

DISCLOSURES UNDER THE NEW CAPITAL ADEQUACY FRAMEWORK (BASEL II GUIDELINES) FOR THE YEAR ENDED 31ST March 2011

I. SCOPE OF APPLICATION

Axis Bank Limited (the 'Bank') is a commercial bank, which was incorporated on 3rd December 1993. The Bank is the controlling entity for all group entities that include its six wholly owned subsidiaries.

The consolidated financial statements of the Bank comprise the financial statements of Axis Bank Limited and its subsidiaries that together constitute the 'Group'. The Bank consolidates its subsidiaries in accordance with Accounting Standard 21 (AS 21) 'Consolidated Financial Statements' issued by the Institute of Chartered Accountants of India on a line-by-line basis by adding together the like items of assets, liabilities, income and expenditure. While computing the consolidated Bank's Capital to Risk-weighted Assets Ratio (CRAR), the Bank's investment in the equity capital of the wholly-owned subsidiaries is deducted, 50% from Tier 1 Capital and 50% from Tier 2 Capital. The subsidiaries of the Bank are not required to maintain any regulatory capital. The table below lists Axis Bank's Subsidiaries/Associates/Joint ventures consolidated for accounting and their treatment for capital adequacy purpose.

| Sr. No | Name of the entity | Nature of Business | Holding | Basis of Consolidation |
|-----------|---|--|---------|---------------------------|
| 1. | Axis Securities and Sales Ltd. | Marketing of credit cards and retail asset products and retail broking | 100% | Fully consolidated |
| 2. | Axis Private Equity Ltd. | Managing investments, venture capital funds and off shore funds | 100% | Fully consolidated |
| 3. | Axis Trustee Services Ltd. | Trusteeship services | 100% | Fully consolidated |
| 4. | Axis Mutual Fund Trustee Ltd. | Trusteeship | 100% | Fully consolidated |
| 5. | Axis Asset Management Company Ltd. | Asset Management | 100% | Fully consolidated |
| 6. | Bussan Auto Finance India Private Ltd. | Non-Banking Financial company | 26% | Treated as an associate |

The investment in Bussan Auto Finance India Private Ltd. is not deducted from the capital funds of the Bank but is assigned risk-weights as an investment.

On 7th March 2011, the Bank has incorporated a new subsidiary, namely Axis U.K. Limited as a private limited company registered in the United Kingdom (UK) with the main purpose of filing an application with Financial Services Authority (FSA), UK for a banking licence in the UK and for the creation of necessary infrastructure for the subsidiary to commence banking business. As on 31st March 2011, Axis U.K. Limited has not commenced any operations.

There is no deficiency in capital of any of the subsidiaries of the Bank as on 31st March 2011. Axis Bank actively monitors all its subsidiaries through their respective Boards and regular updates to the Board of Axis Bank.



As on 31st March 2011, the Bank does not have any interest in any insurance entity.

II. CAPITAL STRUCTURE

Summary

As per RBI's capital adequacy norms capital funds are classified into Tier-1 and Tier-2 capital. Tier-1 capital of the Bank consists of equity capital, statutory reserves, other disclosed free reserves, capital reserves and innovative perpetual debt instruments eligible for inclusion in Tier-1 capital that complies with requirement specified by RBI. The Tier-2 capital consists of general provision and loss reserves, upper Tier-2 instruments and subordinate debt instruments eligible for inclusion in Tier-2 capital. Axis Bank has issued debt instruments that form a part of Tier-1 and Tier-2 capital. The terms and conditions that are applicable for these instruments comply with the stipulated regulatory requirements.

Tier-1 bonds are non-cumulative and perpetual in nature with a call option after 10 years. Interest on Tier-1 bonds is payable either annually or semi-annually. Some of the Tier-1 bonds have a step-up clause on interest payment ranging up to 100 bps. The Upper Tier-2 bonds have an original maturity of 15 years with a call option after 10 years. The interest on Upper Tier-2 bonds is payable either annually or semi-annually. Some of the Upper Tier-2 debt instruments have a step-up clause on interest payment ranging up to 100 bps. The Lower Tier-2 bonds have an original maturity between 5 to 10 years. The interest on lower Tier-2 capital instruments is payable either semi-annually or annually.

Equity Capital

The Bank has authorized share capital of ₹ 500.00 crores comprising 500,000,000 equity shares of ₹ 10/- each. As on 31st March 2011 the Bank has issued, subscribed and paid-up equity capital of ₹ 410.55 crores, constituting 410,545,843 number of shares of ₹ 10/- each. The Bank's shares are listed on the National Stock Exchange and the Bombay Stock Exchange. The GDRs issued by the Bank are listed on the London Stock Exchange (LSE).

During the year, the Bank has also allotted equity shares to employees under its Employee Stock Option Plan.

The provisions of the Companies Act, 1956 and other applicable laws and regulations govern the rights and obligations of the equity share capital of the Bank.

Debt Capital Instruments

The Bank has raised capital through Innovative Perpetual Debt Instrument (IPDI) eligible as Tier 1 Capital and Tier 2 Capital in the form of Upper Tier 2 and Subordinated bonds (unsecured redeemable non-convertible debentures), details of which are given below.

Perpetual Debt Instrument

The Bank has raised Perpetual Debt Instruments eligible as Tier 1 Capital, the aggregate value of which as on 31st March 2011 was ₹ 419.14 crores as stated below.

| Date of Allotment | Rate of Interest | Period | Amount |
|----------------------|------------------|-----------|-------------------|
| 30 September 2006 | 10.05% | Perpetual | ₹ 214.00 crores |
| 15 November 2006 | 7.167% | Perpetual | USD 46 million* |
| | | | (₹ 205.14 crores) |
| Total Perpetual Debt | ₹ 419.14 crores | | |



*Converted to INR @ ₹ 44.595 to a US Dollar (prevailing exchange rate as on 31.3.2011)

Upper Tier 2 Capital

The Bank has also raised Upper Tier 2 Capital, the aggregate value of which as on 31st March 2011 was ₹ 1,242.80 crores as per the table below.

