## Axis Bank

Regd. Office: 'Trishul', 3<sup>rd</sup> floor, Opp. Samartheshwar Temple, Law Garden, Ellisbridge, Ahmedabad - 380 006.

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30<sup>™</sup> JUNE, 2012

| PARTICULARS   | FOR THE<br>QUARTER<br>ENDED<br>30.06.2012 | FOR THE<br>QUARTER<br>ENDED<br>31.03.2012 | FOR THE<br>QUARTER<br>ENDED | (₹ in lac:<br>FOR THE<br>YEAR<br>ENDED<br>31.03.2012 |
|---|---|---|-----------------------------|--|
|   | (Reviewed)                                | (Audited)                                 | 30.06.2011<br>(Reviewed)    | (Audited)  |
| 1. Interest earned (a)+(b)+(c)+(d)  | 6,482,86                                  | 6,060,32                                  | 4,881,40                    | 21,994,65  |
| (a) Interest/discount on advances/bills   | 4,624,54                                  | 4,257,87                                  | 3,470,10                    | 15,379,35  |
| (b) Income on Investments   | 1,806,32                                  | 1,737,56                                  | 1,332,84                    | 6,394,27   |
| <ul> <li>(c) Interest on balances with Reserve Bank of<br/>India and other inter-bank funds</li> </ul>            | 22,92                                     | 23,88                                     | 47,91                       | 98,43  |
| (d) Others  | 29,08                                     | 41,01                                     | 30,55                       | 122,60   |
| 2. Other Income (Refer note 3)  | 1,335,51                                  | 1,587,62                                  | 1,167,87                    | 5,420,22   |
| 3. TOTAL INCOME (1+2)   | 7,818,37                                  | 7,647,94                                  | 6,049,27                    | 27,414,87  |
| 4. Interest Expended  | 4,303,00                                  | 3,914,23                                  | 3,157,30                    | 13,976,90  |
| 5. Operating expenses (i)+(ii)  | 1,551,71                                  | 1,696,16                                  | 1,333,49                    | 6,007,10   |
| (i) Employees cost  | 582,61                                    | 529,55                                    | 509,96                      | 2,080,17   |
| (ii) Other operating expenses   | 969,10                                    | 1,166,61                                  | 823,53                      | 3,926,93   |
| <ol> <li>TOTAL EXPENDITURE (4)+(5) (Excluding<br/>Provisions and Contingencies)</li> </ol>                        | 5,854,71                                  | 5,610,39                                  | 4,490,79                    | 19,984,00  |
| <ol> <li>OPERATING PROFIT (3-6) (Profit before<br/>Provisions and Contingencies)</li> </ol>                       | 1,963,66                                  | 2,037,55                                  | 1,558,48                    | 7,430,87   |
| <ol> <li>Provisions (other than tax) and Contingencies<br/>(Net)</li> </ol>                                       | 258,84                                    | 139,28                                    | 175,84                      | 1,143,03   |
| 9. Exceptional Items  | -   | -   | -                           | -  |
| 10. Profit/(Loss) from Ordinary Activities before<br>Tax (7-8-9)  | 1,704,82                                  | 1,898,27                                  | 1,382,64                    | 6,287,84   |
| 11. Tax expense   | 551,30                                    | 621,00                                    | 440,29                      | 2,045,63   |
| 12. Net Profit/(Loss) from Ordinary Activities after<br>Tax (10-11)   | 1,153,52                                  | 1,277,27                                  | 942,35                      | 4,242,21   |
| 13. Extraordinary Items (net of tax expense)  | -   | -   | -                           | -  |
| 14. Net Profit/(Loss) for the period (12-13)  | 1,153,52                                  | 1,277,27                                  | 942,35                      | 4,242,21   |
| <ol> <li>Paid-up equity share capital<br/>(Face value Rs.10/- per share)</li> </ol>                               | 414,29                                    | 413,20                                    | 411,88                      | 413,20   |
| 16. Reserves excluding revaluation reserves   |   |   |                             | 22,395,34  |
| 17. Analytical Ratios<br>(i) Percentage of Shares held by Government  |   |   |                             |  |
| of India  | NIL                                       | NIL                                       | NIL                         | NIL  |
| (ii) Capital Adequacy Ratio   | 13.03%                                    | 13.66%                                    | 12.53%                      | 13.66%   |
| <ul> <li>(iii) Earnings per Share (EPS) for the period/year<br/>(before and after extraordinary items)</li> </ul> | 1010070                                   | 1010070                                   | 1210070                     | 1010070  |
| - Basic   | 27.88                                     | 30.94                                     | 22.92                       | 102.94   |
| - Diluted   | 27.73                                     | 30.75                                     | 22.67                       | 102.20   |
| (iv) NPA Ratios   | 2 001 72                                  | 1 007 00                                  | 1 570 40                    | 1 00/ 00   |
| (a) Amount of Gross Non Performing Assets   | 2,091,72<br>604,90                        | 1,806,30                                  | 1,573,13                    | 1,806,30<br>472,64                                   |
| (b) Amount of Net Non Performing Assets<br>(c) % of Gross NPAs  | 1.06                                      | 472,64<br>0.94                            | 462,47<br>1.06              | 472,64   |
| (c) % of Gross NPAs<br>(d) % of Net NPAs  | 0.31                                      | 0.94                                      | 0.31                        | 0.94   |
| (v) Return on Assets (annualized)   | 1.62                                      | 1.88                                      | 1.61                        | 1.68   |
| <ul> <li>18. Public Shareholding #</li> <li>Number of shares</li> </ul>   | 224,696,272                               | 223,464,869                               | 217,770,485                 | 223,464,86   |
| - Percentage of shareholding  | 54.24%                                    | 54.08%                                    | 52.87%                      | 54.08%   |

