          | 2,13,93,890                             | 0.90                          |
|         |  | 2,13,93,890  | 0.89                          | 31-03-2017 |                                     |          | 2,13,93,890                             | 0.89                          |
| 10      | The Genesis Group Trust For Employee Benefit Plans | 2,10,12,960  | 0.88                          | 31-03-2016 |                                     |          | 2,10,12,960                             | 0.88                          |
|         |  |  |                               | 08-04-2016 | -8,58,775                           | Transfer | 2,01,54,185                             | 0.85                          |
|         |  |  |                               | 06-05-2016 | -70,385                             | Transfer | 2,00,83,800                             | 0.84                          |
|         |  |  |                               | 30-09-2016 | -10,30,742                          | Transfer | 1,90,53,058                             | 0.80                          |
|         |  |  |                               | 07-10-2016 | -83,297                             | Transfer | 1,89,69,761                             | 0.79                          |
|         |  |  |                               | 02-12-2016 | -2,60,600                           | Transfer | 1,87,09,161                             | 0.78                          |
|         |  |  |                               | 30-12-2016 | -68,669                             | Transfer | 1,86,40,492                             | 0.78                          |
|         |  |  |                               | 03-02-2017 | -3,57,749                           | Transfer | 1,82,82,743                             | 0.76                          |
|         |  |  |                               | 03-03-2017 | -1,82,82,743                        | Transfer | 0                                       | 0.00                          |
|         |  | 0  | 0.00                          | 31-03-2017 |                                     |          | 0                                       | 0.00                          |

- Note:**
1. Top ten shareholders of the Bank at the beginning of the financial year have been considered, for the above disclosures.
  2. Date of change is the date of the shareholding statement i.e. the date on which the statements of beneficial ownerships is received from the depositories.

## FORM NO. MGT-9 (CONT.)

## v. Shareholding of Directors and Key Managerial Personnel:

| Sr. No. | Name of the Shareholder | Shareholding                                       |                               | Date       | Increase/ Decrease in shareholding | Reason   | Cumulative Shareholding during the year |                               |
|---------|-------------------------|--|-------------------------------|------------|------------------------------------|----------|---|-------------------------------|
|         |                         | No. of shares at the beginning and end of the year | % of total shares of the Bank |            |                                    |          | No. of shares                           | % of total shares of the Bank |
| 1       | Shikha Sharma           | 4,85,000   | 0.02                          | 31-03-2016 |                                    |          | 4,85,000                                | 0.02                          |
|         |                         |  |                               | 08-04-2016 | 50,000                             | Transfer | 5,35,000                                | 0.02                          |
|         |                         |  |                               | 22-04-2016 | 1,00,000                           | Transfer | 6,35,000                                | 0.03                          |
|         |                         |  |                               | 20-05-2016 | -25,000                            | Transfer | 6,10,000                                | 0.03                          |
|         |                         |  |                               | 27-05-2016 | -50,000                            | Transfer | 5,60,000                                | 0.02                          |
|         |                         |  |                               | 03-06-2016 | -60,000                            | Transfer | 5,00,000                                | 0.02                          |
|         |                         |  |                               | 10-06-2016 | -25,000                            | Transfer | 4,75,000                                | 0.02                          |
|         |                         |  |                               | 17-06-2016 | 1,00,000                           | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 24-06-2016 | 50,000                             | Transfer | 6,25,000                                | 0.03                          |
|         |                         |  |                               | 29-07-2016 | -50,000                            | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 05-08-2016 | -50000                             | Transfer | 5,25,000                                | 0.02                          |
|         |                         |  |                               | 12-08-2016 | 25,000                             | Transfer | 5,50,000                                | 0.02                          |
|         |                         |  |                               | 19-08-2016 | 50,000                             | Transfer | 6,00,000                                | 0.03                          |
|         |                         |  |                               | 02-09-2016 | -25,000                            | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 16-09-2016 | -50,000                            | Transfer | 5,25,000                                | 0.02                          |
|         |                         |  |                               | 23-09-2016 | 50,000                             | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 30-09-2016 | 25,000                             | Transfer | 6,00,000                                | 0.03                          |
|         |                         |  |                               | 07-10-2016 | 25,000                             | Transfer | 6,25,000                                | 0.03                          |
|         |                         |  |                               | 04-11-2016 | -25,000                            | Transfer | 6,00,000                                | 0.03                          |
|         |                         |  |                               | 11-11-2016 | -25,000                            | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 18-11-2016 | -25,000                            | Transfer | 5,50,000                                | 0.02                          |
|         |                         |  |                               | 09-12-2016 | 50,000                             | Transfer | 6,00,000                                | 0.03                          |
|         |                         |  |                               | 23-12-2016 | -25,000                            | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 30-12-2016 | -25,000                            | Transfer | 5,50,000                                | 0.02                          |
|         |                         |  |                               | 06-01-2017 | 25,000                             | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 13-01-2017 | 50,000                             | Transfer | 6,25,000                                | 0.03                          |
|         |                         |  |                               | 03-02-2017 | -50,000                            | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 10-02-2017 | -25,000                            | Transfer | 5,50,000                                | 0.02                          |
|         |                         |  |                               | 10-03-2017 | 25,000                             | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 17-03-2017 | -50,000                            | Transfer | 5,25,000                                | 0.02                          |
|         |                         |  |                               | 24-03-2017 | 50,000                             | Transfer | 5,75,000                                | 0.02                          |
|         |                         |  |                               | 31-03-2017 | 25,000                             | Transfer | 6,00,000                                | 0.03                          |
|         |                         | 5,75,000   | 0.02                          | 31-03-2017 |                                    |          | 5,75,000                                | 0.02                          |
| 2       | Srinivasan V.           | 9,32,500   | 0.04                          | 31-03-2016 |                                    |          | 9,32,500                                | 0.04                          |
|         |                         |  |                               | 17-06-2016 | -1,00,000                          | Transfer | 8,32,500                                | 0.04                          |
|         |                         |  |                               | 26-08-2016 | -1,00,000                          | Transfer | 7,32,500                                | 0.03                          |
|         |                         |  |                               | 02-09-2016 | -1,00,000                          | Transfer | 6,32,500                                | 0.03                          |
|         |                         |  |                               | 24-02-2017 | 2,10,000                           | Transfer | 8,42,500                                | 0.04                          |
|         |                         |  |                               | 03-03-2017 | 65,000                             | Transfer | 9,07,500                                | 0.04                          |

| Sr. No. | Name of the Shareholder | Shareholding                                       |                               | Date       | Increase/ Decrease in shareholding | Reason   | Cumulative Shareholding during the year |                               |
|---------|-------------------------|--|-------------------------------|------------|------------------------------------|----------|---|-------------------------------|
|         |                         | No. of shares at the beginning and end of the year | % of total shares of the Bank |            |                                    |          | No. of shares                           | % of total shares of the Bank |
|         |                         |  |                               | 10-03-2017 | 17,500                             | Transfer | 9,25,000                                | 0.04                          |
|         |                         |  |                               | 17-03-2017 | 5,000                              | Transfer | 9,30,000                                | 0.04                          |
|         |                         |  |                               | 24-03-2017 | 1,35,000                           | Transfer | 10,65,000                               | 0.05                          |
|         |                         |  |                               | 31-03-2017 | 15,000                             | Transfer | 10,80,000                               | 0.05                          |
|         |                         | 10,80,000  | 0.05                          | 31-03-2017 |                                    |          | 10,80,000                               | 0.05                          |
| 3       | Rajiv Anand             | 3,10,000   | 0.01                          | 31-03-2016 |                                    |          | 3,10,000                                | 0.01                          |
|         |                         |  |                               | 13-05-2016 | 35,000                             | Transfer | 3,45,000                                | 0.01                          |
|         |                         |  |                               | 03-06-2016 | -10,000                            | Transfer | 3,35,000                                | 0.01                          |
|         |                         |  |                               | 10-06-2016 | 85,000                             | Transfer | 4,20,000                                | 0.02                          |
|         |                         |  |                               | 29-07-2016 | -34,500                            | Transfer | 3,85,500                                | 0.02                          |
|         |                         |  |                               | 09-09-2016 | -25,000                            | Transfer | 3,60,500                                | 0.02                          |
|         |                         |  |                               | 23-09-2016 | -10,000                            | Transfer | 3,50,500                                | 0.01                          |
|         |                         |  |                               | 10-02-2017 | -35,000                            | Transfer | 3,15,500                                | 0.01                          |
|         |                         |  |                               | 03-03-2017 | 90,000                             | Transfer | 4,05,500                                | 0.02                          |
|         |                         |  |                               | 10-03-2017 | -25,000                            | Transfer | 3,80,500                                | 0.02                          |
|         |                         | 3,80,500   | 0.02                          | 31-03-2017 |                                    |          | 3,80,500                                | 0.02                          |
| 4       | Rajesh Dahiya           | 26,000   | 0.00                          | 31-03-2016 |                                    |          | 26,000                                  | 0.00                          |
|         |                         |  |                               | 06-05-2016 | -10,000                            | Transfer | 16,000                                  | 0.00                          |
|         |                         |  |                               | 13-05-2016 | -6,000                             | Transfer | 10,000                                  | 0.00                          |
|         |                         |  |                               | 20-05-2016 | -5,000                             | Transfer | 5,000                                   | 0.00                          |
|         |                         |  |                               | 03-06-2016 | -5,000                             | Transfer | 0                                       | 0.00                          |
|         |                         |  |                               | 24-06-2016 | 20,000                             | Transfer | 20,000                                  | 0.00                          |
|         |                         |  |                               | 30-06-2016 | -15,000                            | Transfer | 5,000                                   | 0.00                          |
|         |                         |  |                               | 29-07-2016 | -5,000                             | Transfer | 0                                       | 0.00                          |
|         |                         |  |                               | 19-08-2016 | 12,500                             | Transfer | 12,500                                  | 0.00                          |
|         |                         |  |                               | 26-08-2016 | -12,500                            | Transfer | 0                                       | 0.00                          |
|         |                         |  |                               | 09-09-2016 | 60,000                             | Transfer | 60,000                                  | 0.00                          |
|         |                         |  |                               | 16-09-2016 | -60,000                            | Transfer | 0                                       | 0.00                          |
|         |                         |  |                               | 03-03-2017 | 30,000                             | Transfer | 30,000                                  | 0.00                          |
|         |                         | 30,000   | 0.00                          | 31-03-2017 |                                    |          | 30,000                                  | 0.00                          |
| 5       | V. R. Kaundinya         | 5,000  | 0.00                          | 31-03-2016 |                                    |          | 5,000                                   | 0.00                          |
|         |                         | 5,000  |                               | 31-03-2017 |                                    |          | 5,000                                   | 0.00                          |
| 6       | Jairam Sridharan        | 61,716   | 0.00                          | 31-03-2016 |                                    |          | 61,716                                  | 0.00                          |
|         |                         |  |                               | 03-06-2016 | -6,175                             | Transfer | 55,541                                  | 0.00                          |
|         |                         |  |                               | 24-03-2017 | 1,03,500                           | Transfer | 1,59,041                                | 0.01                          |
|         |                         | 1,59,041   | 0.01                          | 31-03-2017 |                                    |          | 1,59,041                                | 0.01                          |
| 7       | Girish V. Koliyote      | -  | 0.00                          | 31-03-2016 |                                    |          | -                                       | -                             |
|         |                         | -  |                               | 31-03-2017 |                                    |          | -                                       | -                             |

**Note :**

- Shri Rajiv Anand was appointed as the Executive Director (Retail Banking) of the Bank w.e.f. 4<sup>th</sup> August 2016 and Shri Rajesh Dahiya was appointed as the Executive Director (Corporate Centre) of the Bank w.e.f. 4<sup>th</sup> August 2016.

## FORM NO. MGT-9 (CONT.)

**V. INDEBTEDNESS****Indebtedness of the Company including interest outstanding/accrued but not due for payment**

| Particulars  | Secured Loans<br>excluding<br>deposits | Unsecured<br>Loans | Deposits | (₹ in crore)          |
|--|--|--------------------|----------|-----------------------|
|  |  |                    |          | Total<br>Indebtedness |
| <b>Indebtedness at the beginning of the financial year</b> |  |                    |          |                       |
| i) Principal Amount  | 9,354.00                               | 99,226.38          | -        | 1,08,580.38           |
| ii) Interest due but not paid                              | -                                      | -                  | -        | -                     |
| iii) Interest accrued but not due                          | 17.18                                  | 1,097.19           | -        | 1,114.37              |
| <b>Total (i+ii+iii)</b>                                    | <b>9,371.18</b>                        | <b>1,00,323.57</b> | <b>-</b> | <b>1,09,694.75</b>    |
| <b>Change in Indebtedness during the financial year</b>    |  |                    |          |                       |
| Addition   | 19,02,619.24                           | 2,21,818.80        | -        | 21,24,438.04          |
| Reduction  | (19,10,607.00)                         | (2,16,954.07)      | -        | (21,27,561.07)        |
| <b>Net Change</b>  | <b>(7,987.76)</b>                      | <b>4,864.73</b>    | <b>-</b> | <b>(3,123.03)</b>     |
| <b>Indebtedness at the end of the financial year</b>       |  |                    |          |                       |
| i) Principal Amount  | 1,381.09                               | 1,03,649.78        | -        | 1,05,030.87           |
| ii) Interest due but not paid                              | -                                      | -                  | -        | -                     |
| iii) Interest accrued but not due                          | 2.33                                   | 1,538.52           | -        | 1,540.85              |
| <b>Total (i+ii+iii)</b>                                    | <b>1,383.42</b>                        | <b>1,05,188.30</b> | <b>-</b> | <b>1,06,571.72</b>    |

**Notes:**

- Deposits accepted by the Bank are in normal course of banking business and an operating activity of the Bank and hence not included in the indebtedness disclosure
- Principal amount represents outstanding balance of borrowings as reported in financial statements as of the beginning and end of the financial year.
- Additions also include the effect of exchange rate fluctuation and net change in interest accrued but not due between the beginning of financial year and the end of financial year.
- In terms of RBI circular no. FMRD.DIRD.10/14.03.002/2015-16 dated 19<sup>th</sup> May 2016, repo transactions with RBI under LAF/MSF are accounted for as borrowing as against the earlier practice of including the same under Investments. Accordingly indebtedness at the beginning of the financial year have been reclassified to conform to current period's classification.

**VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL****A. Remuneration to Managing Director, Whole-time Directors and/or Manager:**

| Sr. No. | Particulars of Remuneration  | Name of MD/WTD/Manager |                       |                      | (in ₹)                 |                     |
|---------|--|------------------------|-----------------------|----------------------|------------------------|---------------------|
|         |  | Smt. Shikha<br>Sharma  | Shri V.<br>Srinivasan | Shri Rajiv<br>Anand* | Shri Rajesh<br>Dahiya* | Total Amount        |
| 1       | Gross salary   |                        |                       |                      |                        |                     |
|         | (a) Salary as per provisions contained u/s 17(1) of the Income-tax Act, 1961 | 5,46,34,607            | 3,58,37,628           | 1,55,79,097          | 1,02,45,496            | 11,62,96,828        |
|         | (b) Value of perquisites u/s 17(2) Income-tax Act, 1961                      | 27,62,023              | 51,600                | 5,05,874             | 14,55,482              | 47,74,979           |
|         | (c) Profits in lieu of salary u/s 17(3) Income-tax Act, 1961                 | -                      | -                     | -                    | -                      | -                   |
| 2       | Stock Options  | 9,00,000               | 5,00,000              | 2,30,000             | 2,00,000               | -                   |
| 3       | Sweat Equity   | -                      | -                     | -                    | -                      | -                   |
| 4       | Commission   | -                      | -                     | -                    | -                      | -                   |
|         | - as % of profit   | -                      | -                     | -                    | -                      | -                   |
|         | - others   | -                      | -                     | -                    | -                      | -                   |
| 5       | Others   | -                      | -                     | -                    | -                      | -                   |
|         | <b>Total (A)</b>   | <b>-</b>               | <b>-</b>              | <b>-</b>             | <b>-</b>               | <b>12,10,71,807</b> |
|         | Ceiling as per the Act**   | -                      | -                     | -                    | -                      | -                   |

\* Shri Rajiv Anand and Shri Rajesh Dahiya were appointed as the Whole Time Directors of the Bank w.e.f. 4<sup>th</sup> August 2016.

\*\* In terms of provision of the Banking Regulations Act, 1949, the provisions relating to Managerial Remuneration under the Companies Act, 2013 and the Rules made thereunder are not applicable to the Bank.

## B. Remuneration to other Directors:

|         |  |                  |                  |                  |                  |                  |                  |                  | (in ₹)             |
|---------|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------------|
| Sr. No. | Particulars of Remuneration to Independent Directors | V. R. Kaundinya  | Prasad R. Menon  | Samir Barua      | Som Mittal       | Rohit Bhagat     | S. Vishvanathan  | Rakesh Makhija   | Total Amount       |
| 1       | Fee for attending Board / Committee meetings         | 18,50,000        | 18,50,000        | 22,00,000        | 14,50,000        | 11,50,000        | 20,00,000        | 18,00,000        | 1,23,00,000        |
| 2       | Commission for FY 2015-16                            | 10,00,000        | 10,00,000        | 10,00,000        | 10,00,000        | 10,00,000        | 10,00,000        | 4,28,962         | 64,28,962          |
| 3       | Others, please specify                               | -                | -                | -                | -                | -                | -                | -                | -                  |
|         | <b>Total (1)</b>                                     | <b>28,50,000</b> | <b>28,50,000</b> | <b>32,00,000</b> | <b>24,50,000</b> | <b>21,50,000</b> | <b>30,00,000</b> | <b>22,28,962</b> | <b>1,87,28,962</b> |

|         |  |                      |                  |                  |                   | (in ₹)              |
|---------|--|----------------------|------------------|------------------|-------------------|---------------------|
| Sr. No. | Particulars of Remuneration of Independent/Non-Executive Directors | Smt. Ketaki Bhagwati | Dr. Sanjiv Misra | Shri B. Babu Rao | Smt. Usha Sangwan | Total Amount        |
| 1       | Fee for attending Board/Committee meetings                         | 15,50,000            | 9,00,000         | 11,00,000        | 5,50,000          | 41,00,000           |
| 2       | Commission for FY 2015-16  | 1,99,454             | -                | 1,99,454         | 10,00,000         | 13,98,908           |
| 3       | Others, please specify   | -                    | -                | -                | -                 | -                   |
|         | <b>Total (2)</b>   | <b>17,49,454</b>     | <b>9,00,000</b>  | <b>12,99,454</b> | <b>15,50,000</b>  | <b>54,98,908</b>    |
|         | <b>Total (B)=(1+2)</b>   |                      |                  |                  |                   | <b>2,42,27,870</b>  |
|         | <b>Total Managerial Remuneration (A+B)</b>                         |                      |                  |                  |                   | <b>14,52,99,677</b> |

## C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

|         |  |  |  | (in ₹)             |
|---------|--|--|--|--------------------|
| Sr. No. | Particulars of Remuneration  | Jairam Sridharan,<br>Chief Financial Officer | Girish V. Koliyote,<br>Company Secretary | Total Amount       |
| 1       | Gross salary   |  |  |                    |
| (a)     | Salary as per provisions contained u/s 17(1) of the Income-tax Act, 1961 | 1,47,78,268                                  | 64,23,634                                | 2,12,01,902        |
| (b)     | Value of perquisites u/s 17(2) Income-tax Act, 1961                      | 18,02,775                                    | 3,04,464                                 | 21,07,239          |
| (c)     | Profits in lieu of salary u/s 17(3) Income-tax Act, 1961                 | -  | -  | -                  |
| 2       | Stock Option   | 1,40,000                                     | 26,000                                   | -                  |
| 3       | Sweat Equity   | -  | -  | -                  |
| 4       | Commission   | -  | -  | -                  |
| -       | as % of profit   | -  | -  | -                  |
| -       | others   | -  | -  | -                  |
| 5       | Others   | -  | -  | -                  |
|         | <b>Total</b>   | <b>1,65,81,043</b>                           | <b>67,28,098</b>                         | <b>2,33,09,141</b> |

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**VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:**

| Type                                | Section of the Companies Act | Brief Description | Details of Penalty / Punishment/ Compounding fees imposed | Authority (Regional Director/National Company Law Tribunal/Court) | Appeal made |
|-------------------------------------|------------------------------|-------------------|---|---|-------------|
| <b>A. Company</b>                   |                              |                   |   |   |             |
| Penalty                             | -                            | -                 | -   | -   | -           |
| Punishment                          | -                            | -                 | -   | -   | -           |
| Compounding                         | -                            | -                 | -   | -   | -           |
| <b>B. Directors</b>                 |                              |                   |   |   |             |
| Penalty                             | -                            | -                 | -   | -   | -           |
| Punishment                          | -                            | -                 | -   | -   | -           |
| Compounding                         | -                            | -                 | -   | -   | -           |
| <b>C. Other Officers in Default</b> |                              |                   |   |   |             |
| Penalty                             | -                            | -                 | -   | -   | -           |
| Punishment                          | -                            | -                 | -   | -   | -           |
| Compounding                         | -                            | -                 | -   | -   | -           |

# DISCLOSURE ON REMUNERATION

Information pursuant to Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

The information relating to managerial remuneration in terms of Rule 5 (1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, are detailed as under: –

- (i) The ratio of the remuneration of each director of the Bank to the median remuneration of the employees of the Bank for the financial year 2016-17, are as under;

| Name of the Executive Directors                           | Ratio of remuneration to median remuneration of all employees |
|---|---|
| Smt. Shikha Sharma, Managing Director & CEO               | 77.6  |
| Shri V. Srinivasan, Deputy Managing Director              | 51.4  |
| Shri Rajiv Anand, Executive Director (Retail Banking)     | 40.0  |
| Shri Rajesh Dahiya, Executive Director (Corporate Centre) | 33.3  |

Note: All confirmed employees (excluding front line sales force), as on 31<sup>st</sup> March 2017 have been considered.

- (ii) The percentage increase in remuneration of each Director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the financial year, are as under;

| Name of the Director/Key Managerial Personnel  | % increase in the remuneration in the financial year 2016-17 |
|--|--|
| <b>Executive Directors</b>                     |  |
| Smt. Shikha Sharma, MD & CEO                   | 6.5  |
| Shri V. Srinivasan, Deputy Managing Director   | 10.0   |
| Shri Rajiv Anand, Executive Director*          | 15.0   |
| Shri Rajesh Dahiya, Executive Director**       | 19.3   |
| <b>Key Managerial Personnel</b>                |  |
| Shri Jairam Sridharan, Chief Financial Officer | 19.2   |
| Shri Girish V. Koliyote, Company Secretary     | 9.5  |

\*The percentage increase in the remuneration of Shri Rajiv Anand on his appointment as the Whole Time Director designated as the Executive Director (Retail Banking) of the Bank w.e.f. 4<sup>th</sup> August 2016.

\*\*The percentage increase in the remuneration of Shri Rajesh Dahiya on his appointment as the Whole Time Director designated as the Executive Director (Corporate Centre) of the Bank w.e.f. 4<sup>th</sup> August 2016.

- (iii) The percentage increase in the median remuneration of the said employees of the Bank during the financial year 2016-17 is as under:

Median remuneration of employees (including frontline sales force) of the Bank increased by 9.27% in the financial year 2016-17, as compared to the financial year 2015-16.

- (iv) The number of permanent employees on the rolls of the Bank as on 31<sup>st</sup> March 2017 - The Bank had 56,617 permanent employees on its rolls as on 31<sup>st</sup> March 2017.

## DISCLOSURE ON REMUNERATION (CONT.)

- (v) Average percentile increase already made in the salaries of employees of the Bank other than its managerial personnel (viz. Whole Time Directors of the Bank) during the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration.

Average remuneration increase for non-managerial personnel of the Bank during the financial year 2016-17 was 9.7% and the average remuneration increase for the said managerial personnel of the Bank was around 11.0 %.

Remuneration increase is dependent on the Bank's performance as a whole, individual performance level and also market benchmarks.

- (vi) Affirmation that the remuneration is as per the remuneration policy of the Bank.

The Remuneration policy of the Bank as approved by the Nomination and the Remuneration Committee of the Board of Directors of the Bank is in line with Risk Alignment Policy Guidelines issued by the Reserve Bank of India. We affirm that the remuneration paid to all employees is as per the said Remuneration Policy of the Bank.

# ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES

(As prescribed under Section 135 of the Companies Act, 2013 and the Companies (Corporate Social Responsibility Policy) Rules 2014)

## **1. A brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.**

The Bank has formulated and adopted a Corporate Social Responsibility (CSR) Policy in compliance with the provisions of Section 135 of the Companies Act, 2013 and the same has been uploaded on the Bank's website and the web-link for the same is <https://www.axisbank.com/csr>.

The primary purpose of the Bank's CSR philosophy is to make a meaningful and measurable impact in the lives of economically, physically and socially challenged communities of the country through an integrated approach of development which focuses on creating sustainable livelihood, promoting education and skills development, creating awareness amongst public at large on public interest topics including financial literacy, facilitating and providing access to formal banking channels for excluded sections, promoting environmental sustainability and supporting health and sanitation initiatives.

The CSR activities are pursued through various initiatives undertaken directly by the Bank or through Axis Bank Foundation (ABF) or through any other Trusts or agencies and entities as deemed suitable by the CSR Committee. The Bank also leverages its geographical spread to undertake such initiatives.

Set up as a Public Charitable Trust in 2006, Axis Bank Foundation (ABF) is the Corporate Social Responsibility (CSR) arm of Axis Bank Ltd. It complements the activities being carried out by the Bank under its CSR Policy with sharper focus on creating Sustainable Livelihood. ABF has set an ambitious target of creating 1 million livelihoods by 2017 end. Partnering with close to 100 NGOs across the length and breadth of India since it was set up, ABF has impacted 10.81 lac beneficiaries across the focus areas as on 31<sup>st</sup> March 2017 and created 9.12 lac livelihoods. A key differentiator of ABF programs is the integration of social, economic and ecological sustainability aspects in the design of the programs. Economic sustainability is achieved through livelihood planning that comprises of risk mitigation, productivity enhancing approaches, linkages with finance and markets; social security is achieved through promotion of self-help groups as tools for empowerment and creating collectives that steer the agenda forward; and ecological sustainability is maintained and enhanced through natural resource management which include soil and water management and planning of suitable livelihood activities. This holistic approach of ABF programs helps in creating a multiplier effect in enhancing the quality of livelihoods, empowering women and contributing to environmental sustainability. Extending this holistic approach for community development, ABF has joined the Government of Maharashtra's "Village Social Transformation Mission" as a founding partner. The mission aims to reform the conditions in over 1000 villages worst affected by drought and other social challenges and convert them into Model Villages. This model will then be scaled across the state. This Mission is a collaborative effort with the private sector which will provide both financial and technical support to the Mission. This Mission, a collaborative effort of the Government and private sector, will converge the Government efforts with activities undertaken by Corporates under the CSR programs which will provide both financial and technical support to the Mission. An illustrative list of various programs and activities supported by ABF can be accessed at [www.axisbankfoundation.org](http://www.axisbankfoundation.org)

The activities directly undertaken by the Bank focus on poverty alleviation, rural development through promoting financial literacy and enabling financial inclusion, environmental sustainability, education and skill development. During the year, the country witnessed a significant economic reform aimed at guiding India to become a less-cash society through a multi-pronged approach of the Government of India. The Bank has re-focused its financial literacy and inclusion activities to help public at large understand and make a transition to digital and alternate channels of transactions. These measures in alignment with Government's JAM (Jan Dhan – Aadhar – Mobile) vision have immense potential to help people, especially those currently excluded from formal banking channels to access financial solutions, increase savings, improve livelihood earnings through access to micro-credit, gain access to Government schemes, and thus contribute to reduction of economic and social inequalities, create a more transparent and inclusive model of economic participation leading to common good. The Bank recognizes that MSME sector is a vital component of economic growth and job creation which is also a priority focus area of the Government under programs such as 'Make in India', 'Skill India', 'Startup India' etc. Through knowledge sharing programs, the Bank provides a platform for MSMEs to gain knowledge on topics related to the sector growth and future opportunities. The Bank also supports programs to contribute to entrepreneurial skill development by providing a platform for promising start-ups to be mentored by industry leaders. Environmental sustainability is another key focus area for the Bank.

## ANNUAL REPORT ON CSR ACTIVITIES (CONT.)

ABF as part of its sustainable livelihood programs supports promotion and sustenance of rural livelihoods in the rain-fed regions of the country. During the year, ABF organized its 2<sup>nd</sup> Annual Conference at Mumbai in December 2016. The theme of the conference was, 'Rural Livelihood and Sustainability'. The conference serves as an industry platform that encourages open discussions on topics of relevance on rural livelihoods and its sustainability. The conference featured several thematic focused discussions that included – a Round Table on Water Conservation and Security, a debate on 'Sustainability of the Development Sector – Grant Funding or Impact Investing', panel discussions on 'Combatting Agrarian Distress' and 'Rural Innovation' with panelists from India and abroad. The conference included keynote speeches by Dr. Tushaar Shah, Senior Fellow in the International Water Management Institute and Dr. Anil K Gupta, Professor at the Centre for Management in Agriculture, Indian Institute of Management, Ahmedabad and founder of Honey Bee Network. The conference was attended by ABF's partner NGOs, thought leaders from social sectors, development sector professionals and practitioners, academics, students and media.

During the event, ABF also released a research paper titled 'Water- The Lifeline of Rural Livelihood' based on its projects on water security and its influence on livelihoods. The report emphasizes the heavy dependence on water as a basic necessity for rural livelihoods, agriculture being the predominant occupation. The research report is a compilation of case studies of ABF supported projects on water security and sustainable livelihood, 60% of agriculture being dependent on rainfall makes water-conservation critical for livelihood and consequently food security of the rural population. The report demonstrates various models of water-conservation, security and access along with critical findings regarding impact and challenges. Various water conservation structures have been implemented depending on climate and topographical features of those locations. This has seen increase in land under cultivation thereby increase in crop production cascading to increase in income. This has consequently led to acquiring household and other income generating assets and promotion of savings and credit groups. The interventions and solutions discussed in the report essentially focus on the benefits for the poor, vulnerable and marginalized sections of the society.

The members of the CSR Committee of the Bank and Senior Management of the Bank closely monitor the CSR agenda. Periodic review of CSR programs is conducted at the Board level through the CSR Committee. The members of the CSR Committee and Bank's Senior Management also conduct annual field visits and interactions with beneficiaries to gain first-hand perspective of the programs and impacts created. During the year, they visited the ABF program run in partnership with Dilasa Santha in Yavatmal District, Maharashtra to understand various livelihood interventions of ABF in the region.

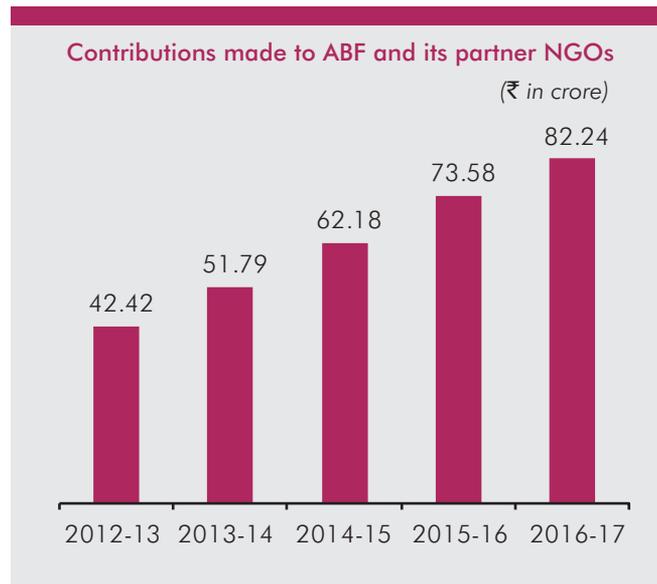
During the year, the Bank was rewarded by the 'CII Sustainability Domain (Corporate Social Responsibility) Excellence Award' in recognition of its CSR efforts and impacts created. The Bank also was recognized as 'Socially Aware Corporate of the Year' at Business Standard's Corporate Social Responsibility Awards, 2016 for the impacts created by ABF's livelihood programs over the past decade. The Bank is humbled by such recognitions which further make the Bank's resolve stronger to continue to positively impact the society through its community programs.

For more details on the Bank's CSR efforts, please refer to the 'Corporate Social Responsibility (CSR)' section under 'Management Discussion and Analysis' and further disclosures made in the Bank's Sustainability Report.

- 2. The Composition of the CSR Committee:** Shri Som Mittal (Chairman), Shri Rajesh Dahiya and Shri Rajiv Anand.
- 3. Average net profit of the company for last three financial years:** ₹9,821.75 crore.
- 4. Prescribed CSR Expenditure (two per cent of the amount as in item 3 above):** ₹196.44 crore.
- 5. Details of CSR spent during the financial year:**
  - (a) Total amount spent for the financial year (2016-17): ₹135.39 crore.
  - (b) Amount unspent, if any: ₹61.05 crore.
  - (c) Manner in which the amount spent during the financial year: Please refer **Annexure A**.
- 6. In case the company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in its Board Report.**

As a responsible corporate citizen, the Bank has been playing an active role in community development even before Corporate Social Responsibility (CSR) was included in the Companies Act, 2013. In 2006, the Bank had set-up a Trust – the Axis Bank Foundation (ABF) to channel its social investments and has since been contributing one percent of its previous year's net profit

to the ABF and its partner NGOs. The Bank has made cumulative contributions of ₹411.50 crore till date to ABF and its partner NGOs. ABF activities are spread across 221 districts in 21 states across the country addressing needs of the underprivileged sections of society, especially in the area of creating sustainable livelihoods. During the year, the activities of ABF have reached out to additional 2.67 lacs beneficiaries, taking the cumulative count of beneficiaries to 10.81 lacs. ABF also recognizes the need to enhance the capacity and capability of partner NGOs to continue to deliver community benefits. In the past two years, various engagements with NGO partners were conducted. ABF has put in place a Grant Management System to ensure a robust and consistent selection, monitoring and evaluation processes. A comprehensive Financial Audit rating tool is designed for NGO partners which helps them enhance their efficiency and improve transparency. ABF provides on-going support to its NGO partners towards building their capability and capacity. ABF also has come out with a CSR Process Manual which is a compendium of best practices followed by ABF and has made it available for free on its website for other organisations to adopt such best practices. The Bank launched a programme to identify more partners who can deliver impactful interventions, which would help scale up our efforts.



The Bank also identified new opportunities during the year in the programs undertaken by it in the fields of poverty alleviation, rural development through promoting financial literacy and enabling financial inclusion, environmental sustainability, education and skill development. As the country ushered into a new era of less-cash society through Government's focus on digital economy, the Bank bolstered its financial literacy and inclusion activities to enable people, especially rural populace to make a transition to digital way of transactions.

During the year 2016-17, the Bank has spent ₹135.39 crore on various CSR activities, which is equivalent to 1.38% of its average net profits of the last three financial years. The Bank believes in investing in impactful programs that are aligned to long term objectives of the Bank as detailed in the Bank's CSR Policy and also leverages the nation-wide branch network of the Bank towards CSR programs. However, during the year some of the planned CSR programs were realigned to support the Government of India's laudable efforts towards creating a less-cash society, which resulted in less than estimated utilization of funds for some programs. As the Government efforts expand in this direction, the Bank will also scale up its activities towards this endeavor. The Bank remains committed to continually exploring new opportunities, which align to its CSR philosophy and create maximum impact and incrementally invest in CSR activities to spend the prescribed CSR amount in the subsequent years. ABF is also in the process of creating a new mission for its community development agenda as it is on course to achieve its earlier mission of creating **1 million livelihoods by December 2017**. This will also help the Bank to strategically plan for incremental investments in meaningful CSR programs which leverage both ABF and the Bank resources and geographical outreach.

**7. The CSR Committee of the Board of Directors hereby confirms that the implementation and monitoring of CSR Policy, is in compliance with CSR objectives and the CSR Policy of the Bank.**

Place: Mumbai  
Date: 26<sup>th</sup> April 2017

Rajesh Dahiya  
Executive Director (Corporate Centre)

Som Mittal  
Chairman – CSR Committee

ANNUAL REPORT ON CSR ACTIVITIES (CONT.)

|         |  | Annexure A   |  |   |   |   |   |
|---------|--|--|--|---|---|---|---|
| (1)     | (2)  | (3)  | (4)  | (5)   | (6)   | (7)   | (8)   |
| Sr. No. | CSR Project or Activity Identified   | Sector in which the Project is covered   | Projects or Programs<br>(1) Local area or other<br>(2) Specify the State and district where projects or programs was undertaken  | Amount Outlay (Budget) Project or programs wise | Amount Spent on the Projects or programs<br>(1) Direct Expenditure<br>(2) Overheads | Cumulative Expenditure up to the Reporting Period   | Amount Spent: Direct or through implementing Agency |
| 1.      | Contribution to Axis Bank Foundation and its partner NGOs towards undertaking CSR activities as per the focus areas and program areas listed in Axis Bank's 'Policy for Corporate Social Responsibility'. Details of the initiatives undertaken by Axis Bank Foundation are available at <a href="http://www.axisbankfoundation.org">www.axisbankfoundation.org</a>  | Education (primary, secondary, supplementary, vocational), livelihood enhancement, vocational skills training, conservation of natural resources and rural development, healthcare (including preventive healthcare) | 1. Local area (211 districts) and Others (10 districts)<br>2. Andhra Pradesh (9 districts), Assam (11 districts), Bihar (15 districts), Chattisgarh (8 districts), Gujarat (6 districts), Jharkhand (16 districts), Karnataka (15 districts), Kerala (4 districts), Madhya Pradesh (23 districts), Maharashtra (27 districts), Manipur (2 districts), Meghalaya (6 districts), Mizoram (1 district), Nagaland (2 districts), Odisha (12 districts), Punjab (3 districts), Rajasthan (12 districts), Sikkim (2 districts), Tamil Nadu (9 districts), Telangana (4 districts), Tripura (1 district), Uttar Pradesh (24 districts), Uttarakhand (1 district), West Bengal (8 districts)   | ₹82.24 crore (For 2016-17)                      | Direct expenditure: ₹82.24 crore<br>Overheads: Nil                                  | ₹411.50 crore (Contribution to the corpus of Axis Bank Foundation and its partner NGOs since 2006-07) | Through Axis Bank Foundation and its partner NGOs   |
| 2.      | Financial literacy & inclusion and public awareness program:<br>a. Financial and digital literacy initiatives to create awareness and educate various sections of society, especially those which do not have access to banking system, on personal financial management and provide them access through financial inclusion initiatives.<br>b. Financial literacy and consumer awareness initiatives to safeguard against fraud and cybercrime<br>c. Public awareness on socially relevant topics such as road safety, girl child education, health & sanitation etc. | Education (financial literacy, consumer awareness, public awareness), reducing inequalities faced by socially and economically backward groups, rural development  | 1. Local area (511 districts) and Others (6 districts)<br>2. Andaman & Nicobar UT (2 districts), Andhra Pradesh (15 districts), Arunachal Pradesh (2 districts), Assam (27 districts), Bihar (41 districts), Chandigarh UT (2 districts), Chattisgarh (23 districts), Dadra & Nagar UT (1 district), Daman & Diu UT (2 districts), Delhi (16 districts), Goa (2 districts), Gujarat (31 districts), Haryana (20 districts), Himachal Pradesh (8 districts), Jammu & Kashmir (12 districts), Jharkhand (23 districts), Karnataka (32 districts), Kerala (14 districts), Madhya Pradesh (54 districts), Maharashtra (33 districts), Manipur (6 districts), Meghalaya (4 districts), Mizoram (2 districts), Nagaland (4 districts), Odisha (48 districts), Pondicherry UT (3 districts), Punjab (25 districts), Rajasthan (32 districts), Sikkim (3 districts), Tamil Nadu (25 districts), Telangana (1 district), Uttar Pradesh (2 districts), West Bengal (2 districts) | ₹32.21 crore                                    | Direct expenditure: ₹23.30 crore<br>Overheads: Nil                                  | ₹105.65 crore (since 2014-15)   | Direct and through Business Correspondents          |

| Annexure A     |   |  |   |  |   |  |  |
|----------------|---|--|---|--|---|--|--|
| (1)<br>Sr. No. | (2)<br>CSR Project or Activity Identified   | (3)<br>Sector in which the Project is covered                                      | (4)<br>Projects or Programs<br>(1) Local area or other<br>(2) Specify the State and district where projects or programs was undertaken  | (5)<br>Amount Outlay (Budget) Project or programs wise | (6)<br>Amount Spent on the Projects or programs Sub-heads:<br>(1) Direct<br>(2) Overheads | (7)<br>Cumulative Expenditure up to the Reporting Period | (8)<br>Amount Spent: Direct or through implementing Agency |
| 3.             | Environmental sustainability program:<br>a. Reduction of GHG emissions through use of renewable energy and optimising energy efficiency   | Environmental sustainability, ecological balance and natural resource conservation | 1. Local area (71 districts)<br>2. Andhra Pradesh (8 districts), Delhi (12 districts), Gujarat (19 districts), Haryana (3 districts), Karnataka (2 districts), Kerala (1 district), Maharashtra (6 districts), Rajasthan (8 districts), Tamil Nadu (7 districts), Telangana (3 districts), Uttar Pradesh (2 districts)  | ₹13.24 crore   | Direct expenditure:<br>₹18.49 crore<br>Overheads: Nil                                     | ₹52.59 crore (since 2014-15)                             | Direct   |
| 4.             | MSME Sector building program:<br>Contribute to MSME sector capabilities enhancement through knowledge based skills development.   | Education (skills development)   | 1. Local area (42 districts)<br>2. Andhra Pradesh (2 districts), Assam (1 district), Chandigarh (UT) (1 district), Delhi (1 district), Gujarat (4 districts), Haryana (3 districts), Jammu and Kashmir (1 district), Jharkhand (1 district), Karnataka (2 districts), Kerala (2 districts), Madhya Pradesh (2 districts), Maharashtra (5 districts), Odisha (1 district), Punjab (2 districts), Rajasthan (2 districts), Tamil Nadu (6 districts), Telangana (1 district), Uttar Pradesh (2 districts), West Bengal (3 districts)   | ₹2.50 crore  | Direct expenditure:<br>₹3.98 crore<br>Overheads: Nil                                      | ₹6.74 crore (since 2014-15)                              | Direct   |
| 5.             | Education and Skill development program:<br>a. Promoting entrepreneurial skills among start-ups<br>b. Imparting employable skills to youth  | Education (skills development)   | 1. Local area (126 districts) and Others (5 districts)<br>2. Andhra Pradesh (4 districts), Assam (6 districts), Bihar (9 districts), Chandigarh (UT) (1 district), Chattisgarh (2 districts), Delhi (1 district), Haryana (3 districts), Jharkhand (17 districts), Karnataka (5 districts), Madhya Pradesh (7 districts), Maharashtra (6 districts), Odisha (10 districts), Pondicherry UT (1 district), Punjab (1 district), Rajasthan (7 districts), Sikkim (1 district), Tamil Nadu (6 districts), Telangana (8 districts), Tripura (1 district), Uttar Pradesh (10 districts), Uttarakhand (1 district), West Bengal (24 districts) | ₹5.28 crore  | Direct expenditure:<br>₹5.23 crore<br>Overheads: Nil                                      | ₹7.31 crore (since 2015-16)                              | Direct   |
| 6.             | Administrative expenses:<br>Administrative and other expenses including salaries and training cost for the Bank's CSR personnel, training and capacity building of implementation partners and staff cost for CSR initiatives up to 5% of overall CSR Expenditure | Allowed under Rule 4, sub-rule 6 of CSR Rules 2014                                 | Not Applicable  | ₹1.66 crore  | Direct expenditure: Nil<br>Overheads:<br>₹2.16 crore                                      | ₹5.68 crore (since 2014-15)                              | Direct   |
| <b>TOTAL</b>   |   |  |   | <b>₹137.13 crore</b>                                   | <b>₹135.39 crore</b>  | <b>₹589.47 crore</b>                                     |  |

\*Give details of implementing agency: The details of partners of Axis Bank Foundation are available at <http://www.axisbankfoundation.org/partners/partners.aspx>. The details of the Bank's Business Correspondent (BC) Partners are available at <https://www.axisbank.com/agri-and-rural/financial-inclusion/business-correspondents>

# FORM NO. MR-3

## SECRETARIAL AUDIT REPORT

**For the financial year ended 31<sup>st</sup> March 2017**

[Pursuant to Section 204 (1) of the Companies Act, 2013 and Rule No. 9 the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To

**The Members**  
**Axis Bank Limited**

Trishul, 3<sup>rd</sup> Floor,  
Opp. Samartheshwar Temple,  
Law Garden, Ellisbridge,  
Ahmedabad – 380 006  
Gujarat

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Axis Bank Limited** (hereinafter called 'the Bank') for the year ended on 31<sup>st</sup> March 2017 (the 'audit period'). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Bank's books, papers, minute books, forms and returns filed and other records maintained by the Bank and also the information provided by the Bank, its officers, agents and authorized representatives during the conduct of Secretarial Audit; we hereby report that in our opinion, the Bank has, during the audit period complied with the statutory provisions listed hereunder and also that the Bank has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Bank for the financial year ended on 31<sup>st</sup> March 2017 according to the provisions of:

- (i) The Companies Act, 2013 (the 'Act') and the Rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the Rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (c) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
  - (d) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
  - (e) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
  - (f) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;
  - (g) The Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992;
  - (h) The Securities and Exchange Board of India (Banker to Issue) Regulations, 1994.

- (vi) The Banking Regulation Act, 1949 as specifically applicable to the Bank.

We have also examined compliance with the applicable clauses of the Secretarial Standards issued by the Institute of Company Secretaries of India related to meetings and minutes.

During the year under review, the Bank has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards etc. mentioned above.

During the year under review, provisions of the following regulations were not applicable to the Bank:

- (i) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- (ii) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
- (iii) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; and
- (iv) The Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Overseas Direct Investment and External Commercial Borrowings.

### **We further report that –**

The Board of Directors of the Bank is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the year under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and where the same were given at shorter notice than seven days, prior consent thereof were obtained and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the meetings of the Board of Directors of the Bank and at Committees were carried through on the basis of majority. There were no dissenting views by any member of the Board of Directors during the year under review.

### **We further report that –**

There are adequate systems and processes in the Bank commensurate with the size and operations of the Bank to monitor and ensure compliance with the applicable laws, rules, regulations and guidelines.

### **We further report that –**

During the year, the Bank has:

1. Allotted following Unsecured Redeemable Non - Convertible Debentures on a private placement basis: -
  - (a) 24,300 Unsecured Redeemable Non - Convertible Subordinated Debentures (Series - 24) of the Face Value ₹10 lakh each at par aggregating to ₹2430 crores (Rupees Two Thousand Four Hundred and Thirty Crores Only) on 27<sup>th</sup> May 2016.
  - (b) 50,000 Senior Unsecured Redeemable Non- Convertible Debentures (Series - 3) of the Face Value ₹10 Lakh each at par aggregating to ₹5000 crores ( Rupees Five Thousand Crores Only) on 20<sup>th</sup> October 2016.
  - (c) 18,000 Unsecured Redeemable Non- Convertible Subordinated Debentures (Series -25) of the Face Value ₹10 Lakh each at par aggregating to ₹1800 crores (Rupees Eighteen Hundred Crores Only) on 23<sup>rd</sup> November 2016.
  - (d) 35,000 Unsecured Subordinate, Perpetual Non - Convertible Debentures (Series - 26) of the Face Value ₹10 Lakh each at par aggregating to ₹3500 crores (Rupees Three Thousand and Five Hundred Crores Only) on 14<sup>th</sup> December 2016.

**For BNP & Associates  
Company Secretaries**

Place: Mumbai  
Date: 26<sup>th</sup> April 2017

**Prakash K. Pandya**  
Partner  
FCS 3901 / CP No. 2311

Note: This report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.

## SECRETARIAL AUDIT REPORT (CONT.)

### Annexure A

To,

**The Members  
Axis Bank Limited**

Secretarial Audit Report of even date is to be read along with this letter.

1. The compliance of provisions of all laws, rules, regulations, standards applicable to Axis Bank Limited (the 'Bank') is the responsibility of the management of the Bank. Our examination was limited to the verification of records and procedures on test check basis for the purpose of issue of the Secretarial Audit Report.
2. Maintenance of secretarial and other records of applicable laws is the responsibility of the management of the Bank. Our responsibility is to issue Secretarial Audit Report, based on the audit of the relevant records maintained and furnished to us by the Bank, along with explanations where so required.
3. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial and other legal records, legal compliance mechanism and corporate conduct. The verification was done on test check basis to ensure that correct facts as reflected in secretarial and other records were produced to us. We believe that the processes and practices we followed, provides a reasonable basis for our opinion for the purpose of issue of the Secretarial Audit Report.
4. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Bank.
5. Wherever required, we have obtained the management representation about the compliance of laws, rules and regulations and major events during the audit period.
6. The Secretarial Audit Report is neither an assurance as to the future viability of the Bank nor of the efficacy or effectiveness with which the management has conducted the affairs of the Bank.

**For BNP & Associates  
Company Secretaries**

Place: Mumbai  
Date: 26<sup>th</sup> April 2017

**Prakash K. Pandya**  
Partner  
FCS 3901 / CP No. 2311

# FINANCIAL STATEMENTS

## **FINANCIAL STATEMENTS**

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# INDEPENDENT AUDITOR'S REPORT

## To the Members of Axis Bank Limited

### Report on the Standalone Financial Statements

We have audited the accompanying standalone financial statements of Axis Bank Limited (the "Bank"), which comprise the Balance Sheet as at 31 March, 2017, the Profit and Loss Account and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and notes to the financial statements.

### Management's Responsibility for the Financial Statements

The Bank's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (the "Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Bank in accordance with accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016, provision of section 29 of the Banking Regulation Act, 1949 and the circulars, guidelines and directions issued by Reserve Bank of India ("RBI") from time to time. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Bank and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial control that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing, issued by the Institute of Chartered Accountants of India, as specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Bank's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Bank's Directors, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements together with the notes give the information required by the Banking Regulation Act, 1949 as well as the Act, in the manner so required for banking companies and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Bank as at 31 March, 2017, its profit, and its profit and cash flows for the year ended on that date.

### Report on Other Legal and Regulatory Requirements

1. The Balance Sheet and the Profit and Loss Account have been drawn up in accordance with the provisions of Section 29 of the Banking Regulation Act, 1949 read with Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016.

2. As required sub section (3) of section 30 of the Banking Regulation Act, 1949, we report that:
- (a) We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit and have found them to be satisfactory;
  - (b) The transactions of the Bank, which have come to our notice, have been within the powers of the Bank; and
  - (c) The financial accounting systems of the Bank are centralised and therefore, accounting returns for the purpose of preparing financial statements are not required to be submitted by the branches; we have visited 220 branches for the purpose of our audit.
3. Further, as required by section 143 (3) of the Companies Act, 2013, we further report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - (b) In our opinion proper books of account as required by law have been kept by the Bank so far as it appears from our examination of those books;
  - (c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016;
  - (e) On the basis of written representations received from the directors as on 31 March, 2017, and taken on record by the Board of Directors, none of the directors is disqualified as on 31 March, 2017, from being appointed as a director in terms of section 164 (2) of the Act;
  - (f) With respect to the adequacy of the internal financial controls over financial reporting of the Bank and the operating effectiveness of such controls, refer to our separate Report in "Annexure 1" to this report;
  - (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014 as amended, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Bank has disclosed the impact of pending litigations on its financial position in its standalone financial statements – Refer Schedule 12.1 and 18.1.2.15 (a) to the standalone financial statements;
    - ii. The Bank has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts – Refer Note 18.1.2.15 (b) to the standalone financial statements;
    - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Bank;
    - iv. As per books of accounts of the Bank and represented by the management, the disclosure requirement as envisaged in Notification G.S.R 308(E) dated 30 March, 2017 is not applicable to the Bank - Refer Note 18.1.2.16 to the standalone financial statements.

**For S.R. Batliboi & CO. LLP**

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

**per Viren H. Mehta**

Partner

Membership Number: 048749

Place of Signature: Mumbai

Date: 26 April, 2017

## INDEPENDENT AUDITOR'S REPORT (CONT.)

### ANNEXURE 1 TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF AXIS BANK LIMITED

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

#### To the Members of Axis Bank Limited

We have audited the internal financial controls over financial reporting of Axis Bank Limited ("the Bank") as of 31 March, 2017 in conjunction with our audit of the standalone financial statements of the Bank for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Bank's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (the "Guidance Note"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Bank's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013; in so far as they apply to the Bank and the Guidelines issued by the Reserve Bank of India.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Bank's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing as specified under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

A Bank's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Bank's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Bank; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Bank are being made only in accordance with authorisations of management and directors of the Bank; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Bank's assets that could have a material effect on the financial statements.

### **Inherent Limitations of Internal Financial Controls Over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, the Bank has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March, 2017, based on the internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

### **For S.R. Batliboi & CO. LLP**

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

### **per Viren H. Mehta**

Partner

Membership Number: 048749

Place of Signature: Mumbai

Date: 26 April, 2017

## BALANCE SHEET

as at 31 March, 2017

(₹ in Thousands)

|  | Schedule No. | As at<br>31-03-2017  | As at<br>31-03-2016  |
|--|--------------|----------------------|----------------------|
| <b>Capital and Liabilities</b>   |              |                      |                      |
| Capital  | 1            | 4,790,072            | 4,765,664            |
| Reserves & Surplus   | 2            | 552,835,346          | 526,883,409          |
| Deposits   | 3            | 4,143,787,878        | 3,579,675,603        |
| Borrowings   | 4            | 1,050,308,694        | 1,085,803,789        |
| Other Liabilities and Provisions                                       | 5            | 262,954,713          | 201,081,731          |
| <b>Total</b>   |              | <b>6,014,676,703</b> | <b>5,398,210,196</b> |
| <b>Assets</b>  |              |                      |                      |
| Cash and Balances with Reserve Bank of India                           | 6            | 308,579,390          | 223,611,495          |
| Balances with Banks and Money at Call and Short Notice                 | 7            | 193,982,441          | 109,642,909          |
| Investments  | 8            | 1,287,933,704        | 1,315,240,609        |
| Advances   | 9            | 3,730,693,495        | 3,387,737,229        |
| Fixed Assets   | 10           | 37,468,925           | 35,231,719           |
| Other Assets   | 11           | 456,018,748          | 326,746,235          |
| <b>Total</b>   |              | <b>6,014,676,703</b> | <b>5,398,210,196</b> |
| Contingent Liabilities   | 12           | 6,696,258,442        | 6,174,463,565        |
| Bills for Collection   |              | 810,553,648          | 512,794,653          |
| Significant Accounting Policies and Notes to Accounts                  | 17 & 18      |                      |                      |
| Schedules referred to above form an integral part of the Balance Sheet |              |                      |                      |

In terms of our report attached.

For Axis Bank Ltd.

For S. R. Batliboi & Co. LLP  
Chartered AccountantsSanjiv Misra  
ChairmanViren H. Mehta  
PartnerSamir K. Barua  
DirectorS. Vishvanathan  
DirectorRakesh Makhija  
DirectorShikha Sharma  
Managing Director & CEODate : 26 April, 2017  
Place: MumbaiGirish V. Koliyote  
Company SecretaryJairam Sridharan  
Chief Financial OfficerV. Srinivasan  
Deputy Managing Director

# PROFIT & LOSS ACCOUNT

for the year ended 31 March, 2017

(₹ in Thousands)

|  | Schedule No. | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|--|--------------|--------------------------|--------------------------|
| <b>I Income</b>  |              |                          |                          |
| Interest earned  | 13           | 445,421,579              | 409,880,364              |
| Other income   | 14           | 116,913,107              | 93,714,644               |
| <b>Total</b>   |              | <b>562,334,686</b>       | <b>503,595,008</b>       |
| <b>II Expenditure</b>  |              |                          |                          |
| Interest expended  | 15           | 264,490,420              | 241,550,675              |
| Operating expenses   | 16           | 121,999,053              | 101,008,186              |
| Provisions and contingencies   | 18 (1.1.1)   | 139,052,421              | 78,799,519               |
| <b>Total</b>   |              | <b>525,541,894</b>       | <b>421,358,380</b>       |
| <b>III Net Profit For The Year (I - II)</b>                                      |              | <b>36,792,792</b>        | <b>82,236,628</b>        |
| Balance In Profit & Loss Account Brought Forward From Previous Year              |              | 237,664,559              | 176,234,914              |
| <b>IV Amount Available For Appropriation</b>                                     |              | <b>274,457,351</b>       | <b>258,471,542</b>       |
| <b>V Appropriations:</b>   |              |                          |                          |
| Transfer to Statutory Reserve  |              | 9,198,198                | 20,559,157               |
| Transfer to/(from) Investment Reserve  |              | (871,671)                | (418,074)                |
| Transfer to Capital Reserve  | 18 (1.2.1)   | 7,555,740                | 620,406                  |
| Transfer to/(from) Reserve Fund  | 18 (1.2.2)   | 17,522                   | 17,409                   |
| Dividend paid (includes tax on dividend)   | 18 (1.2.5)   | 14,074,287               | 28,085                   |
| Balance in Profit & Loss Account carried forward                                 |              | 244,483,275              | 237,664,559              |
| <b>Total</b>   |              | <b>274,457,351</b>       | <b>258,471,542</b>       |
| <b>VI Earnings Per Equity Share</b>  | 18 (1.2.3)   |                          |                          |
| (Face value ₹2/- per share) (Rupees)   |              |                          |                          |
| Basic  |              | 15.40                    | 34.59                    |
| Diluted  |              | 15.34                    | 34.40                    |
| Significant Accounting Policies and Notes to Accounts                            | 17 & 18      |                          |                          |
| Schedules referred to above form an integral part of the Profit and Loss Account |              |                          |                          |

In terms of our report attached.

For Axis Bank Ltd.

For S. R. Batliboi & Co. LLP  
Chartered Accountants

Sanjiv Misra  
Chairman

Viren H. Mehta  
Partner

Samir K. Barua  
Director

S. Vishvanathan  
Director

Rakesh Makhija  
Director

Shikha Sharma  
Managing Director & CEO

Date : 26 April, 2017  
Place : Mumbai

Girish V. Koliyote  
Company Secretary

Jairam Sridharan  
Chief Financial Officer

V. Srinivasan  
Deputy Managing Director

# CASH FLOW STATEMENT

for the year ended 31 March, 2017

(₹ in Thousands)

|  | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|--|--------------------------|--------------------------|
| <b>Cash flow from operating activities</b>   |                          |                          |
| Net profit before taxes  | 54,675,647               | 123,937,495              |
| Adjustments for:   |                          |                          |
| Depreciation on fixed assets   | 5,087,979                | 4,439,115                |
| Depreciation on investments  | 2,386,992                | 840,096                  |
| Amortisation of premium on Held to Maturity investments                                | 1,352,848                | 728,575                  |
| Provision for Non Performing Assets (including bad debts)                              | 111,570,646              | 38,004,587               |
| Provision on standard assets   | 3,484,504                | 3,870,067                |
| Provision on unhedged foreign currency exposure  | (138,800)                | 16,200                   |
| Provision for wealth tax   | -                        | (477)                    |
| (Profit)/loss on sale of fixed assets (net)  | 35,506                   | (62,010)                 |
| Provision for country risk   | 199,434                  | -                        |
| Provision for restructured assets/strategic debt restructuring/sustainable structuring | 2,905,233                | (617,811)                |
| Provision for other contingencies  | 761,558                  | (5,014,010)              |
|  | <b>182,321,547</b>       | <b>166,141,827</b>       |
| Adjustments for:   |                          |                          |
| (Increase)/Decrease in investments   | 132,717,737              | (40,177,057)             |
| (Increase)/Decrease in advances  | (444,184,140)            | (613,096,568)            |
| Increase / (Decrease) in deposits  | 564,112,274              | 355,256,234              |
| (Increase)/Decrease in other assets  | (96,324,158)             | (42,394,402)             |
| Increase/(Decrease) in other liabilities & provisions                                  | 54,110,786               | 25,966,969               |
| Direct taxes paid  | (50,831,209)             | (43,530,801)             |
| <b>Net cash flow from operating activities</b>   | <b>341,922,837</b>       | <b>(191,833,798)</b>     |
| <b>Cash flow from investing activities</b>   |                          |                          |
| Purchase of fixed assets   | (7,426,953)              | (14,637,087)             |
| (Increase)/Decrease in Held to Maturity investments                                    | (117,857,686)            | (38,854,665)             |
| Increase in Investment in Subsidiaries   | (1,167,500)              | (1,190,245)              |
| Decrease in Investment in Subsidiaries   | 83,658                   | 135,000                  |
| Proceeds from sale of fixed assets   | 64,612                   | 191,928                  |
| <b>Net cash used in investing activities</b>   | <b>(126,303,869)</b>     | <b>(54,355,069)</b>      |

## CASH FLOW STATEMENT (CONT.)

(₹ in Thousands)

|   | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|---|--------------------------|--------------------------|
| <b>Cash flow from financing activities</b>  |                          |                          |
| Proceeds from issue of subordinated debt, perpetual debt & upper Tier II instruments (net of repayment)                                   | 55,458,748               | 12,264,056               |
| Increase/(Decrease) in borrowings (excluding subordinated debt, perpetual debt & upper Tier II instruments)                               | (90,953,843)             | 216,597,043              |
| Proceeds from issue of share capital  | 24,409                   | 24,620                   |
| Proceeds from share premium (net of share issue expenses)   | 3,256,270                | 3,028,823                |
| Payment of dividend   | (14,074,287)             | (13,083,526)             |
| <b>Net cash generated from financing activities</b>   | <b>(46,288,703)</b>      | <b>218,831,016</b>       |
| Effect of exchange fluctuation translation reserve  | (22,838)                 | (378,063)                |
| Net increase in cash and cash equivalents   | 169,307,427              | (27,735,914)             |
| Cash and cash equivalents at the beginning of the year  | 333,254,404              | 360,990,318              |
| <b>Cash and cash equivalents at the end of the year</b>   | <b>502,561,831</b>       | <b>333,254,404</b>       |
| Notes to the Cash Flow Statement:   |                          |                          |
| 1. Cash and cash equivalents includes the following   |                          |                          |
| Cash and Balances with Reserve Bank of India (Refer Schedule 6)   | 308,579,390              | 223,611,495              |
| Balances with Banks and Money at Call and Short Notice (Refer Schedule 7)   | 193,982,441              | 109,642,909              |
| <b>Cash and cash equivalents at the end of the year</b>   | <b>502,561,831</b>       | <b>333,254,404</b>       |
| 2. Amount of Corporate Social Responsibility related expenses spent during the year in cash ₹109.58 crores (previous year ₹105.10 crores) |                          |                          |

In terms of our report attached.

For Axis Bank Ltd.

For S. R. Batliboi & Co. LLP  
Chartered AccountantsSanjiv Misra  
ChairmanViren H. Mehta  
PartnerSamir K. Barua  
DirectorS. Vishvanathan  
DirectorRakesh Makhija  
DirectorShikha Sharma  
Managing Director & CEODate : 26 April, 2017  
Place: MumbaiGirish V. Koliyote  
Company SecretaryJairam Sridharan  
Chief Financial OfficerV. Srinivasan  
Deputy Managing Director

# SCHEDULES

forming part of the Balance Sheet as at 31 March, 2017

## Schedule 1 - Capital

(₹ in Thousands)

|  | As at<br>31-03-2017 | As at<br>31-03-2016 |
|--|---------------------|---------------------|
| <b>Authorised Capital</b>  |                     |                     |
| 4,250,000,000 (Previous year - 4,250,000,000) Equity Shares of ₹2/- each               | 8,500,000           | 8,500,000           |
| <b>Issued, Subscribed and Paid-up capital</b>  |                     |                     |
| 2,395,036,109 (Previous year - 2,382,831,826) Equity Shares of ₹2/- each fully paid-up | 4,790,072           | 4,765,664           |

## Schedule 2 - Reserves And Surplus

(₹ in Thousands)

|   | As at<br>31-03-2017 | As at<br>31-03-2016 |
|---|---------------------|---------------------|
| <b>I. Statutory Reserve</b>   |                     |                     |
| Opening Balance   | 105,872,325         | 85,313,168          |
| Additions during the year   | 9,198,198           | 20,559,157          |
|   | <b>115,070,523</b>  | <b>105,872,325</b>  |
| <b>II. Share Premium Account</b>  |                     |                     |
| Opening Balance   | 166,769,462         | 163,740,639         |
| Additions during the year   | 3,256,269           | 3,028,823           |
| Less: Share issue expenses  | -                   | -                   |
|   | <b>170,025,731</b>  | <b>166,769,462</b>  |
| <b>III. Investment Reserve Account</b>                                    |                     |                     |
| Opening Balance   | 871,671             | 1,289,745           |
| Additions/(Deductions) during the year (net)                              | (871,671)           | (418,074)           |
|   | <b>-</b>            | <b>871,671</b>      |
| <b>IV. General Reserve</b>  |                     |                     |
| Opening Balance   | 3,543,100           | 3,543,100           |
| Additions during the year   | -                   | -                   |
|   | <b>3,543,100</b>    | <b>3,543,100</b>    |
| <b>V. Capital Reserve</b>   |                     |                     |
| Opening Balance   | 11,100,655          | 10,480,249          |
| Additions during the year [Refer Schedule 18 (1.2.1)]                     | 7,555,740           | 620,406             |
|   | <b>18,656,395</b>   | <b>11,100,655</b>   |
| <b>VI. Foreign Currency Translation Reserve</b> [Refer Schedule 17 (5.5)] |                     |                     |
| Opening Balance   | 1,020,343           | 1,398,406           |
| Additions during the year   | -                   | -                   |
| Deductions during the year  | (22,837)            | (378,063)           |
|   | <b>997,506</b>      | <b>1,020,343</b>    |
| <b>VII. Reserve Fund</b>  |                     |                     |
| Opening Balance   | 41,294              | 23,885              |
| Additions/(Deductions) during the year (net) [Refer Schedule 18 (1.2.2)]  | 17,522              | 17,409              |
|   | <b>58,816</b>       | <b>41,294</b>       |
| <b>VIII. Balance in Profit &amp; Loss Account</b>                         | <b>244,483,275</b>  | <b>237,664,559</b>  |
| <b>Total</b>  | <b>552,835,346</b>  | <b>526,883,409</b>  |

### Schedule 3 - Deposits

(₹ in Thousands)

|    |  | As at<br>31-03-2017  | As at<br>31-03-2016  |
|----|--|----------------------|----------------------|
| A. | I. Demand Deposits                     |                      |                      |
|    | (i) From banks                         | 47,949,171           | 46,706,288           |
|    | (ii) From others                       | 822,068,294          | 589,812,876          |
|    | II. Savings Bank Deposits              | 1,260,482,884        | 1,057,931,260        |
|    | III. Term Deposits                     |                      |                      |
|    | (i) From banks                         | 112,242,565          | 74,025,125           |
|    | (ii) From others                       | 1,901,044,964        | 1,811,200,054        |
|    | <b>Total</b>                           | <b>4,143,787,878</b> | <b>3,579,675,603</b> |
| B. | I. Deposits of branches in India       | 4,108,878,428        | 3,533,429,221        |
|    | II. Deposits of branches outside India | 34,909,450           | 46,246,382           |
|    | <b>Total</b>                           | <b>4,143,787,878</b> | <b>3,579,675,603</b> |

### Schedule 4 - Borrowings

(₹ in Thousands)

|    |   | As at<br>31-03-2017  | As at<br>31-03-2016  |
|----|---|----------------------|----------------------|
| I. | Borrowings in India                               |                      |                      |
|    | (i) Reserve Bank of India                         | -                    | 93,540,000           |
|    | (ii) Other banks <sup>#</sup>                     | 22,265,000           | 14,078,000           |
|    | (iii) Other institutions & agencies <sup>**</sup> | 488,557,527          | 365,006,111          |
|    | II. Borrowings outside India <sup>§</sup>         | 539,486,167          | 613,179,678          |
|    | <b>Total</b>                                      | <b>1,050,308,694</b> | <b>1,085,803,789</b> |
|    | Secured borrowings included in I & II above       | 13,810,898           | 93,540,000           |

<sup>#</sup> Borrowings from other banks include Subordinated Debt of ₹35.00 crores (previous year ₹90.10 crores) in the nature of Non-Convertible Debentures, Perpetual Debt of Nil (previous year ₹25.00 crores) and Upper Tier II instruments of Nil (previous year ₹49.10 crores) [Also refer Note 18 (1.1.2)]

<sup>\*\*</sup> Borrowings from other institutions & agencies include Subordinated Debt of ₹16,170.00 crores (previous year ₹12,240.70 crores) in the nature of Non-Convertible Debentures, Perpetual Debt of ₹3,500.00 crores (previous year ₹189.00 crores) and Upper Tier II instruments of Nil (previous year ₹258.40 crores) [Also refer Note 18 (1.1.2)]

<sup>§</sup> Borrowings outside India include Perpetual Debt of Nil (previous year ₹304.77 crores) and Upper Tier II instruments of ₹389.06 crores (previous year ₹1,391.12 crores) [Also refer Note 18 (1.1.2)]

### Schedule 5 - Other Liabilities and Provisions

(₹ in Thousands)

|      |   | As at<br>31-03-2017 | As at<br>31-03-2016 |
|------|---|---------------------|---------------------|
| I.   | Bills payable   | 39,525,431          | 36,453,959          |
| II.  | Inter-office adjustments (net)  | -                   | -                   |
| III. | Interest accrued  | 19,614,831          | 25,607,530          |
| IV.  | Proposed dividend (includes tax on dividend) [Refer Schedule 18(1.2.5)] | -                   | -                   |
| V.   | Contingent provision against standard assets                            | 23,385,751          | 19,997,702          |
| VI.  | Others (including provisions)   | 180,428,700         | 119,022,540         |
|      | <b>Total</b>  | <b>262,954,713</b>  | <b>201,081,731</b>  |

## SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH, 2017 (CONT.)

## Schedule 6 - Cash and Balances with Reserve Bank of India

|     |   | (₹ in Thousands)   |                    |
|-----|---|--------------------|--------------------|
|     |   | As at              | As at              |
|     |   | 31-03-2017         | 31-03-2016         |
| I.  | Cash in hand (including foreign currency notes) | 63,579,154         | 41,204,831         |
| II. | Balances with Reserve Bank of India             |                    |                    |
|     | (i) in Current Account                          | 183,000,236        | 182,406,664        |
|     | (ii) in Other Accounts                          | 62,000,000         | -                  |
|     | <b>Total</b>                                    | <b>308,579,390</b> | <b>223,611,495</b> |

## Schedule 7 - Balances with Banks and Money at Call and Short Notice

|     |                                     | (₹ in Thousands)   |                    |
|-----|-------------------------------------|--------------------|--------------------|
|     |                                     | As at              | As at              |
|     |                                     | 31-03-2017         | 31-03-2016         |
| I.  | In India                            |                    |                    |
|     | (i) Balance with Banks              |                    |                    |
|     | (a) in Current Accounts             | 1,423,790          | 1,956,494          |
|     | (b) in Other Deposit Accounts       | 19,594,700         | 11,742,150         |
|     | (ii) Money at Call and Short Notice |                    |                    |
|     | (a) With banks                      | -                  | -                  |
|     | (b) With other institutions         | 143,221,545        | 41,184,875         |
|     | <b>Total</b>                        | <b>164,240,035</b> | <b>54,883,519</b>  |
| II. | Outside India                       |                    |                    |
|     | (i) in Current Accounts             | 9,689,155          | 15,425,387         |
|     | (ii) in Other Deposit Accounts      | 14,755,151         | 26,820,821         |
|     | (iii) Money at Call & Short Notice  | 5,298,100          | 12,513,182         |
|     | <b>Total</b>                        | <b>29,742,406</b>  | <b>54,759,390</b>  |
|     | <b>Grand Total (I+II)</b>           | <b>193,982,441</b> | <b>109,642,909</b> |

## Schedule 8 - Investments

|            |   | (₹ in Thousands)     |                      |
|------------|---|----------------------|----------------------|
|            |   | As at                | As at                |
|            |   | 31-03-2017           | 31-03-2016           |
| <b>I.</b>  | <b>Investments in India in -</b>                        |                      |                      |
|            | (i) Government Securities <sup>##</sup>                 | 905,980,625          | 945,608,591          |
|            | (ii) Other approved securities                          | -                    | -                    |
|            | (iii) Shares  | 13,227,530           | 12,439,171           |
|            | (iv) Debentures and Bonds                               | 264,848,859          | 229,119,358          |
|            | (v) Investment in Subsidiaries/Joint Ventures           | 10,726,865           | 9,559,365            |
|            | (vi) Others (Mutual Fund units, CD/CP, PTC etc.)        | 64,196,202           | 93,688,157           |
|            | <b>Total Investments in India</b>                       | <b>1,258,980,081</b> | <b>1,290,414,642</b> |
| <b>II.</b> | <b>Investments outside India in -</b>                   |                      |                      |
|            | (i) Government Securities (including local authorities) | 24,097,852           | 19,765,979           |
|            | (ii) Subsidiaries and/or joint ventures abroad          | 2,995,712            | 3,185,957            |
|            | (iii) Others (Equity Shares and Bonds)                  | 1,860,059            | 1,874,031            |
|            | <b>Total Investments outside India</b>                  | <b>28,953,623</b>    | <b>24,825,967</b>    |
|            | <b>Grand Total (I+II)</b>                               | <b>1,287,933,704</b> | <b>1,315,240,609</b> |

<sup>##</sup> Includes securities costing ₹27,179.69 crores (previous year ₹29,020.93 crores) pledged for availment of fund transfer facility, clearing facility and margin requirements

## Schedule 9 - Advances

(₹ in Thousands)

|    |       |  | As at<br>31-03-2017  | As at<br>31-03-2016  |
|----|-------|--|----------------------|----------------------|
| A. | (i)   | Bills purchased and discounted                           | 67,496,591           | 47,107,156           |
|    | (ii)  | Cash credits, overdrafts and loans repayable on demand @ | 1,042,273,019        | 965,580,679          |
|    | (iii) | Term loans #   | 2,620,923,885        | 2,375,049,394        |
|    |       | <b>Total</b>   | <b>3,730,693,495</b> | <b>3,387,737,229</b> |
| B. | (i)   | Secured by tangible assets \$                            | 2,840,548,136        | 2,548,351,778        |
|    | (ii)  | Covered by Bank/Government Guarantees &&                 | 63,995,186           | 38,950,273           |
|    | (iii) | Unsecured  | 826,150,173          | 800,435,178          |
|    |       | <b>Total</b>   | <b>3,730,693,495</b> | <b>3,387,737,229</b> |
| C. | I.    | Advances in India  |                      |                      |
|    | (i)   | Priority Sector  | 938,737,979          | 816,012,439          |
|    | (ii)  | Public Sector  | 29,134,862           | 35,457,656           |
|    | (iii) | Banks  | 7,233,845            | 3,724,685            |
|    | (iv)  | Others   | 2,273,892,697        | 2,032,043,809        |
|    |       | <b>Total</b>   | <b>3,248,999,383</b> | <b>2,887,238,589</b> |
|    | II.   | Advances Outside India                                   |                      |                      |
|    | (i)   | Due from banks   | 26,861,261           | 1,373,656            |
|    | (ii)  | Due from others -  |                      |                      |
|    | (a)   | Bills purchased and discounted                           | 25,448,317           | 13,220,139           |
|    | (b)   | Syndicated loans   | 91,277,687           | 120,042,346          |
|    | (c)   | Others   | 338,106,847          | 365,862,499          |
|    |       | <b>Total</b>   | <b>481,694,112</b>   | <b>500,498,640</b>   |
|    |       | <b>Grand Total (CI+CII)</b>                              | <b>3,730,693,495</b> | <b>3,387,737,229</b> |

@ Net of borrowings under Inter Bank Participation Certificate/Funded Risk Participation Nil (previous year ₹662.55 crores)

# Net of borrowings under Inter Bank Participation Certificate Nil (previous year ₹7,483.34 crores).

\$ Includes advances against book debts

&& Includes advances against L/Cs issued by banks

## SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31 MARCH, 2017 (CONT.)

## Schedule 10 - Fixed Assets

|  | (₹ in Thousands)    |                     |
|--|---------------------|---------------------|
|  | As at<br>31-03-2017 | As at<br>31-03-2016 |
| <b>I. Premises</b>   |                     |                     |
| <b>Gross Block</b>   |                     |                     |
| At cost at the beginning of the year                               | 18,289,466          | 9,506,571           |
| Additions during the year  | 41,517              | 8,800,025           |
| Deductions during the year   | -                   | (17,130)            |
| <b>Total</b>   | <b>18,330,983</b>   | <b>18,289,466</b>   |
| <b>Depreciation</b>  |                     |                     |
| As at the beginning of the year                                    | 860,678             | 708,708             |
| Charge for the year  | 304,676             | 158,678             |
| Deductions during the year   | -                   | (6,708)             |
| Depreciation to date   | <b>1,165,354</b>    | <b>860,678</b>      |
| <b>Net Block</b>   | <b>17,165,629</b>   | <b>17,428,788</b>   |
| <b>II. Other fixed assets (including furniture &amp; fixtures)</b> |                     |                     |
| <b>Gross Block</b>   |                     |                     |
| At cost at the beginning of the year                               | 39,665,948          | 35,463,482          |
| Additions during the year  | 6,645,577           | 4,779,949           |
| Deductions during the year   | (514,919)           | (577,483)           |
| <b>Total</b>   | <b>45,796,606</b>   | <b>39,665,948</b>   |
| <b>Depreciation</b>  |                     |                     |
| As at the beginning of the year                                    | 23,932,741          | 20,130,851          |
| Charge for the year  | 4,783,303           | 4,280,437           |
| Deductions during the year   | (413,152)           | (478,547)           |
| Depreciation to date   | <b>28,302,892</b>   | <b>23,932,741</b>   |
| <b>Net Block</b>   | <b>17,493,714</b>   | <b>15,733,207</b>   |
| <b>III. Capital Work-In-Progress (including capital advances)</b>  | <b>2,809,582</b>    | <b>2,069,724</b>    |
| <b>Grand Total (I+II+III)</b>                                      | <b>37,468,925</b>   | <b>35,231,719</b>   |

## Schedule 11 - Other Assets

|   | (₹ in Thousands)    |                     |
|---|---------------------|---------------------|
|   | As at<br>31-03-2017 | As at<br>31-03-2016 |
| I. Inter-office adjustments (net)                                   | -                   | -                   |
| II. Interest Accrued  | 52,440,280          | 43,874,709          |
| III. Tax paid in advance/tax deducted at source (net of provisions) | 4,101,192           | 3,158,993           |
| IV. Stationery and stamps   | 19,790              | 8,291               |
| V. Non banking assets acquired in satisfaction of claims            | 22,086,151          | -                   |
| VI. Others #@   | 377,371,335         | 279,704,242         |
| <b>Total</b>  | <b>456,018,748</b>  | <b>326,746,235</b>  |

# Includes deferred tax assets of ₹5,062.19 crores (previous year ₹1,958.79 crores) [Refer Schedule 18 (1.2.10)]

@ Includes Priority Sector Shortfall Deposits of ₹17,107.12 crores (previous year ₹16,659.19 crores)

## Schedule 12 - Contingent Liabilities

(₹ in Thousands)

|  | As at<br>31-03-2017  | As at<br>31-03-2016  |
|--|----------------------|----------------------|
| I. Claims against the Bank not acknowledged as debts                                   | 4,702,440            | 2,634,701            |
| II. Liability for partly paid investments  | -                    | -                    |
| III. Liability on account of outstanding forward exchange and derivative contracts:    |                      |                      |
| a) Forward Contracts   | 2,681,952,183        | 2,556,675,471        |
| b) Interest Rate Swaps, Currency Swaps, Forward Rate Agreement & Interest Rate Futures | 2,011,141,718        | 1,796,648,784        |
| c) Foreign Currency Options  | 493,833,247          | 429,005,192          |
| <b>Total (a+b+c)</b>   | <b>5,186,927,148</b> | <b>4,782,329,447</b> |
| IV. Guarantees given on behalf of constituents   |                      |                      |
| In India   | 763,736,463          | 558,340,064          |
| Outside India  | 47,579,859           | 128,192,798          |
| V. Acceptances, endorsements and other obligations                                     | 335,366,639          | 294,853,158          |
| VI. Other items for which the Bank is contingently liable                              | 357,945,893          | 408,113,397          |
| <b>Grand Total (I+II+III+IV+V+VI) [Refer Schedule 18 (1.2.15)]</b>                     | <b>6,696,258,442</b> | <b>6,174,463,565</b> |

## SCHEDULES FORMING PART OF THE PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH, 2017

### Schedule 13 - Interest Earned

(₹ in Thousands)

|   | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|---|--------------------------|--------------------------|
| I. Interest/discount on advances/bills  | 331,249,593              | 300,405,581              |
| II. Income on investments   | 96,228,239               | 93,775,869               |
| III. Interest on balances with Reserve Bank of India and other inter-bank funds | 5,038,389                | 2,952,470                |
| IV. Others  | 12,905,358               | 12,746,444               |
| <b>Total</b>  | <b>445,421,579</b>       | <b>409,880,364</b>       |

### Schedule 14 - Other Income

(₹ in Thousands)

|  | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|--|--------------------------|--------------------------|
| I. Commission, exchange and brokerage  | 70,283,094               | 67,075,650               |
| II. Profit/(Loss) on sale of investments (net) [Refer Schedule 18(1.2.1)]  | 31,737,897               | 10,186,480               |
| III. Profit/(Loss) on sale of fixed assets (net) [Refer Schedule 18(1.2.1)]  | (35,506)                 | 62,010                   |
| IV. Profit on exchange/derivative transactions (net)   | 10,802,458               | 12,750,694               |
| V. Income earned by way of dividends etc. from subsidiaries/companies and/or joint venture abroad/in India   | 1,832,842                | 1,397,525                |
| VI. Miscellaneous Income<br>[including recoveries on account of advances/investments written off in earlier years ₹181.89 crores (previous year ₹160.49 crores) and net profit on account of portfolio sell downs/ securitisation ₹3.79 crores (previous year ₹6.12 crores)] | 2,292,322                | 2,242,285                |
| <b>Total</b>   | <b>116,913,107</b>       | <b>93,714,644</b>        |

### Schedule 15 - Interest Expended

(₹ in Thousands)

|   | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|---|--------------------------|--------------------------|
| I. Interest on deposits                                     | 196,396,260              | 185,402,135              |
| II. Interest on Reserve Bank of India/Inter-bank borrowings | 18,358,479               | 20,672,680               |
| III. Others   | 49,735,681               | 35,475,860               |
| <b>Total</b>  | <b>264,490,420</b>       | <b>241,550,675</b>       |

### Schedule 16 - Operating Expenses

(₹ in Thousands)

|   | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|---|--------------------------|--------------------------|
| I. Payments to and provisions for employees | 38,918,640               | 33,760,064               |
| II. Rent, taxes and lighting                | 9,345,921                | 6,740,961                |
| III. Printing and stationery                | 1,860,164                | 1,383,908                |
| IV. Advertisement and publicity             | 1,303,362                | 883,416                  |
| V. Depreciation on bank's property          | 5,087,979                | 4,439,115                |
| VI. Directors' fees, allowance and expenses | 24,668                   | 21,146                   |
| VII. Auditors' fees and expenses            | 17,976                   | 16,411                   |
| VIII. Law charges                           | 109,057                  | 170,562                  |
| IX. Postage, telegrams, telephones etc.     | 3,040,845                | 2,579,313                |
| X. Repairs and maintenance                  | 8,565,421                | 7,142,770                |
| XI. Insurance                               | 5,014,831                | 4,154,531                |
| XII. Other expenditure                      | 48,710,189               | 39,715,989               |
| <b>Total</b>                                | <b>121,999,053</b>       | <b>101,008,186</b>       |

# 17. SIGNIFICANT ACCOUNTING POLICIES

for the year ended 31 March, 2017

## 1 Background

Axis Bank Limited ('the Bank') was incorporated in 1993 and provides a complete suite of corporate and retail banking products. The Bank is primarily governed by the Banking Regulation Act, 1949. The Bank has overseas branches at Singapore, Hong Kong, DIFC - Dubai, Shanghai and Colombo

## 2 Basis of preparation

The financial statements have been prepared and presented under the historical cost convention on the accrual basis of accounting in accordance with the generally accepted accounting principles in India to comply with the statutory requirements prescribed under the Banking Regulation Act, 1949, the circulars and guidelines issued by the Reserve Bank of India ('RBI') from time to time and the Accounting Standards notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016 to the extent applicable and practices generally prevalent in the banking industry in India.

