# **ESG** at Axis Bank

August 2022





## In this Presentation

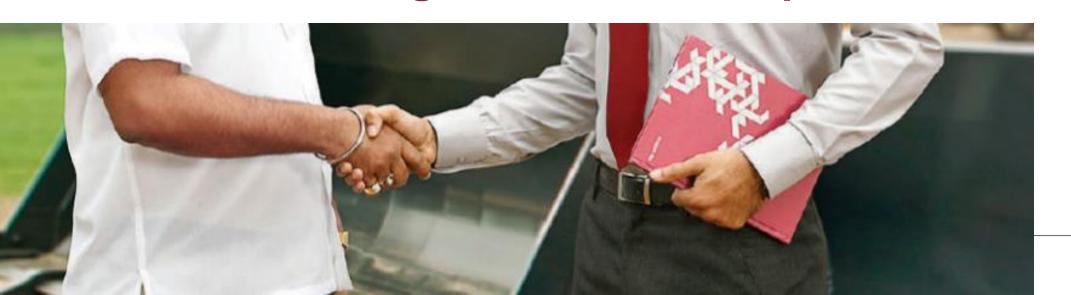


**Building ESG Around Purpose Leadership-driven ESG Governance Committed to Operational Excellence** 3 **Driving Positive Finance Serving the Community** 5 The Future of Work





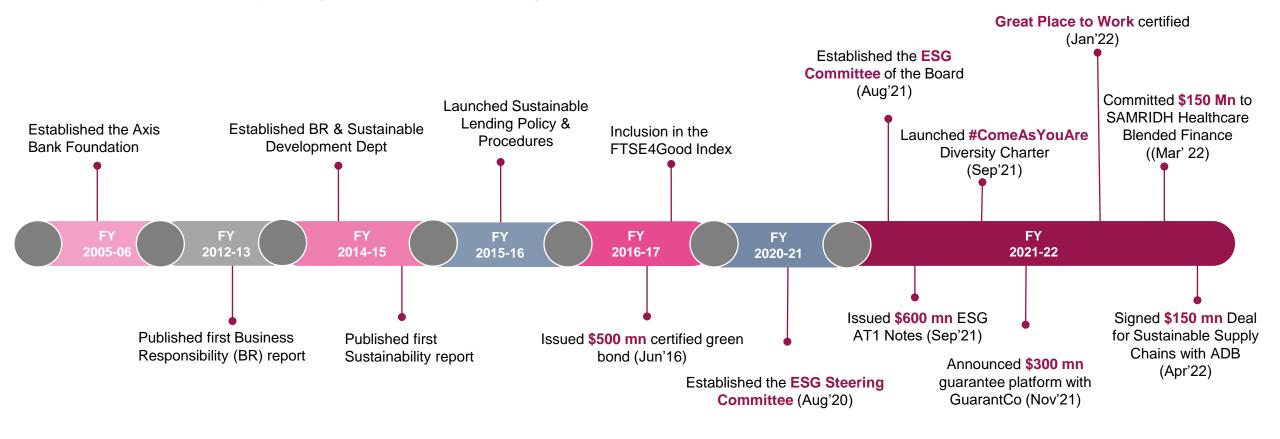
# 1. Building ESG Around Purpose



# **Our ESG Journey**



We have made steady progress in establishing an ESG culture at the Bank



# **Building ESG Around Purpose...**



# 'Banking that leads to a more inclusive and equitable economy, thriving community and a healthier planet'

# Inclusive and Equitable Economy We are committed to providing opportunities that help the most economically disadvantaged achieve prosperity We are committed to working with communities across the country to help them thrive on a sustainable basis. We are committed to consciously nurture the planet we live in and make it a better place for future generations.

Our ESG strategy & actions are aligned and contribute to pertinent Sustainable Development Goals (SDGs)





































# ... towards strengthening our GPS journey



Identified areas of distinctiveness with focus on Customer Obsession and serving the large under banked RUSU population

### Sustained, Consistent Financial Outperformance

Deliver world class customer experience

Build India's most profitable Bharat banking franchise

### Growth

### <u>P</u>rofitability

- Accelerate deposits growth
- Profitable, RAROC focused advances growth
  - Retail: Led by Mortgages, SBB and Cards
  - Wholesale: Led by Mid Corp, CBG and MNC
  - Leadership in Digital and digital-enabled retail payment
- Pioneer Ecosystem plays in 2-3 ecosystems
- Scale up at least 1-2 subsidiaries and investments