| 19. Promoters and promoter group   |             |             |             |             |
|--|-------------|-------------|-------------|-------------|
| shareholding#  |             |             |             |             |
| Pledged/Encumbered   |             |             |             |             |
| - Number of shares   | NIL         | NIL         | NIL         | NIL         |
| <ul> <li>Percentage of shares (as a % of the total</li> </ul>                |             |             |             |             |
| shareholding of promoter and promoter group)                                 | -           | -           | -           | -           |
| <ul> <li>Percentage of shares (as a % of the total share capital)</li> </ul> | -           | -           | -           | -           |
| Non Encumbered   |             |             |             |             |
| - Number of shares   | 154,525,970 | 154,443,470 | 153,003,492 | 154,443,470 |
| - Percentage of shares (as a % of the total                                  |             |             |             |             |
| shareholding of promoter and promoter group)                                 | 100.00%     | 100.00%     | 100.00%     | 100.00%     |
| <ul> <li>Percentage of shares (as a % of the total share capital)</li> </ul> | 37.30%      | 37.38%      | 37.15%      | 37.38%      |
|  |             |             |             |             |

# excludes shares held by custodian against which Global Depositary Receipts have been issued.

Notes:

1. Statement of Assets and Liabilities of the Bank as on 30<sup>th</sup> June, 2012 is given below.

|  |                  | ( In facs)       |  |
|--|------------------|------------------|--|
| Dertieulers  | As on 30.06.2012 | As on 30.06.2011 |  |
| Particulars  | (Reviewed)       | (Reviewed)       |  |
| CAPITAL AND LIABILITIES                                |                  |                  |  |
| Capital  | 414,29           | 411,88           |  |
| Reserves and Surplus                                   | 23,838,83        | 19,604,65        |  |
| Deposits   | 2,22,630,99      | 1,83,596,83      |  |
| Borrowings   | 34,067,89        | 22,320,51        |  |
| Other Liabilities and Provisions                       | 8,420,82         | 7,207,19         |  |
| TOTAL  | 2,89,372,82      | 2,33,141,06      |  |
| ASSETS   |                  |                  |  |
| Cash and Balances with Reserve Bank of India           | 15,708,74        | 14,416,03        |  |
| Balances with Banks and Money at Call and Short Notice | 5,066,60         | 4,447,10         |  |
| Investments  | 87,985,66        | 75,307,39        |  |
| Advances   | 1,71,145,88      | 1,31,899,66      |  |
| Fixed Assets   | 2,275,95         | 2,261,32         |  |
| Other Assets   | 7,189,99         | 4,809,56         |  |
| TOTAL  | 2,89,372,82      | 2,33,141,06      |  |

(7 in lacs)