## 3 Use of estimates

The preparation of the financial statements in conformity with the generally accepted accounting principles requires the Management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, revenues and expenses during the reporting period and disclosure of contingent liabilities at the date of the financial statements. Actual results could differ from those estimates. The Management believes that the estimates used in the preparation of the financial statements are prudent and reasonable. Any revisions to the accounting estimates are recognised prospectively in the current and future periods.

## 4 Changes in accounting policies

### 4.1 Mark-to-market gain or loss on derivatives and foreign exchange contracts

In terms the guidance note issued by ICAI on "Accounting for Derivative Contracts", the Bank has presented mark-to-market gain or loss on derivatives and foreign exchange contracts on a gross basis as against the erstwhile practice of presenting the same on a net basis under other assets and other liabilities. Previous year figures have been regrouped and reclassified to conform to current year's classification. The aforesaid change has no impact on the profit of the Bank for the year ended 31 March, 2017.

### 4.2 Repurchase and reverse repurchase transactions with RBI under Liquidity Adjustment Facility/ Marginal Standing Facility

In terms of RBI circular no. FMRD.DIRD.10/14.03.002/2015-16 dated 19 May, 2016, repurchase and reverse repurchase transactions with RBI under Liquidity Adjustment Facility/Marginal Standing Facility are accounted for as borrowing and lending respectively as against the earlier practice of including the same under investments. Previous year figures have been regrouped and reclassified to conform to current year's classification. The aforesaid change has no impact on the profit of the Bank for the year ended 31 March, 2017.

## 5 Significant accounting policies

### 5.1 Investments

#### Classification

In accordance with the RBI guidelines, investments are classified at the time of purchase as:

- Held for Trading ('HFT');
- Available for Sale ('AFS'); and
- Held to Maturity ('HTM').

Investments that are held principally for sale within a short period are classified as HFT securities. As per the RBI guidelines, HFT securities, which remain unsold for a period of 90 days are reclassified as AFS securities.

Investments that the Bank intends to hold till maturity are classified under the HTM category. Investments in the equity of subsidiaries/joint ventures are categorised as HTM in accordance with the RBI guidelines.

All other investments are classified as AFS securities.

## SIGNIFICANT ACCOUNTING POLICIES (CONT.)

However, for disclosure in the Balance Sheet, investments in India are classified under six categories - Government Securities, Other approved securities, Shares, Debentures and Bonds, Investment in Subsidiaries/Joint Ventures and Others.

Investments made outside India are classified under three categories – Government Securities, Subsidiaries and/or Joint Ventures abroad and Others.

### *Transfer of security between categories*

Transfer of security between categories of investments is accounted as per the RBI guidelines.

### *Acquisition cost*

Costs including brokerage and commission pertaining to investments, paid at the time of acquisition, are charged to the Profit and Loss Account.

Broken period interest is charged to the Profit and Loss Account.

Cost of investments is computed based on the weighted average cost method.

### *Valuation*

Investments classified under the HTM category are carried at acquisition cost unless it is more than the face value, in which case the premium is amortised over the period remaining to maturity on a constant yield to maturity basis. In terms of RBI guidelines, discount on securities held under HTM category is not accrued and such securities are held at the acquisition cost till maturity.

Investments classified under the AFS and HFT categories are marked to market. The market/fair value of quoted investments included in the 'AFS' and 'HFT' categories is the market price of the scrip as available from the trades/quotes on the stock exchanges or prices declared by Primary Dealers Association of India ('PDAI') jointly with Fixed Income Money Market and Derivatives Association of India ('FIMMDA'), periodically. Net depreciation, if any, within each category of each investment classification is recognised in the Profit and Loss Account. The net appreciation if any, under each category of each investment classification is ignored. The depreciation on securities acquired by way of conversion of outstanding loans is provided in accordance with the RBI guidelines. The book value of individual securities is not changed consequent to the periodic valuation of investments. Non-performing investments are identified and provision is made thereon as per RBI guidelines.

Treasury Bills, Exchange Funded Bills, Commercial Paper and Certificate of Deposits being discounted instruments, are valued at carrying cost.

Units of mutual funds are valued at the latest repurchase price/net asset value declared by the mutual fund.

Market value of investments where current quotations are not available, is determined as per the norms prescribed by the RBI as under:

- in case of unquoted bonds, debentures and preference shares where interest/dividend is received regularly (i.e. not overdue beyond 90 days), the market price is derived based on the YTM for Government Securities as published by FIMMDA/PDAI and suitably marked up for credit risk applicable to the credit rating of the instrument. The matrix for credit risk mark-up for each categories and credit ratings along with residual maturity issued by FIMMDA is adopted for this purpose;
- in case of bonds and debentures (including Pass Through Certificates) where interest is not received regularly (i.e. overdue beyond 90 days), the valuation is in accordance with prudential norms for provisioning as prescribed by RBI;
- equity shares, for which current quotations are not available or where the shares are not quoted on the stock exchanges, are valued at break-up value (without considering revaluation reserves, if any) which is ascertained from the company's latest Balance Sheet. In case the latest Balance Sheet is not available, the shares are valued at Re 1 per company;
- units of Venture Capital Funds ('VCF') held under AFS category where current quotations are not available are marked to market based on the Net Asset Value ('NAV') shown by VCF as per the latest audited financials of the fund. In case the audited financials are not available for a period beyond 18 months, the investments are valued at Re 1 per VCF. Investment in unquoted VCF after 23 August, 2006 are categorised under HTM category for the initial period of three years and valued at cost as per RBI guidelines and
- security receipts are valued as per the NAV obtained from the issuing Reconstruction Company/Securitisation Company.

Investments in subsidiaries/joint ventures are categorised as HTM and assessed for impairment to determine permanent diminution, if any, in accordance with the RBI guidelines.

Realised gains on investments under the HTM category are recognised in the Profit and Loss Account and subsequently appropriated to Capital Reserve account (net of taxes and transfer to statutory reserves) in accordance with the RBI guidelines. Losses are recognised in the Profit and Loss Account. Realised gains/losses on investments under the AFS and HFT category are recognised in the Profit and Loss Account.

All investments are accounted for on settlement date, except investments in equity shares which are accounted for on trade date.

#### *Repurchase and reverse repurchase transactions*

Repurchase and reverse repurchase transactions in government securities and corporate debt securities including those conducted under the Liquidity Adjustment Facility ('LAF') and Marginal Standby Facility ('MSF') with RBI are accounted as collateralised borrowing and lending respectively.

#### *Short Sales*

In accordance with the RBI guidelines, the Bank undertakes short sale transactions in Central Government dated securities. The short positions are reflected in 'Securities Short Sold ('SSS') A/c', specifically created for this purpose. Such short positions are categorised under HFT category and netted off from investments in the Balance Sheet. These positions are marked-to-market along with the other securities under HFT portfolio and the resultant mark-to-market gains/losses are accounted for as per the relevant RBI guidelines for valuation of investments discussed earlier.

## **5.2 Advances**

Advances are classified into performing and non-performing advances ('NPAs') as per the RBI guidelines and are stated net of bills rediscounted, inter-bank participation certificates, specific provisions made towards NPAs, interest in suspense for NPAs, claims received from Export Credit Guarantee Corporation, provisions for funded interest on term loan classified as NPAs, provisions in lieu of diminution in the fair value of restructured assets and floating provisions.

NPAs are classified into sub-standard, doubtful and loss assets based on the criteria stipulated by the RBI. Advances held at the overseas branches that are identified as impaired as per host country regulations for reasons other than record of recovery, but which are standard as per the RBI guidelines, are classified as NPAs to the extent of amount outstanding in the host country. Provisions for NPAs are made for sub-standard and doubtful assets at rates as prescribed by the RBI with the exception for agriculture advances and schematic retail advances. In respect of schematic retail advances, provisions are made in terms of a bucket-wise policy upon reaching specified stages of delinquency (90 days or more of delinquency) under each type of loan, which satisfies the RBI prudential norms on provisioning. Provisions in respect of agriculture advances classified into sub-standard and doubtful assets are made at rates which are higher than those prescribed by the RBI. Provisions for advances booked in overseas branches, which are standard as per the RBI guidelines but are classified as NPAs based on host country guidelines, are made as per the host country regulations.

In addition to the above, the Bank on a prudential basis, makes provision for expected losses against advances or other exposures to specific assets/industry/sector either on a case-by-case basis or for a group of assets, based on specific information or general economic environment. These are classified as contingent provision and included under Schedule 5 - Other Liabilities in the Balance Sheet.

Loss assets and unsecured portion of doubtful assets are provided/written off as per the extant RBI guidelines.

Amounts recovered against debts written off are recognised in the Profit and Loss account.

For restructured/rescheduled assets, provision is made in accordance with the guidelines issued by RBI, which requires the diminution in the fair value of the assets to be provided at the time of restructuring.

The Bank makes provision in accordance with the RBI guidelines, on assets subjected to Strategic Debt Restructuring (SDR) scheme and Scheme for Sustainable Structuring of Stressed Asset (S4A).

For entities with Unhedged Foreign Currency Exposure (UFCE), provision is made in accordance with the guidelines issued by RBI, which requires to ascertain the amount of UFCE, estimate the extent of likely loss and estimate the riskiness of unhedged position. This provision is classified under Schedule 5 – Other Liabilities in the Balance Sheet.

The Bank maintains a general provision on standard advances at the rates prescribed by RBI. In case of overseas branches, general provision on standard advances is maintained at the higher of the levels stipulated by the respective overseas regulator or RBI.

Under its home loan portfolio, the Bank offers housing loans with certain features involving waiver of Equated Monthly Installments ('EMIs') of a specific period subject to fulfilment of a set of conditions by the borrower. The Bank makes provision on an estimated basis against the probable loss that could be incurred in future on account of waivers to eligible borrowers in respect of such loans. This provision is classified under Schedule 5 – Other Liabilities in the Balance Sheet.

## SIGNIFICANT ACCOUNTING POLICIES (CONT.)

### 5.3 Country risk

In addition to the provisions required to be held according to the asset classification status, provisions are held for individual country exposure (other than for home country as per the RBI guidelines). The countries are categorised into seven risk categories namely insignificant, low, moderate, high, very high, restricted and off-credit and provision is made on exposures exceeding 180 days on a graded scale ranging from 0.25% to 100%. For exposures with contractual maturity of less than 180 days, 25% of the normal provision requirement is held. If the net funded exposure of the Bank in respect of each country does not exceed 1% of the total assets, no provision is maintained on such country exposure.

### 5.4 Securitisation

The Bank enters into purchase/sale of corporate and retail loans through direct assignment/Special Purpose Vehicle ('SPV'). In most cases, post securitisation, the Bank continues to service the loans transferred to the assignee/SPV. The Bank also provides credit enhancement in the form of cash collaterals and/or by subordination of cash flows to Senior Pass Through Certificate ('PTC') holders. In respect of credit enhancements provided or recourse obligations (projected delinquencies, future servicing etc.) accepted by the Bank, appropriate provision/disclosure is made at the time of sale in accordance with AS-29, Provisions, Contingent Liabilities and Contingent Assets as notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016.

In accordance with RBI guidelines of 7 May, 2012, on 'Guidelines on Securitisation of Standard Assets', gain on securitisation transaction is recognised over the period of the underlying securities issued by the SPV as prescribed under RBI guidelines. Loss on securitisation is immediately debited to the Profit and Loss Account.

### 5.5 Foreign currency transactions

In respect of domestic operations, transactions denominated in foreign currencies are accounted for at the rates prevailing on the date of the transaction. Monetary foreign currency assets and liabilities are translated at the Balance Sheet date at rates notified by Foreign Exchange Dealers Association of India ('FEDAI'). All profits/losses resulting from year end revaluations are recognised in the Profit and Loss Account.

Financial statements of foreign branches classified as non-integral foreign operations as per the RBI guidelines are translated as follows:

- Assets and liabilities (both monetary and non-monetary as well as contingent liabilities) are translated at closing exchange rates notified by FEDAI at the Balance Sheet date.
- Income and expenses are translated at the rates prevailing on the date of the transactions.
- All resulting exchange differences are accumulated in a separate 'Foreign Currency Translation Reserve' till the disposal of the net investments. Any realised gains or losses are recognised in the Profit and Loss Account.

Outstanding forward exchange contracts including tom/spot contracts (excluding currency swaps undertaken to hedge foreign currency assets/liabilities and funding swaps which are not revalued) are revalued at year end on PV basis by discounting the forward value till spot date and converting the FCY amount using the respective spot rates as notified by FEDAI. The resulting gains or losses on revaluation are included in the Profit and Loss Account in accordance with RBI/FEDAI guidelines.

Premium/discount on currency swaps undertaken to hedge foreign currency assets and liabilities and funding swaps is recognised as interest income/expense and is amortised on a pro-rata basis over the underlying swap period.

Contingent liabilities on account of forward exchange and derivative contracts, guarantees, acceptances, endorsements and other obligations denominated in foreign currencies are disclosed at closing rates of exchange notified by FEDAI.

### 5.6 Derivative transactions

Derivative transactions comprise of forward contracts, swaps and options which are disclosed as contingent liabilities. The forwards, swaps and options are categorised as trading or hedge transactions. Trading derivative contracts are revalued at the Balance Sheet date with the resulting unrealised gain or loss being recognised in the Profit and Loss Account and correspondingly in other assets (representing positive Mark to Market) and in other liabilities (representing negative Mark to Market (MTM)) on a gross basis. For hedge transactions, the Bank identifies the hedged item (asset or liability) at the inception of transaction itself. The effectiveness is ascertained at the time of inception of the hedge and periodically thereafter. Hedge swaps are accounted for on accrual basis except in case of swaps designated with an asset or liability that is carried at market value or lower of cost or market value in the financial statements. In such cases the swaps are marked to market with the resulting gain or loss recorded as an adjustment to the market value of designated asset or liability. The premium on option contracts is accounted for as per FEDAI guidelines. Pursuant to the RBI guidelines any receivables under derivative contracts comprising of crystallised receivables as well as positive Mark to Market (MTM) in respect of future receivables which remain overdue for more than 90 days are reversed through the Profit and Loss account and are held in separate Suspense Account.

Currency futures contracts are marked to market using daily settlement price on a trading day, which is the closing price of the respective futures contracts on that day. While the daily settlement price is computed based on the last half an hour weighted average price of such contract, the final settlement price is taken as the RBI reference rate on the last trading day of the futures contract or as may be specified by the relevant authority from time to time. All open positions are marked to market based on the settlement price and the resultant marked to market profit/loss is daily settled with the exchange.

Valuation of Exchange Traded Currency Options (ETCO) is carried out on the basis of the daily settlement price of each individual option provided by the exchange and valuation of Interest Rate Futures (IRF) is carried out on the basis of the daily settlement price of each contract provided by the exchange.

## 5.7 Revenue recognition

Interest income is recognised on an accrual basis in accordance with AS-9, Revenue Recognition as notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014, the Companies (Accounting Standards) Amendment Rules, 2016 and the RBI guidelines, except in the case of interest income on non-performing assets and loans under Strategic Debt Restructuring (SDR) scheme and Scheme for Sustainable Structuring of Stressed Asset (S4A) of RBI, where it is recognised on receipt basis if overdue for more than 90 days. Income on non-coupon bearing discounted instruments or low-coupon bearing instruments is recognised over the tenor of the instrument on a constant yield basis.

Guarantee commission is recognized on a pro-rata basis over the period of the guarantee. Locker rent and annual fees for credit cards are recognised on a straight-line basis over the period of contract. Arrangership/syndication fee is accounted for on completion of the agreed service and when right to receive is established. Other fees and commission income are recognised when due.

Dividend is accounted on an accrual basis when the right to receive the dividend is established.

Gain/loss on sell down of loans and advances through direct assignment is recognised at the time of sale.

In accordance with RBI guidelines on sale of non-performing advances, if the sale is at a price below the net book value (i.e. book value less provisions held), the shortfall is charged to the Profit and Loss Account. If the sale is for a value higher than the net book value, the excess provision is credited to the Profit and Loss Account in the year the amounts are received.

The Bank deals in bullion business on a consignment basis. The difference between the price recovered from customers and cost of bullion is accounted for at the time of sale to the customers. The Bank also deals in bullion on a borrowing and lending basis and the interest paid/received is accounted on an accrual basis.

## 5.8 Fixed assets and depreciation/impairment

Fixed assets are carried at cost of acquisition less accumulated depreciation and impairment, if any. Cost includes initial handling and delivery charges, duties, taxes and incidental expenses related to the acquisition and installation of the asset.

Capital work-in-progress includes cost of fixed assets that are not ready for their intended use and also includes advances paid to acquire fixed assets.

Depreciation is provided over the estimated useful life of a fixed asset on the straight-line method from the date of addition. The management believes that depreciation rates currently used, fairly reflect its estimate of the useful lives and residual values of fixed assets, though these rates in certain cases are different from lives prescribed under Schedule II of Companies Act, 2013.

| Asset   | Estimated useful life |
|---|-----------------------|
| Owned premises  | 60 years              |
| Computer hardware including printers                                      | 3 years               |
| Application software  | 5 years               |
| Vehicles  | 4 years               |
| EPABX, telephone instruments  | 8 years               |
| CCTV and video conferencing equipment                                     | 3 years               |
| Mobile phone  | 2 years               |
| Locker cabinets/cash safe/strong room door                                | 10 years              |
| Modem, scanner, routers, hubs, switches, racks/cabinets for IT equipment  | 5 years               |
| UPS, VSAT, fax machines   | 5 years               |
| Cheque book/cheque encoder, currency counting machine, fake note detector | 5 years               |
| Assets at staff residence   | 3 years               |
| All other fixed assets  | 10 years              |

Depreciation on assets sold during the year is recognised on a pro-rata basis to the Profit and Loss Account till the date of sale.

## SIGNIFICANT ACCOUNTING POLICIES (CONT.)

Profit on sale of premises is appropriated to Capital Reserve account (net of taxes and transfer to statutory reserve) in accordance with RBI instructions.

The carrying amounts of assets are reviewed at each Balance Sheet date to ascertain if there is any indication of impairment based on internal/external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

### 5.9 Lease transactions

Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the lease term are classified as operating lease. Lease payments for assets taken on operating lease are recognised as an expense in the Profit and Loss Account on a straight-line basis over the lease term.

### 5.10 Retirement and other employee benefits

#### Provident Fund

Retirement benefit in the form of provident fund is a defined benefit plan wherein the contributions are charged to the Profit and Loss Account of the year when the contributions to the fund are due and when services are rendered by the employees. Further, an actuarial valuation is conducted by an independent actuary using the Projected Unit Credit Method as at 31 March each year to determine the deficiency, if any, in the interest payable on the contributions as compared to the interest liability as per the statutory rate.

#### Gratuity

The Bank contributes towards gratuity fund (defined benefit retirement plan) administered by various insurers for eligible employees. Under this scheme, the settlement obligations remain with the Bank, although various insurers administer the scheme and determine the contribution premium required to be paid by the Bank. The plan provides a lump sum payment to vested employees at retirement or termination of employment based on the respective employee's salary and the years of employment with the Bank. Liability with regard to gratuity fund is accrued based on actuarial valuation conducted by an independent actuary using the Projected Unit Credit Method as at 31 March each year. In respect of employees at overseas branches (other than expatriates) liability with regard to gratuity is provided on the basis of a prescribed method as per local laws, wherever applicable.

#### Compensated Absences

Short term compensated absences are provided for based on estimates of encashment/availment of leave. The Bank provides long term compensated absences based on actuarial valuation conducted by an independent actuary. The actuarial valuation is carried out as per the Projected Unit Credit Method as at 31 March each year.

Actuarial gains/losses are immediately taken to the Profit and Loss Account and are not deferred.

#### Superannuation

Employees of the Bank are entitled to receive retirement benefits under the Bank's Superannuation scheme either under a cash-out option through salary or under a defined contribution plan. Through the defined contribution plan, the Bank contributes annually a specified sum of 10% of the employee's eligible annual basic salary to LIC, which undertakes to pay the lumpsum and annuity benefit payments pursuant to the scheme. Superannuation contributions are recognised in the Profit and Loss Account in the period in which they accrue.

### 5.11 Reward points

The Bank runs a loyalty program which seeks to recognize and reward customers based on their relationship with the Bank. Under the program, eligible customers are granted loyalty points redeemable in future, subject to certain conditions. In addition, the Bank continues to grant reward points in respect of certain credit cards (not covered under the loyalty program). The Bank estimates the probable redemption of such loyalty/reward points using an actuarial method at the Balance Sheet date by employing an independent actuary. Provision for the said reward points is then made based on the actuarial valuation report as furnished by the said independent actuary.

### 5.12 Taxation

Income tax expense is the aggregate amount of current tax and deferred tax charge. Current year taxes are determined in accordance with the relevant provisions of Income tax Act, 1961. Deferred income taxes reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years.

Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the Balance Sheet date. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off assets against liabilities representing current tax and the deferred tax assets and deferred tax liabilities relate to the taxes on income levied by same governing taxation laws.

Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. The impact of changes in the deferred tax assets and liabilities is recognised in the Profit and Loss Account.

Deferred tax assets are recognised and reassessed at each reporting date, based upon the Management's judgement as to whether realisation is considered as reasonably certain. Deferred tax assets are recognised on carry forward of unabsorbed depreciation and tax losses only if there is virtual certainty supported by convincing evidence that such deferred tax asset can be realised against future profits.

### **5.13 Share issue expenses**

Share issue expenses are adjusted from Share Premium Account in terms of Section 52 of the Companies Act, 2013.

### **5.14 Earnings per share**

The Bank reports basic and diluted earnings per share in accordance with AS-20, Earnings per Share, as notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016. Basic earnings per share is computed by dividing the net profit after tax by the weighted average number of equity shares outstanding for the year.

Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue equity shares were exercised or converted during the year. Diluted earnings per share is computed using the weighted average number of equity shares and dilutive potential equity shares outstanding at the year end except where the results are anti-dilutive.

### **5.15 Employee stock option scheme**

The 2001 Employee Stock Option Scheme ('the Scheme') provides for grant of stock options on equity shares of the Bank to employees and Directors of the Bank and its subsidiaries. The Scheme is in accordance with the Securities and Exchange Board of India (SEBI) (Employees Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 ('the Guidelines'). These Guidelines have been repealed in the month of October, 2014 and were substituted by Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014. The Scheme is in compliance with the said regulations. The Bank follows the intrinsic value method to account for its stock based employee compensation plans as per the Guidelines. Options are granted at an exercise price, which is equal to/less than the fair market price of the underlying equity shares. The excess of such fair market price over the exercise price of the options as at the grant date is recognised as a deferred compensation cost and amortised on a straight-line basis over the vesting period of such options.

The fair market price is the latest available closing price, prior to the date of grant, on the stock exchange on which the shares of the Bank are listed. If the shares are listed on more than one stock exchange, then the stock exchange where there is highest trading volume on the said date is considered.

### **5.16 Provisions, contingent liabilities and contingent assets**

A provision is recognised when the Bank has a present obligation as a result of past event where it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

A disclosure of contingent liability is made when there is:

- a possible obligation arising from a past event, the existence of which will be confirmed by occurrence or non-occurrence of one or more uncertain future events not within the control of the Bank; or
- a present obligation arising from a past event which is not recognised as it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made.

When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs.

### **5.17 Cash and cash equivalents**

Cash and cash equivalents include cash in hand, balances with RBI, balances with other banks and money at call and short notice.

## 18. NOTES

forming part of the financial statements for the year ended 31 March, 2017

(Currency: In Indian Rupees)

### 1.1 Statutory disclosures as per RBI

1.1.1 'Provisions and contingencies' recognised in the Profit and Loss Account comprise of:

| For the year ended   | (₹ in crores)    |                 |
|--|------------------|-----------------|
|  | 31 March, 2017   | 31 March, 2016  |
| Provision for income tax   |                  |                 |
| - Current tax  | 4,988.90         | 4,241.96        |
| - Deferred tax (Refer 1.2.10)  | (3,200.62)       | (71.87)         |
|  | <b>1,788.28</b>  | <b>4,170.09</b> |
| Provision for wealth tax   | -                | (0.05)          |
| Provision for non-performing assets (including bad debts written off and write backs)  | 11,157.06        | 3,800.46        |
| Provision for restructured assets/strategic debt restructuring/sustainable structuring | 290.53           | (61.78)         |
| Provision towards standard assets  | 348.45           | 387.00          |
| Provision for depreciation in value of investments                                     | 238.70           | 84.01           |
| Provision for unhedged foreign currency exposure                                       | (13.88)          | 1.62            |
| Provision for country risk   | 19.94            | -               |
| Provision for other contingencies*   | 76.16            | (501.40)        |
| <b>Total</b>   | <b>13,905.24</b> | <b>7,879.95</b> |

\* includes contingent provision for advances/other exposures, legal cases and other contingencies

1.1.2 The capital adequacy ratio of the Bank, calculated as per the RBI guidelines (under Basel III) is set out below:

|   | (₹ in crores)    |                  |
|---|------------------|------------------|
|   | 31 March, 2017   | 31 March, 2016   |
| Common Equity Tier I  | 52,555.81        | 50,409.23        |
| Tier I  | 56,039.32        | 50,517.51        |
| Tier II   | 14,565.85        | 11,231.79        |
| <b>Total capital</b>  | <b>70,605.17</b> | <b>61,749.30</b> |
| Total risk weighted assets and contingents                  | 472,313.18       | 403,949.18       |
| Capital ratios  |                  |                  |
| Common Equity Tier I  | 11.13%           | 12.48%           |
| Tier I  | 11.87%           | 12.51%           |
| Tier II   | 3.08%            | 2.78%            |
| <b>CRAR</b>   | <b>14.95%</b>    | <b>15.29%</b>    |
| <b>Amount of equity capital raised</b>                      | -                | -                |
| <b>Amount of additional Tier I capital raised of which:</b> |                  |                  |
| Perpetual Non-Cumulative Preference Shares (PNCPS)          | -                | -                |
| Perpetual Debt Instruments (PDI) (details given below)      | 3,500.00         | -                |
| <b>Amount of Tier II capital raised of which:</b>           |                  |                  |
| Debt capital instrument (details given below)               | 4,230.00         | 1,500.00         |
| Preferential capital instrument                             | -                | -                |

During the year ended 31 March, 2017, the Bank raised debt instruments eligible for Tier-I/Tier-II capital, the details of which are set out below:

| Instrument        | Capital           | Date of maturity  | Period     | Coupon | Amount        |
|-------------------|-------------------|-------------------|------------|--------|---------------|
| Perpetual debt    | Additional Tier-I | -*                | -          | 8.75%  | ₹3,500 crores |
| Subordinated debt | Tier-II           | 27 May, 2026      | 120 months | 8.50%  | ₹2,430 crores |
| Subordinated debt | Tier-II           | 23 November, 2026 | 120 months | 7.84%  | ₹1,800 crores |

\*Call option on expiry of 60 months from the date of allotment

During the year ended 31 March, 2016, the Bank raised debt instruments eligible for Tier-I/Tier-II capital, the details of which are set out below:

| Instrument        | Capital | Date of maturity   | Period     | Coupon | Amount        |
|-------------------|---------|--------------------|------------|--------|---------------|
| Subordinated debt | Tier-II | 30 September, 2025 | 120 months | 8.50%  | ₹1,500 crores |

During the year ended 31 March, 2017, the Bank redeemed debt instruments eligible for Tier-I/Tier-II capital, the details of which are set out below:

| Instrument        | Capital | Date of maturity    | Period     | Coupon | Amount         |
|-------------------|---------|---------------------|------------|--------|----------------|
| Subordinated debt | Tier-II | 28 June, 2016       | 120 months | 9.10%  | ₹104.90 crores |
| Upper Tier-II     | Tier-II | 11 August, 2016*    | 180 months | 7.25%  | \$150 million  |
| Perpetual debt    | Tier-I  | 30 September, 2016* | -          | 10.05% | ₹214.00 crores |
| Perpetual debt    | Tier-I  | 16 November, 2016*  | -          | 7.17%  | \$46 million   |
| Upper Tier-II     | Tier-II | 24 November, 2016*  | 180 months | 9.35%  | ₹200.00 crores |
| Upper Tier-II     | Tier-II | 6 February, 2017*   | 180 months | 9.50%  | ₹107.50 crores |
| Subordinated debt | Tier-II | 30 March, 2017      | 120 months | 10.10% | ₹250.90 crores |

\* represents call date

During the year ended 31 March, 2016, the Bank redeemed debt instruments eligible for Tier-I/Tier-II capital, the details of which are set out below:

| Instrument        | Capital | Date of maturity | Period     | Coupon | Amount      |
|-------------------|---------|------------------|------------|--------|-------------|
| Subordinated debt | Tier-II | 22 March, 2016   | 120 months | 8.75%  | ₹360 crores |
| Subordinated debt | Tier-II | 22 March, 2016   | 120 months | 8.56%  | ₹10 crores  |

1.1.3 The key business ratios and other information is set out below:

| As at   | 31 March, 2017<br>% | 31 March, 2016<br>% |
|---|---------------------|---------------------|
| Interest income as a percentage to working funds <sup>#</sup>             | 7.88                | 8.59                |
| Non-interest income as a percentage to working funds <sup>#</sup>         | 2.07                | 1.96                |
| Operating profit as a percentage to working funds <sup>#</sup>            | 3.11                | 3.38                |
| Return on assets (based on working funds <sup>#</sup> )                   | 0.65                | 1.72                |
| Business (deposits less inter-bank deposits plus advances) per employee** | ₹14.00 crores       | ₹14.84 crores       |
| Profit per employee**   | ₹0.07 crores        | ₹0.18 crores        |
| Net non-performing assets as a percentage of net customer assets *        | 2.11                | 0.70                |

<sup>#</sup> Working funds represent average of total assets as reported to RBI in Form X under Section 27 of the Banking Regulation Act, 1949 during the year

\* Net Customer assets include advances and credit substitutes

\*\* Productivity ratios are based on average employee numbers for the year

## NOTES (CONT.)

1.1.4 The provisioning coverage ratio of the Bank computed in terms of the RBI guidelines as on 31 March, 2017 was 64.79% (previous year 72.27%).

### 1.1.5 Asset Quality

i) Net non-performing advances to net advances is set out below:

|   | 31 March, 2017<br>% | 31 March, 2016<br>% |
|---|---------------------|---------------------|
| Net non-performing advances as a percentage of net advances | 2.27                | 0.74                |

ii) Movement in gross non-performing assets is set out below:

(₹ in crores)

|   | 31 March, 2017   |                 |          |                  |
|---|------------------|-----------------|----------|------------------|
|   | Advances         | Investments     | Others*  | Total            |
| Gross NPAs as at the beginning of the year                          | 5,848.48         | 239.03          | -        | 6,087.51         |
| Intra Category Transfer   | (42.23)          | 45.69           | (3.46)   | -                |
| Additions (fresh NPAs) during the year                              | 19,857.84        | 1,920.49        | 3.46     | 21,781.79        |
| <b>Sub-total (A)</b>  | <b>25,664.09</b> | <b>2,205.21</b> | <b>-</b> | <b>27,869.30</b> |
| Less:-  |                  |                 |          |                  |
| (i) Upgradations  | 1,806.53         | 559.25          | -        | 2,365.78         |
| (ii) Recoveries (excluding recoveries made from upgraded accounts)# | 1,824.79         | 176.16          | -        | 2,000.95         |
| (iii) Technical/Prudential Write-offs                               | 469.01           | 35.00           | -        | 504.01           |
| (iv) Write-offs other than those under (iii) above#                 | 1,518.10         | 199.98          | -        | 1,718.08         |
| <b>Sub-total (B)</b>  | <b>5,618.43</b>  | <b>970.39</b>   | <b>-</b> | <b>6,588.82</b>  |
| <b>Gross NPAs as at the end of the year (A-B)</b>                   | <b>20,045.66</b> | <b>1,234.82</b> | <b>-</b> | <b>21,280.48</b> |

\* represents amount outstanding under application money classified as non-performing asset

# including sale of NPAs

(₹ in crores)

|   | 31 March, 2016   |               |              |                  |
|---|------------------|---------------|--------------|------------------|
|   | Advances         | Investments   | Others*      | Total            |
| Gross NPAs as at the beginning of the year                          | 3,866.91         | 243.28        | -            | 4,110.19         |
| Intra Category Transfer   | -                | -             | -            | -                |
| Additions (fresh NPAs) during the year                              | 7,241.14         | 66.26         | 37.16        | 7,344.56         |
| <b>Sub-total (A)</b>  | <b>11,108.05</b> | <b>309.54</b> | <b>37.16</b> | <b>11,454.75</b> |
| Less:-  |                  |               |              |                  |
| (i) Upgradations  | 341.87           | -             | -            | 341.87           |
| (ii) Recoveries (excluding recoveries made from upgraded accounts)# | 1,683.27         | 9.04          | 10.53        | 1,702.84         |
| (iii) Technical/Prudential Write-offs                               | 1,470.55         | 61.47         | 1.99         | 1,534.01         |
| (iv) Write-offs other than those under (iii) above#                 | 1,763.88         | -             | 24.64        | 1,788.52         |
| <b>Sub-total (B)</b>  | <b>5,259.57</b>  | <b>70.51</b>  | <b>37.16</b> | <b>5,367.24</b>  |
| <b>Gross NPAs as at the end of the year (A-B)</b>                   | <b>5,848.48</b>  | <b>239.03</b> | <b>-</b>     | <b>6,087.51</b>  |

\* represents amount outstanding under application money classified as non-performing asset

# including sale of NPAs

## iii) Movement in net non-performing assets is set out below:

(₹ in crores)

|   | 31 March, 2017  |               |          |                 |
|---|-----------------|---------------|----------|-----------------|
|   | Advances        | Investments   | Others   | Total           |
| Opening balance at the beginning of the year        | 2,518.59        | 3.55          | -        | 2,522.14        |
| Additions during the year                           | 10,000.70       | 1,138.60      | -        | 11,139.30       |
| Effect of exchange rate fluctuation                 | 90.11           | (0.64)        | -        | 89.47           |
| Reductions during the year                          | (3,977.46)      | (870.69)      | -        | (4,848.15)      |
| Interest Capitalisation – Restructured NPA Accounts | (144.74)        | (131.47)      | -        | (276.21)        |
| <b>Closing balance at the end of the year*</b>      | <b>8,487.20</b> | <b>139.35</b> | <b>-</b> | <b>8,626.55</b> |

# net of balance outstanding in interest capitalisation-restructured NPA accounts amounting to ₹448.21 crores

(₹ in crores)

|   | 31 March, 2016  |             |          |                 |
|---|-----------------|-------------|----------|-----------------|
|   | Advances        | Investments | Others   | Total           |
| Opening balance at the beginning of the year        | 1,286.97        | 29.74       | -        | 1,316.71        |
| Additions during the year                           | 4,400.89        | (15.69)     | 21.10    | 4,406.30        |
| Effect of exchange rate fluctuation                 | (10.35)         | (0.62)      | -        | (10.97)         |
| Reductions during the year                          | (3,088.14)      | (9.88)      | (21.10)  | (3,119.12)      |
| Interest Capitalisation – Restructured NPA Accounts | (70.78)         | -           | -        | (70.78)         |
| <b>Closing balance at the end of the year*</b>      | <b>2,518.59</b> | <b>3.55</b> | <b>-</b> | <b>2,522.14</b> |

# net of balance outstanding in interest capitalisation-restructured NPA accounts amounting to ₹172.00 crores

## iv) Movement in provisions for non-performing assets is set out below:

(₹ in crores)

|   | 31 March, 2017   |               |          |                  |
|---|------------------|---------------|----------|------------------|
|   | Advances         | Investments   | Others   | Total            |
| Opening balance at the beginning of the year  | 3,160.96         | 232.41        | -        | 3,393.37         |
| Intra-Category Transfer                       | (42.23)          | 45.69         | (3.46)   | -                |
| Provisions made during the year               | 9,798.09         | 781.89        | 3.46     | 10,583.44        |
| Effect of exchange rate fluctuation           | (90.11)          | 0.64          | -        | (89.47)          |
| Transfer from restructuring provision         | 59.05            | -             | -        | 59.05            |
| Write-offs/(write back) of excess provision*  | (1,640.97)       | (99.70)       | -        | (1,740.67)       |
| <b>Closing balance at the end of the year</b> | <b>11,244.79</b> | <b>960.93</b> | <b>-</b> | <b>12,205.72</b> |

\* includes provision utilised for sale of NPAs amounting to ₹964.16 crores

(₹ in crores)

|   | 31 March, 2016  |               |          |                 |
|---|-----------------|---------------|----------|-----------------|
|   | Advances        | Investments   | Others   | Total           |
| Opening balance at the beginning of the year  | 2,481.79        | 210.47        | -        | 2,692.26        |
| Intra-Category Transfer                       | -               | -             | -        | -               |
| Provisions made during the year               | 2,786.61        | 81.95         | 16.06    | 2,884.62        |
| Effect of exchange rate fluctuation           | 10.35           | 0.62          | -        | 10.97           |
| Transfer from restructuring provision         | 53.64           | -             | -        | 53.64           |
| Write-offs/(write back) of excess provision*  | (2,171.43)      | (60.63)       | (16.06)  | (2,248.12)      |
| <b>Closing balance at the end of the year</b> | <b>3,160.96</b> | <b>232.41</b> | <b>-</b> | <b>3,393.37</b> |

\* includes provision utilised for sale of NPAs amounting to ₹498.62 crores

NOTES (CONT.)

- v) Movement in technical/prudential written off accounts is set out below:

(₹ in crores)

|  | 31 March, 2017  | 31 March, 2016  |
|--|-----------------|-----------------|
| Opening balance at the beginning of the year   | 3,627.15        | 2,255.57        |
| Add: Technical/Prudential write-offs during the year*  | 504.01          | 1,534.01        |
| <b>Sub-total (A)</b>   | <b>4,131.16</b> | <b>3,789.58</b> |
| Less: Recovery made from previously technical/prudential written-off accounts during the year  | 339.29          | 113.87          |
| Less: Sacrifice made from previously technical/prudential written-off accounts during the year | 570.79          | 48.56           |
| <b>Sub-total (B)</b>   | <b>910.08</b>   | <b>162.43</b>   |
| <b>Closing balance at the end of the year (A-B)</b>  | <b>3,221.08</b> | <b>3,627.15</b> |

\* includes effect of exchange fluctuation for foreign currency loans written off in earlier years.

- vi) Total exposure to top four non-performing assets is given below:

(₹ in crores)

|  | 31 March, 2017  | 31 March, 2016  |
|--|-----------------|-----------------|
| <b>Total exposure to top four NPA accounts</b> | <b>4,983.87</b> | <b>1,121.06</b> |

- vii) Sector-wise advances:

(₹ in crores)

| Sr. No.  | Sector   | 31 March, 2017             |                 |  | 31 March, 2016             |                 |  |
|----------|--|----------------------------|-----------------|--|----------------------------|-----------------|--|
|          |  | Outstanding Total Advances | Gross NPAs      | % of Gross NPAs to Total Advances in that sector | Outstanding Total Advances | Gross NPAs      | % of Gross NPAs to Total Advances in that sector |
| <b>A</b> | <b>Priority Sector</b>   |                            |                 |  |                            |                 |  |
| <b>1</b> | <b>Agriculture and allied activities</b>                                 | 25,882.66                  | 840.48          | 3.25%  | 22,846.55                  | 557.71          | 2.44%  |
| <b>2</b> | <b>Advances to industries sector eligible as priority sector lending</b> | 20,301.02                  | 630.46          | 3.11%  | 17,236.22                  | 302.01          | 1.75%  |
| -        | Basic Metal & Metal Products   | 1,824.25                   | 54.36           | 2.98%  | 1,656.87                   | 43.17           | 2.61%  |
| -        | Infrastructure   | 549.17                     | 21.95           | 4.00%  | 646.23                     | 15.43           | 2.39%  |
| <b>3</b> | <b>Services</b>  | 15,904.56                  | 428.02          | 2.69%  | 15,318.79                  | 271.96          | 1.78%  |
| -        | Professional services  | 725.40                     | 9.61            | 1.32%  | -*                         | -*              | -*   |
| -        | Banking and Finance other than NBFCs and MFs                             | 3,496.52                   | 107.06          | 3.06%  | 3,452.87                   | 94.78           | 2.74%  |
| -        | Non-banking financial companies (NBFCs)                                  | 1,799.13                   | -               | -  | -*                         | -*              | -*   |
| -        | Commercial Real Estate   | 226.52                     | 6.80            | 3.00%  | 268.85                     | 6.55            | 2.44%  |
| -        | Trade  | 7,554.33                   | 264.74          | 3.50%  | 7,784.33                   | 144.25          | 1.85%  |
| <b>4</b> | <b>Personal loans</b>  | 32,903.26                  | 250.29          | 0.76%  | 26,964.96                  | 175.91          | 0.65%  |
| -        | Consumer Durables  | 3,801.88                   | 26.00           | 0.68%  | -*                         | -*              | -*   |
| -        | Housing  | 23,173.31                  | 123.54          | 0.53%  | 23,620.65                  | 90.73           | 0.38%  |
|          | <b>Sub-total (A)</b>   | <b>94,991.50</b>           | <b>2,149.25</b> | <b>2.26%</b>                                     | <b>82,366.52</b>           | <b>1,307.59</b> | <b>1.59%</b>                                     |

(₹ in crores)

| Sr. No.  | Sector                                       | 31 March, 2017             |                  |  | 31 March, 2016             |                 |  |
|----------|--|----------------------------|------------------|--|----------------------------|-----------------|--|
|          |  | Outstanding Total Advances | Gross NPAs       | % of Gross NPAs to Total Advances in that sector | Outstanding Total Advances | Gross NPAs      | % of Gross NPAs to Total Advances in that sector |
| <b>B</b> | <b>Non Priority Sector</b>                   |                            |                  |  |                            |                 |  |
| 1        | Agriculture and allied activities            | -                          | -                | -  | -                          | -               | -  |
| 2        | Industry                                     | 124,556.99                 | 13,294.97        | 10.67%   | 123,016.88                 | 2,817.80        | 2.29%  |
| -        | Basic Metal & Metal Products                 | 23,650.81                  | 4,103.34         | 17.35%   | 18,637.41                  | 172.80          | 0.93%  |
| -        | Infrastructure                               | 42,621.62                  | 3,405.53         | 7.99%  | 47,196.13                  | 917.46          | 1.94%  |
| 3        | Services                                     | 67,039.50                  | 3,688.76         | 5.50%  | 54,104.27                  | 1,143.99        | 2.11%  |
| -        | Professional services                        | 7,719.71                   | 1,594.60         | 20.66%   | -*                         | -*              | -*   |
| -        | Banking and Finance other than NBFCs and MFs | 11,525.80                  | -                | -  | 6,448.59                   | -               | -  |
| -        | Non-banking financial companies (NBFCs)      | 8,762.60                   | -                | -  | -*                         | -*              | -*   |
| -        | Commercial Real Estate                       | 14,022.35                  | 562.33           | 4.01%  | 15,302.23                  | 143.79          | 0.94%  |
| -        | Trade  | 11,167.65                  | 332.71           | 2.98%  | 10,380.73                  | 390.22          | 3.76%  |
| 4        | Personal loans                               | 98,135.43                  | 912.68           | 0.93%  | 82,824.28                  | 579.10          | 0.70%  |
| -        | Consumer Durables                            | 9,712.81                   | 64.05            | 0.66%  | -*                         | -*              | -*   |
| -        | Housing                                      | 51,647.93                  | 370.73           | 0.72%  | 40,266.78                  | 214.97          | 0.53%  |
|          | <b>Sub-total (B)</b>                         | <b>289,731.92</b>          | <b>17,896.41</b> | <b>6.18%</b>                                     | <b>259,945.43</b>          | <b>4,540.89</b> | <b>1.75%</b>                                     |
|          | <b>Total (A+B)</b>                           | <b>384,723.42</b>          | <b>20,045.66</b> | <b>5.21%</b>                                     | <b>342,311.95</b>          | <b>5,848.48</b> | <b>1.71%</b>                                     |

Classification of advances into sector is based on Sector wise Industry Bank Credit return submitted to RBI

Figures in italics represent sub-sectors where the outstanding advance exceeds 10% of total outstanding advance to that sector.

\* does not exceed 10% of total advances to sector as on 31<sup>st</sup> March

viii) Divergence in Asset Classification and Provisioning for NPAs

- The Bank classifies advances into performing and non-performing advances (NPAs) as per the RBI guidelines. NPAs are identified and provided for based on RBI's Prudential Norms on Income Recognition, Asset Classification and Provisioning.
- Based on application of RBI's prudential norms as stated above, the Bank classified and made the prescribed provisions against the NPAs as at the end of 31 March, 2016.
- As part of its Risk Based Supervision exercise for FY 2015-16 completed in Q3 FY 2016-17, the RBI pointed out certain modifications in the Banks' asset classification and provisioning as detailed in the table below:

| Sr. No. | Particulars  | (₹ in crores)   |
|---------|--|-----------------|
| 1       | Gross NPAs as on 31 March, 2016, as reported by the Bank   | 6,087.51        |
| 2       | Gross NPAs as on 31 March, 2016, as assessed by RBI  | 15,565.41       |
| 3       | <b>Divergence in Gross NPAs (2-1)</b>  | <b>9,477.90</b> |
| 4       | Net NPAs as on 31 March, 2016, as reported by the Bank   | 2,522.14        |
| 5       | Net NPAs as on 31 March, 2016, as assessed by RBI  | 9,685.24        |
| 6       | <b>Divergence in Net NPAs (5-4)</b>  | <b>7,163.10</b> |
| 7       | Provisions for NPAs as on 31 March, 2016, as reported by the Bank  | 3,393.37        |
| 8       | Provisions for NPAs as on 31 March, 2016, as assessed by RBI   | 5,708.17        |
| 9       | <b>Divergence in provisioning (8-7)</b>  | <b>2,314.80</b> |
| 10      | <b>Reported Net Profit after Tax (PAT) for the year ended 31 March, 2016</b>   | <b>8,223.66</b> |
| 11      | <b>Adjusted (notional) Net Profit after Tax (PAT) for the year ended 31 March, 2016 after taking into account the divergence in provisioning</b> | <b>6,687.79</b> |

## NOTES (CONT.)

- The Bank has duly considered the impact of the above in the Financial Statements for the year ended 31 March, 2017.
- Of the above:
  - Based on operations in the borrower accounts subsequent to 31 March, 2016, accounts with value of ₹5,260 crores were recognized as NPAs in Q1 and Q2 of FY 2016-17, prior to the Risk Based Supervision exercise for 2016.
  - Based on operations in the borrower accounts subsequent to 31 March, 2016, accounts with value of ₹1,811 crores were recognized as NPA in Q3 of FY 2016-17.
  - The balance accounts with value of ₹2,408 crores continued to remain standard as on 31 March, 2017 upon resolution of irregularity in those accounts.

1.1.6 During the years ended 31 March, 2017 and 31 March, 2016; none of the exposures to Indian corporates at overseas branches of the Bank have been classified as NPA by any host banking regulator for reasons other than record of recovery.

1.1.7 Movement in floating provision is set out below:

| (₹ in crores)                                 |                |                |
|---|----------------|----------------|
| For the year ended                            | 31 March, 2017 | 31 March, 2016 |
| Opening balance at the beginning of the year  | 3.25           | 3.25           |
| Provisions made during the year               | -              | -              |
| Draw down made during the year                | -              | -              |
| <b>Closing balance at the end of the year</b> | <b>3.25</b>    | <b>3.25</b>    |

The Bank has not made any draw down out of the floating provision during the current and the previous year.

1.1.8 Provision on Standard Assets

| (₹ in crores)  |                |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Provision towards Standard Assets [includes ₹37.60 crores (previous year ₹21.54 crores) of standard provision on derivative exposures] | 2,338.58       | 1,999.77       |

1.1.9 Details of Investments are set out below:

i) Value of Investments:

| (₹ in crores)                                 |                |                |
|---|----------------|----------------|
|   | 31 March, 2017 | 31 March, 2016 |
| 1) Gross value of Investments                 |                |                |
| a) In India                                   | 127,248.79     | 129,491.14     |
| b) Outside India                              | 2,915.37       | 2,487.95       |
| 2) (i) Provision for Depreciation             |                |                |
| a) In India                                   | (409.86)       | (222.62)       |
| b) Outside India                              | -              | -              |
| (ii) Provision for Non-Performing Investments |                |                |
| a) In India                                   | (940.93)       | (227.06)       |
| b) Outside India                              | (20.00)        | (5.35)         |
| 3) Net value of Investments                   |                |                |
| a) In India                                   | 125,898.00     | 129,041.46     |
| b) Outside India                              | 2,895.37       | 2,482.60       |

## ii) Movement of provisions held towards depreciation on investments:

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Opening balance  | 222.62         | 72.34          |
| Add: Provisions made during the year                             | 316.19         | 150.28         |
| Less: Write offs/write back of excess provisions during the year | (128.95)       | -              |
| <b>Closing balance</b>   | <b>409.86</b>  | <b>222.62</b>  |

## 1.1.10 A summary of lending to sensitive sectors is set out below:

|  |   | (₹ in crores)     |                   |
|--|---|-------------------|-------------------|
| As at                                    |   | 31 March, 2017    | 31 March, 2016    |
| <b>A. Exposure to Real Estate Sector</b> |   |                   |                   |
| 1)                                       | Direct Exposure   |                   |                   |
|  | (i) Residential mortgages   | 88,332.95         | 74,755.77         |
|  | - of which housing loans eligible for inclusion in priority sector advances   | 23,505.73         | 20,953.54         |
|  | (ii) Commercial real estate   | 25,330.23         | 25,240.95         |
|  | (iii) Investments in Mortgage Backed Securities (MBS) and other securitised exposures -   |                   |                   |
|  | a. Residential  | -                 | -                 |
|  | b. Commercial real estate   | 75.00             | 75.00             |
| 2)                                       | Indirect Exposure   |                   |                   |
|  | Fund based and non-fund based exposures on National Housing Bank (NHB) and Housing Finance Companies (HFCs)   | 11,680.20         | 12,343.91         |
|  | <b>Total Exposure to Real Estate Sector</b>   | <b>125,418.38</b> | <b>112,415.63</b> |
| <b>B. Exposure to Capital Market</b>     |   |                   |                   |
| 1.                                       | Direct investments in equity shares, convertible bonds, convertible debentures and units of equity-oriented mutual funds the corpus of which is not exclusively invested in corporate debt*   | 1,429.31          | 1,265.62          |
| 2.                                       | Advances against shares/bonds/debentures or other securities or on clean basis to individuals for investment in shares (including IPOs/ESOPs), convertible bonds, convertible debentures, and units of equity-oriented mutual funds   | 2.94              | 1.94              |
| 3.                                       | Advances for any other purposes where shares or convertible bonds or convertible debentures or units of equity-oriented mutual funds are taken as primary security  | 1,346.70          | 1,189.02          |
| 4.                                       | Advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity-oriented mutual funds i.e. where primary security other than shares/convertible bonds/convertible debentures/units of equity-oriented mutual funds does not fully cover the advances | 4,336.97          | 4,458.99          |
| 5.                                       | Secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbrokers and market makers  | 5,104.61          | 4,556.62          |
| 6.                                       | Loans sanctioned to corporates against the security of shares/bonds/debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources  | 0.19              | 12.59             |
| 7.                                       | Bridge loans to companies against expected equity flows/issues  | 25.20             | 2.23              |
| 8.                                       | Underwriting commitments taken up in respect of primary issue of shares or convertible bonds or convertible debentures or units of equity-oriented mutual funds   | -                 | -                 |
| 9.                                       | Financing to stock brokers for margin trading   | -                 | -                 |
| 10.                                      | All exposures to Venture Capital Funds (both registered and unregistered)   | 26.77             | 88.10             |
|  | <b>Total exposure to Capital Market (Total of 1 to 10)</b>  | <b>12,272.69</b>  | <b>11,575.11</b>  |

\* excludes investment in equity shares on account of conversion of debt into equity as part of Strategic Debt Restructuring [including application money ₹67.29 crores, (previous year Nil)] amounting to ₹812.88 crores for the year ended 31 March, 2017 (previous year ₹27.22 crores) which are exempted from exposure to Capital Market

## NOTES (CONT.)

1.1.11 As on 31 March, 2017, outstanding receivables acquired by the Bank under factoring stood at ₹7.10 crores (previous year ₹12.95 crores) which are reported under 'Bills Purchased and Discounted' in Schedule 9 of the Balance Sheet.

1.1.12 During the years ended 31 March, 2017 and 31 March, 2016 there are no unsecured advances for which intangible securities such as charge over the rights, licenses, authority etc. has been taken as collateral by the Bank.

1.1.13 Details of Non-SLR investment portfolio are set out below:

i) Issuer composition as at 31 March, 2017 of non-SLR investments\*:

(₹ in crores)

| No.          | Issuer   | Total Amount     | Extent of private placement | Extent of "below investment grade" securities | Extent of "unrated" securities | Extent of "unlisted" securities |
|--------------|--|------------------|-----------------------------|---|--------------------------------|---------------------------------|
| (1)          | (2)  | (3)              | (4)                         | (5)   | (6)                            | (7)                             |
| i.           | Public Sector Units                                | 8,587.03         | 7,533.92                    | 175.50  | -                              | 6.50                            |
| ii.          | Financial Institutions                             | 5,901.15         | 4,247.55                    | 0.30  | -                              | 3,907.07                        |
| iii.         | Banks  | 2,421.00         | 1,582.35                    | 102.84  | -                              | -                               |
| iv.          | Private Corporates                                 | 17,210.48        | 14,451.99                   | 1,353.11                                      | 751.31                         | 3,951.72                        |
| v.           | Subsidiaries                                       | 1,429.44         | 1,429.44                    | -   | -                              | 1,372.26                        |
| vi.          | Others   | 4,017.00         | 2,210.18                    | -   | -                              | 2,382.22                        |
| vii.         | Provision held towards depreciation on investments | (409.86)         |                             |   |                                |                                 |
| viii.        | Provision held towards non performing investments  | (960.93)         |                             |   |                                |                                 |
| <b>Total</b> |  | <b>38,195.31</b> | <b>31,455.43</b>            | <b>1,631.75</b>                               | <b>751.31</b>                  | <b>11,619.77</b>                |

Amounts reported under columns (4), (5), (6) and (7) above are not mutually exclusive.

Issuer composition as at 31 March, 2016 of non-SLR investments\*:

(₹ in crores)

| No.          | Issuer   | Total Amount     | Extent of private placement | Extent of "below investment grade" securities | Extent of "unrated" securities | Extent of "unlisted" securities |
|--------------|--|------------------|-----------------------------|---|--------------------------------|---------------------------------|
| (1)          | (2)  | (3)              | (4)                         | (5)   | (6)                            | (7)                             |
| i.           | Public Sector Units                                | 4,506.81         | 3,579.86                    | 336.30  | -                              | 49.00                           |
| ii.          | Financial Institutions                             | 2,837.05         | 1,273.80                    | 0.30  | -                              | 2.00                            |
| iii.         | Banks  | 5,876.60         | 4,780.19                    | 102.84  | -                              | 4,611.53                        |
| iv.          | Private Corporates                                 | 20,059.26        | 16,666.34                   | 2,995.80                                      | 750.06                         | 6,367.41                        |
| v.           | Subsidiaries                                       | 1,274.53         | 1,274.53                    | -   | -                              | 1,274.53                        |
| vi.          | Others   | 2,863.99         | 1,569.67                    | -   | 0.15                           | 1,676.02                        |
| vii.         | Provision held towards depreciation on investments | (222.62)         |                             |   |                                |                                 |
| viii.        | Provision held towards non performing investments  | (232.41)         |                             |   |                                |                                 |
| <b>Total</b> |  | <b>36,963.21</b> | <b>29,144.39</b>            | <b>3,435.24</b>                               | <b>750.21</b>                  | <b>13,980.49</b>                |

Amounts reported under columns (4), (5), (6) and (7) above are not mutually exclusive.

\* excludes investments in non-SLR government securities amounting to ₹604.04 crores (previous year ₹1,017.83 crores)

ii) Movement in non-performing non SLR investments is set out below:

(₹ in crores)

|                              | 31 March, 2017 | 31 March, 2016 |
|------------------------------|----------------|----------------|
| Opening balance              | 239.03         | 243.28         |
| Additions during the year    | 1,966.18       | 66.26          |
| Reductions during the year   | (970.39)       | (70.51)        |
| Closing balance              | 1,234.82       | 239.03         |
| <b>Total provisions held</b> | <b>960.93</b>  | <b>232.41</b>  |

1.1.14 Details of securities sold/purchased (in face value terms) during the years ended 31 March, 2017 and 31 March, 2016 under repos/reverse repos including LAF and MSF transactions:

Year ended 31 March, 2017 (₹ in crores)

|  | Minimum outstanding during the year | Maximum outstanding during the year | Daily Average outstanding during the year | As at 31 March, 2017 |
|--|-------------------------------------|-------------------------------------|---|----------------------|
| Securities sold under repos              |                                     |                                     |   |                      |
| i. Government Securities                 | -                                   | 31,372.78                           | 8,220.60                                  | 44.46                |
| ii. Corporate debt Securities            | -                                   | 1,365.00                            | 844.78                                    | 1,365.00             |
| Securities purchased under reverse repos |                                     |                                     |   |                      |
| i. Government Securities                 | -                                   | 23,260.41                           | 5,063.20                                  | 19,140.39            |
| ii. Corporate debt Securities            | -                                   | -                                   | -   | -                    |

There have been no defaults in making the same set of securities available at the time of 2<sup>nd</sup> leg settlement of the Term Reverse Repo during the year ended 31 March, 2017.

Year ended 31 March, 2016 (₹ in crores)

|  | Minimum outstanding during the year | Maximum outstanding during the year | Daily Average outstanding during the year | As at 31 March, 2016 |
|--|-------------------------------------|-------------------------------------|---|----------------------|
| Securities sold under repos              |                                     |                                     |   |                      |
| i. Government Securities                 | -                                   | 14,252.16                           | 6,711.29                                  | 9,728.16             |
| ii. Corporate debt Securities            | -                                   | 580.00                              | 198.40                                    | -                    |
| Securities purchased under reverse repos |                                     |                                     |   |                      |
| i. Government Securities                 | -                                   | 15,856.59                           | 1,944.46                                  | 3,938.23             |
| ii. Corporate debt Securities            | -                                   | 25.00                               | 0.07                                      | -                    |

There have been no defaults in making the same set of securities available at the time of 2<sup>nd</sup> leg settlement of the Term Reverse Repo during the year ended 31 March, 2016.

1.1.15 Details of financial assets sold to Securitisation/Reconstruction companies for Asset Reconstruction:

(₹ in crores)

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| Number of accounts*   | 39             | 7              |
| Aggregate value (net of provisions) of accounts sold                                  | 2,960.40       | 1,676.24       |
| Aggregate consideration <sup>#</sup>  | 2,475.58       | 764.75         |
| Additional consideration realised in respect of accounts transferred in earlier years | -              | -              |
| Aggregate gain/(loss) over net book value   | (484.82)       | (911.49)       |

\* Excludes 15 accounts already written-off (previous year 1 account)

<sup>#</sup> Value of security receipts received as a part of the consideration has been initially recognised at lower of net book value of the financial asset/ redemption value of the security receipts as per RBI guidelines

## NOTES (CONT.)

In accordance with the RBI guidelines on sale of NPAs, banks have the dispensation of amortising the shortfall on sale of NPAs to Securitisation/Reconstruction companies, if the sale value is lower than the net book value, over the period specified therein. The Bank has not amortised any such shortfall arising during the years ended 31 March, 2017 and 31 March, 2016.

(₹ in crores)

| Particulars                                    | Backed by NPAs sold by the Bank as underlying |                      | Backed by NPAs sold by other banks/financial institutions/non-banking financial companies as underlying |                      | Total                |                      |
|--|---|----------------------|---|----------------------|----------------------|----------------------|
|  | As on 31 March, 2017                          | As on 31 March, 2016 | As on 31 March, 2017  | As on 31 March, 2016 | As on 31 March, 2017 | As on 31 March, 2016 |
| Book value of investments in security receipts | 1,517.76*                                     | 791.01*              | 7.68  | 9.36                 | 1,525.44             | 800.37               |

\* excludes application money of ₹1,420.35 crores (previous year ₹85.00 crores)

1.1.16 During the years ended 31 March, 2017 and 31 March, 2016 there were no Non-Performing Financial Assets purchased/sold by the Bank from/to other banks (excluding securitisation/reconstruction companies).

1.1.17 Details of securitisation transactions undertaken by the Bank are as follows:

(₹ in crores)

| Sr. No. | Particulars   | 31 March, 2017 | 31 March, 2016 |
|---------|---|----------------|----------------|
| 1       | No. of SPVs sponsored by the bank for securitisation transactions                                 | -              | -              |
| 2       | Total amount of securitised assets as per books of the SPVs sponsored by the Bank                 | -              | -              |
| 3       | Total amount of exposures retained by the bank to comply with MRR as on the date of balance sheet |                |                |
|         | a) Off-balance sheet exposures  |                |                |
|         | First loss  | -              | -              |
|         | Others  | -              | -              |
|         | b) On-balance sheet exposures   |                |                |
|         | First loss  | -              | -              |
|         | Others  | -              | -              |
| 4       | Amount of exposures to securitisation transactions other than MRR                                 |                |                |
|         | a) Off-balance sheet exposures  |                |                |
|         | i) Exposure to own securitisations  |                |                |
|         | First loss  | -              | -              |
|         | Loss  | -              | -              |
|         | ii) Exposure to third party securitisations   |                |                |
|         | First loss  | -              | -              |
|         | Others  | -              | -              |
|         | b) On-balance sheet exposures   |                |                |
|         | i) Exposure to own securitisations  |                |                |
|         | First loss  | -              | -              |
|         | Loss  | -              | -              |
|         | ii) Exposure to third party securitisations   |                |                |
|         | First loss  | -              | -              |
|         | Others  | -              | -              |

1.1.18 The information on concentration of deposits is given below:

(₹ in crores)

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| Total deposits of twenty largest depositors                           | 48,081.76      | 39,023.06      |
| Percentage of deposits of twenty largest depositors to total deposits | 11.60          | 10.90          |

1.1.19 The information on concentration of advances\* is given below:

(₹ in crores)

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Total advances to twenty largest borrowers                                       | 65,055.41      | 53,902.14      |
| Percentage of advances to twenty largest borrowers to total advances of the Bank | 11.13          | 10.21          |

\* Advances represent credit exposure (funded and non-funded) including derivative exposure as defined by RBI

1.1.20 The information on concentration of exposure\* is given below:

(₹ in crores)

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Total exposure to twenty largest borrowers/customers   | 83,229.90      | 71,942.91      |
| Percentage of exposures to twenty largest borrowers/customers to total exposure on borrowers/customers | 13.06          | 12.41          |

\* Exposure includes credit exposure (funded and non-funded), derivative exposure, investment exposure (including underwriting and similar commitments) and deposits placed for meeting short fall in Priority Sector Lending

1.1.21 During the years ended 31 March, 2017 and 31 March, 2016, the Bank's credit exposure to single borrower and group borrowers was within the prudential exposure limits prescribed by RBI.

1.1.22 Details of Risk Category wise Country Exposure:

(₹ in crores)

| Risk Category | 31 March, 2017          |                         | 31 March, 2016          |                         |
|---------------|-------------------------|-------------------------|-------------------------|-------------------------|
|               | Exposure (Net)<br>as at | Provision Held<br>as at | Exposure (Net)<br>as at | Provision Held<br>as at |
| Insignificant | -                       | -                       | -                       | -                       |
| Low           | 29,144.84               | 19.94                   | 23,210.36               | -                       |
| Moderate      | 2,301.13                | -                       | 1,605.58                | -                       |
| High          | 4,014.89                | -                       | 2,804.75                | -                       |
| Very High     | 338.60                  | -                       | 1,212.24                | -                       |
| Restricted    | 0.33                    | -                       | 0.68                    | -                       |
| Off-Credit    | -                       | -                       | -                       | -                       |
| <b>Total</b>  | <b>35,799.79</b>        | <b>19.94</b>            | <b>28,833.61</b>        | <b>-</b>                |

NOTES (CONT.)