### **One Axis**



- Turbocharge CASA ratio
  - CA growth by becoming the operational bank of choice for customers
  - SA growth leadership led by salary acquisitions and ETB deepening
- Accelerated fee income growth via tech-solution enabled wallet penetration and cross-sell
- Optimize costs using the benefits of digitization
- Aggressively control credit costs

Investing in Digital and Technology to simplify customer journeys, strengthen data security and aid environmental

sustainability

### **Sustainability**

- Governance and Culture: Strengthen Governance and Culture across risk, audit and compliance
- Risk: Reinforce the core, enhance models and frameworks to build best-in-class capabilities
- IT: Become Agile @ Scale by modernizing the core, cloud adoption and fixing the basics
- Operations: Build a resilient, predictable Operations platform enabled by automation, predictive analytics and faster resolution
- Intelligent data use: database lending programs, personalized campaigns/service, business insights, easy information access

**Customer Centricity** 

Ethics

**Transparency** 

Teamwork

Ownership

# **Our ESG Progress and Aspirations**





~9,435 tCO<sub>2</sub>e

GHG emissions avoided

₹12,255 Cr

Green corporate lending

7.05 MW

In house solar capacity

5%

Retail Two-Wheeler loan portfolio targeted as electric by FY24



600

**CEMS** branches

292

Proposals assessed under ESG Policy for Lending

3#

Large offices are on 100% green power

2 Mn trees

targeted plantation by FY27



Social

30%

Female representation in workforce by 2027

1.03 Mn

Households reached under sustainable livelihoods

1.87 Mn

Women borrowers under Retail Microfinance

₹30,000 Cr

targeted incremental lending to positive impact sectors



Governance

**1** st

Indian Bank to constitute an ESG Committee of the Board

**62%** 

Proportion of Independent, Non-Executive directors 23%

Proportion of women directors on the Board

30%

Targeted women representation in overall workforce by FY27

As of 31st March 2022

# Our ESG performance continues to get recognition



We aspire to be an ESG leader in India and globally











2021

**National Winner** 

- Leadership in Social Impact
- Leadership in Transparency

### **Steady Progress on ESG Benchmarks**

- One of the 14 companies out of 586 companies placed in the 'Leadership'
   Category at CRISIL annual ESG assessment 2022
- CDP Score at B- in 2021#
- MSCI ESG Ratings at A in 2022



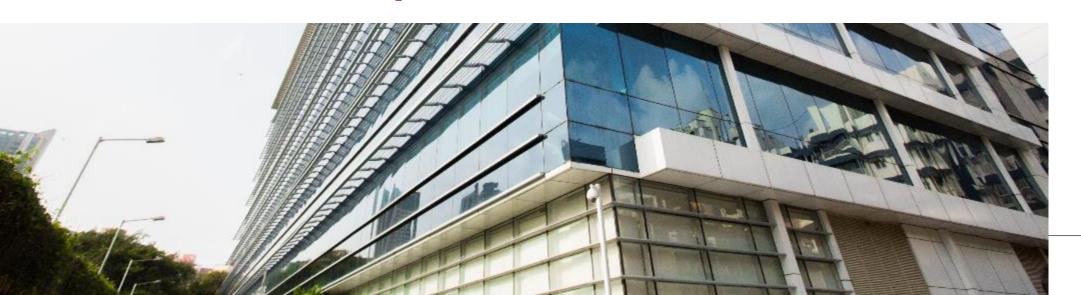
DJSI 2021# - Axis Bank is placed in the 78<sup>th</sup> percentile among global banks, improving its score from 51 to 60

<sup>\*</sup> Awarded by ESG.AI, India's first ESG Rating Company # 2022 score awaited