| Date of Allotment | Date of Redemption | Rate of Interest | Amount |
|----------------------------|--------------------|---------------------|---------------------|
| 11 August 2006 | 10 August 2021 | 7.25% | USD 149.87 million* |
| | | | (₹ 668.34 crores) |
| 24 November 2006 | 23 November 2021 | 9.35% | ₹ 200.00 crores |
| 6 February 2007 | 6 February 2022 | 9.50% | ₹ 107.50 crores |
| 28 June 2007 | 28 June 2022 | 7.125% | USD 59.86 million* |
| | | | (₹ 266.96 crores) |
| Total Upper Tier 2 Capital | | | ₹ 1,242.80 crores |

^{*}Converted to INR @ ₹ 44.595 to a US Dollar (prevailing exchange rate as on 31.3.2011)

Subordinated Debt

As on 31st March 2011, the Bank had an outstanding Subordinated debt (unsecured redeemable non-convertible debentures) aggregating ₹ 5,331.30 crores. Of this, ₹ 4,587.60 crores qualified as Lower Tier 2 capital, the details of which are stated below.

(₹ in crores)

| Date of Allotment | Date of Redemption | Rate of Interest | Amount |
|-------------------|--------------------|--|----------|
| 20 September 2002 | 20 June 2012 | 9.30% | 62.00 |
| 21 December 2002 | 21 September 2012 | 8.95% | 60.00 |
| 26 July 2003 | 26 April 2011 | 6.70% | 5.00 |
| 26 July 2003 | 26 April 2013 | 7.00% | 65.00 |
| 15 January 2004 | 15 October 2013 | 6.50% | 50.00 |
| 25 July 2005 | 25 July 2012 | Simple average of Mid of Bid and offer yield of the 1-year GOI benchmark (i.e. INBMK) plus a margin of 65 basis points to be reset at semi annual intervals. | 500.00 |
| 22 March 2006 | 22 June 2013 | 8.50% | 125.00 |
| 22 March 2006 | 22 June 2013 | 8.32% | 5.00 |
| 22 March 2006 | 22 March 2016 | 8.75% | 360.00 |
| 22 March 2006 | 22 March 2016 | 8.56% | 10.00 |
| 28 June 2006 | 28 September 2013 | 8.95% | 33.50 |
| 28 June 2006 | 28 June 2016 | 9.10% | 104.90 |
| 30 March 2007 | 30 March 2017 | 10.10% | 250.90 |
| 7 November 2008 | 7 November 2018 | 11.75% | 1,500.00 |
| 28 March 2009 | 28 March 2019 | 9.95% | 200.00 |



| Date of Allotment | Date of Redemption | Rate of Interest | Amount | |
|-------------------|--------------------|------------------|----------|--|
| 16 June 2009 | 16 June 2019 | 9.15% | 2,000.00 | |
| Total | Total | | | |

Capital Funds

(₹ in crores)

| | <u></u> | (₹ in crores) |
|-----------------|--|---------------|
| | Position as on 31st March 2011 | Amount |
| Α | Tier 1 Capital | 18,503.49 |
| | Of which | |
| | - Paid-up Share Capital | 410.55 |
| | - Reserves and surplus (Excluding Foreign Currency Translation Reserve) | 18,600.93 |
| | - Innovative Perpetual Debt Instruments | 419.14 |
| | - Amount deducted from Tier 1 capital | |
| | - Investments in subsidiaries | (110.28) |
| | - Deferred Tax Assets | (816.85) |
| В | Tier 2 Capital (net of deductions) (B.1+B.2+B.3-B.4) | 6,366.86 |
| | Out of above | |
| | Debt Capital Instruments eligible for inclusion as Upper Tier 2 Capital | |
| B.1 | - Total amount outstanding | 1,242.80 |
| | - Of which amount raised during the current year | - |
| | - Amount eligible as capital funds | 1,242.80 |
| B.2 | Subordinated debt eligible for inclusion in Lower Tier 2 Capital | |
| | - Total amount outstanding | 5,331.30 |
| | - Of which amount raised during the current year | |
| | - Amount eligible as capital funds | 4,587.60 |
| B.3 | Other Tier 2 Capital - General provisions and loss reserves | 646.74 |
| B.4 | Deductions from Tier 2 Capital | |
| D. 4 | - Investments in Subsidiaries | (110.28) |
| С | Total Eligible Capital | 24,870.35 |

III. CAPITAL ADEQUACY

Axis Bank is subject to the capital adequacy guidelines stipulated by RBI, which are based on the framework of the Basel Committee on Banking Supervision. As per the capital adequacy guidelines under Basel I, the Bank is required to maintain a minimum ratio of total capital to risk weighted assets (CRAR) of 9.0%, at least half of which is required to be Tier 1 Capital. As per Basel II guidelines, Axis Bank is required to maintain a minimum CRAR of 9.0%, with minimum Tier 1 Capital ratio of 6.0%. In terms of RBI guidelines for implementation of Basel II, capital charge for credit and market risk for the financial year ended 31st March 2011 will be required to be maintained at the higher levels implied by Basel II or 80% of the minimum capital requirement computed as per the Basel I framework. For the year ended 31st March 2011, the minimum capital required to be maintained by Axis Bank as per Basel II guidelines is higher than that under Basel I guidelines.

An assessment of the capital requirement of the Bank is carried out through a comprehensive projection of future businesses that takes cognizance of the strategic



intent of the Bank, profitability of particular businesses and opportunities for growth. The proper mapping of credit, operational and market risks to this projected business growth enables assignment of capital that not only adequately covers the minimum regulatory capital requirement but also provides headroom for growth. The calibration of risk to business is enabled by a strong risk culture in the Bank aided by effective, technology-based risk management systems. A summary of the Bank's capital requirement for credit, market and operational risk and the capital adequacy ratio as on 31st March 2011 is presented below.