1.1.23 A maturity pattern of certain items of assets and liabilities at 31 March, 2017 and 31 March, 2016 is set out below:

| Year ended 31 March, 2017       |                    |                   |                   |                   |                               |                                    | (₹ in crores) |
|---------------------------------|--------------------|-------------------|-------------------|-------------------|-------------------------------|------------------------------------|---------------|
|                                 | Deposits           | Advances          | Investments       | Borrowings        | Foreign<br>Currency<br>Assets | Foreign<br>Currency<br>Liabilities |               |
| 1 day                           | 5,561.09           | 4,738.06          | 19,038.68         | -                 | 232.94                        | 4,682.66                           |               |
| 2 days to 7 days                | 16,154.59          | 2,942.50          | 4,119.70          | 830.97            | 1,512.44                      | 1,579.19                           |               |
| 8 days to 14 days               | 8,619.31           | 2,478.10          | 2,055.69          | 828.21            | 1,036.04                      | 976.21                             |               |
| 15 days to 30 days              | 12,706.72          | 11,382.78         | 2,776.60          | 3,429.24          | 3,547.41                      | 6,458.97                           |               |
| 31 days and upto 2 months       | 18,899.18          | 7,713.50          | 4,002.32          | 5,050.40          | 3,810.04                      | 2,795.53                           |               |
| Over 2 months and upto 3 months | 19,690.06          | 10,255.26         | 4,064.54          | 8,052.01          | 6,287.42                      | 5,314.49                           |               |
| Over 3 months and upto 6 months | 44,667.08          | 19,616.97         | 8,436.47          | 16,414.12         | 13,001.27                     | 5,926.14                           |               |
| Over 6 months and upto 1 year   | 67,157.22          | 23,819.76         | 14,808.47         | 19,888.78         | 20,226.83                     | 8,953.44                           |               |
| Over 1 year and upto 3 years    | 32,840.70          | 65,017.59         | 13,601.13         | 10,573.26         | 6,442.15                      | 12,164.41                          |               |
| Over 3 years and upto 5 years   | 7,036.47           | 48,160.05         | 6,943.49          | 16,806.09         | 10,226.33                     | 7,933.38                           |               |
| Over 5 years                    | 181,046.37         | 176,944.78        | 48,946.28         | 23,157.79         | 3,188.15                      | 12,759.54                          |               |
| <b>Total</b>                    | <b>4,14,378.79</b> | <b>373,069.35</b> | <b>128,793.37</b> | <b>105,030.87</b> | <b>69,511.02</b>              | <b>69,543.96</b>                   |               |
| Year ended 31 March, 2016       |                    |                   |                   |                   |                               |                                    | (₹ in crores) |
|                                 | Deposits           | Advances*         | Investments       | Borrowings        | Foreign<br>Currency<br>Assets | Foreign<br>Currency<br>Liabilities |               |
| 1 day                           | 3,892.93           | 4,206.00          | 16,709.87         | 10.81             | 5,380.12                      | 175.87                             |               |
| 2 days to 7 days                | 11,888.80          | 3,738.62          | 13,561.42         | 9,389.75          | 3,088.48                      | 464.30                             |               |
| 8 days to 14 days               | 5,985.75           | 3,156.66          | 2,786.89          | 1,143.51          | 1,665.67                      | 1,400.20                           |               |
| 15 days to 30 days              | 7,942.96           | 4,697.41          | 3,525.10          | 3,691.71          | 2,784.15                      | 3,902.98                           |               |
| 31 days and upto 2 months       | 15,650.28          | 6,395.99          | 4,399.47          | 8,527.12          | 2,674.76                      | 8,746.67                           |               |
| Over 2 months and upto 3 months | 14,979.17          | 10,480.53         | 4,197.73          | 4,667.88          | 5,040.94                      | 5,676.58                           |               |
| Over 3 months and upto 6 months | 33,112.05          | 13,419.27         | 7,069.88          | 9,781.37          | 4,608.67                      | 8,648.05                           |               |
| Over 6 months and upto 1 year   | 68,263.61          | 28,192.44         | 18,734.33         | 21,464.92         | 12,556.15                     | 32,118.44                          |               |
| Over 1 year and upto 3 years    | 36,767.87          | 60,521.06         | 13,508.05         | 22,771.23         | 12,567.01                     | 15,258.95                          |               |
| Over 3 years and upto 5 years   | 11,713.63          | 43,764.72         | 5,400.62          | 9,970.72          | 9,851.90                      | 7,552.73                           |               |
| Over 5 years                    | 147,770.51         | 160,201.02        | 41,630.70         | 17,161.36         | 27,141.48                     | 2,501.53                           |               |
| <b>Total</b>                    | <b>357,967.56</b>  | <b>338,773.72</b> | <b>131,524.06</b> | <b>108,580.38</b> | <b>87,359.33</b>              | <b>86,446.30</b>                   |               |

Classification of assets and liabilities under the different maturity buckets is based on the same estimates and assumptions as used by the Bank for compiling the return submitted to the RBI, which has been relied upon by the auditors. Maturity profile of foreign currency assets and liabilities is excluding off balance sheet items.

\* For the purpose of disclosing the maturity pattern, loans and advances that have been subject to risk participation vide Inter-Bank Participation Certificates ('IBPCs') and Funded Risk Participation ('FRPs') have been classified in the maturity bucket corresponding to the contractual maturities of such underlying loans and advances gross of any risk participation. The IBPC and FRP amounts have been classified in the respective maturities of the corresponding underlying loans.

## 1.1.24 Disclosure on Restructured Assets

Details of loans subjected to restructuring during the year ended 31 March, 2017 are given below:

(₹ in crores)

| Type of Restructuring  |  | Under CDR Mechanism |              |          |         |          | Under SME Debt Restructuring Mechanism |              |          |      |       |
|--|--|---------------------|--------------|----------|---------|----------|--|--------------|----------|------|-------|
|  |  | Standard            | Sub-Standard | Doubtful | Loss    | Total    | Standard                               | Sub-Standard | Doubtful | Loss | Total |
| Restructured accounts as on April 1 of the FY (Opening Balance)  | No. of borrowers                           | 37                  | -            | 10       | 6       | 53       | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | 3,522.19            | -            | 601.54   | 97.88   | 4,221.61 | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | 1,170.57            | -            | 48.63    | 26.64   | 1,245.84 | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | 122.50              | -            | 27.10    | -       | 149.60   | -                                      | -            | -        | -    | -     |
| Movement in balance for accounts appearing under opening balance   | No. of borrowers                           | -                   | -            | -        | -       | -        | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | (365.88)            | -            | 0.75     | (0.03)  | (365.16) | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | 44.51               | -            | 0.01     | -       | 44.52    | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | (39.55)             | -            | (16.67)  | -       | (56.22)  | -                                      | -            | -        | -    | -     |
| Fresh Restructuring during the year <sup>1,2</sup>   | No. of borrowers                           | -                   | -            | -        | -       | -        | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | -                   | -            | -        | -       | -        | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | 60.55               | -            | -        | -       | 60.55    | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | -                   | -            | -        | -       | -        | -                                      | -            | -        | -    | -     |
| Upgradation to restructured standard category during the FY  | No. of borrowers                           | -                   | -            | -        | -       | -        | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | -                   | -            | -        | -       | -        | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | -                   | -            | -        | -       | -        | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | -                   | -            | -        | -       | -        | -                                      | -            | -        | -    | -     |
| Restructured Standard Advances which cease to attract higher provisioning and/or additional risk weight at the end of FY | No. of borrowers                           | (7)                 | -            | -        | -       | (7)      | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | (311.73)            | -            | -        | -       | (311.73) | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | (28.33)             | -            | -        | -       | (28.33)  | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | (7.81)              | -            | -        | -       | (7.81)   | -                                      | -            | -        | -    | -     |
| Downgradation of restructured accounts during the FY <sup>3</sup>  | No. of borrowers                           | (15)                | -            | 12       | 5       | 2        | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | (1,567.82)          | -            | 1,444.96 | 339.06  | 216.20   | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | (682.50)            | -            | 401.62   | 302.57  | 21.69    | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | (38.47)             | -            | 38.46    | -       | (0.01)   | -                                      | -            | -        | -    | -     |
| Write-offs of restructured accounts during the FY <sup>4,5,6</sup>   | No. of borrowers                           | -                   | -            | (6)      | (2)     | (8)      | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | (177.66)            | -            | (501.07) | (18.08) | (696.81) | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | (122.85)            | -            | (91.93)  | (0.66)  | (215.44) | -                                      | -            | -        | -    | -     |
| Restructured accounts as on March 31 of the FY (closing figures)   | No. of borrowers                           | 15                  | -            | 16       | 9       | 40       | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | 1,099.10            | -            | 1,546.18 | 418.83  | 3,064.11 | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | 441.95              | -            | 358.33   | 328.55  | 1,128.83 | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | 36.67               | -            | 48.89    | -       | 85.56    | -                                      | -            | -        | -    | -     |

NOTES (CONT.)

(₹ in crores)

| Type of Restructuring<br>Asset Classification  |  | Others   |              |          |         |          | Total      |              |          |          |            |
|--|--|----------|--------------|----------|---------|----------|------------|--------------|----------|----------|------------|
|  |  | Standard | Sub-Standard | Doubtful | Loss    | Total    | Standard   | Sub-Standard | Doubtful | Loss     | Total      |
| Restructured accounts as on April 1 of the FY (Opening Balance)  | No. of borrowers                           | 821      | 1            | 281      | 31      | 1,134    | 858        | 1            | 291      | 37       | 1,187      |
|  | Amount Outstanding – Restructured facility | 5,211.23 | 0.04         | 785.07   | 68.48   | 6,064.82 | 8,733.42   | 0.04         | 1,386.61 | 166.36   | 10,286.43  |
|  | Amount Outstanding – Other facility        | 1,216.63 | -            | 123.10   | 10.88   | 1,350.61 | 2,387.20   | -            | 171.73   | 37.52    | 2,596.45   |
|  | Provision thereon                          | 61.51    | -            | 17.20    | -       | 78.71    | 184.01     | -            | 44.30    | -        | 228.31     |
| Movement in balance for accounts appearing under opening balance   | No. of borrowers                           | -        | -            | -        | -       | -        | -          | -            | -        | -        | -          |
|  | Amount Outstanding – Restructured facility | 35.18    | -            | (0.43)   | 0.03    | 34.78    | (330.70)   | -            | 0.32     | -        | (330.38)   |
|  | Amount Outstanding – Other facility        | 429.67   | 0.01         | (0.12)   | 0.01    | 429.57   | 474.18     | 0.01         | (0.11)   | 0.01     | 474.09     |
|  | Provision thereon                          | (15.94)  | -            | (13.39)  | -       | (29.33)  | (55.49)    | -            | (30.06)  | -        | (85.55)    |
| Fresh Restructuring during the year <sup>1,2</sup>   | No. of borrowers                           | 43       | 2            | 1        | -       | 46       | 43         | 2            | 1        | -        | 46         |
|  | Amount Outstanding – Restructured facility | 597.63   | 417.73       | 33.59    | -       | 1,048.95 | 597.63     | 417.73       | 33.59    | -        | 1,048.95   |
|  | Amount Outstanding – Other facility        | 161.56   | -            | 0.01     | -       | 161.57   | 222.11     | -            | 0.01     | -        | 222.12     |
|  | Provision thereon                          | -        | 22.03        | 0.56     | -       | 22.59    | -          | 22.03        | 0.56     | -        | 22.59      |
| Upgradation to restructured standard category during the FY  | No. of borrowers                           | -        | -            | -        | -       | -        | -          | -            | -        | -        | -          |
|  | Amount Outstanding – Restructured facility | -        | -            | -        | -       | -        | -          | -            | -        | -        | -          |
|  | Amount Outstanding – Other facility        | -        | -            | -        | -       | -        | -          | -            | -        | -        | -          |
|  | Provision thereon                          | -        | -            | -        | -       | -        | -          | -            | -        | -        | -          |
| Restructured Standard Advances which cease to attract higher provisioning and/or additional risk weight at the end of FY | No. of borrowers                           | (225)    | -            | -        | -       | (225)    | (232)      | -            | -        | -        | (232)      |
|  | Amount Outstanding – Restructured facility | (349.16) | -            | -        | -       | (349.16) | (660.89)   | -            | -        | -        | (660.89)   |
|  | Amount Outstanding – Other facility        | (171.75) | -            | -        | -       | (171.75) | (200.08)   | -            | -        | -        | (200.08)   |
|  | Provision thereon                          | -        | -            | -        | -       | -        | (7.81)     | -            | -        | -        | (7.81)     |
| Downgradation of restructured accounts during the FY <sup>3</sup>  | No. of borrowers                           | (203)    | -            | 165      | 67      | 29       | (218)      | -            | 177      | 72       | 31         |
|  | Amount Outstanding – Restructured facility | (821.74) | (0.03)       | 208.83   | 646.91  | 33.97    | (2,389.56) | (0.03)       | 1,653.79 | 985.97   | 250.17     |
|  | Amount Outstanding – Other facility        | (335.61) | 0.03         | 43.68    | 292.11  | 0.21     | (1,018.11) | 0.03         | 445.30   | 594.68   | 21.90      |
|  | Provision thereon                          | (6.43)   | -            | 6.43     | -       | -        | (44.90)    | -            | 44.89    | -        | (0.01)     |
| Write-offs of restructured accounts during the FY <sup>4,5,6</sup>   | No. of borrowers                           | (86)     | -            | (74)     | (7)     | (167)    | (86)       | -            | (80)     | (9)      | (175)      |
|  | Amount Outstanding – Restructured facility | (150.22) | -            | (298.39) | (22.29) | (470.90) | (327.88)   | -            | (799.46) | (40.37)  | (1,167.71) |
|  | Amount Outstanding – Other facility        | (41.03)  | -            | (11.11)  | (0.18)  | (52.32)  | (163.88)   | -            | (103.04) | (0.84)   | (267.76)   |
| Restructured accounts as on March 31 of the FY (closing figures)   | No. of borrowers                           | 350      | 3            | 373      | 91      | 817      | 365        | 3            | 389      | 100      | 857        |
|  | Amount Outstanding – Restructured facility | 4,522.92 | 417.74       | 728.67   | 693.13  | 6,362.46 | 5,622.02   | 417.74       | 2,274.85 | 1,111.96 | 9,426.57   |
|  | Amount Outstanding – Other facility        | 1,259.47 | 0.04         | 155.56   | 302.82  | 1,717.89 | 1,701.42   | 0.04         | 513.89   | 631.37   | 2,846.72   |
|  | Provision thereon                          | 39.14    | 22.03        | 10.80    | -       | 71.97    | 75.81      | 22.03        | 59.69    | -        | 157.53     |

Amount outstanding under restructuring facilities and other facilities is as on 31 March, 2017:

1. Amount reported here represents outstanding as on 31 March, 2017. Actual amount subjected to restructuring determined as on the date of approval of restructuring proposal is ₹1,001.35 crores for the FY 2016-17
2. Includes ₹213.53 crores of fresh/additional sanction to existing restructured accounts (₹3.56 crores under restructured facility and ₹209.97 crores under other facility)
3. Includes accounts which were not attracting higher provisioning and/or additional risk weight at the beginning of FY
4. Includes accounts partially written-off during the year
5. Amount outstanding under restructuring facilities and other facilities is as on the date of write-off in the books
6. Includes ₹881.83 crores of reduction from existing restructured accounts by way of sale/recovery (₹716.59 crores from restructured facility and ₹165.24 crores from other facility)
7. The cumulative value of net restructured advances after reducing the provision held for diminution in fair value and balance in interest capitalization account upto 31 March, 2017 aggregated ₹5,379.10 crores
8. Information appearing under substandard, doubtful and loss category also include accounts slipped into NPAs from restructured standard advances along with restructured NPAs

Details of loans subjected to restructuring during the year ended 31 March, 2016 are given below:

(₹ in crores)

| Type of Restructuring<br>Asset Classification  |  | Under CDR Mechanism |              |          |          |            | Under SME Debt Restructuring Mechanism |              |          |      |       |
|--|--|---------------------|--------------|----------|----------|------------|--|--------------|----------|------|-------|
|  |  | Standard            | Sub-Standard | Doubtful | Loss     | Total      | Standard                               | Sub-Standard | Doubtful | Loss | Total |
| Restructured accounts as on April 1 of the FY (Opening Balance)  | No. of borrowers                           | 50                  | 1            | 6        | 7        | 64         | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | 5,460.31            | 21.05        | 314.52   | 181.87   | 5,977.75   | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | 894.71              | 0.81         | 14.44    | 1.59     | 911.55     | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | 224.12              | 1.22         | 11.60    | -        | 236.94     | -                                      | -            | -        | -    | -     |
| Movement in balance for accounts appearing under opening balance   | No. of borrowers                           | -                   | -            | -        | -        | -          | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | (77.39)             | -            | (1.18)   | (0.01)   | (78.58)    | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | 288.36              | 0.81         | 11.13    | -        | 300.30     | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | (68.17)             | (0.30)       | (2.82)   | -        | (71.29)    | -                                      | -            | -        | -    | -     |
| Fresh Restructuring during the year <sup>1,2,3</sup>   | No. of borrowers                           | -                   | -            | -        | -        | -          | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | 91.45               | -            | -        | -        | 91.45      | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | 333.19              | -            | -        | -        | 333.19     | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | -                   | -            | -        | -        | -          | -                                      | -            | -        | -    | -     |
| Upgradation to restructured standard category during the FY  | No. of borrowers                           | -                   | -            | -        | -        | -          | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | -                   | -            | -        | -        | -          | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | -                   | -            | -        | -        | -          | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | -                   | -            | -        | -        | -          | -                                      | -            | -        | -    | -     |
| Restructured Standard Advances which cease to attract higher provisioning and/or additional risk weight at the end of FY | No. of borrowers                           | (5)                 | -            | -        | -        | (5)        | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | (447.12)            | -            | -        | -        | (447.12)   | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | (150.28)            | -            | -        | -        | (150.28)   | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | (16.05)             | -            | -        | -        | (16.05)    | -                                      | -            | -        | -    | -     |
| Downgradation of restructured accounts during the FY <sup>4</sup>  | No. of borrowers                           | (7)                 | (1)          | 7        | 3        | 2          | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | (1,165.24)          | (20.53)      | 933.02   | 308.64   | 55.89      | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | (94.56)             | (1.52)       | 96.08    | 25.05    | 25.05      | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | (17.40)             | (0.92)       | 18.32    | -        | -          | -                                      | -            | -        | -    | -     |
| Write-offs of restructured accounts during the FY <sup>5,6,7</sup>   | No. of borrowers                           | (1)                 | -            | (3)      | (4)      | (8)        | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | (339.82)            | (0.52)       | (644.82) | (392.62) | (1,377.78) | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | (100.85)            | (0.10)       | (73.02)  | -        | (173.97)   | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | -                   | -            | -        | -        | -          | -                                      | -            | -        | -    | -     |
| Restructured accounts as on March 31 of the FY (closing figures)   | No. of borrowers                           | 37                  | -            | 10       | 6        | 53         | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Restructured facility | 3,522.19            | -            | 601.54   | 97.88    | 4,221.61   | -                                      | -            | -        | -    | -     |
|  | Amount Outstanding – Other facility        | 1,170.57            | -            | 48.63    | 26.64    | 1,245.84   | -                                      | -            | -        | -    | -     |
|  | Provision thereon                          | 122.50              | -            | 27.10    | -        | 149.60     | -                                      | -            | -        | -    | -     |

NOTES (CONT.)

(₹ in crores)

| Type of Restructuring<br>Asset Classification  |  | Others   |              |          |          |          | Total      |              |          |          |            |
|--|--|----------|--------------|----------|----------|----------|------------|--------------|----------|----------|------------|
|  |  | Standard | Sub-Standard | Doubtful | Loss     | Total    | Standard   | Sub-Standard | Doubtful | Loss     | Total      |
| Restructured accounts as on April 1 of the FY (Opening Balance)  | No. of borrowers                           | 1,334    | 11           | 188      | 80       | 1,613    | 1,384      | 12           | 194      | 87       | 1,677      |
|  | Amount Outstanding – Restructured facility | 3,748.93 | 0.51         | 150.08   | 248.44   | 4,147.96 | 9,209.24   | 21.56        | 464.60   | 430.31   | 10,125.71  |
|  | Amount Outstanding – Other facility        | 940.63   | 0.22         | 2.22     | 2.40     | 945.47   | 1,835.34   | 1.03         | 16.66    | 3.99     | 1,857.02   |
|  | Provision thereon                          | 106.99   | -            | 3.81     | -        | 110.80   | 331.11     | 1.22         | 15.41    | -        | 347.74     |
| Movement in balance for accounts appearing under opening balance   | No. of borrowers                           | -        | -            | -        | -        | -        | -          | -            | -        | -        | -          |
|  | Amount Outstanding – Restructured facility | 214.92   | -            | (0.71)   | (0.39)   | 213.82   | 137.53     | -            | (1.89)   | (0.40)   | 135.24     |
|  | Amount Outstanding – Other facility        | 189.22   | -            | -        | -        | 189.22   | 477.58     | 0.81         | 11.13    | -        | 489.52     |
|  | Provision thereon                          | (39.99)  | -            | -        | -        | (39.99)  | (108.16)   | (0.30)       | (2.82)   | -        | (111.28)   |
| Fresh Restructuring during the year <sup>1,2,3</sup>   | No. of borrowers                           | 156      | -            | -        | -        | 156      | 156        | -            | -        | -        | 156        |
|  | Amount Outstanding – Restructured facility | 2,149.58 | -            | -        | -        | 2,149.58 | 2,241.03   | -            | -        | -        | 2,241.03   |
|  | Amount Outstanding – Other facility        | 265.94   | -            | -        | -        | 265.94   | 599.13     | -            | -        | -        | 599.13     |
|  | Provision thereon                          | 7.90     | -            | -        | -        | 7.90     | 7.90       | -            | -        | -        | 7.90       |
| Upgradation to restructured standard category during the FY  | No. of borrowers                           | -        | -            | -        | -        | -        | -          | -            | -        | -        | -          |
|  | Amount Outstanding – Restructured facility | -        | -            | -        | -        | -        | -          | -            | -        | -        | -          |
|  | Amount Outstanding – Other facility        | -        | -            | -        | -        | -        | -          | -            | -        | -        | -          |
|  | Provision thereon                          | -        | -            | -        | -        | -        | -          | -            | -        | -        | -          |
| Restructured Standard Advances which cease to attract higher provisioning and/or additional risk weight at the end of FY | No. of borrowers                           | (171)    | -            | -        | -        | (171)    | (176)      | -            | -        | -        | (176)      |
|  | Amount Outstanding – Restructured facility | (166.25) | -            | -        | -        | (166.25) | (613.37)   | -            | -        | -        | (613.37)   |
|  | Amount Outstanding – Other facility        | (2.54)   | -            | -        | -        | (2.54)   | (152.82)   | -            | -        | -        | (152.82)   |
|  | Provision thereon                          | -        | -            | -        | -        | -        | (16.05)    | -            | -        | -        | (16.05)    |
| Downgradation of restructured accounts during the FY <sup>4</sup>  | No. of borrowers                           | (344)    | (9)          | 344      | 15       | 6        | (351)      | (10)         | 351      | 18       | 8          |
|  | Amount Outstanding – Restructured facility | (666.88) | (0.39)       | 656.81   | 27.23    | 16.77    | (1,832.12) | (20.92)      | 1,589.83 | 335.87   | 72.66      |
|  | Amount Outstanding – Other facility        | (127.21) | (0.21)       | 122.87   | 9.16     | 4.61     | (221.77)   | (1.73)       | 218.95   | 34.21    | 29.66      |
|  | Provision thereon                          | (13.39)  | -            | 13.39    | -        | -        | (30.79)    | (0.92)       | 31.71    | -        | -          |
| Write-offs of restructured accounts during the FY <sup>5,6,7</sup>   | No. of borrowers                           | (154)    | (1)          | (251)    | (64)     | (470)    | (155)      | (1)          | (254)    | (68)     | (478)      |
|  | Amount Outstanding – Restructured facility | (69.07)  | (0.08)       | (21.11)  | (206.80) | (297.06) | (408.89)   | (0.60)       | (665.93) | (599.42) | (1,674.84) |
|  | Amount Outstanding – Other facility        | (49.41)  | (0.01)       | (1.99)   | (0.68)   | (52.09)  | (150.26)   | (0.11)       | (75.01)  | (0.68)   | (226.06)   |
| Restructured accounts as on March 31 of the FY (closing figures)   | No. of borrowers                           | 821      | 1            | 281      | 31       | 1,134    | 858        | 1            | 291      | 37       | 1,187      |
|  | Amount Outstanding – Restructured facility | 5,211.23 | 0.04         | 785.07   | 68.48    | 6,064.82 | 8,733.42   | 0.04         | 1,386.61 | 166.36   | 10,286.43  |
|  | Amount Outstanding – Other facility        | 1,216.63 | -            | 123.10   | 10.88    | 1,350.61 | 2,387.20   | -            | 171.73   | 37.52    | 2,596.45   |
|  | Provision thereon                          | 61.51    | -            | 17.20    | -        | 78.71    | 184.01     | -            | 44.30    | -        | 228.31     |

Amount outstanding under restructuring facilities and other facilities is as on 31 March, 2016:

1. Amount reported here represents outstanding as on 31 March, 2016. Actual amount subjected to restructuring determined as on the date of approval of restructuring proposal is ₹2,266.67 crores for the FY 2015-16
2. Includes accounts on account of re-work of restructuring and these accounts are not included in opening balance of standard restructured accounts
3. Includes ₹497.23 crores of fresh/additional sanction to existing restructured accounts (₹93.21 crores under restructured facility and ₹404.02 crores under other facility)
4. Includes accounts which were not attracting higher provisioning and/or additional risk weight at the beginning of FY
5. Includes accounts partially written-off during the year
6. Amount outstanding under restructuring facilities and other facilities is as on the date of write-off in the books
7. Includes ₹802.72 crores of reduction from existing restructured accounts by way of sale/recovery (₹623.75 crores from restructured facility and ₹178.96 crores from other facility)
8. The cumulative value of net restructured advances after reducing the provision held for diminution in fair value and balance in interest capitalization account upto 31 March, 2016 aggregated ₹8,072.42 crores
9. Information appearing under substandard, doubtful and loss category also include accounts slipped into NPAs from restructured standard advances along with restructured NPAs

## 1.1.25 Disclosure on Flexible Structuring of existing loans

(₹ in crores)

| Year ended     | No. of borrowers taken up for flexible structuring | Amount of loans taken up for flexible structuring <sup>#</sup> |                    | Exposure weighted average duration of loans taken up for flexible structuring (years) |                                     |
|----------------|--|--|--------------------|---|-------------------------------------|
|                |  | Classified as standard*  | Classified as NPA* | Before applying flexible structuring  | After applying flexible structuring |
| 31 March, 2017 | 8  | 1,066.14   | 803.79             | 9.22  | 20.72                               |
| 31 March, 2016 | 9  | 3,549.23   | -                  | 9.24  | 19.27                               |

# represents outstanding as on date of sanction of the proposal

\* asset classification represents position as on 31 March of the respective year

## 1.1.26 Disclosure on Strategic Debt Restructuring Scheme (accounts which are currently under the stand-still period)

(₹ in crores)

| No. of accounts where SDR has been invoked | Amount outstanding as at 31 March, 2017 <sup>#</sup> |                   | Amount outstanding as at 31 March, 2017 with respect to accounts where conversion of debt to equity is pending |                   | Amount outstanding as at 31 March, 2017 with respect to accounts where conversion of debt to equity has taken place <sup>#</sup> |                   |
|--|--|-------------------|--|-------------------|--|-------------------|
|  | Classified as standard                               | Classified as NPA | Classified as standard   | Classified as NPA | Classified as standard   | Classified as NPA |
| 19   | 3,807.18   | 322.40            | 846.10   | 214.69            | 2,961.08   | 107.71            |

# includes outstanding under equity investments post conversion under SDR

(₹ in crores)

| No. of accounts where SDR has been invoked | Amount outstanding as at 31 March, 2016 <sup>#</sup> |                   | Amount outstanding as at 31 March, 2016 with respect to accounts where conversion of debt to equity is pending |                   | Amount outstanding as at 31 March, 2016 with respect to accounts where conversion of debt to equity has taken place <sup>#</sup> |                   |
|--|--|-------------------|--|-------------------|--|-------------------|
|  | Classified as standard                               | Classified as NPA | Classified as standard   | Classified as NPA | Classified as standard   | Classified as NPA |
| 11   | 2,266.16   | 250.00            | 1,637.51   | 250.00            | 628.65   | -                 |

# includes outstanding under equity investments post conversion under SDR

## 1.1.27 Disclosure on Change in Ownership outside SDR Scheme (accounts which are currently under the stand-still period)

(₹ in crores)

| No. of accounts where banks have decided to effect change in ownership | Amount outstanding as at 31 March, 2017 |                   | Amount outstanding as at 31 March, 2017 with respect to accounts where conversion of debt to equity/invocation of pledge of equity shared is pending |                   | Amount outstanding as at 31 March, 2017 with respect to accounts where conversion of debt to equity/invocation of pledge of equity shared has taken place |                   | Amount outstanding as at 31 March, 2017 with respect to accounts where change in ownership is envisaged by issuance of fresh shares or sale if promoters equity |                   |
|--|---|-------------------|--|-------------------|---|-------------------|---|-------------------|
|  | Classified as standard                  | Classified as NPA | Classified as standard   | Classified as NPA | Classified as standard  | Classified as NPA | Classified as standard  | Classified as NPA |
| -  | -                                       | -                 | -  | -                 | -   | -                 | -   | -                 |

NOTES (CONT.)

(₹ in crores)

| No. of accounts where banks have decided to effect change in ownership | Amount outstanding as at 31 March, 2016 |                   | Amount outstanding as at 31 March, 2016 with respect to accounts where conversion of debt to equity/invocation of pledge of equity shared is pending |                   | Amount outstanding as at 31 March, 2016 with respect to accounts where conversion of debt to equity/invocation of pledge of equity shared has taken place |                   | Amount outstanding as at 31 March, 2016 with respect to accounts where change in ownership is envisaged by issuance of fresh shares or sale if promoters equity |                   |
|--|---|-------------------|--|-------------------|---|-------------------|---|-------------------|
|  | Classified as standard                  | Classified as NPA | Classified as standard   | Classified as NPA | Classified as standard  | Classified as NPA | Classified as standard  | Classified as NPA |
| -  | -                                       | -                 | -  | -                 | -   | -                 | -   | -                 |

1.1.28 Disclosure on Change in Ownership of Projects under Implementation (accounts which are currently under the stand-still period)

(₹ in crores)

| No. of project loan accounts where banks have decided to effect change in ownership | Amount outstanding as at 31 March, 2017 |                                     |                   |
|---|---|-------------------------------------|-------------------|
|   | Classified as standard                  | Classified as standard restructured | Classified as NPA |
| 1   | 98.87                                   | -                                   | -                 |

(₹ in crores)

| No. of project loan accounts where banks have decided to effect change in ownership | Amount outstanding as at 31 March, 2016 |                                     |                   |
|---|---|-------------------------------------|-------------------|
|   | Classified as standard                  | Classified as standard restructured | Classified as NPA |
| -   | -                                       | -                                   | -                 |

1.1.29 Disclosure on Scheme for Sustainable Structuring of Stressed Assets (S4A) as at 31 March, 2017

(₹ in crores)

|                        | No. of accounts where S4A has been applied | Aggregate amount outstanding | Amount outstanding |           | Provision held |
|------------------------|--|------------------------------|--------------------|-----------|----------------|
|                        |  |                              | In Part A          | In Part B |                |
| Classified as standard | 2  | 323.46                       | 160.35             | 163.11    | 67.05          |
| Classified as NPA      | -  | -                            | -                  | -         | -              |

1.1.30 Disclosure in respect of Interest Rate Swaps ('IRS'), Forward Rate Agreement ('FRA') and Cross Currency Swaps ('CCS') outstanding is set out below:

(₹ in crores)

| Sr. No. | Items   | As at 31 March, 2017 | As at 31 March, 2016 |
|---------|---|----------------------|----------------------|
| i)      | Notional principal of swap agreements   | 197,871.67           | 179,664.88           |
| ii)     | Losses which would be incurred if counterparties failed to fulfill their obligations under the agreements | 2,558.71             | 2,527.55             |
| iii)    | Collateral required by the Bank upon entering into swaps  | 903.93               | 652.85               |
| iv)     | Concentration of credit risk arising from the swaps   |                      |                      |
|         | Maximum single industry exposure with Banks (previous year with Banks)                                    |                      |                      |
|         | - Interest Rate Swaps/FRAs  | 2,379.59             | 2,482.75             |
|         | - Cross Currency Swaps  | 2,086.53             | 1,599.24             |
| v)      | Fair value of the swap book (hedging & trading)   |                      |                      |
|         | - Interest Rate Swaps/FRAs  | (410.81)             | 77.82                |
|         | - Currency Swaps  | 1,056.44             | 527.68               |

The nature and terms of the IRS as on 31 March, 2017 are set out below:

(₹ in crores)

| Nature  | Nos.         | Notional Principal | Benchmark | Terms                                    |
|---------|--------------|--------------------|-----------|--|
| Hedging | 39           | 12,178.83          | LIBOR     | Fixed Receivable v/s Floating Payable    |
| Hedging | 2            | 907.90             | LIBOR     | Floating Receivable v/s Fixed Payable    |
| Trading | 6            | 325.00             | INBMK     | Fixed Receivable v/s Floating Payable    |
| Trading | 259          | 32,773.03          | LIBOR     | Fixed Receivable v/s Floating Payable    |
| Trading | 467          | 29,645.28          | MIBOR     | Fixed Receivable v/s Floating Payable    |
| Trading | 341          | 16,724.00          | MIFOR     | Fixed Receivable v/s Floating Payable    |
| Trading | 25           | 1,909.00           | INBMK     | Floating Receivable v/s Fixed Payable    |
| Trading | 304          | 36,231.81          | LIBOR     | Floating Receivable v/s Fixed Payable    |
| Trading | 476          | 25,709.54          | MIBOR     | Floating Receivable v/s Fixed Payable    |
| Trading | 225          | 12,223.00          | MIFOR     | Floating Receivable v/s Fixed Payable    |
| Trading | 28           | 4,669.20           | LIBOR     | Floating Receivable v/s Floating Payable |
| Trading | 3            | 66.14              | LIBOR     | Pay Cap                                  |
| Trading | 1            | 197.11             | LIBOR     | Pay Cap/ Receive Floor                   |
| Trading | 1            | 197.11             | LIBOR     | Pay Floor/ Receive Cap                   |
| Trading | 3            | 66.14              | LIBOR     | Receive Cap                              |
|         | <b>2,180</b> | <b>1,73,823.09</b> |           |  |

The nature and terms of the IRS as on 31 March, 2016 are set out below:

(₹ in crores)

| Nature  | Nos.         | Notional Principal | Benchmark | Terms                                    |
|---------|--------------|--------------------|-----------|--|
| Hedging | 42           | 12,224.05          | LIBOR     | Fixed Receivable v/s Floating Payable    |
| Hedging | 2            | 1,325.10           | LIBOR     | Floating Receivable v/s Fixed Payable    |
| Trading | 21           | 775.00             | INBMK     | Fixed Receivable v/s Floating Payable    |
| Trading | 267          | 29,402.04          | LIBOR     | Fixed Receivable v/s Floating Payable    |
| Trading | 351          | 21,494.11          | MIBOR     | Fixed Receivable v/s Floating Payable    |
| Trading | 374          | 17,855.00          | MIFOR     | Fixed Receivable v/s Floating Payable    |
| Trading | 37           | 2,309.00           | INBMK     | Floating Receivable v/s Fixed Payable    |
| Trading | 304          | 32,169.96          | LIBOR     | Floating Receivable v/s Fixed Payable    |
| Trading | 355          | 22,784.10          | MIBOR     | Floating Receivable v/s Fixed Payable    |
| Trading | 282          | 15,671.00          | MIFOR     | Floating Receivable v/s Fixed Payable    |
| Trading | 22           | 2,716.46           | LIBOR     | Floating Receivable v/s Floating Payable |
| Trading | 3            | 84.47              | LIBOR     | Pay Cap                                  |
| Trading | 1            | 287.69             | LIBOR     | Pay Cap/Receive Floor                    |
| Trading | 1            | 287.69             | LIBOR     | Pay Floor/Receive Cap                    |
| Trading | 3            | 84.47              | LIBOR     | Receive Cap                              |
|         | <b>2,065</b> | <b>159,470.14</b>  |           |  |

The nature and terms of the FRA as on 31 March, 2017 are set out below:

(₹ in crores)

| Nature  | Nos.     | Notional Principal | Benchmark | Terms                                 |
|---------|----------|--------------------|-----------|---------------------------------------|
| Hedging | 2        | 2,107.63           | LIBOR     | Fixed Receivable v/s Floating Payable |
|         | <b>2</b> | <b>2,107.63</b>    |           |                                       |

The nature and terms of the FRA as on 31 March, 2016 are set out below:

(₹ in crores)

| Nature  | Nos.     | Notional Principal | Benchmark | Terms                                 |
|---------|----------|--------------------|-----------|---------------------------------------|
| Hedging | 2        | 331.28             | LIBOR     | Fixed Receivable v/s Floating Payable |
|         | <b>2</b> | <b>331.28</b>      |           |                                       |

NOTES (CONT.)

The nature and terms of the CCS as on 31 March, 2017 are set out below:

(₹ in crores)

| Nature  | Nos.       | Notional Principal | Benchmark               | Terms                                    |
|---------|------------|--------------------|-------------------------|--|
| Trading | 85         | 5,095.10           | Principal & Coupon Swap | Fixed Payable v/s Fixed Receivable       |
| Trading | 58         | 4,646.82           | LIBOR                   | Fixed Receivable v/s Floating Payable    |
| Trading | 62         | 6,247.64           | LIBOR                   | Floating Receivable v/s Fixed Payable    |
| Trading | 3          | 1,011.29           | LIBOR/MIFOR/ MIBOR      | Floating Receivable v/s Floating Payable |
| Trading | 40         | 3,858.99           | Principal Only          | Fixed Receivable                         |
| Trading | 6          | 1,081.11           | Principal Only          | Fixed Payable                            |
|         | <b>254</b> | <b>21,940.95</b>   |                         |  |

The nature and terms of the CCS as on 31 March, 2016 are set out below

(₹ in crores)

| Nature  | Nos.       | Notional Principal | Benchmark               | Terms                                    |
|---------|------------|--------------------|-------------------------|--|
| Hedging | 1          | 331.27             | LIBOR                   | Fixed Receivable v/s Floating Payable    |
| Trading | 88         | 3,854.97           | Principal & Coupon Swap | Fixed Payable v/s Fixed Receivable       |
| Trading | 41         | 3,131.42           | LIBOR                   | Fixed Receivable v/s Floating Payable    |
| Trading | 74         | 5,598.59           | LIBOR                   | Floating Receivable v/s Fixed Payable    |
| Trading | 3          | 699.39             | LIBOR/MIFOR             | Floating Receivable v/s Floating Payable |
| Trading | 33         | 2,731.40           | Principal Only          | Fixed Receivable                         |
| Trading | 40         | 3,516.42           | Principal Only          | Fixed Payable                            |
|         | <b>280</b> | <b>19,863.46</b>   |                         |  |

Details of Exchange Traded Interest Rate Derivatives for the year ended 31 March, 2017 are set out below:

(₹ in crores)

| Sr. No. | Particulars  | As at 31 March, 2017 |
|---------|--|----------------------|
| i)      | <b>Notional principal amount of exchange traded interest rate derivatives undertaken during the year</b> |                      |
|         | 697GS2026 - 6.97% GOI 2026   | 152.38               |
|         | 759GS2026 - 7.59% GOI 2026   | 4,678.12             |
|         | 759GS2029 - 7.59% GOI 2029   | 186.98               |
|         | 761GS2030 - 7.61% GOI 2030   | 0.10                 |
|         | 768GS2023 - 7.68% GOI 2023   | 2.00                 |
|         | 772GS2025 - 7.72% GOI 2025   | 3,219.84             |
|         | 788GS2030 - 7.88% GOI 2030   | 1,531.36             |
|         | EDH7 - 90 Day Euro Future - March 2017   | 12,970.00            |
|         | EDH8 - 90 Day Euro Future - March 2018   | 12,970.00            |
|         | EDM7 - 90 Day Euro Future - June 2017  | 8,754.75             |
|         | EDM8 - 90 Day Euro Future - June 2018  | 8,754.75             |
|         | EDQ6 - 90 Day Euro \$ Future - August 2016   | 1,297.00             |
|         | EDZ6 - 90 Day Euro Future - December 2016  | 9,662.65             |
|         | EDZ7 - 90 Day Euro Future - December 2017  | 907.90               |
|         | FVH7 - 5 Yrs US Note - March 2017  | 64.85                |
|         | FVM6 - 5 Yrs US Note - June 2016   | 2,042.78             |
|         | FVU6 - 5 Yrs US Note - September 2016  | 1,725.01             |
|         | TUM6 - 2 Yrs Treasury Note - June 2016   | 2,983.10             |
|         | TUM7 - 2 Yrs Treasury Note - June 2017   | 259.40               |
|         | TUU6 - 2 Yrs Treasury Note - September 2016  | 3,761.30             |
|         | TYH7 - US 10 Yrs Note - March 2017   | 453.95               |
|         | TYM6 - US 10 Yrs Note - June 2016  | 4,344.95             |
|         | TYM7 - US 10 Yrs Note - June 2017  | 136.19               |
|         | TYU6 - US 10 Yrs Note - September 2016   | 12,133.43            |
|         | TYZ6 - US 10 Yrs Note - December 2016  | 911.79               |
|         |  | <b>93,904.58</b>     |

(₹ in crores)

| Sr. No. | Particulars   | As at<br>31 March, 2017 |
|---------|---|-------------------------|
| ii)     | <b>Notional principal amount of exchange traded interest rate derivatives outstanding as on 31 March, 2017</b>                            |                         |
|         | EDM7 - 90 Day Euro Future - June 2017   | 1,621.25                |
|         | EDM8 - 90 Day Euro Future - June 2018   | 1,621.25                |
|         |   | <b>3,242.50</b>         |
| iii)    | <b>Notional principal amount of exchange traded interest rate derivatives outstanding as on 31 March, 2017 and "not highly effective"</b> | N.A.                    |
| iv)     | <b>Mark-to-market value of exchange traded interest rate derivatives outstanding as on 31 March, 2017 and "not highly effective"</b>      | N.A.                    |

Details of Exchange Traded Interest Rate Derivatives for the year ended 31 March, 2016 are set out below:

(₹ in crores)

| Sr. No. | Particulars   | As at<br>31 March, 2016 |
|---------|---|-------------------------|
| i)      | <b>Notional principal amount of exchange traded interest rate derivatives undertaken during the year</b>                                  |                         |
|         | 759GS2026 - 7.59% GOI 2026  | 35.04                   |
|         | 759GS2029 - 7.59% GOI 2029  | 4.12                    |
|         | 768GS2023 - 7.68% GOI 2023  | 4.40                    |
|         | 772GS2025 - 7.72% GOI 2025  | 6,003.86                |
|         | 788GS2030 - 7.88% GOI 2030  | 3,545.24                |
|         | 827GS2020 - 8.27% GOI 2020  | 4.84                    |
|         | 840GS2024 - 8.40% GOI 2024  | 14,364.10               |
|         |   | <b>23,961.60</b>        |
| ii)     | <b>Notional principal amount of exchange traded interest rate derivatives outstanding as on 31 March, 2016</b>                            | Nil                     |
| iii)    | <b>Notional principal amount of exchange traded interest rate derivatives outstanding as on 31 March, 2016 and "not highly effective"</b> | N.A.                    |
| iv)     | <b>Mark-to-market value of exchange traded interest rate derivatives outstanding as on 31 March, 2016 and "not highly effective"</b>      | N.A.                    |

The Bank has not undertaken any transactions in Credit Default Swaps (CDS) during the year ended 31 March, 2017 and 31 March, 2016.

## NOTES (CONT.)

## 1.1.31 Disclosure on risk exposure in Derivatives

**Qualitative disclosures:****(a) Structure and organisation for management of risk in derivatives trading, the scope and nature of risk measurement, risk reporting and risk monitoring systems, policies for hedging and/or mitigating risk and strategies and processes for monitoring the continuing effectiveness of hedges/mitigants:**

Derivatives are financial instruments whose characteristics are derived from an underlying asset, or from interest and exchange rates or indices. The Bank undertakes over the counter and Exchange Traded derivative transactions for Balance Sheet management and also for proprietary trading/market making whereby the Bank offers derivative products to the customers to enable them to hedge their interest rate and currency risks within the prevalent regulatory guidelines.

Proprietary trading includes Interest Rate Futures, Currency Futures and Rupee Interest Rate Swaps under different benchmarks (viz. MIBOR, MIFOR and INBMK), and Currency Options. The Bank also undertakes transactions in Cross Currency Swaps, Principal Only Swaps, Coupon Only Swaps and Long Term Forex Contracts (LTFX) for hedging its Balance Sheet and also offers them to its customers. These transactions expose the Bank to various risks, primarily credit, market, legal, reputation and operational risk. The Bank has adopted the following mechanism for managing risks arising out of the derivative transactions.

There is a functional separation between the Treasury Front Office, Treasury Mid Office and Treasury Back Office to undertake derivative transactions. The derivative transactions are originated by Treasury Front Office, which ensures compliance with the trade origination requirements as per the Bank's policy and the RBI guidelines. The Market Risk Group within the Bank's Risk Department independently identifies measures and monitors the market risks associated with derivative transactions and apprises the Asset Liability Management Committee (ALCO) and the Risk Management Committee of the Board (RMC) on the compliance with the risk limits. The Treasury Back Office undertakes activities such as trade confirmation, settlement, ISDA documentation, accounting, valuation and other MIS reporting.

The derivative transactions are governed by the derivative policy, market risk management policy, hedging policy and the Asset Liability Management (ALM) policy of the Bank as well as by the extant RBI guidelines. The Bank has also implemented policy on customer suitability & appropriateness approved by the Board to ensure that derivatives transactions entered into are appropriate and suitable to the customer. The Bank has also put in place a detailed process flow on documentation for customer derivative transactions for effective management of operational risk/reputation risk.

Various risk limits are set up and actual exposures are monitored vis-à-vis the limits allocated. These limits are set up taking into account market volatility, risk appetite, business strategy and management experience. Risk limits are in place for risk parameters viz. PVO1, VaR, Stop Loss, Delta, Gamma and Vega. Actual positions are monitored against these limits on a daily basis and breaches, if any, are dealt with in accordance with board approved Risk Appetite Statement. Risk assessment of the portfolio is undertaken periodically. The Bank ensures that the Gross PVO1 (Price value of a basis point) position arising out of all non-option rupee derivative contracts are within 0.25% of net worth of the Bank as on Balance Sheet date.

Hedging transactions are undertaken by the Bank to protect the variability in the fair value or the cash flow of the underlying Balance Sheet item. These deals are accounted on an accrual basis except the swap designated with an asset/liability that is carried at market value or lower of cost or market value. In that case, the swap is marked to market with the resulting gain or loss recorded as an adjustment to the market value of designated asset or liability. These transactions are tested for hedge effectiveness and in case any transaction fails the test, the same is re-designated as a trading deal with the approval of the competent authority and appropriate accounting treatment is followed.

**(b) Accounting policy for recording hedge and non-hedge transactions, recognition of income, premiums and discounts, valuation of outstanding contracts**

The Hedging Policy approved by the RMC governs the use of derivatives for hedging purpose. Subject to the prevailing RBI guidelines, the Bank deals in derivatives for hedging fixed rate and floating rate coupon or foreign currency assets/liabilities. Transactions for hedging and market making purposes are recorded separately. For hedge transactions, the Bank identifies the hedged item (asset or liability) at the inception of the transaction itself. The effectiveness is ascertained at the time of inception of the hedge and periodically thereafter. Hedge derivative transactions are accounted for in accordance with the hedge accounting principles. Derivatives for market making purpose are marked to market and the resulting gain/loss is recorded in the Profit and Loss Account. The premium on option contracts is accounted for as per FEDAI guidelines. Derivative transactions are covered under International Swaps

and Derivatives Association (ISDA) master agreements with respective counterparties. The exposure on account of derivative transactions is computed as per the RBI guidelines and is marked against the credit limits approved for the respective counterparties.

**(c) Provisioning, collateral and credit risk mitigation**

Derivative transactions comprise of swaps, FRAs, futures and options which are disclosed as contingent liabilities. Trading swaps/FRAs/futures/options are revalued at the Balance Sheet date with the resulting unrealised gain or loss being recognised in the Profit and Loss Account and correspondingly in other assets or other liabilities respectively. Hedged swaps are accounted for as per the RBI guidelines. In accordance with RBI guidelines, any receivables (crystallised receivables and positive MTM) under derivatives contracts, which remain overdue for more than 90 days, are reversed through the Profit and Loss Account and are held in a separate Suspense account.

Collateral requirements for derivative transactions are laid down as part of credit sanction terms on a case by case basis. Such collateral requirements are determined, based on usual credit appraisal process. The Bank retains the right to terminate transactions as a risk mitigation measure in certain cases.

The credit risk in respect of customer derivative transactions is sought to be mitigated through a laid down policy on sanction of Loan Equivalent Risk (LER) limits, monitoring mechanism for LER limits and trigger events for escalation/margin calls/termination.

**Quantitative disclosure on risk exposure in derivatives\*:**

(₹ in crores)

|          |  | As at 31 March, 2017 |           |                           |            |
|----------|--|----------------------|-----------|---------------------------|------------|
|          |  | Currency Derivatives |           | Interest rate Derivatives |            |
| Sr. No.  | Particulars  | Forward Contracts ^  | CCS       | Options                   |            |
| <b>1</b> | <b>Derivatives (Notional Principal Amount)</b>   |                      |           |                           |            |
| a)       | For hedging  | 27,154.50            | -         | -                         | 15,194.36  |
| b)       | For trading  | 241,040.72           | 21,940.95 | 49,383.32                 | 160,736.36 |
| <b>2</b> | <b>Marked to Market Positions#</b>   |                      |           |                           |            |
| a)       | Asset (+)  | 5,435.98             | 1,537.28  | 1,540.08                  | 988.93     |
| b)       | Liability (-)  | (5,429.65)           | (480.84)  | (1,374.76)                | (1,361.16) |
| <b>3</b> | <b>Credit Exposure@</b>  | 15,606.43            | 4,079.81  | 1,793.32                  | 3,015.89   |
| <b>4</b> | <b>Likely impact of one percentage change in interest rate (100*PV01) (as at 31 March, 2017)</b> |                      |           |                           |            |
| a)       | on hedging derivatives   | 2.33                 | -         | -                         | 249.77     |
| b)       | on trading derivatives   | 2.15                 | 1.81      | 12.35                     | 63.12      |
| <b>5</b> | <b>Maximum and Minimum of 100*PV01 observed during the year</b>                                  |                      |           |                           |            |
| a)       | on hedging   |                      |           |                           |            |
| I)       | Minimum  | 4.15                 | -         | -                         | 128.43     |
| II)      | Maximum  | 1.05                 | 3.77      | -                         | 272.71     |
| b)       | on Trading   |                      |           |                           |            |
| I)       | Minimum  | 0.01                 | 0.96      | 4.08                      | 27.55      |
| II)      | Maximum  | 13.03                | 3.68      | 94.91                     | 97.29      |
| #        | Only on trading derivatives  |                      |           |                           |            |
| @        | Includes accrued interest  |                      |           |                           |            |
| ^        | Excluding Tom/Spot contracts   |                      |           |                           |            |

## NOTES (CONT.)

(₹ in crores)

|          |  | As at 31 March, 2016 |           |            |                           |
|----------|--|----------------------|-----------|------------|---------------------------|
|          |  | Currency Derivatives |           |            | Interest rate Derivatives |
| Sr. No.  | Particulars  | Forward Contracts ^  | CCS       | Options    |                           |
| <b>1</b> | <b>Derivatives (Notional Principal Amount)</b>   |                      |           |            |                           |
| a)       | For hedging  | 41,179.29            | 331.28    | -          | 13,880.42                 |
| b)       | For trading  | 214,488.26           | 19,532.19 | 42,900.52  | 145,920.99                |
| <b>2</b> | <b>Marked to Market Positions<sup>#</sup></b>  |                      |           |            |                           |
| a)       | Asset (+)  | 2,275.48             | 1,183.77  | 1,227.35   | 1,237.54                  |
| b)       | Liability (-)  | (2,071.33)           | (630.64)  | (1,097.72) | (1,263.06)                |
| <b>3</b> | <b>Credit Exposure<sup>@</sup></b>   | 10,513.88            | 3,119.51  | 1,196.28   | 3,158.66                  |
| <b>4</b> | <b>Likely impact of one percentage change in interest rate (100*PV01) (as at 31 March, 2016)</b> |                      |           |            |                           |
| a)       | on hedging derivatives   | 1.67                 | 4.20      | -          | 121.55                    |
| b)       | on trading derivatives   | 4.46                 | 136.62    | 7.04       | 277.26                    |
| <b>5</b> | <b>Maximum and Minimum of 100*PV01 observed during the year</b>                                  |                      |           |            |                           |
| a)       | on hedging   |                      |           |            |                           |
| I)       | Minimum  | 1.67                 | 1.74      | -          | 121.55                    |
| II)      | Maximum  | 6.37                 | 4.73      | -          | 282.76                    |
| b)       | on Trading   |                      |           |            |                           |
| I)       | Minimum  | 1.00                 | 132.99    | 0.27       | 124.15                    |
| II)      | Maximum  | 7.35                 | 233.48    | 17.16      | 277.26                    |
| #        | Only on trading derivatives  |                      |           |            |                           |
| @        | Includes accrued interest  |                      |           |            |                           |
| ^        | Excluding Tom/Spot contracts   |                      |           |            |                           |

\* only Over The Counter derivatives included

The outstanding notional principal amount of Exchange Traded Currency Options as at 31 March, 2017 was Nil (previous year Nil) and the mark-to-market value was Nil (previous year Nil).

1.1.32 Details of penalty/stricture levied by RBI during the year ended 31 March, 2017 is as under:

| Sr. No. | Amount (₹ in crores) | Reason for stricture issued /levy of penalty by RBI   | Date of payment of penalty |
|---------|----------------------|---|----------------------------|
| 1.      | -                    | Warning issued by RBI on 27 July, 2016 for certain lapses in adherence to KYC/AML guidelines on monitoring of transactions in customer accounts and FEMA provisions | -                          |

No penalty/stricture was levied by RBI during the year ended 31 March, 2016.

1.1.33 Disclosure of customer complaints

(a) Disclosure of customer complaints relating to Bank's customers on Bank's ATMs

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| a. No. of complaints pending at the beginning of the year | 208            | 119            |
| b. No. of complaints received during the year             | 35,009         | 38,122         |
| c. No. of complaints redressed during the year            | 35,074         | 38,033         |
| d. No. of complaints pending at the end of the year       | 143            | 208            |

## (b) Disclosure of customer complaints relating to Bank's customers on other bank's ATMs

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| a. No. of complaints pending at the beginning of the year | 934            | 701            |
| b. No. of complaints received during the year             | 80,572         | 59,940         |
| c. No. of complaints redressed during the year            | 80,273         | 59,707         |
| d. No. of complaints pending at the end of the year       | 1,233          | 934            |

## (c) Disclosure of customer complaints other than ATM transaction complaints

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| a. No. of complaints pending at the beginning of the year | 8,357          | 8,693          |
| b. No. of complaints received during the year             | 222,092        | 129,614        |
| c. No. of complaints redressed during the year            | 189,641        | 129,950        |
| d. No. of complaints pending at the end of the year       | 40,808         | 8,357          |

## (d) Total customer complaints

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| a. No. of complaints pending at the beginning of the year | 9,499          | 9,513          |
| b. No. of complaints received during the year             | 337,673        | 227,676        |
| c. No. of complaints redressed during the year            | 304,988        | 227,690        |
| d. No. of complaints pending at the end of the year       | 42,184         | 9,499          |

The above information does not include complaints redressed within 1 working day and is as certified by the Management and relied upon by the auditors.

## 1.1.34 Disclosure of Awards passed by the Banking Ombudsman

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| a. No. of unimplemented awards at the beginning of the year      | -              | -              |
| b. No. of awards passed by the Banking Ombudsman during the year | -              | 3              |
| c. No. of awards implemented during the year                     | -              | -              |
| d. No. of unimplemented awards at the end of the year            | -              | -*             |

\*During the previous year, the Bank received 3 awards which got cancelled

The above information is as certified by the Management and relied upon by the auditors.

## 1.1.35 Draw Down from Reserves

During the years ended 31 March, 2017 and 31 March, 2016 the Bank has made a draw down out of the Investment Reserve account towards depreciation on investments in AFS and HFT categories in terms of RBI guidelines.

## 1.1.36 Letter of Comfort

The Bank has not issued any Letter of Comfort (LoC) on behalf of its subsidiaries during the current and previous year.

## NOTES (CONT.)

### 1.1.37 Disclosure on Remuneration

#### Qualitative disclosures

##### a) Information relating to the bodies that oversee remuneration:

###### ❖ Name, composition and mandate of the main body overseeing remuneration:

The Nomination and Remuneration Committee of the Board oversees the framing, review and implementation of the compensation policy of the Bank on behalf of the Board. The Committee works in close co-ordination with the Risk Management Committee of the Bank, in order to achieve effective alignment between remuneration and risks.

As at 31 March, 2017, the Nomination and Remuneration Committee comprises of the following Non-Executive Directors:

1. Shri Prasad R. Menon - Chairman
2. Shri V. R. Kaundinya
3. Shri Rohit Bhagat
4. Shri Rakesh Makhija

In respect of Remuneration/HR matters, the Nomination and Remuneration Committee of the Board, functions with the following main objectives:

- a. Review and recommend to the Board for approval, the overall remuneration framework and associated policy of the Bank (including remuneration policy for Directors and key managerial personnel) including the level and structure of fixed pay, variable pay, perquisites, bonus pool, stock-based compensation and any other form of compensation as may be included from time to time to all the employees of the Bank including the Managing Director & CEO (MD & CEO), other Whole-Time Directors (WTD) and senior managers one level below the Board.
- b. Review and recommend to the Board for approval, the total increase in manpower cost budget of the Bank as a whole, at an aggregate level, for the next year.
- c. Recommend to the Board the compensation payable to the Chairman of the Bank.
- d. Review the Code of Conduct and HR strategy, policy and performance appraisal process within the Bank, as well as any fundamental changes in organization structure which could have wide ranging or high risk implications.
- e. Review and recommend to the Board for approval, the talent management and succession policy and process in the Bank for ensuring business continuity, especially at the level of MD & CEO, the other WTDs, senior managers one level below the Board and other key roles and their progression to the Board.
- f. Review and recommend to the Board for approval:
  - the creation of new positions one level below MD & CEO
  - appointments, promotions and exits of senior managers one level below the MD & CEO
- g. Set the goals, objectives and performance benchmarks for the Bank and for MD & CEO, the other WTDs for the financial year and over the medium to long term.
- h. Review the performance of the MD & CEO and other WTDs at the end of each year.
- i. Review organization health through feedback from employee surveys conducted on a regular basis.
- j. Perform such other duties as may be required to be done under any law, statute, rules, regulations etc. enacted by Government of India, Reserve Bank of India or by any other regulatory or statutory body.

❖ **External consultants whose advice has been sought, the body by which they were commissioned, and in what areas of the remuneration process:**

The Nomination and Remuneration Committee has commissioned McLagan Aon Hewitt, a globally renowned compensation benchmarking firm, to conduct market benchmarking of employee compensation. The Bank participates in the salary benchmarking survey conducted by Aon Hewitt every year. Aon Hewitt collects data from multiple private sector peer banks across functions, levels and roles which is then used by the Bank to assess market competitiveness of remuneration offered to Bank employees.

❖ **A description of the scope of the Bank's remuneration policy, including the extent to which it is applicable to foreign subsidiaries and branches:**

The Committee monitors the remuneration policy for both domestic and overseas branches of the Bank on behalf of the Board. However, it does not oversee the compensation policy for subsidiaries of the Bank.

❖ **A description of the type of employees covered and number of such employees:**

Employees are categorized into following three categories from remuneration structure and administration standpoint:

**Category 1**

MD & CEO and WTDs. This category includes 4 employees.

**Category 2**

All the employees in the Grade of Vice President and above engaged in the functions of Risk Control and Compliance. This category includes 31 employees.

**Category 3: Other Staff**

'Other Staff' has been defined as a "group of employees who pose a material risk". This category includes all the employees of the Bank in the grade of Executive Vice President (EVP) and above and also few other key business roles in case they are below the grade of Executive Vice President. This category includes 35 employees.

**b) Information relating to the design and structure of remuneration processes:**

❖ **An overview of the key features and objectives of remuneration policy:**

The compensation philosophy of the Bank aims to attract, retain and motivate professionals in order to enable the Bank to attain its strategic objectives and develop a strong performance culture in the competitive environment in which it operates. To achieve this, the following principles are adopted:

- Affordability: Pay to reflect productivity improvements to retain cost-income competitiveness
- Maintain competitiveness on fixed pay in talent market
- Pay for performance to drive meritocracy through variable pay
- Employee Stock Options for long-term value creation
- Benefits and perquisites to remain aligned with market practices and provide flexibility

Apart from the above, the compensation structure for MD & CEO and WTDs is aligned to RBI's guidelines for sound compensation practices (effective FY 2012-13) and addresses the general principles of:

- Effective and independent governance and monitoring of compensation
- Alignment of compensation with prudent risk-taking through well designed and consistent compensation structures
- Clear and timely disclosure to facilitate supervisory oversight by all stakeholders

Accordingly, the compensation policy for MD & CEO and WTDs seeks to:

- a) Ensure that the compensation, in terms of structure and total amount, is in line with the best practices, as well as competitive vis-à-vis that of peer banks

## NOTES (CONT.)

- b) Establish the linkage of compensation with individual performance as well as achievement of the corporate objectives of the Bank
- c) Include a significant variable pay component tied to the achievement of pre-established objectives in line with Bank's scorecard while ensuring that the compensation is aligned with prudent risk taking
- d) Encourage attainment of long term shareholder returns through inclusion of equity linked long-term incentives as part of compensation

Compensation is structured in terms of fixed pay, variable pay and employee stock options (for selective employees), with the last two being highly contingent on employee performance. The compensation policy of the Bank is approved by the Nomination and Remuneration Committee. Additional approval from Shareholders and RBI is obtained specifically for compensation of MD & CEO and WTDs.

❖ **Whether the remuneration committee reviewed the firm's remuneration policy during the past year, and if so, an overview of any changes that were made:**

The Nomination and Remuneration committee reviews the Bank's remuneration policy every year. There were no major changes made in the remuneration policy during the year.

❖ **A discussion of how the Bank ensures that risk and compliance employees are remunerated independently of the businesses they oversee:**

The Bank ensures that risk and compliance employees are remunerated independently of the businesses they oversee and is guided by the individual employee performance. The remuneration is determined on the basis of relevant risk measures included in the Balanced Scorecard / key deliverables of staff in these functions. The parameters reviewed for performance based rewards are independent of performance of the business area they oversee and commensurate with their individual role in the Bank. Additionally, the ratio of fixed and variable compensation is weighed towards fixed compensation.

c) **Description of the ways in which current and future risks are taken into account in the remuneration processes:**

❖ **An overview of the key risks that the Bank takes into account when implementing remuneration measures:**

The business activity of the Bank is undertaken within the limits of the following risk measures to achieve the financial plan:

- NPA - net slippages
- Ratio of Risk Weighted Assets to Total Assets
- Liquidity Coverage Ratio

❖ **An overview of the nature and type of key measures used to take account of these risks, including risk difficult to measure:**

The Bank has a robust system of measuring and reviewing these risks. The risk parameters are a part of the Balanced Scorecard used for setting of performance objectives and for measuring performance which includes, besides financial performance, adherence to internal processes, compliance and people perspectives. Weightage is placed on not only financial or quantitative achievement of objectives but also on qualitative aspects detailing how the objectives were achieved.

❖ **A discussion of the ways in which these measures affect remuneration:**

The relevant risk measures are included in the scorecards of MD & CEO and WTDs. Inclusion of the above mentioned measures ensures that performance parameters are aligned to risk measures at the time of performance evaluation. The Nomination and Remuneration Committee takes into consideration all the above aspects while assessing organisational and individual performance and making compensation related recommendations to the Board.

- ❖ **A discussion of how the nature and type of these measures have changed over the past year and reasons for the changes, as well as the impact of changes on remuneration:**

During FY 2016-17, the risk measures were reviewed and no major changes were made to the performance parameters in the Balanced Scorecards.

**d) Description of the ways in which the Bank seeks to link performance during a performance measurement period with levels of remuneration:**

The Bank's performance management and compensation philosophies are structured to support the achievement of the Bank's on-going business objectives by rewarding achievement of objectives linked directly to its strategic business priorities. These strategic priorities are cascaded through annualized objectives to the employees.

The Bank follows the Balanced Scorecard approach in designing its performance management system. Adequate attention is given to the robust goal setting process to ensure alignment of individual objectives to support the achievement of business strategy, financial and non-financial goals across and through the organization. The non-financial goals for employees includes customer service, process improvement, adherence to risk and compliance norms, self-capability development and behaviours such as integrity and team management.

- ❖ **An overview of main performance metrics for Bank, top level business lines and individuals:**

The Bank follows a Balanced Scorecard approach for measuring performance for the Bank, top business lines and individuals. The approach broadly comprises financial, customer, internal processes, compliance and people perspectives and includes parameters on revenue and profitability, business growth, customer initiatives, operational efficiencies, regulatory compliance, risk management and people management.

- ❖ **A discussion of how amounts of individual remuneration are linked to the Bank-wide and individual performance:**

Performance appraisals are conducted annually and initiated by the employee with self-appraisal. The immediate supervisor reviews the appraisal ratings in a joint consultation meeting with the employee and assigns the performance rating. The final ratings are discussed by a Moderation Committee comprising of senior officials of the Bank. Both relative and absolute individual performances are considered for the moderation process. Individual fixed pay increases, variable pay and ESOPs are linked to the final performance ratings. In addition, the fixed pay increase is also influenced by an employee's position in the salary range.

- ❖ **A discussion of the measures the Bank will in general implement to adjust remuneration in the event that performance metrics are weak:**

In cases where the performance metrics are weak or not well defined to measure the performance effectively, the Bank uses discretion to reward such employees. The remuneration is then influenced by the performance of previous years and supervisor reviews.

Whilst determining fixed and variable remuneration, relevant risk measures are included in scorecards of senior employees. Identified risk parameters that are taken into account are as under:

- NPA – net slippages
- Ratio of Risk Weighted Assets to Total Assets
- Liquidity Coverage Ratio

As a prudent measure, a portion of variable pay if it exceeds a certain threshold is deferred and is paid proportionately over a period of 3 years. The deferred variable pay amount of reference year would be held back in case of any misrepresentation or gross inaccuracy resulting in a wrong risk assessment.

**e) Description of the ways in which the Bank seeks to adjust remuneration to take account of the longer term performance:**

- ❖ **A discussion of the Bank's policy on deferral and vesting of variable remuneration and, if the fraction of variable remuneration that is deferred differs across employees or groups of employees, a description of the factors that determine the fraction and their relative importance:**

The deferral of the Variable Pay for the three categories of employees as stated earlier is given below:

**Category 1: MD & CEO and WTDs**

**Variable Pay will not exceed 70% of the Fixed Pay**

To ensure that risk measures do not focus only on achieving short term goals, variable payout is deferred. If the variable pay exceeds 40% of fixed pay, 45% of the variable pay to be deferred proportionately over a period of three years.

## NOTES (CONT.)

### **Category 2: All the employees in the Grade of Vice President and above engaged in the functions of Risk Control and Compliance**

- Variable Pay will be paid on the basis of laid down risk control, compliance and process improvement parameters in the balanced scorecard / key deliverables of staff in this function
- The parameters will be independent of performance of the business area they oversee and will commensurate with their key role in the Bank
- The ratio of fixed and variable compensation will be weighed towards fixed compensation
- Percentage of variable pay to be capped at 70% of fixed pay
- Appropriate deferral structure as approved by the Nomination and Remuneration Committee will be applicable to this category of employees

### **Category 3: Other Staff**

- Variable Pay will be paid on the basis of performance against key deliverables and overall business performance for the financial year
- Percentage of variable pay to be capped at 70% of fixed pay
- Appropriate deferral structure as approved by the Nomination and Remuneration Committee will be applicable to this category of employees

#### **❖ A discussion of the Bank's policy and criteria for adjusting deferred remuneration before vesting and (if permitted by national law) after vesting through claw back arrangements:**

The deferred portion of the variable pay may be delayed in the event of an enquiry determining gross negligence or breach of integrity. The deferred portion is withheld by the Bank till the completion of such enquiries, if any. As a result, no claw back arrangements are made on the deferred portion of the variable pay.

#### **f) Description of the different forms of variable remuneration that the Bank utilizes and the rationale for using these different forms:**

##### **❖ An overview of the forms of variable remuneration offered:**

- Variable Pay: Variable Pay is linked to corporate performance, business performance and individual performance and ensures differential pay based on the performance levels of employees
- Employee Stock Options (ESOPs): ESOPs are given to selective set of employees at senior levels based on their level of performance and role. ESOP scheme has an inbuilt deferred vesting design which helps in directing long term performance orientation among employees

##### **❖ A discussion of the use of different forms of variable remuneration and, if the mix of different forms of variable remuneration differs across employees or group of employees, a description of the factors that determine the mix and their relative importance:**

Variable pay in the form of performance based bonus is paid out annually and is linked to performance achievement against balanced performance measures and aligned with the principles of meritocracy. The proportion of variable pay in total pay shall be higher at senior management levels. The payment of all forms of variable pay is governed by the affordability of the Bank and based on profitability and cost income ratios. At senior management levels (and for certain employees with potential to cause material impact on risk exposure), a portion of variable compensation may be paid out in a deferred manner in order to drive prudent behaviour as well as long term & sustainable performance orientation. Long term variable pay is administered in the form of ESOPs with an objective of enabling employee participation in the business as an active stakeholder and to usher in an 'owner-manager' culture. The quantum of grant of stock options is determined and approved by the Nomination and Remuneration Committee, in terms of the said Regulations and in line with best practices, subject to the approval of RBI. The current ESOP design has an inbuilt deferral intended to spread and manage risk.

### Quantitative disclosures

- a) The quantitative disclosures pertaining to the MD & CEO, Whole Time Directors and other risk takers for the year ended 31 March, 2017 and 31 March, 2016 are given below. Other risk takers include all employees in the grade of Executive Vice President (EVP) and above and also cover certain select roles in case they are below the grade of EVP.

|  | 31 March, 2017   | 31 March, 2016  |
|--|--|---|
| a. i) Number of meetings held by the Remuneration Committee (main body overseeing remuneration) during the financial year                        | 7  | 7   |
| ii) Remuneration paid to its members (sitting fees)  | ₹13,50,000   | ₹15,00,000  |
| b. Number of employees having received a variable remuneration award during the financial year   | 38*  | 31*   |
| c. Number and total amount of sign-on awards made during the financial year  | N.A.   | N.A.  |
| d. Number and total amount of guaranteed bonus awarded during the financial year, if any   | N.A.   | N.A.  |
| e. Details of severance pay, in addition to accrued benefits, if any   | N.A.   | N.A.  |
| f. Total amount of outstanding deferred remuneration, split into cash, shares and share-linked instruments and other forms                       | ₹0.99 crores<br>(cash bonus)   | ₹1.64 crores<br>(cash bonus)  |
| g. Total amount of deferred remuneration paid out in the financial year  | ₹0.65 crores   | ₹0.30 crores  |
| h. Breakdown of amount of remuneration awards for the financial year to show fixed and variable, deferred and non-deferred, different forms used | Fixed -<br>₹38.19 crores#<br>Variable -<br>₹11.22 crores*<br>Deferred -<br>Nil<br>Non-Deferred<br>₹11.22 crores* | Fixed -<br>₹36.93 crores#<br>Variable -<br>₹11.79 crores*<br>Deferred -<br>₹1.04 crores<br>Non-Deferred<br>₹10.75 crores* |
| i. Total amount of outstanding deferred remuneration and retained remuneration exposed to ex post explicit and/or implicit adjustments           | N.A.   | N.A.  |
| j. Total amount of reductions during the financial year due to ex- post explicit adjustments   | N.A.   | N.A.  |
| k. Total amount of reductions during the financial year due to ex- post implicit adjustments   | N.A.   | N.A.  |

\* pertains to FY 2015-16 paid to MD & CEO, WTDs and other risk takers (previous years pertains to FY 2014-15)

# Fixed Remuneration includes basic salary, fixed allowance, leave fare concession, house rent allowance, super annuation allowance, certain other allowances and contribution towards provident fund

- b) Disclosure for compensation of Non-executive Directors (Except Part-time Chairman):

(₹ in crores)

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| a. Amount of remuneration paid during the year | 1.02           | 0.90           |

## NOTES (CONT.)

- 1.1.38 The details of fees / brokerage earned in respect of insurance broking, agency and bancassurance business undertaken by the Bank are as under:

(₹ in crores)

| Sr. No. | Nature of Income*   | 31 March, 2017 | 31 March, 2016 |
|---------|---|----------------|----------------|
| 1.      | For selling life insurance policies                                       | 558.24         | 498.17         |
| 2.      | For selling non-life insurance policies                                   | 32.95          | 23.35          |
| 3.      | For selling mutual fund products  | 317.44         | 311.44         |
| 4.      | Others (selling of gold coins, wealth advisory, RBI and other bonds etc.) | 88.57          | 57.09          |
|         | <b>Total</b>  | <b>997.20</b>  | <b>890.05</b>  |

\*includes receipts on account of marketing activities undertaken on behalf of bancassurance partners

- 1.1.39 The Bank has not sponsored any special purpose vehicle which is required to be consolidated in the consolidated financial statements as per accounting norms.

- 1.1.40 Amount of total assets, non-performing assets and revenue of overseas branches is given below:

(₹ in crores)

| Particulars   | 31 March, 2017 | 31 March, 2016 |
|---------------|----------------|----------------|
| Total assets  | 54,252.62      | 53,971.32      |
| Total NPAs    | 4,695.18       | 903.35         |
| Total revenue | 2,636.36       | 2,777.71       |

- 1.1.41 During the year ended 31 March, 2017 the value of sales/transfers of securities to/from HTM category (excluding one-time transfer of securities and sales to RBI under OMO auctions) exceeded 5% of the book value of investments held in HTM category at the beginning of the year by ₹11,558.20 crores.

| Market value of investments held in HTM category | Excess of book value over market value for which provision is not made |
|--|--|
| ₹82,665.92 crores                                | Nil  |

During the year ended 31 March, 2016 the value of sales/transfers of securities to/from HTM category (excluding one-time transfer of securities, sales to RBI under OMO auctions, repurchase of government securities by Government of India and sale/transfer of securities consequent to reduction of ceiling on SLR securities under HTM) did not exceed 5% of the book value of investments held in HTM category at the beginning of the year.

- 1.1.42 Disclosure on transfers to Depositor Education and Awareness Fund (DEAF)

(₹ in crores)

| Particulars                                       | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| Opening balance of amounts transferred to DEAF    | 41.57          | 26.67          |
| Add : Amounts transferred to DEAF during the year | 24.23          | 15.40          |
| Less : Amounts reimbursed by DEAF towards claims  | (0.90)*        | (0.50)*        |
| Closing balance of amounts transferred to DEAF    | 64.90          | 41.57          |

\* includes ₹0.21 crores (previous year ₹0.44 crores) of claim raised and pending settlement with RBI

- 1.1.43 Disclosure on Intra-Group Exposures

(₹ in crores)

| Particulars  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Total amount of intra-group exposures  | 3,232.20       | 3,418.77       |
| Total amount of top-20 intra-group exposures   | 3,232.20       | 3,418.77       |
| Percentage of intra-group exposures to total exposure of the Bank on borrowers/customers | 0.51           | 0.59           |

During the year ended 31 March, 2017 and 31 March, 2016, the intra-group exposures were within the limits specified by RBI.