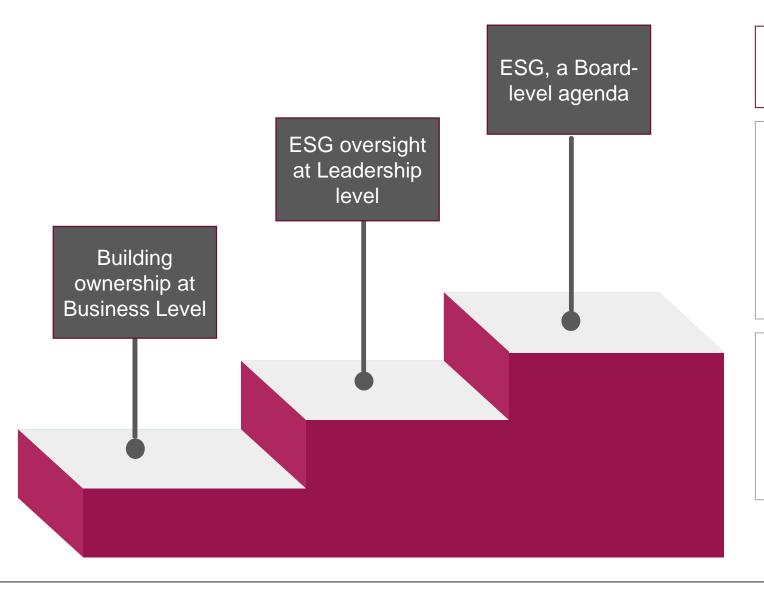
# 2. Leadership-driven ESG Governance



# Leadership-driven ESG Governance



The foundational plank that both drives and supports ESG-aligned action



# Axis Bank is the first Indian Bank to constitute an ESG Committee of the Board

- ESG Steering Committee at the Management level to champion ESG across Bank
- DEI Council providing oversight on Diversity, Equity and Inclusion
- ESG Working Group aligning ESG to lending and financing activities
- ESG Commitments announced for Retail and Corporate businesses (link)
- Sustainable Financing Framework in place to guide future ESG-aligned issuances and lending activities

# **ESG Led by the Board and Senior Management**



### Strong & Diverse Board \*

**62%** 

Proportion of Independent, Non-Executive directors

23%

Proportion of women directors on the Board

### **ESG Committee of the Board**

Prof. S. Mahendra Dev

Independent, Non-Executive Director (Chairman)

Ketaki Bhagwati

Independent, Non-Executive Director

### **Amitabh Chaudhry**

Managing Director & CEO

### **Ashish Kotecha**

Non-Executive (Nominee) Director

### **ESG Steering Committee**

- Advisor Transition & Sustainability
- Head Digital Banking
- President Wholesale Credit

- Head Human Resources
- Chief Risk Officer
- Head Investor Relations

<sup>\*</sup> Board composition as of 30th June 2022

# **Guided by Strong Policies**



Demonstrating clarity and transparency through pertinent Policies and Processes

	Code of Conduct & Ethics
Human Rights Policy	
	Diversity, Equity & Inclusion Policy
Equal Employment & Opportunity Policy	
	Anti-Bribery & Anti-Corruption Policy
ESG Policy for Lending	
	Policy on Environmental Management
Corporate Social Responsibility Policy	
	<u>Tax Policy</u>
Customer Privacy Policy	
	Conflict of Interest Policy
Policy on Board Diversity	
	Remuneration Policy

# **Transition Action Plan & Strategy**



The Bank's transition action plan addresses the following:



Scaling up lending to positive impact sectors (wholesale & retail)



Reducing our exposure to carbon intensive sectors



Expanding our Environmental & Social risk assessment of our overall portfolio



Scaling up our climate risk assessment at the enterprise level through climate stress testing & scenario analysis



Reducing our operational carbon footprint



Scaling up our Environmental initiatives under CSR (increasing India's carbon sink)

The Bank has undertaken ESG aligned commitments that support its transition plan

## **Dedicated to Positive Climate Action and the SDGs**



Multi-dimensional, impact-focused public commitments across business and non-business activities



### **Positive Impact Financing**

- Incremental financing of ₹30,000 crores for positive-impact sectors by FY26
- Making 5% of Retail Two-Wheeler loan portfolio as electric by FY24, offering 0.5% interest discount for new EV loans



### **Proactive Risk Mitigation**

- Integrating ESG into risk management at the enterprise level
- Expanding ESG risk coverage in credit appraisal
- Scaling down exposure to carbon-intensive sectors in our wholesale lending



### **Inclusive and Equitable Economy**

- Incremental disbursement of ₹10,000 crores by FY24 under Asha Home Loans for affordable housing
- Ensuring 30% female representation in workforce by FY27, aligned to our #ComeAsYouAre Diversity Charter



### **Healthier Planet**

- Planting 2 million trees by FY27 across India towards contributing to creating a carbon sink
- Exploring carbon neutrality in our business operations