(₹ in crores) Capital Requirements for various Risks Amount **CREDIT RISK** Capital requirements for Credit Risk - Portfolios subject to standardized approach 15,350.25 - Securitisation exposures MARKET RISK Capital requirements for Market Risk Standardized duration approach 1,378.66 1,152.74 - Interest rate risk - Foreign exchange risk (including gold) 32.19 - Equity risk 193.73 **OPERATIONAL RISK** Capital requirements for Operational risk - Basic indicator approach 961.72 Capital Adequacy Ratio of the Bank (%) 12.65% Tier 1 CRAR (%) 9.41%

IV. RISK MANAGEMENT: OBJECTIVES AND ORGANIZATION STRUCTURE

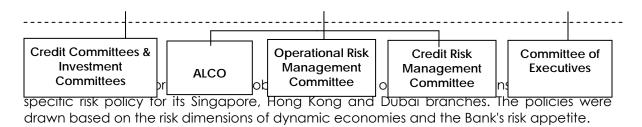
The wide variety of businesses undertaken by the Bank requires it to identify, measure, control, monitor and report risks effectively. The key components of the Bank's risk management rely on the risk governance architecture, comprehensive processes and internal control mechanism. The Bank's risk governance architecture focuses attention on key areas of risk such as credit, market and operational risk and quantification of these risks wherever possible for effective and continuous monitoring.

Objectives and Policies

The Bank's risk management processes are guided by well-defined policies appropriate for various risk categories, independent risk oversight and periodic monitoring through the subcommittees of the Board of Directors. The Board sets the overall risk appetite and philosophy for the Bank. The Committee of Directors, the Risk Management Committee and the Audit Committee of the Board, which are sub-committees of the Board, review various aspects of risk arising from the businesses of the Bank. Various senior management committees operate within the broad policy framework as illustrated below.







The Bank has formulated a comprehensive Stress Testing policy to measure impact of adverse stress scenarios on the adequacy of capital.

Structure and Organization

Risk Management Department reports to the Executive Director and CFO and the Risk Management Committee of the Board oversees the functioning of the Department. The Department has three separate teams for Credit Risk, Market Risk and Operational Risk and the head of each team reports to the head of the department.



V. CREDIT RISK

Credit Risk Management Policy

Credit risk covers the inability of a borrower or counter-party to honour commitments under an agreement and any such failures, which have an adverse impact on the financial performance of the Bank. The Bank is exposed to credit risk through lending and capital market activities.

The Bank's credit risk management process integrates risk management into the business management processes, while preserving the independence and integrity of risk assessment. The goal of credit risk management during the year has been to maintain a healthy credit portfolio by managing risk at the portfolio level as well as at the individual transaction level. The Board of Directors establishes the parameters for risk appetite, which are defined quantitatively and qualitatively in accordance with the laid-down strategic business plan in the Credit Risk Management Policy. The foundation of credit risk management rests on the internal rating system.

Credit Rating System

Internal reporting and oversight of assets is principally differentiated by the credit ratings applied. The Bank has developed rating tools specific to market segments such as large corporates, mid-corporates, SME, financial companies and microfinance companies to objectively assess underlying risk associated with such exposures. For retail and schematic SME exposures, scorecards and borrower-scoring templates are used for application screening. Hence, for these exposures, the credit risk is measured and managed at the



portfolio level. The Bank is also trying to use internal database of retail loans for building up statistical behavioural scorecards as well as for refining credit assessment at the application sourcing level.

The credit rating tool uses a combination of quantitative inputs and qualitative inputs to arrive at a 'point-in-time' view of the rating of counterparty. The monitoring tool developed by the Bank helps in objectively assessing the credit quality of the borrower taking into cognizance the actual behaviour post-disbursement. The output of the rating model is primarily to assess the chances of delinquency over a one-year time horizon. Each internal rating grade corresponds to a distinct probability of default. Model validation is carried out periodically by objectively assessing its calibration accuracy and stability of ratings.

Credit Sanction and related processes

The Bank has put in place the following hierarchical committee structure for credit sanction and review:

- Retail Agri. Credit Committee (RACC)
- Central Agri. Business Credit Committee (CABCC)
- Regional Credit Committee (RCC)
- Central Office Credit Committee (COCC)
- Committee of Executives (COE)
- Senior Management Committee (SMC)
- Committee of Directors (COD)

The guiding principles behind the credit sanction process are as under.

- 'Know your Customer' is a leading principle for all activities.
- Sound credit approval process with well laid credit-granting criteria.
- The acceptability of credit exposure is primarily based on the sustainability and adequacy of borrower's normal business operations and not based solely on the availability of security.
- Portfolio level risk analytics and reporting to ensure optimal spread of risk across various rating classes prevent undue risk concentration across any particular industry segments and monitor credit risk quality migration.
- Sector specific studies are periodically undertaken to highlight risk and opportunities in those sectors.
- Rating linked exposure norms have been adopted by the Bank.
- Industry-wise exposure ceilings are based on the industry performance, prospects and the competitiveness of the sector.
- Separate risk limits are set up for credit portfolios like advances to NBFC and unsecured loans that require special monitoring.
- With heightened activity in the real estate sector, the Bank has strengthened its risk management systems to ensure that its advances are to borrowers having a good track record and satisfying the criterion of minimum acceptable credit rating. Appropriate covenants are stipulated for risk containment and monitoring.

Review and Monitoring



- All credit exposures, once approved, are monitored and reviewed periodically against the approved limits. Borrowers with lower credit rating are subject to more frequent reviews.
- Credit audit involves independent review of credit risk assessment, compliance with internal policies of the Bank and with the regulatory framework, compliance of sanction terms and conditions and effectiveness of loan administration.
- Customers with emerging credit problems are identified early and classified accordingly. Remedial action is initiated promptly to minimize the potential loss to the Bank.

Portfolio Management

The Bank continues to track the quality of all portfolios through appropriate risk metrics. Periodic delinquency reporting, vintage analysis of the portfolio and rating-wise distribution of its borrowers provides insight for future course of action.

The exposures to sectors that had been most affected by the recent downturn and have been slow to recover were kept under control and there was an increased focus on borrowers having good and stable rating.

The Bank has been selective in choosing a growth path for retail assets. The focus has been on increasing lending to secured portfolios (mortgage, auto), while maintaining a cautious approach to unsecured lending (personal loans and credit card business). The Bank's objective has been to improve the quality of incremental origination through tighter credit underwriting standards, increased use of bureau level data and leveraging on internal customer base of the Bank for cross sell. Account management and focus on collection are a priority to control delinquencies at the portfolio level.