#### 1.1.44 Unhedged Foreign Currency Exposure

The Bank's Corporate Credit Policy lays down the framework to manage credit risk arising out of unhedged foreign currency exposures of the borrowers. Both at the time of initial approval as well as subsequent reviews/renewals, the assessment of credit risk arising out of foreign currency exposure of the borrowers include details of imports, exports, repayments of foreign currency borrowings, as well as hedges done by the borrowers or naturally enjoyed by them vis-a-vis their intrinsic financial strength, history of hedging and losses arising out of foreign currency volatility. The extent of hedge/cover required on the total foreign currency exposure including natural hedge and hedged positions, is guided through a matrix of internal ratings. The hedging policy is applicable for existing as well as new clients with foreign currency exposures above a predefined threshold. The details of un-hedged foreign currency exposure of customers for transactions undertaken through the Bank are monitored periodically. The Bank also maintains additional provision and capital, in line with RBI guidelines.

During the year ended 31 March, 2017, there is a write back of ₹13.88 crores (previous year incremental provision of ₹1.62 crores) in provision for un-hedged foreign currency exposures. As on 31 March, 2017, the Bank held incremental capital of ₹300.05 crores (previous year ₹249.19 crores) towards borrowers having un-hedged foreign currency exposures.

#### 1.1.45 Disclosure on provisioning pertaining to fraud accounts

(₹ in crores)

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| Number of frauds reported during the year*                                    | 205            | 135            |
| Amounts involved  | 72.92          | 250.28         |
| Provisions held at the beginning of the year                                  | 48.63          | 35.69          |
| Provisions made during the year   | 24.29          | 214.59         |
| Provisions held at the end of the year  | 72.92          | 250.28         |
| Unamortised provision debited from 'other reserves' as at the end of the year | -              | -              |

\* Excluding 4 cases (previous year 1 case) amounting to ₹407.73 crores (previous year ₹11.78 crores) reported as fraud during the year and subsequently prudentially written off

#### 1.1.46 During the year ended 31 March, 2017, the Bank purchased Priority Sector Lending Certificates (PSLC) amounting to ₹5,600 crores, the details of which are set out below:

(₹ in crores)

| Date              | Category                      | Amount               |
|-------------------|-------------------------------|----------------------|
| 28 February, 2017 | PSLC – General                | ₹200 crores          |
| 01 March, 2017    | PSLC – General                | ₹400 crores          |
| 01 March, 2017    | PSLC – Small/Marginal Farmers | ₹5,000 crores        |
|                   | <b>Total</b>                  | <b>₹5,600 crores</b> |

The Bank has not sold any Priority Sector Lending Certificates during the year ended 31 March, 2017.

## NOTES (CONT.)

### 1.1.47 Disclosure on Liquidity Coverage Ratio

#### **Qualitative disclosure**

The Bank has adopted the Basel III framework on liquidity standards as prescribed by RBI and has put in place requisite systems and processes to enable periodical computation and reporting of the Liquidity Coverage Ratio (LCR). The mandated regulatory threshold as per the transition plan is embedded into the Risk Appetite Statement of the Bank thus subjecting LCR maintenance to Board oversight and periodical review. The Risk department computes the LCR and reports the same to the Asset Liability Management Committee (ALCO) every month for review as well as to the Risk Management Committee of the Board.

The Bank computes LCR on a daily basis and in accordance with RBI guidelines the quarterly disclosures of LCR commencing from March 2017 contains data on the simple average calculated on daily observations over a period of 90 days.

The Bank follows the criteria laid down by RBI for month-end calculation of High Quality Liquid Assets (HQLA), gross outflows and inflows within the next 30-day period. HQLA predominantly comprises Government securities viz. Treasury Bills, Central and State Government securities. A relatively smaller part of HQLA is accounted for by the corporate bonds rated AA- and above with mandated haircuts applied thereto.

The Bank monitors the concentration of funding sources from significant counterparties, significant instruments/products as part of the asset liability management framework. The Bank adheres to the regulatory and internal limits on Inter-bank liability and call money borrowings which form part of the ALM policy. The Bank's funding sources are fairly dispersed across sources and maturities.

Expected derivative cash outflows and inflows are calculated for outstanding contracts in accordance with laid down valuation methodologies. Cash flows, if any, from collaterals posted against derivatives are not considered.

The Bank monitors the LCR in US Dollar currency which qualifies as a significant currency for monitoring LCR as per RBI guidelines.

The liquidity risk management of the Bank is undertaken by the Asset Liability Management group in the Treasury in accordance with the Board approved policies and ALCO approved funding plans. The Risk department measures and monitors the liquidity profile of the Bank with reference to the Board approved limits, for both domestic as well as overseas operations, on a static as well as on a dynamic basis by using the gap analysis technique supplemented by monitoring of key liquidity ratios and periodical liquidity stress testing. Periodical reports are placed before the Bank's ALCO for perusal and review.

All significant outflows and inflows determined in accordance with RBI guidelines are included in the prescribed LCR computation template.

## Quantitative disclosure

(₹ in crores)

|  | Quarter ended<br>31 March, 2017           |   | Quarter ended<br>31 December, 2016        |   | Quarter ended<br>30 September, 2016       |   | Quarter ended<br>30 June, 2016            |   |
|--|---|---|---|---|---|---|---|---|
|  | Total<br>Unweighted<br>Value<br>(average) | Total<br>Weighted<br>Value<br>(average) | Total<br>Unweighted<br>Value<br>(average) | Total<br>Weighted<br>Value<br>(average) | Total<br>Unweighted<br>Value<br>(average) | Total<br>Weighted<br>Value<br>(average) | Total<br>Unweighted<br>Value<br>(average) | Total<br>Weighted<br>Value<br>(average) |
| <b>High Quality Liquid Assets</b>  |   |   |   |   |   |   |   |   |
| 1 Total High Quality Liquid Assets (HQLAs)                                     |   | 69,068.02                               |   | 73,485.84                               |   | 62,071.82                               |   | 57,911.67                               |
| <b>Cash Outflows</b>   |   |   |   |   |   |   |   |   |
| 2 Retail Deposits and deposits from small business customers, of which:        | 223,062.16                                | 19,876.45                               | 227,335.01                                | 20,322.23                               | 214,721.91                                | 19,443.96                               | 206,725.61                                | 18,700.11                               |
| (i) Stable Deposits  | 48,595.25                                 | 2,429.76                                | 48,225.63                                 | 2,411.29                                | 40,564.79                                 | 2,028.25                                | 39,449.20                                 | 1,972.47                                |
| (ii) Less Stable Deposits  | 174,466.91                                | 17,446.69                               | 179,109.38                                | 17,910.94                               | 174,157.12                                | 17,415.71                               | 167,276.41                                | 16,727.64                               |
| 3 Unsecured wholesale funding, of which :                                      | 114,310.99                                | 57,658.68                               | 105,538.02                                | 51,751.28                               | 107,610.78                                | 51,052.33                               | 104,027.70                                | 52,853.63                               |
| (i) Operational deposits (all counterparties)                                  | 31,269.64                                 | 7,812.33                                | 33,120.72                                 | 8,275.36                                | 35,890.75                                 | 8,967.75                                | 32,443.10                                 | 8,105.92                                |
| (ii) Non-operational deposits (all counterparties)                             | 83,041.35                                 | 49,846.35                               | 72,417.30                                 | 43,475.92                               | 71,720.03                                 | 42,084.58                               | 71,584.60                                 | 44,747.71                               |
| (iii) Unsecured debt   | -   | -                                       | -   | -                                       | -   | -                                       | -   | -                                       |
| 4 Secured wholesale funding  |   | 462.22                                  |   | 500.00                                  |   | 1,014.84                                |   | 1,752.55                                |
| 5 Additional requirements, of which  | 33,918.61                                 | 26,359.82                               | 30,613.59                                 | 22,523.69                               | 22,670.54                                 | 15,707.75                               | 24,332.56                                 | 13,495.84                               |
| (i) Outflows related to derivative exposures and other collateral requirements | 24,578.76                                 | 24,578.76                               | 19,194.47                                 | 19,194.47                               | 14,927.66                                 | 14,927.67                               | 12,354.13                                 | 12,354.13                               |
| (ii) Outflows related to loss of funding on debt products                      | 864.71                                    | 864.71                                  | 2,388.52                                  | 2,388.52                                | -   | -                                       | -   | -                                       |
| (iii) Credit and liquidity facilities  | 8,475.14                                  | 916.35                                  | 9,030.60                                  | 940.70                                  | 7,742.88                                  | 780.08                                  | 11,978.43                                 | 1,141.71                                |
| 6 Other contractual funding obligations  | 3,696.81                                  | 3,606.81                                | 3,505.93                                  | 3,415.93                                | 3,777.42                                  | 3,687.42                                | 3,046.03                                  | 2,956.03                                |
| 7 Other contingent funding obligations   | 199,879.47                                | 7,735.28                                | 196,561.11                                | 7,658.97                                | 181,755.53                                | 7,110.29                                | 180,297.54                                | 6,994.77                                |
| <b>8 TOTAL CASH OUTFLOWS</b>   |   | <b>115,699.26</b>                       |   | <b>106,172.10</b>                       |   | <b>98,016.59</b>                        |   | <b>96,752.93</b>                        |
| <b>Cash Inflows</b>  |   |   |   |   |   |   |   |   |
| 9 Secured lending (eg. reverse repo)   | 7,332.28                                  | -                                       | 9,101.00                                  | -                                       | 2,570.67                                  | -                                       | -   | -                                       |
| 10 Inflows from fully performing exposures                                     | 23,518.10                                 | 18,575.43                               | 27,200.87                                 | 18,767.80                               | 26,214.48                                 | 17,804.76                               | 24,594.96                                 | 17,307.41                               |
| 11 Other cash inflows  | 24,605.83                                 | 24,605.83                               | 19,063.95                                 | 19,063.95                               | 14,913.06                                 | 14,913.06                               | 12,401.32                                 | 12,401.32                               |
| <b>12 Total Cash Inflows</b>   | <b>55,456.21</b>                          | <b>43,181.26</b>                        | <b>55,365.82</b>                          | <b>37,831.75</b>                        | <b>43,698.21</b>                          | <b>32,717.82</b>                        | <b>36,996.28</b>                          | <b>29,708.73</b>                        |
|  | Total adjusted Value                      |   | Total adjusted Value                      |   | Total adjusted Value                      |   | Total adjusted Value                      |   |
| 21 Total HQLA  |   | 69,068.02                               |   | 73,485.84                               |   | 62,071.82                               |   | 57,911.67                               |
| 22 Total Net Cash Outflows   |   | 72,518.00                               |   | 68,340.35                               |   | 65,298.77                               |   | 67,044.20                               |
| 23 Liquidity Coverage Ratio %  |   | 95.24%                                  |   | 107.53%                                 |   | 95.06%                                  |   | 86.38%                                  |

Notes: 1) Average for quarter ended 31 March, 2017 is simple average of daily observations for the quarter. Average for other quarters represents simple average of monthly observations for the respective quarters.

2) Classification of inflows and outflows for determining the run off factors is based on the same estimates and assumptions as used by the Bank for compiling the return submitted to the RBI, which has been relied upon by the auditors.

## NOTES (CONT.)

(₹ in crores)

|  | Quarter ended<br>31 March, 2016           |   | Quarter ended<br>31 December, 2015        |   | Quarter ended<br>30 September, 2015       |   | Quarter ended<br>30 June, 2015            |   |
|--|---|---|---|---|---|---|---|---|
|  | Total<br>Unweighted<br>Value<br>(average) | Total<br>Weighted<br>Value<br>(average) | Total<br>Unweighted<br>Value<br>(average) | Total<br>Weighted<br>Value<br>(average) | Total<br>Unweighted<br>Value<br>(average) | Total<br>Weighted<br>Value<br>(average) | Total<br>Unweighted<br>Value<br>(average) | Total<br>Weighted<br>Value<br>(average) |
| <b>High Quality Liquid Assets</b>  |   |   |   |   |   |   |   |   |
| 1 Total High Quality Liquid Assets (HQLAs)                                     |   | 56,803.00                               |   | 46,563.12                               |   | 47,627.42                               |   | 44,570.50                               |
| <b>Cash Outflows</b>   |   |   |   |   |   |   |   |   |
| 2 Retail Deposits and deposits from small business customers, of which:        | 196,006.46                                | 17,684.87                               | 178,087.15                                | 15,930.27                               | 173,627.67                                | 15,530.07                               | 170,249.41                                | 15,223.40                               |
| (i) Stable Deposits  | 38,315.64                                 | 1,915.79                                | 37,568.97                                 | 1,878.45                                | 36,661.71                                 | 1,833.47                                | 36,031.01                                 | 1,801.56                                |
| (ii) Less Stable Deposits  | 157,690.82                                | 15,769.08                               | 140,518.18                                | 14,051.82                               | 136,965.96                                | 13,696.60                               | 134,218.40                                | 13,421.84                               |
| 3 Unsecured wholesale funding, of which :                                      | 106,696.03                                | 50,177.86                               | 99,688.42                                 | 45,309.58                               | 95,590.76                                 | 41,013.16                               | 89,298.62                                 | 39,009.13                               |
| (i) Operational deposits (all counterparties)                                  | 36,597.91                                 | 9,143.53                                | 30,895.00                                 | 7,716.81                                | 31,017.95                                 | 7,747.27                                | 27,753.22                                 | 6,931.43                                |
| (ii) Non-operational deposits (all counterparties)                             | 70,098.12                                 | 41,034.33                               | 68,793.42                                 | 37,592.77                               | 64,572.81                                 | 33,265.89                               | 61,545.40                                 | 32,077.70                               |
| (iii) Unsecured debt   | -   | -                                       | -   | -                                       | -   | -                                       | -   | -                                       |
| 4 Secured wholesale funding  |   | 2,092.31                                |   | 2,845.78                                |   | 2,112.83                                |   | 3,580.11                                |
| 5 Additional requirements, of which:   | 22,254.33                                 | 13,471.24                               | 19,173.28                                 | 11,361.57                               | 19,878.86                                 | 11,441.47                               | 19,323.58                                 | 9,583.26                                |
| (i) Outflows related to derivative exposures and other collateral requirements | 12,551.90                                 | 12,551.90                               | 10,565.75                                 | 10,565.75                               | 10,577.10                                 | 10,577.10                               | 8,570.58                                  | 8,570.58                                |
| (ii) Outflows related to loss of funding on debt products                      | -   | -                                       | -   | -                                       | -   | -                                       | -   | -                                       |
| (iii) Credit and liquidity facilities  | 9,702.43                                  | 919.34                                  | 8,607.53                                  | 795.82                                  | 9,301.76                                  | 864.37                                  | 10,753.00                                 | 1,012.68                                |
| 6 Other contractual funding obligations  | 2,345.44                                  | 2,255.44                                | 2,298.80                                  | 2,298.80                                | 2,460.54                                  | 2,460.54                                | 2,386.46                                  | 2,386.46                                |
| 7 Other contingent funding obligations   | 173,856.05                                | 7,370.36                                | 174,861.74                                | 8,743.09                                | 172,412.38                                | 8,620.68                                | 165,931.33                                | 8,296.56                                |
| <b>8 TOTAL CASH OUTFLOWS</b>   |   | <b>93,052.08</b>                        |   | <b>86,489.09</b>                        |   | <b>81,178.75</b>                        |   | <b>78,078.92</b>                        |
| <b>Cash Inflows</b>  |   |   |   |   |   |   |   |   |
| 9 Secured lending (eg. reverse repo)   | -   | -                                       | -   | -                                       | -   | -                                       | -   | -                                       |
| 10 Inflows from fully performing exposures                                     | 21,847.41                                 | 14,243.44                               | 17,387.74                                 | 12,253.81                               | 15,865.10                                 | 11,087.30                               | 15,238.38                                 | 10,099.06                               |
| 11 Other cash inflows  | 12,564.22                                 | 12,564.22                               | 10,580.85                                 | 10,580.85                               | 10,753.91                                 | 10,643.10                               | 8,541.66                                  | 8,541.66                                |
| <b>12 Total Cash Inflows</b>   | <b>34,411.63</b>                          | <b>26,807.66</b>                        | <b>27,968.59</b>                          | <b>22,834.66</b>                        | <b>26,619.01</b>                          | <b>21,730.40</b>                        | <b>23,780.04</b>                          | <b>18,640.72</b>                        |
|  |   | Total adjusted Value                    |
| 21 Total HQLA  |   | 56,803.00                               |   | 46,563.12                               |   | 47,627.42                               |   | 44,570.50                               |
| 22 Total Net Cash Outflows   |   | 66,244.42                               |   | 63,654.43                               |   | 59,448.35                               |   | 59,438.20                               |
| 23 Liquidity Coverage Ratio %  |   | 85.75%                                  |   | 73.15%                                  |   | 80.12%                                  |   | 74.99%                                  |

Notes: 1) The above data represents simple average of monthly observations for the respective quarters.

2) Classification of inflows and outflows for determining the run off factors is based on the same estimates and assumptions as used by the Bank for compiling the return submitted to the RBI, which has been relied upon by the auditors.

## 1.2 Other disclosures

- 1.2.1 During the year, the Bank has appropriated ₹755.57 crores (previous year ₹55.84 crores) to the Capital Reserve, net of taxes and transfer to statutory reserve, being the gain on sale of HTM investments in accordance with RBI guidelines. As advised by RBI, during the previous year, the Bank appropriated ₹6.20 crores (net of taxes and transfer to statutory reserve) to the Capital Reserve, being the profit earned on sale of premises.
- 1.2.2 During the year, the Bank has appropriated an amount of ₹1.75 crores (previous year ₹1.74 crores) to Reserve Fund account towards statutory reserve in accordance with guidelines issued by Central Bank of Sri Lanka in respect of Colombo branch operations.
- 1.2.3 Earnings Per Share ('EPS')

The details of EPS computation is set out below:

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Basic and Diluted earnings for the year (Net profit after tax) (₹ in crores)                     | 3,679.28       | 8,223.66       |
| Basic weighted average no. of shares (in crores)   | 238.93         | 237.73         |
| Add: Equity shares for no consideration arising on grant of stock options under ESOP (in crores) | 0.94           | 1.30           |
| Diluted weighted average no. of shares (in crores)   | 239.87         | 239.03         |
| Basic EPS (₹)  | 15.40          | 34.59          |
| Diluted EPS (₹)  | 15.34          | 34.40          |
| Nominal value of shares (₹)  | 2.00           | 2.00           |

Dilution of equity is on account of 9,429,479 (previous year 13,010,331) stock options.

- 1.2.4 Employee Stock Options Scheme ('the Scheme') in February 2001, pursuant to the approval of the shareholders at the Extraordinary General Meeting, the Bank approved an Employee Stock Option Scheme. Under the Scheme, the Bank is authorised to issue upto 65,000,000 equity shares to eligible employees. Eligible employees are granted an option to purchase shares subject to vesting conditions. Further, over the period June 2004 to July 2013, pursuant to the approval of the shareholders at Annual General Meetings, the Bank approved an ESOP scheme for additional options aggregating 175,087,000. The options vest in a graded manner over 3 years. The options can be exercised within three/five years from the date of the vesting as the case may be. Within the overall ceiling of 240,087,000 stock options approved for grant by the shareholders as stated earlier, the Bank is also authorised to issue options to employees and directors of the subsidiary companies. 239,119,950 options have been granted under the Scheme till the previous year ended 31 March, 2016.

On 26 April, 2016, the Bank granted 7,153,000 stock options (each option representing entitlement to one equity share of the Bank) to its eligible employees/directors of the Bank/subsidiary companies at a price of ₹469.90 per option.

Stock option activity under the Scheme for the year ended 31 March, 2017 is set out below:

|   | Options outstanding | Range of exercise prices (₹) | Weighted average exercise price (₹) | Weighted average remaining contractual life (Years) |
|---|---------------------|------------------------------|-------------------------------------|---|
| Outstanding at the beginning of the year  | 35,527,310          | 217.33 to 535.00             | 327.56                              | 3.33  |
| Granted during the year                   | 7,153,000           | 469.90                       | 469.90                              | -   |
| Forfeited during the year                 | (690,050)           | 217.33 to 535.00             | 455.72                              | -   |
| Expired during the year                   | (74,853)            | 217.33 to 289.51             | 257.56                              | -   |
| Exercised during the year                 | (12,204,283)        | 217.33 to 535.00             | 268.81                              | -   |
| <b>Outstanding at the end of the year</b> | <b>29,711,124</b>   | <b>217.33 to 535.00</b>      | <b>383.16</b>                       | <b>3.98</b>   |
| Exercisable at the end of the year        | 15,934,524          | 217.33 to 535.00             | 319.45                              | 2.41  |

The weighted average share price in respect of options exercised during the year was ₹507.67.

## NOTES (CONT.)

Stock option activity under the Scheme for the year ended 31 March, 2016 is set out below:

|   | Options outstanding | Range of exercise prices (₹) | Weighted average exercise price (₹) | Weighted average remaining contractual life (Years) |
|---|---------------------|------------------------------|-------------------------------------|---|
| Outstanding at the beginning of the year  | 41,829,791          | 100.65 to 306.54             | 269.17                              | 3.13  |
| Granted during the year                   | 7,144,500           | 486.25 to 535.00             | 532.95                              | -   |
| Forfeited during the year                 | (970,750)           | 100.65 to 535.00             | 350.00                              | -   |
| Expired during the year                   | (166,604)           | 100.65 to 289.51             | 218.92                              | -   |
| Exercised during the year                 | (12,309,627)        | 100.65 to 306.54             | 248.05                              | -   |
| <b>Outstanding at the end of the year</b> | <b>35,527,310</b>   | <b>217.33 to 535.00</b>      | <b>327.56</b>                       | <b>3.33</b>   |
| Exercisable at the end of the year        | 19,856,810          | 217.33 to 306.54             | 268.07                              | 1.74  |

The weighted average share price in respect of options exercised during the year was ₹495.51.

## Fair Value Methodology

On applying the fair value based method in Guidance Note on 'Accounting for Employee Share-based Payments' the impact on reported net profit and EPS would be as follows:

|   | 31 March, 2017  | 31 March, 2016  |
|---|-----------------|-----------------|
| <b>Net Profit (as reported) (₹ in crores)</b>   | 3,679.28        | 8,223.66        |
| Add: Stock based employee compensation expense included in net income (₹ in crores)                               | -               | -               |
| Less: Stock based employee compensation expense determined under fair value based method (proforma) (₹ in crores) | (101.47)        | (103.06)        |
| <b>Net Profit (Proforma) (₹ in crores)</b>  | <b>3,577.81</b> | <b>8,120.60</b> |
| <b>Earnings per share: Basic (in ₹)</b>   |                 |                 |
| As reported   | 15.40           | 34.59           |
| Proforma  | 14.97           | 34.16           |
| <b>Earnings per share: Diluted (in ₹)</b>   |                 |                 |
| As reported   | 15.34           | 34.40           |
| Proforma  | 14.92           | 33.98           |

The fair value of the options is estimated on the date of the grant using the Black-Scholes options pricing model, with the following assumptions:

|                         | 31 March, 2017   | 31 March, 2016   |
|-------------------------|------------------|------------------|
| Dividend yield          | 1.29%            | 1.40%            |
| Expected life           | 2.57-4.57 years  | 2.57-4.57 years  |
| Risk free interest rate | 7.15% to 7.39%   | 7.61% to 7.78%   |
| Volatility              | 32.92% to 35.75% | 34.85% to 36.51% |

Volatility is the measure of the amount by which a price has fluctuated or is expected to fluctuate during a period. The measure of volatility used in the Black-Scholes options pricing model is the annualised standard deviation of the continuously compounded rates of return on the stock over a period of time. For calculating volatility, the daily volatility of the stock prices on the National Stock Exchange, over a period prior to the date of grant, corresponding with the expected life of the options has been considered.

The weighted average fair value of options granted during the year ended 31 March, 2017 is ₹153.66 (previous year ₹178.22).

### 1.2.5 Proposed Dividend

The Board of Directors, in their meeting held on 26 April, 2017 have proposed a final dividend of ₹5 per equity share amounting to ₹1,403.99 crores, inclusive of corporate dividend tax. The proposal is subject to the approval of shareholders at the Annual General Meeting. In terms of revised Accounting Standard (AS) 4 'Contingencies and Events occurring after the Balance sheet date' as notified by the Ministry of Corporate Affairs through amendments to Companies (Accounting Standards) Amendment Rules, 2016, dated 30 March, 2016, such proposed dividend has not been recognised as a liability as on 31 March, 2017.

Dividend paid during the year, represents dividend (₹5 per equity share) for the year ended 31 March, 2016 paid pursuant to approval of shareholders at Annual General Meeting held on 22 July, 2016.

### 1.2.6 Segmental reporting

The business of the Bank is divided into four segments: Treasury, Retail Banking, Corporate/Wholesale Banking and Other Banking Business. These segments have been identified based on the RBI's revised guidelines on Segment Reporting issued on 18 April, 2007 vide Circular No. DBOD.No.BPBC.81/21.04.018/2006-07. The principal activities of these segments are as under.

| Segment                     | Principal Activities   |
|-----------------------------|--|
| Treasury                    | Treasury operations include investments in sovereign and corporate debt, equity and mutual funds, trading operations, derivative trading and foreign exchange operations on the proprietary account and for customers. The Treasury segment also includes the central funding unit.  |
| Retail Banking              | Constitutes lending to individuals/small businesses through the branch network and other delivery channels subject to the orientation, nature of product, granularity of the exposure and the quantum thereof. Retail Banking activities also include liability products, card services, internet banking, mobile banking, ATM services, depository, financial advisory services and NRI services. |
| Corporate/Wholesale Banking | Includes corporate relationships not included under Retail Banking, corporate advisory services, placements and syndication, project appraisals, capital market related services and cash management services.   |
| Other Banking Business      | Includes para banking activities like third party product distribution and other banking transactions not covered under any of the above three segments.   |

Revenues of the Treasury segment primarily consist of fees and gains or losses from trading operations and interest income on the investment portfolio. The principal expenses of the segment consist of interest expense on funds borrowed from external sources and other internal segments, premises expenses, personnel costs, other direct overheads and allocated expenses.

Revenues of the Corporate/Wholesale Banking segment consist of interest and fees earned on loans given to customers falling under this segment and fees arising from transaction services and merchant banking activities such as syndication and debenture trusteeship. Revenues of the Retail Banking segment are derived from interest earned on loans classified under this segment, fees for banking and advisory services, ATM interchange fees and cards products. Expenses of the Corporate/Wholesale Banking and Retail Banking segments primarily comprise interest expense on deposits and funds borrowed from other internal segments, infrastructure and premises expenses for operating the branch network and other delivery channels, personnel costs, other direct overheads and allocated expenses.

Segment income includes earnings from external customers and from funds transferred to the other segments. Segment result includes revenue as reduced by interest expense and operating expenses and provisions, if any, for that segment. Segment-wise income and expenses include certain allocations. Inter segment interest income and interest expense represent the transfer price received from and paid to the Central Funding Unit (CFU) respectively. For this purpose, the funds transfer pricing mechanism presently followed by the Bank, which is based on historical matched maturity and internal benchmarks, has been used. Operating expenses other than those directly attributable to segments are allocated to the segments based on an activity-based costing methodology. All activities in the Bank are segregated segment-wise and allocated to the respective segment.

## NOTES (CONT.)

Segmental results are set out below:

(₹ in crores)

|  | 31 March, 2017   |                                    |                    |                              |                   |
|--|------------------|------------------------------------|--------------------|------------------------------|-------------------|
|  | Treasury         | Corporate/<br>Wholesale<br>Banking | Retail<br>Banking  | Other<br>Banking<br>Business | Total             |
| <b>Segment Revenue</b>                             |                  |                                    |                    |                              |                   |
| Gross interest income (external customers)         | 11,653.01        | 15,767.68                          | 17,121.47          | -                            | 44,542.16         |
| Other income                                       | 4,642.18         | 2,958.55                           | 3,088.44           | 1,002.14                     | 11,691.31         |
| <b>Total income as per Profit and Loss Account</b> | <b>16,295.19</b> | <b>18,726.23</b>                   | <b>20,209.91</b>   | <b>1,002.14</b>              | <b>56,233.47</b>  |
| Add/(less) inter segment interest income           | 48,713.22        | 5,358.37                           | 18,029.89          | -                            | 72,101.48         |
| <b>Total segment revenue</b>                       | <b>65,008.41</b> | <b>24,084.60</b>                   | <b>38,239.80</b>   | <b>1,002.14</b>              | <b>128,334.95</b> |
| Less: Interest expense (external customers)        | 12,484.43        | 663.30                             | 13,301.31          | -                            | 26,449.04         |
| Less: Inter segment interest expense               | 47,974.47        | 11,937.93                          | 12,188.50          | 0.58                         | 72,101.48         |
| Less: Operating expenses                           | 456.91           | 3,317.95                           | 8,307.81           | 117.24                       | 12,199.91         |
| <b>Operating profit</b>                            | <b>4,092.60</b>  | <b>8,165.42</b>                    | <b>4,442.18</b>    | <b>884.32</b>                | <b>17,584.52</b>  |
| Less: Provision for non-performing assets/others*  | 1,233.89         | 10,041.75                          | 841.32             | -                            | 12,116.96         |
| <b>Segment result</b>                              | <b>2,858.71</b>  | <b>(1,876.33)</b>                  | <b>3,600.86</b>    | <b>884.32</b>                | <b>5,467.56</b>   |
| Less: Provision for tax                            |                  |                                    |                    |                              | 1,788.28          |
| Extraordinary profit/loss                          |                  |                                    |                    |                              | -                 |
| <b>Net Profit</b>                                  |                  |                                    |                    |                              | <b>3,679.28</b>   |
| Segment assets                                     | 209,865.71       | 198,331.45                         | 186,937.38         | 746.92                       | 595,881.46        |
| Unallocated assets                                 |                  |                                    |                    |                              | 5,586.21          |
| <b>Total assets</b>                                |                  |                                    |                    |                              | <b>601,467.67</b> |
| Segment liabilities                                | 194,987.16       | 118,340.37                         | 232,331.99         | 42.00                        | 545,701.52        |
| Unallocated liabilities                            |                  |                                    |                    |                              | 3.61              |
| <b>Total liabilities</b>                           |                  |                                    |                    |                              | <b>545,705.13</b> |
| <b>Net assets</b>                                  | <b>14,878.55</b> | <b>79,991.08</b>                   | <b>(45,394.61)</b> | <b>704.92</b>                | <b>55,762.54</b>  |
| Capital expenditure for the year                   | 26.75            | 210.64                             | 417.94             | 13.37                        | 668.71            |
| Depreciation on fixed assets for the year          | 20.35            | 160.27                             | 318.00             | 10.18                        | 508.80            |

(₹ in crores)

|  | 31 March, 2016   |                                    |                    |                              |                   |
|--|------------------|------------------------------------|--------------------|------------------------------|-------------------|
|  | Treasury         | Corporate/<br>Wholesale<br>Banking | Retail<br>Banking  | Other<br>Banking<br>Business | Total             |
| <b>Segment Revenue</b>                             |                  |                                    |                    |                              |                   |
| Gross interest income (external customers)         | 11,191.40        | 15,276.51                          | 14,520.13          | -                            | 40,988.04         |
| Other income                                       | 2,523.77         | 3,255.10                           | 2,697.86           | 894.73                       | 9,371.46          |
| <b>Total income as per Profit and Loss Account</b> | <b>13,715.17</b> | <b>18,531.61</b>                   | <b>17,217.99</b>   | <b>894.73</b>                | <b>50,359.50</b>  |
| Add/(less) inter segment interest income           | 46,475.49        | 4,816.81                           | 16,769.97          | -                            | 68,062.27         |
| <b>Total segment revenue</b>                       | <b>60,190.66</b> | <b>23,348.42</b>                   | <b>33,987.96</b>   | <b>894.73</b>                | <b>118,421.77</b> |
| Less: Interest expense (external customers)        | 11,569.88        | 510.83                             | 12,074.36          | -                            | 24,155.07         |
| Less: Inter segment interest expense               | 44,734.13        | 11,743.24                          | 11,584.76          | 0.14                         | 68,062.27         |
| Less: Operating expenses                           | 391.24           | 2,528.99                           | 7,071.99           | 108.60                       | 10,100.82         |
| <b>Operating profit</b>                            | <b>3,495.41</b>  | <b>8,565.36</b>                    | <b>3,256.85</b>    | <b>785.99</b>                | <b>16,103.61</b>  |
| Less: Provision for non-performing assets/others*  | 189.87           | 3,005.70                           | 514.29             | -                            | 3,709.86          |
| <b>Segment result</b>                              | <b>3,305.54</b>  | <b>5,559.66</b>                    | <b>2,742.56</b>    | <b>785.99</b>                | <b>12,393.75</b>  |
| Less: Provision for tax                            |                  |                                    |                    |                              | 4,170.09          |
| Extraordinary profit/loss                          |                  |                                    |                    |                              | -                 |
| <b>Net Profit</b>                                  |                  |                                    |                    |                              | <b>8,223.66</b>   |
| Segment assets                                     | 189,256.25       | 190,831.82                         | 156,657.98         | 731.53                       | 537,477.58        |
| Unallocated assets                                 |                  |                                    |                    |                              | 2,343.44          |
| <b>Total assets</b>                                |                  |                                    |                    |                              | <b>539,821.02</b> |
| Segment liabilities                                | 183,655.51       | 90,433.40                          | 212,526.77         | 22.69                        | 486,638.37        |
| Unallocated liabilities                            |                  |                                    |                    |                              | 17.74             |
| <b>Total liabilities</b>                           |                  |                                    |                    |                              | <b>486,656.11</b> |
| <b>Net assets</b>                                  | <b>5,600.74</b>  | <b>100,398.42</b>                  | <b>(55,868.79)</b> | <b>708.84</b>                | <b>53,164.91</b>  |
| <b>Capital expenditure for the year</b>            | <b>60.03</b>     | <b>415.07</b>                      | <b>857.27</b>      | <b>25.63</b>                 | <b>1,358.00</b>   |
| <b>Depreciation on fixed assets for the year</b>   | <b>19.62</b>     | <b>135.68</b>                      | <b>280.23</b>      | <b>8.38</b>                  | <b>443.91</b>     |

\* represents material non-cash items other than depreciation

## Geographic Segment

(₹ in crores)

|                                 | Domestic          |                   | International     |                   | Total             |                   |
|---------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                 | 31 March,<br>2017 | 31 March,<br>2016 | 31 March,<br>2017 | 31 March,<br>2016 | 31 March,<br>2017 | 31 March,<br>2016 |
| Revenue                         | 53,597.11         | 47,581.79         | 2,636.36          | 2,777.71          | 56,233.47         | 50,359.50         |
| Assets                          | 547,215.05        | 485,849.70        | 54,252.62         | 53,971.32         | 601,467.67        | 539,821.02        |
| Capital Expenditure<br>incurred | 667.83            | 1,353.98          | 0.88              | 4.02              | 668.71            | 1,358.00          |
| Depreciation provided           | 506.00            | 441.00            | 2.80              | 2.91              | 508.80            | 443.91            |

## NOTES (CONT.)

### 1.2.7 Related party disclosure

The related parties of the Bank are broadly classified as:

#### a) Promoters

The Bank has identified the following entities as its Promoters.

- Administrator of the Specified Undertaking of the Unit Trust of India (SUUTI)
- Life Insurance Corporation of India (LIC)
- General Insurance Corporation and four Government-owned general insurance companies - New India Assurance Co. Limited, National Insurance Co. Limited, United India Insurance Co. Limited and The Oriental Insurance Co. Limited.

#### b) Key Management Personnel

- Ms. Shikha Sharma (Managing Director & Chief Executive Officer)
- Mr. V. Srinivasan (Deputy Managing Director)
- Mr. Rajesh Dahiya [Executive Director (Corporate Centre)] with effect from 4 August, 2016
- Mr. Rajiv Anand [Executive Director (Retail Banking)] with effect from 4 August, 2016
- Mr. Sanjeev K. Gupta [Executive Director (Corporate Centre)] upto 18 March, 2016

#### c) Relatives of Key Management Personnel

Mr. Sanjaya Sharma, Ms. Usha Bharadwaj, Mr. Tilak Sharma, Ms. Tvisha Sharma, Dr. Sanjiv Bharadwaj, Dr. Prashant Bharadwaj, Dr. Brevis Bharadwaj, Dr. Reena Bharadwaj, Ms. Gayathri Srinivasan, Ms. Vanjulam Varadarajan, Mr. V. Satish, Ms. Camy Satish, Ms. Ananya Srinivasan, Ms. Anagha Srinivasan, Ms. Geetha N., Ms. Chitra R., Ms. Sumathi N., Mr. S. Ranganathan, Mr. R. Narayan, Ms. Gitanjali Anand, Ms. Tara Anand, Ms. Nandita Anand, Mr. P.L. Narain, Mr. P. Srinivas, Ms. Ratna Rao Shekar, Ms. P. Kamashi, Ms. Hemant Dahiya, Ms. Arooshi Dahiya, Ms. Mallika Dahiya, Ms. Jal Medha, Ms. Pooja Rathi, Mr. Jai Prakash Dahiya.

#### d) Subsidiary Companies

- Axis Capital Limited
- Axis Private Equity Limited
- Axis Trustee Services Limited
- Axis Asset Management Company Limited
- Axis Mutual Fund Trustee Limited
- Axis Bank UK Limited
- Axis Finance Limited
- Axis Securities Limited
- A.Treds Limited with effect from 23 May, 2016
- Axis Securities Europe Limited (under voluntary winding up as on 31 March, 2017)

The significant transactions between the Bank and related parties during the year ended 31 March, 2017 and 31 March, 2016 are given below. A specific related party transaction is disclosed as a significant related party transaction wherever it exceeds 10% of the aggregate value of all related party transactions in that category:

- Dividend paid: Administrator of The Specified Undertaking of the Unit Trust of India ₹137.42 crores (previous year ₹126.43 crores), Life Insurance Corporation of India ₹174.43 crores (previous year ₹130.91 crores)
- Dividend received: Axis Securities Ltd. ₹17.70 crores (previous year ₹14.45 crores), Axis Trustee Services Ltd. ₹12.38 crores (previous year ₹11.25 crores), Axis Capital Ltd. ₹51.45 crores (previous year ₹51.45 crores), Axis Finance Ltd. ₹94.94 crores (previous year ₹62.60 crores)
- Interest paid: Administrator of The Specified Undertaking of the Unit Trust of India ₹73.12 crores (previous year ₹70.97 crores), Life Insurance Corporation of India ₹543.21 crores (previous year ₹530.85 crores)

- Interest received: Life Insurance Corporation of India ₹1.48 crores (previous year ₹0.37 crores), Axis Asset Management Company Ltd. Nil (previous year ₹2.29 crores), Axis Bank UK Ltd. ₹8.89 crores (previous year ₹7.94 crores), Axis Finance Ltd. ₹4.91 crores (previous year ₹1.81 crores)
- Investment of the Bank: Axis Finance Ltd. ₹100.00 crores (previous year ₹100.00 crores), A.Treds Ltd. ₹16.75 crores (Previous year not applicable)
- Investment in non-equity instruments of related party: Axis Finance Ltd. ₹347.32 crores (Previous year Nil), National Insurance Company Ltd. ₹110.00 crores (previous year Nil)
- Investment of related party in the Bank: Ms. Shikha Sharma ₹29.66 crores (previous year ₹16.08 crores), Mr. V. Srinivasan ₹12.03 crores (previous year ₹11.52 crores), Mr. Sanjeev K. Gupta N.A. (previous year ₹11.43 crores)
- Investment of related party in bonds of the Bank: Life Insurance Corporation of India ₹1,000 crores (previous year Nil), United India Insurance Company Ltd. ₹50.00 crores (previous year Nil)
- Redemption of debt: Life Insurance Corporation of India Nil (previous year ₹50.00 crores), General Insurance Corporation ₹50.00 crores (previous year Nil), United India Insurance Company Ltd. ₹20.00 crores (previous year Nil)
- Sale of Investments: General Insurance Corporation of India ₹390.00 crores (previous year ₹195.00 crores), New India Assurance Company Ltd. ₹200.00 crores (previous year Nil), National Insurance Company Ltd. ₹50.00 crores (previous year ₹80.12 crores), United India Insurance Company Ltd. ₹55.09 crores (previous year ₹50.00 crores)
- Management Contracts: Axis Securities Ltd. ₹6.18 crores (previous year ₹5.02 crores), Axis Trustee Services Ltd. ₹3.43 crores (previous year ₹3.21 crores), Axis Finance Ltd. ₹2.99 crores (previous year ₹2.91 crores), Axis Capital Ltd. ₹3.84 crores (previous year ₹1.73 crores), Ms. Shikha Sharma ₹5.42 crores (previous year ₹5.37 crores), Mr. V. Srinivasan ₹3.36 crores (previous year ₹3.39 crores), Mr. Sanjeev K. Gupta N.A. (previous year ₹4.41 crores)
- Contribution to employee benefit fund: Life Insurance Corporation of India ₹15.75 crores (previous year ₹15.67 crores)
- Placement of Deposit by the Bank (net): Life Insurance Corporation of India Nil (previous year ₹0.08 crores)
- Call/Term lending to related party: Axis Bank UK Ltd. ₹10.05 crores (previous year ₹66.00 crores)
- Swap/forward contracts: Axis Bank UK Ltd. ₹97.59 crores (previous year ₹48.19 crores)
- Advance granted (net): Life Insurance Corporation of India ₹0.67 crores (previous year Nil), Axis Finance Ltd. Nil (previous year ₹65.11 crores)
- Advance repaid: Axis Finance Ltd. ₹97.17 crores (previous year Nil), Axis Asset Management Company Ltd. Nil (previous year ₹44.69 crores)
- Advance to related party against rendering of services: Axis Securities Ltd. Nil (previous year ₹24.00 crores)
- Receiving of services: Oriental Insurance Company Ltd. ₹75.00 crores (previous year ₹57.88 crores) and Axis Securities Ltd. ₹583.77 crores (previous year ₹418.56 crores)
- Rendering of services: Axis Asset Management Company Ltd. ₹121.38 crores (previous year ₹63.59 crores), Axis Bank UK Ltd. ₹1.19 crores (previous year ₹0.84 crores) and Axis Capital Ltd. ₹7.43 crores (previous year ₹4.55 crores)
- Purchase of equity shares from related party: Axis Capital Ltd. Nil (previous year ₹19.02 crores)
- Refund of share capital from related party: Axis Securities Europe Ltd. ₹8.36 crores (previous year Nil) Axis Private Equity Ltd. Nil (previous year ₹13.50 crores)
- Other reimbursement from related party: Axis Securities Ltd. ₹0.47 crores (previous year ₹0.66 crores), Axis Asset Management Company Ltd. ₹3.05 crores (previous year ₹1.94 crores), Axis Bank UK Ltd. ₹0.41 crores (previous year ₹0.67 crores) and Axis Capital Ltd. ₹4.73 crores (previous year ₹4.20 crores)
- Other reimbursement to related party: Life Insurance Corporation of India ₹0.41 crores (previous year ₹0.40 crores) and Axis Bank UK Ltd. ₹0.12 crores (previous year Nil)

NOTES (CONT.)

The details of transactions of the Bank with its related parties during the year ended 31 March, 2017 are given below:

(₹ in crores)

| Items/Related Party   | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Subsidiaries | Total    |
|---|-----------|--------------------------|---------------------------------------|--------------|----------|
| Dividend paid   | 354.69    | 0.70                     | -                                     | -            | 355.39   |
| Dividend received   | -         | -                        | -                                     | 183.28       | 183.28   |
| Interest paid   | 666.31    | 0.14                     | 0.16                                  | 24.90        | 691.51   |
| Interest received   | 1.61      | 0.55                     | -                                     | 14.51        | 16.67    |
| Investment of the Bank  | -         | -                        | -                                     | 116.75       | 116.75   |
| Investment in non-equity instruments of related party           | 110.00    | -                        | -                                     | 347.32       | 457.32   |
| Investment of related party in the Bank                         | -         | 46.45                    | -                                     | -            | 46.45    |
| Investment of related party in Hybrid capital/Bonds of the Bank | 1,050.00  | -                        | -                                     | -            | 1,050.00 |
| Redemption of Hybrid capital/Bonds of the Bank                  | 70.00     | -                        | -                                     | -            | 70.00    |
| Purchase of investments   | -         | -                        | -                                     | -            | -        |
| Sale of investments   | 758.78    | 3.52                     | 0.11                                  | -            | 762.41   |
| Management contracts  | -         | 11.35                    | -                                     | 16.91        | 28.26    |
| Contribution to employee benefit fund                           | 15.75     | -                        | -                                     | -            | 15.75    |
| Purchase of fixed assets  | -         | -                        | -                                     | -            | -        |
| Sale of fixed assets  | -         | -                        | -                                     | -            | -        |
| Placement of deposits   | -         | -                        | -                                     | -            | -        |
| Repayment of deposits   | -         | -                        | -                                     | -            | -        |
| Non-funded commitments (issued)                                 | 0.05      | -                        | -                                     | 31.00        | 31.05    |
| Call/Term borrowing   | -         | -                        | -                                     | -            | -        |
| Call/Term lending   | -         | -                        | -                                     | 10.05        | 10.05    |
| Swaps/Forward contracts   | -         | -                        | -                                     | 97.59        | 97.59    |
| Advance granted (net)   | 0.67      | -                        | -                                     | -            | 0.67     |
| Advance repaid  | -         | 0.20                     | -                                     | 97.18        | 97.38    |
| Advance to related party against rendering of services          | -         | -                        | -                                     | -            | -        |
| Receiving of services   | 100.67    | -                        | -                                     | 610.55       | 711.22   |
| Rendering of services   | 2.43      | 0.05                     | -                                     | 137.91       | 140.39   |
| Purchase of equity shares from related party                    | -         | -                        | -                                     | -            | -        |
| Refund of Share Capital from related party                      | -         | -                        | -                                     | 8.36         | 8.36     |
| Other reimbursements from related party                         | -         | -                        | -                                     | 10.38        | 10.38    |
| Other reimbursements to related party                           | 0.41      | -                        | -                                     | 0.18         | 0.59     |

The balances payable to/receivable from the related parties of the Bank as on 31 March, 2017 are given below:

(₹ in crores)

| Items/Related Party  | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Subsidiaries | Total           |
|--|-----------|--------------------------|---------------------------------------|--------------|-----------------|
| Borrowings from the Bank   | -         | -                        | -                                     | -            | -               |
| Call/Term lending to related party                               | -         | -                        | -                                     | -            | -               |
| Deposits with the Bank   | 7,951.11  | 1.90                     | 2.99                                  | 830.10       | <b>8,786.10</b> |
| Placement of deposits  | 0.38      | -                        | -                                     | -            | <b>0.38</b>     |
| Advances   | 13.57     | 10.35                    | 0.02                                  | 162.44       | <b>186.38</b>   |
| Investment of the Bank   | -         | -                        | -                                     | 1,372.26     | <b>1,372.26</b> |
| Investment in non-equity instruments of related party            | 56.10     | -                        | -                                     | 57.18        | <b>113.28</b>   |
| Investment of related party in the Bank                          | 137.76    | 0.41                     | -                                     | -            | <b>138.17</b>   |
| Non-funded commitments   | 3.14      | -                        | -                                     | -            | <b>3.14</b>     |
| Investment of related party in Hybrid capital/ Bonds of the Bank | 4,300.00  | -                        | -                                     | -            | <b>4,300.00</b> |
| Payable under management contracts                               | -         | 0.81                     | -                                     | -            | <b>0.81</b>     |
| Other receivables (net)  | -         | -                        | -                                     | 50.58*       | <b>50.58</b>    |
| Other payables (net)   | -         | -                        | -                                     | 31.24        | <b>31.24</b>    |
| Swap/Forward contracts   | -         | -                        | -                                     | -            | -               |

The maximum balances payable to/receivable from the related parties of the Bank during the year ended 31 March, 2017 are given below:

(₹ in crores)

| Items/Related Party  | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Subsidiaries | Total            |
|--|-----------|--------------------------|---------------------------------------|--------------|------------------|
| Deposits with the Bank   | 9,003.33  | 10.82                    | 3.53                                  | 1,874.66     | <b>10,892.34</b> |
| Placement of deposits  | 0.38      | -                        | -                                     | -            | <b>0.38</b>      |
| Advances   | 25.70     | 10.52                    | 0.08                                  | 1,327.66     | <b>1,363.96</b>  |
| Investment of the Bank   | -         | -                        | -                                     | 1,391.28     | <b>1,391.28</b>  |
| Investment of related party in the Bank                          | 141.89    | 0.41                     | -                                     | -            | <b>142.30</b>    |
| Investment in non-equity instruments of the Bank                 | 110.00    | -                        | -                                     | 347.32       | <b>457.32</b>    |
| Non-funded commitments   | 3.21      | -                        | -                                     | 31.00        | <b>34.21</b>     |
| Call borrowing   | -         | -                        | -                                     | -            | -                |
| Call lending   | -         | -                        | -                                     | 67.75        | <b>67.75</b>     |
| Swaps/Forward contracts  | -         | -                        | -                                     | 5.09         | <b>5.09</b>      |
| Investment of related party in Hybrid Capital/ Bonds of the Bank | 4,355.00  | -                        | -                                     | -            | <b>4,355.00</b>  |
| Payable under management contracts                               | -         | 1.37                     | -                                     | -            | <b>1.37</b>      |
| Other receivables (net)  | -         | -                        | -                                     | 71.04        | <b>71.04</b>     |
| Other payables (net)   | -         | -                        | -                                     | 36.73        | <b>36.73</b>     |

NOTES (CONT.)

The details of transactions of the Bank with its related parties during the year ended 31 March, 2016 are given below:

(₹ in crores)

| Items/Related Party   | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Subsidiaries | Total         |
|---|-----------|--------------------------|---------------------------------------|--------------|---------------|
| Dividend paid   | 299.18    | 0.40                     | -                                     | -            | <b>299.58</b> |
| Dividend received   | -         | -                        | -                                     | 139.75       | <b>139.75</b> |
| Interest paid   | 644.89    | 0.07                     | 0.32                                  | 28.90        | <b>674.18</b> |
| Interest received   | 0.38      | 0.03                     | -                                     | 12.10        | <b>12.51</b>  |
| Investment of the Bank  | -         | -                        | -                                     | 100.00       | <b>100.00</b> |
| Investment of related party in the Bank                         | -         | 39.03                    | -                                     | -            | <b>39.03</b>  |
| Investment of related party in Hybrid capital/Bonds of the Bank | -         | -                        | -                                     | -            | -             |
| Redemption of Hybrid capital/Bonds of the Bank                  | 50.00     | -                        | -                                     | -            | <b>50.00</b>  |
| Purchase of investments   | -         | -                        | -                                     | -            | -             |
| Sale of investments   | 325.12    | -                        | -                                     | -            | <b>325.12</b> |
| Management contracts  | -         | 13.18                    | -                                     | 13.13        | <b>26.31</b>  |
| Contribution to employee benefit fund                           | 15.67     | -                        | -                                     | -            | <b>15.67</b>  |
| Purchase of fixed assets  | -         | -                        | -                                     | -            | -             |
| Sale of fixed assets  | -         | -                        | -                                     | -            | -             |
| Placement of deposits   | 0.08      | -                        | -                                     | -            | <b>0.08</b>   |
| Non-funded commitments (issued)                                 | 0.13      | -                        | -                                     | -            | <b>0.13</b>   |
| Call/Term borrowing   | -         | -                        | -                                     | -            | -             |
| Call/Term lending   | -         | -                        | -                                     | 66.00        | <b>66.00</b>  |
| Swaps/Forward contracts   | -         | -                        | -                                     | 48.19        | <b>48.19</b>  |
| Advance granted (net)   | 1.05      | -                        | -                                     | 65.11        | <b>66.16</b>  |
| Advance repaid  | -         | 0.66                     | -                                     | 44.70        | <b>45.36</b>  |
| Purchase of loans   | -         | -                        | -                                     | -            | -             |
| Sell down of loans (including undisbursed loan commitments)     | -         | -                        | -                                     | -            | -             |
| Advance to related party against rendering of services          | -         | -                        | -                                     | 24.00        | <b>24.00</b>  |
| Receiving of services   | 79.24     | -                        | -                                     | 433.70       | <b>512.94</b> |
| Rendering of services   | 2.76      | 0.03                     | -                                     | 72.58        | <b>75.37</b>  |
| Purchase of equity shares from related party                    | -         | -                        | -                                     | 19.02        | <b>19.02</b>  |
| Refund of Share Capital from related party                      | -         | -                        | -                                     | 13.50        | <b>13.50</b>  |
| Other reimbursements from related party                         | -         | -                        | -                                     | 8.48         | <b>8.48</b>   |
| Other reimbursements to related party                           | 0.40      | -                        | -                                     | -            | <b>0.40</b>   |

The balances payable to/receivable from the related parties of the Bank as on 31 March, 2016 are given below:

(₹ in crores)

| Items/Related Party   | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Subsidiaries | Total    |
|---|-----------|--------------------------|---------------------------------------|--------------|----------|
| Borrowings from the Bank  | -         | -                        | -                                     | -            | -        |
| Call/Term lending to related party                                  | -         | -                        | -                                     | 66.26        | 66.26    |
| Deposits with the Bank  | 7,839.14  | 1.03                     | 1.97                                  | 570.57       | 8,412.71 |
| Placement of deposits   | 0.38      | -                        | -                                     | -            | 0.38     |
| Advances  | 12.89     | 0.37                     | 0.03                                  | 263.11       | 276.40   |
| Investment of the Bank  | -         | -                        | -                                     | 1,274.53     | 1,274.53 |
| Investment of related party in the Bank                             | 141.68    | 0.28                     | -                                     | -            | 141.96   |
| Non-funded commitments  | 3.17      | -                        | -                                     | 19.00        | 22.17    |
| Investment of related party in Hybrid capital/<br>Bonds of the Bank | 3,320.00  | -                        | -                                     | -            | 3,320.00 |
| Payable under management contracts                                  | -         | 1.37                     | -                                     | -            | 1.37     |
| Other receivables (net)   | -         | -                        | -                                     | 71.04*       | 71.04    |
| Other payables (net)  | -         | -                        | -                                     | 17.20        | 17.20    |
| Swap/Forward contracts  | -         | -                        | -                                     | -            | -        |

The maximum balances payable to/receivable from the related parties of the Bank during the year ended 31 March, 2016 are given below:

(₹ in crores)

| Items/Related Party   | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Subsidiaries | Total     |
|---|-----------|--------------------------|---------------------------------------|--------------|-----------|
| Deposits with the Bank  | 12,103.47 | 9.76                     | 10.21                                 | 731.86       | 12,855.30 |
| Placement of deposits   | 0.41      | -                        | -                                     | -            | 0.41      |
| Advances  | 19.91     | 0.99                     | 0.09                                  | 416.28       | 437.27    |
| Investment of the Bank  | -         | -                        | -                                     | 1,288.03     | 1,288.03  |
| Investment of related party in the Bank                             | 143.43    | 0.28                     | -                                     | -            | 143.71    |
| Non-funded commitments  | 3.19      | -                        | -                                     | 73.35        | 76.54     |
| Call borrowing  | -         | -                        | -                                     | -            | -         |
| Call lending  | -         | -                        | -                                     | 68.72        | 68.72     |
| Swaps/Forward contracts   | -         | -                        | -                                     | 20.88        | 20.88     |
| Investment of related party in Hybrid capital/<br>Bonds of the Bank | 3,370.00  | -                        | -                                     | -            | 3,370.00  |
| Payable under management contracts                                  | -         | 1.64                     | -                                     | -            | 1.64      |
| Other receivables (net)   | -         | -                        | -                                     | 90.85        | 90.85     |
| Other payables (net)  | -         | -                        | -                                     | 29.40        | 29.40     |

The transactions with Promoters and Key Management Personnel excluding those under management contracts are in nature of the banker-customer relationship.

Details of transactions with Axis Mutual Fund and Axis Infrastructure Fund-I, the funds floated by Axis Asset Management Company Ltd. and Axis Private Equity Ltd., the Bank's subsidiaries have not been disclosed since these entities do not qualify as Related Parties as defined under the Accounting Standard 18, Related Party Disclosure, as notified under Section 2(2) and Section 133 of the Companies Act, 2013 and as per RBI guidelines.

\* Upto 31 December, 2014, the Bank had entered into an arrangement with Axis Asset Management Company Ltd. (Axis AMC), the Bank's subsidiary, in terms of which payment of brokerage in respect of distribution of certain schemes is scheduled over the period of the schemes. This arrangement, however, has no effect on the accounting policy of the Bank, as such brokerage income is recognised by the Bank as and when the same is due. Other receivables include such brokerage recoverable from Axis AMC as on the reporting date.

## NOTES (CONT.)

## 1.2.8 Leases

Disclosure in respect of assets taken on operating lease

This comprise of office premises/ATMs, cash deposit machines, staff quarters, electronic data capturing machines and IT equipment.

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Future lease rentals payable as at the end of the year:  |                |                |
| - Not later than one year  | 682.25         | 656.03         |
| - Later than one year and not later than five years  | 2,110.88       | 2,080.29       |
| - Later than five years  | 1,446.88       | 1,261.53       |
| Total of minimum lease payments recognised in the Profit and Loss Account for the year             | 756.48         | 494.45         |
| Total of future minimum sub-lease payments expected to be received under non-cancellable subleases | 23.08          | -              |
| Sub-lease payments recognised in the Profit and Loss Account for the year                          | 0.49           | 0.03           |

The Bank has sub-leased certain of its properties taken on lease.

There are no provisions relating to contingent rent.

The terms of renewal/purchase options and escalation clauses are those normally prevalent in similar agreements. There are generally no undue restrictions or onerous clauses in the agreements.

## 1.2.9 Other Fixed Assets (including furniture &amp; fixtures)

The movement in fixed assets capitalised as application software is given below:

|   | (₹ in crores)  |                |
|---|----------------|----------------|
| Particulars                                 | 31 March, 2017 | 31 March, 2016 |
| <b>At cost at the beginning of the year</b> | 852.85         | 713.77         |
| Additions during the year                   | 206.75         | 141.87         |
| Deductions during the year                  | (0.04)         | (2.79)         |
| Accumulated depreciation as at 31 March     | (691.66)       | (560.81)       |
| <b>Closing balance as at 31 March</b>       | <b>367.90</b>  | <b>292.04</b>  |
| Depreciation charge for the year            | 130.88         | 101.80         |

## 1.2.10 The major components of deferred tax assets and deferred tax liabilities arising out of timing differences are as under:

|   | (₹ in crores)   |                 |
|---|-----------------|-----------------|
| As at   | 31 March, 2017  | 31 March, 2016  |
| Deferred tax assets on account of provisions for loan losses        | 4,732.25        | 1,709.70        |
| Deferred tax assets on account of amortisation of HTM investments   | 12.80           | 26.33           |
| Deferred tax assets on account of provision for employee benefits   | 97.45           | 73.62           |
| Deferred tax assets on account of other items                       | 311.17          | 324.04          |
| <b>Deferred tax assets</b>  | <b>5,153.67</b> | <b>2,133.69</b> |
| Deferred tax liabilities on account of depreciation on fixed assets | 91.48           | 48.21           |
| Deferred tax liabilities on account of other items                  | -               | 126.69          |
| <b>Deferred tax liabilities</b>                                     | <b>91.48</b>    | <b>174.90</b>   |
| <b>Net Deferred tax assets</b>                                      | <b>5,062.19</b> | <b>1,958.79</b> |

## 1.2.11 Employee Benefits

**Provident Fund**

The rules of the Bank's Provident Fund administered by a Trust require that if the Board of Trustees are unable to pay interest at the rate declared for Employees' Provident Fund by the Government under para 60 of the Employees' Provident Fund Scheme, 1952 for the reason that the return on investment is less or for any other reason, then the deficiency shall be made good by the Bank. Based on an actuarial valuation conducted by an independent actuary, there is no deficiency as at the Balance Sheet date.

The following tables summarise the components of net benefit expenses recognised in the Profit and Loss Account and funded status and amounts recognised in the Balance Sheet for the Provident Fund benefit plan.

Profit and Loss Account

Net employee benefit expenses (recognised in payments to and provisions for employees)

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Current Service Cost   | 76.80          | 65.55          |
| Interest on Defined Benefit Obligation                               | 115.68         | 99.45          |
| Expected Return on Plan Assets                                       | (135.93)       | (117.69)       |
| Net Actuarial Losses/(Gains) recognised in the year                  | 20.25          | 18.25          |
| <b>Total included in "Employee Benefit Expense" [Schedule 16(I)]</b> | <b>76.80</b>   | <b>65.56</b>   |
| Actual Return on Plan Assets   | 136.51         | 99.04          |

Balance Sheet

Details of provision for provident fund

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Fair Value of Plan Assets                                    | 1,687.15       | 1,437.90       |
| Present Value of Funded Obligations                          | (1,687.15)     | (1,437.90)     |
| <b>Net Asset</b>   | <b>-</b>       | <b>-</b>       |
| <b>Amounts in Balance Sheet</b>                              |                |                |
| Liabilities  | -              | -              |
| Assets   | -              | -              |
| <b>Net Asset (included under Schedule 11 – Other Assets)</b> | <b>-</b>       | <b>-</b>       |

Changes in the present value of the defined benefit obligation are as follows:

|   | (₹ in crores)   |                 |
|---|-----------------|-----------------|
|   | 31 March, 2017  | 31 March, 2016  |
| <b>Change in Defined Benefit Obligation</b>   |                 |                 |
| <b>Opening Defined Benefit Obligation</b>     | 1,437.90        | 1,240.83        |
| Current Service Cost                          | 76.80           | 65.55           |
| Interest Cost                                 | 115.68          | 99.45           |
| Actuarial Losses/(Gains)                      | 20.83           | 12.08           |
| Employees Contribution                        | 181.16          | 160.81          |
| Liability transferred from/to other companies | (22.88)         | (11.96)         |
| Benefits Paid                                 | (122.34)        | (128.86)        |
| <b>Closing Defined Benefit Obligation</b>     | <b>1,687.15</b> | <b>1,437.90</b> |

## NOTES (CONT.)

Changes in the fair value of plan assets are as follows:

(₹ in crores)

|  | 31 March, 2017  | 31 March, 2016  |
|--|-----------------|-----------------|
| <b>Change in the Fair Value of Assets</b>  |                 |                 |
| <b>Opening Fair Value of Plan Assets</b>   | 1,437.90        | 1,240.83        |
| Expected Return on Plan Assets             | 135.93          | 117.69          |
| Actuarial Gains/(Losses)                   | 0.58            | (6.16)          |
| Employer contribution during the period    | 76.80           | 65.55           |
| Employee contribution during the period    | 181.16          | 160.81          |
| Assets transferred from/to other companies | (22.88)         | (11.96)         |
| Benefits Paid                              | (122.34)        | (128.86)        |
| <b>Closing Fair Value of Plan Assets</b>   | <b>1,687.15</b> | <b>1,437.90</b> |

Experience adjustments\*

(₹ in crores)

|  | 31 March, 2017 | 31 March, 2016 | 31 March, 2015 | 31 March, 2014 |
|--|----------------|----------------|----------------|----------------|
| Defined Benefit Obligations                | 1,687.15       | 1,437.90       | 1,240.83       | 1,013.25       |
| Plan Assets                                | 1,687.15       | 1,437.90       | 1,240.83       | 1,013.25       |
| Surplus/(Deficit)                          | -              | -              | -              | -              |
| Experience Adjustments on Plan Liabilities | 20.83          | 12.08          | (1.78)         | 53.03          |
| Experience Adjustments on Plan Assets      | 0.58           | (6.16)         | (3.99)         | 41.42          |

\* information provided to the extent available with the Bank

Major categories of plan assets (managed by Insurers) as a percentage of fair value of total plan assets

|  | 31 March, 2017<br>% | 31 March, 2016<br>% |
|--|---------------------|---------------------|
| Government securities                                | 53.74               | 53.04               |
| Bonds, debentures and other fixed income instruments | 31.81               | 30.74               |
| Equity shares  | 1.66                | -                   |
| Others   | 12.79               | 16.22               |

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Discount rate for the term of the obligation                                 | 7.40%          | 7.95%          |
| Average historic yield on the investment portfolio                           | 9.11%          | 9.01%          |
| Discount rate for the remaining term to maturity of the investment portfolio | 6.93%          | 7.94%          |
| Expected investment return   | 9.58%          | 9.02%          |
| Guaranteed rate of return  | 8.65%          | 8.75%          |

The contribution to the employee's provident fund (including Employee Pension Scheme) amounted to ₹133.67 crores (previous year ₹115.39 crores) for the year.

### Superannuation

The Bank contributed ₹15.33 crores (previous year ₹15.27 crores) to the employees' superannuation plan for the year.

### Leave Encashment

The actuarial liability of compensated absences of accumulated privileged leave of the employees of the Bank is given below:

|   | (₹ in crores)  |                |
|---|----------------|----------------|
|   | 31 March, 2017 | 31 March, 2016 |
| Actuarial Liability – Privilege Leave           | 247.46         | 209.10         |
| <b>Total Expense included in Schedule 16(I)</b> | <b>79.87</b>   | <b>34.49</b>   |
| <b>Assumptions</b>                              |                |                |
| Discount rate                                   | 7.40% p.a.     | 7.95% p.a.     |
| Salary escalation rate                          | 7.00% p.a.     | 7.00% p.a.     |

### Gratuity

The following tables summarise the components of net benefit expenses recognised in the Profit and Loss Account and funded status and amounts recognised in the Balance Sheet for the Gratuity benefit plan.

#### Profit and Loss Account

Net employee benefit expenses (recognised in payments to and provisions for employees)

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Current Service Cost   | 32.54          | 30.08          |
| Interest on Defined Benefit Obligation                               | 20.15          | 17.94          |
| Expected Return on Plan Assets                                       | (18.07)        | (15.70)        |
| Net Actuarial Losses/(Gains) recognised in the year                  | 25.32          | 9.20           |
| Past Service Cost  | -              | -              |
| <b>Total included in "Employee Benefit Expense" [Schedule 16(I)]</b> | <b>59.94</b>   | <b>41.52</b>   |
| Actual Return on Plan Assets   | 16.44          | 10.34          |

#### Balance Sheet

Details of provision for gratuity

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Fair Value of Plan Assets                                    | 279.65         | 232.56         |
| Present Value of Funded Obligations                          | (284.83)       | (232.55)       |
| <b>Net Asset</b>   | <b>(5.18)</b>  | <b>0.01</b>    |
| <b>Amounts in Balance Sheet</b>                              |                |                |
| Liabilities  | 5.18           | -              |
| Assets   | -              | 0.01           |
| <b>Net Asset (included under Schedule 11 – Other Assets)</b> | <b>(5.18)</b>  | <b>0.01</b>    |

## NOTES (CONT.)

Changes in the present value of the defined benefit obligation are as follows:

|   | (₹ in crores)  |                |
|---|----------------|----------------|
|   | 31 March, 2017 | 31 March, 2016 |
| <b>Change in Defined Benefit Obligation</b> |                |                |
| Opening Defined Benefit Obligation          | 232.55         | 206.96         |
| Current Service Cost                        | 32.54          | 30.08          |
| Interest Cost                               | 20.15          | 17.94          |
| Actuarial Losses/(Gains)                    | 23.68          | 3.84           |
| Past service cost                           | -              | -              |
| Benefits Paid                               | (24.09)        | (26.27)        |
| <b>Closing Defined Benefit Obligation</b>   | <b>284.83</b>  | <b>232.55</b>  |

Changes in the fair value of plan assets are as follows:

|   | (₹ in crores)  |                |
|---|----------------|----------------|
|   | 31 March, 2017 | 31 March, 2016 |
| <b>Change in the Fair Value of Assets</b> |                |                |
| Opening Fair Value of Plan Assets         | 232.56         | 209.49         |
| Expected Return on Plan Assets            | 18.07          | 15.70          |
| Actuarial Gains/(Losses)                  | (1.64)         | (5.36)         |
| Contributions by Employer                 | 54.75          | 39.00          |
| Benefits Paid                             | (24.09)        | (26.27)        |
| <b>Closing Fair Value of Plan Assets</b>  | <b>279.65</b>  | <b>232.56</b>  |

Experience adjustments

|  | (₹ in crores)  |                |                |                |                |
|--|----------------|----------------|----------------|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 | 31 March, 2015 | 31 March, 2014 | 31 March, 2013 |
| Defined Benefit Obligations                | 284.83         | 232.55         | 206.96         | 157.72         | 137.60         |
| Plan Assets                                | 279.65         | 232.56         | 209.49         | 163.35         | 146.22         |
| Surplus/(Deficit)                          | (5.18)         | 0.01           | 2.53           | 5.63           | 8.62           |
| Experience Adjustments on Plan Liabilities | 6.64           | 2.78           | 1.06           | 7.67           | 4.58           |
| Experience Adjustments on Plan Assets      | (1.64)         | (5.36)         | 1.27           | 2.33           | 2.07           |

Major categories of plan assets (managed by Insurers) as a percentage of fair value of total plan assets

|  | 31 March, 2017<br>% | 31 March, 2016<br>% |
|--|---------------------|---------------------|
| Government securities                                | 37.30               | 49.15               |
| Bonds, debentures and other fixed income instruments | 47.98               | 39.34               |
| Money market instruments                             | 8.66                | 5.69                |
| Equity shares  | 3.52                | 2.62                |
| Others   | 2.54                | 3.20                |

Principal actuarial assumptions at the Balance Sheet date:

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Discount Rate                          | 7.40% p.a.     | 7.95% p.a.     |
| Expected Rate of Return on Plan Assets | 7.50% p.a.     | 7.50% p.a.     |
| Salary Escalation Rate                 | 7.00% p.a.     | 7.00% p.a.     |
| Employee Turnover                      |                |                |
| - 21 to 30 (age in years)              | 20.00%         | 19.00%         |
| - 31 to 44 (age in years)              | 10.00%         | 8.00%          |
| - 45 to 59 (age in years)              | 5.00%          | 4.00%          |

The estimates of future salary increases considered in actuarial valuation take account of inflation, seniority, promotion and other relevant factors.

The expected rate of return on plan assets is based on the average long-term rate of return expected on investments of the Fund during the estimated term of the obligations.

As the contribution expected to be paid to the plan during the annual period beginning after the balance sheet date is based on various internal/external factors, a best estimate of the contribution is not determinable.

The above information is as certified by the actuary and relied upon by the auditors.

#### 1.2.12 Provisions and contingencies

a) Movement in provision for frauds included under other liabilities is set out below:

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Opening balance at the beginning of the year       | 39.82          | 24.80          |
| Additions during the year                          | 23.47          | 15.78          |
| Reductions on account of payments during the year  | -              | -              |
| Reductions on account of reversals during the year | (3.89)         | (0.76)         |
| <b>Closing balance at the end of the year</b>      | <b>59.40</b>   | <b>39.82</b>   |

b) Other liabilities include provision for reward points made on actuarial basis, the movement of which is set out below:

|   | (₹ in crores)  |                |
|---|----------------|----------------|
|   | 31 March, 2017 | 31 March, 2016 |
| Opening provision at the beginning of the year  | 127.38         | 83.19          |
| Provision made during the year                  | 32.17          | 62.14          |
| Reductions during the year                      | (49.10)        | (17.95)        |
| <b>Closing provision at the end of the year</b> | <b>110.45</b>  | <b>127.38</b>  |

c) Movement in provision for other contingencies is set out below:

|   | (₹ in crores)  |                |
|---|----------------|----------------|
|   | 31 March, 2017 | 31 March, 2016 |
| Opening provision at the beginning of the year  | 539.09         | 1,058.68       |
| Provision made during the year                  | 1,036.59       | 1,342.21       |
| Reductions during the year                      | (980.06)       | (1,861.80)     |
| <b>Closing provision at the end of the year</b> | <b>595.62</b>  | <b>539.09</b>  |

The above provision includes contingent provision for advances/other exposures, legal cases and other contingencies.

## NOTES (CONT.)

### 1.2.13 Small and Micro Industries

Under the Micro, Small and Medium Enterprises Development Act, 2006 which came into force from 2 October, 2006, certain disclosures are required to be made relating to Micro, Small and Medium enterprises. There have been no reported cases of delays in payments to micro and small enterprises or of interest payments due to delays in such payments. The above is based on the information available with the Bank which has been relied upon by the auditors.

### 1.2.14 Corporate Social Responsibility (CSR)

- Amount required to be spent by the Bank on CSR during the year ₹196.46 crores (previous year ₹163.03 crores).
- Amount spent towards CSR during the year and recognized as expense in the statement of profit and loss on CSR related activities is ₹135.39 crores (previous year ₹137.41 crores), which comprise of following -

(₹ in crores)

|  | 31 March, 2017 |   |        | 31 March, 2016 |   |        |
|--|----------------|---|--------|----------------|---|--------|
|  | In cash        | Yet to be paid in cash (i.e. provision) | Total  | In cash        | Yet to be paid in cash (i.e. provision) | Total  |
| Construction/ acquisition of any asset | 2.80           | 10.40                                   | 13.20  | 8.06           | 14.97                                   | 23.03  |
| On purpose other than above            | 106.78         | 15.41                                   | 122.19 | 97.04          | 17.34                                   | 114.38 |

### 1.2.15 Description of contingent liabilities

- Claims against the Bank not acknowledged as debts

These represent claims filed against the Bank in the normal course of business relating to various legal cases currently in progress. These also include demands raised by income tax authorities and disputed by the Bank. Apart from claims assessed as possible, the Bank holds provision of ₹26.23 crores as on 31 March 2017 (previous year ₹25.67 crores) towards claims assessed as probable.

- Liability on account of forward exchange and derivative contracts

The Bank enters into foreign exchange contracts, currency options/swaps, interest rate/currency futures and forward rate agreements on its own account and for customers. Forward exchange contracts are commitments to buy or sell foreign currency at a future date at the contracted rate. Currency swaps are commitments to exchange cash flows by way of interest/principal in two currencies, based on ruling spot rates. Interest rate swaps are commitments to exchange fixed and floating interest rate cash flows. Interest rate futures are standardised, exchange-traded contracts that represent a pledge to undertake a certain interest rate transaction at a specified price, on a specified future date. Forward rate agreements are agreements to pay or receive a certain sum based on a differential interest rate on a notional amount for an agreed period. A foreign currency option is an agreement between two parties in which one grants to the other the right to buy or sell a specified amount of currency at a specific price within a specified time period or at a specified future time. An Exchange Traded Currency Option contract is a standardised foreign exchange derivative contract, which gives the owner the right, but not the obligation, to exchange money denominated in one currency into another currency at a pre-agreed exchange rate on a specified date on the date of expiry. Currency Futures contract is a standardised, exchange-traded contract, to buy or sell a certain underlying currency at a certain date in the future, at a specified price.

- Guarantees given on behalf of constituents

As a part of its banking activities, the Bank issues guarantees on behalf of its customers to enhance their credit standing. Guarantees represent irrevocable assurances that the Bank will make payments in the event of the customer failing to fulfill its financial or performance obligations.

d) Acceptances, endorsements and other obligations

These include documentary credit issued by the Bank on behalf of its customers and bills drawn by the Bank's customers that are accepted or endorsed by the Bank.

e) Other items

Other items represent outstanding amount of bills rediscounted by the Bank, estimated amount of contracts remaining to be executed on capital account, notional principal on account of outstanding Tom/Spot foreign exchange contracts, commitments towards underwriting and investment in equity through bids under Initial Public Offering (IPO) of corporates as at the year end, demands raised by statutory authorities (other than income tax) and disputed by the Bank and amount transferred to Depositor Education and Awareness Fund (DEAF).

