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D&amp;B - Axis Bank

**Infra Awards 2012**

India's Leading Infrastructure Companies

**Nomination Form**

(Company Performance Awards &amp; India's Leading Infrastructure Companies 2012)

**Construction**

**Note:** 1. Please respond to this nomination form in order to participate in the Company Performance Awards and in the forthcoming publication '*India's Leading Infrastructure Companies 2012*'

2. The final date for receipt of completed nomination form and all accompanying materials is September 21, 2012

3. Companies with standalone annual total income of more than Rs 100 crore in FY12 are eligible

4. Questions marked with \* are mandatory. If the mandatory questions are left unanswered, nomination forms will be considered incomplete and such companies will not be eligible for profiling

5. Kindly also attach company brochures and latest annual report

**1. Basic Details \***

Registered Name: \_\_\_\_\_ Year of Establishment: \_\_\_\_\_

Registered Address: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Website: \_\_\_\_\_ Email: \_\_\_\_\_

**2. Ownership \***

☐ Central Govt ☐ State Govt. ☐ Public Ltd. ☐ Private Ltd. ☐ Partnership ☐ Proprietary ☐ Others \_\_\_\_\_

**3. Senior Management Details \***

Sr No	Name	Designation
1.		
2.		
3.		

**4. Construction Segments in which the company operates: \*****A. Real Estate:**

☐ Residential Buildings ☐ Commercial Buildings ☐ Townships ☐ Industrial Park or SEZ  
☐ Educational institutions and hospitals

**B. Infrastructure Development:**

☐ Roads/Highways/Bridges ☐ Railways ☐ Mines ☐ Petroleum Refineries  
☐ Port Development ☐ Airport Development ☐ Water Resources ☐ Irrigation Projects  
☐ Urban Transport ☐ Oil & Gas pipelines ☐ Telecom Towers ☐ Power Networks  
☐ Sanitation, Sewage & Waste Mgt plants

☐ Plants - Cement/ Power/ Steel/ Fertilizer & Chemical/ Oil & Gas/ Others, Please Specify \_\_\_\_\_

☐ Others, Please Specify \_\_\_\_\_

**5. Joint Ventures / Collaborations (Domestic and International)**

Partner	Purpose	Ratio



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**6. Financial details (Standalone) \* -**

Please provide financial information in INR CRORE. Financial information is critical to evaluation of the Company and therefore needs to be complete and accurate.

**Overall Detail**

Particulars	FY12	FY11
Total Income (Rs Cr)		
Profit After Tax (Rs Cr)		

**Segment-wise contribution to total income**

Rs Cr

Segments	FY12	FY11
Income from Real Estate segment		
Income from other infrastructure development		
Other operating income Please Specify		
Other Income		
Total Income		

Note: 1) For year ending period other than April to March, please mention the year end period \_\_\_\_\_

2) For the period covered other than for 12 months in any FY, please mention number of months covered \_\_\_\_\_ in FY \_\_\_\_\_

**7. Details of Business Operations\*****A. Company involved in Real Estate Segment:****Overall details**

Particulars	FY12	FY11
Total land bank (mn sq ft)		
Total area developed (mn sq ft)		
Total area constructed (mn sq ft)		
Total area sold (mn sq ft)		
Cost of projects executed (Rs Cr)		

**B. Company involved in other Infrastructure Development segment****Overall details**

Particulars	At the end of FY12	At the end of FY11
Order received (Rs Cr) during the year		
Order executed during the year (Rs Cr)		
Order outstanding (Rs Cr)		
Number of projects executed		
Other operational highlights:		
1.		
2.		