Concentration Risk

The Bank controls and limits concentration risk by means of appropriate structural limits and borrower limits based on creditworthiness. These include:

Large Exposures to Individual Clients or Group

The Bank has individual borrower-wise exposure ceilings based on the internal rating of the borrower as well as group-wise borrowing limits. The Bank monitors the level of credit risk (Low/Moderate/High/Very High) and direction of change in credit risk (increasing /decreasing/stable) at the portfolio level based on the following six parameters that capture concentration risk.

- Highest geographic concentration in a region.
- Exposure to Top 20 accounts as a percentage of Credit Risk Exposure (CRE).
- Percentage of term loans with residual maturity more than 3 years to total loans and advances.
- Percentage of unsecured loans to total loan and advances.
- Number of single borrower exposures exceeding 15% of capital funds.
- Number of group exposures exceeding 40% of capital funds.

While determining level and direction of credit risk, parameters like percentage of low-risk credit (investment grade and above) to credit risk exposure and migration from investment to non-investment grade (quantum as percentage of credit risk exposure) are also considered.



Industries

Industry analysis plays an important part in assessing the concentration risk within the loan portfolio. Particular attention is given to industry sectors where the Bank believes there is a high degree of risk or potential for volatility in the future. The Bank has fixed internal limits for aggregate commitments to different sectors so that the exposures are evenly spread over various sectors.

Policies for Hedging and Mitigating Credit Risk

Credit Risk Mitigants (CRM) like financial collateral, non-financial collateral and guarantees are used to mitigate credit risk exposure. Availability of CRM either reduces effective exposure on the borrower (in case of collaterals) or transfers the risk to the more creditworthy party (in case of guarantees). A major part of the eligible financial collaterals is in the form of cash, the most liquid of assets and thus free from any market and liquidity risks. The Bank has formulated a Collateral Management Policy as required under Basel II guidelines.

Credit Risk Asset Quality

Distribution of Credit Risk by Asset Quality

The rating scale for large and mid corporates is a 14-point granular scale that ranges from AB-AAA to AB-D. The rating tool for SME has an 8-point rating scale, ranging from SME 1 to SME 8. There are separate rating tools for financial companies and schematic SME and retail agricultural exposures.

Definitions of Non-Performing Assets

Advances are classified into performing and non-performing advances (NPAs) as per RBI guidelines. NPAs are further classified into sub-standard, doubtful and loss assets based on the criteria stipulated by RBI. An asset, including a leased asset, becomes non-performing when it ceases to generate income for the Bank.

An NPA is a loan or an advance where:

- 1. interest and/or instalment of principal remains overdue for a period of more than 90 days in respect of a term loan;
- 2. the account remains "out-of-order" in respect of an Overdraft or Cash Credit (OD/CC);
- 3. the bill remains overdue for a period of more than 90 days in case of bills purchased and discounted:
- 4. a loan granted for short duration crops will be treated as an NPA if the installments of principal or interest thereon remain overdue for two crop seasons; and
- 5. a loan granted for long duration crops will be treated as an NPA if the installments of principal or interest thereon remain overdue for one crop season.



6. In respect of derivative transactions, the overdue receivables representing positive mark-to-market value of a derivative contract, if these remain unpaid for a period of 90 days from the specified due date for payment.

Definition of Impairment

At each balance sheet date, the Bank ascertains if there is any impairment in its assets. If such impairment is detected, the Bank estimates the recoverable amount of the asset. If the recoverable amount of the asset or the cash-generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the profit and loss account.

CREDIT RISK EXPOSURES

Total Gross Credit Risk Exposure Including Geographic Distribution of Exposure – Position as on 31st March 2011

(₹ in crores)

| | Domestic | Overseas | Total |
|------------------|------------|-----------|------------|
| Fund Based | 192,880.12 | 21,832.79 | 214,712.91 |
| Non Fund Based * | 72,125.89 | 8,759.79 | 80,885.68 |
| Total | 265,006.01 | 30,592.58 | 295,598.59 |

^{*} Non-fund based exposures are guarantees given on behalf of constituents and acceptances and endorsements.

Distribution of Credit Risk Exposure by Industry Sector – Position as on 31st March 2011

(₹ in crores)

| C- | | Am | nount |
|------------|------------------------------------|------------|-----------|
| Sr. No. | Industry Classification | Fund Based | Non-Fund |
| NO. | | | Based |
| 1. | Mining and quarrying (incl. coal) | 798.88 | 328.19 |
| 2. | Iron and Steel | 6,615.02 | 4,589.93 |
| 3. | Other Metal and Metal Products | 1,167.86 | 1,738.55 |
| 4. | All Engineering | 3,408.43 | 6,295.54 |
| | - Of which Electronics | 365.52 | 75.56 |
| 5. | Power Generation & Distribution | 6,234.81 | 10,875.80 |
| 6. | Cotton Textiles | 2,533.45 | 387.05 |
| 7. | Jute Textiles | 31.09 | 0.95 |
| 8. | Other Textiles | 1,597.05 | 350.88 |
| 9. | Sugar | 1,007.85 | 91.41 |
| 10. | Tea | 80.64 | 1.57 |
| 11. | Food Processing | 2,919.02 | 123.46 |
| 12. | Edible Oils and Vanaspati | 1,257.48 | 2,336.21 |
| 13. | Beverages & Tobacco | 303.92 | 42.66 |
| 14. | Wood & wood products | 351.28 | 126.00 |
| 15. | Paper and Paper Products | 937.60 | 409.88 |
| 16. | Rubber, plastic and their products | 614.61 | 283.68 |
| 17. | Chemicals and chemical products | 7,817.20 | 3,841.41 |
| | - Of which Petrochemicals | 2,234.07 | 1,461.80 |
| | - Of which Drugs & Pharmaceuticals | 1,938.06 | 721.00 |