The Bank has a process whereby periodically all long term contracts (including derivative contracts) are assessed for material foreseeable losses. At the year end, the Bank has reviewed and recorded adequate provision as required under any law/accounting standards for material foreseeable losses on such long term contracts (including derivative contracts) in the books of account and disclosed the same under the relevant notes in the financial statements, where applicable.

1.2.16 Disclosure on Specified Bank Notes (SBNs)

As advised by RBI, the disclosure on SBNs as required in accordance with notification of Ministry of Corporate Affairs dated 30 March, 2017 is not applicable to banks. Accordingly, the same has not been disclosed.

1.2.17 Previous year figures have been regrouped and reclassified, where necessary to conform to current year's presentation.

**For Axis Bank Ltd.**

**Sanjiv Misra**  
Chairman

**Samir K. Barua**  
Director

**S. Vishvanathan**  
Director

**Rakesh Makhija**  
Director

**Shikha Sharma**  
Managing Director & CEO

Date : 26 April, 2017  
Place: Mumbai

**Girish V. Koliyote**  
Company Secretary

**Jairam Sridharan**  
Chief Financial Officer

**V. Srinivasan**  
Deputy Managing Director

# INDEPENDENT AUDITOR'S REPORT

## To the Members of Axis Bank Limited

### Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Axis Bank Limited (hereinafter referred to as "the Bank"), its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), comprising of the consolidated Balance Sheet as at 31 March, 2017, the consolidated Profit and Loss Account and consolidated Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

### Management's Responsibility for the Consolidated Financial Statements

The Bank's Board of Directors is responsible for the preparation of these consolidated financial statements in terms of the requirement of the Companies Act, 2013 ("the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, the Companies (Accounting Standards) Amendment Rules, 2016, the provisions of Section 29 of the Banking Regulation Act, 1949 and the circulars, guidelines and directions issued by the Reserve Bank of India ('RBI') from time to time. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Bank, as aforesaid.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing, issued by the Institute of Chartered Accountants of India, as specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Bank's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Bank's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in paragraph (a) of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the consolidated state of affairs of the Group, as at 31 March, 2017, their consolidated profit and their consolidated cash flows for the year ended on that date.

## Report on Other Legal and Regulatory Requirements

As required by section 143 (3) of the Act, we report, to the extent applicable, that:

- (a) The other auditors whose reports we have relied upon have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit of the aforesaid consolidated financial statements;
- (b) In our opinion proper books of account as required by law relating to preparation of the aforesaid consolidation of the financial statements have been kept so far as it appears from our examination of those books and reports of the other auditors;
- (c) The consolidated Balance Sheet, consolidated Statement of Profit and Loss, and consolidated Cash Flow Statement dealt with by this Report are in agreement with the books of account maintained for the purpose of preparation of the consolidated financial statements;
- (d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and Companies (Accounting Standards) Amendment Rules, 2016;
- (e) On the basis of the written representations received from the directors of the Bank as on 31 March, 2017 taken on record by the Board of Directors of the Bank and the reports of the statutory auditors who are appointed under Section 139 of the Act, of its subsidiary companies incorporated in India, none of the directors of the Group's companies, incorporated in India is disqualified as on March 31, 2017 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) With respect to the adequacy and the operating effectiveness of the internal financial controls over financial reporting of the Bank and its subsidiary companies incorporated in India, refer to our separate report in "Annexure 1" to this report;
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014 as amended, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The consolidated financial statements disclose the impact of pending litigations on its consolidated financial position of the Group— Refer Schedule 12.1 and Note 18.1.1.14 (a) to the consolidated financial statements;
  - ii. Provision has been made in the consolidated financial statements, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts – Refer Note 18.1.1.14 (b) to the consolidated financial statements in respect of such items as it relates to the Group;
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Bank, its subsidiaries, incorporated in India during the year ended 31 March, 2017;
  - iv. As per books of accounts of the Bank and represented by the management, the disclosure requirement as envisaged in Notification G.S.R 308(E) dated 30 March, 2017 is not applicable to the Bank - Refer Note 18.1.1.15 to the consolidated financial statements.

### Other Matter

The accompanying consolidated financial statements include total assets of ₹5,717 crores as at 31 March, 2017, and total revenues and net cash inflows of ₹743 crores and ₹42 crores respectively for the year ended on that date, in respect of subsidiaries, which have been audited by other auditors, which financial statements, other financial information and auditor's reports have been furnished to us by the management. Our opinion, in so far as it relates amounts and disclosures included in respect of these subsidiaries, and our report in terms of sub-sections (3) of Section 143 of the Act in so far as it relates to the aforesaid subsidiaries, is based solely on the reports of such other auditors.

Our opinion above on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements above, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements and other financial information certified by the Management.

### For S.R. Batliboi & CO. LLP

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

### per Viren H. Mehta

Partner

Membership Number: 048749

Place of Signature: Mumbai

Date: 26 April, 2017

## INDEPENDENT AUDITOR'S REPORT (CONT.)

### ANNEXURE TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE CONSOLIDATED FINANCIAL STATEMENTS OF AXIS BANK LIMITED

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

#### To the Members of Axis Bank Limited

In conjunction with our audit of the consolidated financial statements of Axis Bank Limited as of and for the year ended 31 March, 2017, we have audited the internal financial controls over financial reporting of Axis Bank Limited (hereinafter referred to as the "Bank") and its subsidiary companies, which are companies incorporated in India, as of that date.

#### Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Bank, its subsidiary companies which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (the "Guidance Note"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act, in so far as they apply to the Bank and Guideline issued by the Reserve Bank of India.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Bank's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (the "Guidance Note") and the Standards on Auditing, both, issued by Institute of Chartered Accountants of India, and deemed to be prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### **Inherent Limitations of Internal Financial Controls Over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Bank and its subsidiaries, has maintained in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March, 2017, based on the internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note.

#### Other Matters

Our report under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting of the Bank, insofar as it relates to a subsidiary company which is incorporated in India, is based on the corresponding report of the auditor of such subsidiary incorporated in India.

#### **For S.R. Batliboi & CO. LLP**

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

#### **per Viren H. Mehta**

Partner

Membership Number: 048749

Place of Signature: Mumbai

Date: 26 April, 2017

# CONSOLIDATED BALANCE SHEET

as at 31 March, 2017

(₹ in Thousands)

|   | Schedule No. | As at<br>31-03-2017  | As at<br>31-03-2016  |
|---|--------------|----------------------|----------------------|
| <b>Capital And Liabilities</b>  |              |                      |                      |
| Capital   | 1            | 4,790,072            | 4,765,664            |
| Reserves & Surplus  | 2            | 559,013,433          | 530,821,913          |
| Minority Interest   | 2A           | 613,066              | 390,546              |
| Deposits  | 3            | 4,149,826,752        | 3,583,021,932        |
| Borrowings  | 4            | 1,124,547,615        | 1,138,477,320        |
| Other Liabilities and Provisions  | 5            | 275,829,172          | 206,388,758          |
| <b>Total</b>  |              | <b>6,114,620,110</b> | <b>5,463,866,133</b> |
| <b>Assets</b>   |              |                      |                      |
| Cash and Balances with Reserve Bank of India  | 6            | 308,579,478          | 223,611,562          |
| Balances with Banks and Money at Call and Short Notice                              | 7            | 201,081,701          | 113,416,529          |
| Investments   | 8            | 1,290,183,496        | 1,313,986,431        |
| Advances  | 9            | 3,810,802,630        | 3,446,633,156        |
| Fixed Assets  | 10           | 38,102,336           | 35,737,637           |
| Other Assets  | 11           | 465,870,469          | 330,480,818          |
| <b>Total</b>  |              | <b>6,114,620,110</b> | <b>5,463,866,133</b> |
| Contingent Liabilities  | 12           | 6,731,363,457        | 6,188,115,431        |
| Bills for Collection  |              | 810,553,648          | 512,794,653          |
| Significant Accounting Policies and Notes to Accounts                               | 17 & 18      |                      |                      |
| Schedules referred to above form an integral part of the Consolidated Balance Sheet |              |                      |                      |

In terms of our report attached.

For Axis Bank Ltd.

For S. R. Batliboi & Co. LLP  
Chartered AccountantsSanjiv Misra  
ChairmanViren H. Mehta  
PartnerSamir K. Barua  
DirectorS. Vishvanathan  
DirectorRakesh Makhija  
DirectorShikha Sharma  
Managing Director & CEODate : 26 April, 2017  
Place: MumbaiGirish V. Koliyote  
Company SecretaryJairam Sridharan  
Chief Financial OfficerV. Srinivasan  
Deputy Managing Director

# CONSOLIDATED PROFIT & LOSS ACCOUNT

for the year ended 31 March, 2017

(₹ in Thousands)

|   | Schedule No. | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|---|--------------|--------------------------|--------------------------|
| <b>I Income</b>   |              |                          |                          |
| Interest earned   | 13           | 451,750,929              | 414,092,495              |
| Other income  | 14           | 124,216,034              | 99,549,760               |
| <b>Total</b>  |              | <b>575,966,963</b>       | <b>513,642,255</b>       |
| <b>II Expenditure</b>   |              |                          |                          |
| Interest expended   | 15           | 267,893,474              | 243,442,343              |
| Operating expenses  | 16           | 127,256,277              | 106,113,710              |
| Provisions and contingencies  | 18 (1.1.1)   | 141,146,907              | 80,510,360               |
| <b>Total</b>  |              | <b>536,296,658</b>       | <b>430,066,413</b>       |
| <b>III Net Profit For The Year</b>  |              | <b>39,670,305</b>        | <b>83,575,842</b>        |
| Minority interest   |              | (140,020)                | (79,185)                 |
| Share in Profit/(Loss) of Associate   |              | -                        | -                        |
| <b>IV Consolidated Net Profit Attributable To Group</b>                                       |              | <b>39,530,285</b>        | <b>83,496,657</b>        |
| Balance In Profit & Loss Account brought forward from previous year                           |              | 240,026,960              | 177,897,402              |
| <b>V Amount Available for Appropriation</b>   |              | <b>279,557,245</b>       | <b>261,394,059</b>       |
| <b>VI Appropriations:</b>   |              |                          |                          |
| Transfer to Statutory Reserve   |              | 9,198,198                | 20,559,157               |
| Transfer to Reserve Fund u/s 45 IC of RBI Act, 1934   |              | 330,600                  | 221,600                  |
| Transfer to/(from) Investment Reserve   |              | (871,671)                | (418,074)                |
| Transfer to Capital Reserve   |              | 7,555,740                | 620,406                  |
| Transfer to General Reserve   |              | 68,737                   | 54,011                   |
| Transfer to/(from) Reserve Fund   |              | 17,522                   | 17,409                   |
| Dividend paid (includes tax on dividend)  | 18 (1.1.6)   | 14,442,570               | 312,590                  |
| Balance in Profit & Loss Account carried forward  |              | 248,815,549              | 240,026,960              |
| <b>Total</b>  |              | <b>279,557,245</b>       | <b>261,394,059</b>       |
| <b>VII Earnings Per Equity Share</b>  | 18 (1.1.4)   |                          |                          |
| (Face value ₹2/- per share) (Rupees)  |              |                          |                          |
| Basic   |              | 16.54                    | 35.12                    |
| Diluted   |              | 16.48                    | 34.93                    |
| Significant Accounting Policies and Notes to Accounts   | 17 & 18      |                          |                          |
| Schedules referred to above form an integral part of the Consolidated Profit and Loss Account |              |                          |                          |

In terms of our report attached.

For Axis Bank Ltd.

For S. R. Batliboi & Co. LLP  
Chartered Accountants

Sanjiv Misra  
Chairman

Viren H. Mehta  
Partner

Samir K. Barua  
Director

S. Vishvanathan  
Director

Rakesh Makhija  
Director

Shikha Sharma  
Managing Director & CEO

Date : 26 April, 2017  
Place : Mumbai

Girish V. Koliyote  
Company Secretary

Jairam Sridharan  
Chief Financial Officer

V. Srinivasan  
Deputy Managing Director

# CONSOLIDATED CASH FLOW STATEMENT

for the year ended 31 March, 2017

(₹ in Thousands)

|  | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|--|--------------------------|--------------------------|
| <b>Cash flow from operating activities</b>                     |                          |                          |
| <b>Net profit before taxes</b>                                 | <b>59,398,037</b>        | <b>126,820,480</b>       |
| <b>Adjustments for:</b>  |                          |                          |
| Depreciation on fixed assets                                   | 5,266,715                | 4,613,903                |
| Depreciation on investments                                    | 2,441,831                | 841,094                  |
| Amortisation of premium on Held to Maturity investments        | 1,401,509                | 783,691                  |
| Provision for Non Performing Assets (including bad debts)      | 111,570,646              | 38,004,587               |
| Provision on standard assets                                   | 3,643,427                | 3,956,954                |
| Provision for wealth tax                                       | -                        | (477)                    |
| (Profit)/Loss on sale of fixed assets (net)                    | 38,846                   | (60,574)                 |
| Provision for country risk                                     | 199,434                  | -                        |
| Provision for restructured assets/strategic debt restructuring | 2,905,233                | (617,811)                |
| Provision on unhedged foreign currency exposure                | (138,800)                | 16,200                   |
| Provision for other contingencies                              | 657,383                  | (5,014,010)              |
|  | <b>187,384,261</b>       | <b>169,344,037</b>       |
| <b>Adjustments for:</b>  |                          |                          |
| (Increase)/Decrease in investments                             | 126,928,387              | (176,129,028)            |
| (Increase)/Decrease in advances                                | (465,397,348)            | (638,336,336)            |
| Increase /(Decrease) in deposits                               | 566,804,821              | 360,580,232              |
| (Increase)/Decrease in other assets                            | (102,041,288)            | (40,502,240)             |
| Increase/(Decrease) in other liabilities & provisions          | 61,623,469               | 25,498,152               |
| Direct taxes paid  | (53,216,114)             | (45,401,573)             |
| <b>Net cash flow from operating activities</b>                 | <b>322,086,188</b>       | <b>(344,946,756)</b>     |
| <b>Cash flow from investing activities</b>                     |                          |                          |
| Purchase of fixed assets                                       | (7,737,105)              | (14,944,047)             |
| (Increase)/Decrease in Held to Maturity investments            | (116,759,648)            | 107,004,252              |
| Proceeds from sale of fixed assets                             | 65,195                   | 192,654                  |
| <b>Net cash used in investing activities</b>                   | <b>(124,431,558)</b>     | <b>92,252,859</b>        |

## CONSOLIDATED CASH FLOW STATEMENT (CONT.)

(₹ in Thousands)

|   | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
|---|--------------------------|--------------------------|
| <b>Cash flow from financing activities</b>  |                          |                          |
| Proceeds from issue of subordinated debt, perpetual debt & upper Tier II instruments (net of repayment)     | 55,458,748               | 12,264,056               |
| Increase/(Decrease) in borrowings (excluding subordinated debt, perpetual debt & upper Tier II instruments) | (69,388,454)             | 222,918,228              |
| Proceeds from issue of share capital  | 24,409                   | 24,620                   |
| Proceeds from share premium (net of share issue expenses)   | 3,256,270                | 3,028,823                |
| Payment of dividend   | (14,442,570)             | (13,368,029)             |
| Increase in minority interest   | 222,520                  | 79,185                   |
| <b>Net cash generated from financing activities</b>   | <b>(24,869,077)</b>      | <b>224,946,883</b>       |
| Effect of exchange fluctuation translation reserve  | (152,465)                | (145,879)                |
| Net increase in cash and cash equivalents   | 172,633,088              | (27,892,894)             |
| Cash and cash equivalents at the beginning of the year  | 337,028,091              | 364,920,985              |
| <b>Cash and cash equivalents at the end of the year</b>   | <b>509,661,179</b>       | <b>337,028,091</b>       |
| Notes to the Cash Flow Statement:   |                          |                          |
| 1. Cash and cash equivalents includes the following   |                          |                          |
| Cash and Balances with Reserve Bank of India (Refer Schedule 6)   | 308,579,478              | 223,611,562              |
| Balances with Banks and Money at Call and Short Notice (Refer Schedule 7)                                   | 201,081,701              | 113,416,529              |
| <b>Cash and cash equivalents at the end of the year</b>   | <b>509,661,179</b>       | <b>337,028,091</b>       |

In terms of our report attached.

For Axis Bank Ltd.

For S. R. Batliboi & Co. LLP  
Chartered AccountantsSanjiv Misra  
ChairmanViren H. Mehta  
PartnerSamir K. Barua  
DirectorS. Vishvanathan  
DirectorRakesh Makhija  
DirectorShikha Sharma  
Managing Director & CEODate : 26 April, 2017  
Place: MumbaiGirish V. Koliyote  
Company SecretaryJairam Sridharan  
Chief Financial OfficerV. Srinivasan  
Deputy Managing Director

# SCHEDULES

forming part of the Consolidated Balance Sheet as at 31 March, 2017

## Schedule 1 - Capital

|  | (₹ in Thousands)    |                     |
|--|---------------------|---------------------|
|  | As at<br>31-03-2017 | As at<br>31-03-2016 |
| <b>Authorised Capital</b>  |                     |                     |
| 4,250,000,000 (Previous year - 4,250,000,000) Equity Shares of ₹2/- each               | 8,500,000           | 8,500,000           |
| <b>Issued, Subscribed and Paid-up capital</b>  |                     |                     |
| 2,395,036,109 (Previous year - 2,382,831,826) Equity Shares of ₹2/- each fully paid-up | 4,790,072           | 4,765,664           |

## Schedule 2 - Reserves and Surplus

|   | (₹ in Thousands)    |                     |
|---|---------------------|---------------------|
|   | As at<br>31-03-2017 | As at<br>31-03-2016 |
| <b>I. Statutory Reserve</b>   |                     |                     |
| Opening Balance   | 105,872,325         | 85,313,168          |
| Additions during the year   | 9,198,198           | 20,559,157          |
|   | <b>115,070,523</b>  | <b>105,872,325</b>  |
| <b>II. Share Premium Account</b>  |                     |                     |
| Opening Balance   | 166,871,859         | 163,843,036         |
| Additions during the year   | 3,256,270           | 3,028,823           |
| Less: Share issue expenses  | -                   | -                   |
|   | <b>170,128,129</b>  | <b>166,871,859</b>  |
| <b>III. Investment Reserve Account</b>                                    |                     |                     |
| Opening Balance   | 871,671             | 1,289,745           |
| Additions/(Deductions) during the year (net)                              | (871,671)           | (418,074)           |
|   | <b>-</b>            | <b>871,671</b>      |
| <b>IV. General Reserve</b>  |                     |                     |
| Opening Balance   | 3,794,837           | 3,740,826           |
| Additions during the year   | 68,737              | 54,011              |
|   | <b>3,863,574</b>    | <b>3,794,837</b>    |
| <b>V. Capital Reserve</b>   |                     |                     |
| Opening Balance   | 11,100,655          | 10,480,249          |
| Additions during the year   | 7,555,740           | 620,406             |
|   | <b>18,656,395</b>   | <b>11,100,655</b>   |
| <b>VI. Foreign Currency Translation Reserve</b> [Refer Schedule 17 (5.5)] |                     |                     |
| Opening Balance   | 1,716,212           | 1,862,091           |
| Additions during the year   | -                   | -                   |
| Deductions during the year  | (152,465)           | (145,879)           |
|   | <b>1,563,747</b>    | <b>1,716,212</b>    |
| <b>VII. Reserve Fund</b>  |                     |                     |
| Opening Balance   | 41,294              | 23,885              |
| Additions/(Deductions) during the year (net)                              | 17,522              | 17,409              |
|   | <b>58,816</b>       | <b>41,294</b>       |
| <b>VIII. Reserve Fund u/s 45 IC of RBI Act, 1934</b>                      |                     |                     |
| Opening Balance   | 526,100             | 304,500             |
| Additions during the year   | 330,600             | 221,600             |
|   | <b>856,700</b>      | <b>526,100</b>      |
| <b>IX. Balance in Profit &amp; Loss Account</b>                           | <b>248,815,549</b>  | <b>240,026,960</b>  |
| <b>Total</b>  | <b>559,013,433</b>  | <b>530,821,913</b>  |

## Schedule 2A - Minority Interest

(₹ in Thousands)

|                                     | As at<br>31-03-2017 | As at<br>31-03-2016 |
|-------------------------------------|---------------------|---------------------|
| I. Minority Interest                |                     |                     |
| Opening Balance                     | 390,546             | 311,361             |
| Increase/(Decrease) during the year | 222,520             | 79,185              |
| <b>Closing Minority Interest</b>    | <b>613,066</b>      | <b>390,546</b>      |

## Schedule 3 - Deposits

(₹ in Thousands)

|   | As at<br>31-03-2017  | As at<br>31-03-2016  |
|---|----------------------|----------------------|
| A. I. Demand Deposits                               |                      |                      |
| (i) From banks                                      | 47,922,195           | 46,692,546           |
| (ii) From others                                    | 817,318,279          | 588,518,516          |
| II. Savings Bank Deposits                           | 1,260,484,706        | 1,057,934,225        |
| III. Term Deposits                                  |                      |                      |
| (i) From banks                                      | 112,242,565          | 74,025,125           |
| (ii) From others                                    | 1,911,859,007        | 1,815,851,520        |
| <b>Total</b>  | <b>4,149,826,752</b> | <b>3,583,021,932</b> |
| B. I. Deposits of branches in India                 | 4,100,578,180        | 3,527,724,347        |
| II. Deposits of branches/subsidiaries outside India | 49,248,572           | 55,297,585           |
| <b>Total</b>  | <b>4,149,826,752</b> | <b>3,583,021,932</b> |

## Schedule 4 - Borrowings

(₹ in Thousands)

|   | As at<br>31-03-2017  | As at<br>31-03-2016  |
|---|----------------------|----------------------|
| I. Borrowings in India                      |                      |                      |
| (i) Reserve Bank of India                   | -                    | 93,540,000           |
| (ii) Other banks #                          | 39,285,727           | 22,837,989           |
| (iii) Other institutions & agencies **      | 513,644,605          | 381,164,809          |
| II. Borrowings outside India §              | 571,617,283          | 640,934,522          |
| <b>Total</b>                                | <b>1,124,547,615</b> | <b>1,138,477,320</b> |
| Secured borrowings included in I & II above | 30,134,771           | 111,063,923          |

# Borrowings from other banks include Subordinated Debt of ₹35.00 crores (previous year ₹90.10 crores) in the nature of Non-Convertible Debentures, Perpetual Debt of Nil (previous year ₹25.00 crores) and Upper Tier II instruments of Nil (previous year ₹49.10 crores) [Also refer Notes 18 (1.1.2)]

\*\* Borrowings from other institutions & agencies include Subordinated Debt of ₹16,170.00 crores (previous year ₹12,240.70 crores) in the nature of Non-Convertible Debentures, Perpetual Debt of ₹3,500.00 crores (previous year ₹189.00 crores) and Upper Tier II instruments of Nil (previous year ₹258.40 crores) [Also refer Notes 18 (1.1.2)]

§ Borrowings outside India include Perpetual Debt of Nil (previous year ₹304.77 crores) and Upper Tier II instruments of ₹389.06 (previous year ₹1,391.12 crores) [Also refer Notes 18 (1.1.2)]

SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31 MARCH, 2017 (CONT.)

**Schedule 5 - Other Liabilities and Provisions**

(₹ in Thousands)

|  | As at<br>31-03-2017 | As at<br>31-03-2016 |
|--|---------------------|---------------------|
| I. Bills payable   | 39,525,430          | 36,453,959          |
| II. Inter-office adjustments (net)   | -                   | -                   |
| III. Interest accrued  | 20,893,390          | 26,145,490          |
| IV. Proposed dividend (includes tax on dividend) [Refer Schedule 18 (1.1.6)] | -                   | -                   |
| V. Contingent provision against standard assets                              | 23,678,835          | 20,138,747          |
| VI. Others (including provisions)  | 191,731,517         | 123,650,562         |
| <b>Total</b>   | <b>275,829,172</b>  | <b>206,388,758</b>  |

**Schedule 6 - Cash and Balances with Reserve Bank of India**

(₹ in Thousands)

|  | As at<br>31-03-2017 | As at<br>31-03-2016 |
|--|---------------------|---------------------|
| I. Cash in hand (including foreign currency notes) | 63,579,242          | 41,204,898          |
| II. Balances with Reserve Bank of India:           |                     |                     |
| (i) in Current Account                             | 183,000,236         | 182,406,664         |
| (ii) in Other Accounts                             | 62,000,000          | -                   |
| <b>Total</b>                                       | <b>308,579,478</b>  | <b>223,611,562</b>  |

**Schedule 7 - Balances with Banks and Money at Call and Short Notice**

(₹ in Thousands)

|                                     | As at<br>31-03-2017 | As at<br>31-03-2016 |
|-------------------------------------|---------------------|---------------------|
| I. In India                         |                     |                     |
| (i) Balance with Banks              |                     |                     |
| (a) in Current Accounts             | 2,250,573           | 2,104,609           |
| (b) in Other Deposit Accounts       | 21,371,450          | 11,942,150          |
| (ii) Money at Call and Short Notice |                     |                     |
| (a) With banks                      | -                   | -                   |
| (b) With other institutions         | 143,221,546         | 41,184,875          |
| <b>Total</b>                        | <b>166,843,569</b>  | <b>55,231,634</b>   |
| II. Outside India                   |                     |                     |
| (i) in Current Accounts             | 12,531,206          | 15,738,488          |
| (ii) in Other Deposit Accounts      | 14,755,151          | 26,158,271          |
| (iii) Money at Call & Short Notice  | 6,951,775           | 16,288,136          |
| <b>Total</b>                        | <b>34,238,132</b>   | <b>58,184,895</b>   |
| <b>Grand Total (I+II)</b>           | <b>201,081,701</b>  | <b>113,416,529</b>  |

## Schedule 8 - Investments

(₹ in Thousands)

|   | As at<br>31-03-2017  | As at<br>31-03-2016  |
|---|----------------------|----------------------|
| <b>I. Investments in India in -</b>                     |                      |                      |
| (i) Government Securities ##                            | 905,980,625          | 945,608,590          |
| (ii) Other approved securities                          | -                    | -                    |
| (iii) Shares  | 13,228,030           | 12,439,671           |
| (iv) Debentures and Bonds                               | 265,277,040          | 231,531,115          |
| (v) Investment in Joint Ventures                        | -                    | -                    |
| (vi) Others (Mutual Fund units, CD/CP, PTC etc.)        | 69,969,442           | 94,022,174           |
| <b>Total Investments in India</b>                       | <b>1,254,455,137</b> | <b>1,283,601,550</b> |
| <b>II. Investments outside India in -</b>               |                      |                      |
| (i) Government Securities (including local authorities) | 26,340,917           | 21,088,195           |
| (ii) Subsidiaries and/or joint ventures abroad          | -                    | -                    |
| (iii) Others (Equity Shares and Bonds)                  | 9,387,442            | 9,296,686            |
| <b>Total Investments outside India</b>                  | <b>35,728,359</b>    | <b>30,384,881</b>    |
| <b>Grand Total (I+II)</b>                               | <b>1,290,183,496</b> | <b>1,313,986,431</b> |

## Includes securities costing ₹27,179.69 crores (previous year ₹29,020.93 crores) pledged for availment of fund transfer facility, clearing facility and margin requirements

SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31 MARCH, 2017 (CONT.)

**Schedule 9 - Advances**

(₹ in Thousands)

|   | As at<br>31-03-2017  | As at<br>31-03-2016  |
|---|----------------------|----------------------|
| A. (i) Bills purchased and discounted                         | 67,496,591           | 47,107,156           |
| (ii) Cash credits, overdrafts and loans repayable on demand @ | 1,042,960,848        | 965,473,393          |
| (iii) Term loans #  | 2,700,345,191        | 2,434,052,607        |
| <b>Total</b>  | <b>3,810,802,630</b> | <b>3,446,633,156</b> |
| B. (i) Secured by tangible assets \$                          | 2,913,049,655        | 2,600,830,091        |
| (ii) Covered by Bank/Government Guarantees &&                 | 66,920,973           | 40,302,677           |
| (iii) Unsecured   | 830,832,002          | 805,500,388          |
| <b>Total</b>  | <b>3,810,802,630</b> | <b>3,446,633,156</b> |
| C. I. Advances in India                                       |                      |                      |
| (i) Priority Sector   | 938,737,979          | 816,012,439          |
| (ii) Public Sector  | 29,134,862           | 35,457,656           |
| (iii) Banks   | 5,612,644            | 2,068,310            |
| (iv) Others   | 2,316,812,680        | 2,062,119,670        |
| <b>Total</b>  | <b>3,290,298,165</b> | <b>2,915,658,075</b> |
| II. Advances Outside India                                    |                      |                      |
| (i) Due from banks  | 26,861,261           | 1,373,656            |
| (ii) Due from others -  |                      |                      |
| (a) Bills purchased and discounted                            | 25,448,317           | 13,220,140           |
| (b) Syndicated loans  | 103,681,545          | 135,410,920          |
| (c) Others  | 364,513,342          | 380,970,365          |
| <b>Total</b>  | <b>520,504,465</b>   | <b>530,975,081</b>   |
| <b>Grand Total [CI+CII]</b>                                   | <b>3,810,802,630</b> | <b>3,446,633,156</b> |

@ Net of borrowings under Inter Bank Participation Certificate/Funded Risk Participation Nil (previous year ₹662.55 crores)

# Net of borrowings under Inter Bank Participation Certificate Nil (previous year ₹7,483.34 crores)

\$ Includes advances against book debts

&& Includes advances against L/Cs issued by banks

## Schedule 10 - Fixed Assets

(₹ in Thousands)

|  | As at<br>31-03-2017 | As at<br>31-03-2016 |
|--|---------------------|---------------------|
| <b>I. Premises</b>   |                     |                     |
| <b>Gross Block</b>   |                     |                     |
| At cost at the beginning of the year                               | 18,289,915          | 9,507,021           |
| Additions during the year  | 41,517              | 8,800,025           |
| Deductions during the year   | -                   | (17,131)            |
| <b>Total</b>   | <b>18,331,432</b>   | <b>18,289,915</b>   |
| <b>Depreciation</b>  |                     |                     |
| As at the beginning of the year                                    | 860,688             | 708,710             |
| Charge for the year  | 304,683             | 158,686             |
| Deductions during the year   | -                   | (6,708)             |
| Depreciation to date   | 1,165,371           | 860,688             |
| <b>Net Block</b>   | <b>17,166,061</b>   | <b>17,429,227</b>   |
| <b>II. Other fixed assets (including furniture &amp; fixtures)</b> |                     |                     |
| <b>Gross Block</b>   |                     |                     |
| At cost at the beginning of the year                               | 40,692,916          | 36,256,166          |
| Additions during the year  | 6,933,777           | 5,036,713           |
| Deductions during the year   | (558,725)           | (599,963)           |
| <b>Total</b>   | <b>47,067,968</b>   | <b>40,692,916</b>   |
| <b>Depreciation</b>  |                     |                     |
| As at the beginning of the year                                    | 24,543,452          | 20,587,251          |
| Charge for the year  | 4,962,032           | 4,455,217           |
| Deductions during the year   | (452,840)           | (499,016)           |
| Depreciation to date   | 29,052,644          | 24,543,452          |
| <b>Net Block</b>   | <b>18,015,324</b>   | <b>16,149,464</b>   |
| <b>III. Capital Work-In-Progress (including capital advances)</b>  | <b>2,920,951</b>    | <b>2,158,946</b>    |
| <b>Grand Total (I+II+III)</b>                                      | <b>38,102,336</b>   | <b>35,737,637</b>   |

## Schedule 11 - Other Assets

(₹ in Thousands)

|   | As at<br>31-03-2017 | As at<br>31-03-2016 |
|---|---------------------|---------------------|
| I. Inter-office adjustments (net)                                   | -                   | -                   |
| II. Interest Accrued  | 52,743,566          | 44,459,222          |
| III. Tax paid in advance/tax deducted at source (net of provisions) | 5,279,496           | 3,951,774           |
| IV. Stationery and stamps   | 19,790              | 8,291               |
| V. Non banking assets acquired in satisfaction of claims            | 22,086,151          | -                   |
| VI. Others #@   | 385,741,466         | 282,061,531         |
| <b>Total</b>  | <b>465,870,469</b>  | <b>330,480,818</b>  |

# Includes deferred tax assets of ₹5,071.86 crores (previous year ₹1,968.24crores) [Refer Schedule 18 (1.1.11)]

@ Includes Priority Sector Shortfall Deposits of ₹17,107.12 crores (previous year ₹16,659.19 crores)

SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31 MARCH, 2017 (CONT.)

**Schedule 12 - Contingent Liabilities**

(₹ in Thousands)

|  | As at<br>31-03-2017  | As at<br>31-03-2016  |
|--|----------------------|----------------------|
| I. Claims against the Group not acknowledged as debts                                  | 4,753,308            | 2,749,555            |
| II. Liability for partly paid investments  | -                    | -                    |
| III. Liability on account of outstanding forward exchange and derivative contracts:    |                      |                      |
| a) Forward Contracts   | 2,681,952,184        | 2,556,675,471        |
| b) Interest Rate Swaps, Currency Swaps, Forward Rate Agreement & Interest Rate Futures | 2,031,704,307        | 1,806,278,486        |
| c) Foreign Currency Options  | 493,833,247          | 429,005,192          |
| <b>Total (a+b+c)</b>   | <b>5,207,489,738</b> | <b>4,791,959,149</b> |
| IV. Guarantees given on behalf of constituents   |                      |                      |
| In India   | 763,736,463          | 558,340,064          |
| Outside India  | 47,579,859           | 128,192,798          |
| V. Acceptances, endorsements and other obligations                                     | 335,366,639          | 294,853,158          |
| VI. Other items for which the Group is contingently liable                             | 372,437,450          | 412,020,707          |
| <b>Grand Total (I+II+III+IV+V+VI) [Refer Schedule 18 (1.1.14)]</b>                     | <b>6,731,363,457</b> | <b>6,188,115,431</b> |

## SCHEDULES FORMING PART OF THE CONSOLIDATED PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH, 2017

### Schedule 13 - Interest Earned

|   | (₹ in Thousands)         |                          |
|---|--------------------------|--------------------------|
|   | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
| I. Interest/discount on advances/bills  | 336,946,444              | 304,101,900              |
| II. Income on investments   | 96,749,715               | 94,258,541               |
| III. Interest on balances with Reserve Bank of India and other inter-bank funds | 5,057,855                | 2,962,541                |
| IV. Others  | 12,996,915               | 12,769,513               |
| <b>Total</b>  | <b>451,750,929</b>       | <b>414,092,495</b>       |

### Schedule 14 - Other Income

|   | (₹ in Thousands)         |                          |
|---|--------------------------|--------------------------|
|   | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
| I. Commission, exchange and brokerage   | 78,897,946               | 74,095,775               |
| II. Profit/(Loss) on sale of investments (net)  | 32,285,565               | 10,408,517               |
| III. Profit/(Loss) on sale of fixed assets (net)  | (38,846)                 | 60,574                   |
| IV. Profit on exchange/derivative transactions (net)  | 10,890,953               | 12,757,306               |
| V. Income earned by way of dividends etc. from subsidiaries/companies and/or joint venture abroad/in India  | -                        | -                        |
| VI. Miscellaneous Income<br>[including recoveries on account of advances/investments written off in earlier years ₹181.89 crores (previous year ₹160.49 crores) and net profit on account of portfolio sell downs/securitisation ₹3.79 crores (previous year ₹6.12 crores)] | 2,180,416                | 2,227,588                |
| <b>Total</b>  | <b>124,216,034</b>       | <b>99,549,760</b>        |

### Schedule 15 - Interest Expended

|   | (₹ in Thousands)         |                          |
|---|--------------------------|--------------------------|
|   | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
| I. Interest on deposits                                     | 196,406,526              | 185,207,845              |
| II. Interest on Reserve Bank of India/Inter-bank borrowings | 18,800,730               | 20,919,676               |
| III. Others   | 52,686,218               | 37,314,822               |
| <b>Total</b>  | <b>267,893,474</b>       | <b>243,442,343</b>       |

### Schedule 16 - Operating Expenses

|   | (₹ in Thousands)         |                          |
|---|--------------------------|--------------------------|
|   | Year ended<br>31-03-2017 | Year ended<br>31-03-2016 |
| I. Payments to and provisions for employees | 47,420,971               | 40,193,437               |
| II. Rent, taxes and lighting                | 9,599,482                | 6,967,403                |
| III. Printing and stationery                | 1,895,987                | 1,427,830                |
| IV. Advertisement and publicity             | 1,411,326                | 935,725                  |
| V. Depreciation on Group's property         | 5,266,715                | 4,613,903                |
| VI. Directors' fees, allowance and expenses | 33,774                   | 30,448                   |
| VII. Auditors' fees and expenses            | 27,710                   | 25,212                   |
| VIII. Law charges                           | 110,127                  | 171,559                  |
| IX. Postage, telegrams, telephones etc.     | 3,197,397                | 2,712,249                |
| X. Repairs and maintenance                  | 8,805,331                | 7,361,263                |
| XI. Insurance                               | 5,022,726                | 4,160,907                |
| XII. Other expenditure                      | 44,464,731               | 37,513,774               |
| <b>Total</b>                                | <b>127,256,277</b>       | <b>106,113,710</b>       |

# 17. SIGNIFICANT ACCOUNTING POLICIES

## for the year ended 31 March, 2017

### 1 Principles of Consolidation

The consolidated financial statements comprise the financial statements of Axis Bank Limited ('the Bank') and its subsidiaries, which together constitute 'the Group'.

The Bank consolidates its subsidiaries in accordance with AS 21, Consolidated Financial Statements notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016 on a line-by-line basis by adding together the like items of assets, liabilities, income and expenditure. All significant inter-company accounts and transactions are eliminated on consolidation. Further, the Bank accounts for investments in associates in accordance with AS-23, Accounting for Investments in Associates in Consolidated Financial Statements, notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016 using the equity method of accounting.

### 2 Basis of preparation

a) The financial statements have been prepared and presented under the historical cost convention on the accrual basis of accounting in accordance with the generally accepted accounting principles in India to comply with the statutory requirements prescribed under the Banking Regulation Act, 1949, the circulars and guidelines issued by the Reserve Bank of India ('RBI') from time to time and the Accounting Standards notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016 to the extent applicable and practices generally prevalent in the banking industry in India.

b) The consolidated financial statements present the accounts of Axis Bank Limited with its following subsidiaries and associates:

| Name                               | Relation   | Country of Incorporation | Ownership Interest |
|------------------------------------|------------|--------------------------|--------------------|
| Axis Capital Ltd.                  | Subsidiary | India                    | 100.00%            |
| Axis Private Equity Ltd.           | Subsidiary | India                    | 100.00%            |
| Axis Trustee Services Ltd.         | Subsidiary | India                    | 100.00%            |
| Axis Mutual Fund Trustee Ltd.      | Subsidiary | India                    | 75.00%             |
| Axis Asset Management Company Ltd. | Subsidiary | India                    | 75.00%             |
| Axis Finance Ltd.                  | Subsidiary | India                    | 100.00%            |
| Axis Securities Ltd.               | Subsidiary | India                    | 100.00%            |
| A.Treds Ltd.                       | Subsidiary | India                    | 67.00%             |
| Axis Bank UK Ltd.                  | Subsidiary | U.K.                     | 100.00%            |

c) The audited financial statements of the above subsidiaries have been drawn up to the same reporting date as that of the Bank, i.e. 31 March, 2017.

d) As on 31 March 2017, Axis Securities Europe Ltd., a wholly-owned subsidiary of the Bank in the United Kingdom has opted for voluntary winding up and the same is under process.

### 3 Use of estimates

The preparation of the financial statements in conformity with the generally accepted accounting principles requires the Management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, revenues and expenses during the reporting period and disclosure of contingent liabilities at the date of the financial statements. Actual results could differ from those estimates. The Management believes that the estimates used in the preparation of the financial statements are prudent and reasonable. Any revisions to the accounting estimates are recognised prospectively in the current and future periods.

## 4 Changes in accounting policies

Axis Bank Limited

### 4.1 Mark-to-market gain or loss on derivatives and foreign exchange contracts

In terms of the guidance note issued by ICAI on "Accounting for Derivative Contracts", the Bank has presented mark-to-market gain or loss on derivatives and foreign exchange contracts on a gross basis as against the erstwhile practice of presenting the same on a net basis under other assets and other liabilities. Previous year figures have been regrouped and reclassified to conform to current year's classification. The aforesaid change has no impact on the profit of the Bank for the year ended 31 March, 2017.

### 4.2 Repurchase and reverse repurchase transactions with RBI under Liquidity Adjustment Facility/Marginal Standing Facility

In terms of RBI circular no. FMRD.DIRD.10/14.03.002/2015-16 dated 19 May, 2016, repurchase and reverse repurchase transactions with RBI under Liquidity Adjustment Facility/Marginal Standing Facility are accounted for as borrowing and lending respectively as against the earlier practice of including the same under investments. Previous year figures have been regrouped and reclassified to conform to current year's classification. The aforesaid change has no impact on the profit of the Bank for the year ended 31 March, 2017.

## 5 Significant accounting policies

### 5.1 Investments

Axis Bank Ltd.

#### *Classification*

In accordance with the RBI guidelines, investments are classified at the time of purchase as:

- Held for Trading ('HFT');
- Available for Sale ('AFS'); and
- Held to Maturity ('HTM').

Investments that are held principally for sale within a short period are classified as HFT securities. As per the RBI guidelines, HFT securities, which remain unsold for a period of 90 days are reclassified as AFS securities.

Investments that the Bank intends to hold till maturity are classified under the HTM category. Investments in the equity of subsidiaries/joint ventures are categorised as HTM in accordance with the RBI guidelines.

All other investments are classified as AFS securities.

However, for disclosure in the Balance Sheet, investments in India are classified under six categories - Government Securities, Other approved securities, Shares, Debentures and Bonds, Investment in Subsidiaries/Joint Ventures and Others.

Investments made outside India are classified under three categories – Government Securities, Subsidiaries and/or Joint Ventures abroad and Others.

#### *Transfer of security between categories*

Transfer of security between categories of investments is accounted as per the RBI guidelines.

#### *Acquisition cost*

Costs including brokerage and commission pertaining to investments, paid at the time of acquisition, are charged to the Profit and Loss Account.

Broken period interest is charged to the Profit and Loss Account.

Cost of investments is computed based on the weighted average cost method.

## SIGNIFICANT ACCOUNTING POLICIES (CONT.)

### *Valuation*

Investments classified under the HTM category are carried at acquisition cost unless it is more than the face value, in which case the premium is amortised over the period remaining to maturity on a constant yield to maturity basis. In terms of RBI guidelines, discount on securities held under HTM category is not accrued and such securities are held at the acquisition cost till maturity.

Investments classified under the AFS and HFT categories are marked to market. The market/fair value of quoted investments included in the 'AFS' and 'HFT' categories is the market price of the scrip as available from the trades/quotes on the stock exchanges or prices declared by Primary Dealers Association of India ('PDAI') jointly with Fixed Income Money Market and Derivatives Association of India ('FIMMDA'), periodically. Net depreciation, if any, within each category of each investment classification is recognised in the Profit and Loss Account. The net appreciation if any, under each category of each investment classification is ignored. The depreciation on securities acquired by way of conversion of outstanding loans is provided in accordance with the RBI guidelines. The book value of individual securities is not changed consequent to the periodic valuation of investments. Non-performing investments are identified and provision is made thereon as per RBI guidelines. Treasury Bills, Exchange Funded Bills, Commercial Paper and Certificate of Deposits being discounted instruments, are valued at carrying cost.

Units of mutual funds are valued at the latest repurchase price/net asset value declared by the mutual fund.

Market value of investments where current quotations are not available, is determined as per the norms prescribed by the RBI as under:

- in case of unquoted bonds, debentures and preference shares where interest/dividend is received regularly (i.e. not overdue beyond 90 days), the market price is derived based on the YTM for Government Securities as published by FIMMDA/PDAI and suitably marked up for credit risk applicable to the credit rating of the instrument. The matrix for credit risk mark-up for each categories and credit ratings along with residual maturity issued by FIMMDA is adopted for this purpose;
- in case of bonds and debentures (including Pass Through Certificates) where interest is not received regularly (i.e. overdue beyond 90 days), the valuation is in accordance with prudential norms for provisioning as prescribed by RBI;
- equity shares, for which current quotations are not available or where the shares are not quoted on the stock exchanges, are valued at break-up value (without considering revaluation reserves, if any) which is ascertained from the company's latest Balance Sheet. In case the latest Balance Sheet is not available, the shares are valued at ₹ 1 per company;
- units of Venture Capital Funds ('VCF') held under AFS category where current quotations are not available are marked to market based on the Net Asset Value ('NAV') shown by VCF as per the latest audited financials of the fund. In case the audited financials are not available for a period beyond 18 months, the investments are valued at ₹ 1 per VCF. Investment in unquoted VCF after 23 August, 2006 are categorised under HTM category for the initial period of three years and valued at cost as per RBI guidelines and
- security receipts are valued as per the NAV obtained from the issuing Reconstruction Company/Securitisation Company.

Investments in subsidiaries/joint ventures are categorised as HTM and assessed for impairment to determine permanent diminution, if any, in accordance with the RBI guidelines.

Realised gains on investments under the HTM category are recognised in the Profit and Loss Account and subsequently appropriated to Capital Reserve account (net of taxes and transfer to statutory reserves) in accordance with the RBI guidelines. Losses are recognised in the Profit and Loss Account. Realised gains/losses on investments under the AFS and HFT category are recognised in the Profit and Loss Account.

All investments are accounted for on settlement date, except investments in equity shares which are accounted for on trade date.

### *Repurchase and reverse repurchase transactions*

Repurchase and reverse repurchase transactions in government securities and corporate debt securities including those conducted under the Liquidity Adjustment Facility ('LAF') and Marginal Standby Facility ('MSF') with RBI are accounted as collateralised borrowing and lending respectively.

### *Short Sales*

In accordance with the RBI guidelines, the Bank undertakes short sale transactions in Central Government dated securities. The short positions are reflected in 'Securities Short Sold ('SSS') A/c', specifically created for this purpose. Such short positions are categorised under HFT category and netted off from investments in the Balance Sheet. These positions are marked-to-market along with the other securities under HFT portfolio and the resultant mark-to-market gains/losses are accounted for as per the relevant RBI guidelines for valuation of investments discussed earlier.

### Subsidiaries

Investments are initially recognised at cost which comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties.

Investments which are readily realisable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long term investments.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Any reduction in the carrying amount and any reversal of such reductions are charged or credited to the Profit and Loss Account.

Long term investments are stated at cost. Provision is made to recognise a decline, other than temporary, in the value of such investments.

## **5.2 Advances**

Axis Bank Ltd.

Advances are classified into performing and non-performing advances ('NPAs') as per the RBI guidelines and are stated net of bills rediscounted, inter-bank participation certificates, specific provisions made towards NPAs, interest in suspense for NPAs, claims received from Export Credit Guarantee Corporation, provisions for funded interest on term loan classified as NPAs, provisions in lieu of diminution in the fair value of restructured assets and floating provisions.

NPAs are classified into sub-standard, doubtful and loss assets based on the criteria stipulated by the RBI. Advances held at the overseas branches that are identified as impaired as per host country regulations for reasons other than record of recovery, but which are standard as per the RBI guidelines, are classified as NPAs to the extent of amount outstanding in the host country. Provisions for NPAs are made for sub-standard and doubtful assets at rates as prescribed by the RBI with the exception for agriculture advances and schematic retail advances. In respect of schematic retail advances, provisions are made in terms of a bucket-wise policy upon reaching specified stages of delinquency (90 days or more of delinquency) under each type of loan, which satisfies the RBI prudential norms on provisioning. Provisions in respect of agriculture advances classified into sub-standard and doubtful assets are made at rates which are higher than those prescribed by the RBI. Provisions for advances booked in overseas branches, which are standard as per the RBI guidelines but are classified as NPAs based on host country guidelines, are made as per the host country regulations.

In addition to the above, the Bank on a prudential basis, makes provision for expected losses against advances or other exposures to specific assets/industry/sector either on a case-by-case basis or for a group of assets, based on specific information or general economic environment. These are classified as contingent provision and included under Schedule 5 - Other Liabilities in the Balance Sheet.

Loss assets and unsecured portion of doubtful assets are provided/written off as per the extant RBI guidelines.

Amounts recovered against debts written off are recognised in the Profit and Loss account.

For restructured/rescheduled assets, provision is made in accordance with the guidelines issued by RBI, which requires the diminution in the fair value of the assets to be provided at the time of restructuring.

The Bank makes provision in accordance with the RBI guidelines, on assets subjected to Strategic Debt Restructuring (SDR) scheme and Scheme for Sustainable Structuring of Stressed Asset (S4A).

## SIGNIFICANT ACCOUNTING POLICIES (CONT.)

For entities with Unhedged Foreign Currency Exposure (UFCE), provision is made in accordance with the guidelines issued by RBI, which requires to ascertain the amount of UFCE, estimate the extent of likely loss and estimate the riskiness of unhedged position. This provision is classified under Schedule 5 – Other Liabilities in the Balance Sheet.

The Bank maintains a general provision on standard advances at the rates prescribed by RBI. In case of overseas branches, general provision on standard advances is maintained at the higher of the levels stipulated by the respective overseas regulator or RBI.

Under its home loan portfolio, the Bank offers housing loans with certain features involving waiver of Equated Monthly Installments ('EMIs') of a specific period subject to fulfilment of a set of conditions by the borrower. The Bank makes provision on an estimated basis against the probable loss that could be incurred in future on account of waivers to eligible borrowers in respect of such loans. This provision is classified under Schedule 5 – Other Liabilities in the balance sheet.

Axis Finance Ltd.

Advances are classified into performing and non-performing advances ('NPAs') as per the RBI guidelines and are stated net of specific provisions made towards NPAs. Further, NPAs are classified into sub-standard, doubtful and loss assets based on the criteria stipulated by the RBI. Provisions for NPAs are made at rates as prescribed by the RBI.

Non-performing loans are written off/provided for, as per management estimates, subject to the minimum provision required as per Non-Banking Financial (Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007.

Provision on Standard Assets i.e. loans and advances is made at 0.40%.

### 5.3 Country risk

Axis Bank Ltd.

In addition to the provisions required to be held according to the asset classification status, provisions are held for individual country exposure (other than for home country as per the RBI guidelines). The countries are categorised into seven risk categories namely insignificant, low, moderate, high, very high, restricted and off-credit and provision is made on exposures exceeding 180 days on a graded scale ranging from 0.25% to 100%. For exposures with contractual maturity of less than 180 days, 25% of the normal provision requirement is held. If the net funded exposure of the Bank in respect of each country does not exceed 1% of the total assets, no provision is maintained on such country exposure.

### 5.4 Securitisation

Axis Bank Ltd.

The Bank enters into purchase/sale of corporate and retail loans through direct assignment/Special Purpose Vehicle ('SPV'). In most cases, post securitisation, the Bank continues to service the loans transferred to the assignee/SPV. The Bank also provides credit enhancement in the form of cash collaterals and/or by subordination of cash flows to Senior Pass Through Certificate ('PTC') holders. In respect of credit enhancements provided or recourse obligations (projected delinquencies, future servicing etc.) accepted by the Bank, appropriate provision/disclosure is made at the time of sale in accordance with AS-29, Provisions, Contingent Liabilities and Contingent Assets as notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016.

In accordance with RBI guidelines of 7 May, 2012 on 'Guidelines on Securitisation of Standard Assets', gain on securitisation transaction is recognised over the period of the underlying securities issued by the SPV as prescribed under RBI guidelines. Loss on securitisation is immediately debited to the Profit and Loss Account.

### 5.5 Foreign currency transactions

Axis Bank Ltd.

In respect of domestic operations, transactions denominated in foreign currencies are accounted for at the rates prevailing on the date of the transaction. Monetary foreign currency assets and liabilities are translated at the Balance Sheet date at rates notified by Foreign Exchange Dealers Association of India ('FEDAI'). All profits/losses resulting from year end revaluations are recognised in the Profit and Loss Account.

Financial statements of foreign branches classified as non-integral foreign operations as per the RBI guidelines are translated as follows:

- Assets and liabilities (both monetary and non-monetary as well as contingent liabilities) are translated at closing exchange rates notified by FEDAI at the Balance Sheet date.
- Income and expenses are translated at the rates prevailing on the date of the transactions.
- All resulting exchange differences are accumulated in a separate 'Foreign Currency Translation Reserve' till the disposal of the net investments. Any realised gains or losses are recognised in the Profit and Loss Account.

Outstanding forward exchange contracts including tom/spot contracts (excluding currency swaps undertaken to hedge foreign currency assets/liabilities and funding swaps which are not revalued) are revalued at year end on PV basis by discounting the forward value till spot date and converting the FCY amount using the respective spot rates as notified by FEDAI. The resulting gains or losses on revaluation are included in the Profit and Loss Account in accordance with RBI/FEDAI guidelines.

Premium/discount on currency swaps undertaken to hedge foreign currency assets and liabilities and funding swaps is recognised as interest income/expense and is amortised on a pro-rata basis over the underlying swap period.

Contingent liabilities on account of forward exchange and derivative contracts, guarantees, acceptances, endorsements and other obligations denominated in foreign currencies are disclosed at closing rates of exchange notified by FEDAI.

#### Subsidiaries

Transactions in foreign currencies are recorded at the exchange rate prevailing on the date of the transactions. Monetary assets and liabilities denominated in foreign currencies as at the Balance Sheet date are translated at the closing rate on that date. Non-monetary items, which are measured in terms of historical cost denominated in a foreign currency, are reported using the exchange rate at the date of the transaction. Non-monetary items, which are measured at fair value or other similar valuation denominated in a foreign currency, are translated using the exchange rate at the date when such value was determined. The exchange differences, if any, either on settlement or translation are recognised in Profit and Loss Account.

## 5.6 Derivative transactions

Axis Bank Ltd.

Derivative transactions comprise of forward contracts, swaps and options which are disclosed as contingent liabilities. The forwards, swaps and options are categorised as trading or hedge transactions. Trading derivative contracts are revalued at the Balance Sheet date with the resulting unrealised gain or loss being recognised in the Profit and Loss Account and correspondingly in other assets (representing positive Mark to Market) and in other liabilities (representing negative Mark to Market (MTM)) on a gross basis. For hedge transactions, the Bank identifies the hedged item (asset or liability) at the inception of transaction itself. The effectiveness is ascertained at the time of inception of the hedge and periodically thereafter. Hedge swaps are accounted for on accrual basis except in case of swaps designated with an asset or liability that is carried at market value or lower of cost or market value in the financial statements. In such cases the swaps are marked to market with the resulting gain or loss recorded as an adjustment to the market value of designated asset or liability. The premium on option contracts is accounted for as per FEDAI guidelines. Pursuant to the RBI guidelines any receivables under derivative contracts comprising of crystallised receivables as well as positive MTM in respect of future receivables which remain overdue for more than 90 days are reversed through the Profit and Loss account and are held in separate Suspense Account.

Currency futures contracts are marked to market using daily settlement price on a trading day, which is the closing price of the respective futures contracts on that day. While the daily settlement price is computed based on the last half an hour weighted average price of such contract, the final settlement price is taken as the RBI reference rate on the last trading day of the futures contract or as may be specified by the relevant authority from time to time. All open positions are marked to market based on the settlement price and the resultant marked to market profit/loss is daily settled with the exchange.

Valuation of Exchange Traded Currency Options (ETCO) is carried out on the basis of the daily settlement price of each individual option provided by the exchange and valuation of Interest Rate Futures (IRF) is carried out on the basis of the daily settlement price of each contract provided by the exchange.

## SIGNIFICANT ACCOUNTING POLICIES (CONT.)

### 5.7 Revenue recognition

Axis Bank Ltd.

Interest income is recognised on an accrual basis in accordance with AS-9, Revenue Recognition as notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014, the Companies (Accounting Standards) Amendment Rules, 2016 and the RBI guidelines except in the case of interest income on non-performing assets and loans under Strategic Debt Restructuring (SDR) scheme and Scheme for Sustainable Structuring of Stressed Asset (S4A) of RBI, where it is recognised on receipt basis if overdue for more than 90 days. Income on non-coupon bearing or low-coupon bearing discounted instruments is recognised over the tenor of the instrument on a constant yield basis.

Guarantee commission is recognised on a pro-rata basis over the period of the guarantee. Locker rent and annual fees for credit cards are recognised on a straight-line basis over the period of contract. Arrangership/syndication fee is accounted for on completion of the agreed service and when right to receive is established. Other fees and commission income are recognised when due.

Dividend is accounted on an accrual basis when the right to receive the dividend is established.

Gain/loss on sell down of loans and advances through direct assignment is recognised at the time of sale.

In accordance with RBI guidelines on sale of non-performing advances, if the sale is at a price below the net book value (i.e. book value less provisions held), the shortfall is charged to the Profit and Loss Account. If the sale is for a value higher than the net book value, the excess provision is credited to the Profit and Loss Account in the year the amounts are received.

The Bank deals in bullion business on a consignment basis. The difference between the price recovered from customers and cost of bullion is accounted for at the time of sale to the customers. The Bank also deals in bullion on a borrowing and lending basis and the interest paid/received is accounted on an accrual basis.

Subsidiaries

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Fee income is recognised on the basis of accrual when all the services are performed.

Interest income is recognised on an accrual basis.

Dividend income is recognised when the right to receive payment is established by the balance sheet date.

Income from sale of investments is determined on weighted average basis and recognised on the trade date basis.

Axis Capital Limited

Brokerage income in relation to stock broking activity is recognised as per contracted rates at the execution of transactions on behalf of the customers on a trade date basis. Gains/losses on dealing in securities are recognised on a trade date basis.

Revenue from issue management, loan syndication, financial advisory services is recognised based on the stage of completion of assignments and terms of agreement with the client.

Selling commissions/brokerage generated from primary market operations i.e. procuring subscriptions from investors for public offerings of companies, mutual funds, etc. are recorded on determination of the amount due to the Company, once the allotment of securities are completed.

Axis Trustee Services Limited

Annual Fees for trusteeship services and servicing fees are recognised, on a straight line basis, over the period when services are performed. Initial acceptance fee is recognised as and when the 'Offer Letter' for the services to be rendered is accepted by the customer.

Advisory service fees on family office service are recognised as and when the activities defined in the accepted offer letter are completed.

#### Axis Asset Management Company Limited

Management fees are recognised on accrual basis at specific rates, applied on the average daily net assets of each scheme. The fees charged are in accordance with the terms of scheme information documents of respective schemes and are in line with the provisions of SEBI (Mutual Funds) Regulations, 1996 as amended from time to time.

Portfolio Management Fees are recognised on an accrual basis as per the terms of the contract with the customers.

Investment advisory fees-offshore are recognised on an accrual basis as per the terms of the contract.

#### Axis Mutual Fund Trustee Limited

Trustee fee is recognised on accrual basis, at the specific rates/amount approved by the Board of Directors of the Company, within the limits specified under the Deed of Trust, and is applied on the net assets of each scheme of Axis Mutual Fund.

#### Axis Finance Limited

Interest and other dues are accounted on accrual basis except in the case of non-performing loans where it is recognised upon realisation, as per the income recognition and asset classification norms prescribed by the RBI.

Income on discounted instruments is recognised over the tenure of the instrument on a straight-line method.

#### Axis Securities Limited

Business sourcing and resource management fee is recognised on accrual basis when all the services are performed.

Income from Super Value Plan to the extent of account opening fees is recognised upfront and balance is amortised over the validity of plan.

Selling commissions/brokerage generated from primary market operations i.e. procuring subscriptions from investors for public offerings of companies, mutual funds etc. are recorded on determination of the amount due to the company, once the allotment of securities are completed.

Brokerage income on securities is recognised as per contracted rates at the execution of transactions on behalf of the customers on the trade date. Gains/losses on dealing in securities are recognised on trade date basis.

Depository fees are recognised on completion of the transaction.

Portfolio management fees are accounted on accrual basis as follows:

In case of fees based on fixed percentage of the corpus/fixed amount, income is accrued at the end of the quarter/month.

In case of fees, based on the returns of the portfolio, income is accounted on each anniversary as per the agreement.

## 5.8 Scheme expenses

Axis Asset Management Company Ltd.

### Fund Expenses

Expenses of schemes of Axis Mutual Fund in excess of the stipulated limits as per SEBI (Mutual Fund) Regulations, 1996 and expenses incurred directly (inclusive of advertisement/brokerage expenses) on behalf of schemes of Axis Mutual Fund are charged to the Profit and Loss Account.

### New fund offer expenses

Expenses relating to new fund offer of Axis Mutual Fund are charged to the Profit and Loss Account in the year in which they are incurred.

## SIGNIFICANT ACCOUNTING POLICIES (CONT.)

### Brokerage

Clawbackable brokerages paid by the Company in advance is charged to the statement of Profit and Loss account over the claw-back period/tenure of the respective scheme. The unamortized portion of the clawbackable brokerage is carried forward as prepaid expense.

Upfront brokerage on closed ended and fixed tenure schemes is amortized over the tenure of the respective scheme and in case of Equity Linked Saving Scheme (ELSS), upfront brokerage is amortized over 3 years. The unamortized portion of the brokerage is carried forward as prepaid expense. Any other brokerage is expensed out in the year in which they are incurred.

Brokerage paid on certain PMS products are amortised over the exit load period. Unamortised portion of brokerage is carried forward as prepaid expenses.

## 5.9 Fixed assets and depreciation/impairment

### Group

Fixed assets are carried at cost of acquisition less accumulated depreciation and impairment, if any. Cost includes initial handling and delivery charges, duties, taxes and incidental expenses related to the acquisition and installation of the asset.

Capital work-in-progress includes cost of fixed assets that are not ready for their intended use and also includes advances paid to acquire fixed assets.

Depreciation is provided over the estimated useful life of a fixed asset on the straight-line method from the date of addition. The management believes that depreciation rates currently used fairly reflect its estimate of the useful lives and residual values of fixed assets, though these rates in certain cases are different from lives prescribed under Schedule II of Companies Act, 2013.

| Asset   | Estimated useful life |
|---|-----------------------|
| Owned premises  | 60 years              |
| Computer hardware including printers                                      | 3 years               |
| Application software  | 5 years               |
| Vehicles  | 4 years               |
| EPABX, telephone instruments  | 8 years               |
| CCTV and video conferencing equipment                                     | 3 years               |
| Mobile phone  | 2 years               |
| Locker cabinets/cash safe/strong room door                                | 10 years              |
| Modem, scanner, routers, hubs, switches, racks/cabinets for IT equipment  | 5 years               |
| UPS, VSAT, fax machines   | 5 years               |
| Cheque book/cheque encoder, currency counting machine, fake note detector | 5 years               |
| Assets at staff residence   | 3 years               |
| All other fixed assets  | 10 years              |

Depreciation on assets sold during the year is recognised on a pro-rata basis to the Profit and Loss Account till the date of sale.

The carrying amounts of assets are reviewed at each Balance Sheet date to ascertain if there is any indication of impairment based on internal/external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

Profit on sale of premises is appropriated to Capital Reserve account (net of taxes and transfer to statutory reserve) in accordance with RBI instructions.

## 5.10 Lease transactions

### Group

Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the lease term are classified as operating lease. Lease payments for assets taken on operating lease are recognised as an expense in the Profit and Loss Account on a straight-line basis over the lease term.

## 5.11 Retirement and other employee benefits

### Provident Fund

Axis Bank Ltd.

Retirement benefit in the form of provident fund is a defined benefit plan wherein the contributions are charged to the Profit and Loss Account of the year when the contributions to the fund are due and when services are rendered by the employees. Further, an actuarial valuation is conducted by an independent actuary using the Projected Unit Credit Method as at 31 March each year to determine the deficiency, if any, in the interest payable on the contributions as compared to the interest liability as per the statutory rate.

### Subsidiaries

Retirement benefit in the form of provident fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund. The Company recognises contribution payable to the provident fund scheme as an expenditure, when an employee renders the related service.

### Gratuity

Axis Bank Ltd.

The Bank contributes towards gratuity fund (defined benefit retirement plan) administered by various insurers for eligible employees. Under this scheme, the settlement obligations remain with the Bank, although various insurers administer the scheme and determine the contribution premium required to be paid by the Bank. The plan provides a lump sum payment to vested employees at retirement or termination of employment based on the respective employee's salary and the years of employment with the Bank. Liability with regard to gratuity fund is accrued based on actuarial valuation conducted by an independent actuary using the Projected Unit Credit Method as at 31 March each year. In respect of employees at overseas branches (other than expatriates) liability with regard to gratuity is provided on the basis of a prescribed method as per local laws, wherever applicable.

### Subsidiaries

Gratuity liability is a defined benefit obligation and is provided for on the basis of an actuarial valuation using Projected Unit Credit Method made at the end of each financial year.

Actuarial gains/losses are immediately taken to the Profit and Loss Account and are not deferred.

### Compensated Absences

Group

Short term compensated absences are provided for based on estimates of encashment/availment of leave. The Group provides long term compensated absences based on actuarial valuation conducted by an independent actuary. The actuarial valuation is carried out as per the Projected Unit Credit Method as at 31 March each year.

Actuarial gains/losses are immediately taken to the Profit and Loss Account and are not deferred.

### Superannuation

Axis Bank Ltd.

Employees of the Bank are entitled to receive retirement benefits under the Bank's Superannuation scheme either under a cash-out option through salary or under a defined contribution plan. Through the defined contribution plan the Bank contributes annually a specified sum of 10% of the employee's eligible annual basic salary to LIC, which undertakes to pay the lumpsum and annuity benefit payments pursuant to the scheme. Superannuation contributions are recognised in the Profit and Loss Account in the period in which they accrue.

## SIGNIFICANT ACCOUNTING POLICIES (CONT.)

### 5.12 Long Term Incentive Plan (LTIP)

Axis Asset Management Company Ltd.

The Company has initiated Axis AMC - Long Term Incentive plan. The points granted to employees as per the guidelines laid down in the plan are encashable after they are held for a specified period as per the terms of the plan. The Company accounts for the liability arising on points granted proportionately over the period from the date of grant till the end of the exercise window. The liability is assessed and provided on the basis of valuation carried out by an independent valuer.

### 5.13 Reward points

Axis Bank Ltd.

The Bank runs a loyalty program which seeks to recognize and reward customers based on their relationship with the Bank. Under the program, eligible customers are granted loyalty points redeemable in future, subject to certain conditions. In addition, the Bank continues to grant reward points in respect of certain credit cards (not covered under the loyalty program). The Bank estimates the probable redemption of such loyalty/reward points using an actuarial method at the Balance Sheet date by employing an independent actuary. Provision for the said reward points is then made based on the actuarial valuation report as furnished by the said independent actuary.

### 5.14 Taxation

Group

Income tax expense is the aggregate amount of current tax and deferred tax charge. Current year taxes are determined in accordance with the relevant provisions of Income tax Act, 1961. In case of overseas subsidiary the local tax laws prevailing in that country are followed. Deferred income taxes reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years.

Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the Balance Sheet date. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off assets against liabilities representing current tax and the deferred tax assets and deferred tax liabilities relate to the taxes on income levied by same governing taxation laws.

Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. The impact of changes in the deferred tax assets and liabilities is recognised in the Profit and Loss Account.

Deferred tax assets are recognised and reassessed at each reporting date, based upon the Management's judgement as to whether realisation is considered as reasonably certain. Deferred tax assets are recognised on carry forward of unabsorbed depreciation and tax losses only if there is virtual certainty supported by convincing evidence that such deferred tax asset can be realised against future profits.

### 5.15 Share issue expenses

Axis Bank Ltd.

Share issue expenses are adjusted from Share Premium Account in terms of Section 52 of the Companies Act, 2013.

### 5.16 Earnings per share

Group

The Bank reports basic and diluted earnings per share in accordance with AS-20, Earnings per Share, as notified under Section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016. Basic earnings per share is computed by dividing the net profit after tax by the weighted average number of equity shares outstanding for the year.

Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue equity shares were exercised or converted during the year. Diluted earnings per share is computed using the weighted average number of equity shares and dilutive potential equity shares outstanding at the year end except where the results are anti-dilutive.

### 5.17 Employee stock option scheme

Axis Bank Ltd.

The 2001 Employee Stock Option Scheme ('the Scheme') provides for grant of stock options on equity shares of the Bank to employees and Directors of the Bank and its subsidiaries. The Scheme is in accordance with the Securities and Exchange Board of India (SEBI) (Employees Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 ('the Guidelines'). These Guidelines have been repealed in the month of October, 2014 and were substituted by Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014. The Scheme is in compliance with the said regulations. The Bank follows the intrinsic value method to account for its stock based employee compensation plans as per the Guidelines. Options are granted at an exercise price, which is equal to/less than the fair market price of the underlying equity shares. The excess of such fair market price over the exercise price of the options as at the grant date is recognised as a deferred compensation cost and amortised on a straight-line basis over the vesting period of such options.

The fair market price is the latest available closing price, prior to the date of grant, on the stock exchange on which the shares of the Bank are listed. If the shares are listed on more than one stock exchange, then the stock exchange where there is highest trading volume on the said date is considered.

### 5.18 Provisions, contingent liabilities and contingent assets

Group

A provision is recognised when the Group has a present obligation as a result of past event where it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

A disclosure of contingent liability is made when there is:

- a possible obligation arising from a past event, the existence of which will be confirmed by occurrence or non-occurrence of one or more uncertain future events not within the control of the Group; or
- a present obligation arising from a past event which is not recognised as it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made.

When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs.

### 5.19 Cash and cash equivalents

Group

Cash and cash equivalents include cash in hand, balances with RBI, balances with other banks and money at call and short notice.

## 18. NOTES

forming part of the consolidated financial statements for the year ended 31 March, 2017  
(Currency: In Indian Rupees)

### 1 Disclosures

1.1.1 'Provisions and contingencies' recognised in the Profit and Loss Account comprise of:

| For the year ended   | (₹ in crores)    |                 |
|--|------------------|-----------------|
|  | 31 March, 2017   | 31 March, 2016  |
| Provision for income tax   |                  |                 |
| - Current tax  | 5,188.84         | 4,406.18        |
| - Deferred tax (Refer 1.1.11)  | (3,202.06)       | (73.80)         |
|  | <b>1,986.78</b>  | <b>4,332.38</b> |
| Provision for wealth tax   | -                | (0.05)          |
| Provision for non-performing assets (including bad debts written off and write backs)  | 11,157.06        | 3,800.46        |
| Provision for restructured assets/strategic debt restructuring/sustainable structuring | 290.53           | (61.78)         |
| Provision towards standard assets  | 364.34           | 395.7           |
| Provision for depreciation in value of investments                                     | 244.18           | 84.11           |
| Provision for unhedged foreign currency exposure                                       | (13.88)          | 1.62            |
| Provision for country risk   | 19.94            | -               |
| Provision for other contingencies*   | 65.74            | (501.40)        |
| <b>Total</b>   | <b>14,114.69</b> | <b>8,051.04</b> |

\* includes contingent provision for advances/other exposures, legal cases and other contingencies.

1.1.2 During the year ended 31 March, 2017, the Bank raised debt instruments eligible for Tier-I/Tier-II capital, the details of which are set out below:

| Instrument        | Capital           | Date of maturity  | Period     | Coupon | Amount        |
|-------------------|-------------------|-------------------|------------|--------|---------------|
| Perpetual debt    | Additional Tier-I | -*                | -          | 8.75%  | ₹3,500 crores |
| Subordinated debt | Tier-II           | 27 May, 2026      | 120 months | 8.50%  | ₹2,430 crores |
| Subordinated debt | Tier-II           | 23 November, 2026 | 120 months | 7.84%  | ₹1,800 crores |

\*Call option on expiry of 60 months from the date of allotment

During the year ended 31 March, 2016, the Bank raised debt instruments eligible for Tier-I/Tier-II capital, the details of which are set out below:

| Instrument        | Capital | Date of maturity   | Period     | Coupon | Amount        |
|-------------------|---------|--------------------|------------|--------|---------------|
| Subordinated debt | Tier-II | 30 September, 2025 | 120 months | 8.50%  | ₹1,500 crores |

During the year ended 31 March, 2017, the Bank redeemed debt instruments eligible for Tier-I/Tier-II capital, the details of which are set out below:

| Instrument        | Capital | Date of maturity    | Period     | Coupon | Amount         |
|-------------------|---------|---------------------|------------|--------|----------------|
| Subordinated debt | Tier-II | 28 June, 2016       | 120 months | 9.10%  | ₹104.90 crores |
| Upper Tier-II     | Tier-II | 11 August, 2016*    | 180 months | 7.25%  | \$150 million  |
| Perpetual debt    | Tier-I  | 30 September, 2016* | -          | 10.05% | ₹214.00 crores |
| Perpetual debt    | Tier-I  | 16 November, 2016*  | -          | 7.17%  | \$46 million   |
| Upper Tier-II     | Tier-II | 24 November, 2016*  | 180 months | 9.35%  | ₹200.00 crores |
| Upper Tier-II     | Tier-II | 6 February, 2017*   | 180 months | 9.50%  | ₹107.50 crores |
| Subordinated debt | Tier-II | 30 March, 2017      | 120 months | 10.10% | ₹250.90 crores |

\* represents call date

During the year ended 31 March, 2016, the Bank redeemed debt instruments eligible for Tier-II capital, the details of which are set out below:

| Instrument        | Capital | Date of maturity | Period     | Coupon | Amount      |
|-------------------|---------|------------------|------------|--------|-------------|
| Subordinated debt | Tier-II | 22 March, 2016   | 120 months | 8.75%  | ₹360 crores |
| Subordinated debt | Tier-II | 22 March, 2016   | 120 months | 8.56%  | ₹10 crores  |

### 1.1.3 Divergence in Asset Classification and Provisioning for NPAs

- The Bank classifies advances into performing and non-performing advances (NPAs) as per the RBI guidelines. NPAs are identified and provided for based on RBI's Prudential Norms on Income Recognition, Asset Classification and Provisioning.
- Based on application of RBI's prudential norms as stated above, the Bank classified and made the prescribed provisions against the NPAs as at the end of 31 March, 2016.
- As part of its Risk Based Supervision exercise for FY 2015-16 completed in Q3 FY 2016-17, the RBI pointed out certain modifications in the Banks' asset classification and provisioning as detailed in the table below:

| Sr. No.   | Particulars  | (₹ in crores)   |
|-----------|--|-----------------|
| 1         | Gross NPAs as on 31 March, 2016, as reported by the Bank   | 6,087.51        |
| 2         | Gross NPAs as on 31 March, 2016, as assessed by RBI  | 15,565.41       |
| <b>3</b>  | <b>Divergence in Gross NPAs (2-1)</b>  | <b>9,477.90</b> |
| 4         | Net NPAs as on 31 March, 2016, as reported by the Bank   | 2,522.14        |
| 5         | Net NPAs as on 31 March, 2016, as assessed by RBI  | 9,685.24        |
| <b>6</b>  | <b>Divergence in Net NPAs (5-4)</b>  | <b>7,163.10</b> |
| 7         | Provisions for NPAs as on 31 March, 2016, as reported by the Bank  | 3,393.37        |
| 8         | Provisions for NPAs as on 31 March, 2016, as assessed by RBI   | 5,708.17        |
| <b>9</b>  | <b>Divergence in provisioning (8-7)</b>  | <b>2,314.80</b> |
| <b>10</b> | <b>Reported Net Profit after Tax (PAT) for the year ended 31 March, 2016</b>   | <b>8,223.66</b> |
| <b>11</b> | <b>Adjusted (notional) Net Profit after Tax (PAT) for the year ended 31 March, 2016 after taking into account the divergence in provisioning</b> | <b>6,687.79</b> |

- The Bank has duly considered the impact of the above in the Financial Statements for the year ended 31 March 2017.
- Of the above:
  - Based on operations in the borrower accounts subsequent to 31 March 2016, accounts with value of ₹5,260 crores were recognized as NPAs in Q1 and Q2 of FY 2016-17, prior to the Risk Based Supervision exercise for 2016.
  - Based on operations in the borrower accounts subsequent to 31 March 2016, accounts with value of ₹1,811 crores were recognized as NPA in Q3 of FY 2016-17.
  - The balance accounts with value of ₹2,408 crores continued to remain standard as on 31 March, 2017 upon resolution of irregularity in those accounts.