- 2. The figures for the quarter ended 31<sup>st</sup> March 2012, are the balancing figures between the audited figures in respect of the full financial year 2011-12 and the published year to date figures upto the end of the third quarter of the financial year 2011-12.
- 3. 'Other income' includes gains from securities' transactions, commission earned from guarantees/letters of credit, fees earned from providing services to customers, selling of third party products and ATM sharing fees.
- 4. During the current quarter, pursuant to the order passed by the High Court of Gujarat at Ahmedabad, the equity shareholders and unsecured creditors of the Bank have at their meetings held on 23<sup>rd</sup> June 2012, approved the Scheme of Arrangement in respect of the demerger of the financial services businesses from Enam Securities Private Limited to the Bank and a simultaneous sale of such businesses to Axis Securities and Sales Limited, a wholly owned subsidiary of the Bank, with effect from 1<sup>st</sup> April, 2010. The Bank is now awaiting the necessary approvals under applicable law from various regulatory authorities to the Scheme of Arrangement and consequently, no effect of the acquisition has been given in the above results.
- 5. During the quarter ended 30<sup>th</sup> June 2012, the Bank allotted 10,86,994 equity shares pursuant to the exercise of options under its Employee Stock Option Scheme.
- 6. Disclosure about investor complaints:

| Complaints at the        | Received during | Disposed off during | Unresolved as on |
|--------------------------|-----------------|---------------------|------------------|
| beginning of the quarter | the quarter     | the quarter         | 30.06.2012       |
| NIL                      | 248             | 248                 | NIL              |

7. The above results have been approved by the Board of Directors of the Bank at its meeting held at Mumbai today.

- 8. These results for the quarter ended 30<sup>th</sup> June, 2012 have been subjected to a "Limited Review" by the statutory auditors of the Bank.
- 9. Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.

## Axis Bank Segmental Results

|        |   | -                                      | (₹ in lacs)                            |  |                                     |
|--------|---|--|--|--|-------------------------------------|
|        |   | For the<br>quarter ended<br>30.06.2012 | For the<br>quarter ended<br>31.03.2012 | For the<br>quarter ended<br>30.06.2011 | For the<br>year ended<br>31.03.2012 |
|        |   | (Reviewed)                             | (Audited)                              | (Reviewed)                             | (Audited)                           |
| 1      | Someont Dougnus                               |  |  |  |                                     |
| 1      | Segment Revenue                               | 0.040.05                               | 0.002.51                               | 0 1 4 2 1 1                            | 2E 000 E7                           |
| A<br>B | Treasury                                      | 9,948,05                               | 9,883,51                               | 8,143,11                               | 35,988,57                           |
|        | Corporate/Wholesale Banking                   | 4,645,52                               | 4,638,20                               | 4,035,72                               | 17,186,71                           |
| C<br>D | Retail Banking                                | 4,110,46                               | 3,849,54                               | 2,738,39                               | 13,223,76                           |
| D      | Other Banking Business                        | 69,72                                  | 142,33                                 | 58,49                                  | 376,96                              |
|        | Total   | 18,773,75                              | 18,513,58                              | 14,975,71                              | 66,776,00                           |
|        | Less Inter segment revenue                    | 10,955,38                              | 10,865,64                              | 8,926,44                               | 39,361,13                           |
|        | Income from Operations                        | 7,818,37                               | 7,647,94                               | 6,049,27                               | 27,414,87                           |
| 2      | Segment Results After Provisions & Before Tax |  |  |  |                                     |
| А      | Treasury                                      | 60,15                                  | 299,04                                 | 88,12                                  | 836,40                              |
| В      | Corporate/Wholesale Banking                   | 1,552,21                               | 1,491,56                               | 1,255,84                               | 5,165,13                            |
| С      | Retail Banking                                | 45,74                                  | (5,83)                                 | (5,59)                                 | (4,67)                              |
| D      | Other Banking Business                        | 46,72                                  | 113,50                                 | 44,27                                  | 290,98                              |
|        | Total Profit Before Tax                       | 1,704,82                               | 1,898,27                               | 1,382,64                               | 6,287,84                            |
| 3      | Capital Employed                              |  |  |  |                                     |
| А      | Treasury                                      | (7,430,45)                             | (8,051,34)                             | 124,74                                 | (8,051,34)                          |
| В      | Corporate/Wholesale Banking                   | 70,327,59                              | 66,386,09                              | 56,296,95                              | 66,386,09                           |
| С      | Retail Banking                                | (39,644,65)                            | (36,047,34)                            | (37,184,21)                            | (36,047,34)                         |
| D      | Other Banking Business                        | 117,77                                 | 149,16                                 | 89,31                                  | 149,16                              |
| E      | Unallocated                                   | 882,86                                 | 371,97                                 | 689,74                                 | 371,97                              |
|        | Total   | 24,253,12                              | 22,808,54                              | 20,016,53                              | 22,808,54                           |
|        |   | 1                                      |  |  |                                     |

Note: Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.

For and on behalf of the Board

Place: Mumbai

Date: 17.07.2012

SHIKHA SHARMA MD & CEO