

Q3 FY 2020-21 Brokerage Structure

KOTAK MUTUAL FUND

Scheme Name	Asset Class	Trail Rate 1 Year	Trail Rate 2 Year	Trail Rate 3 Year	Trail Rate 4 Year	Trail Rate 5th year onwards	B30 Trail incentive
Kotak Arbitrage Fund	Equity	0.50	0.50	0.45	0.45	0.45	0.00
Kotak Asset Allocator Fund	FOF	0.35	0.35	0.35	0.35	0.35	1.75
Kotak Balanced Advantage Fund	Hybrid	1.55	1.55	1.00	1.00	1.00	1.75
Kotak Banking and PSU Debt Fund	Debt	0.20	0.20	0.20	0.20	0.20	1.00
Kotak Bluechip Fund	Equity	1.20	1.20	1.20	1.20	1.20	1.75
Kotak Bond Fund	Debt	1.05	1.05	1.05	1.05	1.05	1.75
Kotak Bond Short Term Fund	Debt	0.75	0.75	0.75	0.75	0.75	0.25
Kotak Corporate Bond Fund	Debt	0.35	0.30	0.30	0.25	0.25	0.40
Kotak Credit Risk Fund	Debt	0.95	0.95	0.95	0.95	0.95	1.75
Kotak Debt Hybrid	Hybrid	1.10	1.10	1.10	1.10	1.10	1.75
Kotak Dynamic Bond Fund	Debt	0.75	0.65	0.65	0.65	0.65	0.25
Kotak Emerging Equity	Equity	1.35	1.35	1.35	1.10	1.10	1.50
Kotak Equity Hybrid	Hybrid	1.20	1.20	1.20	1.20	1.20	1.75
Kotak Equity Opportunities Fund	Equity	1.55	1.55	1.00	1.00	1.00	1.75
Kotak Equity Savings Scheme	Equity	1.50	1.30	1.30	1.20	1.20	1.75
Kotak Floating Rate Fund	Debt	0.40	0.40	0.40	0.40	0.40	0.00
Kotak Focused Equity Fund	Equity	1.70	1.70	1.70	1.55	1.55	0.90
Kotak Gilt Investments Fund	Debt	1.00	1.00	1.00	1.00	1.00	1.50
Kotak Global Emerging Fund	FOF	0.35	0.35	0.35	0.35	0.35	1.75
Kotak Gold Fund	FOF	0.35	0.35	0.35	0.35	0.35	0.50
Kotak India EQ Contra Fund	Equity	1.20	1.20	1.20	1.20	1.20	1.75
Kotak Infrastructure & Economic Reform Fund	Equity	1.15	1.15	1.15	1.15	1.15	1.75
Kotak Liquid Fund	Debt	0.08	0.08	0.08	0.08	0.08	0.00
Kotak Low Duration Fund	Debt	0.70	0.70	0.70	0.70	0.70	0.40
Kotak Medium Term Fund	Debt	0.95	0.95	0.95	0.95	0.95	1.75
Kotak Money Market Scheme	Debt	0.05	0.05	0.05	0.05	0.05	0.00
Kotak Overnight Fund	Debt	0.05	0.05	0.05	0.05	0.05	0.00
Kotak Pioneer Fund	Equity	1.35	1.35	1.35	1.30	1.30	1.50
Kotak Savings Fund	Debt	0.45	0.45	0.45	0.45	0.45	0.00
Kotak Small Cap Fund	Equity	1.20	1.20	1.20	1.20	1.20	1.75
Kotak Standard Multicap Fund	Equity	1.25	1.15	1.15	1.10	1.10	1.75
Kotak Tax Saver Fund	Equity	1.60	1.60	1.60	1.40	1.40	1.75