## NOTES (CONT.)

### 1.1.4 Earnings Per Share ('EPS')

The details of EPS computation is set out below:

| As at  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Basic and Diluted earnings for the year (Net profit after tax) (₹ in crores)                     | 3,953.03       | 8,349.67       |
| Basic weighted average no. of shares (in crores)   | 238.93         | 237.73         |
| Add: Equity shares for no consideration arising on grant of stock options under ESOP (in crores) | 0.94           | 1.30           |
| Diluted weighted average no. of shares (in crores)   | 239.87         | 239.03         |
| Basic EPS (₹)  | 16.54          | 35.12          |
| Diluted EPS (₹)  | 16.48          | 34.93          |
| Nominal value of shares (₹)  | 2.00           | 2.00           |

Dilution of equity is on account of 9,429,479 (previous year 13,010,331) stock options.

### 1.1.5 Employee Stock Options Scheme ('the Scheme')

In February 2001, pursuant to the approval of the shareholders at the Extraordinary General Meeting, the Bank approved an Employee Stock Option Scheme. Under the Scheme, the Bank is authorised to issue upto 65,000,000 equity shares to eligible employees. Eligible employees are granted an option to purchase shares subject to vesting conditions. Further, over the period June 2004 to July 2013, pursuant to the approval of the shareholders at Annual General Meetings, the Bank approved an ESOP scheme for additional options aggregating 175,087,000. The options vest in a graded manner over 3 years. The options can be exercised within three/five years from the date of the vesting as the case may be. Within the overall ceiling of 240,087,000 stock options approved for grant by the shareholders as stated earlier, the Bank is also authorised to issue options to employees and directors of the subsidiary companies.

239,119,950 options have been granted under the Scheme till the previous year ended 31 March, 2016.

On 26 April, 2016, the Bank granted 7,153,000 stock options (each option representing entitlement to one equity share of the Bank) to its eligible employees/directors of the Bank/subsidiary companies at a price of ₹469.90 per option.

Stock option activity under the Scheme for the year ended 31 March, 2017 is set out below:

|  | Options outstanding | Range of exercise prices (₹) | Weighted average exercise price (₹) | Weighted average remaining contractual life (Years) |
|--|---------------------|------------------------------|-------------------------------------|---|
| Outstanding at the beginning of the year | 35,527,310          | 217.33 to 535.00             | 327.56                              | 3.33  |
| Granted during the year                  | 7,153,000           | 469.90                       | 469.90                              | -   |
| Forfeited during the year                | (690,050)           | 217.33 to 535.00             | 455.72                              | -   |
| Expired during the year                  | (74,853)            | 217.33 to 289.51             | 257.56                              | -   |
| Exercised during the year                | (12,204,283)        | 217.33 to 535.00             | 268.81                              | -   |
| Outstanding at the end of the year       | 29,711,124          | 217.33 to 535.00             | 383.16                              | 3.98  |
| Exercisable at the end of the year       | 15,934,524          | 217.33 to 535.00             | 319.45                              | 2.41  |

The weighted average share price in respect of options exercised during the year was ₹507.67.

Stock option activity under the Scheme for the year ended 31 March, 2016 is set out below:

|  | Options<br>outstanding | Range of exercise<br>prices (₹) | Weighted<br>average<br>exercise<br>price (₹) | Weighted average<br>remaining<br>contractual life<br>(Years) |
|--|------------------------|---------------------------------|--|--|
| Outstanding at the beginning of the year | 41,829,791             | 100.65 to 306.54                | 269.17                                       | 3.13   |
| Granted during the year                  | 7,144,500              | 486.25 to 535.00                | 532.95                                       | -  |
| Forfeited during the year                | (970,750)              | 100.65 to 535.00                | 350.00                                       | -  |
| Expired during the year                  | (166,604)              | 100.65 to 289.51                | 218.92                                       | -  |
| Exercised during the year                | (12,309,627)           | 100.65 to 306.54                | 248.05                                       | -  |
| Outstanding at the end of the year       | 35,527,310             | 217.33 to 535.00                | 327.56                                       | 3.33   |
| Exercisable at the end of the year       | 19,856,810             | 217.33 to 306.54                | 268.07                                       | 1.74   |

The weighted average share price in respect of options exercised during the year was ₹495.51.

#### Fair Value Methodology

On applying the fair value based method in Guidance Note on 'Accounting for Employee Share-based Payments' the impact on reported net profit and EPS would be as follows:

|   | 31 March, 2017  | 31 March, 2016  |
|---|-----------------|-----------------|
| <b>Net Profit (as reported) (₹ in crores)</b>   | <b>3,953.03</b> | <b>8,349.67</b> |
| Add: Stock based employee compensation expense included in net income (₹ in crores)                               | -               | -               |
| Less: Stock based employee compensation expense determined under fair value based method (proforma) (₹ in crores) | (101.47)        | (103.06)        |
| <b>Net Profit (Proforma) (₹ in crores)</b>  | <b>3,851.56</b> | <b>8,246.61</b> |
| <b>Earnings per share: Basic (in ₹)</b>   |                 |                 |
| As reported   | 16.54           | 35.12           |
| Proforma  | 16.12           | 34.69           |
| <b>Earnings per share: Diluted (in ₹)</b>   |                 |                 |
| As reported   | 16.48           | 34.93           |
| Proforma  | 16.06           | 34.51           |

The fair value of the options is estimated on the date of the grant using the Black-Scholes options pricing model, with the following assumptions:

|                         | 31 March, 2017   | 31 March, 2016   |
|-------------------------|------------------|------------------|
| Dividend yield          | 1.29%            | 1.40%            |
| Expected life           | 2.57-4.57 years  | 2.57-4.57 years  |
| Risk free interest rate | 7.15% to 7.39%   | 7.61% to 7.78%   |
| Volatility              | 32.92% to 35.75% | 34.85% to 36.51% |

Volatility is the measure of the amount by which a price has fluctuated or is expected to fluctuate during a period. The measure of volatility used in the Black-Scholes options pricing model is the annualised standard deviation of the continuously compounded rates of return on the stock over a period of time. For calculating volatility, the daily volatility of the stock prices on the National Stock Exchange, over a period prior to the date of grant, corresponding with the expected life of the options has been considered.

The weighted average fair value of options granted during the year ended 31 March, 2017 is ₹153.66 (previous year ₹178.22).

## NOTES (CONT.)

### 1.1.6 Proposed Dividend

The Board of Directors, in their meeting held on 26 April, 2017 have proposed a final dividend of ₹5 per equity share amounting to ₹1,403.99 crores, inclusive of corporate dividend tax. The proposal is subject to the approval of shareholders at the Annual General Meeting. In terms of revised Accounting Standard (AS) 4 'Contingencies and Events occurring after the Balance sheet date' as notified by the Ministry of Corporate Affairs through amendments to Companies (Accounting Standards) Amendment Rules, 2016, dated 30 March, 2016, such proposed dividend has not been recognised as a liability as on 31 March, 2017.

Dividend paid during the year, represents dividend (₹5 per equity share) for the year ended 31 March, 2016 paid pursuant to approval of shareholders at Annual General Meeting held on 22 July, 2016.

### 1.1.7 Segmental reporting

The business of the Bank is divided into four segments: Treasury, Retail Banking, Corporate/Wholesale Banking, and Other Banking Business. These segments have been identified and based on RBI's revised guidelines on Segment Reporting issued on 18 April 2007 vide Circular No. DBOD.No.BP.BC.81/21.04.018/2006-07. The principal activities of these segments are as under.

| Segment                     | Principal Activities   |
|-----------------------------|--|
| Treasury                    | Treasury operations include investments in sovereign and corporate debt, equity and mutual funds, trading operations, derivative trading and foreign exchange operations on the proprietary account and for customers. The Treasury segment also includes the central funding unit.  |
| Retail Banking              | Constitutes lending to individuals/small businesses through the branch network and other delivery channels subject to the orientation, nature of product, granularity of the exposure and the quantum thereof. Retail Banking activities also include liability products, card services, internet banking, mobile banking, ATM services, depository, financial advisory services and NRI services. |
| Corporate/Wholesale Banking | Includes corporate relationships not included under Retail Banking, corporate advisory services, placements and syndication, project appraisals, capital market related services and cash management services.   |
| Other Banking Business      | Includes para banking activities like third party product distribution and other banking transactions not covered under any of the above three segments.   |

Business segments in respect of operations of the subsidiaries have been identified and reported taking into account the customer profile, the nature of product and services and the organisation structure.

Revenues of the Treasury segment primarily consist of fees and gains or losses from trading operations and interest income on the investment portfolio. The principal expenses of the segment consist of interest expense on funds borrowed from external sources and other internal segments, premises expenses, personnel costs, other direct overheads and allocated expenses.

Revenues of the Corporate/Wholesale Banking segment consist of interest and fees earned on loans given to customers falling under this segment and fees arising from transaction services and merchant banking activities such as syndication and debenture trusteeship. Revenues of the Retail Banking segment are derived from interest earned on loans classified under this segment and fees for banking and advisory services, ATM interchange fees and cards products. Expenses of the Corporate/Wholesale Banking and Retail Banking segments primarily comprise interest expense on deposits and funds borrowed from other internal segments, infrastructure and premises expenses for operating the branch network and other delivery channels, personnel costs, other direct overheads and allocated expenses.

Segment income includes earnings from external customers and from funds transferred to the other segments. Segment result includes revenue as reduced by interest expense and operating expenses and provisions, if any, for that segment. Segment-wise income and expenses include certain allocations. Inter segment interest income and interest expense represent the transfer price received from and paid to the Central Funding Unit (CFU) respectively. For this purpose, the funds transfer pricing mechanism presently followed by the Bank, which is based on historical matched maturity and internal benchmarks, has been used. Operating expenses other than those directly attributable to segments are allocated to the segments based on an activity-based costing methodology. All activities in the Bank are segregated segment-wise and allocated to the respective segment.

Segmental results are set out below:

(₹ in crores)

|  | 31 March, 2017   |                                    |                    |                           |                   |
|--|------------------|------------------------------------|--------------------|---------------------------|-------------------|
|  | Treasury         | Corporate/<br>Wholesale<br>Banking | Retail Banking     | Other Banking<br>Business | Total             |
| <b>Segment Revenue</b>   |                  |                                    |                    |                           |                   |
| Gross interest income (external customers)                             | 11,684.45        | 16,364.82                          | 17,125.82          | 0.00                      | 45,175.09         |
| Other income   | 4,467.90         | 3,421.50                           | 3,239.84           | 1,292.36                  | 12,421.60         |
| <b>Total income as per Profit and Loss Account</b>                     | <b>16,152.35</b> | <b>19,786.32</b>                   | <b>20,365.66</b>   | <b>1,292.36</b>           | <b>57,596.69</b>  |
| Add/(less) inter segment interest income                               | 48,713.22        | 5,358.37                           | 18,029.89          | -                         | 72,101.48         |
| <b>Total segment revenue</b>   | <b>64,865.57</b> | <b>25,144.69</b>                   | <b>38,395.55</b>   | <b>1,292.36</b>           | <b>129,698.17</b> |
| Less: Interest expense (external customers)                            | 12,531.94        | 949.39                             | 13,308.00          | 0.01                      | 26,789.34         |
| Less: Inter segment interest expense                                   | 47,974.47        | 11,937.93                          | 12,188.50          | 0.58                      | 72,101.48         |
| Less: Operating expenses   | 465.33           | 3,521.52                           | 8,398.30           | 340.48                    | 12,725.63         |
| <b>Operating profit</b>  | <b>3,893.83</b>  | <b>8,735.85</b>                    | <b>4,500.75</b>    | <b>951.29</b>             | <b>18,081.72</b>  |
| Less: Provision for non-performing assets/others*                      | 1,228.96         | 10,057.64                          | 841.32             | -                         | 12,127.92         |
| <b>Segment result</b>  | <b>2,664.87</b>  | <b>(1,321.79)</b>                  | <b>3,659.43</b>    | <b>951.29</b>             | <b>5,953.80</b>   |
| Less: Provision for tax  |                  |                                    |                    |                           | 1,986.77          |
| <b>Net Profit before minority interest and earnings from Associate</b> |                  |                                    |                    |                           | <b>3,967.03</b>   |
| Less: Minority Interest  |                  |                                    |                    |                           | 14.00             |
| Add: Share of Profit in Associate                                      |                  |                                    |                    |                           | -                 |
| Extraordinary profit/loss  |                  |                                    |                    |                           | -                 |
| <b>Net Profit</b>  |                  |                                    |                    |                           | <b>3,953.03</b>   |
| Segment assets   | 209,880.80       | 207,804.80                         | 187,276.45         | 782.46                    | 605,744.51        |
| Unallocated assets   |                  |                                    |                    |                           | 5,717.50          |
| <b>Total assets</b>  |                  |                                    |                    |                           | <b>611,462.01</b> |
| Segment liabilities  | 198,146.86       | 123,007.05                         | 233,695.38         | 153.95                    | 555,003.24        |
| Unallocated liabilities <sup>(1)</sup>                                 |                  |                                    |                    |                           | 78.42             |
| <b>Total liabilities</b>   |                  |                                    |                    |                           | <b>555,081.66</b> |
| <b>Net assets</b>  | <b>11,733.94</b> | <b>84,797.75</b>                   | <b>(46,418.93)</b> | <b>628.51</b>             | <b>56,380.35</b>  |
| <b>Capital Expenditure for the year</b>                                | <b>26.76</b>     | <b>215.57</b>                      | <b>436.60</b>      | <b>18.60</b>              | <b>697.53</b>     |
| <b>Depreciation on fixed assets for the year</b>                       | <b>20.84</b>     | <b>166.08</b>                      | <b>325.46</b>      | <b>14.29</b>              | <b>526.67</b>     |

<sup>(1)</sup> Includes minority interest of ₹61.31 crores

\* represents material non-cash items other than depreciation

## NOTES (CONT.)

(₹ in crores)

|  | 31 March, 2016   |                                    |                    |                           |                    |
|--|------------------|------------------------------------|--------------------|---------------------------|--------------------|
|  | Treasury         | Corporate/<br>Wholesale<br>Banking | Retail Banking     | Other Banking<br>Business | Total              |
| <b>Segment Revenue</b>   |                  |                                    |                    |                           |                    |
| Gross interest income (external customers)                             | 11,223.76        | 15,664.85                          | 14,520.61          | 0.03                      | 41,409.25          |
| Other income   | 2,526.88         | 3,543.79                           | 2,802.26           | 1,082.05                  | 9,954.98           |
| <b>Total income as per Profit and Loss Account</b>                     | <b>13,750.64</b> | <b>19,208.64</b>                   | <b>17,322.87</b>   | <b>1,082.08</b>           | <b>51,364.23</b>   |
| Add/(less) inter segment interest income                               | 46,475.49        | 4,816.81                           | 16,769.97          | -                         | 68,062.27          |
| <b>Total segment revenue</b>   | <b>60,226.13</b> | <b>24,025.45</b>                   | <b>34,092.84</b>   | <b>1,082.08</b>           | <b>1,19,426.50</b> |
| Less: Interest expense (external customers)                            | 11,581.63        | 688.24                             | 12,074.37          | -                         | 24,344.24          |
| Less: Inter segment interest expense                                   | 44,734.13        | 11,743.24                          | 11,584.76          | 0.14                      | 68,062.27          |
| Less: Operating expenses   | 401.76           | 2,725.83                           | 7,159.04           | 324.74                    | 10,611.37          |
| <b>Operating profit</b>  | <b>3,508.61</b>  | <b>8,868.14</b>                    | <b>3,274.67</b>    | <b>757.20</b>             | <b>16,408.62</b>   |
| Less: Provision for non-performing assets/others*                      | 189.97           | 3,014.39                           | 514.29             | -                         | 3,718.65           |
| <b>Segment result</b>  | <b>3,318.64</b>  | <b>5,853.75</b>                    | <b>2,760.38</b>    | <b>757.20</b>             | <b>12,689.97</b>   |
| Less: Provision for tax  |                  |                                    |                    |                           | 4,332.38           |
| <b>Net Profit before minority interest and earnings from Associate</b> |                  |                                    |                    |                           | <b>8,357.59</b>    |
| Less: Minority Interest  |                  |                                    |                    |                           | 7.92               |
| Add: Share of Profit in Associate                                      |                  |                                    |                    |                           | -                  |
| Extraordinary profit/loss  |                  |                                    |                    |                           | -                  |
| <b>Net Profit</b>  |                  |                                    |                    |                           | <b>8,349.67</b>    |
| Segment assets   | 189,206.69       | 197,317.53                         | 156,752.54         | 677.50                    | 543,954.26         |
| Unallocated assets   |                  |                                    |                    |                           | 2,432.35           |
| <b>Total assets</b>  |                  |                                    |                    |                           | <b>546,386.61</b>  |
| Segment liabilities  | 186,143.85       | 93,135.46                          | 213,406.72         | 84.98                     | 492,771.01         |
| Unallocated liabilities <sup>(1)</sup>                                 |                  |                                    |                    |                           | 56.84              |
| <b>Total liabilities</b>   |                  |                                    |                    |                           | <b>492,827.85</b>  |
| <b>Net assets</b>  | <b>3,062.84</b>  | <b>104,182.07</b>                  | <b>(56,654.18)</b> | <b>592.52</b>             | <b>53,558.76</b>   |
| <b>Capital Expenditure for the year</b>                                | <b>60.37</b>     | <b>418.83</b>                      | <b>874.63</b>      | <b>29.84</b>              | <b>1,383.67</b>    |
| <b>Depreciation on fixed assets for the year</b>                       | <b>21.03</b>     | <b>140.53</b>                      | <b>288.42</b>      | <b>11.41</b>              | <b>461.39</b>      |

<sup>(1)</sup> Includes minority interest of ₹39.05 crores

\* represents material non-cash items other than depreciation

## Geographic Segments

(₹ in crores)

|   | Domestic          |                   | International     |                   | Total             |                   |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|   | 31 March,<br>2017 | 31 March,<br>2016 | 31 March,<br>2017 | 31 March,<br>2016 | 31 March,<br>2017 | 31 March,<br>2016 |
| Revenue                                   | 54,750.01         | 48,466.41         | 2,846.68          | 2,897.82          | 57,596.69         | 51,364.23         |
| Assets                                    | 551,877.12        | 488,567.02        | 59,584.89         | 57,819.59         | 611,462.01        | 546,386.61        |
| Capital Expenditure for the year          | 696.65            | 1,378.32          | 0.88              | 5.35              | 697.53            | 1,383.67          |
| Depreciation on fixed assets for the year | 521.32            | 452.92            | 5.35              | 8.47              | 526.67            | 461.39            |

### 1.1.8 Related party disclosure

The related parties of the Group are broadly classified as:

#### a) Promoters

The Bank has identified the following entities as its Promoters.

- Administrator of the Specified Undertaking of the Unit Trust of India (SUUTI)
- Life Insurance Corporation of India (LIC)
- General Insurance Corporation and four Government-owned general insurance companies – New India Assurance Co. Limited, National Insurance Co. Limited, United India Insurance Co. Limited and The Oriental Insurance Co. Limited.

#### b) Key Management Personnel

- Ms. Shikha Sharma (Managing Director & Chief Executive Officer)
- Mr. V. Srinivasan (Deputy Managing Director)
- Mr. Rajesh Dahiya [Executive Director (Corporate Centre)] with effect from 4 August, 2016
- Mr. Rajiv Anand [Executive Director (Retail Banking)] with effect from 4 August, 2016
- Mr. Sanjeev K. Gupta [Executive Director (Corporate Centre)] upto 18 March, 2016

#### c) Relatives of Key Management Personnel

Mr. Sanjaya Sharma, Ms. Usha Bharadwaj, Mr. Tilak Sharma, Ms. Tvisha Sharma, Dr. Sanjiv Bharadwaj, Dr. Prashant Bharadwaj, Dr. Brevis Bharadwaj, Dr. Reena Bharadwaj, Ms. Gayathri Srinivasan, Ms. Vanjulam Varadarajan, Mr. V. Satish, Ms. Camy Satish, Ms. Ananya Srinivasan, Ms. Anagha Srinivasan, Ms. Geetha N., Ms. Chitra R., Ms. Sumathi N., Mr. S. Ranganathan, Mr. R. Narayan, Ms. Gitanjali Anand, Ms. Tara Anand, Ms. Nandita Anand, Mr. P.L. Narain, Mr. P. Srinivas, Ms. Ratna Rao Shekar, Ms. P. Kamashi, Ms. Hemant Dahiya, Ms. Arooshi Dahiya, Ms. Mallika Dahiya, Ms. Jal Medha, Ms. Pooja Rathi, Mr. Jai Prakash Dahiya.

The significant transactions between the Bank and related parties during the year ended 31 March, 2017 and 31 March, 2016 are given below. A specific related party transaction is disclosed as a significant related party transaction wherever it exceeds 10% of the aggregate value of all related party transactions in that category:

- Dividend paid: Administrator of The Specified Undertaking of the Unit Trust of India ₹137.42 crores (previous year ₹126.43 crores), Life Insurance Corporation of India ₹174.43 crores (previous year ₹130.91 crores)
- Interest paid: Administrator of The Specified Undertaking of the Unit Trust of India ₹73.12 crores (previous year ₹70.97 crores), Life Insurance Corporation of India ₹543.21 crores (previous year ₹530.85 crores)
- Interest received: Life Insurance Corporation of India ₹1.48 crores (previous year ₹0.37 crores) and New India Assurance Company Ltd. ₹0.13 crores (previous year ₹0.01 crores), Mr. Rajiv Anand ₹0.54 crores (previous year not applicable)
- Investment in non-equity instruments of related party: National Insurance Company Ltd. ₹110.00 crores (previous year Nil)
- Investment of related party in the Bank: Ms. Shikha Sharma ₹29.66 crores (previous year ₹16.08 crores), Mr. V. Srinivasan ₹12.03 crores (previous year ₹11.52 crores), Mr. Sanjeev K. Gupta N.A. (previous year ₹11.43 crores)

NOTES (CONT.)

- Investment of related party in bonds of the Bank: Life Insurance Corporation of India ₹1,000 crores (previous year Nil)
- Redemption of debt: Life Insurance Corporation of India Nil (previous year ₹50.00 crores), General Insurance Corporation ₹50.00 crores (previous year Nil), United India Insurance ₹20.00 crores (previous year Nil)
- Sale of Investments: General Insurance Corporation of India ₹390.00 crores (previous year ₹195.00 crores), New India Assurance Company Ltd. ₹200.00 crores (previous year Nil), National Insurance Company Ltd. ₹50.00 crores (previous year ₹80.12 crores), United India Insurance Company Ltd. ₹55.09 crores (previous year ₹50.00 crores)
- Management Contracts: Ms. Shikha Sharma ₹5.42 crores (previous year ₹5.37 crores), Mr. V. Srinivasan ₹3.36 crores (previous year ₹3.39 crores), Mr. Rajiv Anand ₹1.50 crores (previous year not applicable) Mr. Sanjeev K. Gupta N.A. (previous year ₹4.41 crores)
- Contribution to employee benefit fund: Life Insurance Corporation of India ₹15.75 crores (previous year ₹15.67 crores)
- Placement of Deposit by the Bank (net): Life Insurance Corporation of India Nil (previous year ₹0.08 crores)
- Advance granted (net): Life Insurance Corporation of India Ltd. ₹0.67 crores (previous year ₹1.05 crores)
- Advance repaid: Ms. Shikha Sharma ₹0.04 crores (previous year ₹0.04 crores), Mr. Rajesh Dahiya ₹0.16 crores (previous year not applicable), Mr. Sanjeev K. Gupta N.A. (previous year ₹0.62 crores)
- Receiving of services: Oriental Insurance Company Ltd. ₹75.00 crores (previous year ₹57.88 crores), New India Assurance Company Ltd. ₹18.09 crores (previous year ₹14.39 crores)
- Rendering of services: Life Insurance Corporation of India ₹1.45 crores (previous year ₹2.03 crores), Oriental Insurance Company Ltd. ₹0.61 crores (previous year ₹0.47 crores), New India Assurance Company Ltd. ₹0.37 crores (previous year ₹0.26 crores)
- Other reimbursement to related party: Life Insurance Corporation of India ₹0.41 crores (previous year ₹0.40 crores)

The details of transactions of the Bank with its related parties during the year ended 31 March, 2017 are given below:

| Items/Related Party   | (₹ in crores) |                          |                                       |          |
|---|---------------|--------------------------|---------------------------------------|----------|
|   | Promoters     | Key Management Personnel | Relatives of Key Management Personnel | Total    |
| Dividend paid   | 354.69        | 0.70                     | -                                     | 355.39   |
| Interest paid   | 666.31        | 0.14                     | 0.16                                  | 666.61   |
| Interest received   | 1.61          | 0.55                     | -                                     | 2.16     |
| Investment in non-equity instrument of related party            | 110.00        | -                        | -                                     | 110.00   |
| Investment of related party in the Bank                         | -             | 46.45                    | -                                     | 46.45    |
| Investment of related party in Hybrid capital/Bonds of the Bank | 1,050.00      | -                        | -                                     | 1,050.00 |
| Redemption of Hybrid capital/Bonds of the Bank                  | 70.00         | -                        | -                                     | 70.00    |
| Purchase of investments   | -             | -                        | -                                     | -        |
| Sale of investments   | 758.78        | 3.52                     | 0.11                                  | 762.41   |
| Management contracts  | -             | 11.35                    | -                                     | 11.35    |
| Contribution to employee benefit fund                           | 15.75         | -                        | -                                     | 15.75    |
| Purchase of fixed assets  | -             | -                        | -                                     | -        |
| Sale of fixed assets  | -             | -                        | -                                     | -        |
| Placement of deposits   | -             | -                        | -                                     | -        |

(₹ in crores)

| Items/Related Party                     | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Total  |
|---|-----------|--------------------------|---------------------------------------|--------|
| Repayment of deposits                   | -         | -                        | -                                     | -      |
| Non-funded commitments (issued)         | 0.05      | -                        | -                                     | 0.05   |
| Advance granted (net)                   | 0.67      | -                        | -                                     | 0.67   |
| Advance repaid                          | -         | 0.20                     | -                                     | 0.20   |
| Receiving of services                   | 100.67    | -                        | -                                     | 100.67 |
| Rendering of services                   | 2.43      | 0.05                     | -                                     | 2.48   |
| Other reimbursements from related party | -         | -                        | -                                     | -      |
| Other reimbursements to related party   | 0.41      | -                        | -                                     | 0.41   |

The balances payable to/receivable from the related parties of the Bank as on 31 March, 2017 are given below:

(₹ in crores)

| Items/Related Party  | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Total    |
|--|-----------|--------------------------|---------------------------------------|----------|
| Borrowings from the Bank   | -         | -                        | -                                     | -        |
| Deposits with the Bank   | 7,951.11  | 1.90                     | 2.99                                  | 7,956.00 |
| Placement of deposits  | 0.38      | -                        | -                                     | 0.38     |
| Advances   | 13.57     | 10.35                    | 0.02                                  | 23.94    |
| Investment in non-equity instruments of related party            | 56.10     | -                        | -                                     | 56.10    |
| Investment of related party in the Bank                          | 137.76    | 0.41                     | -                                     | 138.17   |
| Non-funded commitments   | 3.14      | -                        | -                                     | 3.14     |
| Investment of related party in Hybrid capital/ Bonds of the Bank | 4,300.00  | -                        | -                                     | 4,300.00 |
| Payable under management contracts                               | -         | 0.81                     | -                                     | 0.81     |
| Other receivables (net)  | -         | -                        | -                                     | -        |
| Other payables (net)   | -         | -                        | -                                     | -        |

The maximum balances payable to/receivable from the related parties of the Bank during the year ended 31 March, 2017 are given below:

(₹ in crores)

| Items/Related Party   | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Total    |
|---|-----------|--------------------------|---------------------------------------|----------|
| Borrowings from the Bank  | -         | -                        | -                                     | -        |
| Deposits with the Bank  | 9,003.33  | 10.82                    | 3.53                                  | 9,017.68 |
| Placement of deposits   | 0.38      | -                        | -                                     | 0.38     |
| Advances  | 25.70     | 10.52                    | 0.08                                  | 36.30    |
| Investment of related party in the Bank                         | 141.89    | 0.41                     | -                                     | 142.30   |
| Investment in non-equity instrument of the Bank                 | 110.00    | -                        | -                                     | 110.00   |
| Non-funded commitments  | 3.21      | -                        | -                                     | 3.21     |
| Investment of related party in Hybrid Capital/Bonds of the Bank | 4,355.00  | -                        | -                                     | 4,355.00 |
| Payable under management contracts                              | -         | 1.37                     | -                                     | 1.37     |
| Other receivables (net)   | -         | -                        | -                                     | -        |
| Other payables (net)  | -         | -                        | -                                     | -        |

NOTES (CONT.)

The details of transactions of the Bank with its related parties during the year ended 31 March, 2016 are given below:

(₹ in crores)

| Items/Related Party                            | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Total  |
|--|-----------|--------------------------|---------------------------------------|--------|
| Dividend paid                                  | 299.18    | 0.40                     | -                                     | 299.58 |
| Interest paid                                  | 644.89    | 0.07                     | 0.32                                  | 645.28 |
| Interest received                              | 0.38      | 0.03                     | -                                     | 0.41   |
| Investment of related party in the Bank        | -         | 39.03                    | -                                     | 39.03  |
| Redemption of Hybrid capital/Bonds of the Bank | 50.00     | -                        | -                                     | 50.00  |
| Purchase of investments                        | -         | -                        | -                                     | -      |
| Sale of investments                            | 325.12    | -                        | -                                     | 325.12 |
| Management contracts                           | -         | 13.18                    | -                                     | 13.18  |
| Contribution to employee benefit fund          | 15.67     | -                        | -                                     | 15.67  |
| Purchase of fixed assets                       | -         | -                        | -                                     | -      |
| Sale of fixed assets                           | -         | -                        | -                                     | -      |
| Placement of deposits                          | 0.08      | -                        | -                                     | 0.08   |
| Non-funded commitments (issued)                | 0.13      | -                        | -                                     | 0.13   |
| Advance granted (net)                          | 1.05      | -                        | -                                     | 1.05   |
| Advance repaid                                 | -         | 0.66                     | -                                     | 0.66   |
| Receiving of services                          | 79.24     | -                        | -                                     | 79.24  |
| Rendering of services                          | 2.76      | 0.03                     | -                                     | 2.79   |
| Other reimbursements from related party        | -         | -                        | -                                     | -      |
| Other reimbursements to related party          | 0.40      | -                        | -                                     | 0.40   |

The balances payable to/receivable from the related parties of the Bank as on 31 March, 2016 are given below:

(₹ in crores)

| Items/Related Party   | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Total    |
|---|-----------|--------------------------|---------------------------------------|----------|
| Borrowings from the Bank  | -         | -                        | -                                     | -        |
| Deposits with the Bank  | 7,839.14  | 1.03                     | 1.97                                  | 7,842.14 |
| Placement of deposits   | 0.38      | -                        | -                                     | 0.38     |
| Advances  | 12.89     | 0.37                     | 0.03                                  | 13.29    |
| Investment of related party in the Bank                         | 141.68    | 0.28                     | -                                     | 141.96   |
| Non-funded commitments  | 3.17      | -                        | -                                     | 3.17     |
| Investment of related party in Hybrid Capital/Bonds of the Bank | 3,320.00  | -                        | -                                     | 3,320.00 |
| Payable under management contracts                              | -         | 1.37                     | -                                     | 1.37     |
| Other receivables (net)   | -         | -                        | -                                     | -        |
| Other payables (net)  | -         | -                        | -                                     | -        |

The maximum balances payable to/receivable from the related parties of the Bank during the year ended 31 March, 2016 are given below:

(₹ in crores)

| Items/Related Party   | Promoters | Key Management Personnel | Relatives of Key Management Personnel | Total     |
|---|-----------|--------------------------|---------------------------------------|-----------|
| Borrowings from the Bank  | -         | -                        | -                                     | -         |
| Deposits with the Bank  | 12,103.47 | 9.76                     | 10.21                                 | 12,123.44 |
| Placement of deposits   | 0.41      | -                        | -                                     | 0.41      |
| Advances  | 19.91     | 0.99                     | 0.09                                  | 20.99     |
| Investment of related party in the Bank                         | 143.43    | 0.28                     | -                                     | 143.71    |
| Non-funded commitments  | 3.19      | -                        | -                                     | 3.19      |
| Investment of related party in Hybrid capital/Bonds of the Bank | 3,370.00  | -                        | -                                     | 3,370.00  |
| Payable under management contracts                              | -         | 1.64                     | -                                     | 1.64      |
| Other receivables (net)   | -         | -                        | -                                     | -         |
| Other payables (net)  | -         | -                        | -                                     | -         |

#### 1.1.9 Leases

Disclosure in respect of assets taken on operating lease

This comprise of office premises/ATMs, cash deposit machines, electronic data capturing machines and IT equipment.

(₹ in crores)

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Future lease rentals payable as at the end of the year:                                |                |                |
| - Not later than one year  | 700.14         | 672.00         |
| - Later than one year and not later than five years                                    | 2,175.20       | 2,136.83       |
| - Later than five years  | 1,470.68       | 1,280.66       |
| Total of minimum lease payments recognised in the Profit and Loss Account for the year | 775.78         | 511.36         |

There are no provisions relating to contingent rent.

The terms of renewal/purchase options and escalation clauses are those normally prevalent in similar agreements.

There are generally no undue restrictions or onerous clauses in the agreements.

#### 1.1.10 Other Fixed Assets (including furniture & fixtures)

The movement in fixed assets capitalized as application software is given below:

(₹ in crores)

| Particulars                                 | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| <b>At cost at the beginning of the year</b> | 887.14         | 741.94         |
| Additions during the year                   | 213.39         | 148.17         |
| Deductions during the year                  | (0.04)         | (2.97)         |
| Accumulated depreciation as at 31 March     | (719.32)       | (582.79)       |
| <b>Closing balance as at 31 March</b>       | <b>381.17</b>  | <b>304.35</b>  |
| Depreciation charge for the year            | 136.56         | 107.57         |

## NOTES (CONT.)

1.1.11 The major components of deferred tax assets and deferred tax liabilities arising out of timing differences are as under:

| As at   | (₹ in crores)   |                 |
|---|-----------------|-----------------|
|   | 31 March, 2017  | 31 March, 2016  |
| Deferred tax assets on account of provisions for doubtful debts   | 4,739.05        | 1,715.49        |
| Deferred tax assets on account of amortisation of HTM investments | 12.80           | 26.33           |
| Deferred tax assets on account of provision for employee benefits | 98.36           | 74.25           |
| <b>Deferred tax assets on account of other items</b>              | <b>314.77</b>   | <b>327.50</b>   |
| Deferred tax assets   | 5,164.98        | 2,143.57        |
| Deferred tax liability on account of depreciation on fixed assets | 92.01           | 48.64           |
| Deferred tax liabilities on account of other items                | 1.11            | 126.69          |
| <b>Deferred tax liabilities</b>                                   | <b>93.12</b>    | <b>175.33</b>   |
| <b>Net deferred tax asset</b>                                     | <b>5,071.86</b> | <b>1,968.24</b> |

1.1.12 Employee Benefits

Group

#### Provident Fund

The contribution to the employee's provident fund (including Employee Pension Scheme) of the Group amounted to ₹154.12 crores for the year ended 31 March, 2017 (previous year ₹130.35 crores).

Axis Bank Ltd.

The rules of the Bank's Provident Fund administered by a Trust require that if the Board of Trustees are unable to pay interest at the rate declared for Employees' Provident Fund by the Government under para 60 of the Employees' Provident Fund Scheme, 1952 for the reason that the return on investment is less or for any other reason, then the deficiency shall be made good by the Bank. Based on an actuarial valuation conducted by an independent actuary, there is no deficiency as at the Balance Sheet date for the Bank.

The following tables summarise the components of net benefit expenses recognised in the Profit and Loss Account and funded status and amounts recognised in the Balance Sheet for the Provident Fund benefit plan.

#### Profit and Loss Account

Net employee benefit expenses (recognised in payments to and provisions for employees)

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Current Service Cost   | 76.80          | 65.55          |
| Interest on Defined Benefit Obligation                               | 115.68         | 99.45          |
| Expected Return on Plan Assets                                       | (135.93)       | (117.69)       |
| Net Actuarial Losses/(Gains) recognised in the year                  | 20.25          | 18.25          |
| <b>Total included in "Employee Benefit Expense" [Schedule 16(I)]</b> | <b>76.80</b>   | <b>65.56</b>   |
| Actual Return on Plan Assets   | 136.51         | 99.04          |

## Balance Sheet

### Details of provision for provident fund

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Fair Value of Plan Assets                                    | 1,687.15       | 1,437.90       |
| Present Value of Funded Obligations                          | (1,687.15)     | (1,437.90)     |
| <b>Net Asset</b>   | -              | -              |
| <b>Amounts in Balance Sheet</b>                              |                |                |
| Liabilities  | -              | -              |
| Assets   | -              | -              |
| <b>Net Asset (included under Schedule 11 – Other Assets)</b> | -              | -              |

Changes in the present value of the defined benefit obligation are as follows:

|   | (₹ in crores)   |                 |
|---|-----------------|-----------------|
|   | 31 March, 2017  | 31 March, 2016  |
| <b>Change in Defined Benefit Obligation</b>   |                 |                 |
| <b>Opening Defined Benefit Obligation</b>     | 1,437.90        | 1,240.83        |
| Current Service Cost                          | 76.80           | 65.55           |
| Interest Cost                                 | 115.68          | 99.45           |
| Actuarial Losses/(Gains)                      | 20.83           | 12.08           |
| Employees Contribution                        | 181.16          | 160.81          |
| Liability transferred from/to other companies | (22.88)         | (11.96)         |
| Benefits Paid                                 | (122.34)        | (128.86)        |
| <b>Closing Defined Benefit Obligation</b>     | <b>1,687.15</b> | <b>1,437.90</b> |

Changes in the fair value of plan assets are as follows:

|  | (₹ in crores)   |                 |
|--|-----------------|-----------------|
|  | 31 March, 2017  | 31 March, 2016  |
| <b>Change in the Fair Value of Assets</b>  |                 |                 |
| <b>Opening Fair Value of Plan Assets</b>   | 1,437.90        | 1,240.83        |
| Expected Return on Plan Assets             | 135.93          | 117.69          |
| Actuarial Gains/(Losses)                   | 0.58            | (6.16)          |
| Employer contribution during the period    | 76.80           | 65.55           |
| Employee contribution during the period    | 181.16          | 160.81          |
| Assets transferred from/to other companies | (22.88)         | (11.96)         |
| Benefits Paid                              | (122.34)        | (128.86)        |
| <b>Closing Fair Value of Plan Assets</b>   | <b>1,687.15</b> | <b>1,437.90</b> |

Experience adjustments\*

|  | (₹ in crores)  |                |                |                |
|--|----------------|----------------|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 | 31 March, 2015 | 31 March, 2014 |
| Defined Benefit Obligations                | 1,687.15       | 1,437.90       | 1,240.83       | 1,013.25       |
| Plan Assets                                | 1,687.15       | 1,437.90       | 1,240.83       | 1,013.25       |
| Surplus/(Deficit)                          | -              | -              | -              | -              |
| Experience Adjustments on Plan Liabilities | 20.83          | 12.08          | (1.78)         | 53.03          |
| Experience Adjustments on Plan Assets      | 0.58           | (6.16)         | (3.99)         | 41.42          |

\* information provided to the extent available with the Bank

## NOTES (CONT.)

Major categories of plan assets (managed by Insurers) as a percentage of fair value of total plan assets

|  | 31 March, 2017<br>% | 31 March, 2016<br>% |
|--|---------------------|---------------------|
| Government securities                                | 53.74               | 53.04               |
| Bonds, debentures and other fixed income instruments | 31.81               | 30.74               |
| Equity shares  | 1.66                | -                   |
| Others   | 12.79               | 16.22               |

Principal actuarial assumptions at the balance sheet date:

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Discount rate for the term of the obligation                                 | 7.40%          | 7.95%          |
| Average historic yield on the investment portfolio                           | 9.11%          | 9.01%          |
| Discount rate for the remaining term to maturity of the investment portfolio | 6.93%          | 7.94%          |
| Expected investment return   | 9.58%          | 9.02%          |
| Guaranteed rate of return  | 8.65%          | 8.75%          |

### Superannuation

The Bank contributed ₹15.69 crores to the employee's superannuation plan for the year ended 31 March, 2017 (previous year ₹15.61 crores).

Group

### Leave Encashment

The actuarial liability of compensated absences of accumulated privileged leave of the employees of the Group is given below.

(₹ in crores)

|   | As at 31 March, 2017 |                   |                      |                                    |                   |
|---|----------------------|-------------------|----------------------|------------------------------------|-------------------|
|   | Axis Bank Ltd.       | Axis Capital Ltd. | Axis Securities Ltd. | Axis Asset Management Company Ltd. | Axis Finance Ltd. |
| Actuarial liability – Privilege Leave               | 247.46               | 0.11              | 0.27                 | 0.62                               | 0.15              |
| <b>Total Expense included under Schedule 16 (I)</b> | 79.87                | 0.12              | 0.36                 | 0.28                               | 0.07              |
| <b>Assumptions</b>                                  |                      |                   |                      |                                    |                   |
| Discount rate                                       | 7.40% p.a.           | 6.82% p.a.        | 6.15% p.a.           | 6.82% p.a.                         | 7.39% p.a.        |
| Salary escalation rate                              | 7.00% p.a.           | 7.00% p.a.        | 7.00% p.a.           | 9.00% p.a.                         | 7.00% p.a.        |

(₹ in crores)

|   | As at 31 March, 2016 |                   |                      |                                    |                   |
|---|----------------------|-------------------|----------------------|------------------------------------|-------------------|
|   | Axis Bank Ltd.       | Axis Capital Ltd. | Axis Securities Ltd. | Axis Asset Management Company Ltd. | Axis Finance Ltd. |
| Actuarial liability – Privilege Leave               | 209.10               | 0.11              | 0.17                 | 0.41                               | 0.13              |
| <b>Total Expense included under Schedule 16 (I)</b> | 34.49                | -*                | (0.27)               | 0.12                               | 0.09              |
| <b>Assumptions</b>                                  |                      |                   |                      |                                    |                   |
| Discount rate                                       | 7.95% p.a.           | 7.85% p.a.        | 7.20% p.a.           | 8.00% p.a.                         | 7.96% p.a.        |
| Salary escalation rate                              | 7.00% p.a.           | 7.00% p.a.        | 7.00% p.a.           | 9.00% p.a.                         | 7.00% p.a.        |

\*less than ₹50,000

Group

**Gratuity**

The following tables summarize the components of net benefit expenses recognised in the Profit and Loss Account and the funded status and amounts recognised in the Balance Sheet for the Gratuity benefit plan.

Profit and Loss Account

Net employee benefit expenses (recognised in payments to and provisions for employees)

|  | (₹ in crores)  |                |
|--|----------------|----------------|
|  | 31 March, 2017 | 31 March, 2016 |
| Current Service Cost   | 34.52          | 31.68          |
| Interest on Defined Benefit Obligation                               | 21.19          | 18.94          |
| Expected Return on Plan Assets                                       | (18.84)        | (16.42)        |
| Net Actuarial Losses/(Gains) recognised in the year                  | 26.79          | 9.51           |
| Past Service Cost  | 0.36           | -              |
| <b>Total included in "Employee Benefit Expense" [Schedule 16(I)]</b> | <b>64.02</b>   | <b>43.71</b>   |
| Actual Return on Plan Assets   | 17.17          | 11.14          |

Balance Sheet

Details of provision for gratuity

|   | (₹ in crores)  |                |
|---|----------------|----------------|
|   | 31 March, 2017 | 31 March, 2016 |
| Present Value of Funded Obligations                         | (298.44)       | (244.85)       |
| Present Value of un-funded Obligations                      | (3.01)         | (1.99)         |
| Fair Value of Plan Assets                                   | 290.10         | 243.00         |
| <b>Net (Liability)/Asset</b>                                | <b>(11.35)</b> | <b>(3.84)</b>  |
| <b>Amounts in Balance Sheet</b>                             |                |                |
| Liabilities (included under Schedule 5 – Other Liabilities) | (11.35)        | (3.85)         |
| Assets (included under Schedule 11 – Other Assets)          | -              | 0.01           |
| <b>Net (Liability)/Asset</b>                                | <b>(11.35)</b> | <b>(3.84)</b>  |

Changes in the present value of the defined benefit obligation are as follows:

|   | (₹ in crores)  |                |
|---|----------------|----------------|
|   | 31 March, 2017 | 31 March, 2016 |
| <b>Change in Defined Benefit Obligation</b> |                |                |
| <b>Opening Defined Benefit Obligation</b>   | 246.84         | 219.95         |
| Current Service Cost                        | 34.52          | 31.68          |
| Interest Cost                               | 21.19          | 18.94          |
| Actuarial Losses/(Gains)                    | 25.11          | 4.23           |
| Past Service Cost                           | 0.19           | -              |
| Liabilities transferred in                  | 0.17           | -              |
| Benefits Paid                               | (26.57)        | (27.96)        |
| <b>Closing Defined Benefit Obligation</b>   | <b>301.45</b>  | <b>246.84</b>  |

## NOTES (CONT.)

Changes in the fair value of plan assets are as follows:

(₹ in crores)

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| <b>Opening Fair Value of Plan Assets</b> | 243.00         | 219.26         |
| Expected Return on Plan Assets           | 18.84          | 16.42          |
| Actuarial Gains/(Losses)                 | (1.68)         | (5.28)         |
| Contributions by Employer                | 56.52          | 40.38          |
| Benefits Paid                            | (26.57)        | (27.78)        |
| <b>Closing Fair Value of Plan Assets</b> | <b>290.11</b>  | <b>243.00</b>  |

Experience adjustments

(₹ in crores)

|  | 31 March, 2017 | 31 March, 2016 | 31 March, 2015 | 31 March, 2014 | 31 March, 2013 |
|--|----------------|----------------|----------------|----------------|----------------|
| Defined Benefit Obligations                | 301.45         | 246.84         | 219.95         | 168.99         | 147.25         |
| Plan Assets                                | 290.11         | 243.00         | 219.26         | 171.76         | 152.17         |
| Surplus/(Deficit)                          | (11.34)        | (3.84)         | (0.69)         | 2.77           | 4.92           |
| Experience Adjustments on Plan Liabilities | 7.09           | 2.98           | 0.76           | 7.45           | 4.66           |
| Experience Adjustments on Plan Assets      | (1.68)         | (5.28)         | 1.39           | 2.30           | 2.07           |

Axis Bank Ltd.

Major categories of plan assets (managed by Insurers) as a percentage of fair value of total plan assets

|  | 31 March, 2017<br>% | 31 March, 2016<br>% |
|--|---------------------|---------------------|
| Government securities                                | 37.30               | 49.15               |
| Bonds, debentures and other fixed income instruments | 47.98               | 39.34               |
| Money market instruments                             | 8.66                | 5.69                |
| Equity shares  | 3.52                | 2.62                |
| Others   | 2.54                | 3.20                |

Principal actuarial assumptions at the balance sheet date:

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
| Discount Rate                          | 7.40% p.a.     | 7.95% p.a.     |
| Expected rate of Return on Plan Assets | 7.50% p.a.     | 7.50% p.a.     |
| Salary Escalation Rate                 | 7.00% p.a.     | 7.00% p.a.     |
| Employee Turnover                      |                |                |
| - 21 to 30 (age in years)              | 20.00%         | 19.00%         |
| - 31 to 44 (age in years)              | 10.00%         | 8.00%          |
| - 45 to 59 (age in years)              | 5.00%          | 4.00%          |

The estimates of future salary increases considered take into account the inflation, seniority, promotion and other relevant factors.

The expected rate of return on plan assets is based on the average long-term rate of return expected on investments of the Fund during the estimated term of the obligations.

As the contribution expected to be paid to the plan during the annual period beginning after the balance sheet date is based on various internal/external factors, a best estimate of the contribution is not determinable.

The above information is as certified by the actuary and relied upon by the auditors.

Axis Capital Ltd.

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| The major categories of plan assets* as a percentage of fair value of total plan assets – Insurer Managed Funds | 100.00         | 100.00         |

\*composition of plan assets is not available

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| <b>Principal actuarial assumptions at the balance sheet date:</b> |                |                |
| Discount Rate   | 6.82% p.a.     | 7.85% p.a.     |
| Expected rate of Return on Plan Assets                            | 6.82% p.a.     | 7.85% p.a.     |
| Salary Escalation Rate  | 7.00% p.a.     | 7.00% p.a.     |
| Employee Turnover   | 7.00%          | 7.00%          |

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

The overall expected rate of return on assets is determined based on the market prices prevailing on that date, applicable to the period over which the obligation is to be settled.

The Company expects to contribute ₹1.36 crores as gratuity in the year 2017-18 (previous year ₹0.26 crores).

Axis Asset Management Company Ltd.

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| <b>Principal actuarial assumptions at the balance sheet date:</b> |                |                |
| Discount Rate   | 6.82% p.a.     | 8.00% p.a.     |
| Expected rate of Return on Plan Assets                            | N.A.           | N.A.           |
| Salary Escalation Rate  | 9.00% p.a.     | 9.00% p.a.     |
| Employee Turnover   | 10.00%         | 10.00%         |

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

Axis Securities Ltd.

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| The major categories of plan assets* as a percentage of fair value of total plan assets – Insurer Managed Funds | 100.00         | 100.00         |

\*composition of plan assets is not available

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| <b>Principal actuarial assumptions at the balance sheet date:</b> |                |                |
| Discount Rate   | 6.15% p.a.     | 7.20% p.a.     |
| Expected rate of Return on Plan Assets                            | 7.00% p.a.     | 7.20% p.a.     |
| Salary Escalation Rate  | 7.00% p.a.     | 7.00% p.a.     |
| Employee Turnover   | 7.00%          | 7.00%          |

## NOTES (CONT.)

The estimates of future salary increases considered take into account the inflation, seniority, promotion and other relevant factors.

The expected rate of return on plan assets is based on the average long-term rate of return expected on investments of the Fund during the estimated term of the obligations.

The Company expects to contribute ₹1.50 crore as gratuity in the year 2017-18 (previous year ₹ 1.00 crores)

Axis Finance Ltd.

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| The major categories of plan assets* as a percentage of fair value of total plan assets – Insurer Managed Funds | 100.00         | 100.00         |

\*composition of plan assets is not available

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| <b>Principal actuarial assumptions at the balance sheet date:</b> |                |                |
| Discount Rate   | 7.39% p.a.     | 7.96% p.a.     |
| Expected rate of Return on Plan Assets                            | 7.39% p.a.     | 7.96% p.a.     |
| Salary Escalation Rate  | 7.00% p.a.     | 7.00% p.a.     |
| Employee Turnover   | 5.00%          | 5.00%          |

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

Axis Trustee Services Ltd.

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| <b>Principal actuarial assumptions at the balance sheet date:</b> |                |                |
| Discount Rate   | 6.85% p.a.     | 7.38% p.a.     |
| Expected rate of Return on Plan Assets                            | N.A.           | N.A.           |
| Salary Escalation Rate  | 10.00% p.a.    | 15.00% p.a.    |
| Employee Turnover   | 20.00%         | 30.00%         |

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

### 1.1.13 Provisions and contingencies

- a) Movement in provision for frauds included under other liabilities is set out below:

|  | 31 March, 2017 | 31 March, 2016 |
|--|----------------|----------------|
|  | (₹ in crores)  |                |
| Opening balance at the beginning of the year       | 39.82          | 24.80          |
| Additions during the year                          | 23.47          | 15.78          |
| Reductions on account of payments during the year  | -              | -              |
| Reductions on account of reversals during the year | (3.89)         | (0.76)         |
| <b>Closing balance at the end of the year</b>      | <b>59.40</b>   | <b>39.82</b>   |

- b) Other liabilities include provision for reward points made on actuarial basis, the movement of which is set out below:

(₹ in crores)

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| Opening provision at the beginning of the year  | 127.38         | 83.19          |
| Provision made during the year                  | 32.17          | 62.14          |
| Reductions during the year                      | (49.10)        | (17.95)        |
| <b>Closing provision at the end of the year</b> | <b>110.45</b>  | <b>127.38</b>  |

- c) Movement in provision for other contingencies is set out below:

(₹ in crores)

|   | 31 March, 2017 | 31 March, 2016 |
|---|----------------|----------------|
| Opening provision at the beginning of the year  | 539.09         | 1,058.68       |
| Provision made during the year                  | 1,036.59       | 1,342.21       |
| Reductions during the year                      | (980.06)       | (1,861.80)     |
| <b>Closing provision at the end of the year</b> | <b>595.62</b>  | <b>539.09</b>  |

The above provision includes contingent provision for advances/other exposures, legal cases and other contingencies.

#### 1.1.14 Description of contingent liabilities

- a) Claims against the Group not acknowledged as debts

These represent claims filed against the Group in the normal course of business relating to various legal cases currently in progress. These also include demands raised by income tax authorities and disputed by the Group. Apart from claims assessed as possible, the Group holds provision of ₹26.61 crores as on 31 March, 2017 (previous year ₹26.00 crores) towards claims assessed as probable.

- b) Liability on account of forward exchange and derivative contracts

The Group enters into foreign exchange contracts, currency options/swaps, interest rate/currency futures and forward rate agreements on its own account and for customers. Forward exchange contracts are commitments to buy or sell foreign currency at a future date at the contracted rate. Currency swaps are commitments to exchange cash flows by way of interest/principal in two currencies, based on ruling spot rates. Interest rate swaps are commitments to exchange fixed and floating interest rate cash flows. Interest rate futures are standardised, exchange-traded contracts that represent a pledge to undertake a certain interest rate transaction at a specified price, on a specified future date. Forward rate agreements are agreements to pay or receive a certain sum based on a differential interest rate on a notional amount for an agreed period. A foreign currency option is an agreement between two parties in which one grants to the other the right to buy or sell a specified amount of currency at a specific price within a specified time period or at a specified future time. An Exchange Traded Currency Option contract is a standardised foreign exchange derivative contract, which gives the owner the right, but not the obligation, to exchange money denominated in one currency into another currency at a pre-agreed exchange rate on a specified date on the date of expiry. Currency Futures contract is a standardised, exchange-traded contract, to buy or sell a certain underlying currency at a certain date in the future, at a specified price.

- c) Guarantees given on behalf of constituents

As a part of its banking activities, the Bank issues guarantees on behalf of its customers to enhance their credit standing. Guarantees represent irrevocable assurances that the Bank will make payments in the event of the customer failing to fulfill its financial or performance obligations.

## NOTES (CONT.)

d) Acceptances, endorsements and other obligations

These include documentary credit issued by the Bank on behalf of its customers and bills drawn by the Bank's customers that are accepted or endorsed by the Bank.

e) Other items for which the Group is contingently liable

Other items represent outstanding amount of bills rediscounted by the Bank, estimated amount of contracts remaining to be executed on capital account, notional principal on account of outstanding Tom/Spot foreign exchange contracts, commitments towards underwriting and investment in equity through bids under Initial Public Offering (IPO) of corporates as at the year end, demands raised by statutory authorities (other than income tax) and disputed by the Group and the amount transferred to Depositor Education and Awareness Fund (DEAF).

The Group has a process whereby periodically all long term contracts (including derivative contracts) are assessed for material foreseeable losses. At the year end, the Bank has reviewed and recorded adequate provision as required under any law/accounting standards for material foreseeable losses on such long term contracts (including derivative contracts) in the books of account and disclosed the same under the relevant notes in the financial statements, where applicable.

### 1.1.15 Disclosure on Specified Bank Notes (SBNs)

As advised by RBI, the disclosure on SBNs as required in accordance with notification of Ministry of Corporate Affairs dated 30 March, 2017 is not applicable to banks. Accordingly, the same has not been disclosed.

### 1.1.16 Comparative Figures

Previous year figures have been regrouped and reclassified, where necessary to conform to current year's presentation.

For Axis Bank Ltd.

**Sanjiv Misra**  
Chairman

**Samir K. Barua**  
Director

**S. Vishvanathan**  
Director

**Rakesh Makhija**  
Director

**Shikha Sharma**  
Managing Director & CEO

Date : 26 April, 2017  
Place: Mumbai

**Girish V. Koliyote**  
Company Secretary

**Jairam Sridharan**  
Chief Financial Officer

**V. Srinivasan**  
Deputy Managing Director

# FORM AOC 1

Statement pursuant to first proviso to Sub-Section (3) of Section 129 read with Rule 5 of Companies (Accounts) Rules, 2014

## Statement containing salient features of the financial statements of subsidiaries/associate companies/joint ventures

### Part "A": Subsidiaries

(₹ in crores)

As on/for the year ended 31 March, 2017

|   | Axis Capital Ltd. | Axis Private Equity Ltd. | Axis Trustee Services Ltd. | Axis Mutual Fund Trustee Ltd. | Axis Asset Management Company Ltd. | Axis Bank UK Ltd.®    | Axis Finance Ltd. | Axis Securities Ltd. | A. Treds Limited |
|---|-------------------|--------------------------|----------------------------|-------------------------------|------------------------------------|-----------------------|-------------------|----------------------|------------------|
| Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries | N.A.              | N.A.                     | N.A.                       | N.A.                          | N.A.                               | USD (US\$ 1 = ₹64.85) | NA                | NA                   | NA               |
| Share capital   | 73.50             | 1.50                     | 1.50                       | 0.05                          | 210.11                             | 356.68                | 418.25            | 144.50               | 25.00            |
| Reserves & surplus  | 337.59            | 2.62                     | 53.43                      | 0.23                          | 2.84                               | 121.68                | 458.13            | 82.84                | (0.76)           |
| Total assets (Fixed Assets + Investments + Other Assets)  | 1,198.81          | 4.20                     | 67.27                      | 0.36                          | 373.88                             | 5,334.97              | 5,275.56          | 448.38               | 25.48            |
| Total liabilities (Deposits + Borrowings + Other Liabilities + Provision)   | 787.72            | 0.08                     | 12.34                      | 0.08                          | 160.93                             | 4,856.61              | 4,399.18          | 221.04               | 1.24             |
| Investments   | 147.07            | -                        | 2.25                       | 0.31                          | 147.75                             | 977.04                | 380.00            | -                    | -                |
| Turnover (Total Income)   | 343.65            | 0.21                     | 36.21                      | 0.37                          | 530.97                             | 210.32                | 575.40            | 756.13               | 1.25             |
| Profit/(Loss) before taxation   | 172.15            | (0.34)                   | 26.49                      | 0.07                          | 57.99                              | 64.84                 | 253.30            | 78.64                | (0.76)           |
| Provision for taxation  | 58.93             | -                        | 9.25                       | 0.02                          | 1.03                               | 14.07                 | 88.04             | 27.14                | -                |
| Profit/(Loss) after taxation  | 113.22            | (0.34)                   | 17.24                      | 0.05                          | 56.96                              | 50.77                 | 165.26            | 51.50                | (0.76)           |
| Proposed Dividend and Tax (including cess thereon)  | -                 | -                        | 14.89                      | -                             | -                                  | -                     | -                 | -                    | -                |
| % of shareholding   | 100%              | 100%                     | 100%                       | 75%                           | 75%                                | 100%                  | 100%              | 100%                 | 67%              |

The audited financial statements of the above subsidiaries have been drawn up to the same reporting date as that of the Bank, i.e. 31 March, 2017.

As on 31 March 2017, Axis Securities Europe Ltd., a wholly-owned subsidiary of the Bank in the United Kingdom has opted for voluntary winding up and the same is under process.

@ Asset/Liability items are stated in INR equivalent of USD (\$1 = ₹64.85 as on 31 March, 2017). Profit and loss items reported in INR based on rates prevailing on the date of transactions.

- Names of subsidiaries which are yet to commence operations: **A.Treds Limited**
- Names of subsidiaries which have been liquidated or sold during the year: **Nil**

### Part "B": Associates and Joint Ventures - Not Applicable

# DISCLOSURES UNDER BASEL III

Capital Regulations (Consolidated) for the year ended 31 March, 2017

## I. SCOPE OF APPLICATION AND CAPITAL ADEQUACY

### Name of the head of the banking group to which the framework applies: Axis Bank Limited

Axis Bank Limited (the 'Bank') is a commercial bank, which was incorporated on the 3 December, 1993. The Bank is the controlling entity for all group entities. The consolidated financial statements of the Bank comprise the financial statements of Axis Bank Limited and its subsidiaries that together constitute the 'Group'. The Bank consolidates its subsidiaries in accordance with Accounting Standard 21 (AS-21) 'Consolidated Financial Statements' issued by the Institute of Chartered Accountants of India on a line-by-line basis by adding together the like items of assets, liabilities, income and expenditure.

#### (i) Qualitative Disclosures

The list of group entities considered for consolidation is given below:

| Name of the Entity/Country of Incorporation | Included under Accounting Scope of Consolidation | Method of Consolidation  | Included under Regulatory Scope of Consolidation | Method of Consolidation  | Reasons for difference in the Method of Consolidation | Reasons, if Consolidated under only one of the Scopes of Consolidation |
|---|--|--|--|--|---|--|
| Axis Asset Management Company Limited/India | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | NA  | NA   |
| Axis Bank UK Limited/UK                     | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | NA  | NA   |
| Axis Capital Limited/India                  | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | NA  | NA   |
| Axis Finance Limited/India                  | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | NA  | NA   |
| Axis Mutual Fund Trustee Limited/India      | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | NA  | NA   |
| Axis Private Equity Limited/India           | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | NA  | NA   |
| Axis Securities Limited/India               | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | NA  | NA   |
| Axis Trustee Services Limited/India         | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | NA  | NA   |
| A.Treds Limited/India                       | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | Yes  | Consolidated in accordance with AS-21- Consolidated Financial Statements | NA  | NA   |

\* NA – Not Applicable

As on 31 March, 2017, Axis Securities Europe Ltd. a wholly-owned subsidiary of the Bank in United Kingdom has opted for voluntary winding up and the same is under process.

There are no group entities that are not considered for consolidation under both the accounting scope of consolidation and regulatory scope of consolidation.

## (ii) Quantitative Disclosures

The list of group entities considered for consolidation as on 31 March, 2017 is given below:

| <i>(Amt. in millions)</i>                   |   |                             |                            |
|---|---|-----------------------------|----------------------------|
| Name of the Entity/Country of Incorporation | Principal Activity of the Entity  | Total Balance Sheet Equity* | Total Balance Sheet Assets |
| Axis Asset Management Company Limited/India | Asset Management company for Axis Mutual Fund   | ₹2,101                      | ₹3,739                     |
| Axis Bank UK Limited/UK                     | Retail Banking, Corporate Banking, Commercial Banking and Treasury Services             | ₹3,567<br>(USD 55)          | ₹53,350<br>(USD 823)       |
| Axis Capital Limited/India                  | Merchant Banking, Institutional Broking and Investment Banking Business                 | ₹735                        | ₹11,988                    |
| Axis Finance Limited/India                  | Non-Banking Financial activities  | ₹4,183                      | ₹52,756                    |
| Axis Mutual Fund Trustee Limited/India      | Trustee company for Axis Mutual Fund  | ₹1                          | ₹4                         |
| Axis Private Equity Limited/India           | Managing investments, venture capital funds and off-shore funds                         | ₹15                         | ₹42                        |
| Axis Securities Limited/India               | Marketing of Retail Asset Products, Credit Cards and Retail Broking                     | ₹1,445                      | ₹4,484                     |
| Axis Trustee Services Limited/India         | Trusteeship services  | ₹15                         | ₹673                       |
| A.Treds Limited/India                       | Setting up institutional mechanism to facilitate financing of trade receivables of MSME | ₹250                        | ₹255                       |

\* Paid up Equity Capital

Note -

There is no capital deficiency in any subsidiary, which is not included in the regulatory scope of consolidation.

As on 31 March, 2017, the Bank does not have controlling interest in any insurance entity.

There are no restrictions or impediments on transfer of funds or regulatory capital within the banking group.

## II. CAPITAL ADEQUACY

The Bank is subject to the capital adequacy guidelines stipulated by RBI, which are based on the framework of the Basel Committee on Banking Supervision. As per Basel III guidelines, the Bank is required to maintain a minimum Capital to Risk Weighted Assets Ratio (CRAR) of 9% {11.5% including Capital Conservation Buffer (CCB)}, with minimum Common Equity Tier I (CET1) of 5.5% (8% including CCB) as on 31 March, 2019. These guidelines on Basel III have been implemented on 1 April, 2013 in a phased manner. The minimum capital required to be maintained by the Bank for the year ended 31 March, 2017 is 10.25% with minimum Common Equity Tier 1 (CET1) of 6.75% (including CCB of 1.25%).

An assessment of the capital requirement of the Bank is carried out through a comprehensive projection of future businesses that takes cognizance of the strategic intent of the Bank, profitability of particular businesses and opportunities for growth. The proper mapping of credit, operational and market risks to this projected business growth enables assignment of capital that not only adequately covers the minimum regulatory capital requirement but also provides headroom for growth. The calibration of risk to business is enabled by a strong risk culture in the Bank aided by appropriate, technology-based risk management systems. As part of the Internal Capital Adequacy Assessment Process (ICAAP), the Bank also assesses the adequacy of capital under stress. A summary of the Bank's capital requirement for credit, market and operational risk and the capital adequacy ratio as on 31 March, 2017 is presented below:

## DISCLOSURES UNDER BASEL III (CONT.)

(₹ in millions)

| Capital Requirements for various Risks        | Amount  |
|---|---------|
| <b>CREDIT RISK</b>                            |         |
| Capital requirements for Credit Risk          |         |
| - Portfolios subject to standardized approach | 365,843 |
| - Securitisation exposures                    | -       |
| <b>MARKET RISK</b>                            |         |
| Capital requirements for Market Risk          |         |
| - Standardised duration approach              | 31,591  |
| - Interest rate risk                          | 24,722  |
| - Foreign exchange risk (including gold)      | 311     |
| - Equity risk                                 | 6,558   |
| <b>OPERATIONAL RISK</b>                       |         |
| Capital requirements for Operational risk     |         |
| - Basic indicator approach                    | 38,869  |

Capital requirement has been computed at 9% of RWA

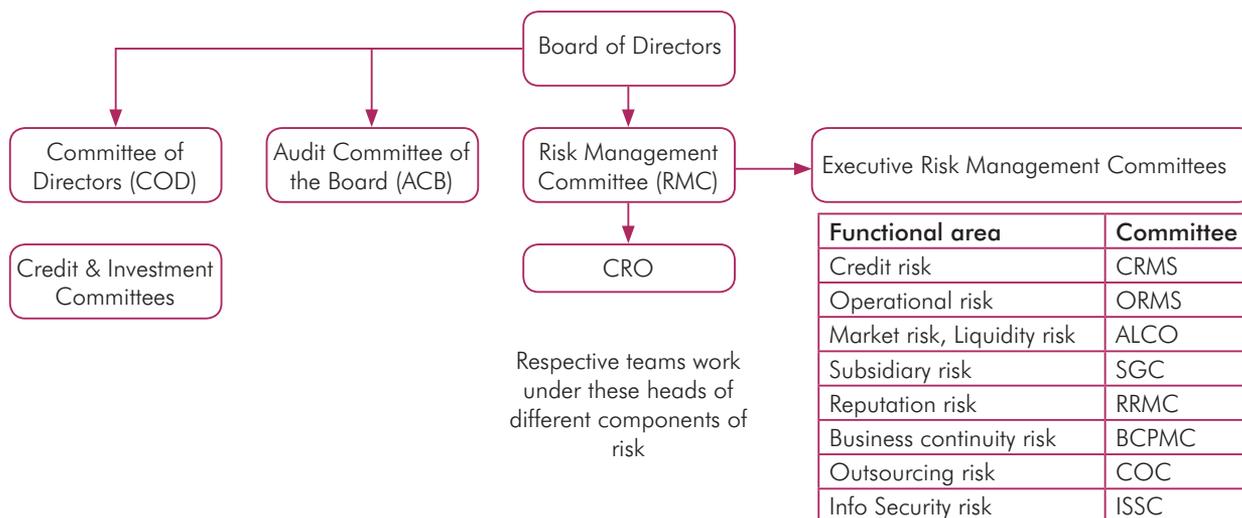
| Capital Adequacy Ratios     | Consolidated | Standalone |
|-----------------------------|--------------|------------|
| Common Equity Tier - 1 CRAR | 11.25%       | 11.13%     |
| Tier - 1 CRAR               | 11.97%       | 11.87%     |
| Total CRAR                  | 15.01%       | 14.95%     |

### III. RISK MANAGEMENT: OBJECTIVES AND ORGANISATION STRUCTURE

The wide variety of businesses undertaken by the Bank requires it to identify, measure, control, monitor and report risks effectively. The key components of the Bank's risk management rely on the risk governance architecture, comprehensive processes and internal control mechanism based on approved policies and guidelines. The Bank's risk governance architecture focuses on the key areas of risk such as credit, market (including liquidity) and operational risk and quantification of these risks, wherever possible, for effective and continuous monitoring and control.

#### Objectives and Policies

The Bank's risk management processes are guided by well-defined policies appropriate for various risk categories, independent risk oversight and periodic monitoring through the sub-committees of the Board of Directors. The Board sets the overall risk appetite and philosophy for the Bank. The Committee of Directors, the Risk Management Committee and the Audit Committee of the Board, which are sub-committees of the Board, review various aspects of risk arising from the businesses of the Bank. Various senior management committees operate within the broad policy framework as illustrated below:



The Bank has put in place policies relating to management of credit risk, market risk, operational risk, information security risk, reputation risk, subsidiary risk and asset-liability both for the domestic as well as overseas operations along with overseas subsidiaries as per the respective host regulatory requirements and business needs. The overseas policies are drawn based on the risk perceptions of these economies and the Bank's risk appetite.

The Bank has formulated a comprehensive Stress Testing Policy to measure impact of adverse stress scenarios on the adequacy of capital. The stress scenarios are idiosyncratic, market wide and a combination of both.

### **Structure and Organisation**

The Chief Risk Officer reports to the Managing Director and CEO. The Risk Management Committee of the Board oversees the functioning of the Department. The Department has separate teams for individual components of risk i.e. Credit Risk, Market Risk (including Treasury Mid Office), Operational Risk, Enterprise Risk, Risk Analytics, Risk Data Management and Information Security Risk. These teams report to the Chief Risk Officer.

## **IV. CREDIT RISK**

Credit risk refers to the deterioration in the credit quality of the borrower or the counter-party adversely impacting the financial performance of the Bank. The losses incurred by the Bank in a credit transaction could be due to inability or wilful default of the borrower in honouring the financial commitments to the Bank. The Bank is exposed to credit risk through lending and capital market activities.

### **Credit Risk Management Policy**

The Board of Directors establishes parameters for risk appetite which are defined through strategic businesses plan as well as the Corporate Credit Policy. Credit Risk Management Policy lays down the roles and responsibilities, risk appetite, key processes and reporting framework. Corporate credit is managed through rating of borrowers and the transaction, thorough due diligence through an appraisal process alongside risk vetting of individual exposures at origination and thorough periodic review (including portfolio review) after sanctioning. Retail credit to individuals and small business is managed through definition of product criteria, appropriate credit filters and subsequent portfolio monitoring.

### **Credit Rating System**

The foundation of credit risk management rests on the internal rating system. Rating linked single borrower exposure norms, delegation of powers and review frequency have been adopted by the Bank. The Bank has developed rating tools specific to market segments such as large and mid-corporates, SME, financial companies, microfinance companies and project finance to objectively assess underlying risk associated with such exposures.

The credit rating model uses a combination of quantitative and qualitative inputs to arrive at a 'point-in-time' view of the risk profile of counterparty. Each internal rating grade corresponds to a distinct probability of default over one year. Expert scorecards are used for various SME schematic products and retail agriculture schemes. Statistical application and behavioural scorecards have been developed for all major retail portfolios.

The Bank recognises cash, central/state government, bank and corporate guarantees, exclusive mortgage of properties and lease rental securitisation for the purpose of credit enhancement to arrive at a facility rating.

Model validation is carried out annually by objectively assessing the discriminatory power, calibration accuracy and stability of ratings. The Bank has completed the estimation and validation of PD, LGD and CCF models for corporate and retail portfolios.

### **Credit Sanction and Related Processes**

The guiding principles behind the credit sanction process are as under:

- 'Know Your Customer' is a leading principle for all activities.
- The acceptability of credit exposure is primarily based on the sustainability and adequacy of borrower's normal business operations and not based solely on the availability of security.

## DISCLOSURES UNDER BASEL III (CONT.)

The Bank has put in place a hierarchical committee structure based on the size and rating of the exposures for credit sanction and review; with sanctioning authority rested with higher level committees for larger and lesser rated exposures. Committee of Directors (COD) is the topmost committee in the hierarchy which is a sub-committee of the Board.

All management level sanctioning committees require mandatory presence of a representative from Risk Department for quorum.

### Review and Monitoring

- All credit exposures, once approved, are monitored and reviewed periodically against the approved limits. Borrowers with lower credit rating are subject to more frequent reviews.
- Credit audit involves independent review of credit risk assessment, compliance with internal policies of the Bank and with the regulatory framework, compliance of sanction terms and conditions and effectiveness of loan administration.
- Customers with emerging credit problems are identified early and classified accordingly. Remedial action is initiated promptly to minimize the potential loss to the Bank.

### Concentration Risk

The Bank manages concentration risk by means of appropriate structural limits and borrower-wise limits based on credit-worthiness. Credit concentration in the Bank's portfolios is monitored for the following:

- Large exposures to the individual clients or group: The Bank has individual borrower-wise exposure ceilings based on the internal rating of the borrower as well as group-wise borrowing limits which are continuously tracked and monitored.
- Geographic concentration for real estate exposures.
- Concentration by Industry: Industry analysis plays an important part in assessing the concentration risk within the loan portfolio. Industries are classified into various categories based on factors such as demand-supply, input related risks, government policy stance towards the sector and financial strength of the sector in general. Such categorization is used in determining the expansion strategy for the particular industry.