| 18. | Glass and glassware | 128.93 | 22.05 |
|-----|--|------------|-----------|
| 19. | Cement and cement products | 1,841.52 | 286.08 |
| 20. | Leather and Leather Products | 95.20 | 6.79 |
| 21. | Gems and Jewellery | 2,245.15 | 5,824.70 |
| 22. | Construction | 695.12 | 1,073.41 |
| 23. | Petroleum, coal products and nuclear fuels | 340.58 | 216.37 |
| 24. | Vehicles, vehicle parts and transport equipments | 1,605.67 | 381.07 |
| 25. | Computer Software | 1,966.04 | 762.72 |
| 26. | Infrastructure (excluding Power) | 13,803.58 | 12,665.25 |
| | - Of which Roads & ports | 3,466.77 | 2,692.25 |
| | - Of which Telecommunication | 5,498.19 | 1,707.20 |
| 27. | NBFCs | 6,531.16 | 1,350.42 |
| 28. | Trade | 7,725.30 | 11,484.55 |
| 29. | Other Industries | 39,764.43 | 11,146.46 |
| | - Of which Banking & Finance | 13,297.45 | 5,645.37 |
| | - Of which Commercial Real Estate | 4,972.11 | 464.01 |
| | - Of which Shipping | 1,713.64 | 732.29 |
| | - Of which Professional Services | 2,589.05 | 109.19 |
| 30. | Residual exposures to balance the total exposure | 100,294.04 | 3,842.64 |
| | Total | 214,712.91 | 80,885.68 |

As on 31st March 2011, the Bank's exposure to the industries stated below was more than 5% of the total gross credit exposure:

| Sr. | Industry Classification Percentage of the to | |
|-----|--|-----------------------|
| No. | | gross credit exposure |
| 1. | Infrastructure | 9% |
| 2. | Trade | 6% |
| 3. | Banking & Finance | 6% |
| 4. | Power Generation & Distribution | 6% |

Residual Contractual Maturity breakdown of Assets - Position as on 31st March 2011

(₹ in crores)

| Maturity Bucket | Cash, balances with RBI and other banks | Investments | Advances | Other assets including fixed assets |
|---------------------------------|---|-------------|-----------|-------------------------------------|
| 1day | 3,218.39 | 844.61 | 2,874.45 | 33.40 |
| 2 days to 7 days | 1,406.53 | 1,794.91 | 3,635.78 | 100.29 |
| 8 days to 14 days | 984.82 | 3,247.24 | 1,003.04 | 125.34 |
| 15 days to 28 days | 1,879.06 | 4,609.39 | 2,440.76 | 717.85 |
| 29 days and upto 3 months | 4,151.54 | 10,350.69 | 9,587.40 | 830.77 |
| Over 3 months and upto 6 months | 1,606.29 | 5,319.04 | 8,162.21 | 680.57 |
| Over 6 months and upto 1 year | 2,218.11 | 9,335.13 | 11,815.40 | 317.36 |
| Over 1 year and upto 3 years | 1,889.60 | 13,416.94 | 35,236.92 | 94.82 |
| Over 3 years and upto 5 years | 727.81 | 8,181.92 | 19,459.50 | - |
| Over 5 years | 3,326.51 | 14,891.75 | 48,192.37 | 4,004.87 |



| Total 21,408 | 8.66 71,991.62 | 142,407.83 | 5,905.27 |
|--------------|----------------|------------|----------|
|--------------|----------------|------------|----------|

Movement of NPAs and Provision for NPAs (including NPIs) – Position as on 31st March 2011 (₹ in crores)

| | | Amount |
|----|---|------------|
| | | |
| | Amount of NPAs (Gross) | 1,599.42 |
| | - Substandard | 458.45 |
| Α. | - Doubtful 1 | 338.54 |
| Α. | - Doubtful 2 | 59.18 |
| | - Doubtful 3 | 15.09 |
| | - Loss | 728.16 |
| В. | Net NPAs | 410.35 |
| C. | NPA Ratios | |
| | - Gross NPAs to gross advances (%) | 1.11% |
| | - Net NPAs to net advances (%) | 0.29% |
| | Movement of NPAs (Gross) | |
| | - Opening balance as on 1.4.2010 | 1,318.00 |
| D. | - Additions | 1,448.31 |
| | - Reductions | (1,166.89) |
| | - Closing balance as on 31.3.2011 | 1,599.42 |
| E. | Movement of Provision for NPAs | |
| | - Opening balance as on 1.4.2010 | 899.00 |
| | - Provision made in 2010-11 | 995.26 |
| | - Write – offs / Write – back of excess provision | (707.52) |
| | - Closing balance as on 31.3.2011 | 1,186.74 |

NPIs and Movement of Provision for Depreciation on NPIs – Position as on 31st March 2011 (₹ in crores)

| | | (1 111 010100) |
|----|---|----------------|
| | | Amount |
| A. | Amount of Non-Performing Investments | 12.43 |
| В. | Amount of Provision held for Non-performing investments | 12.43 |
| | Movement of provision for depreciation on investments | |
| | - Opening balance as on 1.4.2010 | 170.18 |
| C. | - Provision made in 2010-11 | 124.68 |
| C. | - Write – offs | - |
| | - Write – back of excess provision | (25.41) |
| | - Closing balance as on 31.3.2011 | 269.45 |

Credit Risk: Use of Rating Agency under the Standardized Approach

The RBI guidelines on Basel II require banks to use ratings assigned by specified External Credit Assessment Agencies (ECAIs) namely CRISIL, CARE, ICRA & Fitch (India) for domestic counterparties and Standard & Poor's, Moody's and Fitch for foreign counterparties.

The Bank is using issuer ratings and short-term and long-term instrument/bank facilities' ratings which are assigned by the accredited rating agencies viz. CRISIL, ICRA, Fitch and CARE and published in the public domain to assign risk-weights in terms of RBI guidelines. In respect of claims on non-resident corporates and foreign banks, ratings assigned by international rating agencies i.e. Standard & Poor's, Moody's and Fitch is used. For exposures with contractual maturity of less than one year, a short-term rating is used. For



cash credit facilities and exposures with contractual maturity of more than one year, long-term rating is used.

Issue ratings would be used if the Bank has an exposure in the rated issue and this would include fund-based and non-fund based working capital facilities as well as loans and investments. In case the Bank does not have exposure in a rated issue, the Bank would use the issue rating for its comparable unrated exposures to the same borrower, provided that the Bank's exposures are pari-passu or senior and of similar or lesser maturity as compared to the rated issue. Structured Obligation (SO) ratings are not used unless the Bank has a direct exposure in the 'SO' rated issue. If an issuer has a long-term or short-term exposure with an external rating that warrants a risk weight of 150%, all unrated claims on the same counterparty, whether short-term or long-term, also receive 150% risk weight, unless the Bank uses recognized credit risk mitigation techniques for such claims.