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**8. Please specify details of major projects executed along with project highlights in recent times. Also kindly attach extra sheets, if necessary:**

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**9. Kindly tick the form of infrastructure financing which the company prefers to meet its financing requirements**

- ☐ External commercial borrowings (ECBs)    ☐ Term loans    ☐ Private equity    ☐ Initial public offer / Follow on public offer  
☐ Foreign currency convertible bonds (FCCBs)    ☐ Bonds    ☐ Rights issue    ☐ Foreign direct investment  
☐ others, Please Specify \_\_\_\_\_

**10. Kindly rate the preferred domestic sources of equity and debt financing on a scale of 1 to 8**

(1 being the most important and 8 being the least important)

Particulars	Rating	Particulars	Rating
Domestic investors including institutional investors		Term lending institutions	
Commercial banks		Bond market	
Dedicated infrastructure funds sponsored by consortium of insurance companies, pension funds, government-sponsored funds, etc		Specialised infrastructure financing institution such as infrastructure debt funds	
Dedicated government bonds		Others, Please Specify _____	

**11. Kindly rate the preferred external sources of equity and debt financing on a scale of 1 to 7**

(1 being the most important and 7 being the least important)

Particulars	Rating	Particulars	Rating
Foreign investors including equity investors		Export credit agencies	
Dedicated infrastructure funds		International commercial banks	
International bond market		Multi-lateral agencies	
Others, Please Specify _____			

**12. Kindly rate the challenges/obstacles faced by the company to get the finance for infrastructure projects on a scale of 1 to 6**

(1 being the most important and 6 being the least important)

Particulars	Rating	Particulars	Rating
High financing cost		Legal issues	
Lack of transparency		Reluctance on part of lending institutions due to high risk concentration	
Lengthy procedure		Others, Please Specify _____	

**13. Kindly tick the measures which can be taken to bridge the gap in financing infrastructure**

- ☐ Greater state government's participation    ☐ Improve the depth and liquidity of the corporate bond market  
☐ Viability gap funding    ☐ Develop Municipal Bond Market for financing urban infrastructure  
☐ Simplify legal and procedural formalities    ☐ Introduce new instruments and sources of finance  
☐ Introduce credit enhancement products    ☐ Enhance participation of insurance companies in financing infrastructure  
☐ Others, Please Specify \_\_\_\_\_



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**14. Kindly rate the factors affecting the sector on a scale of 1 to 8:***(1 being the most important and 8 being the least important)*

Particulars	Rating	Particulars	Rating
Economic growth		Rapid growth in service sector such as IT, retail, etc.	
Rising interest rates		Liberalization of FDI norms	
Land Acquisition		Rapid Urbanization	
Government Policies		Others, Please Specify_____	

**15. Kindly rate the challenges faced in the construction sector on a scale of 1 to 8:***(1 being the most important and 8 being the least important)*

Particulars	Rating	Particulars	Rating
Delay in regulatory clearance		Availability of Funds	
Competition from existing and new players		Labor Issues	
Fluctuating cost of raw materials		Environmental issues – clearance etc	
Legal issues		Slow down in demand	

**Declaration:** *This is to certify that the above information is true and correct to the best of my knowledge*

Name of the Respondent: \_\_\_\_\_ Designation: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Date: \_\_\_\_\_ Stamp &amp; Signature: \_\_\_\_\_

**Note:**

Please send the completed nomination form on or before September 21, 2012 to the contacts mentioned below. You may call/email and confirm receipt of the completed nomination form. Kindly also send us a small write up about your company and its operations and also attach relevant company brochures, annual reports, visiting cards etc.

**Contact Person:** Rohit Singh: 022-66801347 / Rupali Parikh: 022-66801340**Address:** Dun & Bradstreet Information Services India Pvt. Ltd., ICC Chambers 2, 2nd Floor, Near Saki Vihar Telephone Exchange, Saki Vihar Road, Powai, Mumbai – 400072.**Board Line:** 022-66801300**Fax:** 022-28476281/82**Website:** www.dnb.co.in/infraawards**Email:** infraawards@mail.dnb.co.in

The nomination form is designed to elicit information for the 'D&B-Axis Bank Infra Awards 2012' and for the forthcoming publication on infrastructure 'India's Leading Infrastructure Companies 2012'. Any Information provided will be used only for this purpose.