### Portfolio Management

Portfolio level risk analytics and reporting to senior management examines optimal spread of risk across various rating classes, undue risk concentration across any particular industry segments and delinquencies. Borrowers or portfolios are marked for early warning when signs of weakness or financial deterioration are envisaged in order that timely remedial actions may be initiated. In-depth sector specific studies are undertaken on portfolios vulnerable to extraneous shocks and the results are shared with the business departments. The Bank has a well-defined stress testing policy in place and periodic stress testing is undertaken on various portfolios to gauge the impact of stress situations on the health of portfolio, profitability and capital adequacy.

Retail lending portfolio is the blended mix of Consumer Lending and Retail Rural Lending Portfolios. Secured products (like mortgage, wheels business) commands a major share of the Consumer Lending Portfolio, as the Bank continues to grow the unsecured lending book (personal loans and credit card business) albeit with prudent underwriting practice. The Bank has developed a robust risk management framework at each stage of retail loan cycle i.e. loan acquisition, underwriting and collections.

Underwriting strategy relies on extensive usage of analytical scoring models which also takes inputs from bureau. The Bank uses 'Rules Engine' which helps customise business rules thereby aiding in faster decision making without compromising on the underlying risks. Senior Management takes note of movement and direction of risk reported through information published on structured dashboards.

### Definitions and Classification of Non-Performing Assets

Advances are classified into performing and non-performing assets (NPAs) as per RBI guidelines.

A non-performing asset (NPA) is a loan or an advance where;

- interest and/or installment of principal remains overdue for a period of more than 90 days in respect of a term loan,
- the account remains 'out-of-order' for a period of more than 90 days in respect of an Overdraft or Cash Credit (OD/CC),
- the bill remains overdue for a period of more than 90 days in case of bills purchased and discounted,
- a loan granted for short duration crops will be treated as an NPA if the installments of principal or interest thereon remain overdue for two crop seasons,
- a loan granted for long duration crops will be treated as an NPA if the installments of principal or interest thereon remain overdue for one crop season,
- in respect of derivative transactions, the overdue receivables representing positive mark-to-market value of a derivative contract, if these remain unpaid for a period of 90 days from the specified due date for payment,
- the amount of liquidity facility remains outstanding for more than 90 days, in respect of a securitisation transaction undertaken in terms of guidelines on securitisation dated 1 February, 2006.

NPAs are further classified into sub-standard, doubtful and loss assets based on the criteria stipulated by RBI. A sub-standard asset is one, which has remained an NPA for a period less than or equal to 12 months. An asset is classified as doubtful if it has remained in the sub-standard category for more than 12 months. A loss asset is one where loss has been identified by the Bank or internal or external auditors or during RBI inspection but the amount has not been written off fully.

### Definition of Impairment

At each balance sheet date, the Bank ascertains if there is any impairment in its assets. If such impairment is detected, the Bank estimates the recoverable amount of the asset. If the recoverable amount of the asset or the cash-generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the profit and loss account.

### Credit Risk Exposures

#### Total Gross Credit Risk Exposure Including Geographic Distribution of Exposure – Position as on 31 March, 2017

|                  | (₹ in millions)           |                           |                  |
|------------------|---------------------------|---------------------------|------------------|
|                  | Domestic<br>(Outstanding) | Overseas<br>(Outstanding) | Total            |
| Fund Based       | 5,164,546                 | 594,638                   | 5,759,184        |
| Non Fund Based * | 1,059,702                 | 90,135                    | 1,149,837        |
| <b>Total</b>     | <b>6,224,248</b>          | <b>684,773</b>            | <b>6,909,021</b> |

\* Non-fund based exposures are bank guarantees issued on behalf of constituents and acceptances and endorsements.

## DISCLOSURES UNDER BASEL III (CONT.)

### Distribution of Credit Risk Exposure by Industry Sector – Position as on 31 March, 2017

| Industry Classification                         | (₹ in millions)             |                                 |
|---|-----------------------------|---------------------------------|
|   | Fund Based<br>(Outstanding) | Non-Fund Based<br>(Outstanding) |
| Banking and Finance*                            | 489,980                     | 168,835                         |
| Infrastructure (excluding Power)                | 232,289                     | 233,496                         |
| Engineering                                     | 82,418                      | 183,728                         |
| Power Generation & Distribution                 | 197,939                     | 50,829                          |
| Trade   | 181,224                     | 56,612                          |
| Chemicals and Chemical products                 | 118,012                     | 48,330                          |
| Metal and Metal Products                        | 128,164                     | 34,078                          |
| Commercial Real Estate                          | 141,652                     | 12,428                          |
| Iron and Steel                                  | 112,322                     | 32,239                          |
| Petroleum, Coal Products and Nuclear Fuels      | 48,327                      | 93,059                          |
| NBFCs   | 86,748                      | 19,294                          |
| Food Processing                                 | 93,251                      | 4,348                           |
| Construction                                    | 29,986                      | 40,655                          |
| Professional Services                           | 63,087                      | 3,834                           |
| Cement and Cement Products                      | 48,102                      | 13,251                          |
| Cotton Textiles                                 | 45,160                      | 2,887                           |
| Computer Software                               | 25,953                      | 20,891                          |
| Rubber, Plastic and their Products              | 30,374                      | 5,283                           |
| Shipping Transportation & Logistics             | 31,102                      | 3,499                           |
| Vehicles, Vehicle Parts and Transport Equipment | 28,609                      | 5,452                           |
| Mining and Quarrying (including Coal)           | 30,213                      | 967                             |
| Other Textiles                                  | 26,689                      | 3,272                           |
| Entertainment & Media                           | 16,593                      | 10,344                          |
| Edible oils and Vanaspati                       | 7,274                       | 16,274                          |
| Other Industries                                | 245,674                     | 48,136                          |
| Residual Exposures                              | 3,218,042                   | 37,816                          |
| - of which Other Assets                         | 185,998                     | -                               |
| - of which Banking Book Investments             | 808,152                     | -                               |
| - of which Retail, Agriculture & Others         | 2,223,892                   | -                               |
| <b>Total</b>                                    | <b>5,759,184</b>            | <b>1,149,837</b>                |

\* includes Cash, Balances with RBI and Balances with banks and money at call and short notice

As on 31 March, 2017, the Bank's exposure to the industries stated below was more than 5% of the total gross credit exposure (outstanding):

| Sr. No. | Industry Classification          | Percentage of the total gross credit exposure |
|---------|----------------------------------|---|
| 1.      | Banking & Finance                | 10%   |
| 2.      | Infrastructure (excluding Power) | 7%  |

**Residual Contractual Maturity Breakdown of Assets – Position as on 31 March, 2017<sup>(1)</sup>**

(₹ in millions)

| Maturity Bucket                  | Cash          | Balances with RBI | Balances with other banks <sup>(2)</sup> | Investments      | Advances         | Fixed Assets  | Other assets   |
|----------------------------------|---------------|-------------------|--|------------------|------------------|---------------|----------------|
| 1 day                            | 63,579        | 92,741            | 14,963                                   | 190,388          | 47,534           | -             | 4,017          |
| 2 to 7 days                      | -             | 6,604             | 155,435                                  | 47,043           | 31,128           | -             | 23,368         |
| 8 to 14 days                     | -             | 3,440             | 1,167                                    | 20,563           | 24,972           | -             | 22,403         |
| 15 to 30 days                    | -             | 4,969             | 1,643                                    | 27,775           | 116,657          | -             | 51,243         |
| 31 days to 2 months              | -             | 6,311             | 1,339                                    | 40,036           | 78,497           | -             | 9,974          |
| Over 2 months and upto 3 months  | -             | 6,690             | 1,720                                    | 40,659           | 106,781          | -             | 5,335          |
| Over 3 months and upto 6 months  | -             | 14,721            | 9,716                                    | 85,692           | 198,107          | -             | 25,242         |
| Over 6 months and upto 12 months | -             | 22,547            | 22,959                                   | 148,120          | 246,286          | -             | 64,173         |
| Over 1 year and upto 3 years     | -             | 18,616            | 136                                      | 141,058          | 667,553          | -             | 35,543         |
| Over 3 years and upto 5 years    | -             | 3,559             | 6  | 74,848           | 497,708          | 9             | 48,404         |
| Over 5 years                     | -             | 64,802            | -  | 488,294          | 1,797,192        | 38,130        | 179,609        |
| <b>Total</b>                     | <b>63,579</b> | <b>245,000</b>    | <b>209,084</b>                           | <b>1,304,476</b> | <b>3,812,415</b> | <b>38,139</b> | <b>469,311</b> |

1. Intra-group adjustments are excluded
2. Including money at call and short notice

**Movement of NPAs (including NPIs) – Position as on 31 March, 2017**

(₹ in millions)

| Particulars                                     |          |
|---|----------|
| <b>A. Amount of NPAs (Gross)</b>                | 212,805  |
| - Substandard                                   | 58,394   |
| - Doubtful 1                                    | 54,569   |
| - Doubtful 2                                    | 42,045   |
| - Doubtful 3                                    | 4,716    |
| - Loss  | 53,081   |
| <b>B. Net NPAs</b>                              | 86,266   |
| <b>C. NPA Ratios</b>                            |          |
| - Gross NPAs (including NPIs) to gross advances | 5.42%    |
| - Net NPAs (including NPIs) to net advances     | 2.26%    |
| <b>D. Movement of NPAs (Gross)</b>              |          |
| - Opening balance as on 1 April, 2016           | 60,875   |
| - Additions                                     | 217,818  |
| - Reductions                                    | (65,888) |
| - Closing balance as on 31 March, 2017          | 212,805  |

## DISCLOSURES UNDER BASEL III (CONT.)

### Movement of Specific & General Provision – Position as on 31 March, 2017

(₹ in millions)

| Movement of Provisions                        | Specific Provisions | General Provisions |
|---|---------------------|--------------------|
| - Opening balance as on 1 April, 2016         | 36,000              | 21,492             |
| - Provision made in 2016-17 <sup>(1)(2)</sup> | 105,834             | 3,401              |
| - Write-offs                                  | (18,301)            | -                  |
| - Write-back of excess provision              | (552)               | -                  |
| - Closing balance as on 31 March, 2017        | 122,981             | 24,893             |

1. Includes release of specific provision of ₹895 million on account of exchange rate fluctuation

2. Includes impact of exchange rate fluctuation of ₹96 million in general provisions

### Details of write-offs and recoveries that have been booked directly to the income statement – for the year ending 31 March, 2017

(₹ in millions)

|   |       |
|---|-------|
| Write-offs that have been booked directly to the income statement | 2,731 |
| Recoveries that have been booked directly to the income statement | 1,819 |

### NPIs and Movement of Provision for Depreciation on Investments – Position as on 31 March, 2017

(₹ in millions)

|  |         |
|--|---------|
| A. Amount of Non-Performing Investments                    | 12,348  |
| B. Amount of Provision held for Non-performing investments | 9,609   |
| C. Movement of provision for depreciation on investments   |         |
| - Opening balance as on 1 April, 2016                      | 2,226   |
| - Provision made in 2016-17                                | 3,163   |
| - Write-offs/Write-back of excess provision                | (1,290) |
| - Closing balance as on 31 March, 2017                     | 4,099   |

### Breakup of NPA by major industries – Position as on 31 March, 2017

(₹ in millions)

| Particulars                               | Gross NPA      | Specific Provision |
|---|----------------|--------------------|
| Iron and Steel                            | 41,044         | 13,425             |
| Infrastructure (excluding Power)          | 29,262         | 16,394             |
| Professional services                     | 16,871         | 12,631             |
| Commercial real estate                    | 10,941         | 7,610              |
| Engineering                               | 10,544         | 5,807              |
| Power Generation & Distribution           | 6,303          | 2,004              |
| Trade                                     | 6,043          | 2,330              |
| Chemicals and chemical products           | 4,071          | 2,578              |
| Food Processing                           | 3,634          | 1,583              |
| Banking and Finance                       | 1,882          | 1,818              |
| Petroleum coal products and nuclear fuels | 1,231          | 741                |
| Other metal and metal products            | 796            | 775                |
| Construction                              | 773            | 439                |
| Retail, Agri & Other Industries           | 79,410         | 54,846             |
| <b>Total</b>                              | <b>212,805</b> | <b>122,981</b>     |

Note: Specific provisions include NPA and restructured provisions

General provision in Top 5 industries amounts to ₹5,487 million.

### Major industries breakup of specific provision and write-offs during the current period – for the quarter ending 31 March, 2017

(₹ in millions)

| Industry                               | Provision | Write-offs |
|--|-----------|------------|
| Specific Provision in Top 5 industries | 6,170     | 4,796      |

### Geography wise Distribution of NPA and Provision – Position as on 31 March, 2017

(₹ in millions)

| Geography    | Gross NPA      | Specific Provision | General Provision |
|--------------|----------------|--------------------|-------------------|
| Domestic     | 165,853        | 93,757             | 21,175            |
| Overseas     | 46,952         | 29,224             | 3,718             |
| <b>Total</b> | <b>212,805</b> | <b>122,981</b>     | <b>24,893</b>     |

### Credit Risk: Use of Rating Agency under the Standardised Approach

The RBI guidelines on capital adequacy require banks to use ratings assigned by specified External Credit Assessment Agencies (ECAAs) namely Brickworks, CARE, CRISIL, ICRA, India Ratings and SMERA for domestic counterparties and Standard & Poor's, Moody's and Fitch for foreign counterparties.

The Bank is using issuer ratings and short-term and long-term instrument/bank facilities' ratings which are assigned by the accredited rating agencies viz. Brickworks, CARE, CRISIL, ICRA, India Ratings and SMERA and published in the public domain to assign risk-weights in terms of RBI guidelines. In respect of claims on non-resident corporates and foreign banks, ratings assigned by international rating agencies i.e. Standard & Poor's, Moody's and Fitch is used. For exposures with contractual maturity of less than one year, a short-term rating is used. For cash credit facilities and exposures with contractual maturity of more than one year, long-term rating is used.

Issue rating is used if the Bank has an exposure in the rated issue and this would include fund-based and non-fund based working capital facilities as well as loans and investments. In case the Bank does not have exposure in a rated issue, the Bank uses the issue rating for its comparable unrated exposures to the same borrower, provided that the Bank's exposures are pari-passu or senior and of similar or lesser maturity as compared to the rated issue. Structured Obligation (SO) ratings are used where the Bank has a direct exposure in the 'SO' rated issue. If an issuer has a long-term or short-term exposure with an external rating that warrants a risk weight of 150%, all unrated claims on the same counterparty, whether short-term or long-term, also receive 150% risk weight, unless the Bank uses recognised credit risk mitigation techniques for such claims.

Issuer ratings provide an opinion on the general credit worthiness of the rated entities in relation to their senior unsecured obligations. Therefore, issuer ratings are directly used to assign risk-weight to all unrated exposures of the same borrower.

### Details of Gross Credit Risk Exposure (Fund based and Non-fund based) based on Risk-Weight – Position as on 31 March, 2017

(₹ in millions)

|                              |           |
|------------------------------|-----------|
| Below 100% risk weight       | 4,334,454 |
| 100% risk weight             | 1,540,822 |
| More than 100% risk weight   | 1,033,745 |
| Deduction from capital funds | -         |

## DISCLOSURES UNDER BASEL III (CONT.)

**V. CREDIT RISK MITIGATION**

The Bank uses various collaterals both financial as well as non-financial, guarantees and credit insurance as credit risk mitigants. The main financial collaterals include bank deposits, National Savings Certificate/Kisan Vikas Patra/Life Insurance Policy and gold, while main non-financial collaterals include land and building, plant and machinery, residential and commercial mortgages. The guarantees include guarantees given by corporate, bank and personal guarantees. This also includes loans and advances guaranteed by Export Credit & Guarantee Corporation Limited (ECGC), Credit Guarantee Fund Trust for Small Industries (CGTSL), Central Government and State Government.

The Bank has in place a collateral management policy, which underlines the eligibility requirements for Credit Risk Mitigants (CRM) for capital computation as per Basel III guidelines. The Bank reduces its credit exposure to counterparty with the value of eligible financial collateral to take account of the risk mitigating effect of the collateral. To account for the volatility in the value of collateral, haircut is applied based on the type, issuer, maturity, rating and re-margining/revaluation frequency of the collateral. The Bank revalues various financial collaterals at varied frequency depending on the type of collateral. The Bank has a valuation policy that covers processes for collateral valuation and empanelment of valuers.

**Details of Total Credit Exposure (after on or off Balance Sheet Netting) as on 31 March, 2017**

|                    |  | (₹ in millions) |
|--------------------|--|-----------------|
| <b>Covered by:</b> |  |                 |
| -                  | Eligible financial collaterals after application of haircuts | 227,342         |
| -                  | Guarantees/credit derivatives                                | 165,970         |

**VI. SECURITISATION**

The primary objectives for undertaking securitisation activity by the Bank are enhancing liquidity, optimisation of usage of capital and churning of the assets as part of risk management strategy.

The securitisation of assets generally being undertaken by the Bank is on the basis of 'True Sale', which provides 100% protection to the Bank from default. The Bank has not sponsored any special purpose vehicle which is required to be consolidated in the consolidated financial statements as per accounting norms.

The Bank may also invest in securitised instruments which offer attractive risk adjusted returns. The Bank enters into purchase/sale of corporate and retail loans through direct assignment/SPV. In most cases, post securitisation, the Bank continues to service the loans transferred to the assignee/SPV. The Bank, however, does not follow the originate to distribute model and pipeline and warehousing risk is not material to the Bank.

Valuation of securitised exposures is carried out in accordance with the Fixed Income Money Market and Derivatives Association (FIMMDA)/RBI guidelines. Gain on securitisation is recognised over the period of the underlying securities issued by the SPV. Loss on securitisation is immediately debited to profit and loss account. The Bank also provides credit enhancement in the form of cash collaterals and/or by subordination of cash flows to senior pass through certificate holders. In respect of credit enhancements provided or recourse obligations (projected delinquencies, future servicing etc.) accepted by the Bank, appropriate provision/disclosure is made at the time of sale in accordance with AS-29 'Provisions, contingent liabilities and contingent assets'.

The Bank follows the standardized approach prescribed by the RBI for the securitization activities. The Bank uses the ratings assigned by various external credit rating agencies viz. Brickworks, CARE, CRISIL, ICRA, India Ratings and SMERA for its securitisation exposures.

All transfers of assets under securitisation were effected on true sale basis. However, in the year ended 31 March, 2017, the Bank has not securitized any asset.

## A. Banking Book

### Details of Exposure Securitised by the Bank and subject to Securitisation Framework

(₹ in millions)

| Sr. No. | Type of Securitisation  |   |
|---------|---|---|
| i       | Total amount of exposures securitised                           | - |
| ii      | Losses recognised by the Bank during the current period         | - |
| iii     | Amount of assets intended to be securitised within a year       | - |
|         | of which  |   |
| -       | Amount of assets originated within a year before securitisation | - |
| iv      | Amount of exposures securitised                                 |   |
| -       | Corporate Loans   | - |
| v       | Unrecognised gain or losses on sale                             |   |
| -       | Corporate Loans   | - |

### Aggregate amount of Securitisation Exposures Retained or Purchased as on 31 March, 2017 is given below

(₹ in millions)

| Sr. No. | Type of Securitisation               | On Balance Sheet | Off Balance Sheet |
|---------|--------------------------------------|------------------|-------------------|
| i       | Retained                             | -                | -                 |
| ii      | Securities purchased                 | -                | -                 |
| iii     | Liquidity facility                   | -                | -                 |
| iv      | Credit enhancement (cash collateral) | -                | -                 |
| v       | Other commitments                    | -                | -                 |

### Risk-weight wise Bucket Details of the Securitisation Exposures on the Basis of Book-Value

(₹ in millions)

|   | Amount | Capital charge |
|---|--------|----------------|
| Below 100% risk weight                              | -      | -              |
| 100% risk weight                                    | -      | -              |
| More than 100% risk weight                          | -      | -              |
| <b>Deductions</b>                                   |        |                |
| - Entirely from Tier I capital                      | -      | -              |
| - Credit enhancing I/Os deducted from total capital | -      | -              |
| - Credit enhancement (cash collateral)              | -      | -              |

## DISCLOSURES UNDER BASEL III (CONT.)

**B. Trading Book****Details of Exposure Securitised by the Bank and subject to Securitisation Framework**

(₹ in millions)

| Sr. No. | Type of Securitisation  |   |
|---------|---|---|
| i       | Aggregate amount of exposures securitised by the Bank for which the Bank has retained some exposures and which is subject to the market risk approach | - |

**Aggregate amount of Securitisation Exposures Retained or Purchased as on 31 March, 2017 is given below**

(₹ in millions)

| Sr. No. | Type of Securitisation                        | On Balance Sheet* | Off Balance Sheet |
|---------|---|-------------------|-------------------|
| i       | Retained                                      | -                 | -                 |
| ii      | Securities purchased                          |                   |                   |
|         | - Corporate Loans                             | -                 | -                 |
|         | - Lease Rental                                | 2,615             | -                 |
|         | - Priority Sector (auto pool & micro finance) | 8,077             | -                 |
| iii     | Liquidity facility                            | -                 | -                 |
| iv      | Credit enhancement (cash collateral)          | -                 | -                 |
| v       | Other commitments                             | -                 | -                 |

\* includes outstanding balance of PTCs purchased in earlier years also

**Risk-weight wise Bucket Details of the Securitisation Exposures on the Basis of Book-Value**

(₹ in millions)

|     | Amount  | Capital charge |
|-----|---|----------------|
| i   | Exposures subject to Comprehensive Risk Measure for specific risk   |                |
|     | - Retained  | -              |
|     | - Securities purchased  | -              |
| ii  | Exposures subject to the securitisation framework for specific risk |                |
|     | Below 100% risk weight  | 10,692         |
|     | 100% risk weight  | -              |
|     | More than 100% risk weight  | -              |
| iii | Deductions  |                |
|     | - Entirely from Tier I capital                                      | -              |
|     | - Credit enhancing I/Os deducted from Total Capital                 | -              |
|     | - Credit enhancement (cash collateral)                              | -              |

**VII. MARKET RISK IN TRADING BOOK**

Market risk is the risk of loss to the Bank's earnings and capital due to changes in the market level of interest rates, price of securities, foreign exchange rates and equities' price, as well as the volatilities of those changes. The Bank is exposed to market risk through its investment activities and also trading activities, which are undertaken for customers as well as on a proprietary basis. The Bank adopts a comprehensive approach to market risk management for its trading, investment and asset/liability portfolios. For market risk management, the Bank has:

- Board approved market risk policies and guidelines which are aligned to the regulatory guidelines and based on experiences gained over the years. The policies are reviewed periodically keeping in view regulatory changes, business requirements and market developments.

- Process manual which are updated regularly to incorporate and document the best practices.
- Market risk identification through elaborate mapping of the Bank's main businesses to various market risks.
- Statistical measures like Value at Risk (VaR), supplemented by stress tests, back tests and scenario analysis.
- Non-statistical measures like position limits, marked-to-market (MTM), gaps and sensitivities (mark-to-market, position limits, duration, PVBP, option Greeks).
- Management Information System (MIS) for timely market risk reporting to senior management functionaries. Key risk metrics are presented to the Risk Management Committee of the Board through Risk Dash-Boards.

Risk limits such as position limits, stop-loss limits, alarm limits, gaps and sensitivities (duration, PVBP, option Greeks) are set up and reviewed periodically, based on a number of criteria including regulatory guidelines, relevant market analysis, business strategy, size of the investment and trading portfolio, management experience and the Bank's risk appetite. These limits are monitored on an intra-day/daily basis by the Treasury Mid-office and the exceptions are put up to ALCO and Risk Management Committee of the Board.

The Bank uses Historical Simulation and its variants for computing VaR for its trading portfolio. VaR is calculated and reported on a daily basis for the trading portfolios at a 99% confidence level for a one-day holding period, using 250 days of historical data or one year of relative changes in historical rates and prices. The model assumes that the risk factor changes observed in the past are a good estimate of those likely to occur in the future and is, therefore, limited by the relevance of the historical data used. The method, however, does not make any assumption about the nature or type of the loss distribution. The VaR models for different portfolios are back-tested at regular intervals and the results are used to maintain and improve the efficacy of the model.

The VaR measure is supplemented by a series of stress tests and sensitivity analysis that estimates the likely behaviour of a portfolio under extreme but plausible conditions and its impact on earnings and capital. The Bank undertakes stress tests for market risks for its trading book, IRS, forex open position and forex gaps on a monthly basis as well as for liquidity risk at the end of each quarter. The Bank has built its capabilities to migrate to advanced approach i.e. Internal Models Approach for assessment of market risk capital.

### **Concentration Risk**

The Bank has allocated the internal risk limits in order to avoid concentrations, wherever relevant. For example, the Aggregate Gap Limit, Net Open Position and daylight limits are allocated to various currencies and maturities into Individual Gap Limits to monitor concentrations. Similarly, stop-loss limits and duration limits have been set up for different categories within a portfolio. Within the overall PV01 limit, a sub-limit is set up which is not expected to be breached by trades linked to any individual benchmark. Some of the limits like currency wise net open position, stop loss limits and PV01 limits are allocated dealer-wise also, based on their skill and experience, to avoid build up of positions in a single dealer's book.

### **Liquidity Risk**

Liquidity Risk is the current and prospective risk to earnings or capital arising from a Bank's inability to meet its current or future obligations on the due date. Liquidity risk is two-dimensional viz., risk of being unable to fund portfolio of assets at appropriate maturity and rates (liability dimension) and the risk of being unable to liquidate an asset in a timely manner at a reasonable price (asset dimension).

The goal of Liquidity Risk Management is to meet all commitments on the due date and also be able to fund new investment opportunities by raising sufficient funds in the form of increasing fresh liabilities or by expeditious asset sell-off without incurring unacceptable losses, both under normal and adverse conditions. These objectives are ensured by setting up policies, operational level committees, measurement tools and monitoring and reporting mechanism using effective use of IT systems for availability of quality data.

The Bank manages its liquidity on a static as well as dynamic basis using various tools such as gap analysis, ratio analysis, dynamic liquidity statements, intraday liquidity monitoring tools and scenario analysis. The Bank's ALM policy defines the tolerance limits for its structural liquidity position. The Liquidity Policy for the domestic operations as well as for the overseas branches lay down the operational framework for prudent risk management in the Bank. The liquidity profile of the Bank is analysed on a static basis by tracking all cash inflows and outflows in the maturity ladder based on the actual maturity and expected occurrence (for non-

## DISCLOSURES UNDER BASEL III (CONT.)

maturity items) of cash flows. The liquidity profile of the Bank is also estimated on a dynamic basis by considering the growth in deposits and loans, investment obligations, etc. for a short-term period of three months. The Bank undertakes behavioral analysis of the non-maturity products viz. savings and current deposits and cash credit/overdraft accounts on a periodic basis, to ascertain the volatility of residual balances in those accounts. The renewal pattern and premature withdrawals of term deposits and drawdown of unavailed credit limits are also captured through behavioral studies. The concentration of large deposits is monitored on a periodic basis.

The Bank's ability to meet its obligations and fund itself in a crisis scenario is critical and accordingly, liquidity stress tests are conducted under different scenarios at periodical intervals to assess the impact on liquidity to withstand stressed conditions. The liquidity positions of overseas branches are managed in line with the Bank's internal policies and host country regulations. Such positions are also reviewed centrally by the Bank's ALCO along with domestic positions.

The Bank has adopted the Basel III framework on liquidity standards as prescribed by RBI and has put in place requisite systems and processes to enable periodical computation and reporting of the Liquidity Coverage Ratio (LCR).

### **Counterparty Risk**

The Bank has a Counterparty Risk Management Policy incorporating well laid-down guidelines, processes and measures for counterparty risk management. The policy includes separate counterparty rating models for commercial banks, foreign banks and co-operative banks for determining maximum permissible exposure limits for counterparties. The key financials, quality of management and the level of corporate governance are captured in the counterparty rating model. Counterparty limits are monitored and reported daily and internal triggers have been put in place to guard against breach in limits. Credit exposures to issuer of bonds, advances etc. are monitored separately under the prudential norms for exposure to a single borrower as per the Bank's Corporate Credit Risk Policy or Investment Policy, as applicable. The counterparty exposure limits are reviewed at periodic intervals based on the financials of the counterparties, business need, past transaction experiences and market conditions. The Bank has also put in place the 'Derivatives and Suitability & Appropriateness Policy' and Loan Equivalent Risk (LER) Policy to evaluate counterparty risk arising, out of all customer derivatives contracts.

### **Country Risk**

The Bank has a country risk management policy containing the guidelines, systems and processes to effectively identify, assess, monitor and control its country risk exposures. Based on the risk profiling, countries are classified under seven categories i.e. insignificant, low, moderate, high, very high, restricted and off-credit. Risk profiling is based on the ratings provided by Export Credit Guarantee Corporation of India Ltd. (ECGC), Dun & Bradstreet, Standard & Poor's Banking Industry Country Risk Assessment (BICRA), inputs received from overseas branches/business departments, reports published by various agencies viz. Moody's, Standard & Poor's, Fitch and other publications of repute. The categorisation of countries is reviewed at quarterly intervals or at more frequent intervals if situations so warrant. An exposure to a country comprises all assets, both funded and non-funded, that represents claims on residents of another country. The Bank has in place both category wise and country wise exposure limits. The Bank monitors country risk exposures through a process of trigger limits as well as prior approval system for select categories viz. high, very high, restricted and off-credit to ensure effective monitoring and management of exposures. As a proactive measure of country risk management, Risk department issues 'Rating Watch' from time to time. Further, based on country-specific developments, the concerned business departments are provided updates on countries which have high probability of a rating downgrade.

### **Risk Management Framework for Overseas Operations**

The Bank has put in place separate risk management policies for each of its overseas branches in Singapore, Hong Kong, Dubai, Colombo and Shanghai. These country-specific risk policies are based on the host country regulators' guidelines and in line with the practices followed for the Indian operations. The Asset Liability Management and all the risk exposures for the overseas operations are monitored centrally at the Central Office.

## Capital Requirement for Market Risk – Position as on 31 March, 2017

| Type                                   | Amount of<br>Capital Required |
|--|-------------------------------|
| Interest rate risk                     | 24,722                        |
| Foreign exchange risk (including gold) | 311                           |
| Equity position risk                   | 6,558                         |

(₹ in millions)

## VIII. OPERATIONAL RISK

### Strategies and Processes

Operational Risk (OR) is the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events. The operational risk management policy documents the Bank's approach towards management of operational risk and defines the roles and responsibilities of the various stakeholders within the Bank. The Bank also has a detailed framework for operational risk loss data collection, risk and control self-assessment and key risk indicators.

Based on the above policy the Bank has initiated several measures to manage operational risk. The Bank has put in place a hierarchical structure to effectively manage operational risk through the formation of several internal committees viz. Operational Risk Management Committee, Product Management Committee, Change Management Committee, Central Outsourcing Committee, Business Continuity Planning Management Committee (BCPMC) and IT Security Committee.

### Structure and Organisation

The Risk Management Committee (RMC) of the Board at the apex level is the policy making body. The RMC is supported by the Operational Risk Management Committee (ORMC), consisting of Senior Management personnel, which is responsible for implementation of the Operational Risk policies of the Bank. This internal committee oversees the implementation of the OR framework and oversees the management of operational risks across the Bank. A dedicated operational risk management unit ensures management of operational risk. A representative of the Risk Department is also a permanent member of control committees on product management covering approval of new products, change management of processes, outsourcing, business continuity management and IT Security.

### Scope and Nature of Operational Risk Reporting and Measurement Systems

A systematic process for reporting risks, losses and non-compliance issues relating to operational risks has been developed and implemented. The information gathered is being used to develop triggers to initiate corrective actions to improve controls. Critical risks and major loss events are reported to the Senior Management/ORMC.

The Bank has further enhanced its capability for effective management of operational risk with the implementation of an Enterprise Governance Risk and Compliance platform (SAS-EGRC). The IT platform acts as the single repository of processes and operational, compliance and financial reporting risks. It facilitates capturing of individual risks and the effectiveness of their controls, tagging of identified risks to processes and products, originates action plans and acts as a repository of all operational risk events.

### Policies for Hedging and Mitigating Operational risk

An Operational Risk Management Policy approved by the Risk Management Committee of the Board details the framework for managing and monitoring operational risk in the Bank. Business units put in place basic internal controls as approved by the Product Management Committee to ensure appropriate controls in the operating environment throughout the Bank. As per the policy, all new products are being vetted by the Product Management Committee to identify and assess potential operational risks involved and suggest control measures to mitigate the risks. Each new product or service introduced is subject to a risk review and sign-off process. Similarly, any changes to the existing products/processes are being vetted by the Change Management Committee.

Key Risk Indicators (KRIs) have been developed for various Business Units of the Bank for effective monitoring of key operational risks. KRIs for the branches has also been launched as a new initiative to help branches to manage operational risk better.

## DISCLOSURES UNDER BASEL III (CONT.)

The Bank has adopted BCP and IT Disaster Recovery Policy wherein critical activities and system applications have been defined, recovery plan is in place for these critical activities and system applications to ensure timely recovery of the Bank's critical products and services in the event of an emergency.

Regular tests have been carried out to ascertain BCP preparedness. The test reports are shared with senior management on a regular frequency. Business Continuity Planning Management Committee (BCPMC) has been formed comprising of senior functionaries of the Bank, which monitors BCM framework implementation in the Bank.

### Approach for Operational Risk Capital Assessment

As per RBI guidelines, the Bank has followed the Basic Indicator Approach for computing the capital for operational risk for the year ending 31 March, 2017.

## IX. INTEREST RATE RISK IN THE BANKING BOOK (IRRBB)

Interest Rate Risk in the Banking Book is measured and monitored in accordance with the guidelines laid out in the Bank's Asset Liability Management (ALM) Policy which is based on the RBI "Guidelines on Banks' Asset Liability Management Framework – Interest Rate Risk" dated 4 November, 2010. Interest Rate Risk is measured in terms of changes in the value of interest rate sensitive positions across the whole bank i.e. both in the banking and trading books as described below.

The Bank measures and controls interest risk in the banking book using both Earnings at Risk (EaR) which assesses the sensitivity of its net interest income to parallel movement in interest rates over the 1 year horizon as well as Market Value of its Equity (MVE) which measures the sensitivity of the present value of all assets and liabilities to interest rate risk in response to given interest rate movements. The Bank prepares Interest Rate Sensitivity reports which are reviewed against Regulatory and Internal limits. Internal limits have been established for (a) Earnings at Risk for a 100 bps parallel shift in interest rates over the horizon of 1 year, and (b) 200 bps parallel shift in interest rates for Market Value of Equity impact. Any review of the internal interest rate risk limits is approved by the ALCO and is ratified by the Risk Management Committee of the Board.

Bucketing of non-maturity liability items for interest rate risk measurement is based on the behavioral analysis methodology for identification of core and non-core components. Bucketing rules of core and non-core portions in the interest rate sensitivity statements are laid out in the ALM policy. The Bank does not use any assumptions for prepayment of loans for preparation of interest rate risk sensitivity reports.

The findings of the various IRRBB measures are submitted to the ALCO, which is the apex committee for providing strategic guidance and direction for the ALM measures.

Details of increase/(decrease) in earnings and economic value for upward and downward rate shocks based on balance sheet as on 31 March, 2017 are given below:

### Earnings Perspective

| Currency     | Interest Rate Shock |                 |
|--------------|---------------------|-----------------|
|              | +200bps             | -200bps         |
| INR          | 10,044              | (10,044)        |
| USD          | 233                 | (233)           |
| Residual     | 390                 | (390)           |
| <b>Total</b> | <b>10,667</b>       | <b>(10,667)</b> |

(₹ in millions)

## Economic Value Perspective

(₹ in millions)

| Currency | Interest Rate Shock |               |
|----------|---------------------|---------------|
|          | +200bps             | -200bps       |
| INR      | (31,782)            | 31,782        |
| USD      | 305                 | (305)         |
| Residual | 1,690               | (1,690)       |
| Total    | <b>(29,787)</b>     | <b>29,787</b> |

Note: Interest Rate Risk in Banking Book is computed only for banks/bank like entities where the inherent business is maturity transformation of assets and liabilities, thereby resulting in interest rate mismatch. Other subsidiaries whose core business is not banking activity, IRRBB need not be computed.

## X. EXPOSURES RELATED TO COUNTERPARTY CREDIT RISK

Counterparty credit limits and exposures are monitored daily and internal triggers are put in place to guard against breach in limits. Credit exposures to issuer of bonds, advances etc. are monitored separately under the prudential norms for exposure to a single borrower as per the Bank's Corporate Credit Risk Policy or Investment Policy, as applicable. The counterparty exposure limits are reviewed at periodic intervals.

### Methodology used to assign economic capital and credit limits for counterparty credit exposures

The Bank currently does not assign economic capital for its counterparty credit exposures. The Bank has adopted a methodology of computing economic capital within the framework of Individual Capital Adequacy Assessment Process (ICAAP) and assesses the economic capital requirement within this framework. The Bank is adequately capitalized in terms of projected growth for the next three years and has sufficient capital buffer to account for Pillar II risks.

### Policies for securing collateral and establishing credit reserves

The Bank has a policy framework through its Credit Risk Management policy and Collateral Management Policy which stipulates the eligible credit risk mitigants and management thereof. The Bank has adopted the Comprehensive Approach as suggested by RBI, which allows fuller offset of collateral against exposures, by effectively reducing the exposure amount by the value ascribed to the collateral. Under this approach, the Bank takes eligible financial collateral on an account-by-account basis, to reduce the credit exposure to counterparty while calculating the capital requirements to take account of the risk mitigating effect of the collateral. The Bank also has a well-defined NPA management & recovery policy for establishing credit reserves on a prudential basis apart from being in consonance with the regulatory guidelines.

### Policies with respect to wrong-way risk exposures

Wrong way risk associated with counterparty credit exposures can be of two types – General i.e. when the PD of counterparties is positively correlated with general market risk factors and Specific i.e. when the exposure to a particular counterparty and the PD of the counterparty providing credit risk mitigation for the exposure are highly correlated. The Bank currently does not have a complete policy framework to address the wrong way risk. In the interim, the general wrong way risk is taken care of through monitoring of concentration of counterparty credit exposures on account of derivatives. Also as per the credit risk management policy, collaterals whose values have a material positive correlation with the credit quality of the borrower is likely to provide little or no credit protection during stress, are not recognized for credit enhancement, thus mitigating any specific wrong way risk.

### Impact of the amount of collateral the Bank would have to provide given a credit rating downgrade

The Bank currently assesses the liquidity impact and related costs of a possible downgrade as part of the bank-wide stress testing exercise. The Bank has already adopted Credit Value Adjustment (CVA) based on the regulatory guidelines on the asset side for capital computation purposes. The current regulatory guidelines do not require estimation of changes in collateral requirement in case of a likely rating downgrade of a Bank and the Bank also does not make such an assessment currently. However, the Bank is in the process of developing an internal methodology to estimate the changes in liabilities to counterparties in the event of its rating downgrade.

## DISCLOSURES UNDER BASEL III (CONT.)

## Quantitative Disclosures

(₹ in millions)

| Particulars   | IRS/CCS/FRA | Options |
|---|-------------|---------|
| Gross Positive Fair Value of Contracts                      | 101,498     | 9,437   |
| Netting Benefits  | -           | -       |
| Netted Current Credit Exposure                              | 101,498     | 9,437   |
| Collateral held (e.g. Cash, G-sec, etc.)                    | -           | -       |
| Net Derivatives Credit Exposure                             | 101,498     | 9,437   |
| Exposure amount (under CEM)                                 | 227,111     | 17,933  |
| Notional value of Credit Derivative hedges                  | -           | -       |
| Credit derivative transactions that create exposures to CCR | -           | -       |

## XI. COMPOSITION OF CAPITAL

(₹ in millions)

| Sr. No.   | Particulars  | Amount         | Reference No.        |
|---|--|----------------|----------------------|
| <b>Common Equity Tier 1 capital: instruments and reserves</b> |  |                |                      |
| 1   | Directly issued qualifying common share capital plus related stock surplus (share premium)   | 174,918        | A1 + A2              |
| 2   | Retained earnings  | 374,455        | B1+B2+B3+B4+B5+B6-B7 |
| 3   | Accumulated other comprehensive income (and other reserves)  | -              |                      |
| 4   | Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)  | -              |                      |
| 5   | Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)   | -              |                      |
| 6   | <b>Common Equity Tier 1 capital before regulatory adjustments</b>  | <b>549,373</b> |                      |
| <b>Common Equity Tier 1 capital: regulatory adjustments</b>   |  |                |                      |
| 7   | Prudential valuation adjustments   | 3,689          |                      |
| 8   | Goodwill (net of related tax liability)  | -              |                      |
| 9   | Intangibles (net of related tax liability)   | -              |                      |
| 10  | Deferred tax assets  | -              |                      |
| 11  | Cash-flow hedge reserve  | -              |                      |
| 12  | Shortfall of provisions to expected losses   | -              |                      |
| 13  | Securitisation gain on sale  | -              |                      |
| 14  | Gains and losses due to changes in own credit risk on fair valued liabilities  | -              |                      |
| 15  | Defined-benefit pension fund net assets  | -              |                      |
| 16  | Investments in own shares (if not already netted off paid-in capital on reported balance sheet)  | -              |                      |
| 17  | Reciprocal cross-holdings in common equity   | 367            |                      |
| 18  | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital (amount above 10% threshold) | -              |                      |
| 19  | Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)  | -              |                      |
| 20  | Mortgage servicing rights (amount above 10% threshold)   | -              |                      |
| 21  | Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)  | -              |                      |

| Sr. No.  | Particulars  | Amount         | Reference No. |
|--|--|----------------|---------------|
| 22   | Amount exceeding the 15% threshold   | -              |               |
| 23   | <i>of which: significant investments in the common stock of financial entities</i>   | -              |               |
| 24   | <i>of which: mortgage servicing rights</i>   | -              |               |
| 25   | <i>of which: deferred tax assets arising from temporary differences</i>  | -              |               |
| 26   | National specific regulatory adjustments (26a+26b+26c+26d)   | -              |               |
| 26a  | <i>of which: Investments in the equity capital of the unconsolidated insurance subsidiaries</i>  | -              |               |
| 26b  | <i>of which: Investments in the equity capital of unconsolidated non-financial subsidiaries</i>  | -              |               |
| 26c  | <i>of which: Shortfall in the equity capital of majority owned financial entities which have not been consolidated with the bank</i>   | -              |               |
| 26d  | <i>of which: Unamortized pension funds expenditures</i>  | -              |               |
| 27   | Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions  | -              |               |
| 28   | <b>Total regulatory adjustments to Common equity Tier 1</b>  | <b>4,056</b>   |               |
| 29   | <b>Common Equity Tier 1 capital (CET 1)</b>  | <b>545,317</b> |               |
| <b>Additional Tier 1 capital: instruments</b>            |  |                |               |
| 30   | Directly issued qualifying Additional Tier 1 instruments plus related stock surplus (share premium) (31+32)  | 35,000         |               |
| 31   | <i>of which: classified as equity under applicable accounting standards (Perpetual Non-Cumulative Preference Shares)</i>   | -              |               |
| 32   | <i>of which: classified as liabilities under applicable accounting standards (Perpetual debt Instruments)</i>  | 35,000         | C1            |
| 33   | <i>Directly issued capital instruments subject to phase out from Additional Tier 1</i>   | -              |               |
| 34   | Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)  | -              |               |
| 35   | <i>of which: instruments issued by subsidiaries subject to phase out</i>   | -              |               |
| 36   | <b>Additional Tier 1 capital before regulatory adjustments</b>   | <b>35,000</b>  |               |
| <b>Additional Tier 1 capital: regulatory adjustments</b> |  |                |               |
| 37   | Investments in own Additional Tier 1 instruments   | -              |               |
| 38   | Reciprocal cross-holdings in Additional Tier 1 instruments   | 165            |               |
| 39   | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold) | -              |               |
| 40   | Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)   | -              |               |
| 41   | National specific regulatory adjustments (41a+41b)   | -              |               |
| 41a  | <i>of which: Investments in the Additional Tier 1 capital of unconsolidated insurance subsidiaries</i>   | -              |               |
| 41b  | <i>of which: Shortfall in the Additional Tier 1 capital of majority owned financial entities which have not been consolidated with the bank</i>  | -              |               |
| 42   | Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions   | -              |               |
| 43   | <b>Total regulatory adjustments to Additional Tier 1 capital</b>   | <b>165</b>     |               |
| 44   | <b>Additional Tier 1 capital (AT1)</b>   | <b>34,835</b>  |               |
| 45   | <b>Tier 1 capital (T1 = CET1 + AT1) (29 + 44)</b>  | <b>580,152</b> |               |

DISCLOSURES UNDER BASEL III (CONT.)

| Sr. No.  | Particulars  | Amount           | Reference No. |
|--|--|------------------|---------------|
| <b>Tier 2 capital: instruments and provisions</b>    |  |                  |               |
| 46   | Directly issued qualifying Tier 2 instruments plus related stock surplus   | 65,800           | C2            |
| 47   | Directly issued capital instruments subject to phase out from Tier 2   | 57,860           | C2            |
| 48   | Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)   | -                |               |
| 49   | <i>of which: instruments issued by subsidiaries subject to phase out</i>   | -                |               |
| 50   | Provisions   | 24,926           | D1+D2+D3+D4   |
| 51   | <b>Tier 2 capital before regulatory adjustments</b>  | <b>148,586</b>   |               |
| <b>Tier 2 capital: regulatory adjustments</b>        |  |                  |               |
| 52   | Investments in own Tier 2 instruments  | -                |               |
| 53   | Reciprocal cross-holdings in Tier 2 instruments  | 1,013            |               |
| 54   | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above the 10% threshold) | -                |               |
| 55   | Significant investments in the capital banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)  | -                |               |
| 56   | National specific regulatory adjustments (56a+56b)   | -                |               |
| 56a  | <i>of which: Investments in the Tier 2 capital of unconsolidated subsidiaries</i>  | -                |               |
| 56b  | <i>of which: Shortfall in the Tier 2 capital of majority owned financial entities which have not been consolidated with the bank</i>   | -                |               |
| 57   | <b>Total regulatory adjustments to Tier 2 capital</b>  | <b>1,013</b>     |               |
| 58   | <b>Tier 2 capital (T2)</b>   | <b>147,573</b>   |               |
| 59   | <b>Total capital (TC = T1 + T2) (45 + 58)</b>  | <b>727,725</b>   |               |
| 60   | <b>Total risk weighted assets (60a + 60b + 60c)</b>  | <b>4,847,808</b> |               |
| 60a  | <i>of which: total credit risk weighted assets</i>   | 4,064,922        |               |
| 60b  | <i>of which: total market risk weighted assets</i>   | 351,007          |               |
| 60c  | <i>of which: total operational risk weighted assets</i>  | 431,879          |               |
| <b>Capital ratios and buffers</b>                    |  |                  |               |
| 61   | Common Equity Tier 1 (as a percentage of risk weighted assets)   | 11.25%           |               |
| 62   | Tier 1 (as a percentage of risk weighted assets)   | 11.97%           |               |
| 63   | Total capital (as a percentage of risk weighted assets)  | 15.01%           |               |
| 64   | Institution specific buffer requirement (minimum CET1 requirement plus capital conservation and countercyclical buffer requirements, expressed as a percentage of risk weighted assets)  | 6.75%            |               |
| 65   | <i>of which: capital conservation buffer requirement</i>   | 1.25%            |               |
| 66   | <i>of which: bank specific countercyclical buffer requirement</i>  | -                |               |
| 67   | <i>of which: G-SIB buffer requirement</i>  | -                |               |
| 68   | Common Equity Tier 1 available to meet buffers (as a percentage of risk weighted assets)   | -                |               |
| <b>National minima (if different from Basel III)</b> |  |                  |               |
| 69   | National Common Equity Tier 1 minimum ratio (if different from Basel III minimum)  | 5.50%            |               |
| 70   | National Tier 1 minimum ratio (if different from Basel III minimum)  | 7.00%            |               |
| 71   | National total capital minimum ratio (if different from Basel III minimum)   | 9.00%            |               |

| Sr. No.   | Particulars  | Amount | Reference No. |
|---|--|--------|---------------|
| <b>Amounts below the thresholds for deduction (before risk weighting)</b>   |  |        |               |
| 72  | Non-significant investments in the capital of other financial entities   | 41,906 |               |
| 73  | Significant investments in the common stock of financial entities  | -      |               |
| 74  | Mortgage servicing rights (net of related tax liability)   | NA     |               |
| 75  | Deferred tax assets arising from temporary differences (net of related tax liability)  | 50,730 |               |
| <b>Applicable caps on the inclusion of provisions in Tier 2</b>   |  |        |               |
| 76  | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)           | 24,926 |               |
| 77  | Cap on inclusion of provisions in Tier 2 under standardised approach   | 50,812 |               |
| 78  | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap) | NA     |               |
| 79  | Cap for inclusion of provisions in Tier 2 under internal ratings-based approach  | NA     |               |
| <b>Capital instruments subject to phase-out arrangement (only applicable between 31 March, 2017 and 31 March, 2022)</b> |  |        |               |
| 80  | Current cap on CET1 instruments subject to phase out arrangements  | -      |               |
| 81  | Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)  | -      |               |
| 82  | Current cap on AT1 instruments subject to phase out arrangements   | -      |               |
| 83  | Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)   | -      |               |
| 84  | Current cap on T2 instruments subject to phase out arrangements  | -      |               |
| 85  | Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)  | -      |               |

\* NA – Not Applicable

### Notes to the Template

| Row No. of the template | Particular   | (₹ in millions) |
|-------------------------|--|-----------------|
| 10                      | Deferred tax assets associated with accumulated losses   | -               |
|                         | Deferred tax assets (excluding those associated with accumulated losses) net of Deferred tax liability   | -               |
|                         | Total as indicated in row 10   | -               |
| 19                      | If investments in insurance subsidiaries are not deducted fully from capital and instead considered under 10% threshold for deduction, the resultant increase in the capital of the bank | -               |
|                         | of which: Increase in Common Equity Tier 1 capital   | -               |
|                         | of which: Increase in Additional Tier 1 capital  | -               |
|                         | of which: Increase in Tier 2 capital   | -               |
| 26b                     | If investments in the equity capital of unconsolidated non-financial subsidiaries are not deducted and hence, risk weighted then:  | -               |
|                         | (i) Increase in Common Equity Tier 1 capital   | -               |
|                         | (ii) Increase in risk weighted assets  | -               |
| 50                      | Eligible Provisions included in Tier 2 capital   | 24,926          |
|                         | Eligible Revaluation Reserves included in Tier 2 capital   | -               |
|                         | Total of row 50  | 24,926          |

## DISCLOSURES UNDER BASEL III (CONT.)

## XII. THE RECONCILIATION OF REGULATORY CAPITAL ITEMS AS ON 31 MARCH, 2017 IS GIVEN BELOW:

## Step 1

(₹ in millions)

| Sr. No.  | Particulars   | Balance sheet as in financial statements | Balance sheet under regulatory scope of consolidation |
|----------|---|--|---|
| <b>A</b> | <b>Capital and Liabilities</b>                        |  |   |
| I        | Paid-up Capital                                       | 4,790                                    | 4,790   |
|          | Reserves & Surplus                                    | 559,013                                  | 559,013   |
|          | Minority Interest                                     | 613                                      | 613   |
|          | Total Capital   | 564,416                                  | 564,416   |
| II       | Deposits  | 4,149,827                                | 4,149,827   |
|          | of which: Deposits from banks                         | 160,165                                  | 160,165   |
|          | of which: Customer deposits                           | 3,989,662                                | 3,989,662   |
| III      | Borrowings  | 1,124,548                                | 1,124,548   |
| i.       | Borrowings in India                                   | 552,930                                  | 552,930   |
|          | (a) From RBI  | -  | -   |
|          | (b) From banks  | 39,286                                   | 39,286  |
|          | (c) From other institutions & agencies                | 513,644                                  | 513,644   |
| ii.      | Borrowings Outside India                              | 571,618                                  | 571,618   |
|          | of which: Capital Instruments                         | 200,941                                  | 200,941   |
| IV       | Other liabilities & provisions                        | 275,829                                  | 275,829   |
|          | <b>Total</b>  | <b>6,114,620</b>                         | <b>6,114,620</b>                                      |
| <b>B</b> | <b>Assets</b>   |  |   |
| I        | Cash and balances with Reserve Bank of India          | 308,580                                  | 308,580   |
|          | Balance with banks and money at call and short notice | 201,082                                  | 201,082   |
| II       | Investments   | 1,290,183                                | 1,290,183   |
|          | of which:   |  |   |
|          | Government securities                                 | 932,321                                  | 932,321   |
|          | Shares  | 13,262                                   | 13,262  |
|          | Debentures & Bonds                                    | 267,103                                  | 267,103   |
|          | Subsidiaries / Joint Ventures / Associates            | -  | -   |
|          | Others (Commercial Papers, Mutual Funds etc.)         | 77,497                                   | 77,497  |
| III      | Loans and advances                                    | 3,810,803                                | 3,810,803   |
| IV       | Fixed assets  | 38,102                                   | 38,102  |
| V        | Other assets  | 465,870                                  | 465,870   |
|          | of which:   |  |   |
|          | Goodwill and intangible assets                        | -  | -   |
|          | Deferred tax assets (Net)                             | 50,730                                   | 50,730  |
| VI       | Goodwill on consolidation                             | -  | -   |
| VII      | Debit balance in Profit & Loss account                | -  | -   |
|          | <b>Total</b>  | <b>6,114,620</b>                         | <b>6,114,620</b>                                      |

## Step 2

(₹ in millions)

| Sr. No.    | Particulars   | Balance sheet as in financial statements | Balance sheet under regulatory scope of consolidation | Reference No. |
|------------|---|--|---|---------------|
| <b>A</b>   | <b>Capital and Liabilities</b>                        |  |   |               |
| <b>I</b>   | <b>Paid-up Capital</b>                                | 4,790                                    | 4,790   | A1            |
|            | <b>Reserves &amp; Surplus</b>                         | 559,013                                  | 559,013   | -             |
|            | <i>of which:</i>                                      |  |   |               |
|            | Statutory Reserve                                     | 115,071                                  | 115,071   | B1            |
|            | Share Premium   | 170,128                                  | 170,128   | A2            |
|            | Investment Reserve Account                            | -  | -   | D1            |
|            | General Reserve                                       | 3,864                                    | 3,864   | B2            |
|            | Capital Reserve                                       | 18,655                                   | 18,655  | B3            |
|            | Foreign Currency Translation Reserve                  | 1,564                                    | 1,564   |               |
|            | <i>of which: considered under capital funds</i>       | -  | 1,173   | B4            |
|            | Reserve Fund  | 916                                      | 916   | B5            |
|            | Balance in Profit/Loss A/c                            | 248,815                                  | 248,815   | B6            |
|            | <i>of which: Proposed dividend</i>                    | -  | 14,039  | B7            |
|            | <b>Minority Interest</b>                              | 613                                      | 613   | -             |
|            | <i>of which: Amount eligible for CET I</i>            | -  | -   | -             |
|            | <b>Total Capital</b>                                  | 564,416                                  | 564,416   | -             |
| <b>II</b>  | <b>Deposits</b>                                       | 4,149,827                                | 4,149,827   | -             |
|            | <i>of which:</i>                                      |  |   |               |
|            | Deposits from banks                                   | 160,165                                  | 160,165   | -             |
|            | Customer deposits                                     | 3,989,662                                | 3,989,662   | -             |
| <b>III</b> | <b>Borrowings</b>                                     | 1,124,548                                | 1,124,548   | -             |
|            | i. Borrowings in India                                | 552,930                                  | 552,930   | -             |
|            | (a) From RBI  | -  | -   | -             |
|            | (b) From banks  | 39,286                                   | 39,286  | -             |
|            | (c) From other institutions & agencies                | 513,644                                  | 513,644   | -             |
|            | ii. Borrowings Outside India                          | 571,618                                  | 571,618   | -             |
|            | <i>of which: Capital Instruments</i>                  | 200,941                                  | 200,941   |               |
|            | <i>of which:</i>                                      |  |   |               |
|            | (a) Eligible AT1 capital                              | -  | 35,000  | C1            |
|            | (b) Eligible Tier 2 capital                           | -  | 123,660   | C2            |
| <b>IV</b>  | <b>Other liabilities &amp; provisions</b>             | 275,829                                  | 275,829   | -             |
|            | <i>of which:</i>                                      |  |   |               |
|            | Provision for Standard Advances                       | 23,679                                   | 23,679  | D2            |
|            | Provision for Unhedged Foreign Currency Exposure      | 1,214                                    | 1,214   | D3            |
|            | <b>Total</b>  | 6,114,620                                | 6,114,620   |               |
| <b>B</b>   | <b>Assets</b>   |  |   |               |
| <b>I</b>   | Cash and balances with Reserve Bank of India          | 308,580                                  | 308,580   | -             |
|            | Balance with banks and money at call and short notice | 201,082                                  | 201,082   | -             |

## DISCLOSURES UNDER BASEL III (CONT.)

| Sr. No. | Particulars                                       | Balance sheet as in financial statements | Balance sheet under regulatory scope of consolidation | Reference No. |
|---------|---|--|---|---------------|
| II      | <b>Investments</b>                                | <b>1,290,183</b>                         | <b>1,290,183</b>                                      | -             |
|         | <i>of which:</i>                                  |  |   |               |
|         | Government securities                             | 932,321                                  | 932,321   | -             |
|         | Shares  | 13,262                                   | 13,262  | -             |
|         | Debentures & Bonds                                | 267,103                                  | 267,103   | -             |
|         | Subsidiaries / Joint Ventures / Associates        | -  | -   | -             |
|         | Others (Commercial Papers, Mutual Funds etc.)     | 77,497                                   | 77,497  | -             |
| III     | <b>Loans and advances</b>                         | <b>3,810,803</b>                         | <b>3,810,803</b>                                      | -             |
|         | floating provision adjusted in loans & advances   | 33                                       | 33  | D4            |
| IV      | <b>Fixed assets</b>                               | <b>38,102</b>                            | <b>38,102</b>   | -             |
| V       | <b>Other assets</b>                               | <b>465,870</b>                           | <b>465,870</b>  | -             |
|         | <i>of which:</i>                                  |  |   |               |
|         | Goodwill and intangible assets                    | -  | -   | -             |
|         | Deferred tax assets (Net)                         | 50,730                                   | 50,730  |               |
| VI      | <b>Goodwill on consolidation</b>                  | -  | -   | -             |
| VII     | <b>Debit balance in Profit &amp; Loss account</b> | -  | -   | -             |
|         | <b>Total</b>                                      | <b>6,114,620</b>                         | <b>6,114,620</b>                                      | -             |

### DF XIII, XIV & XV

Disclosures pertaining to main features of equity and debt instruments, terms and conditions of equity and debt instruments and remuneration of Key Management Personnel have been disclosed separately on the Bank's website under the 'Regulatory Disclosure Section'. The link to this section is as follows:

<https://www.axisbank.com/shareholders-corner/regulatory-disclosure/basel-III-disclosures>

### XVI. EQUITIES – DISCLOSURE FOR BANKING BOOK POSITIONS

The risk oversight relating to the equity portfolio is part of the overall independent risk management structure of the Bank and is subjected to the risk management processes and policies approved by the Bank.

In accordance with the RBI guidelines, investments are classified at the time of purchase as:

- Held for Trading ('HFT');
- Available for Sale ('AFS'); and
- Held to Maturity ('HTM').

Investments that are held principally for sale within a short period are classified as HFT securities. As per the RBI guidelines, HFT securities, which remain unsold for a period of 90 days are reclassified as AFS securities.

Investments that the Bank intends to hold till maturity are classified under the HTM category. Investments in the equity of subsidiaries/joint ventures are categorized as HTM in accordance with RBI guidelines. All other investments are classified as AFS securities.

Equity investments carried under the HTM category are carried at acquisition cost. Realised gains on investments under the HTM category are recognised in the Profit and Loss Account and subsequently appropriated to Capital Reserve account (net of taxes and transfer to statutory reserves) in accordance with RBI guidelines. Losses are recognised in the Profit and Loss Account.

The Bank does not have any equity under the Banking Book.

## XVII. COMPARISON OF ACCOUNTING ASSETS AND LEVERAGE RATIO EXPOSURE MEASURE AS ON 31 MARCH, 2017

(₹ in millions)

| Particulars  | Amount           |
|--|------------------|
| Total consolidated assets as per published financial statements  | 6,114,620        |
| Adjustments for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purpose but outside the scope of regulatory consolidation | -                |
| Adjustments for fiduciary assets recognized on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure              | -                |
| Adjustments for derivative financial instruments   | 150,649          |
| Adjustment for securities financing transactions(i.e. repos and similar secured lending)   | -                |
| Adjustment for off-balance sheet items (i.e. conversion to credit equivalent amounts of off-balance sheet exposures)   | 839,662          |
| Other adjustments  | (532)            |
| <b>Leverage ratio exposure</b>   | <b>7,104,399</b> |

## XVIII. LEVERAGE RATIO COMMON DISCLOSURE TEMPLATE AS ON 31 MARCH, 2017

(₹ in millions)

| Particulars  | Leverage ratio framework |
|--|--------------------------|
| <b>On-balance sheet exposures</b>  |                          |
| 1 On-balance sheet items(excluding derivatives and SFTs, but including collateral)   | 5,877,003                |
| 2 (Asset amounts deducted in determining Basel III Tier 1 capital)   | (532)                    |
| <b>3 Total on-balance sheet exposures(excluding derivatives and SFTs)(sum of lines 1 and 2)</b>  | <b>5,876,471</b>         |
| <b>Derivative Exposures</b>  |                          |
| 4 Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin)                               | 110,935                  |
| 5 Add-on amounts for PFE associated with all derivatives transactions  | 134,109                  |
| 6 Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework | -                        |
| 7 (Deductions of receivables assets for cash variation margin provided in derivatives transactions)  | -                        |
| 8 (Exempted CCP leg of client-cleared trade exposures)   | -                        |
| 9 Adjusted effective notional amount of written credit derivatives   | -                        |
| 10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)  | -                        |
| <b>11 Total derivative exposures (sum of lines 4 to 10)</b>  | <b>245,044</b>           |
| <b>Securities financing transaction exposures</b>  |                          |
| 12 Gross SFT assets (with no recognition of netting), after adjusting for sale accounting transactions                                     | 143,222                  |
| 13 (Netted amounts of cash payables and cash receivables of gross SFT assets)  | -                        |
| 14 CCR Exposure for SFT Assets   | -                        |
| 15 Agent transaction exposures   | -                        |
| <b>16 Total securities financing transaction exposures (sum of lines 12 to 15)</b>   | <b>143,222</b>           |
| <b>Other off-balance sheet exposures</b>   |                          |
| 17 Off-balance sheet exposure at gross notional amount   | 2,461,873                |
| 18 (Adjustments for conversion to credit equivalent amounts)   | (1,622,211)              |
| <b>19 Off-balance sheet items (sum of lines 17 and 18)</b>   | <b>839,662</b>           |
| <b>Capital and total exposures</b>   |                          |
| 20 Tier 1 capital  | 580,152                  |
| <b>21 Total exposures (sum of lines 3,11,16 and 19)</b>  | <b>7,104,399</b>         |
| <b>Leverage Ratio</b>  |                          |
| <b>22 Basel III leverage ratio</b>   | <b>8.17%</b>             |

DISCLOSURES UNDER BASEL III (CONT.)

**XIX. RECONCILIATION OF TOTAL PUBLISHED BALANCE SHEET SIZE AND ON BALANCE SHEET EXPOSURE**

(₹ in millions)

| Sr. No.  | Particulars   | Amount           |
|----------|---|------------------|
| 1        | Total consolidated assets as per published financial statements   | 6,114,620        |
| 2        | Replacement cost associated with all derivatives transactions, i.e. net of eligible cash variation margin | (94,395)         |
| 3        | Adjustment for securities financing transactions (i.e. repos and similar secured lending)                 | (143,222)        |
| 4        | Adjustment for entities outside the scope of regulatory consolidation                                     | -                |
| <b>5</b> | <b>On-balance sheet items (excluding derivatives and SFTs, but including collateral)</b>                  | <b>5,877,003</b> |

# NOTICE

**NOTICE** is hereby given that the Twenty Third Annual General Meeting of the Members of Axis Bank Limited will be held at **9.30 A.M. on Wednesday, 26<sup>th</sup> July 2017** at J. B. Auditorium, Ahmedabad Management Association, AMA Complex, ATIRA, Dr. Vikram Sarabhai Marg, Ahmedabad - 380 015, Gujarat, to transact the following businesses:

## ORDINARY BUSINESS:

1. To receive, consider and adopt:
  - a. the audited financial statements of the Bank for the financial year ended 31<sup>st</sup> March 2017 and the Reports of the Directors and the Auditors thereon; and
  - b. the audited consolidated financial statements for the financial year ended 31<sup>st</sup> March 2017 and the Report of the Auditors thereon.
2. To declare dividend on equity shares of the Bank for the financial year ended 31<sup>st</sup> March 2017.
3. To appoint a director in place of Smt. Usha Sangwan (DIN 02609263), who retires by rotation and being eligible, has offered herself for re-appointment.
4. To appoint a director in place of Shri B. Babu Rao (DIN 00425793), who retires by rotation and being eligible, has offered himself for re-appointment.
5. To ratify the appointment of M/s S. R. Batliboi & Co. LLP, Chartered Accountants, Mumbai, (Registration No. 301003E/E300005) as the Statutory Auditors of the Bank and to consider and if thought fit, to pass with or without modification(s), the following Resolution as an **Ordinary Resolution**:

**“RESOLVED THAT** pursuant to the provisions of Section 139 and all other applicable provisions of the Companies Act, 2013, read with the relevant rules made thereunder, the applicable provision of the Banking Regulation Act, 1949 (including any statutory amendment(s), modification(s), variation or re-enactment thereof, for the time being in force), and the rules, guidelines and circulars issued by the Reserve Bank of India, in this regard, from time to time, the Bank hereby ratifies the appointment of M/s S. R. Batliboi & Co. LLP, Chartered Accountants, Mumbai, having Registration Number 301003E/E300005, issued by the Institute of Chartered Accountants of India, as the Statutory Auditors of the Bank and to hold office as such from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting, subject to the approval of the Reserve Bank of India and on such terms and conditions, including remuneration, as approved by the Audit Committee of the Board of Directors of the Bank.”

## SPECIAL BUSINESS:

6. To consider, and if thought fit, to pass with or without modification(s), the following Resolution, as an **Ordinary Resolution**:

**“RESOLVED THAT** pursuant to the provisions of Section 197, Schedule V of the Companies Act, 2013, read with the relevant rules made thereunder, the relevant provisions of Section 35B and other applicable provisions of the Banking Regulation Act, 1949 (including any statutory amendment(s), modification(s), variation or re-enactment thereof, for the time being in force), and the rules, guidelines and circulars issued by the Reserve Bank of India, in this regard, from time to time, approval of the Members be and is hereby accorded to the revision in the remuneration payable to Dr. Sanjiv Misra (DIN 03075797) as the Non-Executive (Part-Time) Chairman of the Bank, for a period of one year with effect from 18<sup>th</sup> July 2017, detailed as under, subject to the approval of the Reserve Bank of India:”

| Particulars  | : Amount  |
|--------------|---|
| Remuneration | : ₹ 33,00,000 p.a.  |
| Company Car  | : Free use of Bank’s car for official and private purposes.                                   |
| Touring      | : Travelling and official expenses to be borne by the Bank for Board functions as a Chairman. |
| Sitting Fees | : As payable to other Non-Executive Directors.  |

“**RESOLVED FURTHER THAT** the Directors of the Bank be and are hereby severally authorized to execute all such agreements, documents, instruments and writings as deemed necessary, with the power to settle all questions, difficulties or doubts that may arise in this regard as it may in its sole and absolute discretion deem fit and to do all such acts, deeds, matters and things as it may consider necessary and desirable and to delegate all or any of its powers herein conferred to any Director(s)/Officer(s) of the Bank, to give effect to this resolution.”

7. To consider, and if thought fit, to pass with or without modification(s), the following Resolution, as an **Ordinary Resolution**:

“**RESOLVED THAT** pursuant to the provisions of Section 197, Schedule V of the Companies Act, 2013, read with the relevant rules made thereunder, the relevant provisions of Section 35B and other applicable provisions of the Banking Regulation Act, 1949 (including any statutory amendment(s), modification(s), variation or re-enactment thereof, for the time being in force) and the rules, guidelines and circulars issued by the Reserve Bank of India, in this regard, from time to time, approval of the Members of the Bank, be and is hereby accorded to the revision in the remuneration by way of salary, allowances and perquisites payable to Smt. Shikha Sharma (DIN 00043265) as the Managing Director & CEO of the Bank, for a period of one year with effect from 1<sup>st</sup> June 2017, detailed as under, subject to the approval of the Reserve Bank of India.”

| Particulars             | Amount   |
|-------------------------|--|
| Salary                  | : ₹ 2,94,53,000 p.a.   |
| Leave Fare Concession   | : ₹ 14,76,000 p.a.   |
| <b>Perquisites</b>      |  |
| House Rent Allowance    | : ₹ 98,24,000 p.a. (in lieu of Bank's owned/leased accommodation).   |
| Residence               | : Leased accommodation to be provided by the Bank.   |
| Provident Fund          | : 12% of basic pay with equal contribution by the Bank or as may be decided upon by the Board/Trustees, from time to time.                                     |
| Gratuity                | : One month's salary for each completed year of service or part thereof (on pro-rata basis).   |
| Superannuation          | : 10% of basic pay p.a.  |
| Travelling Allowances   | : As per the Bank's Policy.  |
| Medical benefits        | : (i) Group mediclaim facility as available to other employees of the Bank.<br>(ii) Reimbursement of full medical expenses for self and family.                |
| Club fees               | : Membership of two clubs (excluding life membership fees). All official expenses in connection with such membership incurred would be reimbursed by the Bank. |
| Conveyance & Telephone  | : As per the Bank's Policy.  |
| Personal Insurance      | : Shall be covered under the Group Savings Linked Insurance Scheme (GSLI) and the Personal Accident Policy as per the Bank's Rules.                            |
| Newspapers & Periodical | : As per requirement.  |
| Entertainment           | : Expenditure on official entertainment would be on the Bank's account.  |
| Utility Bills           | : To be reimbursed at actuals up to a limit of ₹ 3,75,000 p.a.   |
| Furnishing Allowance    | : At actuals up to a limit of ₹ 30,00,000 over a period of three years.  |
| Car                     | : As per the Bank's Policy.  |
| Leave                   | : As per the Bank's Rule.  |
| Stock Options           | : Stock Options as may be granted by the Nomination and Remuneration Committee, from time to time, subject to the approval of the Reserve Bank of India.       |
| Variable Pay            | : As approved by the Nomination and Remuneration Committee/Board, subject to the approval of the Reserve Bank of India.  |
| Loans                   | : Loan facilities to be provided as per the Bank's Policy, at the rate of interest applicable to other employees.  |
| Other terms             | : As per the Bank's Staff Rules and as may be agreed by the Board, from time to time.  |

“**RESOLVED FURTHER THAT** the Directors of the Bank be and are hereby severally authorized to execute all such agreements, documents, instruments and writings as deemed necessary, with the power to settle all questions, difficulties or doubts that may arise in this regard as it may in its sole and absolute discretion deem fit and to do all such acts, deeds, matters and things as it may consider necessary and desirable and to delegate all or any of its powers herein conferred to any Director(s)/Officer(s) of the Bank, to give effect to this resolution.”

8. To consider, and if thought fit, to pass with or without modification(s), the following Resolution, as an **Ordinary Resolution**:

**“RESOLVED THAT** pursuant to the provisions of Section 197, Schedule V of the Companies Act, 2013, read with the relevant rules made thereunder, the relevant provisions of Section 35B and other applicable provisions of the Banking Regulation Act, 1949 (including any statutory amendment(s), modification(s), variation or re-enactment thereof, for the time being in force) and the rules, guidelines and circulars issued by the Reserve Bank of India, in this regard, from time to time, approval of the Members of the Bank, be and is hereby accorded to the revision in the remuneration by way of salary, allowances and perquisites payable to Shri V. Srinivasan (DIN 00033882) as the Deputy Managing Director of the Bank, for a period of one year with effect from 1<sup>st</sup> June 2017, detailed as under, subject to the approval of the Reserve Bank of India.”

| Particulars              | Amount   |
|--------------------------|--|
| Salary                   | : ₹ 2,08,62,000 p.a.   |
| Leave Fare Concession    | : ₹ 6,05,000 p.a.  |
| <b>Perquisites</b>       |  |
| House Rent Allowance     | : ₹ 52,14,000 p.a. (in lieu of Bank’s owned /leased accommodation).  |
| Residence                | : Leased accommodation to be provided by the Bank.   |
| Provident Fund           | : 12% of basic pay with equal contribution by the Bank or as may be decided upon by the Board/ Trustees, from time to time.                                    |
| Gratuity                 | : One month’s salary for each completed year of service or part thereof (on pro-rata basis).   |
| Superannuation           | : 10% of basic pay p.a.  |
| Travelling Allowances    | : As per the Bank’s Policy.  |
| Medical benefits         | : (i) Group mediclaim facility as available to other employees of the Bank.<br>(ii) Reimbursement of full medical expenses for self and family.                |
| Club fees                | : Membership of two clubs (excluding life membership fees). All official expenses in connection with such membership incurred would be reimbursed by the Bank. |
| Conveyance & Telephone   | : As per the Bank’s Policy.  |
| Personal Insurance       | : Shall be covered under the Group Savings Linked Insurance Scheme (GSLI) and the Personal Accident Policy as per the Bank’s Rules.                            |
| Newspapers & Periodicals | : As per requirement.  |
| Entertainment            | : Expenditure on official entertainment would be on the Bank’s account.  |
| Utility Bills            | : To be reimbursed at actuals up to a limit of ₹ 1,32,000 p.a.   |
| Furnishing Allowance     | : At actuals up to a limit of ₹ 15,00,000 over a period of three years.  |
| Car                      | : As per the Bank’s Policy.  |
| Leave                    | : As per the Bank’s Rule.  |
| Stock Options            | : Stock Options as may be granted by the Nomination and Remuneration Committee, from time to time, subject to the approval of the Reserve Bank of India.       |
| Variable Pay             | : As approved by the Nomination and Remuneration Committee/Board, subject to the approval of the Reserve Bank of India.  |
| Loans                    | : Loan facilities to be provided as per the Bank’s Policy, at the rate of interest applicable to other employees.  |
| Other terms              | : As per the Bank’s Staff Rules and as may be agreed by the Board, from time to time.  |

**“RESOLVED FURTHER THAT** the Directors of the Bank be and are hereby severally authorized to execute all such agreements, documents, instruments and writings as deemed necessary, with the power to settle all questions, difficulties or doubts that may arise in this regard as it may in its sole and absolute discretion deem fit and to do all such acts, deeds, matters and things as it may consider necessary and desirable and to delegate all or any of its powers herein conferred to any Director(s)/Officer(s) of the Bank, to give effect to this resolution.”