# Committed to Highest Standards of Data Security and Customer Privacy





In-Depth Defense through best-in-class security technology and process controls



Vulnerability and threat management across the entire tech. landscape



24 x 7 events monitoring by SOC\* through Next Gen SIEM^, threat intelligence tools



Continuous Red Team Exercises for timely vulnerability identification



Continuous transaction monitoring supplemented by real-time decline rules



Strengthening Cyber resilience program with focus on detect & respond/recover activities



Security Analytics for enhanced security threat visibility





Certified **ISO 27001:2013** for Information Security Systems and **PCI DSS** compliant

<sup>^</sup> Security Information and Event management

<sup>1.</sup> BitSight Rating = Key Risk Indicator of Over all Cyber Security. Cybersecurity ratings company based in Boston, US (2011). Approach similar to credit ratings for financial risk. BitSight Security Ratings are calculated on a scale of 250-900 with a higher rating indicating better security performance.

# Embedding customer obsession through Sparsh



Sparsh's 4 building blocks will help deliver our aspiration to become India's most customer-obsessed bank

#### Become distinctive in customer-obsession...



#### Rise to #1

Raise our aspiration to be ranked #1 on NPS



# Deliver smart banking everyday

Leverage smart solutions like digital and analytics everyday to bring alive the Axis promise



# Delight customers and fulfill dreams

Convert customers to promoters through delight across key signature moments



# Become empowered

Empower employees to deliver customer obsession in everyday interactions

# ...by leveraging 'Sparsh' building blocks



# Craft delight journeys

Embedding customer obsession in focus businesses



# Build institutional capabilities

Sparsh forums (Sparsh day/ architect),
Omnichannel, 360°
view of customer voice



# Create 80k+ delight advocates

Embed STAR behaviours; change management at scale



# Measure and act on customer feedback

NPS, CX Index, select business & operating metrics





# 3. Committed to Operational Excellence



# **Striving for Operational Excellence**



As an organization, we remain committed to consciously managing the environmental footprint of our operations and adopting practices that maximize resource efficiencies and deliver greater customer satisfaction.

1st and only Indian Bank to achieve the IGBC Green Existing Building O&M Platinum Certification, achieved for Axis House, Mumbai





Indian Green Building Council (IGBC)

hereby certifies that

### Axis House, Mumbai Corporate Office

Wadia International Center, Worli, Mumbai (IGBC Registration No: GEB 21 1130)

has successfully achieved the Green Building Standards required for the following level of certification under the

IGBC Green Existing Buildings Rating System

#### Platinum

October 2021

(This certification is valid for next 3 years)







# Committed to lowering carbon emissions in our business operations

- Replacing all conventional lighting to LED across all legacy branches and all upcoming branches and offices to have only LED
- All upcoming facilities in metro & urban centers to have 5 star-rated, Invertor-based air conditioners using environment-friendly R32 gas
- Lithium-ion batteries for UPS systems at all upcoming branches and offices, and existing replacements
- Scaling CEMS coverage from the current 600+ branches
- Digitisation of Bank's Real Estate Data, and related processes and controls for approx. 10 Million sq ft across India underway

# **Striving for Operational Excellence**



### Committed to reducing our operational carbon footprint

The Bank's 3 largest offices, in Mumbai and Bangalore are running on 100% renewable power

**7.05 MW** functional captive solar power capacity at close to 250 locations\*, helping avoid approximately **3,066 tCO2e** annually

Centralized Energy Management System (CEMS) at 600 branches, saving ~3,071 tonnes of CO<sub>2</sub> emissions

On-grid inverter solutions at rural branches to move away from DG sets

Providing EV Charging infrastructure at Head offices in Mumbai and at Noida

~ 9,435 Metric tons of GHG emissions avoided in FY 2021-22 from diverse energy saving initiatives

'Branch of the Future' initiative by Digital Banking helping each branch save **~1.1 million** sheets of paper monthly





# Investing in Digital Solutions to further our commitment to Sustainability in Our Operations



All data points are for period ended Jun'22

We are investing heavily in building capabilities...

1,500+

People dedicated to digital agenda

350+

In-house development team

65+

Apps on Cloud

104,500+

Staff enabled on Bring your own device

250+

Services on digital channels

16%

Market share in UPI

300+

Employee tool journeys

2500+

Automated processes (IA)

4.6

Mobile App Ratings

40%+

Lift of bank credit model GINI scores over bureau

...with re-imagined customer journeys and new innovative offerings ...