Issuer ratings provide an opinion on the general credit worthiness of the rated entities in relation to their senior unsecured obligations. Therefore, issuer ratings would be directly used to assign risk-weight to unrated exposures of the same borrower.

Details of Gross Credit Risk Exposure (Fund based and Non-fund based) based on Risk-Weight – Position as on 31st March 2011

(₹ in crores)

| | , , |
|-------------------------------|------------|
| | Amount |
| Below 100% risk weight | 171,860.72 |
| 100% risk weight | 106,798.30 |
| More than 100% risk weight | 16,939.57 |
| Deduction from capital funds | |
| - Investments in subsidiaries | 220.55 |

V. CREDIT RISK MITIGATION

The Bank uses various collaterals both financial as well as non-financial, guarantees and credit insurance as credit risk mitigants. The main financial collaterals include bank deposits, NSC/KVP/LIP, and gold, while main non-financial collaterals include land and building, plant and machinery, residential and commercial mortgages. The guarantees include guarantees given by corporate, bank and personal guarantees. This also includes loan and advances guaranteed by Export Credit & Guarantee Corporation Limited (ECGC), Credit Guarantee Fund Trust for Small Industries (CGTSI), Central Government and State Government.

The Bank has in place a collateral management policy, which underlines the eligibility requirements for credit risk mitigants (CRM) for capital computation as per Basel II guidelines. The Bank reduces its credit exposure to counterparty with the value of eligible financial collateral to take account of the risk mitigating effect of the collateral. To account for the volatility in the value of collateral, haircut is applied based on the type, issuer, maturity, rating and remargining/revaluation frequency of the collateral. The Bank revalues various financial collaterals at varied frequency depending on the type of collateral. The Bank has a valuation policy that covers processes for collateral valuation and empanelment of valuers.

Details of total credit exposure (after on or off balance sheet netting) as on 31st March 2011 (₹ in crores)



| | Amount |
|--|-----------|
| Covered by: | |
| - Eligible financial collaterals after application of haircuts | 16,096.19 |
| - Guarantees/credit derivatives | 2,506.52 |

VII. SECURITISATION

The primary objectives for undertaking securitisation activity by the Bank are enhancing liquidity, optimization of usage of capital and churning of the assets as part of risk management strategy.

The securitisation of assets generally being undertaken by the Bank is on the basis of "True Sale", which provides 100% protection to the Bank from default. All risks in the securitised portfolio are transferred to a Special Purpose Vehicle (SPV), except where the Bank provides subordination of cash flows to Senior Pass-Through Certificate (PTC) holders by retaining the junior tranche of the securitised pool.

The Bank enters into purchase/sale of corporate and retail loans through direct assignment/SPV. In most cases, post securitisation, the Bank continues to service the loans transferred to the assignee/SPV. The Bank also provides credit enhancement in the form of cash collaterals and/or by subordination of cash flows to Senior PTC holders.

The Bank follows the standardized approach prescribed by the RBI for the securitisation activities.

Gain on securitisation is recognized over the period of the underlying securities issued by the SPV. Loss on securitisation is immediately debited to profit and loss account. In respect of credit enhancements provided or recourse obligations (projected delinquencies, future servicing etc.) accepted by the Bank, appropriate provision/disclosure is made at the time of sale in accordance with AS 29 'Provisions, contingent liabilities and contingent assets'.

The Bank uses the ratings assigned by various external credit rating agencies viz. CRISIL, ICRA, Fitch and CARE for its securitisation exposures.

All transfers of assets under securitisation were effected on true sale basis. In the financial year ended 31st March 2011, the Bank has securitised ₹ 301.66 crores as an originator.

A. Banking Book

Details of Exposure Securitised by the Bank and subject to Securitisation Framework

(₹ in crores)

| Sr. No. | Type of Securitisation | Amount |
|------------|---|--------|
| 1. | Total amount of exposures securitized | 301.66 |
| 2. | Losses recognized by the Bank during the current period | - |
| 3. | Amount of assets intended to be securitized within a year | - |
| | Of which | |
| | - Amount of assets originated within a year before | NA |
| | securitization | |



| 4. | Amount of exposures securitized | |
|----|-------------------------------------|--------|
| | - Corporate Loans | 301.66 |
| 5. | Unrecognised gain or losses on sale | |
| | - Corporate Loans | - |

Aggregate amount of Securitisation Exposures Retained or Purchased as on 31st March 2011 is given below

(₹ in crores)

| Sr. No. | Type of Securitisation | On Balance Sheet (Amount) | Off Balance Sheet (Amount) |
|------------|--------------------------------------|---------------------------------|----------------------------------|
| 1. | Retained | - | - |
| 2. | Securities purchased | - | - |
| 3. | Liquidity facility | - | - |
| 4. | Credit enhancement (cash collateral) | = | - |
| 5. | Other commitments | - | - |

Risk-weight wise Bucket Details of the Securitisation Exposures on the Basis of Book-Value

(₹ in crores)

| | Amount | Capital |
|---|--------|---------|
| | | charge |
| Below 100% risk weight | - | - |
| 100% risk weight | - | - |
| More than 100% risk weight | - | - |
| Deductions | | |
| - Entirely from Tier I capital | - | - |
| - Credit enhancing I/Os deducted from Total Capital | - | - |
| - Credit enhancement (cash collateral) | - | - |

B. Trading Book-

Details of Exposure Securitised by the Bank and subject to Securitisation Framework

(₹ in crores)

| Sr. No. | Type of Securitisation | Amount |
|------------|---|--------|
| 1. | Aggregate amount of exposures securitized by the Bank for which the Bank has retained some exposures and which is subject to the market risk approach | NIL |

Aggregate amount of Securitisation Exposures Retained or Purchased as on $31^{\rm st}$ March 2011 is given below