9. To consider, and if thought fit, to pass with or without modification(s), the following Resolution, as an **Ordinary Resolution**:

**“RESOLVED THAT** pursuant to the provisions of Section 197, Schedule V of the Companies Act, 2013, read with the relevant rules made thereunder, the relevant provisions of Section 35B and other applicable provisions of the Banking Regulation Act, 1949 (including any statutory amendment(s), modification(s), variation or re-enactment thereof, for the time being in force) and the rules, guidelines and circulars issued by the Reserve Bank of India, in this regard, from time to time, approval of the Members of the Bank, be and is hereby accorded to the revision in the remuneration by way of salary, allowances and perquisites payable to Shri Rajiv Anand (DIN 02541753) as the Executive Director (Retail Banking) of the Bank, for a period of one year with effect from 1<sup>st</sup> June 2017, detailed as under, subject to the approval of the Reserve Bank of India.”

| <b>Particulars</b>      | <b>: Amount</b>  |
|-------------------------|--|
| Salary                  | : ₹ 1,53,78,368 p.a.   |
| Leave Fare Concession   | : ₹ 5,50,000 p.a.  |
| <b>Perquisites</b>      |  |
| House Rent Allowance    | : ₹ 50,74,861 p.a. (in lieu of Bank’s owned /leased accommodation).  |
| Residence               | : Leased accommodation to be provided by the Bank.   |
| Provident Fund          | : 12% of basic pay with equal contribution by the Bank or as may be decided upon by the Board/Trustees, from time to time.                                     |
| Gratuity                | : One month’s salary for each completed year of service or part thereof (on pro-rata basis).   |
| Superannuation          | : 10% of basic pay p.a.  |
| Travelling Allowances   | : As per the Bank’s Policy   |
| Medical benefits        | : (i) Group mediclaim facility as available to other employees of the Bank.<br>(ii) Reimbursement of full medical expenses for self and family.                |
| Club fees               | : Membership of two clubs (excluding life membership fees). All official expenses in connection with such membership incurred would be reimbursed by the Bank. |
| Conveyance & Telephone  | : As per the Bank’s Policy.  |
| Personal Insurance      | : Shall be covered under the Group Savings Linked Insurance Scheme (GSLI) and the Personal Accident Policy as per the Bank’s Rules.                            |
| Newspapers & Periodical | : As per requirement.  |
| Entertainment           | : Expenditure on official entertainment would be on the Bank’s account.  |
| Utility Bills           | : To be reimbursed at actuals up to a limit of ₹ 1,32,000 p.a.   |
| Furnishing Allowance    | : At actual up to a limit of ₹ 15,00,000 over a period of three years.   |
| Car                     | : As per the Bank’s Policy.  |
| Leave                   | : As per the Bank’s Rule.  |
| Stock Options           | : Stock Options as may be granted by the Nomination and Remuneration Committee, from time to time, subject to the approval of the Reserve Bank of India.       |
| Variable Pay            | : As approved by the Nomination and Remuneration Committee/ Board, subject to the approval of the Reserve Bank of India.                                       |
| Loans                   | : Loan facilities to be provided as per the Bank’s Policy, at the rate of interest applicable to other employees.  |
| Other terms             | : As per the Bank’s Staff Rules and as may be agreed by the Board, from time to time.  |

**“RESOLVED FURTHER THAT** the Directors of the Bank be and are hereby severally authorized to execute all such agreements, documents, instruments and writings as deemed necessary, with the power to settle all questions, difficulties or doubts that may arise in this regard as it may in its sole and absolute discretion deem fit and to do all such acts, deeds, matters and things as it may consider necessary and desirable and to delegate all or any of its powers herein conferred to any Director(s)/ Officer(s) of the Bank, to give effect to this resolution.”

10. To consider, and if thought fit, to pass with or without modification(s), the following Resolution, as an **Ordinary Resolution**:

**“RESOLVED THAT** pursuant to the provisions of Section 197, Schedule V of the Companies Act, 2013, read with the relevant rules made thereunder, the relevant provisions of Section 35B and other applicable provisions of the Banking Regulation Act, 1949 (including any statutory amendment(s), modification(s), variation or re-enactment thereof, for the time being in force) and the rules, guidelines and circulars issued by the Reserve Bank of India, in this regard, from time to time, approval of the Members of the Bank, be and is hereby accorded to the revision in the remuneration by way of salary, allowances and perquisites payable to Shri Rajesh Dahiya (DIN 07508488) as the Executive Director (Corporate Centre) of the Bank, for a period of one year with effect from 1<sup>st</sup> June 2017, detailed as under, subject to the approval of the Reserve Bank of India.”

| Particulars             | Amount   |
|-------------------------|--|
| Salary                  | : ₹ 1,36,64,082 p.a.   |
| Leave Fare Concession   | : ₹ 5,50,000 p.a.  |
| <b>Perquisites</b>      |  |
| House Rent Allowance    | : ₹ 45,09,147 p.a. (in lieu of Bank’s owned /leased accommodation).  |
| Residence               | : Leased accommodation to be provided by the Bank.   |
| Provident Fund          | : 12% of basic pay with equal contribution by the Bank or as may be decided upon by the Board/Trustees from time to time.                                      |
| Gratuity                | : One month’s salary for each completed year of service or part thereof (on pro-rata basis).   |
| Superannuation          | : 10% of basic pay p.a.  |
| Travelling Allowances   | : As per the Bank’s Policy.  |
| Medical benefits        | : (i) Group mediclaim facility as available to other employees of the Bank.<br>(ii) Reimbursement of full medical expenses for self and family.                |
| Club fees               | : Membership of two clubs (excluding life membership fees). All official expenses in connection with such membership incurred would be reimbursed by the Bank. |
| Conveyance & Telephone  | : As per the Bank’s Policy.  |
| Personal Insurance      | : Shall be covered under the Group Savings Linked Insurance Scheme (GSLI) and the Personal Accident Policy as per the Bank’s Rules.                            |
| Newspapers & Periodical | : As per requirement.  |
| Entertainment           | : Expenditure on official entertainment would be on the Bank’s account.  |
| Utility Bills           | : To be reimbursed at actuals up to a limit of ₹ 1,32,000 p.a.   |
| Furnishing Allowance    | : At actual up to a limit of ₹ 15,00,000 over a period of three years.   |
| Car                     | : As per the Bank’s Policy.  |
| Leave                   | : As per the Bank’s Rule.  |
| Stock Options           | : Stock Options as may be granted by the Nomination and Remuneration Committee, from time to time, subject to the approval of the Reserve Bank of India.       |
| Variable Pay            | : As approved by the Nomination and Remuneration Committee/ Board, subject to the approval of the Reserve Bank of India.                                       |
| Loans                   | : Loan facilities to be provided as per the Bank’s Policy, at the rate of interest applicable to other employees.  |
| Other terms             | : As per the Bank’s Staff Rules and as may be agreed by the Board, from time to time.  |

**“RESOLVED FURTHER THAT** the Directors of the Bank be and are hereby severally authorized to execute all such agreements, documents, instruments and writings as deemed necessary, with the power to settle all questions, difficulties or doubts that may arise in this regard as it may in its sole and absolute discretion deem fit and to do all such acts, deeds, matters and things as it may consider necessary and desirable and to delegate all or any of its powers herein conferred to any Director(s)/ Officer(s) of the Bank, to give effect to this resolution.”

11. To consider, and if thought fit, to pass with or without modification(s), the following resolution, as a **Special Resolution**:

**“RESOLVED THAT** pursuant to provisions of Section 42 and other applicable provisions, if any, of the Companies Act, 2013, the relevant rules made thereunder, the Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008, the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the applicable provisions of the Banking Regulation Act, 1949, (including any statutory amendment(s), modification(s), variation or re-enactment thereof, for the time being in force), and the rules, guidelines and circulars issued by the Reserve Bank of India (‘RBI’) and/or the Securities and Exchange Board of India, in this regard, from time to time, the relevant provisions of the Memorandum of Association and the Articles of Association of the Bank and subject to receipt of such approval(s), consent(s), permission(s) and sanction(s) as may be necessary from the concerned statutory or regulatory authority(ies), the approval of the Members of the Bank be and is hereby accorded for borrowing/raising of funds denominated in Indian rupees or any other permitted foreign currency by issue of debt securities including but not limited to long term bonds, green bonds, non-convertible debentures, perpetual debt instruments and Tier II Capital Bonds or such other debt securities as may be permitted under the RBI guidelines, from time to time, on a private placement basis and / or for making offers and /or invitations thereof and /or issue(s)/ issuances thereof, on a private placement basis, for a period of one year from the date hereof, in one or more tranches and /or series and / or under one or more shelf disclosure documents and/or one or more letters of offer and on such terms and conditions for each series / tranches including the price, coupon, premium, discount, tenor etc. as deemed fit by the Board of Directors of the Bank (‘the Board’), as per the structure and within the limits permitted by the RBI, upto an amount of ₹ 35,000 crore (Rupees Thirty Five Thousand Crore only) in domestic and/or overseas market, on a private placement basis during a period of one year from the date of passing of this Resolution, within the overall borrowing limits of the Bank and on such terms and conditions as may be approved by the Board, from time to time.”

**“RESOLVED FURTHER THAT** the Board be and is hereby authorized to negotiate, modify, finalize the terms and conditions of the said debt instruments and execute all such agreements, documents, instruments and writings as deemed necessary, including the private placement offer letter, information memorandum, disclosure documents, debenture subscription agreement, debenture trust deed and any other documents as may be required in connection with the offering(s), issuance(s) and/ or allotment(s) of the said debt instruments on a private placement basis, with the power to settle all questions, difficulties or doubts that may arise in this regard as it may in its sole and absolute discretion deem fit and to do all such acts, deeds, matters and things as it may consider necessary and desirable and to delegate all or any of its powers herein conferred to any Committee of the Board of Director(s), and/or Managing Director, and/or Deputy Managing Director, and /or any other Officer(s) of the Bank, to give effect to this resolution.”

**By Order of the Board**

**Girish V. Koliyote**  
**Company Secretary**  
ACS 14285

Place: New Delhi  
Date: 15<sup>th</sup> May 2017

Axis Bank Limited [CIN: L65110GJ1993PLC020769]

**Registered Office:**

‘Trishul’, 3<sup>rd</sup> Floor, Opp. Samartheshwar Temple,  
Law Garden, Ellisbridge, Ahmedabad – 380 006, Gujarat.  
Website: [www.axisbank.com](http://www.axisbank.com)  
Phone No. : +91-79-6630 6161  
Fax No. : +91-79-2640 9321  
Email: [shareholders@axisbank.com](mailto:shareholders@axisbank.com)

**Notes:**

1. **A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING (MEETING) IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE BANK. THE INSTRUMENTS APPOINTING PROXIES IN ORDER TO BE VALID AND EFFECTIVE MUST BE DELIVERED AT THE REGISTERED OFFICE OF THE BANK NOT LATER THAN FORTY-EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING.**
2. Corporate Members intending to send their authorized representatives to attend the Meeting are requested to send to the Registered Office of the Bank a certified copy of the latest Board Resolution authorizing their representative to attend and vote at the Meeting on their behalf.
3. Proxy shall not have a right to speak at the Meeting and shall not be entitled to vote except on a poll.
4. A person appointed as Proxy shall act on behalf of not more than 50 Members and holding in aggregate not more than 10% of the total share capital of the Bank carrying voting rights. However, a Member holding more than 10% of the total share capital of the Bank carrying voting rights may appoint a single person as a Proxy and such Person shall not act as a Proxy for any other Person or Member.
5. Proxy in prescribed Form No. MGT-11 is enclosed herewith.
6. The Attendance at the Meeting will be regulated through the Attendance Slip and will be verified with the records maintained with the Bank. Members who hold shares in dematerialised form are requested to quote their DP ID and Client ID number(s) and those who hold shares in physical form are requested to quote their folio number(s) in the Attendance Slip to facilitate their identification at the Meeting.
7. The relevant statement pursuant to the provisions of Section 102 of the Companies Act, 2013 in respect of Item Nos. 6 to 11 of this Notice is annexed herewith.
8. Route Map for the venue of the Meeting is attached herewith, for your ready reference.
9. Pursuant to the provisions of Section 91 of the Companies Act, 2013, the Register of Members and the Share Transfer Books of the Bank will remain closed from Saturday, 8<sup>th</sup> July 2017 to Wednesday, 26<sup>th</sup> July 2017 (both days inclusive), for the purpose of payment of dividend.
10. In accordance with the provisions of Section 123 of the Companies Act, 2013, the dividend for the financial year ended 31<sup>st</sup> March 2017 as recommended by the Board of Directors of the Bank, if approved by the Members at the Meeting, would be paid to those Members whose names appear in the Register of Members of the Bank/ the Statements of Beneficial Ownership maintained by the Depositories, as at the close of business hours on Friday, 7<sup>th</sup> July 2017. Remittance of the said dividend through DCS/ECS and dispatch of the dividend warrants will commence from Thursday, 27<sup>th</sup> July 2017 and is expected to be completed by Tuesday, 8<sup>th</sup> August 2017.
11. Members holding shares in physical form are requested to immediately notify any change in their address, if any, to the Registrar and Share Transfer Agents, Karvy Computershare Private Limited, Hyderabad (Karvy) at their address mentioned below or to the Registered Office of the Bank, quoting your Folio number(s), on or before Thursday, 6<sup>th</sup> July 2017.

In order to avoid fraudulent encashment of dividend warrants, the details of your Bank Account will be printed on the dividend warrants. We, therefore, request you to provide to Karvy, the Bank Mandate (viz. details of name of the Bank, branch and place with PIN code No., where the account is maintained and the Bank Account No) or changes therein, under the signature of the Sole/First shareholder quoting your Folio(s) number, on or before Thursday, 6<sup>th</sup> July 2017.

The Bank is offering the facility of ECS/NECS in centers wherever available. The NACH Mandate Form is available on the website of the Bank and is also attached herewith. This facility will enable the Members to receive direct credit of their dividend.

12. Members holding shares in dematerialised form are requested to intimate all changes pertaining to their Bank details, ECS mandates, email addresses, nominations, power of attorney, change of address/name etc. to their Depository Participant (DP) on or before Thursday, 6<sup>th</sup> July 2017. Any changes effected by the DP will be automatically reflected in the record maintained by the Depositories.

13. Members may avail of the Nomination facility available under Section 72 of the Companies Act, 2013. The relevant Nomination Form can be downloaded from the website of the Bank or Members may write to the Bank at its Registered Office, for the same.
14. Members seeking any information with regard to the financial statements of the Bank are requested to write to the Bank at its Registered Office at an early date to enable the Management to clarify the same at the Meeting.
15. SEBI has made it mandatory for every participant in the capital market to furnish details of their Income Tax Permanent Account Number (PAN). Accordingly, all Shareholders holding shares in physical form are requested to submit to Karvy, a photocopy of the PAN card duly attested, along with the Share Transfer Deed.
16. In compliance with the relevant provisions of Section 101 of the Companies Act, 2013 read with Rule 18 of the Companies (Management and Administration) Rules, 2014, this Notice and the Annual Report of the Bank will be sent by e-mail to those Members who have registered their email address with their DP (in case of electronic shareholding) or with Karvy (in case of physical shareholding).

We, therefore request the Members to register their email ID with their DP (in case of electronic shareholding) or with Karvy (in case of physical shareholding) mentioning your demat account / Folio no(s).

However, in case you wish to receive the above documents in physical form, you may write to Karvy at the address mentioned below or send an email to [axisgogreen@karvy.com](mailto:axisgogreen@karvy.com), mentioning your demat account details / Folio no(s) to enable Karvy to record your decision and arrange to send the said documents to your registered address, free of cost.

17. Shareholders may write to the Company Secretary at the Registered Office or to Karvy regarding transfer of shares held in physical form or for conveying their grievances, if any, at below mentioned addresses:

**Axis Bank Limited**

[CIN: L65110GJ1993PLC020769]

Registered Office:

'Trishul', 3<sup>rd</sup> Floor,

Opp. Samarsheshwar Temple,

Law Garden, Ellisbridge,

Ahmedabad – 380006, Gujarat.

Website: [www.axisbank.com](http://www.axisbank.com)

Phone No. : +91-79-6630 6161

Fax No. : +91-79-2640 9321

Email: [shareholders@axisbank.com](mailto:shareholders@axisbank.com)

**Karvy Computershare Private Limited**

Unit: Axis Bank Limited

Karvy Selenium Tower B,

Plot 31-32, Gachibowli,

Financial District, Nanakramguda,

Hyderabad – 500 032.

Phone No. : 1800-345-4001 / +91-40-6716 2222

Fax No. : +91-40-2300 1153

Email: [einward.ris@karvy.com](mailto:einward.ris@karvy.com)

**Contact Persons:**

Shri M. R. V. Subrahmanyam, General Manager (RIS)

Smt. Varalakshmi, Assistant General Manager (RIS)

Shri G. Vasanth Rao Chowdhari, Manager (RIS)

**18. Remote E-Voting:**

- I. In compliance with Regulation 44 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations") and Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended, the Bank is pleased to provide remote e-voting facility through Karvy, to enable its Members to cast their votes electronically on all the items as set out in this Notice.
- II. Further, in terms of Rule 22 of the Companies (Management and Administration) Rules, 2014, as amended, and the Listing Regulations, those Members who do not have access to remote e-voting facility, may exercise their vote, by using the enclosed Ballot Form. Any Member desiring to exercise his vote by way of Ballot Form can do so by recording his assent or dissent thereof and sending it to the Scrutinizer appointed for the said purpose in the enclosed self-addressed pre-paid postage Business Reply Envelope. Postage charges in this regard will be borne and paid by the Bank. Please note that the said pre-paid postage Business Reply Envelope should reach the Scrutinizer on or before the close of business hours on Friday, 21<sup>st</sup> July 2017.
- III. The Bank has appointed Shri Nimai G. Shah (Membership No. 100932) Partner, Chandabhoy & Jassoobhoy, Chartered Accountants or failing him Shri Gautam N. Shah (Membership No. 012679) Partner, Chandabhoy & Jassoobhoy, Chartered Accountants as the Scrutinizer for conducting the remote e-voting process in a fair and transparent manner. Remote e-voting is optional.
- IV. The voting rights of the shareholders shall be in proportion of their shareholding to the total issued and paid up equity share capital of the Bank as on the cut-off date viz. Wednesday, 19<sup>th</sup> July 2017, subject to the provisions of Section 12 of the Banking Regulation Act, 1949 and RBI Circular No. 97/16.13.100/2015-16 dated 12<sup>th</sup> May 2016.
- V. A person who is not a Member as on the cut-off date should treat this Notice for information purpose only.
- VI. The instructions for remote e-voting, are as under:

• **In case of Members receiving Notice by e-mail:**

- (i) Enter the login credentials (i.e. User ID & Password) mentioned in the e-mail, your Folio / DP ID & Client ID will be your USER ID. Please note that the password is an initial password.
- (ii) Use the following URL for remote e-voting:  
From Karvy website: <http://evoting.karvy.com>
- (iii) Shareholders of the Bank holding shares either in physical form or in dematerialized form, as on the cut-off date, may cast their vote electronically.
- (iv) Enter the login credentials. Your Folio No/DP ID Client ID will be your user ID.
- (v) After entering the details appropriately, click on LOGIN.
- (vi) You will reach the Password change menu wherein you are required to mandatorily change your password. The new password shall comprise of minimum 8 characters with at least one upper case (A-Z), one lower case (a-z), one numeric value (0-9) and a special character. The system will prompt you to change your password and update any contact details like mobile number, email ID etc., on first login. You may also enter the secret question and answer of your choice to retrieve your password in case you forget it. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (vii) You need to login again with the new credentials.
- (viii) On successful login, the system will prompt you to select the EVENT i.e. Axis Bank Limited.
- (ix) On the voting page, enter the number of shares as on the said cut-off date under FOR/AGAINST or alternately you may enter partially any number in FOR and partially any number in AGAINST but the total number in FOR/ AGAINST taken together should not exceed your total shareholding, as on the said cut-off date. You may also choose the option ABSTAIN.
- (x) Shareholders holding multiple folios/demat account shall choose the voting process separately for each folios/demat account.

- (xi) Cast your vote by selecting an appropriate option and click on SUBMIT. A confirmation box will be displayed. Click OK to confirm else CANCEL to modify. Once you confirm, you will not be allowed to modify your vote. During the voting period, Shareholders can login any number of times till they have voted on the Resolution.
- (xii) Once the vote on the Resolution is cast by the Shareholder, he shall not be allowed to change it subsequently.
- (xiii) Institutional Shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/ JPG Format) of the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer through e-mail to [cnjabd@vsnl.net](mailto:cnjabd@vsnl.net) with a copy marked to [evoting@karvy.com](mailto:evoting@karvy.com).
- (xiv) The remote e-voting period shall commence on Saturday, 22<sup>nd</sup> July 2017 (9:00 A.M.) and will end on Tuesday, 25<sup>th</sup> July 2017 (5:00 P.M.). During this period Shareholders' of the Bank, holding shares either in physical form or in dematerialized form, as on the cut-off date of Wednesday, 19<sup>th</sup> July 2017, may cast their vote electronically. The remote e-voting module shall be disabled by Karvy for voting thereafter. Once the vote on a Resolution is cast by the Shareholder, the Shareholder shall not be allowed to change it subsequently. Further, the Shareholders who have cast their vote electronically may also attend the Meeting, however they shall not be able to vote again at the Meeting.
- (xv) In case of any queries, you may refer to the Frequently Asked Questions (FAQs) for Shareholders and remote e-voting User Manual for Shareholders available at the download section of <http://evoting.karvy.com> or contact Karvy Computershare Private Limited at Tel No. 1800 345 4001 (toll free).

• **In case of Members receiving Notice by Post/Courier:**

- (i) Initial password is provided, as below, in the attendance slip of the Meeting.

| EVENT (E-Voting Event Number) | USER ID | PASSWORD/PIN |
|-------------------------------|---------|--------------|
|                               |         |              |

- (ii) Please follow the steps stated at serial Nos. VI (ii) to VI (xv) above, to cast your vote by electronic means.

- VII. Voting will also be conducted after conclusion of the Meeting by way of Poll, to enable any Shareholder who has not cast their vote through remote e-voting or Ballot Form, in accordance with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended.
  - VIII. The Scrutinizer shall, immediately after the conclusion of voting at the Meeting, first count the votes cast at the Meeting, thereafter unblock the votes cast through remote e-voting and by way of Ballot Form in the presence of at least two witnesses not in employment of the Bank and submit not later than 48 hours of the conclusion of the Meeting, a Consolidated Scrutinizer's Report of the total votes cast in favor and against, if any, to any one of the Directors duly authorized by the Board, who shall countersign the same.
  - IX. The Results declared along with the Scrutinizer's Report will be communicated to Stock Exchange immediately after the Results are declared by any one of the Directors duly authorized by the Board in this regard, not later than Friday, 28<sup>th</sup> July 2017 and will be uploaded on the Bank's website i.e. [www.axisbank.com](http://www.axisbank.com) and Karvy's website i.e. [www.karvycomputershare.com](http://www.karvycomputershare.com). The Results will also be displayed at the Registered and Corporate offices of the Bank.
19. All documents referred to in this Notice and the Statements setting out material facts in respect of the items of the Notice and other Statutory Registers are open for inspection by the Members at the Registered Office of the Bank from 11.00 a.m. to 1.00 p.m. on all working days except Saturdays, Sundays, Public Holidays and National Holidays, from the date hereof upto the date of this Meeting.

**By Order of the Board**

**Girish V. Koliyote**  
**Company Secretary**  
**ACS 14285**

**Place: New Delhi**  
**Date: 15<sup>th</sup> May 2017**

## **ANNEXURE TO NOTICE - STATEMENT U/S 102 OF THE COMPANIES ACT, 2013**

The following statement contains all material facts relating to the Special Businesses as set out in this Notice.

### **Item No.6**

Dr. Sanjiv Misra was appointed as an Independent Director of the Bank, with effect from 12<sup>th</sup> May 2016 and thereafter as the Non-Executive (Part-Time) Chairman of the Bank for a period of three years, with effect from 18<sup>th</sup> July 2016, in terms of the approval granted by the Reserve Bank of India and the Shareholders of the Bank.

Dr. Sanjiv Misra has contributed immensely during the deliberations at the meetings of the Board and the Committee where he is a Member. He has introduced significant measures to enhance standards of governance at the Bank. He brings to the Board his rich experience and insights. The Bank has benefitted immensely from his leadership and guidance.

In view of this, the Nomination and Remuneration Committee of the Board, at its meeting held on 26<sup>th</sup> April 2017, reviewed the remuneration of Dr. Sanjiv Misra as the Chairman of the Bank, in comparison with the remuneration of the Chairman of the other peer group banks and recommended a revision in his remuneration, for the approval of the Board.

Pursuant to the recommendation of the Nomination and Remuneration Committee, the Board of Directors of the Bank at its meeting held on 26<sup>th</sup> April 2017, approved the revision in the remuneration payable to Dr. Sanjiv Misra as the Chairman of the Bank for a period of 1 year, with effect from 18<sup>th</sup> July 2017, subject to the approval of the Shareholders of the Bank and the Reserve Bank of India.

The brief profile of Dr. Sanjiv Misra, in terms of the Secretarial Standards on General Meetings (SS-2) issued by the Institute of Company Secretaries of India, New Delhi, has been provided after this Notice. The details of his remuneration have been mentioned in resolution No.6 of this Notice.

Dr. Sanjiv Misra does not hold any equity shares of the Bank. Dr. Misra is not related to any other Director or Key Managerial Personnel of the Bank.

The Board recommends the passing of the resolution as set out in Item No. 6 of this Notice.

Except for Dr. Sanjiv Misra and his relatives, none of the other Directors and Key Managerial Personnel of the Bank and their relatives are in any way financially or otherwise concerned or interested in the passing of the resolution as set out in Item No. 6 of this Notice.

### **Item No.7**

During the year ended 31<sup>st</sup> March 2017, under the leadership of Smt. Shikha Sharma, the Bank has achieved all-round progress in terms of business growth, profitability, branch expansion, ATM network expansion and improved brand equity. In a competitive and dynamically changing industry it is critical for the Bank to draw on her expertise, knowledge and experience and her exceptional track record and being recognized as amongst the most valuable CEOs in the country.

In view of above, the Nomination and Remuneration Committee, at its meeting held on 15<sup>th</sup> May 2017, reviewed the remuneration being paid to Smt. Shikha Sharma as the Managing Director & CEO of the Bank, in comparison with the remuneration of CEOs of other peer group Banks and recommended a revision in her remuneration, for the approval of the Board.

Pursuant to the recommendation of the Nomination and Remuneration Committee, the Board of Directors of the Bank at its meeting held on 15<sup>th</sup> May 2017 approved the revision in the remuneration by way of salary, allowances and perquisites payable to Smt. Shikha Sharma as the Managing Director & CEO of the Bank for a period of 1 year, with effect from 1<sup>st</sup> June 2017, subject to the approval of the Shareholders of the Bank and the Reserve Bank of India.

The brief profile of Smt. Shikha Sharma, in terms of the Secretarial Standards on General Meetings (SS-2) issued by the Institute of Company Secretaries of India, New Delhi, has been provided after this Notice. The details of her remuneration have been mentioned in resolution No. 7 of this Notice.

Smt. Shikha Sharma held 575,000 equity shares of ₹ 2/- each of the Bank as on 31<sup>st</sup> March 2017, allotted to her under ESOS of the Bank. Smt. Shikha Sharma is not related to any other Director or Key Managerial Personnel of the Bank.

The Board recommends the passing of the resolution as set out in Item No. 7 of this Notice.

Except for Smt. Shikha Sharma and her relatives, none of the other Directors and the Key Managerial Personnel of the Bank and their relatives are in any way financially or otherwise concerned or interested in the passing of the resolution as set out in Item No. 7 of this Notice.

#### **Item No. 8**

During the year ended 31<sup>st</sup> March 2017, under the leadership of Shri V. Srinivasan, the Bank has shown growth in operating revenue and operating profits. There has also been a growth in the Large Corporate and Treasury businesses and Shri V. Srinivasan has demonstrated his ability to take up higher responsibilities. Shri V. Srinivasan is presently heading the Corporate Banking Portfolio of the Bank which comprises of Corporate Credit, Treasury & Markets, Small and Medium Enterprise, Business Economic Research, Wholesale Banking Operations, Information Technology & Chief Information Officer, Axis Trustee, Transaction Banking & International Retail Department, Financial Institution Group, Corporate Client Coverage Group, Strategic Client Coverage Group, Strategic Initiative Group, Structured Finance Group & Stressed Assets, Government Coverage Group, New Economy Group, International Banking, Investor Relations, Finance & Accounts, Strategy & New Initiatives.

In light of the above, the Nomination and Remuneration Committee at its meeting held on 15<sup>th</sup> May 2017, reviewed the remuneration being paid to Shri V. Srinivasan as the Deputy Managing Director of the Bank in comparison with the remuneration of Executive Directors of peer group banks and recommended a revision in his remuneration, for the approval of the Board.

Pursuant to the recommendation of the Nomination and Remuneration Committee, the Board of Directors of the Bank at its meeting held on 15<sup>th</sup> May 2017, approved the revision in the remuneration by way of salary, allowance and perquisites payable to Shri V. Srinivasan as the Deputy Managing Director of the Bank for a period of 1 year, with effect from 1<sup>st</sup> June 2017, subject to the approval of the Shareholders of the Bank and the Reserve Bank of India.

The brief profile of Shri V. Srinivasan, in terms of the Secretarial Standards on General Meetings (SS-2) issued by the Institute of Company Secretaries of India, New Delhi, has been provided after this Notice. The details of his remuneration have been mentioned in resolution No.8 of this Notice.

Shri V. Srinivasan held 1,080,000 equity shares of ₹ 2/- each of the Bank as on 31<sup>st</sup> March 2017, allotted to him under ESOS of the Bank. Shri V. Srinivasan is not related to any other Director or Key Managerial Personnel of the Bank.

The Board recommends the passing of the resolution as set out in Item No. 8 of this Notice.

Except for Shri V. Srinivasan and his relatives, none of the other Directors and Key Managerial Personnel of the Bank and their relatives are in any way financially or otherwise concerned or interested in the passing of the resolution as set out in Item No. 8 of this Notice.

#### **Item No. 9**

During the year ended 31<sup>st</sup> March 2017, under the leadership of Shri Rajiv Anand, there has been a rapid growth in the Retail businesses of the Bank. Shri Rajiv Anand is presently heading the Retail Banking Portfolio of the Bank, which comprises of Retail Lending, Cards, Branch Banking, Digital Banking Group, Retail Liabilities & IPG, Retail Operations, Affluent Segment, Marketing & Service Quality and Strategic Business Planning and Analysis.

In view of the above, the Nomination and Remuneration Committee at its meeting held on 15<sup>th</sup> May 2017, reviewed the remuneration being paid to Shri Rajiv Anand as the Executive Director (Retail Banking) of the Bank in comparison with the remuneration of Executive Directors of peer group banks and recommended a revision in his remuneration, for the approval of the Board.

Pursuant to the recommendation of the Nomination and Remuneration Committee, the Board of Directors of the Bank at its meeting held on 15<sup>th</sup> May 2017, approved the revision in the remuneration by way of salary, allowance and perquisites payable to Shri Rajiv Anand as the Executive Director (Retail Banking) of the Bank for a period of 1 year, with effect from 1<sup>st</sup> June 2017, subject to the approval of the Shareholders of the Bank and the Reserve Bank of India.

The brief profile of Shri Rajiv Anand, in terms of the Secretarial Standards on General Meetings (SS-2), issued by the Institute of Company Secretaries of India, New Delhi, has been provided after this Notice. The details of his remuneration have been mentioned in resolution No. 9 of this Notice.

Shri Rajiv Anand held 380,500 equity shares of ₹ 2/- each of the Bank as on 31<sup>st</sup> March 2017, allotted to him under ESOS of the Bank. Shri Rajiv Anand is not related to any other Director or Key Managerial Personnel of the Bank.

The Board recommends passing of the resolution as set out in Item No. 9 of this Notice.

Except for Shri Rajiv Anand and his relatives, none of the other Directors and the Key Managerial Personnel of the Bank and their relatives are in any way financially or otherwise concerned or interested in the passing of the resolution as set out in Item No. 9 of this Notice.

#### **Item No. 10**

During the year ended 31<sup>st</sup> March 2017, Shri Rajesh Dahiya, effectively managed the broader role as Head - Corporate Centre and the set of diverse Portfolios which included Internal Audit, Human Resources, Compliance, Company Secretary, Corporate Communications, Administration & Security, Corporate Real Estate Services, Chief Business Relations Officer (CBRO), Corporate Social Responsibility, Ethics & Sustainability and Law. In addition, he also oversees the functioning of the Axis Bank Foundation.

In view of the above, the Nomination and Remuneration Committee at its meeting held on 15<sup>th</sup> May 2017, reviewed the remuneration being paid to Shri Rajesh Dahiya as the Executive Director (Corporate Centre) of the Bank in comparison with the remuneration of Executive Directors of peer group banks and recommended a revision in his remuneration, for the approval of the Board.

Pursuant to the recommendation of the Nomination and Remuneration Committee, the Board of Directors of the Bank at its meeting held on 15<sup>th</sup> May 2017, approved the revision in the remuneration by way of salary, allowance and perquisites payable to Shri Rajesh Dahiya as the Executive Director (Corporate Centre) of the Bank for a period of 1 year, with effect from 1<sup>st</sup> June 2017, subject to the approval of the Shareholders of the Bank and the Reserve Bank of India.

The brief profile of Shri Rajesh Dahiya, in terms of the Secretarial Standards on General Meetings (SS-2) issued by the Institute of Company Secretaries of India, New Delhi, has been provided after this Notice. The details of his remuneration have been mentioned in resolution No.10 of this Notice.

Shri Rajesh Dahiya held 30,000 equity shares of ₹ 2/- each of the Bank, as on 31<sup>st</sup> March 2017, allotted to him under ESOS of the Bank. Shri Rajesh Dahiya is not related to any other Director or Key Managerial Personnel of the Bank.

The Board recommends passing of the resolution as set out in Item No. 10 of this Notice.

Except for Shri Rajesh Dahiya and his relatives, none of the other Directors and Key Managerial Personnel of the Bank and their relatives are in any way financially or otherwise concerned or interested in the passing of the resolution as set out in Item No. 10 of this Notice.

#### **Item No. 11**

Section 42 of the Companies Act, 2013 read with Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 provides that a company can issue securities including non-convertible debentures (NCDs) on a private placement basis subject to the condition that the proposed offer of debt securities or invitation to subscribe to debt securities has been previously approved by the Shareholders of the company, by means of a special resolution, for each of the offers or invitations. In case of an offer or invitation for NCDs, it shall be sufficient if the company passes a special resolution only once in a year for all offer(s) or invitation(s) for issue of such NCDs on a private placement basis, during the period of one year from the date of passing of the special resolution.

Keeping in view the Bank's projections in domestic and overseas operations, the Bank may need to raise additional funds in one or more tranches in Indian as well as overseas market in the form of capital to maintain the desired capital to risk weighted assets ratio (CRAR) by issue of debt securities denominated in Indian rupees or any other permitted foreign currency (including but not limited to long term bonds, green bonds, non-convertible debentures, perpetual debt instruments and Tier II Capital Bonds or such other debt securities as may be permitted under RBI guidelines from time to time), on a private placement basis and/or for making offers and/or invitations thereof and /or issue(s)/ issuances thereof, on a private placement basis, during the period of one year from the date of passing of the special resolution.

Considering the above, the Board of Directors of the Bank at its meeting held on 26<sup>th</sup> April 2017 has proposed to obtain the consent of the Shareholders of the Bank for borrowing/raising funds in Indian currency/ foreign currency by issue of debt securities in domestic and/ or overseas market, in one or more tranches as per the structure and within the limits permitted by the Reserve Bank of India and other regulatory authorities to eligible investors of an amount not exceeding ₹ 35,000 crore, on a private placement basis during a period of one year from the date of passing of the special resolution. The said debt securities would be issued by the Bank in accordance with the applicable statutory guidelines, for cash either at par or premium or at a discount to face value depending upon the prevailing market conditions.

The Board recommends passing of the special resolution as set out in Item No.11 of this Notice.



**AXIS BANK**  
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None of the Directors and Key Managerial Personnel of the Bank and their relatives are in any way financially or otherwise concerned or interested in the passing of the special resolution as set out in Item No. 11 of this Notice.

**By Order of the Board**

**Place: New Delhi**  
**Date: 15<sup>th</sup> May 2017**

**Girish V. Koliyote**  
**Company Secretary**  
**ACS 14285**

**Axis Bank Limited** [CIN: L65110GJ1993PLC020769]  
Registered Office:  
'Trishul', 3<sup>rd</sup> Floor, Opp. Samartheshwar Temple,  
Law Garden, Ellisbridge, Ahmedabad – 380 006, Gujarat.  
Website: [www.axisbank.com](http://www.axisbank.com)  
Phone No. : +91-79-6630 6161  
Fax No. : +91-79-2640 9321  
Email: [shareholders@axisbank.com](mailto:shareholders@axisbank.com)

**BRIEF PROFILE OF DIRECTORS BEING APPOINTED / RE-APPOINTED / WHOSE REMUNERATION IS BEING REVISED, AS SET OUT IN THIS NOTICE, IN TERMS OF THE LISTING REGULATIONS AND THE SECRETARIAL STANDARDS – 2 ON GENERAL MEETINGS (SS-2) ISSUED BY THE INSTITUTE OF THE COMPANY SECRETARIES OF INDIA, NEW DELHI.**

**Smt. Usha Sangwan**

Smt. Usha Sangwan, 58 years, is a Non-Executive Director of the Bank since 17<sup>th</sup> October 2013. Smt. Usha Sangwan, is the first ever woman Managing Director of Life Insurance Corporation of India. She is Post Graduate in Economics and Post Graduate Diploma holder in Human Resource Management and Licentiate from the Insurance Institute of India. She joined LIC as Direct Recruit Officer in 1981.

She has worked in all core areas of life insurance including Marketing, Personnel, Operations, Housing Finance, Group Business, Direct Marketing, International Operations, Corporate Communications, Investment-Risk Management and Research, Investment - Monitoring & Accounts, Customer Relationship, New Business and Reinsurance, Corporate Planning, Estate, Office Services, Health Insurance and HRD. Presently, she is looking after Marketing, Investment Operations, Actuarial, Finance & Accounts and Information Technology for the Corporation among other assignments. Her expertise lies in analytics, strategy, execution, people skill, use of technology particularly in marketing and servicing and setting up of systems.

She has featured in Forbes List of 50 most powerful Business Women in Asia in 2015. She has been awarded the “Women Leadership Award” in BFSI sector by Institute of Public Enterprise and “Brand Slam Leadership Award” by CMO Asia. She has also been awarded “Women Leadership Role Model” by Top Rankers Management Consultants and “Corporate Leadership Award for 2014” by Colour TV. She was also felicitated by Free Press Journal and Doordarshan for Women in Leadership Role.

Smt. Usha Sangwan attended 4 Board Meetings of the Bank during the year. Smt. Usha Sangwan does not hold any equity shares of the Bank. She is not related to any other Director or Key Managerial Personnel of the Bank.

The details of directorship held by Smt. Usha Sangwan in other companies, as on 31<sup>st</sup> March 2017, are as follows:

| Sr. No. | Names of the Companies                          | Nature of interest |
|---------|---|--------------------|
| 1       | Life Insurance Corporation of India             | Managing Director  |
| 2       | LIC Housing Finance Limited                     | Director           |
| 3       | LIC Card Services Limited                       | Director           |
| 4       | General Insurance Corporation of India          | Director           |
| 5       | LIC (International) BSC © Bahrain               | Director           |
| 6       | Life Insurance Corporation (Singapore) Pte Ltd. | Chairman           |
| 7       | Kenindia Assurance Co. Ltd.                     | Alternate Director |
| 8       | BSE Limited                                     | Director           |
| 9       | Ambuja Cement Limited                           | Director           |

The details of Membership held by Smt. Usha Sangwan, in Board Committees of other companies, as on 31<sup>st</sup> March 2017, are as follows:

| Sr. No. | Names of the Companies                 | Name of the Committee  | Nature of interest |
|---------|--|------------------------|--------------------|
| 1       | General Insurance Corporation of India | Audit Committee        | Member             |
| 2       | Life Insurance Corporation of India    | Audit Committee        | Member             |
|         |  | Shareholders Committee | Member             |

**Shri B. Babu Rao**

Shri B. Babu Rao, 58 years, is a Non-Executive Director of the Bank since 19<sup>th</sup> January 2016. Shri B. Babu Rao holds Bachelor degree in Engineering and has completed his Post Graduate Diploma in Business Management from the Indian Institute of Management, Ahmedabad.

Shri B. Babu Rao has more than 28 years of experience in the area of Finance, Capital Markets and Fund Management with UTI Mutual Fund.

He is currently managing the activities of the Administrator of the Specified Undertaking of Unit Trust of India (SUUTI) as its CEO on deputation from UTI Asset Management Company Ltd. During his career in UTI, he has handled various assignments and extensively worked in the areas of Project Finance, Investment Management, Offshore Funds, Venture Capital and Private Equity Funds, resolution of stressed assets and investor relations.

Prior to joining UTI in the year 1989, he worked with Larsen & Toubro Ltd. for six years.

He is a Member of the Stakeholders Relationship Committee, the Special Committee for Monitoring of Large Value Frauds and the Customer Service Committee of Directors of the Bank. Shri B. Babu Rao attended 6 Board Meetings of the Bank during the year. Shri B. Babu Rao does not hold any equity shares of the Bank. He is not related to any other Director or Key Managerial Personnel of the Bank.

The details of directorship held by Shri. B. Babu Rao in other companies, as on 31<sup>st</sup> March 2017, are as follows:

| Sr. No. | Names of the Companies                                  | Nature of interest |
|---------|---|--------------------|
| 1       | Stock Holding Corporation of India Ltd. (SHCIL)         | Director           |
| 2       | UTI Infrastructure Technology & Services Ltd. (UTIITSL) | Director           |
| 3       | Axis Securities Limited                                 | Director           |
| 4       | National Financial Holdings Company Limited             | Director           |
| 5       | Ceybank Asset Management Ltd., Colombo, Sri Lanka       | Director           |

The details of Membership held by Shri B. Babu Rao in Board Committees of other companies, as on 31<sup>st</sup> March 2017, are as follows:

| Sr. No. | Names of the Companies                     | Name of the Committee | Nature of interest |
|---------|--|-----------------------|--------------------|
| 1       | Stock Holding Corporation Of India Limited | Audit Committee       | Member             |

#### Dr. Sanjiv Misra

Dr. Sanjiv Misra, 69 years, was appointed as an Independent Director of the Bank on 12<sup>th</sup> May 2016 and thereafter as the Non-Executive (Part Time) Chairman of the Bank, with effect from 18<sup>th</sup> July 2016. Dr. Sanjiv Misra graduated in Economics from St. Stephen's College, Delhi. He has a Master's degree in Economics from the Delhi School of Economics, a Master's degree in Public Administration from the Harvard Kennedy School, USA and a Ph. D from the Jawaharlal Nehru University, New Delhi. At Harvard University, he was designated Lucius N. Littauer Fellow of 1987 in recognition of exceptional academic strengths and leadership qualities.

Dr. Misra was a member of the Indian Administrative Service for over 35 years during which period he held a wide range of key positions in the federal and state governments including as the Managing Director of the Gujarat Industrial Development Corporation and stints at senior levels in the Government of India in the Cabinet Office, the Ministry of Petroleum and the Ministry of Finance. He was a Secretary in the Ministry of Finance till his superannuation in 2008. Subsequently, he served as a Member of the 13<sup>th</sup> Finance Commission, a constitutional position with the rank of a Minister of State.

Dr. Misra has been a member of the Advisory Council of the Asian Development Bank Institute, Tokyo. He was also a member of the Committee on Fiscal Consolidation (Kelkar Committee) set up by the Finance Minister in August 2012 to chart out a road map for fiscal consolidation for the Indian economy. He is currently a member of the Board of Governors of the Indian Council on Research in International Economic Relations (ICRIER), an internationally reputed think tank. Dr. Misra has several publications on policy issues to his credit.

Dr. Misra is a Member of the Risk Management Committee of Directors of the Bank. Dr. Misra attended 7 Board Meetings of the Bank during the year.

The details of directorship held by Dr. Sanjiv Misra in other companies, as on 31<sup>st</sup> March 2017, are as follows:

| Sr. No. | Names of the Companies     | Nature of interest |
|---------|----------------------------|--------------------|
| 1       | Akzo Nobel India Limited   | Director           |
| 2       | Hindustan Unilever Limited | Director           |

The details of Membership held by Dr. Sanjiv Misra in Board Committees of other companies, as on 31<sup>st</sup> March 2017, are as follows:

| Sr. No. | Names of the Companies     | Name of the Committee | Nature of interest |
|---------|----------------------------|-----------------------|--------------------|
| 1       | Akzo Nobel India Limited   | Audit Committee       | Chairman           |
| 2       | Hindustan Unilever Limited | Audit Committee       | Member             |

#### Smt. Shikha Sharma

Smt. Shikha Sharma, 58 years, is the Managing Director & CEO of Axis Bank, India's third largest private sector bank. Smt. Sharma Joined the Bank in 2009 as the Managing Director. As a leader adept at managing change, she has focused on transforming the Bank with strengths across a wide range of Corporate and Retail Banking products.

She has focused on strengthening its retail lending franchise, enlarged its investment banking & advisory capabilities and developed a comprehensive portfolio of products in the payments space.

Smt. Sharma has done her B.A.(Hons.) in Economics and completed her Post Graduate Diploma in Business Management from the Indian Institute of Management, Ahmedabad. She has Post Graduate Diploma in Software Technology from the National Centre for Software Technology, Mumbai.

Smt. Sharma has more than three decades of experience in the financial sector having begun her career with ICICI Bank Ltd. in 1980. In her 29-year tenure with the ICICI group, Smt. Sharma was instrumental in setting up ICICI Securities—a joint venture between ICICI Bank Ltd. and JP Morgan, besides setting up various group businesses for ICICI, including investment banking and retail finance. In her last assignment at ICICI, as Managing Director & CEO of ICICI Prudential Life Insurance Company Ltd., she built and contributed remarkably to make it the No. 1 private sector Life Insurance Company in India.

Smt. Sharma chairs the Confederation of Indian Industry (CII) National Committee on Banking since 2015. She was a member of Reserve Bank of India (RBI) Technical Advisory Committee. Smt. Sharma was also a part of RBI's panel on Financial Inclusion, the Committee on Comprehensive Financial Services for Small Businesses and Low-Income Household. She has been the Co-Chairperson of Federation of Indian Chambers of Commerce and Industry (FICCI) Banking & Financial Institutions Committee 2013-15 and she is a member of Visa's Senior Client Council, APCEMEA (Asia –Pacific, Central Europe, Middle East & Africa).

As an acknowledgement of her efforts, Harvard Business School has published a case study on Managing Change at Axis Bank in 2013.

Smt. Sharma's achievements in the financial sector have received wide recognition. She is a recipient of many business awards notably; 'Banker of the Year' for 2014-15 by Business Standard, AIMA - JRD Tata Corporate Leadership Award for the Year 2014, India's Most Valuable CEOs by Businessworld-2013, India's Best Women CEO by Business Today- 2013 and many more.

The Bank was conferred the certificate of recognition for excellence in Corporate Governance by the Institute of Company Secretaries of India (ICSI), for the year 2015. The Bank was ranked as the 'Most Trusted Private Sector Bank' second year in a row - 'Most Trusted Brand Survey', conducted by Brand Equity, Economic Times in 2015. Axis Bank was ranked No. 1 company to work for in the BFSI sector - 'The Best Companies to Work for' survey by Business Today in 2013. Axis Bank Foundation, the Corporate Social Responsibility (CSR) arm of the Bank was conferred upon as the 'Outstanding Corporate Foundation' at Forbes India, Philanthropy Awards, 2014.

Under Smt. Sharma's leadership, the Bank has received many awards notably, 'Bank of the Year in India' for the year 2016 by the Banker Magazine, Financial Times. Axis Bank has been recognized as the 'Socially Aware Corporate of the Year' by Business Standard's Corporate Social Responsibility Awards 2016. The Bank emerged as the 'Best Digital Bank' in the Business Today- KPMG survey 2016.

As on 31<sup>st</sup> March 2017, Smt. Sharma is the Chairperson of the Committee of Whole-time Directors and the Review Committee of the Board. She is also a member of the Special Committee of the Board of Directors for Monitoring of Large Value Frauds, Committee of Directors, Risk Management Committee, Acquisitions, Divestments & Mergers Committee and IT Strategy Committee of Directors of the Bank. Smt. Shikha Sharma attended 7 Board Meetings of the Bank during the year.

The details of directorship held by Smt. Shikha Sharma in other companies, as on 31<sup>st</sup> March 2017 are as follows:

| Sr. No. | Names of the Companies                | Nature of interest |
|---------|---------------------------------------|--------------------|
| 1       | Axis Asset Management Company Limited | Chairperson        |
| 2       | Axis Capital Ltd.                     | Chairperson        |

Smt. Shikha Sharma is not a Member of any Board Committee in the said companies.

### Shri V. Srinivasan

Shri V. Srinivasan, 52 years, joined the Bank in September, 2009 as the Executive Director (Corporate Banking). Shri V. Srinivasan was elevated as the Deputy Managing Director of the Bank, w.e.f. 21<sup>st</sup> December 2015. Shri V. Srinivasan qualified as an engineer from the College of Engineering, Anna University, Chennai and completed his Post Graduate Diploma in Business Management, from the Indian Institute of Management, Calcutta in 1990.

Shri V. Srinivasan has more than two decades of experience in the financial services industry and has worked in the areas of Corporate Banking, Investment Banking, Treasury and Foreign Exchange Management. He began his career in the financial service industry with ICICI Ltd., in its Merchant Banking Division in 1990. He was part of the start-up team of ICICI Securities and Finance Company Ltd. (I-Sec), the joint venture between ICICI Limited and J P Morgan and headed its Fixed Income business.

He has served on various RBI Committees such as the Technical Advisory Committee, Committee of Repos and Committee for STRIPS. He has also held the positions of Chairman, Fixed Income Money Market and Derivatives Association of India (FIMMDA) and Chairman, Primary Dealers Association of India (PDAI). Currently, he is a Member of CII National Committee on Banking.

Shri V. Srinivasan is a member of the Committee of Directors, Committee of Whole Time Directors, IT Strategy Committee and Review Committee of the Board of Directors of the Bank. Shri V. Srinivasan attended 7 Board Meetings of the Bank during the year.

The details of directorship held by Shri. V. Srinivasan in other companies, as on 31<sup>st</sup> March 2017, are as follows:

| Sr. No. | Names of the Companies         | Nature of interest |
|---------|--------------------------------|--------------------|
| 1       | Axis Trustee Services Limited  | Director           |
| 2       | Axis Finance Limited           | Director           |
| 3       | Axis Capital Limited           | Director           |
| 4       | Axis Private Equity Limited    | Director           |
| 5       | Axis Bank UK Limited           | Director           |
| 6       | Axis Securities Europe Limited | Director           |
| 7       | A.TREDS Limited                | Chairman           |

Shri. V. Srinivasan is not a Member of any Board Committee in the said companies.

### Shri Rajiv Anand

Shri Rajiv Anand, 51 years, joined the Bank in May 2013 from its asset management arm, Axis Asset Management Co. Ltd., where he was the Managing Director & CEO. He was appointed as the President (Retail Banking) and was thereafter elevated as the Group Executive (Retail Banking) in 2014. He was appointed as a Director of the Bank on 12<sup>th</sup> May 2016 and thereafter as the Executive Director (Retail Banking) of the Bank, w.e.f. 4<sup>th</sup> August 2016. Shri Rajiv Anand is a Commerce graduate and a Chartered Accountant by qualification.

Over a career spanning more than 25 years, Shri Rajiv Anand has focused on various facets of the financial services industry having held key management positions at leading global financial institutions. He is widely recognized for his strengths in capital markets and successfully building new businesses to scale. He has led an award winning investment management team at the erstwhile Standard Chartered AMC. He was Business Standard Debt Fund Manager of the year in 2004.

As on 31<sup>st</sup> March 2017, Shri Rajiv Anand is a Member of the Customer Services Committee, Corporate Social Responsibility Committee, IT Strategy Committee and the Committee of Whole Time Directors of the Bank. Shri Rajiv Anand attended 6 Board Meetings of the Bank during the year.

The details of directorship held by Shri. Rajiv Anand in other companies, as on 31<sup>st</sup> March 2017, are as follows:

| Sr. No. | Names of the Companies                 | Nature of interest |
|---------|--|--------------------|
| 1       | National Payments Corporation of India | Director           |
| 2       | Axis Securities Limited                | Chairman           |

Shri Rajiv Anand is not a Member of any Board Committee in the said companies.

### Shri Rajesh Dahiya

With over 25 years of experience, Shri Rajesh Dahiya, 49 years, was appointed as a Director of the Bank on 12<sup>th</sup> May 2016 and thereafter as the Executive Director (Corporate Centre) of the Bank, w.e.f. 4<sup>th</sup> August 2016. He is a qualified engineer with a Masters in Management from Punjab University.

Before joining the Bank in June 2010, he was associated with Tata Group for 20 years where he handled various responsibilities across functions such as Human Resources, Manufacturing, Exports, Distribution and Institutional Sales.

In his current role, he supervises all functions under Corporate Centre viz. Internal Audit, Human Resources, Compliance, Company Secretary, Corporate Communications, Administration & Security, Corporate Real Estate Services, Chief Business Relations Officer (CBRO), Corporate Social Responsibility, Ethics & Sustainability and Law. In addition, Shri Dahiya also oversees the functioning of the Axis Bank Foundation.

As on 31<sup>st</sup> March 2017, Shri Rajesh Dahiya is a Member of the Stakeholders Relationship Committee, Special Committee for Monitoring of Large Value Frauds, Corporate Social Responsibility Committee and Committee of Whole Time Directors of the Bank. Shri Rajesh Dahiya attended 6 Board Meetings of the Bank during the year.

The details of other directorship of Shri Rajesh Dahiya in other companies, as on 31<sup>st</sup> March 2017, are as follows:

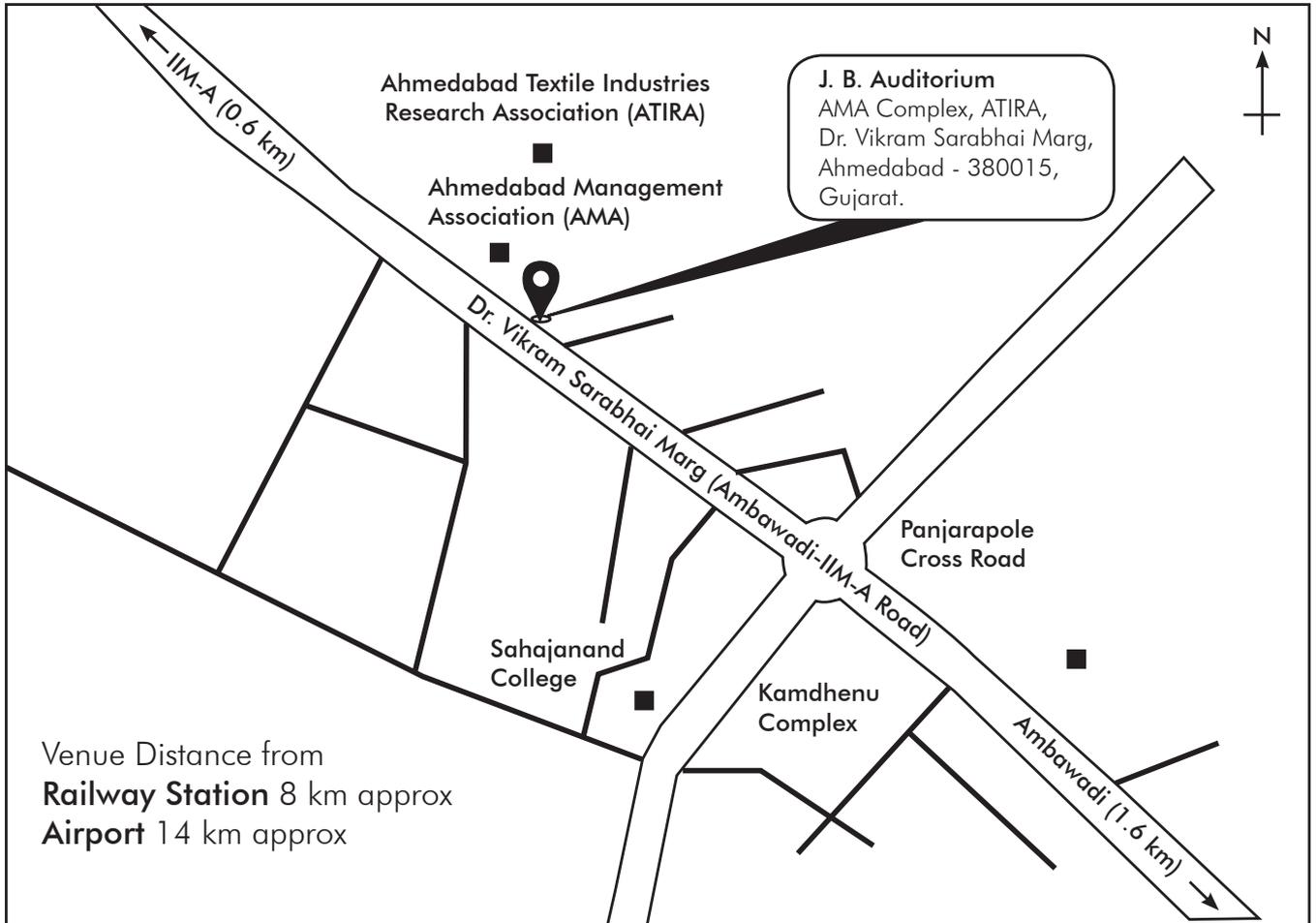
| Sr. No. | Names of the Companies      | Nature of interest |
|---------|-----------------------------|--------------------|
| 1       | Axis Private Equity Limited | Director           |

Shri Rajesh Dahiya is not a Member of any Board Committee in the said company.

## ROUTE MAP TO THE VENUE OF THE AGM

Venue : J. B. Auditorium, Ahmedabad Management Association, AMA Complex, ATIRA, Dr. Vikram Sarabhai Marg, Ahmedabad - 380 015, Gujarat.

Landmark : Near Indian Institute of Management, Ahmedabad.







**Form No. MGT-11  
Proxy Form**

[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies  
(Management and Administration) Rules, 2014, as amended]

|                              |  |
|------------------------------|--|
| CIN                          | L65110GJ1993PLC020769  |
| Name of the Company          | Axis Bank Limited  |
| Registered Office            | 'Trishul', 3 <sup>rd</sup> Floor, Opp. Samartheshwar Temple, Law Garden, Ellisbridge, Ahmedabad – 380 006, Gujarat.<br><b>Phone No.:</b> +91-79-66306161; <b>Fax No.:</b> +91-79-26409321<br><b>Email Address:</b> shareholders@axisbank.com; <b>Website Address:</b> www.axisbank.com |
| Name of the Shareholder (s): |  |
| Registered Address:          |  |
| E-mail Address:              |  |
| Folio No./ Client ID:        | DP ID :  |

I/We, being the holder (s) of ..... equity shares of the above named company, hereby appoint

|                 |                |
|-----------------|----------------|
| 1. Name:        |                |
| Address:        |                |
| E-mail Address: | or failing him |
| Signature:      |                |
| 2. Name:        |                |
| Address:        |                |
| E-mail Address: | or failing him |
| Signature:      |                |
| 3. Name:        |                |
| Address:        |                |
| E-mail Address: | Signature:     |

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 23<sup>rd</sup> Annual General Meeting of the Company, to be held on Wednesday, 26<sup>th</sup> July 2017 at 9.30 a.m. at J. B. Auditorium, Ahmedabad Management Association, AMA Complex, ATIRA, Dr. Vikram Sarabhai Marg, Ahmedabad 380 015, Gujarat and at any adjournment(s) thereof, in respect of the resolution(s) as indicated below:

| Sr. No. | Particulars of the Resolutions   | Sr. No. | Particulars of the Resolutions   |
|---------|--|---------|--|
| 1.      | To receive, consider and adopt :<br>(a) the audited financial statements of the Bank for the financial year ended 31 <sup>st</sup> March 2017 and the Reports of the Directors and the Auditors thereon; and<br>(b) the audited consolidated financial statements for the financial year ended 31 <sup>st</sup> March 2017 and the Report of the Auditors thereon. | 2.      | Declaration of dividend on the Equity Shares of the Bank.  |
| 3.      | Appointment of a Director in place of Smt. Usha Sangwan (DIN 02609263), who retires by rotation and being eligible, has offered herself for re-appointment.  | 4.      | Appointment of a Director in place of Shri B. Babu Rao (DIN 00425793), who retires by rotation and being eligible, has offered himself for re-appointment.         |
| 5.      | Ratification of the appointment of M/s. S. R. Batliboi & Co. LLP, Chartered Accountants, Mumbai, (Registration No. 301003E/E300005) as the Statutory Auditors of the Bank and to hold office as such from the conclusion of this Annual General Meeting until the conclusion of next Annual General Meeting, subject to the approval of the Reserve Bank of India. | 6.      | Revision in the remuneration payable to Dr. Sanjiv Misra (DIN 03075797), as the Non-Executive (Part-Time) Chairman of the Bank, w.e.f. 18 <sup>th</sup> July 2017. |
| 7.      | Revision in the remuneration payable to Smt. Shikha Sharma (DIN 00043265), as the Managing Director & CEO of the Bank, w.e.f. 1 <sup>st</sup> June 2017.   | 8.      | Revision in the remuneration payable to Shri V. Srinivasan (DIN 00033882), as the Deputy Managing Director of the Bank, w.e.f. 1 <sup>st</sup> June 2017.          |

| Sr. No. | Particulars of Resolutions   | Sr. No. | Particulars of Resolutions   |
|---------|--|---------|--|
| 9.      | Revision in the remuneration payable to Shri Rajiv Anand (DIN 02541753), as the Executive Director (Retail Banking) of the Bank, w.e.f. 1 <sup>st</sup> June 2017.   | 10.     | Revision in the remuneration payable to Shri Rajesh Dahiya (DIN 07508488), as the Executive Director (Corporate Centre) of the Bank, w.e.f. 1 <sup>st</sup> June 2017. |
| 11.     | Borrowing / Raising funds in Indian Currency / Foreign Currency by issue of Debt Securities including but not limited to long term bonds, green bonds, non-convertible debentures, perpetual debt instruments and Tier II Capital bonds or such other debt securities as may be permitted under the RBI guidelines, from time to time, on a private placement basis, for an amount of upto ₹ 35,000 crore. |         |  |

Signed this ..... day of ..... 2017.

Signature of Shareholder: \_\_\_\_\_



Signature of Proxy holder: \_\_\_\_\_

**Note: This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Bank, not less than 48 hours before the commencement of this Annual General Meeting.**



Form No. MGT-12

Polling Paper

[Pursuant to Section 109(5) of the Companies Act, 2013 and Rule 21 (1) (c) of the Companies (Management and Administration) Rules 2014, as amended]

|                     |  |
|---------------------|--|
| Name of the Company | : Axis Bank Limited  |
| CIN                 | : L65110GJ1993PLC020769  |
| Registered Office   | : 'Trishul', 3 <sup>rd</sup> Floor, Opp. Samartheshwar Temple, Law Garden, Ellisbridge, Ahmedabad – 380 006, Gujarat |
| Phone               | : +91 79-6630 6161   |
| Fax                 | : +91 79-2640 9321   |
| Email Address       | : <a href="mailto:shareholders@axisbank.com">shareholders@axisbank.com</a>   |
| Website Address     | : <a href="http://www.axisbank.com">www.axisbank.com</a>   |

| Sr. No. | Particulars   | Details |
|---------|---|---------|
| 1       | Name(s) of the First Named Shareholder (in block letters):  |         |
| 2       | Postal Address:   |         |
| 3       | Registered Folio No./DP ID No./ Client ID No.*<br>(*Applicable to Shareholder(s) holding share(s)<br>in dematerialized form): |         |
| 4       | Class of Share:   |         |

I hereby exercise my vote in respect of the ordinary/special resolution(s) enumerated below, by recording my assent or dissent to the said resolution(s) in the following manner:

| Item No. | Particulars of the Resolutions   | No. of Share(s) held by me | I assent to the Resolution | I dissent to the Resolution |
|----------|--|----------------------------|----------------------------|-----------------------------|
| 1.       | <b>Ordinary Resolution:</b><br>To receive, consider and adopt :  |                            |                            |                             |
|          | (a) the audited financial statements of the Bank for the financial year ended 31 <sup>st</sup> March 2017 and the Reports of the Directors and the Auditors thereon; and   |                            |                            |                             |
|          | (b) the audited consolidated financial statements for the financial year ended 31 <sup>st</sup> March 2017 and the Report of the Auditors thereon.   |                            |                            |                             |
| 2.       | <b>Ordinary Resolution:</b><br>Declaration of dividend on the Equity Shares of the Bank.   |                            |                            |                             |
| 3.       | <b>Ordinary Resolution:</b><br>Appointment of a Director in place of Smt. Usha Sangwan (DIN 02609263), who retires by rotation and being eligible, has offered herself for re-appointment  |                            |                            |                             |
| 4.       | <b>Ordinary Resolution:</b><br>Appointment of a Director in place of Shri B. Babu Rao (DIN 00425793), who retires by rotation and being eligible, has offered himself for re-appointment.  |                            |                            |                             |
| 5.       | <b>Ordinary Resolution:</b><br>Ratification of the appointment of M/s. S. R. Batliboi & Co. LLP, Chartered Accountants, Mumbai, (Registration No. 301003E/ E300005) as the Statutory Auditors of the Bank and to hold office as such from the conclusion of this Annual General Meeting until the conclusion of next Annual General Meeting, subject to the approval of the Reserve Bank of India. |                            |                            |                             |
| 6.       | <b>Ordinary Resolution:</b><br>Revision in the remuneration payable to Dr. Sanjiv Misra (DIN 03075797), as the Non-Executive (Part-Time) Chairman of the Bank, w.e.f. 18 <sup>th</sup> July 2017.  |                            |                            |                             |

|  |  |  |  |
|--|--|--|--|
| 7. <b>Ordinary Resolution:</b><br>Revision in the remuneration payable to Smt. Shikha Sharma (DIN 00043265), as the Managing Director & CEO of the Bank, w.e.f. 1 <sup>st</sup> June 2017.   |  |  |  |
| 8. <b>Ordinary Resolution:</b><br>Revision in the remuneration payable to Shri V. Srinivasan (DIN 00033882), as the Deputy Managing Director of the Bank, w.e.f. 1 <sup>st</sup> June 2017.  |  |  |  |
| 9. <b>Ordinary Resolution:</b><br>Revision in the remuneration payable to Shri Rajiv Anand (DIN 02541753), as the Executive Director (Retail Banking) of the Bank, w.e.f. 1 <sup>st</sup> June 2017.   |  |  |  |
| 10. <b>Ordinary Resolution:</b><br>Revision in the remuneration payable to Shri Rajesh Dahiya (DIN 07508488), as the Executive Director (Corporate Centre) of the Bank, w.e.f. 1 <sup>st</sup> June 2017.  |  |  |  |
| 11. <b>Special Resolution:</b><br>Borrowing / Raising funds in Indian Currency / Foreign Currency by issue of Debt Securities including but not limited to long term bonds, green bonds, non-convertible debentures, perpetual debt instruments and Tier II Capital Bonds or such other debt securities as may be permitted under the RBI guidelines, from time to time, on a private placement basis, for an amount of upto ₹ 35,000 crore. |  |  |  |

Place :

Date :

\_\_\_\_\_  
Signature of the Shareholder

# Instructions

1. A Shareholder desiring to exercise his vote by Ballot Form may complete this Ballot Form and send it to the Scrutinizer in the attached self-addressed business reply envelope so as to reach him on or before Friday, 21<sup>st</sup> July 2017. Postage will be borne and paid by the Bank. However, envelopes containing Ballot Form, if sent by courier or by registered post at the expense of the Shareholder will also be accepted.
2. The self-addressed business reply envelope bears the address of the Scrutinizer appointed by the Board of Directors of the Bank.
3. This Ballot Form should be completed and signed by the Shareholder as per the specimen signature registered with the Registrar & Share Transfer Agent, or the Depository Participant. In case of joint holding, this Ballot Form should be completed and signed by the first named Shareholder and in his absence, by the next named joint Shareholder.
4. There will be only one Ballot Form for every Folio / Client ID irrespective of number of joint holders.
5. The votes should be casted either in favour or against by putting the tick (✓) mark in the column provided for assent or dissent. Ballot Form bearing tick marks in both the columns for the same shares will render the Ballot Form invalid.
6. Unsigned, incorrectly signed or incomplete Ballot Forms will be rejected.
7. Duly completed Ballot Form should reach the Scrutinizer not later than 5:00 p.m. on Friday, 21<sup>st</sup> July 2017. Ballot Forms received after this date and time will be treated as if the reply from the Shareholder has not been received.
8. Voting rights shall be reckoned on the number of shares registered in the name of the Shareholder as on Wednesday, 19<sup>th</sup> July 2017, in terms of the Companies (Management and Administration) Rules, 2014, as amended.
9. Ballot Forms signed in the representative capacity must be accompanied by the requisite certified true copy of power of attorney / resolution of Board of Directors of the Corporate Shareholder being represented. If the same is / are already registered with the Registrar & Share Transfer Agent, please quote the registration no. beneath the signature.
10. Shareholders are requested not to send any other paper along with the Ballot Form. They are also requested not to write anything on the Ballot Form except giving their assent or dissent and putting their signature.
11. E -Voting: The Bank is pleased to offer the e-voting facility. The process to be followed is explained in the Notice dated 15<sup>th</sup> May 2017 convening the 23<sup>rd</sup> Annual General Meeting of the Shareholders of the Bank to be held on Wednesday, 26<sup>th</sup> July 2017 at Ahmedabad.
12. The Scrutinizer's decision on the validity of a ballot shall be final and binding on the Bank and all the Shareholders.
13. The consolidated results of remote e-voting, through Ballot Form and by way of Poll conducted at the said Annual General Meeting will be uploaded on the Bank's website [www.axisbank.com](http://www.axisbank.com) for the information of the Shareholders and communicated to the Stock Exchanges where the Bank's shares are listed, in accordance with the relevant provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.





**NACH MANDATE FORM  
(Only For Shares Held In Physical Mode)**

To  
Karvy Computershare Private Limited  
Unit: Axis Bank Limited  
Karvy Selenium Tower B, Plot 31-32, Gachibowli,  
Financial District, Nanakramguda, Hyderabad – 500 032.

I hereby consent to have the amount of dividend declared on the equity shares of Axis Bank Limited credited through the National Automated Clearing House (Credit Clearing) - (NACH). The particulars are:

1. Folio No. \_\_\_\_\_
2. Name of 1<sup>st</sup> Registered holder \_\_\_\_\_
3. Bank Details \_\_\_\_\_
  - Name of Bank \_\_\_\_\_
  - Full address of the Branch \_\_\_\_\_
  - Account Number \_\_\_\_\_
  - IFSC Code \_\_\_\_\_ MICR \_\_\_\_\_
  - Account Type : (Please tick the relevant box for Savings Bank Account or Current Account or Cash Credit Account)

|              |              |                  |
|--------------|--------------|------------------|
| 10 - Savings | 11 - Current | 12 - Cash Credit |
|--------------|--------------|------------------|

**(Please attach a photocopy of a cheque for verifying the accuracy of the code number):**

4. Email ID of 1<sup>st</sup> Registered holder \_\_\_\_\_
5. PAN of 1<sup>st</sup> Registered holder \_\_\_\_\_
6. Mob. No. \_\_\_\_\_ / Landline No. with STD code: \_\_\_\_\_

I hereby declare that the particulars given above are correct and complete. If the transaction is delayed because of incomplete or incorrect information, I will not hold the Bank responsible for the same.

**Signature :** \_\_\_\_\_

(Signature of the 1<sup>st</sup> Registered holder as per the specimen signature with the Bank)

**Date :** \_\_\_\_\_

(Note: In case the dividend paid through electronic mode is rejected by the corresponding bank, for any reason whatsoever, the Bank will issue a dividend warrant.)







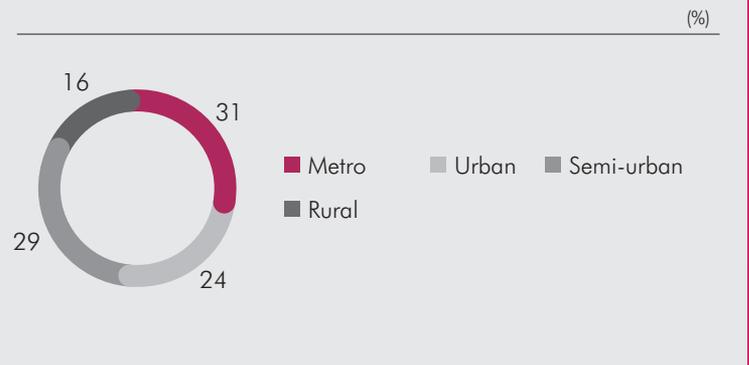




# PAN-INDIA PRESENCE

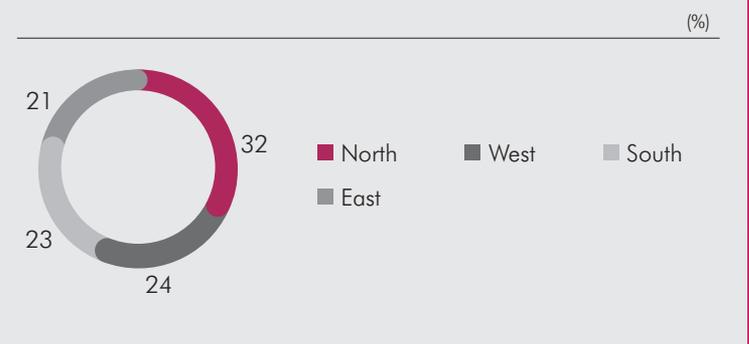
## Branch classification\*

| Classification | No. of branches |
|----------------|-----------------|
| Metro          | 1,027           |
| Urban          | 783             |
| Semi-urban     | 953             |
| Rural          | 541             |



## Region-wise branch spread\*

| Classification | No. of branches |
|----------------|-----------------|
| North          | 1,059           |
| West           | 787             |
| South          | 771             |
| East           | 687             |



14,163  
ATMS

1,349  
RECYCLERS

3,304  
BRANCHES\*

54  
SME CENTRES

\*Domestic branches, including extension counters



**Registered Office:**

'Trishul', 3<sup>rd</sup> Floor, Opp. Samartheshwar Temple, Law Garden,  
Ellisbridge, Ahmedabad – 380 006

Tel. No.: 079-6630 6161 Fax No.: 079-2640 9321

Email: [shareholders@axisbank.com](mailto:shareholders@axisbank.com)

Website: [www.axisbank.com](http://www.axisbank.com)

**Corporate Office:**

'Axis House', C-2, Wadia International Centre,  
Pandurang Budhkar Marg,

Worli, Mumbai - 400 025

Tel. No.: 022-2425 2525 Fax No.: 022-2425 1800