**Buy Now Paylater** 

Cards lifecycle





Merchant Cssh Advance

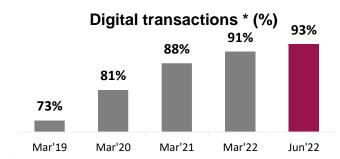
**GrabDeals** 





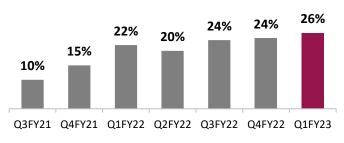
-

### ...that has led to improvement in digital adoption

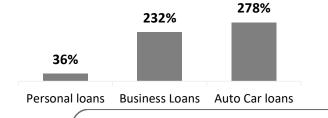


\*Based on all financial transactions by individual customers in FY22

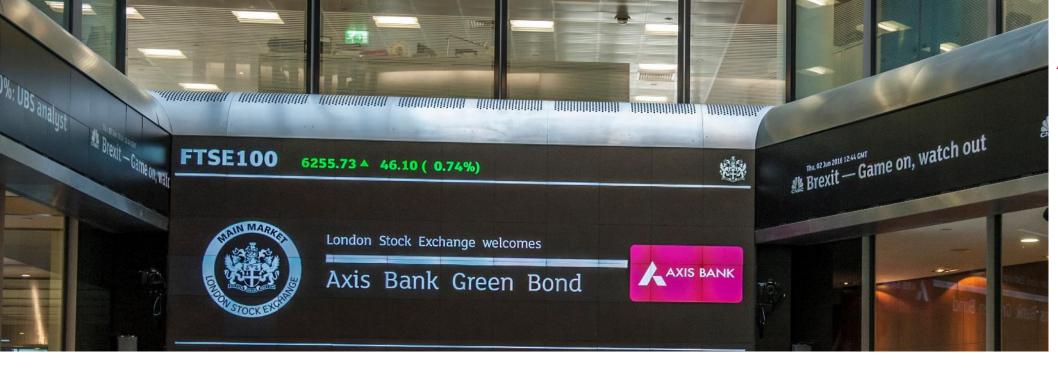
### Non-salary<sup>1</sup> SA accounts opened digitally(%)



#### **Growth in fully Digital loans (YOY)**







# 4. **Driving Positive Finance**

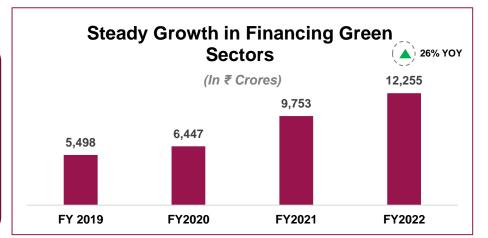


# **Driving Sustainable Banking and Finance**



Committed to scaling positive finance in India

- Issued 1<sup>st</sup> certified, dollar denominated green bond in India for \$500 mn in 2016
- Issued \$40 mn green bond in private placement in 2019
- Issued India's 1<sup>st</sup> Sustainable AT1 Notes for \$600 mn in Sept'21



- Sustainable Financing Framework released in August 2021 to guide future ESG issuances and align business portfolio
- Aligned to UN SDGs towards delivering positive social and environmental impact
- First such Framework to receive a Second Party Opinion in India
- ESG Working Group set up to oversee the Framework

Access the Framework here





### **Integrating ESG Risk in Corporate Credit Appraisal**

- Board-approved ESG Policy for Lending integrates environmental & social risk considerations into corporate credit appraisal mechanism
- The Policy, first framed in 2016, is suitably aligned to global standards and guidelines including the IFC Performance Standards
- Policy implemented by environmental and social risk experts housed in Credit Underwriting
- The Policy includes an exclusion list of sectors and projects that the Bank shall refrain from financing

Access the Policy here

# **Marquee Sustainable Finance Milestones**



### Leading the way in positive impact financing in India

### \$600 mn Sustainable AT1 Notes issued in Sept'21

- 1st Indian corporate to issue Sustainable USD AT1 Bond (<u>Press Release</u>)
- Making India only the 2<sup>nd</sup> jurisdiction in Asia for such issue
- 47% final allocation to sustainability focused investors
- 1st such bond to be listed on India INX & NSE IFSC exchanges in GIFT City



USD 600 mn Sustainable AT1 notes issuance wins 'Best Sustainability Linked Bond – Financial Institution' :The Asset Country Awards 2021