(₹ in crores)

| Sr. No. | Type of Securitisation | On Balance Sheet (Amount) | Off Balance Sheet (Amount) |
|------------|------------------------|---------------------------------|----------------------------------|
| 1. | Retained | Γ | - |
| 2. | Securities purchased | | |



| | - Corporate Loans | 52.83 | - |
|----|--------------------------------------|--------|---|
| | - Lease Rental | 167.86 | - |
| 3. | Liquidity facility | - | - |
| 4. | Credit enhancement (cash collateral) | - | - |
| 5. | Other commitments | - | - |

Risk-weight wise Bucket Details of the Securitisation Exposures on the Basis of Book-Value
(₹ in crores)

| | | Amount | Capital charge |
|----|---|--------|-------------------|
| 1. | Exposures subject to Comprehensive Risk Measure | | |
| | for specific risk | | |
| | - Retained | - | - |
| | - Securities purchased | - | - |
| 2. | Exposures subject to the securitisation framework for | | |
| | specific risk | | |
| | Below 100% risk weight | 220.69 | 11.97 |
| | 100% risk weight | - | - |
| | More than 100% risk weight | - | - |
| 3. | Deductions | | |
| | - Entirely from Tier I capital | - | - |
| | - Credit enhancing I/Os deducted from | - | - |
| | Total Capital | | |
| | - Credit enhancement (cash collateral) | - | - |

VIII. MARKET RISK IN TRADING BOOK

Market risk is the risk to the Bank's earnings and capital due to changes in the market level of interest rates, prices of securities, foreign exchange and equities, as well as the volatilities of those changes. The Bank is exposed to market risk through its trading activities, which are carried out both for customers and on a proprietary basis. The Bank adopts a comprehensive approach to market risk management for its trading, investment and asset/liability portfolios. For market risk management, the Bank uses:

- Non-statistical measures like position, gaps and sensitivities (duration, PVBP, option areeks)
- Statistical measures like Value at risk (VaR), supplemented by Stress Tests and Scenario Analysis

Risk limits such as position, gaps and sensitivities (duration, PVBP, option greeks) are set up according to a number of criteria including relevant market analysis, business strategy, management experience and the Bank's risk appetite. These limits are monitored on a daily basis and the exceptions are put up to ALCO. Risk limits are reviewed, at least, annually or more frequently, if deemed necessary, to maintain consistency with trading strategies and material developments in market conditions.

The Bank uses Historical Simulation and its variants for computing VaR for its trading portfolio. VaR is calculated at a 99% confidence level for a one-day holding period. The model assumes that the risk factor changes observed in the past are a good estimate of those likely to occur in the future and is, therefore, limited by the relevance of the historical data used. The Bank typically uses 500 days of historical data or two years of relative



changes in historical rates and prices. The method, however, does not make any assumption about the nature or type of the loss distribution. The VaR models for different portfolios are back-tested at regular intervals and the results are used to maintain and improve the efficacy of the model. The VaR is computed on a daily basis for the trading portfolio and reported to the senior management of the Bank.

The VaR measure is supplemented by a series of stress tests and sensitivity analysis that estimates the likely behaviour of a portfolio under extreme but plausible conditions and its impact on earnings and capital. The Bank undertakes stress tests for market risks for its trading book, IRS, forex open position and forex gaps as well as for liquidity risk at the end of each quarter.

Concentration Risk

The Bank has allocated the internal risk limits in order to avoid concentrations, wherever relevant. For example, the Aggregate Gap Limit is allocated to various currencies and maturities as Individual Gap Limits to monitor concentrations. Within the overall PV01 limit, a sub limit is set up which is not expected to be breached by trades linked to any individual benchmark.

Liquidity Risk

Liquidity Risk is defined as the current and prospective risk to earnings or capital arising from a bank's inability to meet its current or future obligations on the due date. Liquidity risk is two-dimensional viz., risk of being unable to fund portfolio of assets at appropriate maturity and rates (liability dimension) and the risk of being unable to liquidate an asset in a timely manner at a reasonable price (asset dimension).

The Bank's ALM policy defines the gap limits for its structural liquidity position. The liquidity profile of the Bank is analyzed on a static basis by tracking all cash inflows and outflows in the maturity ladder based on the expected occurrence of cash flows. The liquidity profile of the Bank is also estimated on a dynamic basis by considering the growth in deposits and loans, investment obligations, etc. for a short-term period of three months. The Bank undertakes behavioral analysis of the non-maturity products viz. savings and current deposits and cash credit / overdraft accounts on a periodic basis, to ascertain the volatility of residual balances in those accounts. The renewal pattern and premature withdrawals of term deposits and drawdown of unavailed credit limits are also captured through behavioral studies. The concentration of large deposits is monitored on a periodic basis.

The Bank's ability to meet its obligations and fund itself in a crisis scenario is critical and accordingly, liquidity stress tests are conducted under different scenarios at periodical intervals to assess the impact on liquidity to withstand stressed conditions. The liquidity positions of overseas branches are managed in line with the Bank's internal policies and host country regulations. Such positions are also reviewed centrally by the Bank's ALCO along with domestic positions.

Counterparty Risk

The Bank has put in place appropriate guidelines to monitor counterparty risk covering all counterparty exposures on banks, primary dealers and financial institutions arising out of movement in market variables. Credit exposures to issuer of bonds, advances, etc. are monitored separately under the prudential norms for exposure to a single borrower as per



the Bank's Corporate Credit Risk Policy or Investment Policy as applicable. Rating of counterparty banks, Primary Dealers and NBFCs and sanctioning of limits are done as per suitable rating Model laid down by the Bank. The Bank has also put in place the "Suitability & Appropriateness Policy" and Loan Equivalent Risk (LER) Policy to evaluate counterparty risk arising out of all customer derivatives contracts.

