

| Product | Rate of Interest disbursed JUL'19-SEPT'19 | | Mean Rate |
|-----------|--|---------|-----------|
| | Min ROI | Max ROI | |
| Auto Loan | 8.46% | 17.00% | 11.14% |

Note:

- It includes various categories like fixed rate/floating rate as applicable and is based on factors such as loan amount, customer relationships, etc.
- It includes used car loans also.
- Mean rate = Sum of rate of interest of all loan accounts / Number of all loan accounts.

Annual Percentage Rate: The Annual Percentage Rate (APR) is a method to compute annualized credit cost which includes interest rate and loan origination fee.