### **Announced \$ 300 mn E-Mobility loan guarantee program with GuarantCo**

- Announced partnership and intent to execute an umbrella guarantee framework of \$200 mn with the Private Infrastructure Development Group (PIDG) guarantee arm during COP26 in Glasglow
- Program size of \$300 mn aimed towards accelerating financing to a wide range of entities in manufacturing & distribution of EV's, batteries, components and charging infrastructure (Press Release)

# \$150 mn partial guarantee pact with ADB to support supply chain finance

- Focused on ESG & Impact (Priority) Sectors
- Perpetual & Scalable (Press release)

# Axis Bank Commits \$150 mn to SAMRIDH Healthcare Blended Finance

 Health solutions to address COVID-19 along with other health emergencies, especially across the vulnerable communities of India from Tier 2 and 3 cities (<u>press release</u>)

# **Bharat Banking strategy to reach Rural & Semi-urban India**



### Combining physical reach with technological capabilities to serve the unbanked and the under-banked

Axis Bank is focused on providing a comprehensive bouquet of 'Bharat centric' products and services to customers in Rural and Semi-urban (RUSU) regions, leveraging on its wide distribution reach and its strong technology capabilities.

Bharat Banking covers 2,065+ branches, aided by 52,400+ CSC Village Level Entrepreneurs\* to actively support India's RUSU economy.

Redesigning end to end digital customer journeys to improve customer experience, better data farming for underwriting opportunities

Bank's Bharat Enterprises segment caters to rural MSMEs and the whole sale microfinance segment; and is **scaling up partnerships** with big agri corporates and agri-tech platforms to serve entire rural value chain

- 24,576 new enrollments in social security schemes in FY 22
- 18.7 Lakh women customers under the 'Axis Sahyog' Microfinance program
- 386 Business Correspondents deployed under PM Jan Dhan Yojna and other government mandates
- 9.9+ borrowers under the PM MUDRA Yojana for micro-entrepreneurs
- 8.8 Lakh+ customers for Atal Pension Yojana



union territories across India in the last 3 years

<sup>\*</sup> As of period ended Mar'22

# Our Digital Banking services are offered in various regional languages AXIS BANK



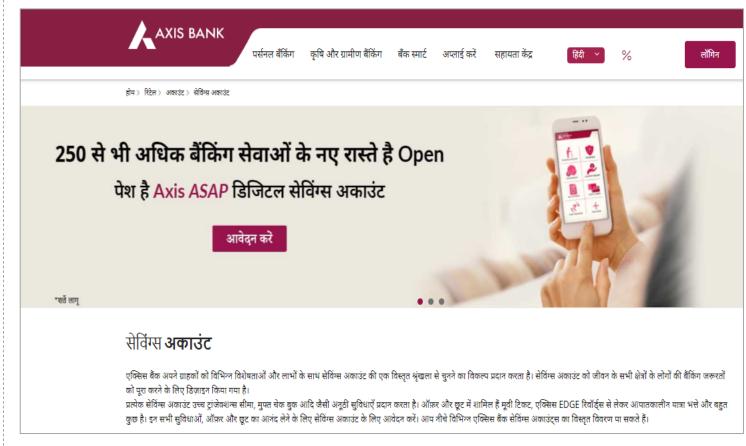


offers services in 11 regional languages





Internet Banking – Product information and support pages in Hindi



https://www.axisbank.com/hindi





**5. Serving the Community** 



# **Serving the Community**



### Scaling positive impact across communities across the country

### **Sustainable Livelihoods**



- Our flagship program aimed at making rural communities self-reliant and resilient, driven by the Axis Bank Foundation
- Committed to reaching 2 million households by 2027.
- 1.03 Million households reached in 205 districts across 26 states and Union Territories of the country cumulatively as on 31 March, 2022

# Financial Inclusion & Financial Literacy



- Financial literacy interventions under '**Axis Sahyog**', the Bank's Retail Microfinance program
- 1.37 Million rural women participants reached in FY22
- 'Axis Sachetana' launched to educate women participants on COVID-19 prevention and protection

### **Education**



- Axis DilSe, our flagship program supports education-led development in Assam, Manipur and Nagaland.
- Axis Bank Scholarship Program underway at Ashoka University and Plaksha University
- Supporting the Museum of Solutions for children in Mumbai.