Country Risk

The Bank has put in place a risk monitoring system for the management of country risk. The Bank uses the seven-category classification i.e. insignificant, low, moderate, high, very high, restricted and off-credit followed by the Export Credit Guarantee Corporation Ltd. (ECGC) and ratings of international rating agency Dun & Bradstreet for monitoring the country exposures. The categorization of countries are undertaken at monthly intervals or at more frequent intervals if the situation so warrants. Exposure to a country includes all credit-related lending, trading and investment activities, whether cross border or locally funded. The Bank has set up exposure limits for each risk category as also per country exposure limits and are monitored at weekly intervals. In addition exposures to high risk, very high risk, restricted and off-credit countries are approved on a case to case basis

Risk Management Framework for Overseas Operations

The Bank has put in place a comprehensive Risk Management Policy for its global operations, which presently includes branches in Singapore, Hong Kong, and Dubai. It has also formulated country-specific risk policy based on the host country regulators' guidelines. The Asset Liability Management and all the risk exposures for the overseas operations are monitored centrally at the Central Office.

Capital Requirement for Market Risk - Position as on 31st March 2011

(₹ in crores)

| | Amount of Capital Required |
|--|-------------------------------|
| - Interest rate risk | 1,152.74 |
| - Equity position risk | 193.73 |
| - Foreign exchange risk (including gold) | 32.19 |

IX. OPERATIONAL RISK

Strategies and Processes

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events. Operational risk management (ORM) framework, ORM policy, operational risk loss data collection methodology, risk & control self-assessment framework, key risk indicator framework, roles and responsibilities of ORM function have been approved by the Bank to ensure that operational risk within the Bank is properly identified, assessed, monitored, controlled/mitigated and reported in a structured manner.

Based on the above policy/ framework/ methodologies, the Bank has initiated several measures to manage operational risk. The Bank has put in place a hierarchical structure to effectively manage operational risk through the formation of several internal committees viz., Operational Risk Management Committee (ORMC), Product Management



Committee (PMC), Change Management Committee (CMC), Outsourcing Committee, Software Evaluation Committee and IT Security Committee. The functioning of these committees has stabilised. The Risk Department acts as the convenor of ORMC and is a member in PMC, CMC, Outsourcing Committee, Software Evaluation Committee and IT Security Committee.

The Bank has further enhanced its capability for effective management of operational risk with the implementation of a software solution (OR Monitor) which creates a database on loss events experienced by the different business lines of the Bank, identify areas which show manifestation of weak controls through Risk & Control Self Assessment (RCSA) and Key Risk Indicator (KRI) modules, and over a period would enable the Bank to adopt sophisticated approaches for the computation of capital for operational risk

Structure and Organization

The Risk Management Committee (RMC) of the Board at the apex level is the policy making body. RMC is supported by the Operational Risk Management Committee (ORMC), consisting of Senior Management personnel, which is responsible for implementation of the Operational Risk policies of the Bank. This internal committee supervises effective monitoring of operational risk and the implementation of software driven framework for enhanced capability to manage operational risk. A sub-committee of ORMC (Sub-ORMC) has been constituted to assist the ORMC in discharging its functions by deliberating the operational risk issues in detail and escalating the critical issues to ORMC.

Scope and Nature of Operational Risk Reporting and Measurement Systems

A systematic process for reporting risks, losses, "near misses" and non-compliance issues relating to operational risks has been developed and implemented. The information gathered is being used to develop triggers to initiate corrective actions to improve controls. All critical risks and potential loss events would be reported to the Senior Management/ORMC/RMC as appropriate, for their directions and suggestions.

Policies for Hedging and Mitigating Operational risk

An Operational Risk Management Policy approved by the Risk Management Committee of the Board details the framework for hedging and/or mitigating operational risk in the Bank. Business units put in place basic internal controls as approved by the Product Management Committee to ensure appropriate controls in the operating environment throughout the Bank. As per the policy, all new products are being vetted by the Product Management Committee to identify and assess potential operational risks involved and suggest control measures to mitigate the risks. Each new product or service introduced is subject to a risk review and signoff process where all relevant risks are identified and assessed by departments independent of the risk-taking unit proposing the product. Similarly, any changes to the existing products/ processes are being vetted by the Change Management Committee. In addition to the above, the business departments submit Action Taken Reports, after implementation of the product, to the Product Management Committee for their review. The product is also independently reviewed by the Inspection & Audit Department of the Bank.

Approach for Operational Risk Capital Assessment



As per the RBI guidelines, the Bank has followed the Basic Indicator Approach for the year ending 31st March 2011. The Bank is also ready for compilation of capital charge for operational risk under the Standardised Approach. The Bank has put in place a structure for identifying gaps in internal controls across the entire Bank. Simultaneously, the Bank is preparing itself for migration to the Advanced Measurement Approach. The Bank has procured a web-based solution i.e. OpRisk Monitor from SAS for assessing/ measuring and monitoring the operational risk issues.

X. INTEREST RATE RISK IN THE BANKING BOOK

The Bank assesses its exposure to interest rate risk in the banking book at the end of each quarter considering a drop in market value of investments with 50 bps change in interest rates. Calculation of interest rate risk in the banking book (IRRBB) is based on a present value perspective with cash flows discounted at zero coupon yields published by National Stock Exchange (NSE) for domestic balance sheet and USD LIBOR for overseas balance sheet. Other currencies are taken in equivalent base currencies (INR for domestic books and USD for overseas branches) as the Bank does not have material exposures to other currencies as a percentage of the balance sheet. Cash flows are assumed to occur at the middle of the regulatory buckets. Non-interest sensitive products like cash, current account, capital, volatile portion of savings bank deposits, etc. are excluded from the computation. The Bank does not run a position on interest rate options that might result in non-linear pay-off. Future interest cash flows from outstanding balances are included in the analysis.

The Earnings at Risk (EaR) measures the sensitivity of net interest income to parallel movement in interest rates on the entire balance sheet, and is reported to the senior management on a weekly basis.

Details of increase (decline) in earnings and economic value for upward and downward rate shocks based on balance sheet as on 31st March 2011 are given below:

Earnings Perspective

(₹ in crores)

| Country | Interest Rate Shock | |
|----------|---------------------|-----------|
| | 0.50% | (-) 0.50% |
| India | (67.87) | 67.87 |
| Overseas | 8.62 | (8.62) |
| Total | (59.25) | 59.25 |

Economic Value Perspective

(₹ in crores)

| Country | Interest Rate Shock | |
|----------|---------------------|-----------|
| | 0.50% | (-) 0.50% |
| India | 310.77 | (302.66) |
| Overseas | 35.60 | (36.74) |
| Total | 346.37 | (339.40) |