

Q4 FY 2020-21 Brokerage Structure

KOTAK MUTUAL FUND

Distributor Code	Scheme Name	Asset Class	Trail Rate 1 Year	Trail Rate 2 Year	Trail Rate 3 Year	Trail Rate 4 Year	Trail Rate 5th year onwards	B30 Inc Trailer Fee
ARN-0019	Kotak Arbitrage Fund	Equity	0.50	0.50	0.45	0.45	0.45	0.00
ARN-0019	Kotak Asset Allocator Fund	FOF	0.35	0.35	0.35	0.35	0.35	1.75
ARN-0019	Kotak Balanced Advantage Fund	Hybrid	1.55	1.55	1.00	1.00	1.00	1.75
ARN-0019	Kotak Banking and PSU Debt Fund	Debt	0.20	0.20	0.20	0.20	0.20	1.00
ARN-0019	Kotak Bluechip Fund	Equity	1.20	1.20	1.20	1.20	1.20	1.75
ARN-0019	Kotak Bond Fund	Debt	1.05	1.05	1.05	1.05	1.05	1.40
ARN-0019	Kotak Bond Short Term Fund	Debt	0.85	0.85	0.85	0.85	0.85	0.25
ARN-0019	Kotak Corporate Bond Fund	Debt	0.45	0.45	0.45	0.45	0.45	0.25
ARN-0019	Kotak Credit Risk Fund	Debt	0.95	0.95	0.95	0.95	0.95	1.75
ARN-0019	Kotak Debt Hybrid	Hybrid	1.55	1.55	1.25	1.25	1.25	1.75
ARN-0019	Kotak Dynamic Bond Fund	Debt	0.75	0.65	0.65	0.65	0.65	0.45
ARN-0019	Kotak Emerging Equity	Equity	1.35	1.35	1.25	1.10	1.10	1.50
ARN-0019	Kotak Equity Hybrid	Hybrid	1.20	1.20	1.20	1.20	1.20	1.75
ARN-0019	Kotak Equity Opportunities Fund	Equity	1.55	1.55	1.00	1.00	1.00	1.75
ARN-0019	Kotak Equity Savings Scheme	Equity	1.50	1.30	1.30	1.20	1.20	1.75
ARN-0019	Kotak ESG Opportunities Fund	Equity	1.77	1.75	1.65	1.20	1.20	1.00
ARN-0019	Kotak Floating Rate Fund	Debt	0.40	0.40	0.40	0.40	0.40	0.00
ARN-0019	Kotak Focused Equity Fund	Equity	1.55	1.55	1.40	1.40	1.40	0.90
ARN-0019	Kotak Gilt Investments Fund	Debt	1.00	1.00	1.00	1.00	1.00	1.50
ARN-0019	Kotak Global Emerging Fund	FOF	0.35	0.35	0.35	0.35	0.35	1.75
ARN-0019	Kotak Gold Fund	FOF	0.35	0.35	0.35	0.35	0.35	0.50
ARN-0019	Kotak India EQ Contra Fund	Equity	1.20	1.20	1.20	1.20	1.20	1.75
ARN-0019	Kotak Infrastructure & Economic Reform Fund	Equity	1.15	1.15	1.15	1.15	1.15	1.75
ARN-0019	Kotak Liquid Fund	Debt	0.08	0.08	0.08	0.08	0.08	0.00
ARN-0019	Kotak Low Duration Fund	Debt	0.70	0.70	0.70	0.70	0.70	0.35
ARN-0019	Kotak Medium Term Fund	Debt	0.95	0.95	0.95	0.95	0.95	1.75
ARN-0019	Kotak Money Market Scheme	Debt	0.05	0.05	0.05	0.05	0.05	0.00
ARN-0019	Kotak Overnight Fund	Debt	0.05	0.05	0.05	0.05	0.05	0.00
ARN-0019	Kotak Pioneer Fund	Equity	1.35	1.35	1.35	1.30	1.30	1.50
ARN-0019	Kotak Savings Fund	Debt	0.45	0.45	0.45	0.45	0.45	0.00
ARN-0019	Kotak Small Cap Fund	Equity	1.55	1.55	1.00	1.00	1.00	1.75
ARN-0019	Kotak Standard Multicap Fund	Equity	1.25	1.10	1.10	1.10	1.10	1.75
ARN-0019	Kotak Tax Saver Fund	Equity	1.55	1.55	1.40	1.40	1.40	1.75