# **Environmental Sustainability**



- Committed to plant 2 million saplings by 2024 (full grown trees by 2027) across India
- The Bank is undertaking Miyawaki plantations on reclaimed urban sites

# **Axis DilSe – Connecting Remote Communities**



Since 2017, the Axis DilSe program has strived to transform the lives of Indians in the remotest corners of the country through education and community-led development.



### Axis DilSe, Assam

Supporting the transformation of the Hummingbird School in Majuli, India's only island district, in Assam, while helping the local indigenous tribes become economically resilient

### Axis DilSe, Manipur

Supporting the transformation of the Lyzon Friendship School in Churachandpur, Manipur at the India-Myanmar border, impacting hundreds of tribal students and communities in the surrounding villages.



## **Axis Bank Foundation**



Registered as a charitable trust in 2006, Axis Bank Foundation (ABF) works towards making rural communities self-reliant through its **Sustainable Livelihoods Programme.** 

- Axis is committed to Mission 2 Million to help 2 million households achieve credible paths to sustainable livelihoods by 2027.
- The CSR contribution from Axis Bank & Subsidiaries is utilized towards supporting economically excluded rural communities.

### **Focus Areas**







# 6. The Future of Work



### **Great Place to Work®**





- The Bank is now a Great Place to Work® certified organization. This is a result of several strategic transformations such as improved learning journeys, creation of a modern workplace with GIG-A opportunities and development of young leaders through Astros and Ahead
- It demonstrates that the Bank offers its people, opportunities and facilities that are at par with the best and most importantly that employees have the belief and confidence to share this with pride.

### The Future of Work



### Committed to building a fair, diverse and performance-driven culture driven by the Axis Values

### **Moving Towards the Future of Work**

We launched the GIG-A Opportunities in FY 2021, and industry-leading hybrid work model expanding our access to skilled professionals anywhere in India

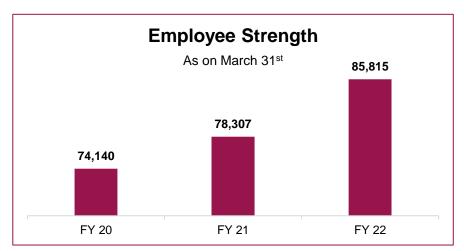
- GIG-A Opportunities: Of total hires in alternate format, 59% are non-banking background and 31% are non-metro hires
- GIG-A Anywhere Over 3,600 employees in 100% virtual format
- New Ways of Working: ~12,000 employees in Hybrid model across India

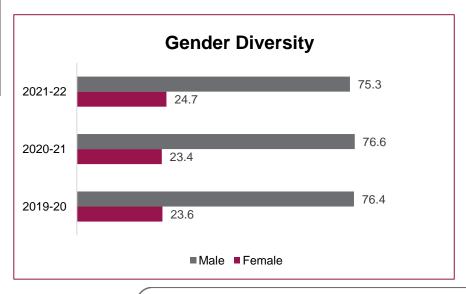
### **Engaging Employees Meaningfully**

- Comprehensive "With You" COVID-19 support program with enhanced support towards employee safety, counselling, healthcare access & insurance coverage
- Axis Values Realizers initiative to align each employee to the Axis Values

### Committed to 360° Learning and Development

- The Bank has consciously moved away from episodic learning interventions to integrated learning journeys
- Mandatory training of employees in critical areas including compliance, information security awareness, Code of Conduct and Ethics
- Axis Competency Profiler to test functional competency of employees with 350+ profiles





# #ComeAsYouAre - Diversity, Equity and Inclusion



Axis Bank's commitment to Diversity, Equity and Inclusion (DEI) focuses on building an organizational culture that goes – Beyond the Binary, Beyond Biases, Beyond Abilities and Beyond Stereotypes

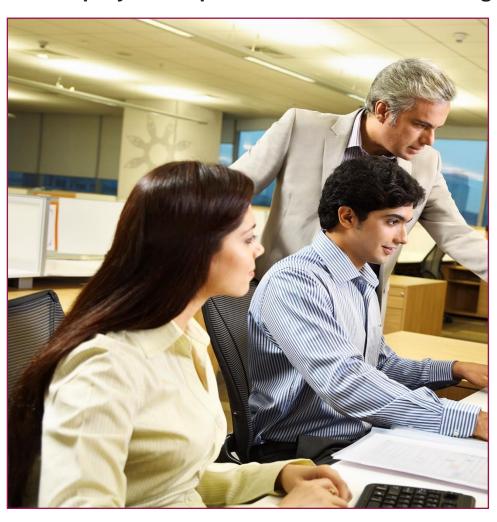
- The Bank's <u>Diversity</u>, <u>Equity and Inclusion Policy</u> was launched in 2021 towards building an inclusive workplace
- 30% female representation committed by the bank in the workforce by 2027
- Axis Women in Motion (WiM) campaign launched across college campuses to directly engage and inspire women students
- #HouseworkisWork hiring program for women amidst a break in their careers.
   3000 applications were received
- Pink Catalyst Internal hiring program exclusively for women
- We Lead leadership hiring program for women from India's top business schools
- In Sept '21, the Bank launched 'ComeAsYouAre'; a Charter of policies and practices for employees and customers from the LGBTQIA+ community
- The charter of policies and practices is a first in the Indian Banking sector



# **DE&I – Pioneering Change**



Axis Bank strives to build an inclusive culture that is rich in diversity where differences are celebrated and all employees experience a sense of belonging irrespective of where they come from.



### Putting the Bank's DE&I commitment into practice:

- 3 women directors on the Board which taking the Board women representation ratio to 23%.
- The Chairperson of the Nomination and Remuneration Committee (NRC) is also a woman.

#### 'Astros & Ahead':

- ☐ A gender balanced representation has been ensured in internal talent programs 'Astros (32% female representation) and Ahead (53% female representation)
- ☐ These programs are for employees (junior to mid management) who meet the eligibility criteria and clear the selection process, based on their performance and merit

### National Coming Out Day Fair:

☐ The job walk-in fair drive received **1431** walk in applications across 15 Tier 1 and Tier 2 cities

### Axis Bank's Distinctiveness in ESG



Working on two focused distinctiveness areas - Bharat Banking and Customer Obsession to aid the Bank's GPS journey

1st bank in India to have a standalone, Board level ESG Committee which shall drive the ESG strategy and agenda for the Bank

Only Indian Bank in the FTSE4Good Emerging Index for 6 consecutive years as of 3<sup>rd</sup> August 2022

1st Indian Bank to issue an ESG AT1 Bond; this demonstrates continued commitment by embedding ESG into its capital structure

Put up the 1st Sustainable Financing Framework of its kind among Indian Banks, first to receive a Second Party Opinion

1st in the sector to roll out the #ComeAsYouAre charter of policies and practices for their employees and customers from the LGBTQIA+ community

The Bank's ESG commitments are aligned to the Sustainable Development Goals and the Paris Agreement

1st Indian Bank to issue a certified USD denominated Green Bond, way back in 2016, which was, further, rated GB-1, the highest available rating.

### Axis Bank at a glance



**Axis Bank** 



3rd largest Private Bank in India

4,759 Branches\* 86,400+ **Employees** 

straight year Constituent of FTSE 4Good EI ^

**Market Share** 



Traditional Banking Segment

5.0%

Assets ##

4.7% Deposits #

**5.7%** Advances # Digital Banking Segment

16%  $UPI^{1}$ 

15% Mobile\*\*

**12%** Credit Cards^^

**Profitability** 



3.60% Net Interest Margin<sup>2</sup>

2.24% Cost to Assets<sup>2</sup>

2.28% Core Operating Profit Margin<sup>2</sup>

**Balance Sheet** 



17.83% | 15.16% CAR\*\*\* 3 CET 1<sup>3</sup>

₹118 Bn | 1.70%

Cumulative provisions (standard + additional non-NPA)

77% | 0.64% PCR Net NPA

Key Subsidiaries



**59%** Growth in Axis Finance **PAT** (Q1FY23)

18% Growth in Axis AMC's Quarterly AAUM (Q1FY23)

2nd Axis Capital's position in ECM\$

148% Growth in Axis Securities new customer additions (Q1FY23)

\*domestic network including extension counters ^ EI - Emerging Index Series

<sup>\*\*</sup> by volumes for 2M FY23

<sup>\*\*\*</sup>CAR - Capital Adequacy ratio

<sup>##</sup> Based on Mar'21 data #Based on Jun'22 data ^^ Credit Cards in force as of May'22 <sup>1</sup> by volumes for Q1FY23

<sup>\$</sup> As per Prime Database rankings for Equity Capital Markets for Q1FY23 <sup>2</sup> For Q1FY23

# **Thank You**



Awarded the 'Most Recommended Retail Bank in India' and 'Most Helpful Bank during Covid-19 in India'

